UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of September 2025.

Commission File Number 001-33129

Allot Ltd.

(Translation of registrant's name into English)

22 Hanagar Street Neve Ne'eman Industrial Zone B Hod-Hasharon 45240 Israel (Address of principal executive office)

 $Indicate\ by\ check\ mark\ whether\ the\ registrant\ files\ or\ will\ file\ annual\ reports\ under\ cover\ Form\ 20-F\ or\ Form\ 40-F.$

Form 20-F \boxtimes Form 40-F \square

EXPLANATORY NOTE

This Report of Foreign Private Issuer on Form 6-K (this "Form 6-K") filed by Allot Ltd. (the "Company") consists of the Company's: (i) condensed consolidated financial statements for the six months ended June 30, 2025, which are attached hereto as Exhibit 99.1 and are incorporated by reference herein; and (ii) management's discussion and analysis of financial condition and results of operations for the six months ended June 30, 2025, which is attached hereto as Exhibit 99.2 and is incorporated by reference herein.

This Form 6-K, including its exhibits, is incorporated by reference into the Company's registration statements on Form F-3 (File Nos. 333-264202 and 333-266174) filed with the U.S. Securities and Exchange Commission (the "SEC") on April 8, 2022 and March 27, 2025, respectively, and Form S-8 (File Nos. 333-140701, 333-149237, 333-159306, 333-165144, 333-172492, 333-187406, 333-194833, 333-203028, 333-210420, 333-216893, 333-223838, 333-237405, 333-254298, 333-263767, 333-279003, 333-278607 and 333-285268) filed with the SEC on February 14, 2007, February 14, 2008, May 18, 2009, March 2, 2010, February 28, 2011, April 17, 2012, March 21, 2013, March 27, 2014, March 26, 2015, March 28, 2016, March 23, 2017, March 22, 2018, March 19, 2019, March 26, 2020, March 15, 2021, March 22, 2022, March 28, 2023, April 10, 2024 and February 26, 2025, respectively.

EXHIBIT INDEX

Exhibit No.	Exhibit
<u>99.1</u>	Condensed consolidated financial statements of Allot Ltd. and its subsidiaries for the six months ended June 30, 2025.
<u>99.2</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations for the six months ended June 30, 2025.
101.INS	Inline XBRL Instance Document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

September 30, 2025

By:

/s/ Liat Nahum Liat Nahum Chief Financial Officer

Exhibit 99.1

ALLOT LTD.

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

AS OF JUNE 30, 2025

U.S. DOLLARS IN THOUSANDS

ALLOT LTD.

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

AS OF JUNE 30, 2025

U.S. DOLLARS IN THOUSANDS

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U.S. dollars in thousands

	<u>J</u>	June 30, 2025				mber 31, 2024
ASSETS						
CURRENT ASSETS:						
Cash and cash equivalents	\$	26,943	\$	16,142		
Restricted deposits		501		904		
Short-term bank deposits		11,050		15,250		
Available-for-sale marketable securities		11,518		26,470		
Trade receivables, net (net of allowance for credit losses \$ 22,392 and \$25,306 on June 30, 2025 and December 31, 2024, respectively)		20,135		16,482		
Other receivables and prepaid expenses		8,641		6,317		
Inventories		8,505		8,611		
Total current assets		87,293		90,176		
NON-CURRENT ASSETS:						
Severance pay fund		243		464		
Restricted deposit		329		279		
Available-for-sale marketable securities		21,672		-		
Operating lease right-of-use assets		6,091		6,741		
Other assets		552		2,151		
Property and equipment, net		6,039		7,692		
Intangible assets, net		-		305		
Goodwill		31,833		31,833		
Total non-current assets		66,759		49,465		
Total assets	\$	154,052	\$	139,641		

		June 30, 2025		2024
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Trade payables	\$	924	\$	946
Employees and payroll accruals		8,780		8,208
Deferred revenues		20,647		17,054
Short-term operating lease liabilities		484		562
Other payables and accrued expenses		10,996		9,200
Total current liabilities		41,831		35,970
LONG-TERM LIABILITIES:				
Deferred revenues		6,079		7,136
Long-term operating lease liabilities		5,611		5,807
Accrued severance pay		814		946
Convertible debt				39,973
Total long-term liabilities		12,504		53,862
SHAREHOLDERS' EQUITY:				
Share capital -				
Ordinary shares of NIS 0.1 par value - Authorized: 200,000,000 shares at June 30, 2025, and December 31, 2024; Issued: 47,290,301 and 40,346,993 shar at June 30, 2025 and December 31, 2024, respectively; Outstanding: 46,474,301 and 39,530,993 shares at June 30, 2025 and December 31, 2024,	es			
respectively.		1,216		1,012
Additional paid-in capital		367,190		318,138
Treasury share at cost - 816,000 shares at June 30, 2025 and December 31, 2024.		(3,998)		(3,998)
Accumulated other comprehensive income		3,030		357
Accumulated deficit		(267,721)		(265,700)
Total shareholders' equity		99,717		49,809
Total liabilities and shareholders' equity	\$	154,052	\$	139,641

		Ended 0,	
		2025	2024
Revenues			
Products	\$	14,040	\$ 16,759
Services		33,161	27,295
Total revenues		47,201	44,054
Cost of revenues			
Products		6,136	5,788
Services		7,687	7,993
<u>Total</u> cost of revenues		13,823	13,781
Gross profit		33,378	30,273
Operating expenses:			
Research and development costs (net of grant participations of \$ 68 and \$ 281 for the six months ended June 30, 2025, and 2024, respectively)		13,252	14,475
Sales and marketing		14,599	15,701
General and administrative		6,643	6,206
<u>Total</u> operating expenses		34,494	36,382
Operating loss		(1,116)	(6,109)
Loss from extinguishment		(1,410)	_
Other income		100	
Financial income, net		1,033	1,029
Loss before income tax expenses		(1,393)	(5,080)
Income tax expenses		628	786
Net loss	\$	(2,021)	\$ (5,866)
Net loss per share:			
Basic and diluted	\$	(0.05)	\$ (0.16)
Weighted average number of shares used in per share computations of net loss:			
Basic and diluted		39,944,413	38,562,065
Unrealized gain (loss) on available-for-sale marketable securities		107	(10)
Ometainzeu gam (toxs) on avantatier-tor-sate materiatie securities Total comprehensive profit (loss) from available-for-sale marketable securities		107	(10)
Unrealized gain (loss) on foreign currency cash flow hedges transactions		3,108	(583)
Net amount reclassified to earnings from hedging transactions		(542)	(108)
Total comprehensive profit (loss) from hedge transactions		2,566	(691)
Total other comprehensive profit (loss)		2,673	(701)
Total comprehensive profit (loss)	_	652	(6,567)
The excempanying notes are an integral part of the condensed consolidated financial statements			

