2020

Yojee™

Technology Hits the Road

NOT JUST ANOTHER SOFTWARE COMPANY

Globally Scalable

Customer Centric

Intuitive Design

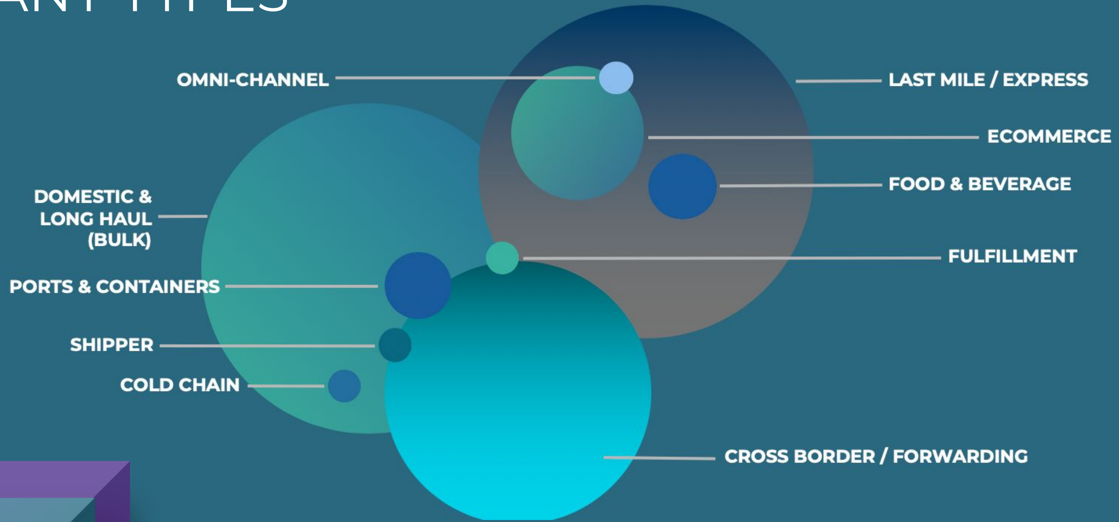
Anywhere, Real-time

Networked Logistics

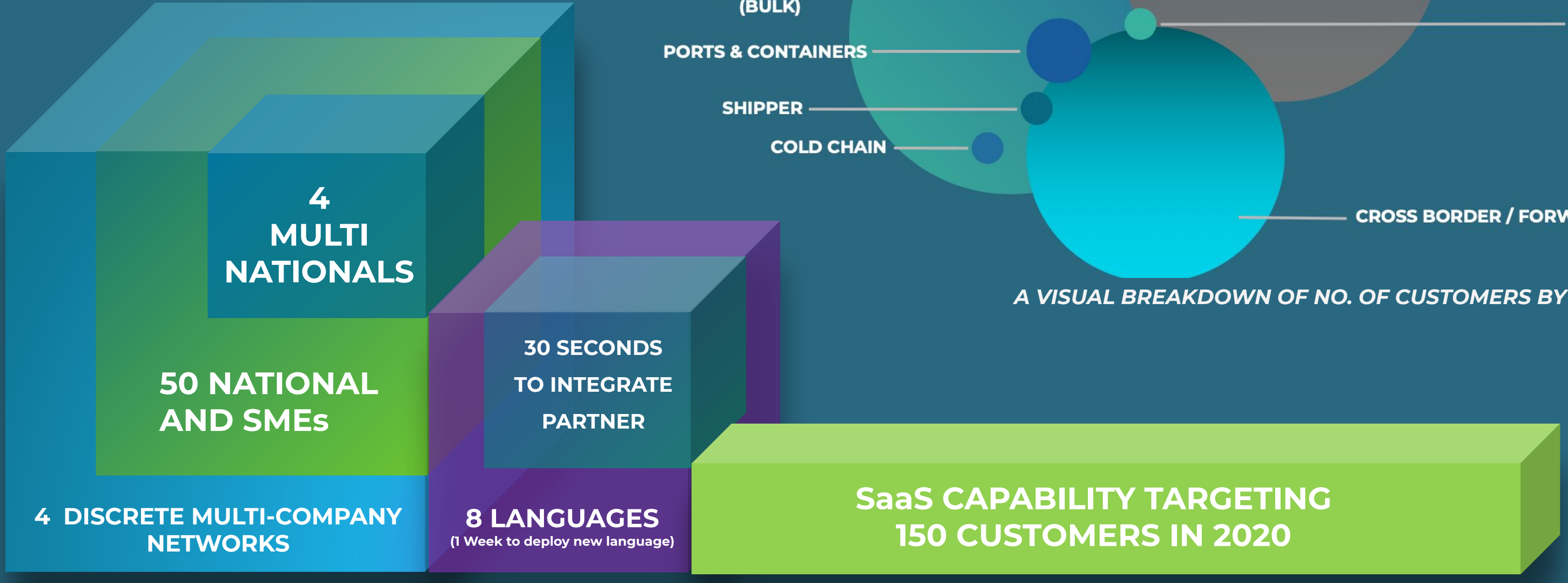
ELIXIR Technology

Powered by Yojee™

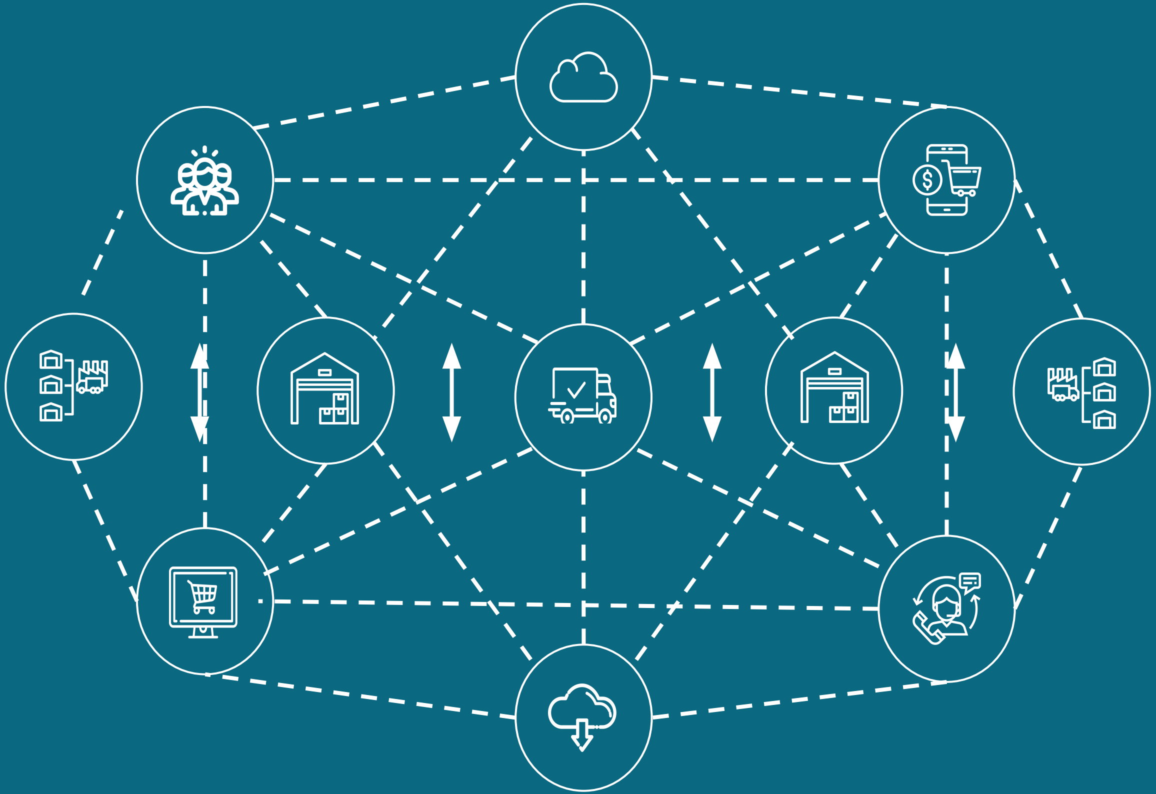
PROVEN ACROSS COMPANY TYPES AND GEOGRAPHIES



A VISUAL BREAKDOWN OF NO. OF CUSTOMERS BY INDUSTRY



YOUR MULTIMODAL TECHNOLOGY PARTNER



Connecting hubs and transportation services across the Region

Multi-Modal, Multi-Country, Multi-Customer, all through one system

Large scale **consolidation and deconsolidation of data**, viewed at a consignment level

Mass task **intelligent first and last mile optimisation**, with real-time re-planning capabilities

Powered by Yojee™

2019 Highlights

The Platform

Yojee platform now has comprehensive set of APIs, features and AI to power logistics and integrate with all businesses of all sizes.

