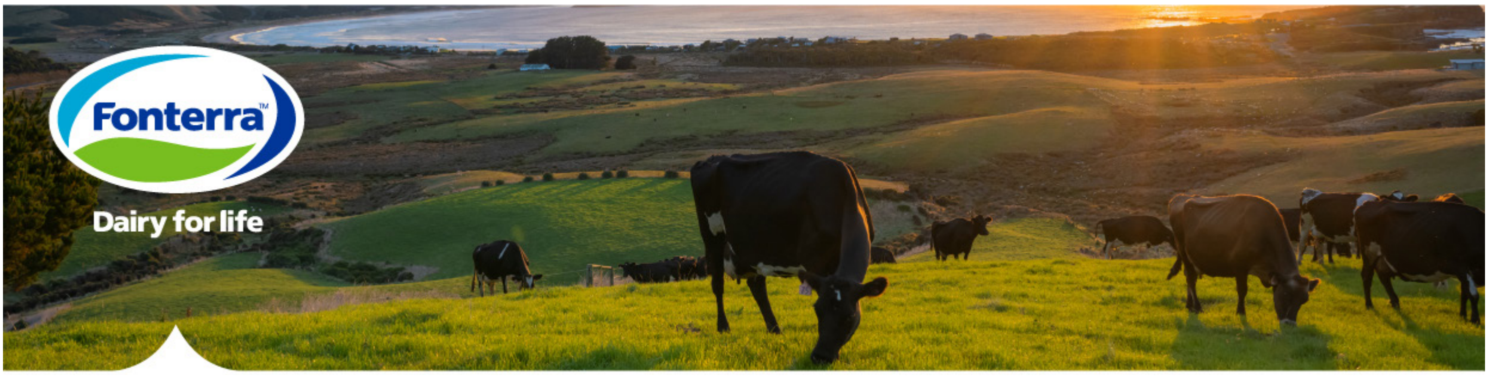


April 2026

Global Dairy UPDATE

Our Markets

- New Zealand, Australia, EU and US monthly production increased

- New Zealand, Australia and US monthly exports increased. EU monthly exports decreased

- China monthly imports increased. Latin America, Asia and Middle East & Africa monthly imports decreased

- Fonterra's New Zealand milk collections for March were 147.8 million kgMS, 9.6% above March last season. Season-to-date collections are 1,366 million kgMS, 3.7% above last season
- Fonterra's Australia collections for March were 9.3 million kgMS, 7.0% above March last season. Season-to-date collections are 87.7 million kgMS, 3.8% above last season[1]

Our Performance

- Fonterra names Richard Allen as new CEO

Our Co-op

- Fonterra & ASB First Farm Award supports journey to farm ownership

Key Dates

28 May 2026 FY26 Q3 Business Update	1 June 2026 Start of the 2026/27 Season	31 July 2026 End of FY26 Financial Year

1 Fonterra Australia collections will not be reported going forward given the divestment of the Mainland Group at the end of March 2026.

Global Production

New Zealand, Australia, EU and US monthly production increased

To view a chart that illustrates year-on-year changes in production –

Click here

New Zealand

9.7% ↑
Change for March 2026 compared to March 2025

3.3% ↑
Change for the 12 months to March 2026

New Zealand milk production increased 9.7% in March compared to the same period the year prior.

The increase was mainly due to higher collections in the North Island from favourable weather conditions, and continuing momentum in the South Island.

New Zealand milk production for the 12 months to March was up 3.3% on the previous comparable period.

Fonterra New Zealand collections are reported for March, see page 5 for details.

Australia

2.8% ↑
Change for March 2026 compared to March 2025

1.2% ↓
Change for the 12 months to March 2026

Australia milk production increased 2.8% in March compared to the same period the year prior.

The increase was mainly due to favourable weather conditions, with soil moisture levels above average for this time of year. Fodder availability remains high for this point in the season.

Australia milk production for the 12 months to March was down 1.2% on the previous comparable period.