U.S. dollars in thousands, except share data

	Ordinary shares		Ordinary shares		Additional		Accumulated other comprehensive	Accumulated	Total shareholders'
	Outstanding shares	Amount	paid-in capital	Treasury share	income (loss)	deficit	equity		
Balance as of December 31, 2024	39,530,993	1,012	318,138	(3,998)	357	(265,700)	49,809		
Issuance of share capital Exercise of share options and	5,000,000	184	46,404	-	-	-	46,588		
restricted share units	1,943,308	20	218	-	-	-	238		
Share-based compensation	-	-	2,430	-	-	-	2,430		
Other comprehensive gain	-	-	-	-	2,673	-	2,673		
Net loss		-				(2,021)	(2,021)		
Balance as of June 30, 2025	46,474,301	1,216	367,190	(3,998)	3,030	(267,721)	99,717		
Balance as of December 31, 2023	38,376,939	981	312,128	(3,998)	483	(259,831)	49,763		
Exercise of share options and restricted share units	771,067	21	(21)	(3,776)	-105	(237,631)	49,703		
Share-based compensation	771,007	- 21	3,547		-	-	3,547		
Other comprehensive loss			5,547	_	(701)	_	(701)		
Net loss		-				(5,866)	(5,866)		
Balance as of June 30, 2024	39,148,006	1,002	315,654	(3,998)	(218)	(265,697)	46,743		