- Over 800 product upgrades
- Over 310 APIs
- 30% Efficiency Gains through AI
- 50% reduction in carriers days to payment

Growth

- Signed Top 10 Global Logistics group Geodis
- Transition from Customer Projects to Customer Success (Platform Maturity)
- October achieved 100% customer retention

Integration

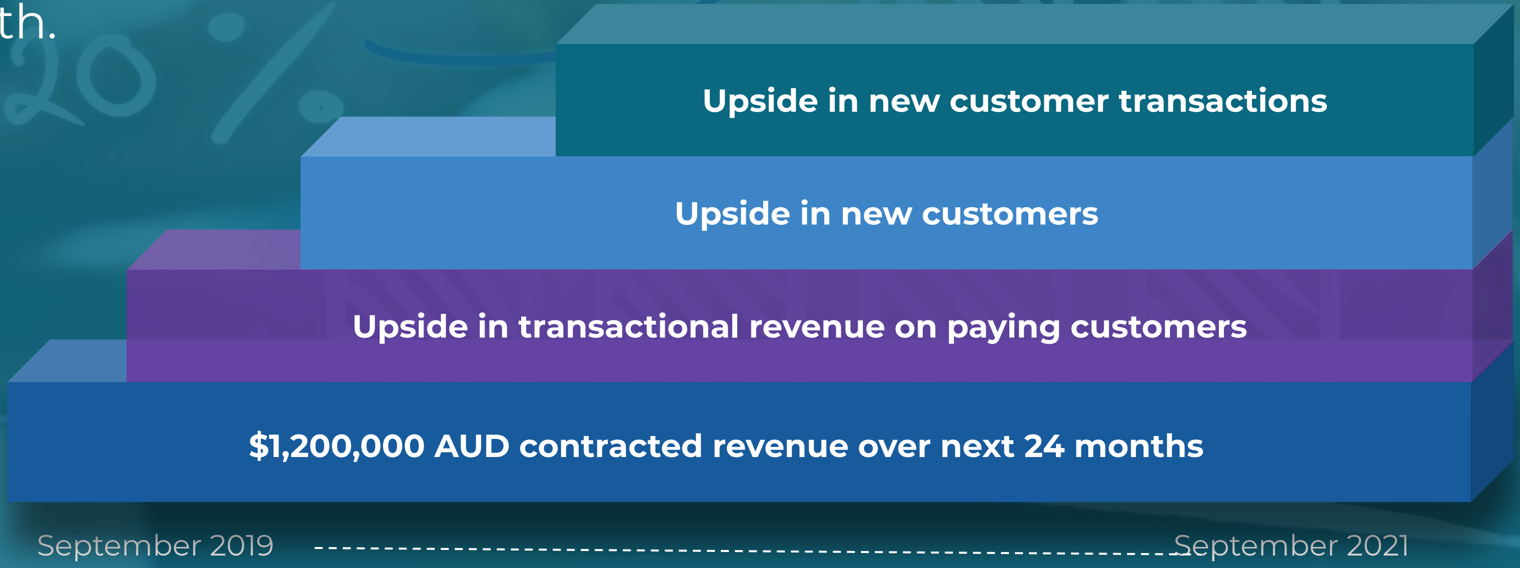
- Unique integration capabilities
- Now integrated into globally leading customs, brokerage and forwarding platforms

Presence and Focus

- Commencing scale up from embryonic sales team
- Company wide focus on SaaS Recurring Revenue

REVENUE SNAPSHOT

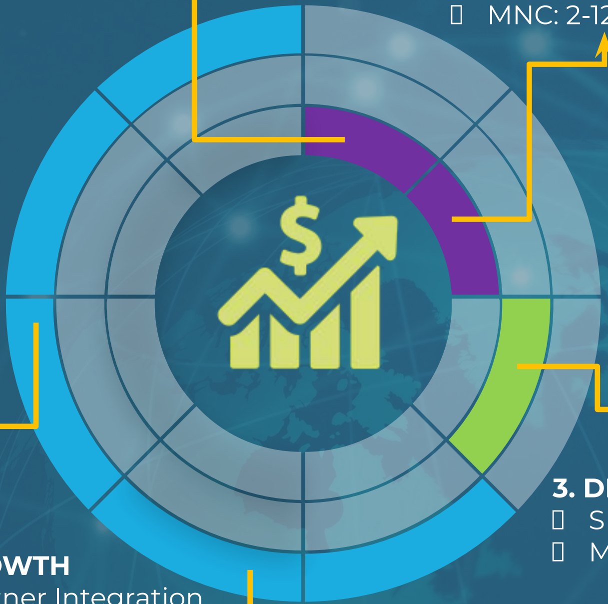
Baseline high gross margin contracted revenue of $1,200,000 underpinning SaaS growth.