Fonterra collections in Australia are reported for March, see page 5 for details.[1]

European Union

4.6% ↑
Change for February 2026 compared to February 2025

2.8% ↑
Change for the 12 months to February 2026

EU milk production[2] increased 4.6% in February compared to the same period the year prior.

The increase was mainly due to higher production in Germany, up 6.9%, and France, up 6.0%, year on year. This was supported by mild weather conditions, high rainfall and soil moisture, and good feed availability and quality.

EU milk production for the 12 months to February was up 2.8% on the previous comparable period.

USA

2.3% ↑
Change for March 2026 compared to March 2025

3.3% ↑
Change for the 12 months to March 2026

US milk production increased 2.3% in March compared to the same period the year prior.

The increase was mainly due to herd expansion, with cow numbers up 2.1% year on year (+188,000 head), supported by a 0.3% year-on-year increase in milk per cow.

Whilst per cow yields set a March record, growth was modest relative to earlier months, with top dairy states recording their smallest yield gains of 2026.

US milk production for the 12 months to March increased 3.3% on the previous comparable period.

1 Fonterra Australia collections will not be reported going forward given the divestment of the Mainland Group at the end of March 2026.

2 Excludes UK.

OUR MARKETS

Global Exports

New Zealand, Australia and US monthly exports increased. EU monthly exports decreased

To view a chart that illustrates year-on-year changes in exports –

Click here

New Zealand

0.3% ↑
Change for February 2026 compared to February 2025

0.5% ↓
Change for the 12 months to February 2026

New Zealand dairy exports increased 0.3%, or 1,043 MT, in February compared to the same period the year prior.

The increase was mainly due to higher export volumes of WMP and MPC & MPI, up 10.1% and 113.3%.

WMP exports to China increased 16,369 MT, or 44.0%, on February last year, and accounted for 38.5% of New Zealand WMP exports for the month.

Exports for the 12 months to February were down 0.5%, or 16,824 MT, on the previous comparable period.

The decrease was mainly due to lower export volumes of WMP and SMP.

Australia

4.3% ↑
Change for February 2026 compared to February 2025

4.8% ↓
Change for the 12 months to February 2026

Australia dairy exports increased 4.3%, or 2,352 MT, in February compared to the same period the year prior.

The increase was mainly due to higher export volumes of fluid milk products, partially offset by lower export volumes of other powder and cheese.

Exports for the 12 months to February were down 4.8%, or 34,212 MT, on the previous comparable period.

The decrease was mainly due to lower export volumes of SMP, whey powder, butter, and other powder partially offset by higher export volumes of fluid milk products.

European Union

0.4% ↓
Change for February 2026 compared to February 2025

3.9% ↑
Change for the 12 months to February 2026

EU dairy exports[1] decreased 0.4%, or 2,072 MT, in February compared to the same period the year prior.

The decrease was mainly due to lower exports of fluid milk products across most of the EU27 countries, partially offset by higher exports of whey powder.

Exports for the 12 months to February were up 3.9%, or 261,279 MT, on the previous comparable period.

The increase was mainly due to higher export volumes of fluid milk products and SMP, partially offset by lower export volumes of infant formula, WMP and lactose.

USA

14.7% ↑
Change for February 2026 compared to February 2025

7.8% ↑
Change for the 12 months to February 2026

US dairy exports increased 14.7%, or 32,534 MT, in February compared to the same period the year prior.

The increase was mainly due to higher exports of cheese, whey powder and butter, which increased 92.8% year on year, partially offset by lower exports of WPC and WPI, infant formula, and MPC and MPI.

Exports for the 12 months to February were up 7.8%, or 217,329 MT, on the previous comparable period.

The increase was mainly due to higher exports of cheese, butter, whey powder, and fluid milk products, partially offset by lower exports of WPC and WPI, SMP and casein.