U.S. dollars in thousands

Cash flows from operating activities: (2,021) (5,866) Adjustments to reconcile rel loss to net cash used in operating activities: (2,021) (5,866) Depreciation and amoritization 2,419 2,776 Share-based compensation 2,450 3,547 Capital loss 255 - Loss from extinguishment (100) - Other income (100) - Changes in operating assets and liabilities: 89 (165) Decrease in in operating assets and receivables and prepaid expenses 1,619 1,672 Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in operating lease right-of-use asset 1,619 1,672 Decrease in operating lease right-of-use asset 3,533 2,288 Decrease in operating lease right-of-use asset 3,533 2,288 Decrease in in operating lease right-of-use asset 3,533 2,288 Decrease in in operating lease right-of-use asset 3,533 2,288 Increase (Decrease) in trade payables and accrued expenses 3,53 1,955 <t< th=""><th></th><th>Six Months I June 30</th><th>),</th></t<>		Six Months I June 30),
Note loss (2,021) (5,866) Adjustments to reconcile net loss to net eash used in operating activities: Comment of the procession of the passes of poerating loss of the passes of poerating loss of the passes of poerating loss of the passes of poerating assets and liabilities: 2,430 3,547 Cobrigations 1,410 - - - Changes in operating assets and liabilities: 89 (165) Decrease in accrued interest and amorization of premium on available-for sale marketable securities 89 (165) Decrease in accrued interest and amorization of premium on available-for sale marketable securities (862) (777) Decrease in accrued interest and amorization of premium on available-for sale marketable securities (862) (777) Decrease in accrued interest and amorization of premium on available-for sale marketable securities (862) (777) Decrease in accrued interest and amorization of premium on available-for sale marketable securities (862) (777) Decrease in interest operating lease right-of-use asset 579 1,174 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in trade payables and accrued expenses 2,36 1,965		2025	2024
Adjustments to reconcile net loss to net cash used in operating activities.	Cash flows from operating activities:		
Adjustments to recencile net loss to net cash used in operating activities 2,419 2,776 2,786 3,547 2,786 2,786 2,780 3,547 2,786	Net loss	(2,021)	(5,866)
Share-based compensation 2,430 3,547 Capia loss 255 - Loss from extinguishment (100) - Other income (100) - Changes in operating assets and liabilities: 89 (165) Decrease (increase) in accrued sverrance pay, net 89 (165) Decrease in other assets, other receivables and prepaid expenses 1,619 1,672 Decrease in operating lease sibility (203) (618) Decrease in operating lease right-of-use asset 579 1,174 Decrease in operating lease right-of-use asset 106 2,268 Increase (Decrease) in trade receivables (3,553) 2,980 Decrease in inventories 106 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in trade payables and carrued expenses 2,336 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 353 703 Decrease in restricted deposit 353 703 <td< td=""><td>Adjustments to reconcile net loss to net cash used in operating activities:</td><td></td><td></td></td<>	Adjustments to reconcile net loss to net cash used in operating activities:		
Capital loss 255 - Loss from extinguishment 1,410 - Changes in operating assets and liabilities: - Decrease (Increase) in accrued severance pay, net 89 (165) Decrease in other assets, other receivables and prepaid expenses 1,619 1,672 Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in operating lease right-of-use asset 579 1,174 Increase in trade receivables (3,653) 2,980 Decrease in inventories (365) 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase (Decrease) in other payables and accrued expenses 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 353 703 Increase (Decrease) in other payables and accrued expenses 353 703 Increase (Decrease) in other payables and accrued expenses <th< td=""><td>Depreciation and amortization</td><td>2,419</td><td>2,776</td></th<>	Depreciation and amortization	2,419	2,776
Class from extinguishment	Share-based compensation	2,430	3,547
Other income (100) - Changes in operating assets and liabilities: 89 (165) Decrease (Increase) in accrued severance pay, net 89 (165) Decrease in other assets, other receivables and prepaid expenses 1,619 1,672 Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in operating lease right-of-use asset 579 1,174 Increase in trade receivables (3,653) (2,980) Decrease in inventories 106 2,268 Increase (Decrease) in trade payables 62 16 Increase (Decrease) in trade payables and accrued expanses 73 (4,135) Increase (Decrease) in other payables and accrued expenses 2,256 1,965 Increase (Decrease) in other payables and accrued expenses 2,356 1,965 Increase (Decrease) in other payables and accrued expenses 353 703 Increase in restricted deposit 353 703 Invested in restricted deposit 353 703 Invested in restricted deposit 353 703 In	Capital loss	255	-
Changes in operating assets and liabilities: 8 (165) Decrease (Increase) in accrued severance pay, net 88 (165) Decrease in other assets, other receivables and prepaid expenses 1,619 1,672 Decrease in oberating leases liability (203) (618) Decrease in operating leases liability 579 1,174 Increase in perating lease right-of-use asset 579 1,174 Increase in trade receivables (3,653) (2,980) Decrease in inventories 106 2,288 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in trade payables and accrued expenses 573 (4,135) Increase (Decrease) in the physables and accrued expenses 9,14 (12) Net cash provided by (used in) operating activities 353 703 Inverses (Decrease) in restricted deposit 353 703 Investment in short-term bank deposits 19,95 10,000 Withdrawal of short-term bank deposits 19,95 10,000 Purchase of property and equipment 689 1,386 Investment in marketable securitie	Loss from extinguishment	1,410	-
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Decrease in other assets, other receivables and prepaid expenses 1,619 1,672 Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in operating lease right-of-use asset 2033 (618) Decrease in poperating lease right-of-use asset 579 1,174 Increase in trade receivables 106 2,268 Decrease in inventories 106 2,268 Increase (Decrease) in trade payables 1,25 1,65 Increase (Decrease) in employees and payroll accruals 573 (4,155) Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 353 703 Cash flows from investing activities 353 703 Decrease in restricted deposit 353 703 Investment in short-term bank deposits 353 703 Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (89) 1,386 Investment in marketable securitie (55,434) (34,752) <t< td=""><td></td><td></td><td></td></t<>			
Decrease in accrued interest and amortization of premium on available-for sale marketable securities (862) (777) Decrease in operating leases liability (203) (618) Decrease in operating leases right-of-use asset 579 1,174 Increase in trade receivables (3,653) (2,880) Decrease in inventories 106 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 5069 (1,135) Investment in short-term bank deposits 353 703 Investment in short-term bank deposits 11,570 (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100 -		89	(165)
Decrease in operating lease liability (203) (618) Decrease in operating lease right-of-use asset 579 1,174 Increase in trade receivables (3,653) (2,980) Decrease in inventories 106 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase in deferred revenues 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 353 703 Investment in short-term bank deposits 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100		1,619	1,672
Decrease in operating lease right-of-use asset 579 1,174 Increase in trade receivables (3,653) (2,980) Decrease in inventories 106 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase (Decrease) in other payables and accrued expenses 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 6,069 (1,135) Cash flows from investing activities: 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100 -			
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Decrease in inventories 106 2,268 Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase in deferred revenues 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities			, .
Increase (Decrease) in trade payables (22) 16 Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase (Decrease) in employees and payroll accruals 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities			
Increase (Decrease) in employees and payroll accruals 573 (4,135) Increase in deferred revenues 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 6,069 (1,135) Cash flows from investing activities: 353 703 Decrease in restricted deposit 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,050 Proceeds from sale of patent 100 -			
Increase in deferred revenues 2,536 1,965 Increase (Decrease) in other payables and accrued expenses 914 (12) Net cash provided by (used in) operating activities 6,069 (1,135) Cash flows from investing activities: 353 703 Decrease in restricted deposit 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,050 Proceeds from sale of patent 100 -			
Increase (Decrease) in other payables and accrued expenses			
Net cash provided by (used in) operating activities 6,069 (1,135) Cash flows from investing activities: 353 703 Decrease in restricted deposit (15,750) (3,800) Investment in short-term bank deposits 19,950 10,000 Withdrawal of short-term bank deposits (689) (1,386) Purchase of property and equipment (55,434) (34,752) Investment in marketable securities 49,683 32,000 Proceeds from sale of patent 100 -		<i>7</i>	
Cash flows from investing activities: 353 703 Decrease in restricted deposit 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100 -	Increase (Decrease) in other payables and accrued expenses	914	(12)
Decrease in restricted deposit 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,060 Proceeds from sale of patent 100 -	Net cash provided by (used in) operating activities	6,069	(1,135)
Decrease in restricted deposit 353 703 Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,060 Proceeds from sale of patent 100 -	Cash flows from investing activities:		
Investment in short-term bank deposits (15,750) (3,800) Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100 -		353	703
Withdrawal of short-term bank deposits 19,950 10,000 Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,000 Proceeds from sale of patent 100 -		(15,750)	
Purchase of property and equipment (689) (1,386) Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,060 Proceeds from sale of patent 100 -			
Investment in marketable securitie (55,434) (34,752) Proceeds from redemption or sale of marketable securities 49,683 32,060 Proceeds from sale of patent 100 -		(689)	
Proceeds from redemption or sale of marketable securities 49,683 32,060 Proceeds from sale of patent 100 -		. ,	
Proceeds from sale of patent	Proceeds from redemption or sale of marketable securities		
		·	-
1100 0000 provided by (used in mirroring activities	Net cash provided by (used in) investing activities	(1,787)	2,825

${\bf CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ CASH\ FLOWS\ (UNAUDITED)}$

U.S. dollars in thousands

	Six Mont Jun	
	2025	2024
Cash flows from financing activities:		
Issuer as of shore conital	37,691	
Issuance of share capital Proceeds from exercise of stock options	238	- 1
Redemption of convertible debt	(31,410)	-
Net cash provided by financing activities	6,519	1
Increase in cash and cash equivalents	10.801	1,691
Cash, cash equivalents at the beginning of the period	16,142	14,192
Cash, cash equivalents at the end of the period	\$ 26,943	\$ 15,883
Cash, Cash equivalents at the end of the period	<u>\$ 20,943</u>	\$ 15,665

NOTE 1: - ORGANIZATION AND DESCRIPTION OF BUSINESS

Allot Ltd. (the "Company") was incorporated in November 1996 under the laws of the State of Israel. The Company is engaged in developing, selling and marketing of leading innovative network intelligence ("Allot Smart") and security solutions ("Allot Secure") for mobile and fixed service providers as well as enterprises worldwide.

