



**Amiad Water Systems Ltd.**

Investors Presentation

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# About Amiad

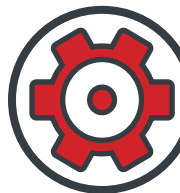
Amiad Water Systems develops, manufactures and markets water treatment and filtration solutions for industry and irrigation.




60 years of activity



Approximately 700 employees



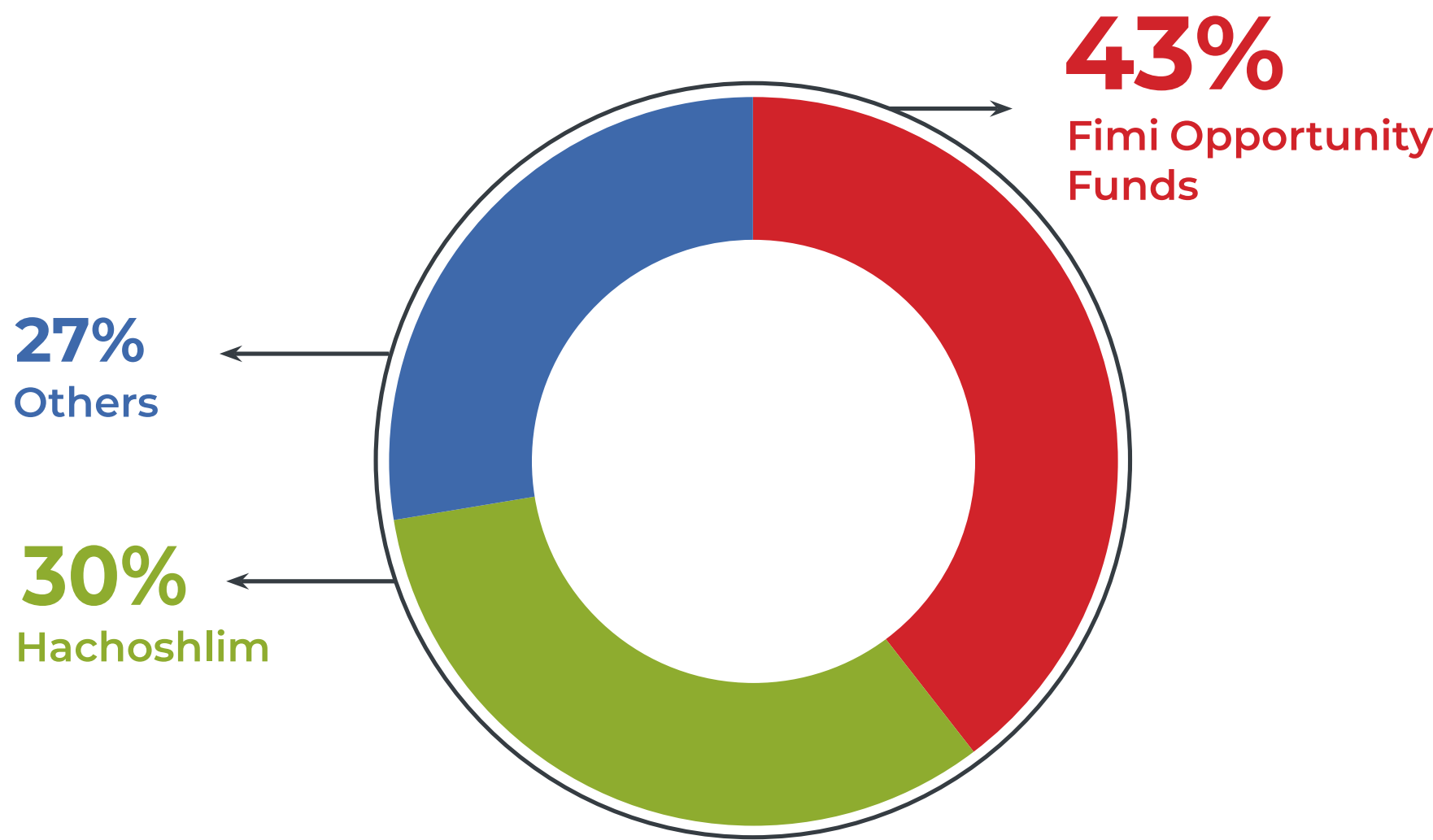
The only global water filtration company featuring a comprehensive array of filtration technologies



Constant innovation

- Over 30 product lines launched
- Over 50 engineers & process experts specializing in filtration

## Amiad's Shareholders

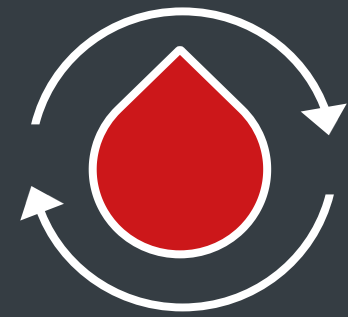


## Global Presence



# Increased Demand for Water Treatment Worldwide

Amiad's filtration solutions respond to global sustainability trends of saving water & energy.



## Water Scarcity

New ways of utilizing contaminated water sources dictate purification and treatment processes



## Circular Economy

Water reuse for industrial needs and conservation of resources



## Regulation

Environmental regulation and sanctions related to water pollution or misuse



# Amiad's Added Value

**Water & Energy Reduction**

**Product Innovation**

**Technology Leadership**

**Remote Control & Real  
Time Bilateral Data Transfer**

**Integration with Existing  
Systems at Customer Sites**

**Familiarity with Customers'  
Needs in Diverse Applications**

## Innovation Awards

EIMA Mention 2018 | M&E Excellence Awards 2019 | EIRS - Innovative Product Award 2019

# Amiad's Intelligent Controllers

## Taking control to the next level

Amiad's ADI-X is the first and **only** advanced controller in the market with cloud-based communication, transforming the automatic filter into an intelligent filtration device.

The ADI-X provides end users with real-time insights, information and data about their water filtration system and enables remote water management.