Powered by Yojee™

1. LEAD SOURCE
- Online & Sales
- Referrals, Partner Model (Push Down)

2. COMMERCIAL
- SME: 0-16 Weeks
- MNC: 2-12 Months+



3. DEPLOYMENT
- SME: 0-3 Weeks
- MNC: 1-3 Months

4. GO LIVE
- SME: 12-24 Month Commitment
- MNC: 24-36 Month Commitment
- Success and growth programs

5. GROWTH
- Partner Integration and acquisition
- Deeper account penetration

SaaS GROWTH MODEL

PRODUCT LEAD

Yojee has invested heavily in building enterprise grade technology to penetrate deeply and create stickiness across supply chains to enable ongoing growth and partner network development.

Fee Structure Per Month (p.m.) in USD

License Fee
- SME: $400-1500+ p.m. per hub + Transactions
- MNC: $1500-4000+ p.m. per hub + Transactions

Transaction Fee	Transaction Volume Guide
$0.20 per Parcel	200-50,000
$0.40 per Pallet	100-20000
$1.20 per Container	100-5000

Eg: Company X pays $1500p.m. plus $500 in transaction fees (2,500 parcels delivered) for a $2,000 monthly bill.

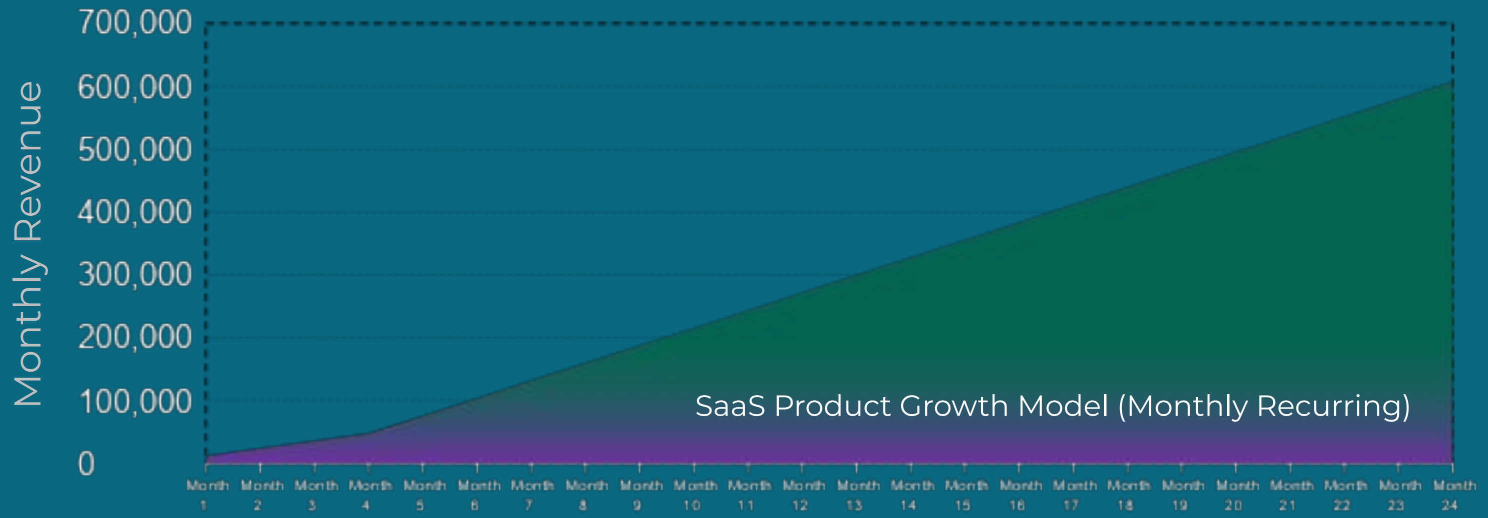
Powered by Yojee™

PRODUCT LEAD:
WHY OUR TECH DNA SCALES

MRR SCENARIO

Yojee has built it's platform that can now be delivered to logistics companies in a standard solution with 'click box' configurability.

The model below displays an example of growing a sales team from 5 to 12 people, assuming production of $2,000 a month in new recurring revenue per person based on an average subscription fee of $1,000 resulting in $6.96m potential revenue over 24 month period.



Powered by Yojee™

WHAT WE OFFER?

Full Visibility
Seamless end to end visibility from consolidation and deconsolidation of movement data from individual packages through to containers.