NOTE 2: - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"), and applicable rules and regulations of the Securities and Exchange Commission ("SEC") regarding interim financial reporting, and include the accounts of Allot Ltd. and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

The condensed consolidated balance sheet as of December 31, 2024, was derived from the audited consolidated financial statements as of that date, but does not include all of the disclosures, including certain notes required by GAAP on an annual reporting basis. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the related notes thereto as of and for the year ended December 31, 2024, included in the Company's Annual Report on Form 20-F for the year ended December 31, 2024 filled with the SEC on March 27, 2025.

In management's opinion, the unaudited condensed consolidated financial statements have been prepared on the same basis as the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments necessary for the fair presentation of the Company's financial position as of June 30, 2025 and the Company's condensed consolidated results of operations, shareholders' equity, and cash flows for the six months ended June 30, 2025 and 2024. The results for the six months ended June 30, 2025 are not necessarily indicative of the results to be expected for the full year ending December 31, 2025 or any other future interim or annual period.

Use of Estimates

The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates, judgments and assumptions. The Company's management believes that the estimates, judgments and assumptions used are reasonable based upon information available at the time they are made. These estimates, judgments and assumptions can affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2: - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.)

Revenues

During the six months ended June 30, 2025 and 2024, the Company recognized revenue of approximately \$ 12,049 and \$ 7,670, respectively, which was included in the deferred revenue balances at the beginning of each respective period.

The portion of the transaction price allocated to remaining performance obligations represents contracts that have not yet been recognized that include deferred revenue and amounts not yet received that will be recognized as revenue in future periods. As of June 30, 2025, the aggregate amount of the transaction price allocated to remaining performance obligations that the Company expects to recognize is \$93,783 of which approximately \$ 66,552 is estimated to be recognized within the next twelve months and approximately \$ 27,231 is estimated to be recognized after the next twelve months. Excluding variable considerations related to base fee from SECaaS.

Significant Accounting Policies

Recent Accounting Guidance Not Yet Adopted

In November 2024, the FASB issued Accounting Standards Update No. 2024-03, Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures: Disaggregation of Income Statement Expenses. This ASU requires to disclose disaggregated information about certain income statement expense line items. Entities are required to disclose purchases of inventory, employee compensation, depreciation, intangible asset amortization and depletion for each income statement line item that contains those expenses. Specified expenses, gains or losses that are already disclosed under existing US GAAP are required to be included in the disaggregated income statement expense line-item disclosures, and any remaining amounts need to be described qualitatively. Separate disclosures of total selling expenses and an entity's definition of those expenses are also required. This ASU is effective for fiscal years beginning after December 15, 2026, and interim periods within fiscal years beginning after December 15, 2027, with early adoption permitted. The Company is currently assessing the impact of the adoption of this standard on its consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires public entities, on an annual basis, to provide disclosure of specific categories in the rate reconciliation, as well as disclosure of income taxes paid disaggregated by jurisdiction. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company is currently evaluating the impact of adopting ASU 2023-09.

In July 2025, the FASB issued ASU 2025-05, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets. This amendment introduces a practical expedient for the application of the current expected credit loss ("CECL") model to current accounts receivable and contract assets. ASU 2025-05 is effective for fiscal years beginning after December 15, 2025, and interim reporting periods within those annual reporting periods. Early adoption is permitted. The Company is currently evaluating the timing of adoption and impact of this amendment on its Consolidated Financial Statements and related disclosures.

NOTE 3: - AVAILABLE-FOR-SALE MARKETABLE SECURITIES

The following is a summary of available-for-sale marketable securities:

		June 3	0, 2025			Decembe	r 31, 2024	
	Amortized cost	Gross unrealized gain	Gross unrealized loss	Fair Value	Amortized cost	Gross unrealized gain	Gross unrealized loss	Fair value
Available-for-sale - matures within one year:								
US Governmental debentures	11,310	-	-	11,310	26,455	15	-	26,470
Corporate debentures	208			208				
	11,518			11,518	26,455	15		26,470
Available-for-sale - matures after one year through three years:								
US Governmental debentures	2,514	10	-	2,524	-	-	-	-
Corporate debentures	19,036	112		19,148				
	21,550	122		21,672	_	_	_	_
	21,550	122		21,072				
	\$ 33,068	\$ 122	<u>s</u> -	\$ 33,190	\$ 26,455	\$ 15	<u>\$</u>	\$ 26,470

As of June 30, 2025 and December 31, 2024, the Company had no investments with a significant unrealized loss for more than 12 months.

As of June 30, 2025 and December 31, 2024, no credit loss impairment was recorded regarding the available for sale marketable securities.

As of June 30, 2025, the company had an accrued balance calssified as available for sale matures within one year.

NOTE 4: - FAIR VALUE MEASUREMENTS

In accordance with ASC No. 820, the Company measures its marketable securities and foreign currency derivative instruments at fair value. Available-for-sale marketable securities are classified within Level 1 or Level 2. This is because these assets are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs.

As of June 30, 2025 and December 31, 2024, the Company did not have any assets or liabilities valued based on Level 3 valuations.

NOTE 4: - FAIR VALUE MEASUREMENTS (Cont.)

The Company's financial net assets measured at fair value on a recurring basis, including accrued interest components, consisted of the following types of instruments as of June 30, 2025, and December 31, 2024, respectively:

			As of June	30, 2025		
		Fair value measurements using input type				
	Level 1		Level 2	Level 3		Total
Assets:			_			_
Available-for-sale marketable securities	\$	- \$	33,190	\$	- \$	33,190
Foreign currency derivative contracts		-	2,909		-	2,909
Liabilities:						
Foreign currency derivative contracts			(135)			(135)
Total financial net assets	<u>\$</u>	<u>-</u> \$	35,964	\$	- \$	35,964
			As of Decemb	per 31, 2024		
		Fair val	ue measureme	ents using input	type	
	Level 1		Level 2	Level 3		Total
Assets:						
Available-for-sale marketable securities	\$	- \$	26,470	\$	- \$	26,470
Foreign currency derivative contracts		-	584		-	584
Liabilities:						
Foreign currency derivative contracts			(224)		<u> </u>	(224)
Total financial net assets	\$	- \$	26,830	\$	- \$	26,830

NOTE 5: - DERIVATIVE INSTRUMENTS

The Company enters into hedge transactions with a major financial institution, using derivative instruments, primarily forward contracts and options to purchase and sell foreign currencies, in order to reduce the net currency exposure associated with anticipated expenses (primarily salaries and related expenses that are designated as cash flow hedges).