### Benefits



User-friendly interface



Complete control of filtration system



Real-time data communication alerts



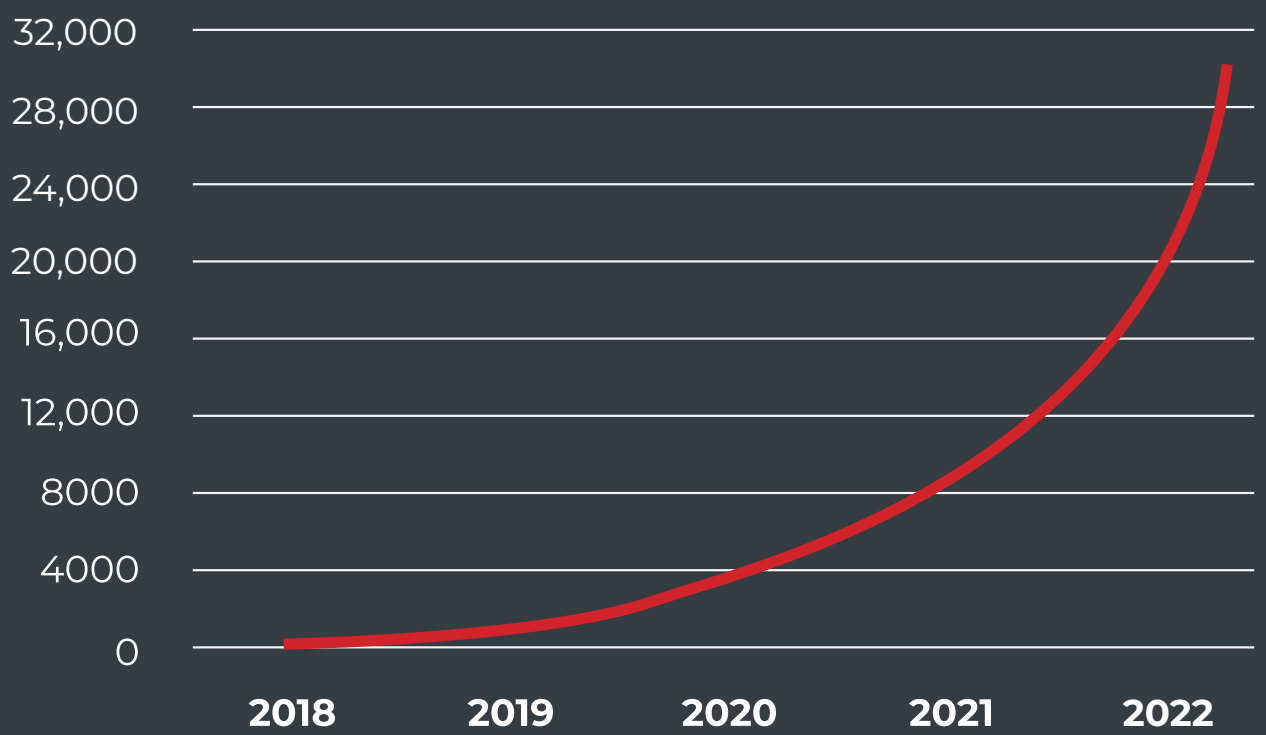
Interactive

## From Automatic to Autonomous

Developing the next generation is carried out by adding sensors to monitor information and leveraging the communication capabilities to create seamless autonomous management of the filtration system.

