### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of April 2014 Commission File Number: 001-33129

### **Allot Communications Ltd.**

(Translation of registrant's name into English)

22 Hanagar Street
Neve Ne'eman Industrial Zone B
Hod-Hasharon 4501317
Israel
(Address of principal executive offices)

	Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.		
	Form 20-F ⊠ Form 40-F □		
	Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):		
	Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):		
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission under the Securities Exchange Act of 1934.			
	Yes □ No ⊠		
	If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82		

(b)

#### EXPLANATORY NOTE

On April 30, 2014, Allot Communications Ltd. issued a press release announcing the quarterly results for the first quarter of 2014 and another press release announcing the appointment of Andrei Elefant as the Company's new President and Chief Executive Officer.

A copy of the press release entitled "Allot Communications Reports Non-GAAP 17.2% Revenue Growth for First Quarter of 2014" and of the press release entitled "Andrei Elefant to Succeed Rami Hadar as President and CEO of Allot Communications" are attached to this Form 6-K as Exhibits 99.1 and 99.1 respectively.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Allot Communications Ltd.

: /s/ Nachum Falek

Nachum Falek Chief Financial Officer

Date: April 30, 2014

#### EXHIBIT INDEX

The following exhibits have been filed as part of this Form 6-K:

Exhibit Description

99.1 Allot Communications Reports Non-GAAP 17.2% Revenue Growth for First Quarter of 2014

99.2 Andrei Elefant to Succeed Rami Hadar as President and CEO of Allot Communications

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#### Allot Communications Reports Non-GAAP 17.2% Revenue Growth for First Quarter of 2014

Non-GAAP Revenues reach \$28.3 million, compared with \$24.2 million in first quarter of 2013

Hod Hasharon, Israel – April 30, 2014 – Allot Communications Ltd. (NASDAQ: ALLT), a leading supplier of service optimization and revenue generation solutions for fixed and mobile broadband service providers worldwide, today announced its first quarter 2014 results, with non-GAAP revenues reaching \$28.3 million.

#### Other Fourth Quarter Highlights:

- Non-GAAP revenues grew 17.2% year on year and 3.5% sequentially.
- Non-GAAP gross margin was 73% (71% on a GAAP basis).
- Non-GAAP operating margin was 7% (2% operating loss on a GAAP basis).
- Book-to-bill above one.
- Generated \$3.4 million of operating cash flow. Net cash as of December 31st 2013 totals \$122.2 million.

#### **Financial Results:**

On a non-GAAP basis, total revenues for the first quarter of 2014 reached \$28.3 million, compared with \$24.1 million of revenue reported for the first quarter of 2013 and \$27.3 million of revenue reported for the fourth quarter of 2013. On a non-GAAP basis, net profit for the first quarter of 2014 was \$2.1 million, or \$0.06 per basic and diluted share. This compares with non-GAAP net profit of \$3.2 million, or \$0.10 per basic and \$0.09 per diluted share, in the fourth quarter of 2013 and a non-GAAP net profit of \$0.6 million, or \$0.02 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and \$0.00 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and diluted share, in the first quarter of 2013 million, or \$0.00 per basic and \$0.00 per basic

Total GAAP revenues for the first quarter of 2014 reached \$28.3 million compared to \$24.1 million of revenue reported for the first quarter of 2013 and \$27.3 million of revenue reported for the fourth quarter of 2013. On a GAAP basis, the net loss for the first quarter of 2014 was \$0.4 million, or of \$0.01 per basic and diluted share. This compares with a net profit of \$1.2 million, or \$0.04 per basic and diluted share, in the fourth quarter of 2013 and a net loss of \$1.8 million, or \$0.06 per basic and diluted share, in the first quarter of 2013.

#### **Key Quarterly Achievements:**

• During the quarter, large orders were received from 25 service providers, five of which are new customers.



- 14 of the large orders came from mobile-service providers and 11 were from fixed-line service providers.
- . Introduced the new Allot Service Gateway Tera platform which has already received \$9 million orders from four different mobile and fixed line operators worldwide.
- · Won a new video optimization contract from an Asian Tier-1 mobile operator.
- Received its first \$1 million, ClearSee Big-Data Analytics Solution, purchase order from a Tier-1 mobile and fixed operator.

"During the first quarter 2014 we continued to execute well on all fronts and produced a strong inflow of large orders, as well as expanded our customer base, an achievement, which we believe, should be beneficial for Allot in the mid as well as the long-term horizon. We reached a record revenues level for a first quarter and book to bill was above one for a fifth time in a row." said Rami Hadar, Allot Communications' President and CEO. "Our well-diversified, differentiated VAS offering is one of the key catalysts for the demand that we experience from service providers and we look forward to continuing to address the needs of our Tier-1 customers with our innovative service generating VAS suite."