The Company currently hedges such future exposures for a maximum period of two years. However, the Company may choose not to hedge certain foreign currency exchange exposures for a variety of reasons, including but not limited to immateriality, accounting considerations and the prohibitive economic cost of hedging particular exposures. There can be no assurance the hedges will offset more than a portion of the financial impact resulting from movements in foreign currency exchange rates.

NOTE 5: - DERIVATIVE INSTRUMENTS (Cont.)

The Company records all derivatives on the consolidated balance sheets at fair value in accordance with ASC No. 820 at Level 2. Cash flow hedges are recorded in other comprehensive income (loss) until the hedged item is recognized in earnings. The Company does not enter into derivative transactions for trading purposes.

The Company had a net unrealized gain (loss) associated with cash flow hedges of \$ 2,909 and \$(208) recorded in other comprehensive gain (loss) as of the six months ended June 30, 2025 and 2024, respectively. As of June 30, 2025, and December 31, 2024, the Company had outstanding hedge transactions in the net amount of \$ 31,470 and \$ 30,354, respectively.

The fair value amounts of outstanding foreign currency contracts in U.S. dollar as of the periods presented were as follows:

	Ju	June 30,		nber 31,
		2025	2	024
Derivatives Designated as Hedging Instruments				
Foreign currency contracts	\$	2,909	\$	342
Derivatives Not Designated as Hedging Instruments				
Foreign currency contracts		(135)		18
Total derivative instruments	\$	2,774	\$	360

Gain or loss on the derivative instruments, which partially offset the foreign currency impact from the underlying exposures, reclassified from other comprehensive profit (loss) to cost of revenues for the six months ended June 30, 2025 and 2024 were \$ 96 and \$18 respectively. The amount reclassified from other comprehensive profit (loss) to operating expenses for the six months ended June 30, 2025 and 2024 were \$ 446 and \$ 90, respectively.

The amount reclassified from other comprehensive profit (loss) to Sales and marketing expenses for the six months ended June 30, 2025 and 2024 were \$ 122 and \$ 24, respectively.

The amount reclassified from other comprehensive profit (loss) to General and administrative expenses for the six months ended June 30, 2025 and 2024 were \$ 106 and \$ 20, respectively.

The amount reclassified from other comprehensive profit (loss) to Research and development expenses for the six months ended June 30, 2025 and 2024 were \$ 218 and \$ 46, respectively.

NOTE 5: - DERIVATIVE INSTRUMENTS (Cont.)

Non-designated hedges:

The Company also uses foreign currency forward contracts to mitigate variability in gains and losses generated from the re-measurement of certain monetary assets and liabilities denominated in foreign currencies. These derivatives do not qualify for special hedge accounting treatment. These derivatives are carried at fair value with changes recorded in financial income, net. Changes in the fair value of these derivatives are largely offset by the re-measurement of the underlying assets and liabilities. The derivatives have maturities of up to twelve months. The impact of the non-designated hedge transactions on the net income (loss) for the six months ended June 30, 2025 and 2024, was \$1.871 and \$(375), respectively.

As of June 30 2025 and 2024, the Company's outstanding non-hedge transactions were \$ 12,112 and \$ 12,588, respectively.

The fair value of the outstanding non-designated foreign exchange contracts recorded by the Company on its consolidated balance sheets as of June 30, 2025 and December 31, 2024, as assets and liabilities are as follows:

Foreign exchange forward and		June	30,	Decembe	r 31,
options contracts	Balance sheet	202	2025 2024		
Fair value of foreign exchange non-designated hedge transactions Fair value of foreign exchange non-designated hedge transactions	Other receivables and prepaid expenses Other payables and accrued expenses	\$	(135)	\$	18
Total derivatives non-designated as hedging instruments		\$	(135)	\$	18

NOTE 6: - INVENTORIES

		June 30, December		ıber 31,
	_	2025	2024	
Raw materials	\$	565	\$	650
Finished goods	-	7,940		7,961
	\$	8,505	\$	8,611

As of June 30, 2025 and December 31, 2024 , the finished products line item above includes deferral of the cost of goods sold for which revenue was not yet recognized in the amount of approximately \$ 4,153 and \$ 3,046 respectively.

NOTE 7: - PROPERTY AND EQUIPMENT, NET

	<u>J</u>	June 30, 2025	Dec	2024
Cost:				
Lab equipment	\$	12,286	\$	13,011
Computers and peripheral equipment		11,296		12,058
Office furniture and equipment		1,169		1,431
Leasehold improvements		2,883		3,094
SECaaS equipment		7,699		7,476
		35,333		37,070
Accumulated depreciation:				
Lab equipment		11,152		10,944
Computers and peripheral equipment		10,146		10,778
Office furniture and equipment		846		588
Leasehold improvements		1,542		1,941
SECaaS equipment		5,608		5,127
		29,294		29,378
Depreciated cost	\$	6,039	\$	7,692

 $Depreciation \ expenses \ for \ the \ six \ months \ ended \ June \ 30, 2025 \ and \ 2024 \ was \ \$ \ 2,087 \ and \ \$ \ 2,371 \ and \ respectively.$

NOTE 8: - INTANGIBLE ASSETS, NET

a. The following table shows the Company's intangible assets for the periods presented

	June 30, 2025	December 31, 2024
Original Cost:		
		Φ 10.112
Technology	\$ 10,113	
Backlog	1,877	1,877
Customer relationships	3,592	
Software license	1,651	1,651
IP R&D	3,659	3,659
	\$ 20.892	e 20.002
	\$ 20,892	\$ 20,892
Accumulated amortization:		
Technology	\$ 10,113	\$ 10,113
Backlog	1,877	1,877
Customer relationships	3,592	
Software license	1,651	1,651
IP R&D	3,659	
ii keeb		
	\$ 20,892	\$ 20,587
Amortized cost	<u>\$</u> -	\$ 305

b. Amortization expense for the six months ended June 30, 2025 and 2024, was \$305 in each period.

