

ADA Directors' Report

for the period ending 31st March 2015

The directors are pleased to present their report and the reviewed financial statements for the three months ending 31st March 2015.

Business Review

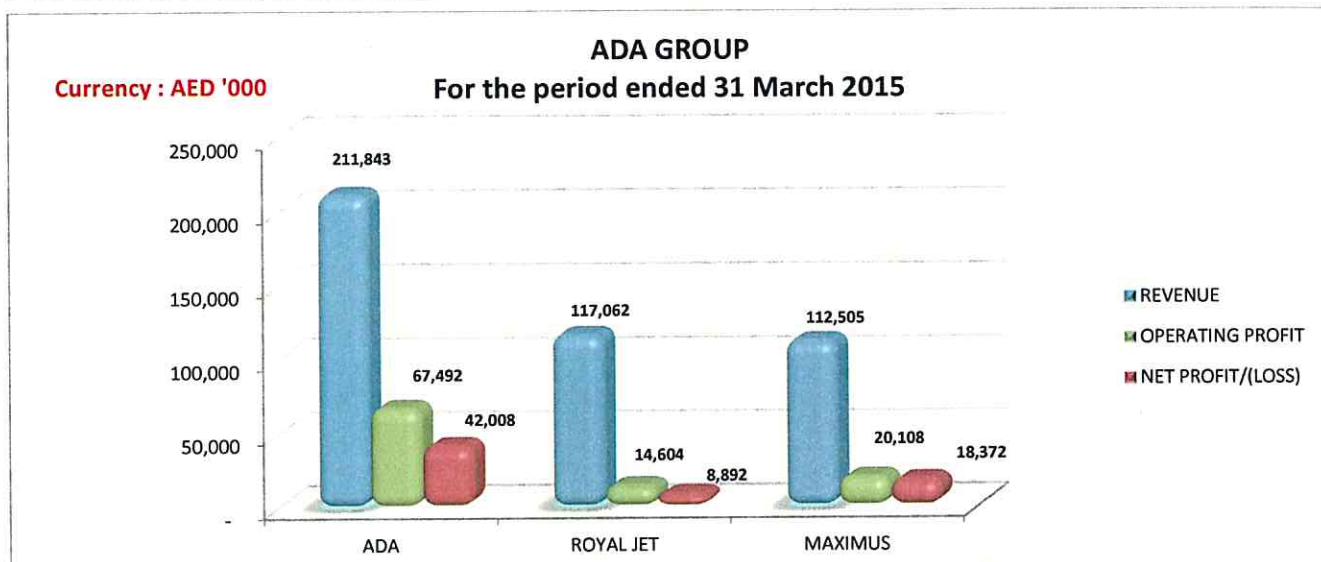
ADA Group turnover for 2015 was AED **441.08m** compared with 2014 AED **352.18m** (**25.24% increase**) and net profit is AED **69.27m** compared with **60.35m** (**14.78% increase**). Maximus returned to profitability after the sale of its loss making A300 fleet and its quick restructuring to eliminate the associated costs. There was significant growth in Maximus's revenue and profit from its brokerage activities, both government and commercial.

Abu Dhabi Aviation (ADA) parent company made AED **211.84m** revenue in 2015 compared with AED **197.75m** in 2014, Operating Profit of AED **67.49m** compared with AED **86.05m** 2014, net profit of AED **42.01m** compared with AED **47.49m** in 2014 (**12% decrease**). The revenue increased by 7% due to expansion in client contracts. However, this additional income has been offset by aircraft downtime during transition between overseas contracts while continuing to incur operating cost. Also, ADA increased the salary of pilots and engineers in line with the market.

Maximus Air Cargo (MAX) made AED **112.51m** revenue in 2015 compared with AED **44.98m** in 2014 (**150% increase**). Maximus made AED **18.37m** Net Profit in 2015 compared with AED **378k** loss in 2014. The positive turnaround to profitability was due to the sale of its loss making A300 aircraft, the focus on brokerage (government and commercial) and the revenue from the successful Antonov operations. The A300 Airbus fleet was competing with the airlines' big belly cargo carrying aircraft.

Royal Jet (RJ) made AED **117.06m** revenue in 2015 compared with AED **109.81m** in 2014. The increase was mainly due to high demand from Gov't companies. In spite of the increase in total revenue, Net Profit reduced to AED **8.89m** compared with AED **13.24m** in 2014 due to ownership cost of new aircraft. Finance cost also increased in connection with the loan taken in buying these aircraft.

FINANCIAL HIGHLIGHTS 2015



	31 March 2015	31 March 2014	Increase / (Decrease)
Turnover	441,077	352,178	25%
Operating Profit	102,422	106,194	(4%)
Operating Profit %	23%	30%	
Net profit	69,272	60,350	15%
Net profit %	16%	17%	
EPS for the period	0.15	0.12	21%
	31 March 2015	31 December 2014	
Total Assets	4,256,591	4,304,946	(1%)
Total Liabilities	1,859,540	1,892,244	(2%)
Total Equity	2,397,051	2,412,702	(1%)


Chairman