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#### Conference Call & Webcast

The Allot management team will host a conference call to discuss first quarter 2014 earnings results today at 8:30 AM ET, 3:30 p.m. Israel time.

To access the conference call, please dial one of the following numbers: US: +1646 254 3368, UK: +44(0)203 4271933, Israel: +97237217906, participant code 9702862.

A replay of the conference call will be available from 12:00 AM ET on April 30, 2014 for 30 days. To access the replay, please dial: US: +1 347 366 9565; UK: +44 (0)20 3427 0598, access code: 9702862. A live webcast of the conference call can be accessed on the Allot Communications website at www.allot.com. The webcast also will be archived on the website following the conference call.

#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) is a leading global provider of intelligent broadband solutions that put mobile, fixed and enterprise networks at the center of the digital lifestyle and work style. Allot's DPI-based solutions identify and leverage the business intelligence in data networks, empowering operators to analyze, protect, improve and enrich the digital lifestyle services they deliver. Allot's unique blend of innovative technology, proven know-how, collaborative approach to industry standards and partnerships enables service providers worldwide to elevate their role in the digital lifestyle ecosystem and to open the door to a wealth of new business opportunities. For more information, please visit <a href="https://www.allot.com">www.allot.com</a>.



#### **GAAP to Non-GAAP Reconciliation**

The discrepancy between GAAP and non-GAAP revenues is related to the acquisitions made by the Company during the year and represents revenues adjusted for the impact of the fair value adjustment to acquired deferred revenue related to purchase accounting. Non-GAAP net profit is defined as GAAP net profit after including deferred revenues related to the fair value adjustment resulting from purchase accounting and excluding stock-based compensation expenses, amortization of acquisition-related intangible assets, regulatory matters, acquisition-related expenses and compensation expenses related to the acquisitions.

These non-GAAP measures should be considered in addition to, and not as a substitute for, comparable GAAP measures. The non-GAAP results and a full reconciliation between GAAP and non-GAAP results are provided in the accompanying Table 2. The Company provides these non-GAAP financial measures because it believes they present a better measure of the Company's core business and management uses the non-GAAP measures internally to evaluate the Company's ongoing performance. Accordingly, the Company believes they are useful to investors in enhancing an understanding of the Company's operating performance.

#### Safe Harbor Statement

This release may contain forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Investor Relations Contact:**

#### Rami Rozen

AVP Corporate Development International access code +972-52-569-4441 <a href="mailto:rozen@allot.com">rozen@allot.com</a>



# TABLE - 1 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. dollars in thousands, except share and per share data)

Three Months Ended	
March 31,	

	2014		2013
	(1	(Unaudited)	
Revenues	\$ 28,2	84 \$	24,114
Cost of revenues	8,1		6,740
	20,0		17,374
Gross profit		39	17,374
Operating expenses:			
Research and development costs, net	7,2	21	6,902
Sales and marketing	10,4	97	9,827
General and administrative	2,8	37	2,638
Total operating expenses	20,6	05	19,367
Operating loss	(5	16)	(1,993)
Financial and other income, net	1	49	187
Loss before income tax expenses	(3	67)	(1,806)
Tax expenses		21	41
Net loss	(3	88)	(1,847)
Basic net loss per share	\$ (0	01) \$	(0.06)
Diluted net loss per share	\$ (0	01) \$	(0.06)
Weighted average number of shares used in computing basic net earnings per share	32,939,1	95	32,561,977
Weighted average number of shares used in computing diluted net earnings per share	32,939,1	95	32,561,977



## TABLE - 2 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED STATEMENTS OF OPERATIONS

(U.S. dollars in thousands, except per share data)

		Three Months Ended March 31,	
	2014	2013	
	(Una	nudited)	
GAAP net loss as reported	\$ (388)	\$ (1,847)	
Non-GAAP adjustments			
Fair value adjustment for acquired deferred revenues write down	12	37	
Expenses recorded for stock-based compensation			
Cost of revenues	88	86	
Research and development costs, net	469	411	
Sales and marketing	821	746	
General and administrative	614	586	
Expenses related to M&A activities and compliance with regulatory matters (*)			
General and administrative	8	12	
Research and development costs, net		6	
Intangible assets amortization			
Cost of revenues	399	504	
Sales and marketing	66	58	
Total adjustments	2,477	2,446	
Non-GAAP net profit	\$ 2,089	\$ 599	
Non- GAAP basic net profit per share	\$ 0.06	\$ 0.02	
Non- GAAP diluted net profit per share	\$ 0.06	\$ 0.02	
Weighted average number of shares used in computing basic net			
earnings per share	32,939,195	32,561,977	
Weighted average number of shares used in computing diluted net			
earnings per share	33,895,273	33,506,441	