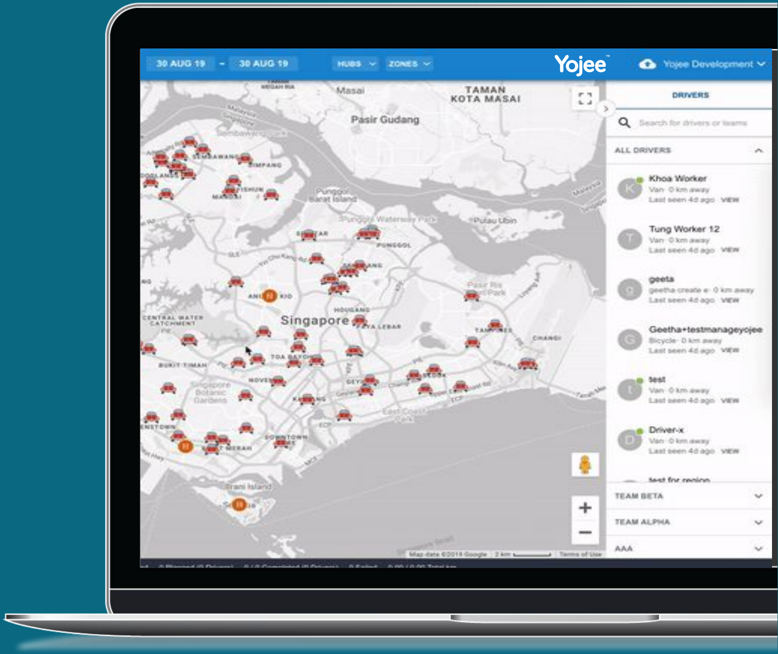
Actionable Data
Accurate capacity and freight planning

Cross Border
Line haul product developed in partnership with major freight movers providing nested manifests and more

Track & Trace
Know where you fleet is at every step of the way

Smart Assign & Manage
The system can suggest and autonomously assign jobs and manage a range of job by job requirements

Control Tower
Manage your own fleet and downstream partners with full control and visibility