## The World is Adopting Innovation

Continuous usage increase in Amiad's controllers worldwide



Over **30,000** active controllers worldwide

Over **30,000** end customers

Controllers active in **91** countries



# Target Markets



## Industrial Use Case

Diverse applications

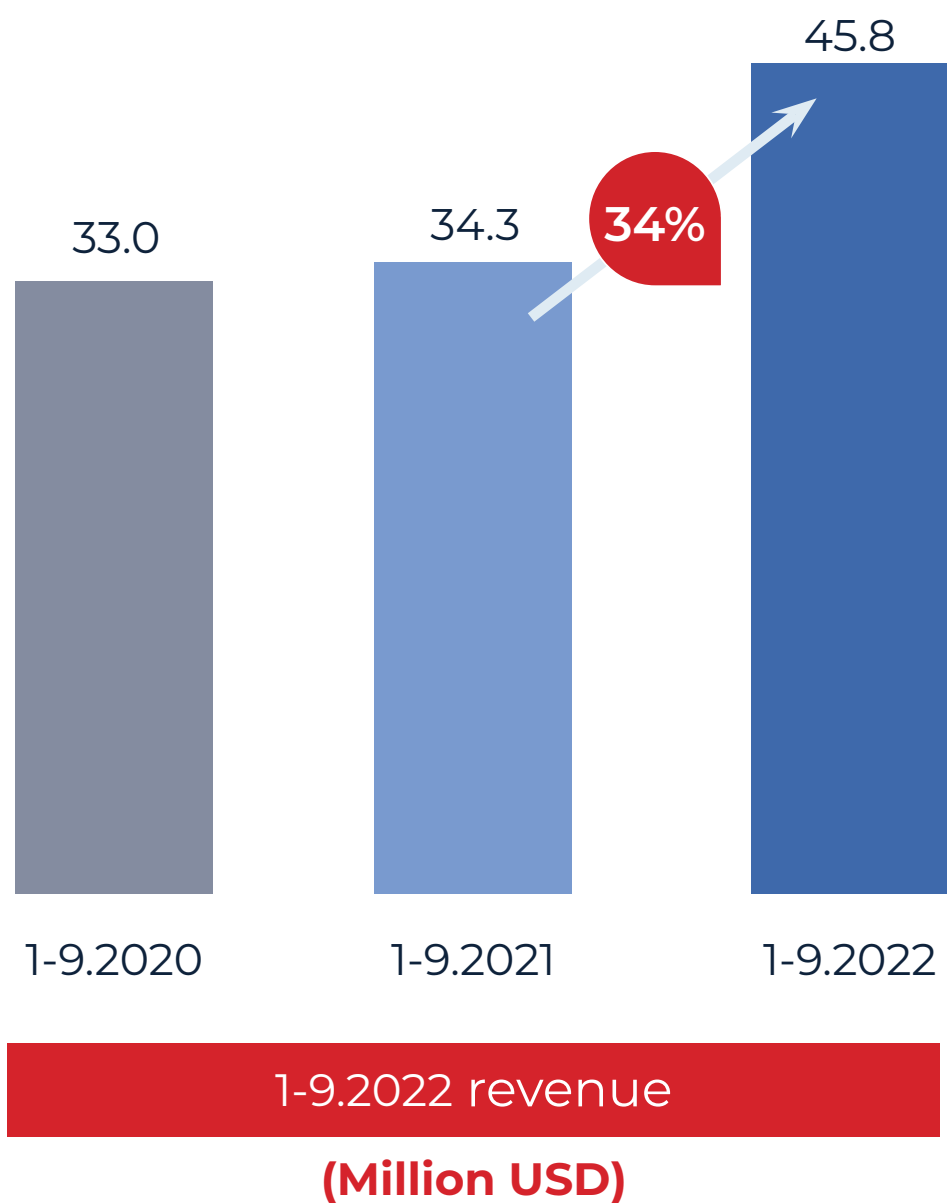
## 2021 sales

\$48 million

## Market Share - 5%

## Growth Potential

Growing demand for water reuse and treatment due to environmental regulations and economic needs



Source: Global Water Intelligence

# Target Markets



## Agricultural Use Case

Protection of precision drip & irrigation systems

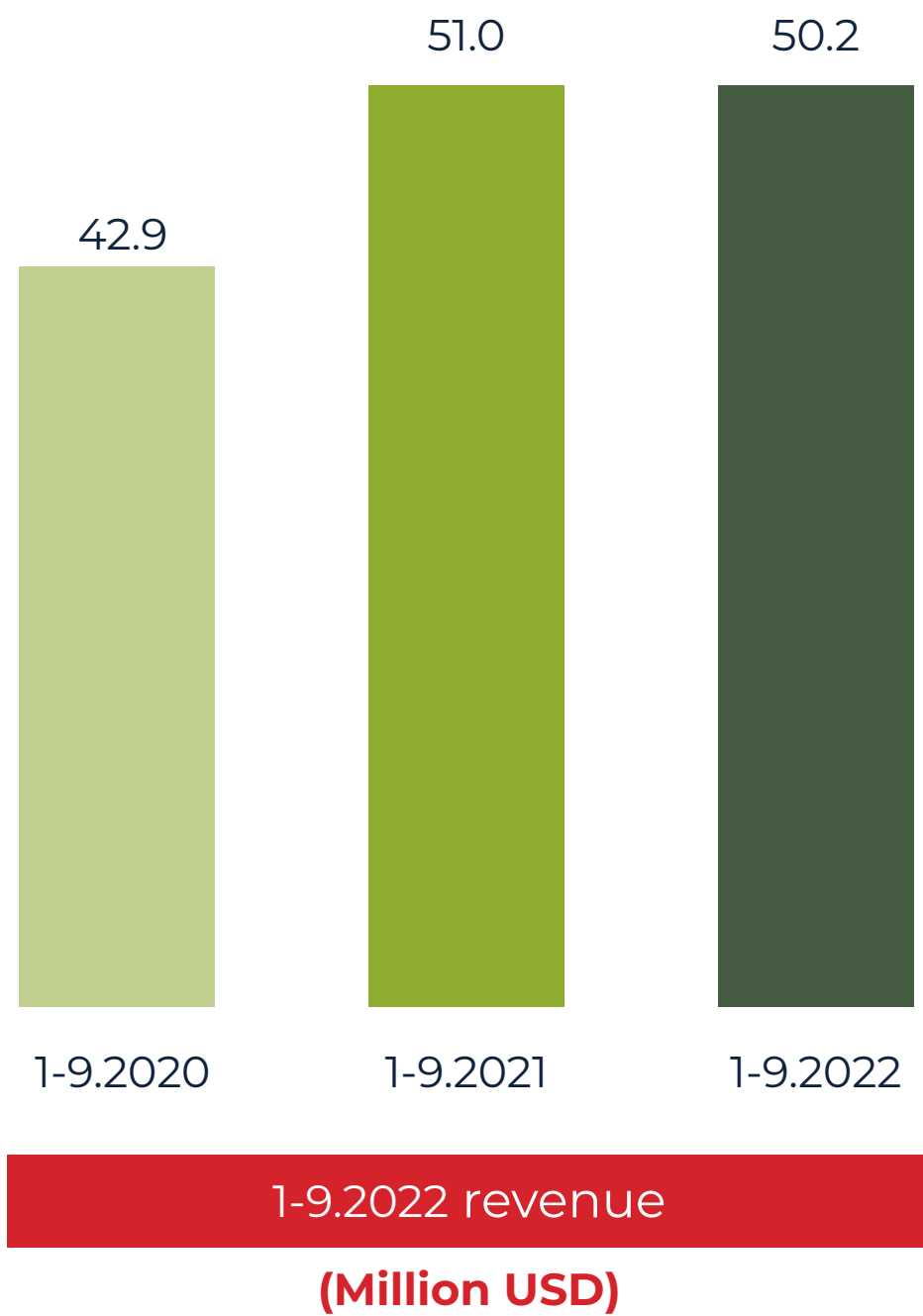
## 2021 sales

\$67 million

## Market Share - 25%

## Growth Potential

World population growth generates increased investment in new and existing agricultural lands

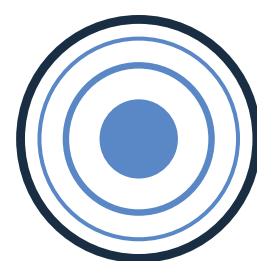


Source: Company estimation

# Success Story

## Amiad Recycles Water for Higher Energy Efficiency

Wastewater filtration utilized in Aquifer Thermal Energy Storage (ATES) system, Denmark



### The Challenge

**| Low pressure filtration**

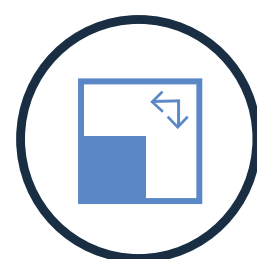
Maximum working pressure of up to 2 bar

**| Efficient energy usage**

Lowest possible energy and water consumption

**| Small footprint**

Very limited installation space



### Amiad's Solution

Amiad provided a comprehensive turnkey filtration system with 12 x 4" Galaxy disc filters, pump, instrumentation and control with the smallest possible footprint.