NOTE 9: - COMMITMENTS AND CONTINGENT LIABILITIES

a. Liens and guarantees:

As of June 30, 2025, the Company has provided bank guarantees in respect of performance obligation to customers in an aggregate amount of approximately \$ 365, in addition to bank guarantees in favor of leases agreements in an aggregate amount of approximately \$ 465.

b. Litigations:

On November 2, 2021 two founders of Netonomy Ltd., a company acquired by Allot in January, 2018, filed a civil claim against Allot (the "plaintiffs"), alleging that Allot breached certain clauses of the share acquisition agreement claiming damages in the amount of app. \$ 834. Allot filed its defense statement refuting all claims and denying any breach and obligation to compensate. On March 6, 2023 the Company signed a settlement agreement with the plaintiffs in which the Company agreed to pay the plaintiffs a total amount of \$ 260. The plaintiffs waived all claims. The potential liability is that the remaining minority former Netonomy shareholders may file a similar claim.

There are currently no ongoing legal proceedings with any of these minority shareholders.

NOTE 10: - SHAREHOLDERS' EQUITY

a. Company's shares:

As of June 30, 2025, the Company's authorized share capital consists of NIS 20,000,000 divided into 200,000,000 Ordinary Shares, par value NIS 0.1 per share. Ordinary Shares confer on their holders the right to receive notice to participate and vote in general meetings of the Company, the right to a share in the excess of assets upon liquidation of the Company, and the right to receive dividends if declared.

NOTE 10: - SHAREHOLDERS' EQUITY (Cont.)

b. Share option plan:

A summary of the Company's share option activity, pertaining to its option plans for employees and related information is as follows:

	Option O	Option Outstanding		
	Number of shares upon exercise	av	eighted verage cise price	
Balance as of December 31, 2024	60,000	\$	5.94	
Forfeited	(20,000)	\$	5.94	
Exercised	(40,000)	\$	5.94	
Balance as of June 30, 2025		\$	-	
Exercisable at end of year		\$		

The total intrinsic value (the difference between the Company's closing share price on the exercise date and the exercise price) of options exercised during the six months ended June 30, 2025 was approximately \$ 81. The number of options vested during the six months ended June 30, 2025, was 40,000.

The following provides a summary of the restricted share unit activity for the Company for the six months ended June 30, 2025:

	RSUs		
	Number of shares upon exercise	aver	eighted rage share price
Outstanding at beginning of year	3,047,441	\$	2.69
Granted	1,496,627	\$	6.56
Vested	(653,313)	\$	3.34
Forfeited	(135,572)	\$	2.48
Unvested at end of year	3,755,183	\$	4.13

As of June 30, 2025, \$13,073 unrecognized compensation cost related to RSUs is expected to be recognized over a weighted average vesting period of 2.54 years.

As of June 30, 2025, 54,842 Ordinary shares are available for future issuance under the option plans.

The Company granted 1,496,627 and 1,937,814 RSUs in the six months ended June 30, 2025, and 2024, respectively, under the 2016 option plan. RSUs vest over a period of between one year to four years, subject to the continued employment of the employee. RSUs that are cancelled or forfeited become available for future grants.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

U.S. dollars in thousands, except share and per share data

NOTE 10: - SHAREHOLDERS' EQUITY (Cont.)

c. Private placements:

On June 24, 2025, the Company entered into a definitive securities purchase agreement for a private placement financing, led by financial institutions and investment banking firms. Under the securities purchase agreement, the investors purchased 5,000,000 of the Company's Ordinary shares at a purchase price of \$8 per share. In addition, 1,249,995 Ordinary shares were issued in consideration for the extinguishment of debt owed to Lynrock, in the amount of \$8,590. The proceeds to the Company amounted to \$37,691, net of issuance cost.

NOTE 11: - TAXES ON INCOME

The Company's quarterly tax provision and estimates of its annual effective tax rate are subject to variation due to several factors, including variability in pre-tax income (or loss), the mix of jurisdictions to which such income relates, tax law developments, non-deductible expenses, excess tax benefits from share-based compensation awards, and changes in its valuation allowance. Income tax expenses were \$ 628 and \$ 786 for the six months ended June 30, 2025 and 2024, respectively.

NOTE 12: - GEOGRAPHIC AND SEGMENT INFORMATION

The Company identifies operating segments in accordance with ASC Topic 280, "Segment Reporting" as components of an entity for which discrete financial information is available and is regularly reviewed by the chief operating decision maker ("CODM"), or decision-making group, in making decisions regarding resource allocation and evaluating financial performance. Our Chief Executive Officer is our chief operating decision maker who evaluates performance and makes operating decisions about allocating resources based on consolidated financial data. Our CODM uses consolidated net income to measure segment profit or loss, to allocate resources and assess performance. Further, the CODM reviews and utilizes functional expenses (cost of revenues, sales and marketing, research and development, and general and administrative) at the consolidated level to manage the Company's operations, evaluate return on total assets in deciding whether to invest in the development and expansion of our consolidated operations or into strategic transactions, such as acquisitions and capital repurchases.

Allot operates in a single reportable segment. Revenues are based on the location of the Company's channel partners which are considered as end customers, as well as direct customers of the Company:

	Six months en	ded June 30,
	2025	2024
Europe	\$ 24,391	\$ 16,733
Asia and Oceania	7,865	14,095
Americas	6,760	6,385
Middle East and Africa	8,185	6,841
	\$ 47,201	\$ 44,054

NOTE 12: - GEOGRAPHIC AND SEGMENT INFORMATION (Cont.)

The following table sets forth the customers that represented 10% or more of the Company's total revenues in each of the periods set forth below:

	Six months en	ded June 30,
	2025	2024
1st Customer	13%	14%
	13%	14%

A total percentage of 62% and 60% of the Company's revenues for the six months ended June 30, 2025 and 2024, respectively are attributed to network intelligence solutions, while 38% and 40% are attributed to security solutions for the six months ended June 30, 2025 and 2024, respectively.

