



We Aspire to Create Nonwoven Innovations to Enhance Quality of Life



An Indorama Ventures Company

2025 First Quarter Results

May 15, 2025



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Analyst Conference | Who We Are



AVGOL® is a global leader in the development, manufacturing, and marketing of nonwoven fabrics, specializing in the hygiene sector.


We also serve a diverse range of industries, including medical, filtration, and construction, providing innovative and high-quality solutions for various applications.

AVGOL® aspires to continue to grow and strengthen its market position by expanding production capacity to meet the continued growth of the hygiene market.

Our aspiration is to base our growth on developing innovative nonwoven products that will bring a solution to the fast changes in trends and preferences, with the goal to enhance the quality of life.

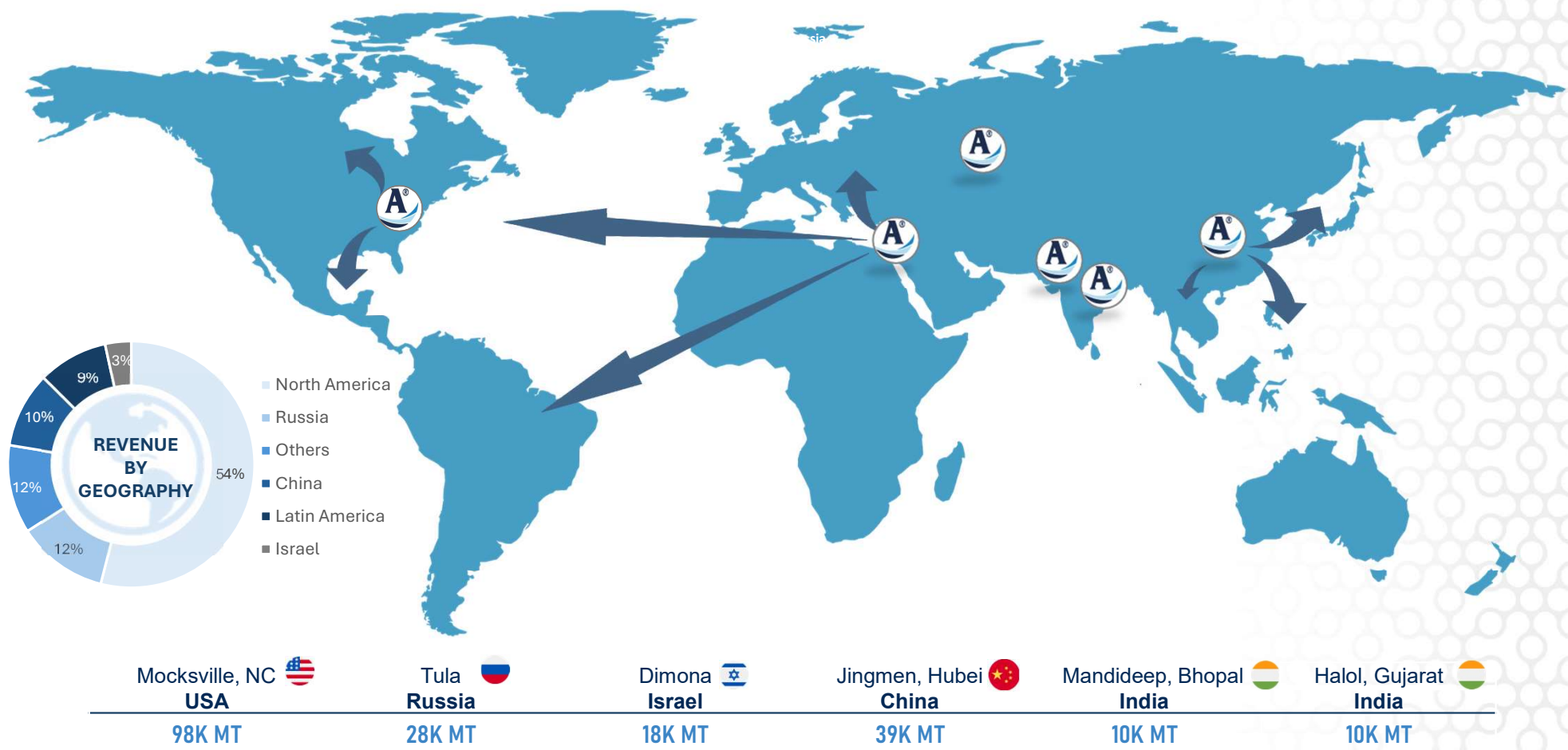
AVGOL® continues to focus on the Hygiene segment while exploring other niches within the nonwovens industry which are synergetic to our expertise and technology.