### The Results

**| Quick ROI**

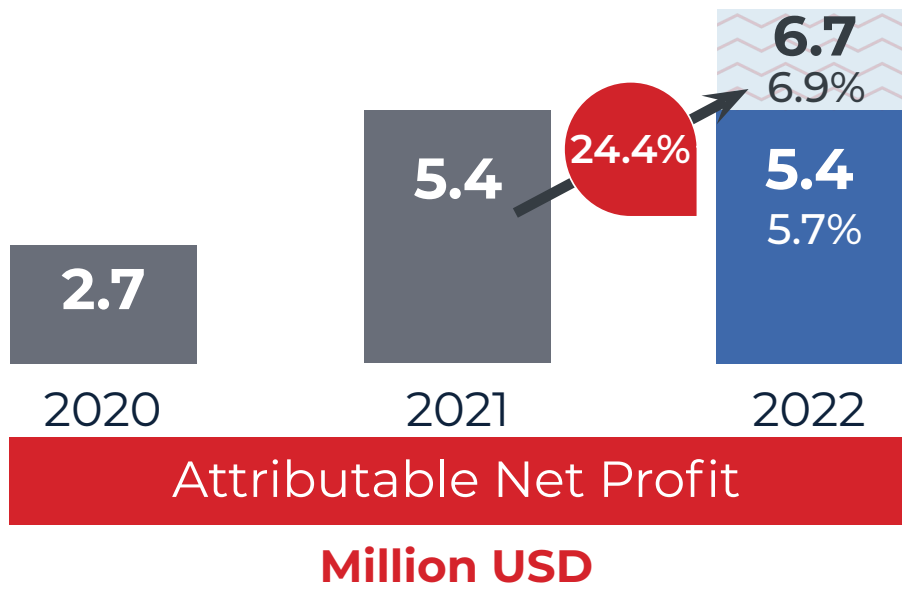
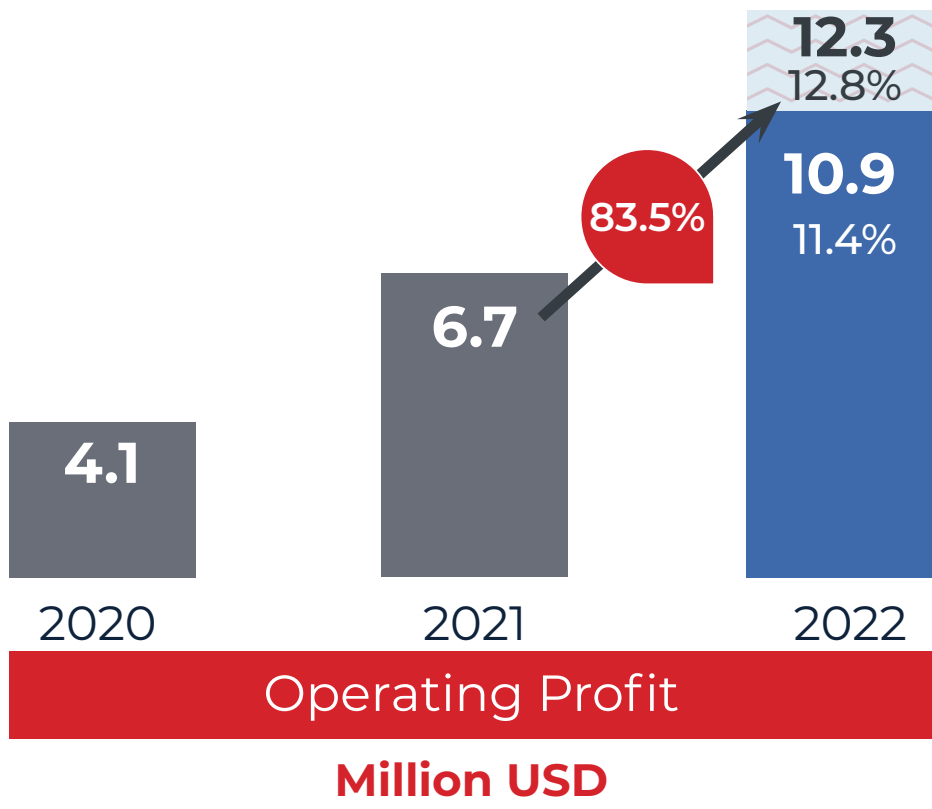
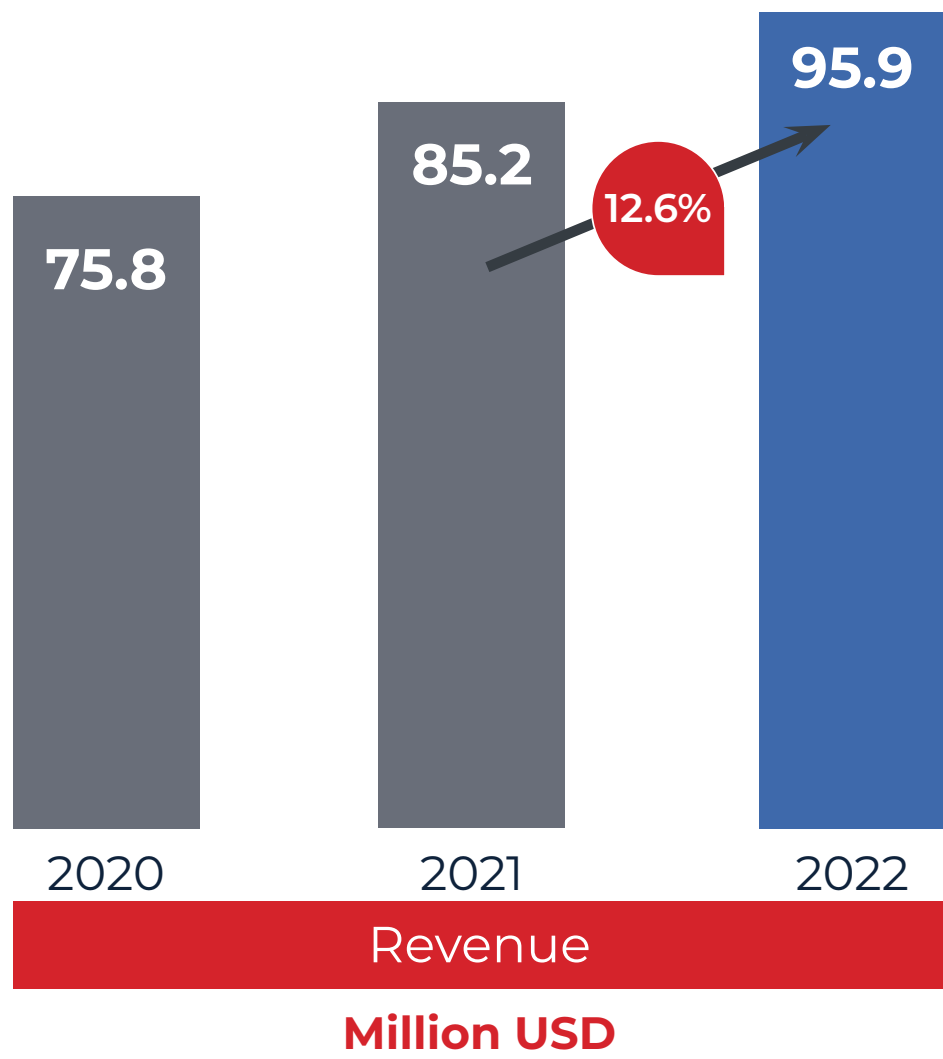
**| Reduced energy consumption**