(\*) Mostly legal, finance and compensation expenses related to the acquisition



# TABLE - 3 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES RECONCILATION OF GAAP TO NON-GAAP CONSOLIDATED REVENUES (U.S. dollars in thousands, except share and per share data)

	Three Months Ended March 31,		
	2014		2013
	(Unaudited)		
GAAP Revenues	\$ 28,284	\$	24,114
Fair value adjustment for acquired deferred revenues write down	 12		37
Non-GAAP Revenues	\$ 28,296	\$	24,151



## TABLE - 4 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (U.S. dollars in thousands)

	March 31, 2014 (Unaudited)	December 31, 2013 (Audited)
	(Unaudited)	(Audited)
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 51,036	\$ 42,813
Short term deposits	30,500	38,000
Marketable securities and restricted cash	40,639	40,798
Trade receivables, net	21,414	16,908
Other receivables and prepaid expenses	8,906	8,218
Inventories	13,474	13,798
Total current assets	165,969	160,535
LONG-TERM ASSETS:		
Severance pay fund	260	254
Deferred taxes	1,602	1,602
Other assets	2,726	771
Total long-term assets	4,588	2,627
PROPERTY AND EQUIPMENT, NET	5,990	5,874
GOODWILL AND INTANGIBLE ASSETS, NET	29,756	30,221
Total assets	\$ 206,303	\$ 199,257
AND MARKET AND OWN DEPOSIT FOR MARKET		
LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES:		
Trade payables	\$ 4,887	\$ 3,191
Deferred revenues	13,527	12,504
Other payables and accrued expenses	12,851	10,906
Total current liabilities	31,265	26,601
Total Current natimites		20,001
LONG-TERM LIABILITIES:		
Deferred revenues	2,520	
Accrued severance pay	292	282
Total long-term liabilities	2,812	2,729
SHAREHOLDERS' EQUITY	172,226	169,927
Total liabilities and shareholders' equity	\$ 206,303	\$ 199,257
rotal natiffices and shareholders equity	\$ 206,303	φ 199,257



## TABLE - 5 ALLOT COMMUNICATIONS LTD. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (U.S. dollars in thousands)

Three Months Ended March 31,

	2014	2014 2013	
	(Unaudite	d)	
Cash flows from operating activities:			
Net Loss	\$ (388) \$	(1,84	
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation	800	88	
tock-based compensation related to options granted to employees	1,992	1,82	
mortization of intangible assets	465	56	
Decrease in accrued severance pay, net	4	2	
ncrease in other assets	(82)	(2	
Decease in accrued interest and amortization of premium on marketable securities	208	1	
ncrease in trade receivables	(4,506)	(5,35	
ncrease in other receivables and prepaid expenses	(102)	(4	
Decrease in inventories	324 1.696	32	
ncrease (decrease) in trade payables ncrease (decrease) in employees and payroll accruals	1,062	(1,38	
ncrease (decrease) in deferred revenues	1,002	(2,98	
ncrease in other payables and accrued expenses	876	1,17	
nerease in other payables and accrace expenses	670	1,17	
let cash provided by (used in) operating activities	3,445	(7,56	
Cash flows from investing activities:			
Decrease in restricted deposit	-		
dedemption of short-term deposits	7,500	61,04	
urchase of property and equipment	(916)	(85	
nvestment in marketable securities	(900)	(15,66	
roceeds from redemption or sale of marketable securities	901	2,27	
oan provided to third party, net	(2,563)		
Net cash provided by investing activities	4,022	46,80	
Cash flows from financing activities:			
Exercise of employee stock options	756	16	
Vet cash provided by financing activities	<u></u>	16	
ncrease in cash and cash equivalents	8,223	39,40	
Cash and cash equivalents at the beginning of the period	42,813	50,02	
Cash and cash equivalents at the end of the period	\$ 51,036 \$	89,43	



### Andrei Elefant to Succeed Rami Hadar as President and CEO of Allot Communications

Hadar will transition his position during Q2 and will be replaced by Andrei Elefant, Allot's VP Product Management & Marketing

April 30, 2014 – Hod Hasharon, Israel – Allot Communications Ltd. (NASDAQ: ALLT), a leading supplier of service optimization and revenue generation solutions for fixed and mobile broadband operators and cloud providers, today announced that Rami Hadar, President and CEO of Allot, will retire during the second quarter of 2014 and will be replaced by Andrei Elefant, currently Allot's VP Product Management and Marketing. Mr. Hadar will remain a member of the company's board of directors.