1 Excludes UK.

OUR MARKETS

Global Imports

China monthly imports increased. Latin America, Asia and Middle East & Africa monthly imports decreased

To view a chart that illustrates year-on-year changes in imports –

Click here

Latin America

14.7% ↓
Change for January 2026 compared to January 2025

1.1% ↓
Change for the 12 months to January 2026

Latin America dairy import volumes decreased 14.7%, or 29,980 MT, in January compared to the same period the year prior.

The decrease was mainly due to lower import volumes of SMP by Colombia and Peru, and cheese by the Dominican Republic.

Imports for the 12 months to January were down 1.1%, or 27,413 MT, on the previous comparable period.

The decrease was mainly due to lower imports of WMP by Brazil and cheese to Brazil and the Dominican Republic, partially offset by higher import volumes of SMP and whey powder.

Asia

1.3% ↓
Change for November 2025 compared to November 2024

1.8% ↑
Change for the 12 months to November 2025

Asia (excluding China) dairy import volumes decreased 1.3%, or 5,580 MT, in November compared to the same period the year prior.

The decrease was mainly due to lower volumes of whey powder by Vietnam, Indonesia and the Philippines.

Imports for the 12 months to November were up 1.8%, or 102,979 MT, on the previous comparable period.

The increase was mainly due to higher imports of cheese by Korea and WMP by Sri Lanka and Bangladesh, partially offset by lower import volumes of SMP and lactose.

Middle East & Africa

36.1% ↓
Change for January 2026 compared to January 2025

10.2% ↓
Change for the 12 months to January 2026

Middle East and Africa dairy import volumes[1] decreased 36.1%, or 157,419 MT, in January compared to the same period the year prior.

The decrease was mainly due to lower import volumes of fluid milk products and WMP by Saudi Arabia and the United Arab Emirates.

Imports for the 12 months to January were down 10.2%, or 585,835 MT, on the previous comparable period.

The decrease was mainly due to lower import volumes of fluid milk products and WMP by the United Arab Emirates.

China

3.3% ↑
Change for March 2026 compared to March 2025

2.0% ↓
Change for the 12 months to March 2026

China dairy import volumes increased 3.3%, or 8,829 MT, in March compared to the same period the year prior.

The increase was mainly due to higher imports of WMP and cheese, up 15,068 MT and 6,602 MT on the prior comparable period, partially offset by lower imports of whey powder and SMP.

Imports for the 12 months to March were down 2.0%, or 57,995 MT, on the previous comparable period.

The decrease was mainly due to lower imports of fluid milk products and SMP, partially offset by higher imports of cheese.

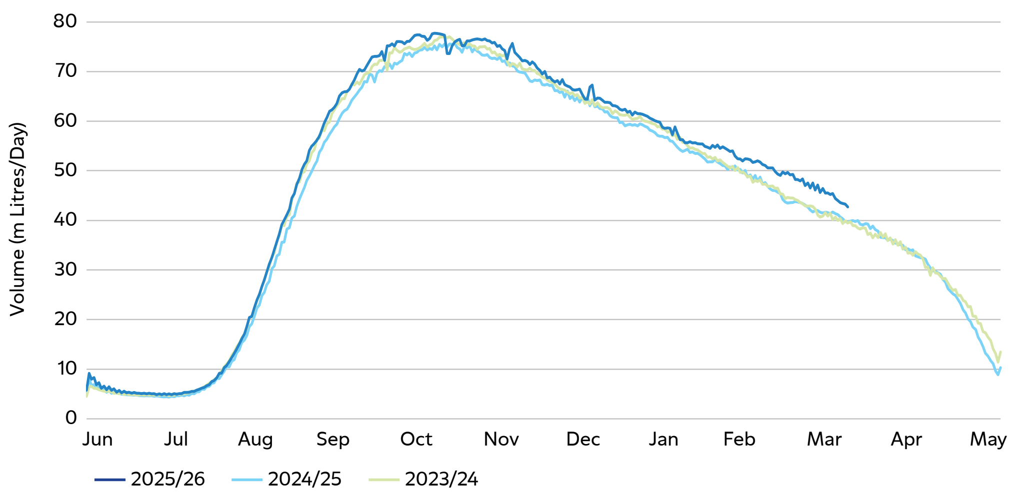
1 Estimates are included for those countries that have not reported data.