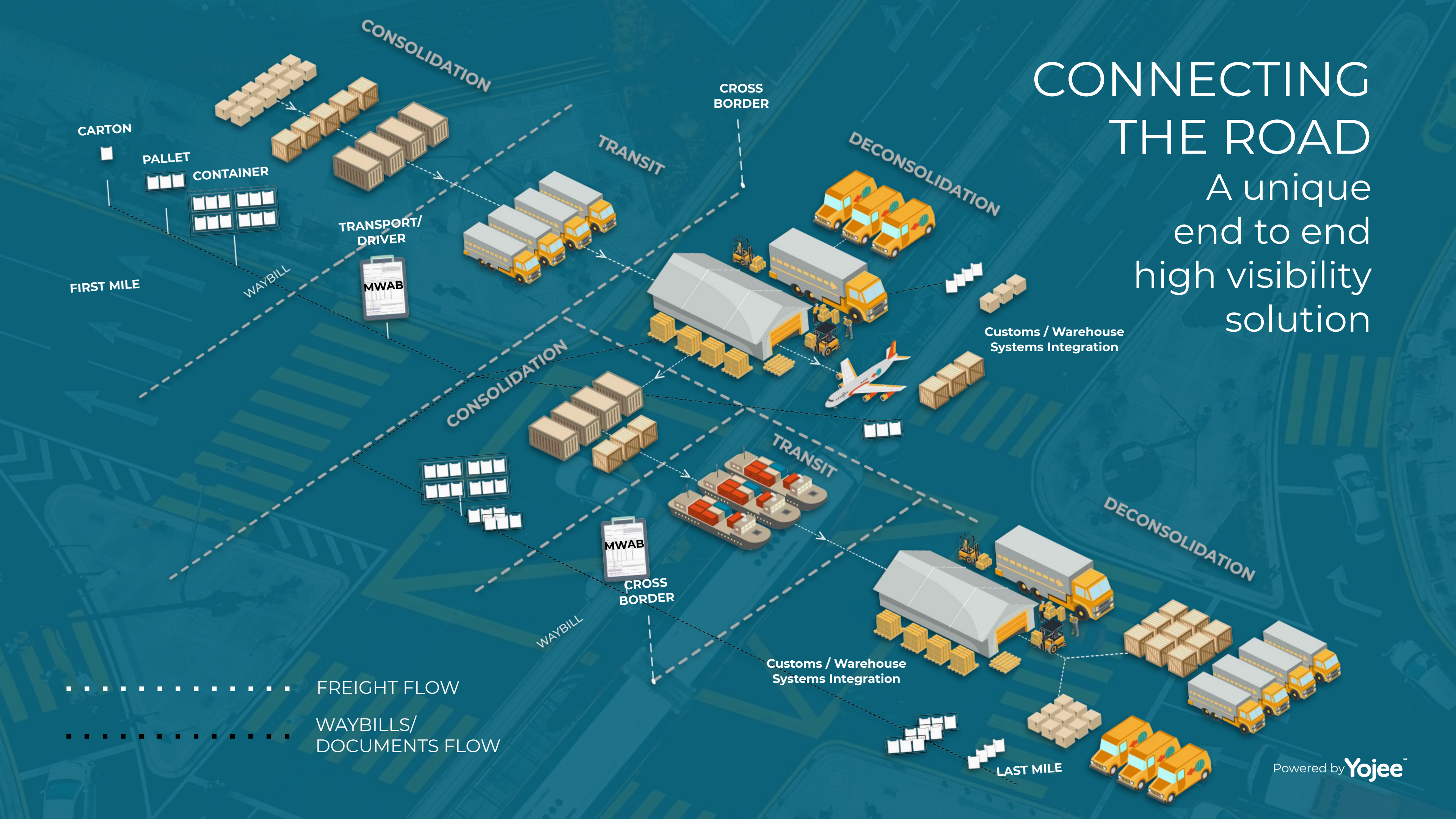


ANDROID APP ON Google play

Download on the App Store

Route & Schedule Optimisation + ETAs
AI powered real-time route and dynamic schedule planning

Driver App
Showing best routes, assigning tasks, and chat functionality all in one place


CONNECTING THE ROAD
A unique end to end high visibility solution
CONSOLIDATION
CARTON
PALLET
CONTAINER
FIRST MILE
WAYBILL
TRANSPORT/ DRIVER
MWAB
TRANSIT
CROSS BORDER
DECONSOLIDATION
Customs / Warehouse Systems Integration
CONSOLIDATION
TRANSIT
MWAB
CROSS BORDER
WAYBILL
DECONSOLIDATION
Customs / Warehouse Systems Integration
LAST MILE
FREIGHT FLOW
WAYBILLS/ DOCUMENTS FLOW
Powered by Yojee

FEATURES

Mass Optimisation

Optimise multiple deliveries between drivers in Real Time. Run optimisation on first mile, last mile and line haul operations on a single platform.

Capacity Planning

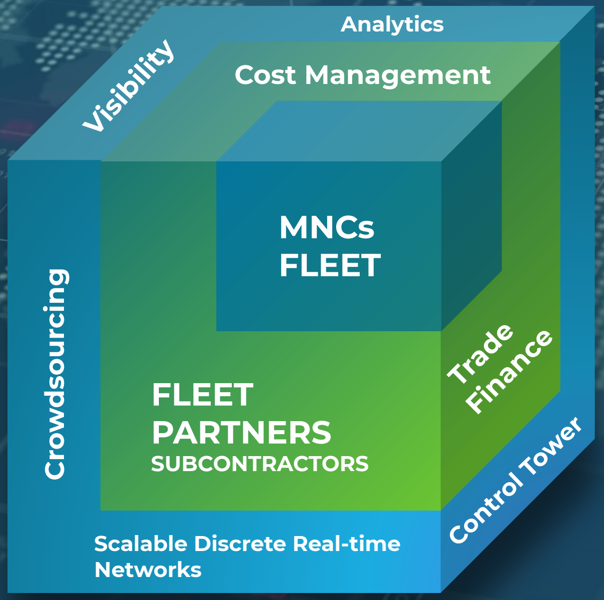
Our advanced algorithm reduces the turn-around time of deliveries by planning the jobs based on the available capacity and schedule of the vehicle.

Price Management

Reliably manage your cost for deliveries based on the fixed cost for your fleet.