The following presents total long-lived assets as of June 30, 2025, and December 31, 2024:

	June 30,	June 30, December	
	2025		2024
Israel	\$ 11,52	\$	13,577
Other	60	1	856
	\$ 12,130	\$	14,433

NOTE 13: - CONVERTIBLE NOTES

On February 14, 2022, the Company issued to Lynrock Lake Master Fund LP a senior unsecured promissory note in an aggregate principal amount of \$40,000 (the "Note"). The Note is convertible into the company's ordinary shares at an initial conversion rate of 97.0874 ordinary shares per \$1,000 of the principal amount being converted (based on an initial conversion price equal to \$10.30 per ordinary share). The conversion price decreases by up to two \$1 increments if the company elects to extend the maturity of the Note by up to two successive years following the initial maturity date of February 14, 2025. On November 4, 2024, the Company notified Lynrock Lake Master Fund LP extending the maturity till February 14, 2026

As of the issuing date, the company recorded the issuance costs related to the Note in amount of \$596 as a deduction of the liability which amortized over 3 years with an annual effective interest rate of the net liability is 0.14%.

The company recorded amortization expenses related to the issuance costs during the six months ended June 30, 2025, and 2024 in the amounts of \$ 27 and \$ 50, respectively.

The note was fully redeemed in June 2025 in connection with a public offering of the Company's ordinary share. As a result the Company recognized loss from extinguishment in the amount of \$1,410. See note 10(c) for further information.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

U.S. dollars in thousands, except share and per share data

NOTE 14: - RELATED PARTIES BALANCES AND TRANSACTIONS

In February 2022, the Company issued to Lynrock Lake Master Fund LP ("Lynrock") one of the Company's main shareholders, an unsecured promissory note in an aggregate amount of \$40,000 (see note 13). As of December 31, 2024, the Company had a convertible debt balance related to this note of approximately \$39,973. In June 2025, the Company redeemed the outstanding senior unsecured promissory note. As of June 30, 2025, the outstanding balance was \$0.

NOTE 15: - SUBSEQUENT EVENT

Exercise of Underwriters' Option

Subsequent to the completion of the public offering in June 2025, on July 2, 2025, the Company received an additional \$5,670 from the underwriters' exercise of their option to purchase additional

Exhibit 99.2

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This operating and financial review and prospects provides information that we believe to be relevant to an assessment and understanding of our results of operations and financial condition for the period described. This discussion should be read in conjunction with our consolidated interim financial statements and the notes to the financial statements for the six months ended June 30, 2025, furnished with our Report of Foreign Private Issuer on Form 6-K. In addition, this information should also be read in conjunction with the information contained in our Annual Report on Form 20-F for the year ended December 31, 2024, filled with the Securities and Exchange Commission (the "SEC") on March 27, 2025 (our "Annual Report"), including the consolidated annual financial statements as of December 31, 2024 and their accompanying notes included therein and "Item 5. Operating and Financial Review and Prospects."

Our financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"). This discussion contains forward-looking statements that are subject to known and unknown risks and uncertainties. As a result of many factors, such as those set forth under "ITEM 3.D: Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" of our Annual Report, our actual results may differ materially from those anticipated in these forward-looking statements.

Key Components of Results of Operations

Rovenue

We generate revenues from two sources: (1) sales of our network traffic management systems, our network management application solutions and platforms, and our security solution to telecom providers and (2) the provision of maintenance and support services and professional services, including installation and training. We generally provide maintenance and support services pursuant to a maintenance and support program, which may be purchased by customers at the time of product purchase or on a renewal basis.

We recognize revenue under the core principle that transfer of control of our products or services to our customers should be reflected by an amount that represents the consideration we expect to receive in revenue. As such, we identify a contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to each performance obligation in the contract and recognize revenues when (or as) we satisfy each performance obligation. Apart from our Security-as-a-Service deals, we typically grant a one-year hardware and three-month software warranty on all of our products, or one-year hardware and software warranty to customers that purchase annual maintenance and support. As part of our Security-as-a-Service offering, the maintenance and support services are inherent to the security service fee. Typically, our support contracts with our customers provide hot line support, warranty, and software updates and upgrades if and when available. We record a provision for warranty at the time the product's revenue is recognized. We estimate the liability of possible warranty claims based on our historical experience. Warranty claims to date have been immaterial to our results of operations. Maintenance and support revenues are recognized on a straight-line basis over the term of the applicable maintenance and support agreement.

Comparison of Period to Period Results of Operations

The following table sets forth our results of operations in dollars and as a percentage of revenues for the periods indicated:

	Six Months Ended June 30, (In USD thousands)	
	2025	2024
Revenues		
Products	14,040	16,759
Services	33,161	27,295
Total revenues	47,201	44,054
Cost of revenues:		
Products	6,136	5,788
Services	7,687	7,993
<u>Total</u> cost of revenues	13,823	13,781
Gross profit	33,378	30,273
Operating expenses:		
Research and development (net of grant participations of \$68 and \$281 for the six months ended June 30, 2025, and 2024, respectively)	13,252	14,475
Sales and marketing	14,599	15,701
General and administrative	6,643	6,206
<u>Total</u> operating expenses	34,494	36,382
Operating loss	(1,116)	(6,109)
Loss from extinguishment	(1,410)	-
Other income	100	-
Financial income, net	1,033	1,029
Loss before income tax expense	(1,393)	(5,080)
Income tax expense	628	786
Net loss	(2,021)	(5,866)

Products. Product revenues decreased by \$2.7 million, or 16.2%, to \$14.1 million in the six months ended June 30, 2025, from \$16.8 million in the six months ended June 30, 2024. The decrease in product revenues is primarily attributable to fluctuations in AllotSecure projects completed and a change in the composition of product revenues in the current period.

Services. Service revenue includes revenues from professional services, SECaaS and support and maintenance. Service revenues increased by \$5.9 million, or 21.5%, to \$33.2 million in the six months ended June 30, 2025, from \$27.3 million in the six months ended June 30, 2024. The increase in service revenues is primarily attributable to an increase in SECaaS revenue.

Product revenues comprised 29.7% of our total revenues in the six months ended June 30, 2025, a decrease 8.3% compared to the six months ended June 30, 2024, while the services revenues portion of total revenues comprised 70.3% of our total revenues in the six months ended June 30, 2025, an increase of 8.3% compared to the six months ended June 30, 2024.