Fonterra Milk Collections

To view a table that shows detailed milk collections in New Zealand and Australia compared to the previous season –

Click here

New Zealand Milk Collections



New Zealand

9.6% ↑
Increase for March 2026 compared to March 2025

3.7% ↑
Season-to-date 1 Jun–31 Mar compared to prior season

Fonterra's New Zealand collections for March were 147.8 million kgMS, 9.6% higher than March last season.

The increase is mainly due to favourable weather. Early rainfall events in 2026 supported higher collections in the North Island and continued momentum in the South Island.

Season-to-date collections are 1,366.0 million kgMS, 3.7% above last season.

North Island

13.2% ↑
Increase for March 2026 compared to March 2025

2.8% ↑
Season-to-date 1 Jun–31 Mar compared to prior season

North Island milk collections in March were 77.2 million kgMS, 13.2% higher than March last season.

The increase is mainly due to favourable pasture conditions and a low comparable month, following drought conditions in March 2025.

Early rainfall events in 2026 supported strong volumes in the North Island, seeing the second-highest March for the North Island (behind 2017).

Season-to-date collections are 782.9 million kgMS, 2.8% above last season.

South Island

6.0% ↑
Increase for March 2026 compared to March 2025

5.0% ↑
Season-to-date 1 Jun–31 Mar compared to prior season

South Island milk collections in March were 70.6 million kgMS, 6.0% higher than March last season.

The increase was mainly due to favourable weather conditions, a low comparable month due to drought conditions in March 2025, and good pasture growth extending later into the season. This is the highest March on record for South Island collections.

Season-to-date collections are 583.2 million kgMS, 5.0% above last season.

Australia[1]

7.0% ↑
Increase for March 2026 compared to March 2025

3.8% ↑
Season-to-date 1 Jun–31 Mar compared to prior season

Fonterra's Australia collections in March were 9.3 million kgMS, 7.0% higher than March last season.

The increase was mainly due to improved weather through late March, leading to increased production in line with seasonal expectations. Soil moisture levels across most areas were at or above average for this time of year.

Season-to-date collections for Fonterra Australia are 87.7 million kgMS, 3.8% above last season.

1 Fonterra Australia collections will not be reported going forward given the divestment of the Mainland Group at the end of March 2026.

Fonterra Global Dairy Trade Results

Fonterra GDT results at trading event 400
21 April 2026:

2.7 % ↓
Change in Fonterra's weighted average product price from previous event

USD 4,272
Fonterra's weighted average product price (USD/MT)

12.4 000' MT
Fonterra product quantity sold on GDT

CHEDDAR
0.7% ↑
USD 4,798/MT

SMP
0.4% ↓
USD 3,523/MT

WMP
0.6% ↓
USD 3,662/MT

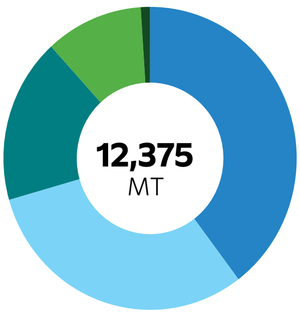
BUTTER
9.1% ↓
USD 5,883/MT

AMF
9.5% ↓
USD 6,357/MT

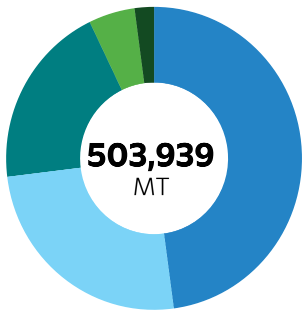
Fonterra GDT sales
by destination:

NORTH ASIA (INCLUDING CHINA)
SOUTH EAST ASIA
MIDDLE EAST AND AFRICA
LATIN AMERICA
OTHER

Latest Auction



Financial Year-to-Date

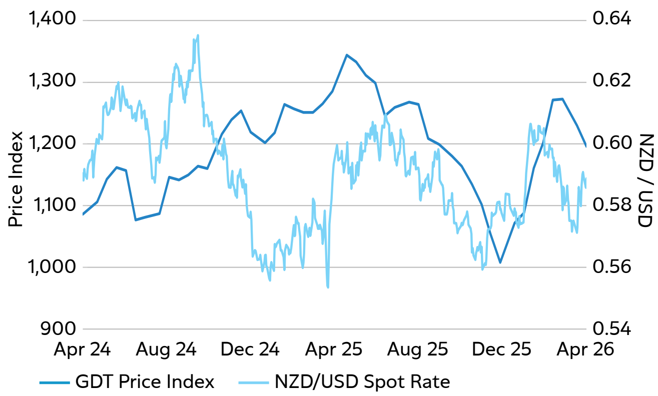


To view more information, including a snapshot of the rolling year-to-date results –
Click here

- The next trading event will be held on 5 May 2026. Visit www.globaldairytrade.info for more information.

Dairy commodity prices and New Zealand dollar trend

Investor sentiment improved following news of a two-week ceasefire between the US/Israel and Iran, which prompted a reversal of the safe-haven trades in financial markets witnessed during March. The USD retraced most, though not all, of its gains since the significant escalation in the conflict in late-February – the NZD/USD exchange rate rose to 59 US cents. While financial markets have responded positively to recent diplomatic efforts, significant uncertainty remains, and the New Zealand economy and the NZD remain vulnerable to renewed hostilities, especially disruptions to the energy and fertiliser markets.



Fonterra names Richard Allen as new CEO

On 13 April, Fonterra Co-operative Group Ltd announced the appointment of Richard Allen as its next Chief Executive Officer, succeeding Miles Hurrell.

Chair Peter McBride says Richard is an exceptional leader who will bring to the CEO role a strong connection with farmer shareholders and customers and a deep knowledge of Fonterra's global operations and markets.

"The Board is really pleased to announce Richard as Fonterra's next CEO, who will lead the Co-op into the next phase of its strategic implementation.

"Richard is passionate about our Co-operative," says Mr McBride. "His most recent role is President Global Ingredients, responsible for Fonterra's Ingredients sales, optimisation, risk management, trading and global manufacturing.

"He joined Fonterra as a graduate in 2008 and since then his career has spanned our global supply chain. He led our farmer facing business Farm Source for five years, has worked in China as Vice President of our Foodservice business, was the founding CEO of MyMilk, and more recently served as President Atlantic based in Chicago, responsible for relationships with a number of our global key accounts," says Mr McBride.

Richard Allen says he is incredibly humbled to be appointed CEO and feels great pride to be leading the Co-op.

"I've built my career with Fonterra and understand the important role the Co-op plays both for farmers here in New Zealand and our customers around the world.

"I'm committed to maintaining the momentum in our performance, focused delivery of strategy and financial discipline that has been developed over recent years.

"Fonterra has a strong platform to build from and I'm excited by our prospects as we move forward as a New Zealand farmer owned global B2B dairy provider," says Mr Allen.

Richard will step into the CEO role on 1 May 2026, with Miles staying with Fonterra in an advisory role until September 2026 to assist with the leadership transition.

"Miles has worked well with the Board to develop leadership talent and plan succession, which has allowed us to run an efficient appointment process for Fonterra's next CEO," says Mr McBride.

Fonterra & ASB First Farm Award supports journey to farm ownership

For Braden and Brigitte Barnes, the dream of moving into farm ownership is now a reality, in part thanks to the Fonterra & ASB First Farm Award.

A collaboration between Fonterra, ASB, and the New Zealand Dairy Industry Awards Trust (NZDIA), the award aims to remove barriers to farm ownership by offering financial backing, mentorship and industry support.

After receiving the inaugural award at the 2025 Dairy Industry Awards, the Canterbury-based couple have recently bought their first farm.

The couple say the support behind the award gave them confidence as they worked towards ownership in a competitive market.