 <p>HYGIENE MARKET</p> <p>Baby Diapers Feminine Care Adult Incontinence PPE and Medical</p>	 <p>RAW MATERIAL</p> <p>Mainly Polypropylene</p>	 <p>TECHNOLOGY</p> <p>Spunmelt Meltblown</p>	 <p>CONSUMER FOCUS</p> <p>Working together with our customer to bring innovative solutions to the consumer</p>
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6	915	+30	+50
Production Sites	Employees	Countries Served	Primary Customers
 <p>INDORAMA VENTURES Innovating TOGETHER HYGIENE & TECHNICAL SOLUTIONS</p>		In 2018 Indorama Ventures acquired the majority stake in Avgol, holding 65.97% of the shares and voting rights and creating a strong strategic partnership	



Analyst Conference | Strong Footprint to Serve The Global Market





Analyst Conference | We Are Committed to Sustainability

AVGOL™
Nonwovens

How we are planning to do things better:



Partner with others that share the same environmental obligation to achieve new, meaningful, and timely results.



Improved Technologies to increase product performance in lighter weights



Being Proactive by Improving Efficiency and Reducing Environmental Impact in our operations



replace unrenovable resins with alternate materials which minimize negative environmental impact



Recycle PP Waste streams



Analyst Conference | USA Expansion – Project Update

We proudly celebrated the commissioning of our state-of-the-art, high-speed, high-capacity multi-beam nonwovens production line at our Mocksville, NC facility at the beginning of the year – a milestone that reflects our ongoing commitment to excellence and innovation.

Commissioning of the new line was successfully completed towards the end of the first quarter of 2025, and the line is now ready for commercial operation. In the coming months, we will focus on product qualifications and operational ramp-up to further strengthen our capabilities in innovation and responsiveness to market needs.

Our strategic approach of close collaboration with leading industry partners continues to yield strong results. Thanks to our team's deep customer engagement, we are delivering market-driven innovations aligned with current industry trends, supporting our customers in meeting the evolving demands of end consumers in the baby diaper, adult incontinence, and feminine care markets.

The expansion project was executed on schedule and within the original budget of USD 90 million.

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Analyst Conference | Quarter Key Highlights

Q1-25 \$10.5M	Q1-24 \$10.0M	Q1-25 \$10.5	Q1-24 \$11.3M	Q1-25 vs. Q1-24 +4%	Q1-25 \$2.1M	Q1-24 \$0.9M	NET DEBT TO EBITDA 3.0
EBITDA		UL EBITDA		SALES VOLUME	Net Profit		LEVERAGE

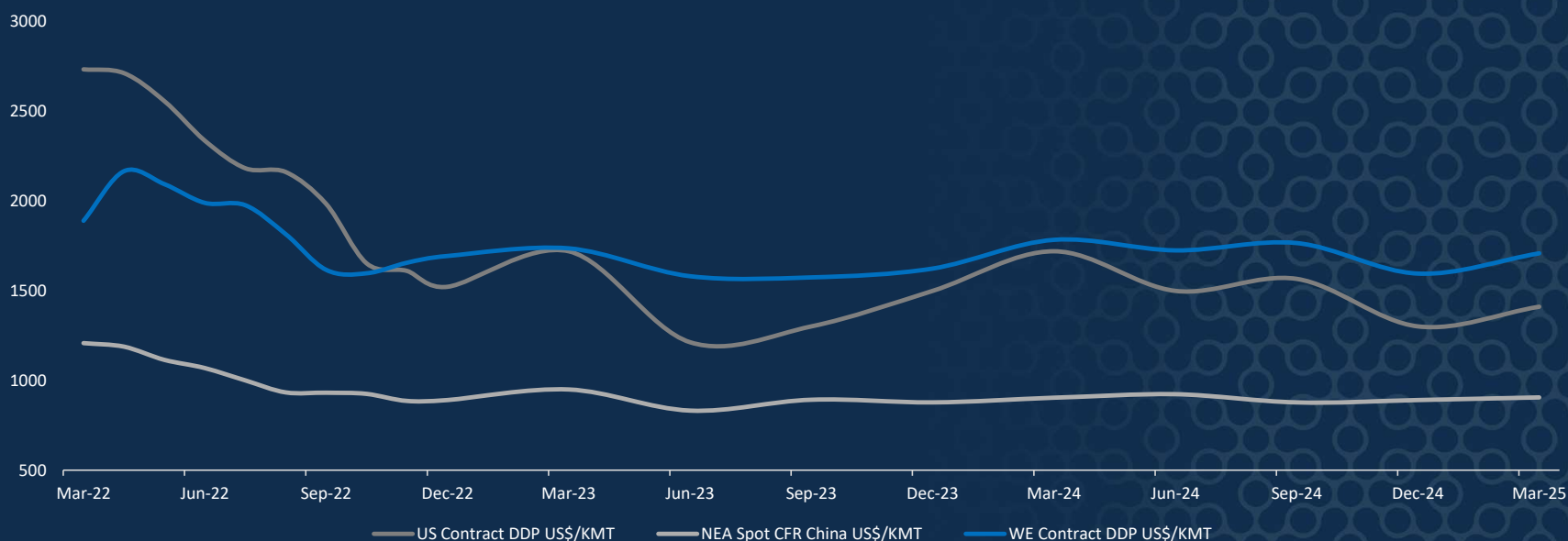
- ✓ Sales volume increased 4% and driven by stronger demands in Latin America and Asia.
- ✓ Underlying EBITDA decreased 7% due to less favorable product mix and lower operational efficiency, partially offset by the increase in sales volumes.
- ✓ Commissioning of the new RF5 line in USA was completed towards the end of the quarter and it is now ready for commercial operation. Next steps includes product qualifications and operational ramp-up.
- ✓ Demands in North America still supported by shipments from our other locations.
- ✓ Revised agreements with suppliers and customers to reduce lag exposure renewed for 2025.
- ✓ Net profit at USD 2.1M, driven mainly by lower finance expenses.