**| Less wasted resources**



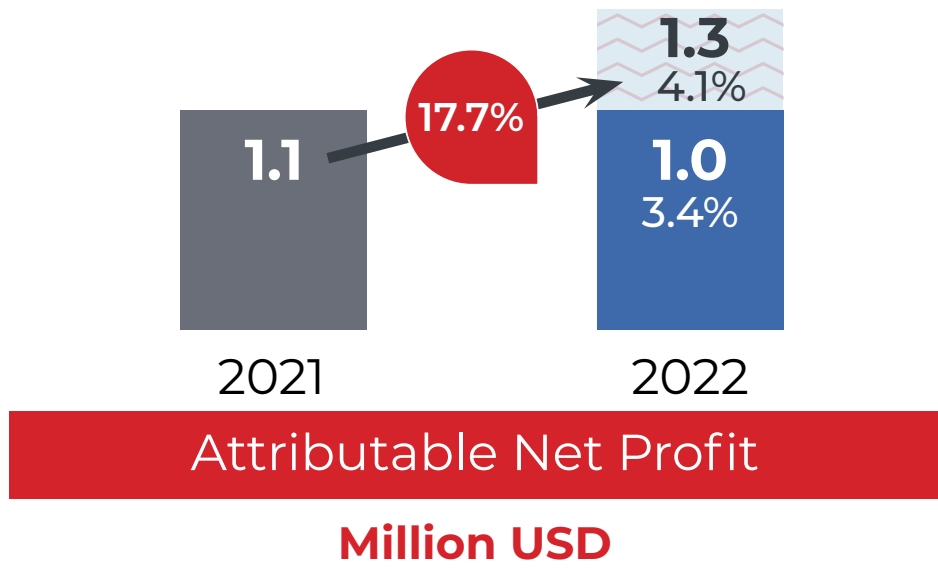
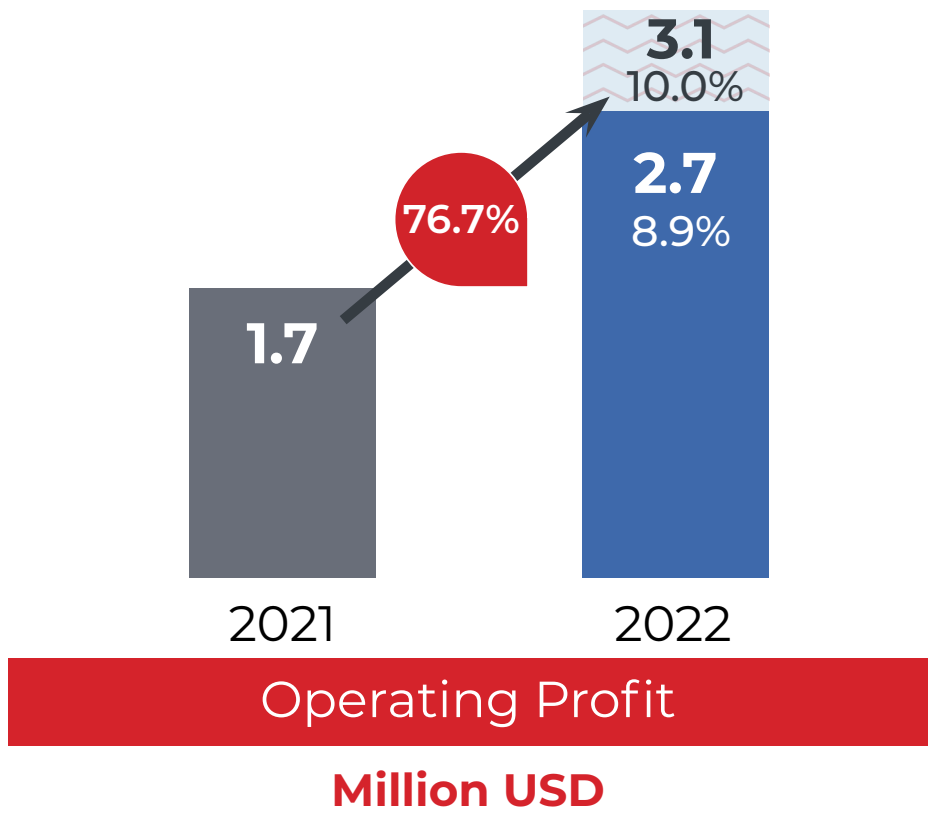
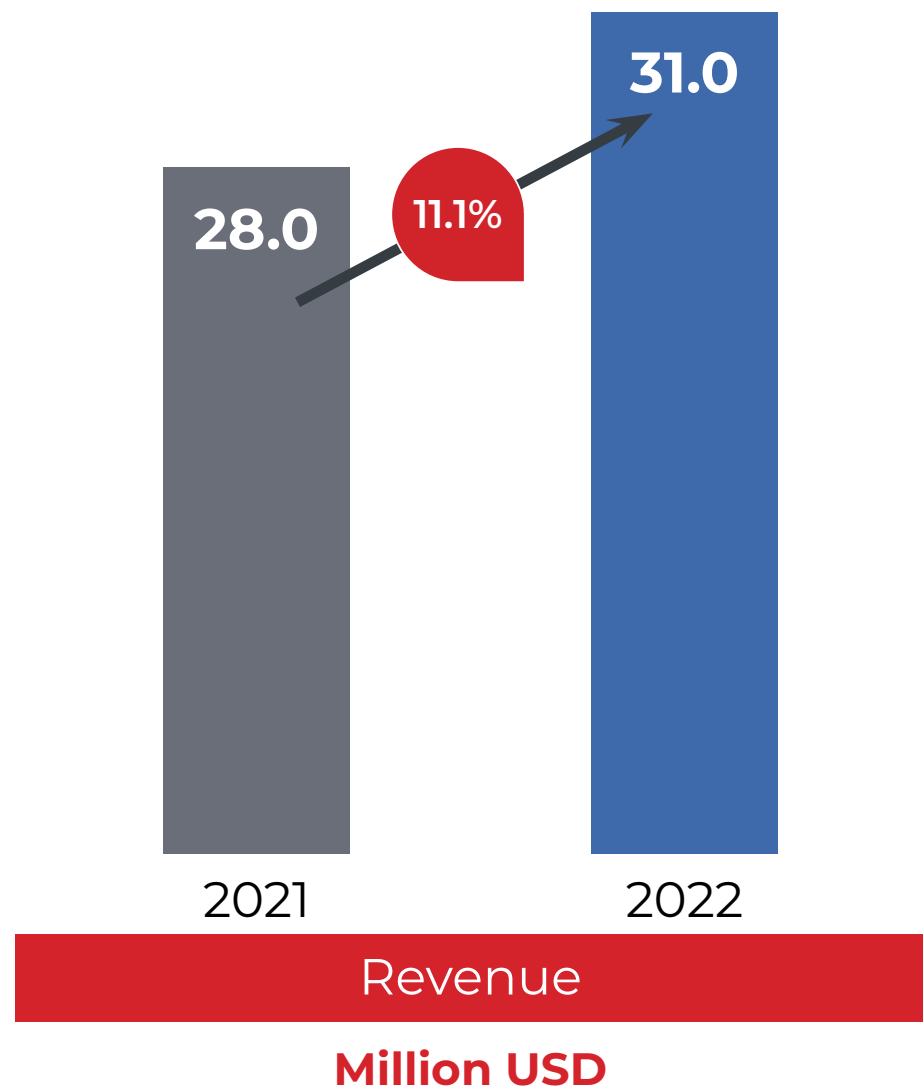
# Ongoing Improvement in Profitability