Support that goes beyond finance

While the winners of the Fonterra & ASB First Farm Award receive up to $1 million of ASB Business Term Lending fixed at 1% per annum for three years, Braden and Brigitte say the advice and practical support from Fonterra and ASB made a real difference.

Having people in their corner to offer guidance and talk through options helped them move forward and get the deal across the line.

Anne Douglas, Group Director Farm Source, says supporting farmers like Braden and Brigitte is an important part of building a strong future for dairy.

"We're delighted to see Braden and Brigitte turn their plans into reality and look forward to supporting their next chapter as Fonterra suppliers on their very own farm," she says.

"Backing the next generation of farmers is one of the most important ways we can help secure the future of New Zealand dairy and strengthen our rural communities."

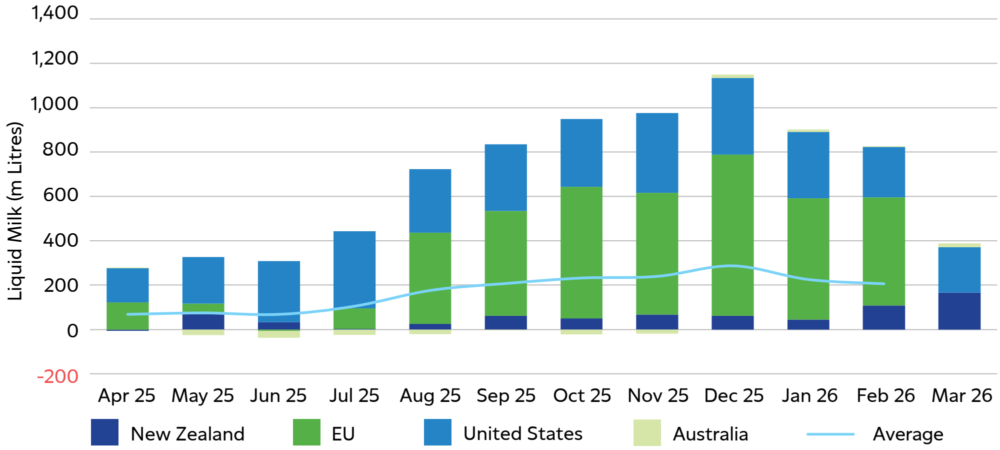
The Fonterra & ASB First Farm Award is designed to help dairy farmers successfully transition into ownership, supporting strong succession and a sustainable future for the industry. The 2026 winners will be announced at the national Dairy Industry Awards Gala Dinner in Rotorua on 9 May.

Supplementary Information

Global Dairy Market

The charts on the right illustrate the year-on-year changes in imports, exports and production for a range of countries that are important players in global dairy trade.

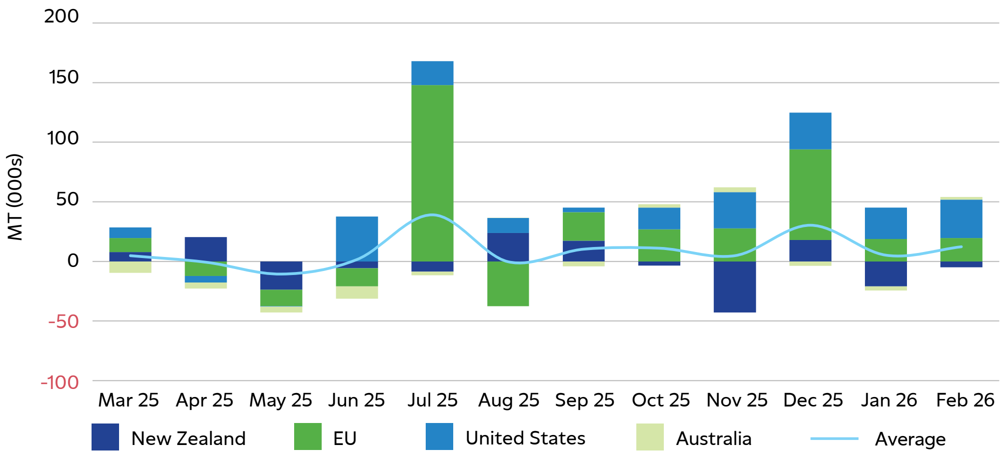
Production



NOTE: Data for EU to February; New Zealand, US and Australia to March.