For the past 8 years, Allot benefitted from Rami Hadar leadership as President and CEO," said **Shraga Katz**, **Chairman of the Board of Directors**. "Rami's contributions to the company cannot be overstated. "Rami began his tenure at Allot while it was a small private company and led it to becoming a dual-listed public company. During his tenure as CEO, Allot turned into a profitable company with revenue growth of more than 300%. Under Rami's management, the company entered the service provider mobile space and the Allot Service Gateway penetrated five of the top ten global mobile operators. He scaled the company's operations and expanded its global sales presence to acquire and serve these large customers directly. We are grateful for his leadership, service and his friendship. He will be greatly missed by all."

Mr. Katz considers Mr. Elefant to be an excellent choice to lead Allot in the future: "We are fortunate to have Andrei as internal successor and Allot's new CEO. Andrei's experience and knowledge of the company and our industry will be critical for Allot's years ahead. Andrei spent a considerable amount of time with our customers and has a deep understanding of their needs and forward strategies"

"After having the privilege of leading Allot over the last 8 years, it is with great pleasure that I transition my responsibilities over to a great successor, said Rami Hadar. Over the years, we have worked closely and I have great confidence in Andrei to take Allot to the next level. Andrei has been a key player in Allot's exceptional growth and industry leadership during his 14 years at Allot. With Andrei in charge, backed by Allot's seasoned board of directors, professional management team and proud workforce, the company will be able to leverage the many opportunities in the growing broadband data market. It will continue to deliver great products and solutions to the world's largest mobile operators and continue its rapid growth and profitability history."

Andrei has more than 19 years of experience in defining and building market leading products. During his time with Allot, Andrei successfully transitioned through numerous positions. This allowed him to gain direct insight into Allot's customer base as well as a strategic understanding of the broadband data market. In his recent position, Andrei oversaw all Marketing and Product Management activities. He spearheaded Allot's entry into the mobile data space and other key strategic moves. Prior to Allot, Andrei was an officer in the Israeli Air Force and held various product management positions. Andrei holds a BSc Cum Laude in Mechanical Engineering from the Technion and an MBA from Tel Aviv University.



"Allot is a great company and I feel extremely privileged to be selected as the next CEO, "said Andrei Elefant. "It has been a good experience to work so closely with Rami, whose leadership and commitment contributed so significantly to the company's growth and development. I look forward to working with Rami on a smooth transition. Allot has excellent leadership and a talented group of employees who are all committed to the company's success. I'm confident that we will continue to grow and execute on our Internet Service Gateway Strategy.

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#### **About Allot Communications**

Allot Communications Ltd. (NASDAQ, TASE: ALLT) is a leading global provider of intelligent broadband solutions that put mobile, fixed and enterprise networks at the center of the digital lifestyle and workstyle. Allot's DPI-based solutions identify and leverage the business intelligence in data networks, empowering operators to analyze, protect, improve and enrich the digital lifestyle services they deliver. Allot's unique blend of innovative technology, proven know-how and collaborative approach to industry standards and partnerships enables network operators worldwide to elevate their role in the digital lifestyle ecosystem and to open the door to a wealth of new business opportunities. For more information, please visit <a href="https://www.allot.com">www.allot.com</a>.

#### Forward Looking Statement

This release may contain forward-looking statements, which express the current beliefs and expectations of Company management. Such statements involve a number of known and unknown risks and uncertainties that could cause our future results, performance or achievements to differ significantly from the results, performance or achievements expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to compete successfully with other companies offering competing technologies; the loss of one or more significant customers; consolidation of, and strategic alliances by, our competitors, government regulation; lower demand for key value-added services; our ability to keep pace with advances in technology and to add new features and value-added services; managing lengthy sales cycles; operational risks associated with large projects; our dependence on third party channel partners for a material portion of our revenues; and other factors discussed under the heading "Risk Factors" in the Company's annual report on Form 20-F filed with the Securities and Exchange Commission. Forward-looking statements in this release are made pursuant to the safe harbor provisions contained in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are made only as of the date hereof, and the company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

#### Contact:

Allot Communications

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