Asset and Resource Management

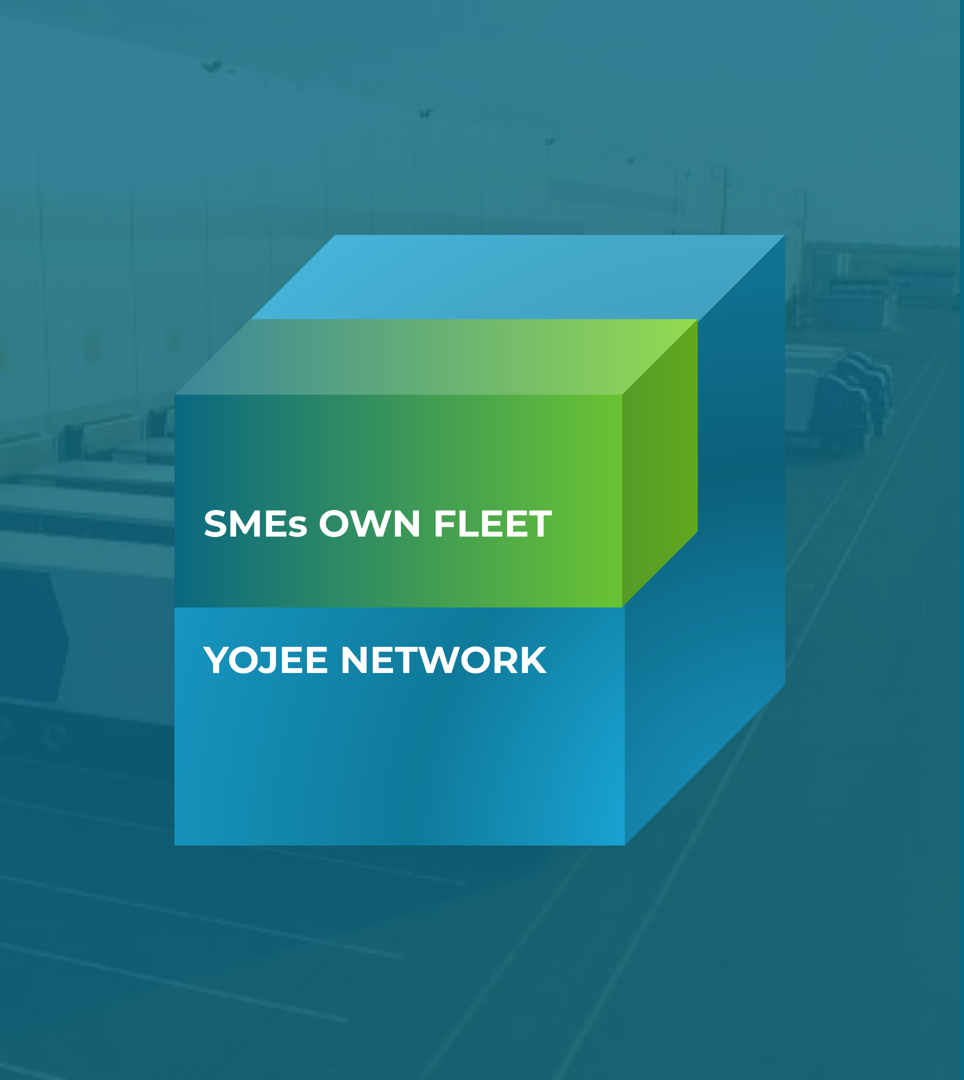
Understand hubs, vehicles, drivers and delivery regions through real-time visibility and simple to use cloud based dashboards.



MULTINATIONALS + MAJORS (MNCs)

Benefits:

- Unique ability to work seamlessly with downstream partners on the Yojee network.
- Yojee becomes an essential part of handling high or unpredictable volumes.
- Real-time proof of delivery at a subcontractor level enables rapid time to payment.
- Improved customer experience and competitive edge at tender.



SMALL AND MEDIUM ENTERPRISE

Benefits:

- Unique ability to work seamlessly with downstream partners on the Yojee network.
- Integrations to become a digital player in modern supply chain
- Real-time proof of delivery enables rapid time to payment.
- Improved customer experience
- Access to volume from Yojee partners
- New models and access to Omni-channel solutions

OUTLOOK

Global Outlook

World Economic Forum identifies $520 billion in operating costs to be saved in the next decade through digitisation.

Brands and Shippers are increasingly demanding full visibility over their supply chain. **

Corporate Development

Internal innovation initiatives delivering product upgrades on a monthly basis.

Yojee offers key features such as Control Tower, Analytics, and Fleet Optimisation.

Catering for multiple use cases from line haul, to omnichannel retail, and more.

Key talent in place with roadmap to scale

Customer Outlook

Advanced Sales pipeline across multiple global leaders.

Expanding the Yojee Network.

Adoption of Technology

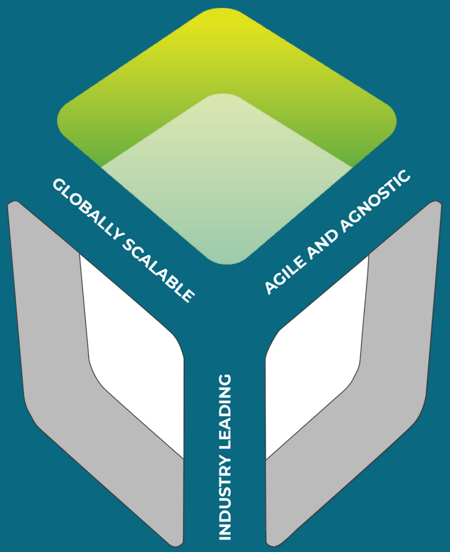
Governments and companies alike are looking to technology to help reduce negative environmental effects by optimising asset usage.