Back to Summary

Exports



NOTE: Data for New Zealand, EU, US and Australia to February.

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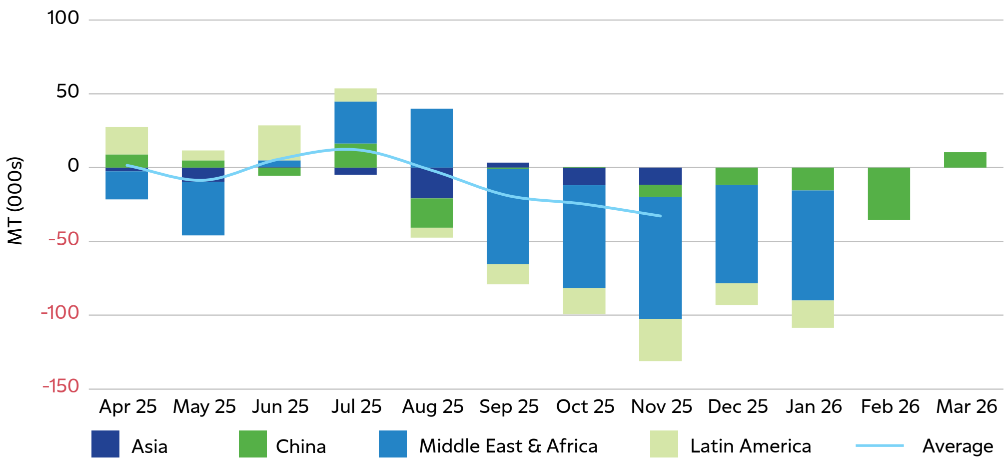
Imports



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NOTE: Data for Asia to November; Middle East & Africa and Latin America to January; China to March.

SOURCES: Government milk production statistics (DCANZ, Dairy Australia, Eurostat, USDA)/GTA trade data/Fonterra

Supplementary Information

Fonterra milk production

The table on the right shows Fonterra milk solids collected in New Zealand and Australia compared to the previous season.

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Milk Collection (million kgMS)	March 2026	March 2025	Monthly Change	Season-to-Date 2025/26	Season-to-Date 2024/25	Season-to-Date Change
Total Fonterra New Zealand	147.8	134.9	9.6%	1,366.0	1,361.8	3.7%
North Island	77.2	68.2	13.2%	782.8	761.5	2.8%
South Island	70.6	66.6	6.0%	583.2	555.3	5.0%
Australia[1]	9.3	8.7	7.0%	87.7	84.5	3.8%

2025/26 season Forecast Farmgate Milk Price (FGMP) update

Announcement Date	Forecast FGMP / Range (NZD)	NZD/USD Rate at Announcement Date	Forecast Average Conversion Rate for 2025/26 Season	Forecast Foreign Exchange Exposure for 2025/26 Season Hedged[2] (%)	Foreign Exchange Option Cover Remaining in Hedged Amount[2] (%)
23 March 2026	$9.70 / $9.40-$10.00	0.5821	0.5894	95%	16%
20 February 2026	$9.50 / $9.20-$9.80	0.5967	0.5911	95%	15%

As at the most recent update to the 2025/26 season forecast Farmgate Milk Price on 23 March 2026:

- Fonterra had hedged approximately 95% of the full year forecast USD cash flows related to the 2025/26 season Farmgate Milk Price.
- Of that 95%, approximately 16% was hedged with foreign exchange options which had not yet expired or been exercised.
- If the remaining 5% of the forecast USD cash flows were to be hedged at the 23 March 2026 spot rate of 0.5821, the average NZD/USD conversion rate for the 2025 season would be 0.5894.
- Also shown for information are the equivalent measures at the date of the previous forecast of the 2025/26 season Farmgate Milk Price on 20 February 2026

1 Fonterra Australia collections will not be reported going forward given the divestment of the Mainland Group at the end of March 2026.