Results the first 9 months of the year



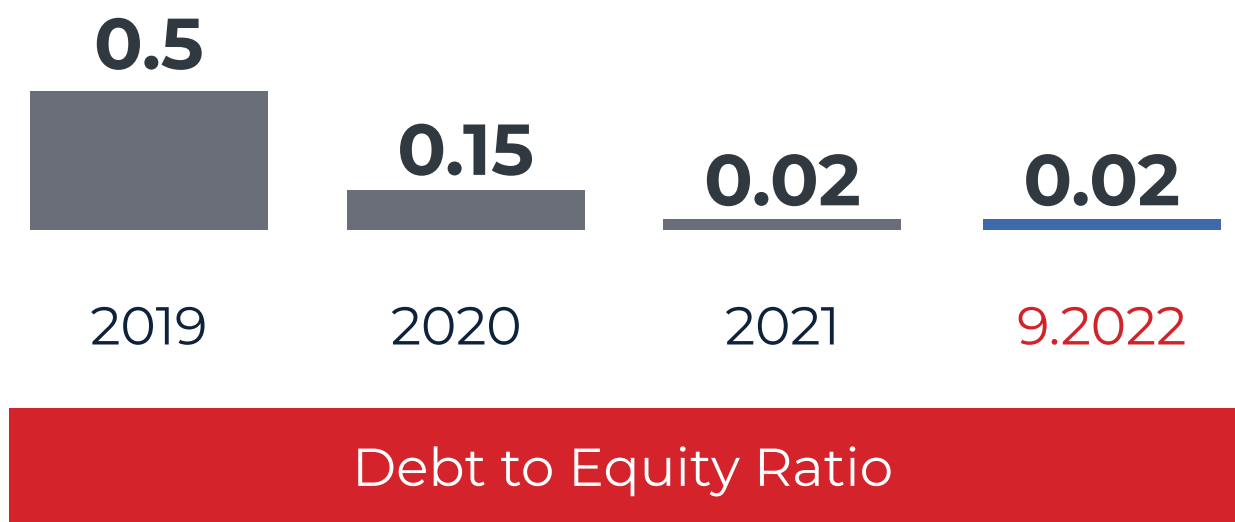
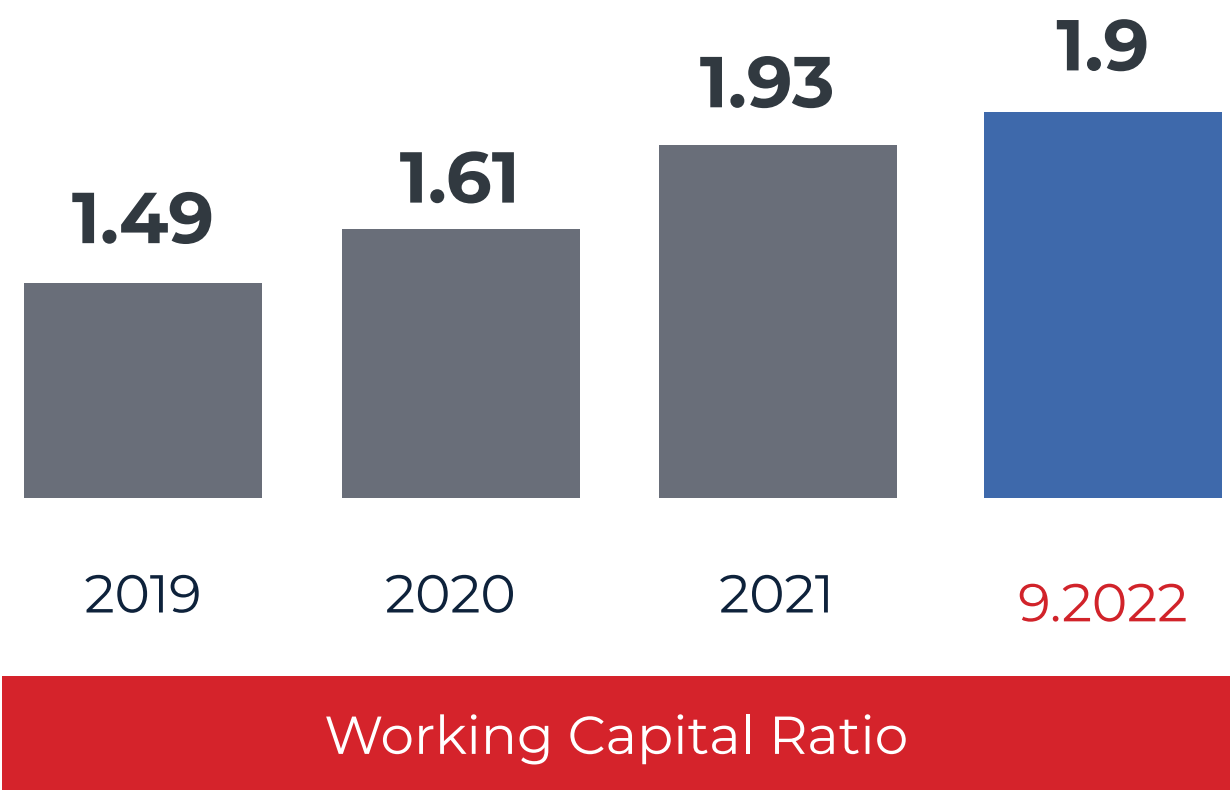