Analytics as a service could add $600 billion of operating profits to the logistics industry.*

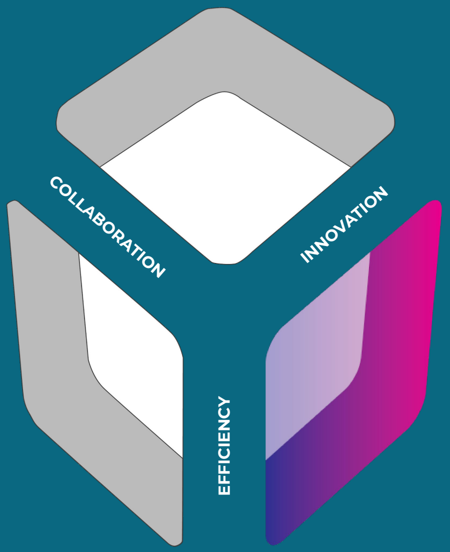
*World Economic Forum White Paper: Digital Transformation of Industries

*PwC - Shifting Patterns: The Future of the logistics Industry

OUR PEOPLE



OUR PRODUCT



OUR VISION

Disclaimer

This presentation has been prepared by Yojee Limited ("Company"). It does not purport to contain all the information that a prospective investor may require in connection with any potential investment in the Company. You should not treat the contents of this presentation, or any information provided in connection with it, as financial advice, financial product advice or advice relating to legal, taxation or investment matters.

No representation or warranty (whether express or implied) is made by the Company or any of its officers, advisers, agents or employees as to the accuracy, completeness or reasonableness of the information, statements, opinions or matters (express or implied) arising out of, contained in or derived from this presentation or provided in connection with it, or any omission from this presentation, nor as to the attainability of any estimates, forecasts or projections set out in this presentation.

Images are used to illustrate concepts only and are not intended to represent commercial Yojee images.

This presentation is provided expressly on the basis that you will carry out your own independent inquiries into the matters contained in the presentation and make your own independent decisions about the affairs, financial position or prospects of the Company. The Company reserves the right to update, amend or supplement the information at any time in its absolute discretion (without incurring any obligation to do so).

Neither the Company, nor its related bodies corporate, officers, their advisers, agents and employees accept any responsibility or liability to you or to any other person or entity arising out of this presentation including pursuant to the general law (whether for negligence, under statute or otherwise), or under the Australian Securities and Investments Commission Act 2001, Corporations Act 2001, Competition and Consumer Act 2010 or any corresponding provision of any Australian state or territory legislation (or the law of any similar legislation in any other jurisdiction), or similar provision under any applicable law. Any such responsibility or liability is, to the maximum extent permitted by law, expressly disclaimed and excluded.

Nothing in this material should be construed as either an offer to sell or a solicitation of an offer to buy or sell securities. It does not include all available information and should not be used in isolation as a basis to invest in the Company.

Future matters

This presentation contains reference to certain intentions, expectations, future plans, strategy and prospects of the Company.

Those intentions, expectations, future plans, strategy and prospects may or may not be achieved. They are based on certain assumptions, which may not be met or on which views may differ and may be affected by known and unknown risks. The performance and operations of the Company may be influenced by a number of factors, many of which are outside the control of the Company. No representation or warranty, express or implied, is made by the Company, or any of its directors, officers, employees, advisers or agents that any intentions, expectations or plans will be achieved either totally or partially or that any particular rate of return will be achieved.

Given the risks and uncertainties that may cause the Company's actual future results, performance or achievements to be materially different from those expected, planned or intended, recipients should not place undue reliance on these intentions, expectations, future plans, strategy and prospects. The Company does not warrant or represent that the actual results, performance or achievements will be as expected, planned or intended.

US disclosure

This document does not constitute any part of any offer to sell, or the solicitation of an offer to buy, any securities in the United States or to, or for the account or benefit of any "US person" as defined in Regulation S under the US Securities Act of 1993 ("Securities Act"). The Company's shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States or to any US person without being so registered or pursuant to an exemption from registration including an exemption for qualified institutional buyers.

.