Analyst Conference | Polypropylene Index Trend

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Raw material indices increased during the first quarter of 2025 but began trending downward in March, a decline that has continued into April. The Company expects this to have a non-material positive impact on the results of the second quarter of 2025.



This information is forward-looking information, which is based on the information known by the Company at the time this report is being published. This information might not materialize or might materialize in a way that differs from that anticipated, inter alia, if a material change in trend occurs, or due to other parameters that affect the Company's manufacturing costs or the Company's selling prices.



Analyst Conference | Quarterly Financial Performance

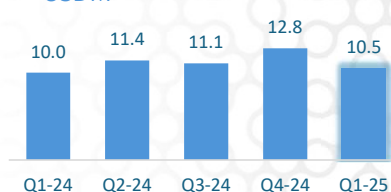


\$Mn	Q1-25	Q1-24	%	Key Highlights
Revenues	87.3	86.5	▲ 0.9%	Driven mainly by an increase of 4% in sales volume
Gross Profit	11.5	10.9	▲ 5.5%	The gross profit includes a positive lag impact of \$0.1M, compared to a negative lag impact of \$1.3M in Q1-24
SG&A Expenses	7.6	7.3	▲ 4.1%	Maintained at a flat level, increase is attributed to logistics expenses mainly due to increase in sales volumes
EBITDA	10.5	10.0	▲ 5.0%	EBITDA in Q1'25 includes a positive lag impact of \$0.1M, compared to a negative lag impact of \$1.3M in Q1'24
Underlying EBITDA	10.5	11.3	▼ 7.3%	Decrease due to product mix and lower operational efficiency, partially offset by increase in sales volumes
Net Finance Expenses	0.3	2.1	▼ 84.8%	Primarily lower FX expenses due to favorable movement of the RUB and ILS against the USD
Net Profit	2.1	0.3	▲ 613.3%	Driven mainly by lower finance expenses and other income, in contrast to other expenses recorded in the previous year
Operating CF	10.1	12.2	▼ 17.7%	Remains strong, supported by higher net profit, offset by working capital changes, including unusual tax payments

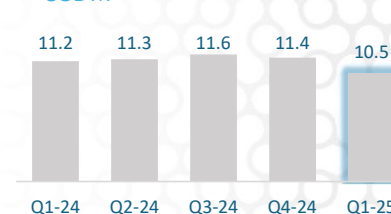
GROSS PROFIT



EBITDA USDM



Underlying EBITDA USDM





Analyst Conference | Balance Sheet

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	\$Mn	31.03.2025	%	31.12.2024	%
CASH AND CASH EQUIVALENTS		61.0	12.7	60.9	13.0
TRADE RECEIVABLES		30.1	6.3	34.0	7.2
INVENTORY		38.0	7.9	38.5	8.2
OTHER CURRENT ASSETS		6.7	1.4	5.3	1.1
TOTAL CURRENT ASSETS		135.8	28.3	138.7	29.6
NON-CURRENT ASSETS		344.2	71.7	330.3	70.4
TOTAL ASSETS		480.0	100.0	469.0	100.0
CREDIT FROM BANKS AND OTHERS		87.9	18.3	88.0	18.8
TRADE PAYABLES		35.6	7.4	37.9	8.0
OTHER CURRENT LIABILITIES		22.5	4.7	22.3	4.8
TOTAL CURRENT LIABILITIES		146.0	30.4	148.2	31.6
LONG-TERM LOANS FROM BANKS AND BONDS		107.3	22.4	107.3	22.9
OTHER LONG-TERM LIABILITIES		23.7	4.9	21.9	4.7
TOTAL LONG-TERM LIABILITIES		131.0	27.3	129.1	27.5
EQUITY		203.0	42.3	191.7	40.9
TOTAL LIABILITIES AND EQUITY		480.0	100.0	469.0	100.0

EQUITY TO TOTAL BALANCE SHEET

+40%

CASH ON HAND

\$61M

NET WORKING CAPITAL

\$47M

Tightly maintained and \$1M lower than at the end of 2024



SAY HELLO!

Avgol is proud to support our clients with outstanding technical service and support

To find out more about how Avgol can support your baby care diaper range developments, please visit avgol.com or contact us at: avgolinfo@avgol.com

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to Enhance Quality of Life

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