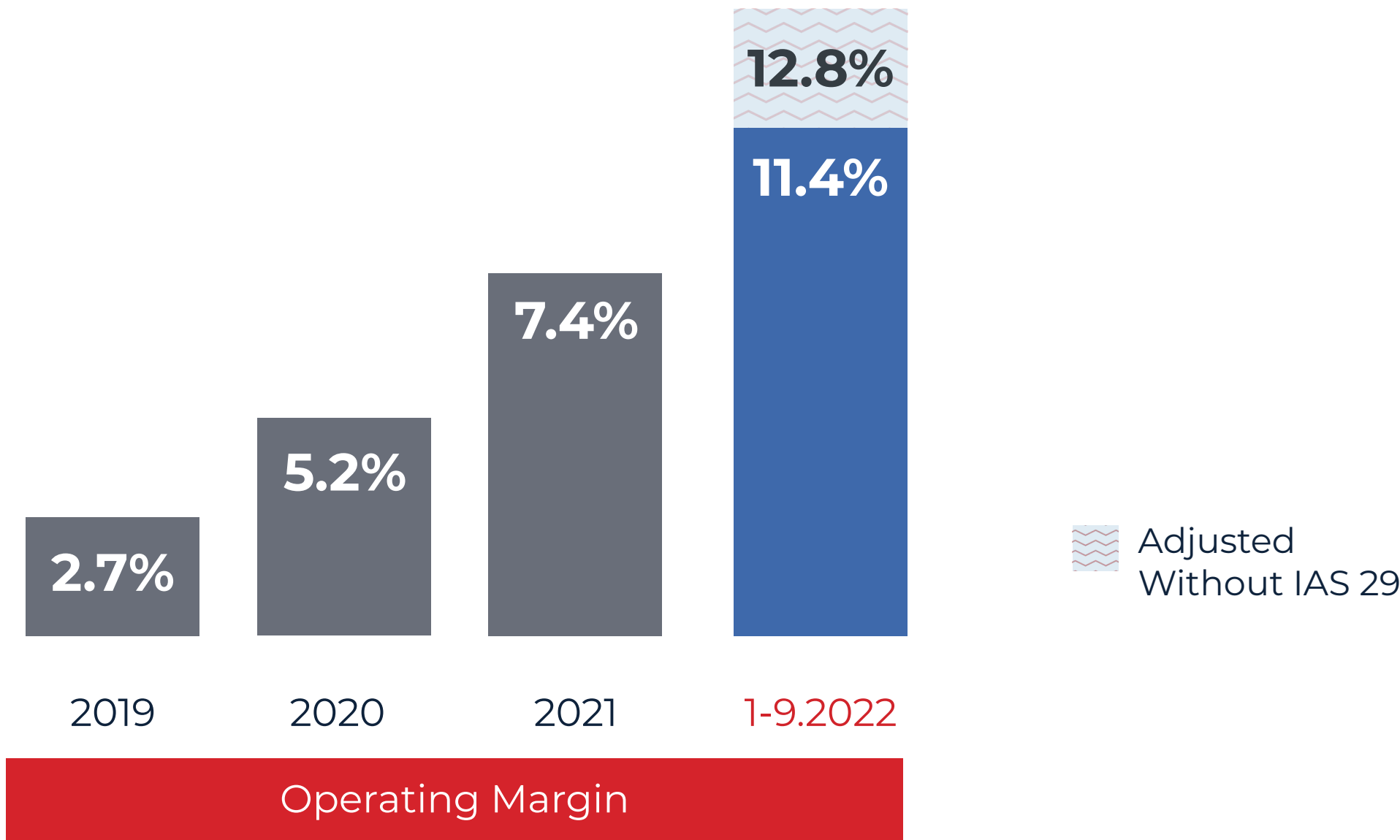
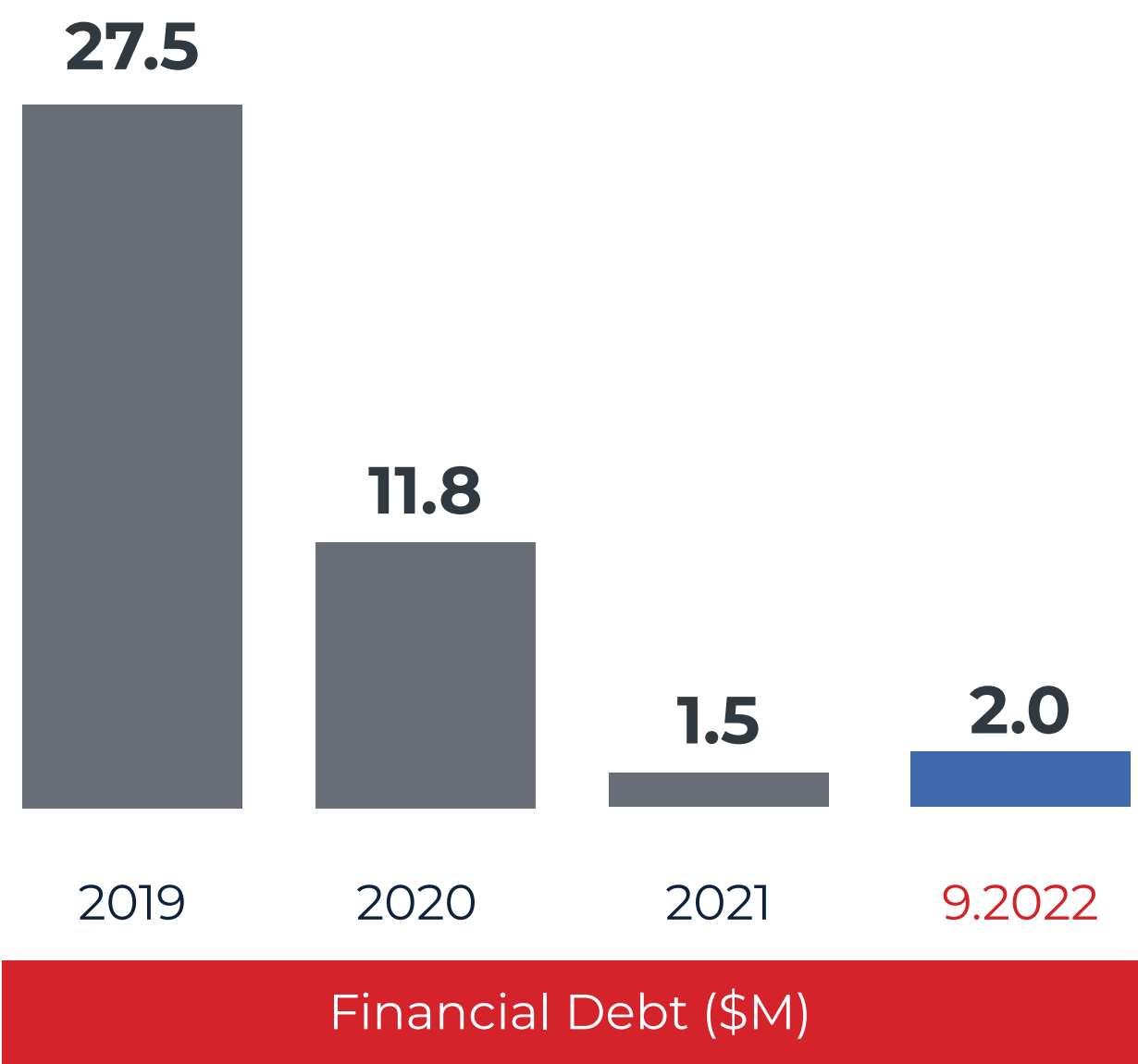
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## Results Q3