Geographic Breakdown. During the six months ended June 30, 2025, revenues in Europe, the Middle East and Africa (EMEA) increased by \$9 million, or 38.2%, to \$32.6, compared to \$23.6 in the six months ended June 30, 2024. This increase is primarily attributable to an increase in service revenue. Revenues in Asia Pacific decreased by \$6.2 million, or 44.2%, to \$7.9 million, compared to \$14.1 in the six months ended June 30, 2024. Revenues in the Americas increased by \$0.4 million, or 5.9%, to \$6.8 million, compared to \$6.4 million in the six months ended June 30, 2024. This increase was primarily attributable increase in SECaaS revenue.

Cost of revenues and gross margin

Our products' cost of revenues consists primarily of costs of materials, manufacturing services and overhead, warehousing and product testing. Our services' cost of revenues consists primarily of salaries and related personnel costs for our customer success staff

Products. Cost of product revenues increased by \$0.3 million, or 6%, to \$6.1 million in the six months ended June 30, 2025 from \$5.8 million in the six months ended June 30, 2024. This increase is primarily attributable to fluctuations in AllotSmart projects completed. Product gross margin decreased to 56.3% in the six months ended June 30, 2025 from 65.5% in the six months ended June 30, 2024.

Services. Cost of services revenues decreased by \$0.3 million, or 3.8%, to \$7.7 million in the six months ended June 30, 2025 from \$8 million in the six months ended June 30, 2024. This decrease is primarily attributable to cost reduction process done during 2024 to align cost structure and change in service revenue composition in the current period. Service gross margin increased to 76.8% in the six months ended June 30, 2025 from 70.7% in the six months ended June 30, 2024.

Total gross margin for the six months ended June 30, 2025 increased to 70.7%, compared to 68.7% for the six months ended June 30, 2024. The increase in gross margin is attributable to change in our mix of services and products.

Operating expenses

Research and development. Our research and development expenses consist primarily of salaries and related personnel costs, costs for subcontractor services, depreciation, rent and costs of materials consumed in connection with the design and development of our products. We expense all of our research and development costs as they are incurred. Our net research and development expenses are comprised of gross research and development expenses offset by financing through grants from the Israel Innovation Authority and Spain Tax Authority. Such participation grants are recognized at the time at which we are entitled to such grants on the basis of the costs incurred and included as a deduction of research and development expenses. We believe that significant investment in research and development, including hiring high quality research and development personnel, is essential to our future success.

Net research and development expenses decreased by \$1.2 million, or 8.4%, to \$13.3 million in the six months ended June 30, 2025, from \$14.5 million in the six months ended June 30, 2024. This decrease is primarily attributable to a reduction in workforce and strategic organizational changes done at the company Net research and development expenses as a percentage of total revenues decreased to 28.1% in the six months ended June 30, 2025 from 32.9% in the six months ended June 30, 2024.

Sales and marketing. Our sales and marketing expenses consist primarily of salaries and related personnel costs, travel expenses, costs associated with promotional activities such as public relations, conventions and exhibitions, rental expenses, depreciation and commissions paid to third parties, promote our brand, establish new marketing channels and expand our presence worldwide.

Sales and marketing expenses decreased by \$1.1 million, or 7.0%, to \$14.6 million in the six months ended June 30, 2025 from \$15.7 million in the six months ended June 30, 2024. This decrease is primarily attributable to a reduction in workforce and organizational change done in the sales structure. Sales and marketing expenses as a percentage of total revenues decreased to 30.9% in the six months ended June 30, 2025 from \$5.6% in the six months ended June 30, 2024.

General and administrative. Our general and administrative expenses consist of salaries and related personnel costs, rental expenses, costs for professional services, credit loss expenses and depreciation.

General and administrative expenses also include costs associated with corporate governance, VAT and other tax expenses and regulatory compliance, compliance with the rules implemented by the SEC, the Nasdaq Stock Market and the Tel Aviv Stock Exchange and premiums for our director and officer liability insurance.

General and administrative expenses increased by \$0.4 million, or 7.0%, to \$6.6 million in the six months ended June 30, 2025, from \$6.2 million in the six months ended June 30, 2024. The increase is primarily attributable to the company organizational change. General and administrative expenses as a percentage of total revenues was 14.1% for each of the six months ended June 30, 2025 and 2024.

Financial and other income, net. In each of the six months ended June 30, 2025 and 2024, we had \$1.0 million financial and other income, net.

Income tax expense. In the six months ended June 30, 2025, we had \$0.6 million income tax expense. In the six months ended June 30, 2024, we had \$0.8 million income tax expense. The change in 2025 was mainly attributed to withholding tax expense.

Liquidity and Capital Resources

As of June 30, 2025, we had \$26.9 million in cash and cash equivalents, \$11.5 million in short-term available for sale marketable securities, \$11.1 million in short-term bank deposits and \$0.5 million in short-term restricted deposits. As of June 30, 2025, our working capital, which we calculate by subtracting our current liabilities from our current assets, was \$45.5 million.

Based on our current business plan, we believe that our existing cash balances will be sufficient to meet our anticipated cash needs for working capital and capital expenditures for at least the next twelve months. If our estimates of revenues, expense or capital or liquidity requirements change or are inaccurate and are insufficient to satisfy our liquidity requirements, we may seek to sell additional equity or arrange additional debt financing. In addition, we may seek to sell additional equity or arrange debt financing to give us financial flexibility to pursue attractive acquisitions or investment opportunities that may arise in the future.

Operating activities. Net cash provided by operating activities was \$6.1 million for the six months ended June 30, 2025, compared with net cash used in operating activities of \$1.1 million for the six months ended June 30, 2024. The change is primarily attributable to cost reduction process done during 2024 to align cost structure.

Investing activities. Net cash used in investing activities was \$1.8 million for the six months ended June 30, 2025, compared with net cash provided by investing activities of \$2.8 million for the six months ended June 30, 2024. The change is primarily attributable to the investment of excess cash in deposits and available for sale marketable securities.

Financing activities. Net cash provided by financing activities was \$6.5 million for the six months ended June 30, 2025. There was no material net cash provided by financing activities in the six months ended June 30, 2024.