

THE WAREHOUSE GROUP LIMITED	
First Quarter Sales	
Reporting Period	30 July 2018 to 28 October 2018
Previous Reporting Period	31 July 2017 to 29 October 2017

Quarterly Retail Sales information:

First quarter sales (30 July 2018 to 28 October 2018)	Sales 2019 (\$ Million)	Sales 2018 (\$ Million)	Change in sales	Change in same store sales
The Warehouse	360.1	352.9	+ 2.0 %	+ 2.7 %
Warehouse Stationery	61.7	59.1	+ 4.4 %	+ 4.1 %
Noel Leeming (NLG)	209.6	195.1	+ 7.4 %	+ 3.2 %
Torpedo7	37.0	39.2	- 5.6 %	- 2.7 %

Store Numbers	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2019	2018	2019	2018	2019	2018	2019	2018
Start Quarter 1	93	92	74	77	70	69	14	12
End Quarter 1	93	93	77	78	70	69	18	11

Store footprint (Square Metres)	The Warehouse		Noel Leeming		Warehouse Stationery		Torpedo7	
	2019	2018	2019	2018	2019	2018	2019	2018
Start Quarter 1	505,645	501,807	76,055	73,591	71,491	73,216	19,647	10,826
End Quarter 1	504,602	503,970	80,273	74,591	71,376	73,216	26,186	12,652

Store changes during the quarter	New Stores	Replacemen t stores	Store Closures	Store Extension/ Reduction
The Warehouse	-	-	-	1
Warehouse Stationery	-	2	-	-
Noel Leeming	3	-	-	-
Torpedo7	4	-	-	-

The Warehouse, Warehouse Stationery and Wholesale businesses of the Group were amalgamated from the commencement of the current financial year. Following the amalgamation the Group restated the prior year comparative sales figures reported for The Warehouse segment to remove intersegment sales connected with the Wholesale business which are offset by a corresponding adjustment to the amount of intercompany sales eliminations.