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# High Financial Resilience



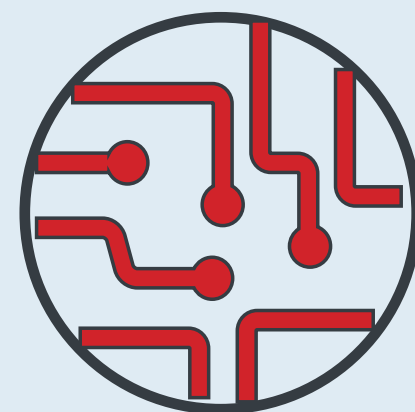
# Summary



**Global Leadership and Worldwide Presence**

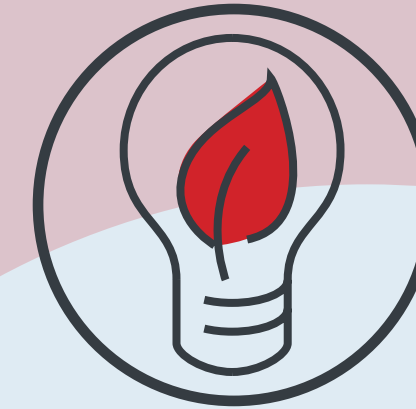


**Increased Market Demand for Filtration Products**



**High Financial Resilience**

Low leverage, available cash balances and strong cash flows



**Technological Leadership**



**Accelerated Growth Strategy**

Through organic growth, M&A's and increased presence in the US market



**Expanding the Business Model**

Entering the world of IoT and new business collaborations