

26 November 2025

YOJEE EXECUTIVE APPOINTMENT AND MOSAIC/TCMS PRODUCT UPDATE

Yojee Limited (ASX: **YOJ**, “**Yojee**” or “the **Company**”) is pleased to announce key leadership changes designed to accelerate both the commercial rollout and product development of the Company's logistics technology platforms. Effective immediately, Mr Shane D'Aprile will move from his role as Chief Revenue Officer (CRO) into the position of Chief Product Officer (CPO), where he will focus on the strategic roadmap, development and delivery of Yojee's MOSAIC and TCMS products.

In conjunction with this transition, the Company is pleased to appoint Mr Robert Cotter as Chief Growth Officer (CGO), commencing on 2 February 2026 following the completion of his notice period and transition from his current Chief Executive Officer role. With over 35 years of hands-on logistics industry experience, Rob will play a pivotal role in driving the commercialisation and market expansion of Yojee's MOSAIC platform and broader product suite.

Rob's background spans licensed customs brokerage, air and sea freight, import and export operations, e-commerce logistics, and specialist verticals such as live animal transport. His senior leadership roles — including National Operations Manager, General Manager and Chief Executive Officer — provide him with a deep and practical understanding of the operational, sales and financial drivers across the logistics value chain.

Rob has worked with leading industry organisations including Mainfreight, Agility, AGS, CT Freight and Jetpets, giving him broad exposure to both global and local logistics environments across retail and wholesale sectors. With a strong interest in technology that delivers real productivity gains, Rob has overseen development teams and delivered digital solutions with measurable business impact.

A major focus of Rob's role will be helping build out and commercialise MOSAIC, ensuring Yojee continues to deliver human-first, intuitive technology that genuinely delights freight forwarders and logistics operators. His deep industry insight will be instrumental in shaping product-market fit and accelerating adoption across key markets.

MOSAIC Beta Program Update

The Company is pleased to report strong progress in the MOSAIC Beta program, which is now approximately 40% complete. The program continues to perform well, with successful live transmissions to both Customs authorities for clearance processing and to Cargo Community Network (CCN) for airline messaging. Yojee is actively working with pilot customers to gather user experience and usability feedback, ensuring MOSAIC delivers a modern, intuitive and operationally effective platform ahead of broader market release.

TCMS Sales Update

Yojee is also pleased to advise that it has secured two additional TCMS customers in Australia:

- Road Feeder Services (RFS), a well-funded start-up facilitating the movement of last-mile international airfreight via road networks; and
- Fracht Australia, part of the globally recognised Fracht Group, a respected international freight forwarder.

Both customers have commenced their implementation programs, with initial volumes expected to come online in early 2026. At this stage, Yojee does not deem the minimum or usage fees to be material revenue generated. These new sales further demonstrate the value of Yojee's TCMS solution for road freight carrier networks, as well as the growing demand for modern, integrated systems that enhance visibility, compliance and operational performance. As Chief Growth Officer, Rob will play a key role in supporting the successful onboarding of these customers and driving the ongoing commercial expansion that follows their transition onto the platform.

Mark Connell, CEO of Yojee, commented:

"Shane and I have both worked with Rob for a long time, and we know first-hand the depth of capability he brings. Rob understands logistics at an operational, commercial and technology level, and he has a rare ability to turn real-world challenges into practical, scalable solutions. Having him lead growth while Shane focuses on product creates a strong leadership foundation for the next phase of Yojee's evolution.

I'm also extremely pleased with the progress of our MOSAIC Beta program and the continued momentum in TCMS sales. Successful customs and airline transmissions, good customer engagement on MOSAIC, and the addition of two new TCMS customers reflect the increasing demand for modern, integrated logistics systems. These milestones demonstrate that our product strategy is working and position the Company well as we move toward broader commercial rollout in 2026."

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For enquiries, please contact

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About Yojee Limited (ASX: YOJ)

Yojee is a leading logistics technology company focused on simplifying freight operations through digital innovation. Our platform enables Logistics Providers to consolidate complex supply chain networks into a single, intuitive system. By centralising operations, optimising workflows, and providing real-time visibility, Yojee empowers businesses to move Air, Ocean, and Road freight efficiently and seamlessly. With our intelligent technology, logistics professionals can enhance performance, reduce inefficiencies, and drive growth in a rapidly evolving industry



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