2 Hedged percentages shown are as at the most recent month end prior to announcement date.

Supplementary Information

Fonterra GDT results

This table provides more information on the latest results, including a snapshot of the rolling year-to-date results.

	Last Trading Event (12 April 2026)	Year-to-Date (From 1 August 2025)
Quantity Sold on GDT (Winning MT)	12,375	503,939
Change in Quantity Sold on GDT over same period last year	(2.8%)	(0.1%)
Weighted Average Product Price (USD/MT)	4,272	3,973
Change in Weighted Average Product Price over same period last year	(8.6%)	(3.6%)
Change in Weighted Average Product Price from previous event	(2.7%)	-

Fonterra GDT results

This chart shows Fonterra GDT prices and volumes over the past 12 months.

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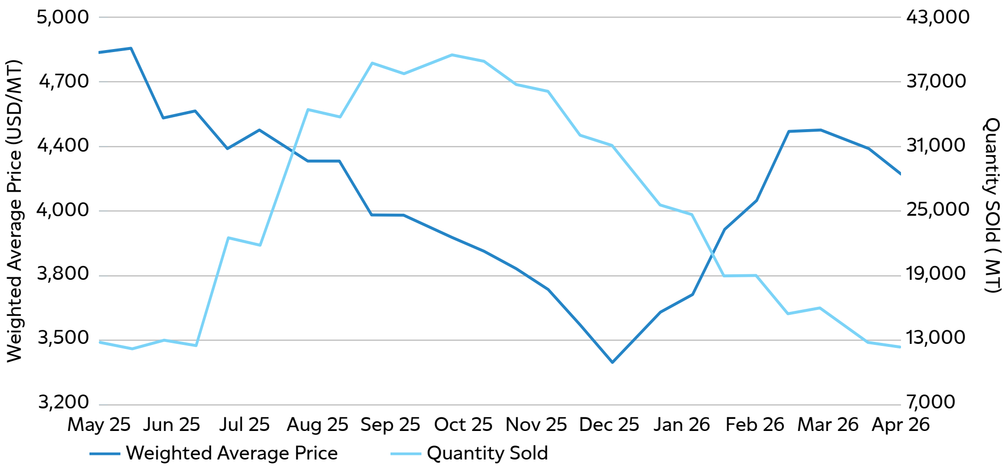

Glossary

AMF
Anhydrous Milk Fat.

BMP
Butter Milk Powder.

Cultured Products
Fermented milks that are prepared by using starter cultures and controlled fermentation including yoghurt, yoghurt drinks, sour cream, and crème fraiche.

DIRA
Dairy Industry Restructuring Act 2001 (New Zealand).

Farmgate Milk Price
The price for milk supplied in New Zealand to Fonterra by farmer shareholders.

Fluid Products
The Fonterra grouping of fluid milk products (skim milk, whole milk and cream – pasteurised or UHT processed), concentrated milk products (evaporated milk and sweetened condensed milk) and yoghurt.

GDT
Global Dairy Trade, the online provider of the twice monthly global auctions of dairy ingredients.

kgMS
Kilogram of milk solids, the measure of the amount of fat and protein in the milk supplied to Fonterra.

MPC
Milk Protein Concentrate.

Non-Reference Products
All dairy products, except for Reference Products, produced by the New Zealand Ingredients business.

Reference Products
The dairy products used in the calculation of the Farmgate Milk Price, which are currently WMP, SMP, BMP, butter and AMF.

Season
New Zealand: A period of 12 months to 31 May in each year.

Australia: A period of 12 months to 30 June in each year.

SMP
Skim Milk Powder.

WMP
Whole Milk Powder.

WPC
Whey Protein Concentrate.

WPI
Whey Protein Isolate.