

<u>למסמך נגיש</u>

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Analyst Conference | Who We Are



AVGOL is a global leader in the development, manufacturing, and marketing of nonwoven fabrics, specializing in the hygiene sector.

We also serve a diverse range of industries, including medical, filtration, and construction, providing innovative and high-quality solutions for various applications.

AVGOL aspires to continue to grow and strengthen its market position by expanding production capacity to meet the continued growth of the hygiene market.

Our aspiration is to base our growth on developing innovative nonwoven products that will bring a solution to the fast changes in trends and preferences, with the goal to enhance the quality of ANGOL

continues to focus on the Hygiene segment while exploring other niches within the nonwovens industry which are synergetic to our expertise and technology.



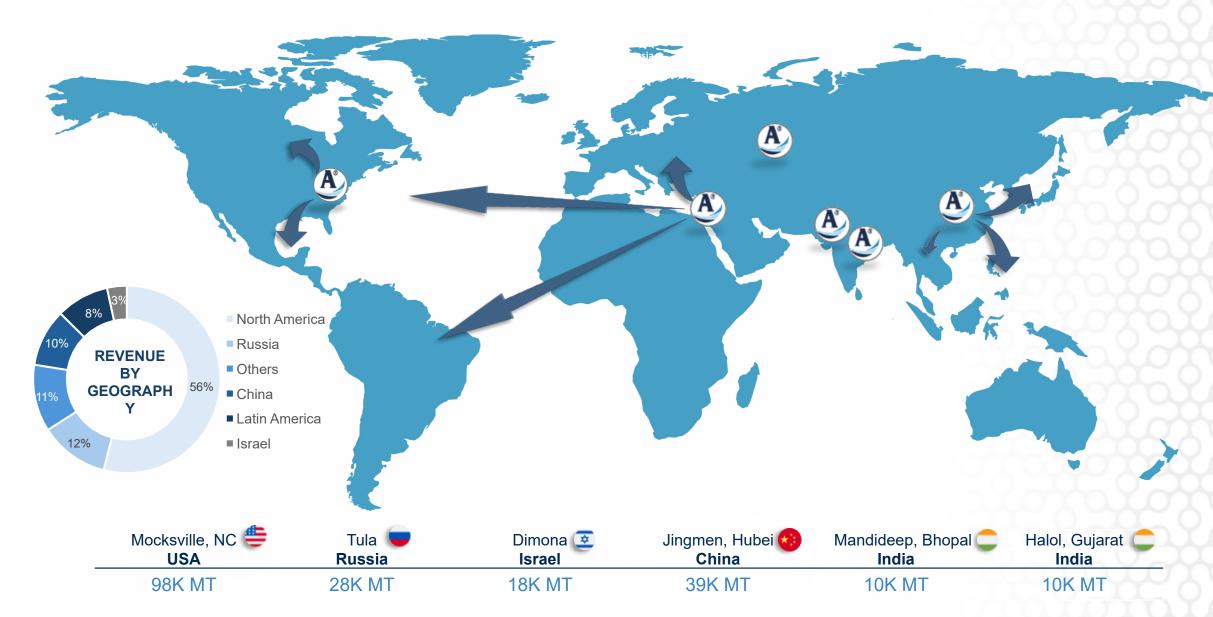




In 2018 Indorama Ventures acquired the majority stake in Avgol, holding 65.97% of the shares and voting rights and creating a strong strategic partnership

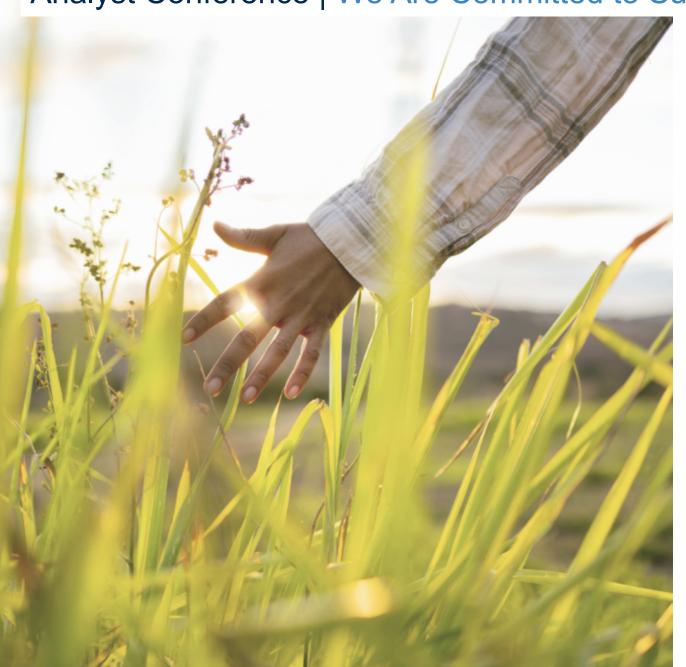
Analyst Conference | Strong Footprint to Serve The Global Market





Analyst Conference | We Are Committed to Sustainability





How we are planning to do things better:



Partner with others that share the same environmental obligation to achieve new, meaningful, and timely results.



Improved Technologies to increase product performance in lighter weights



Being Proactive by Improving Efficiency and Reducing **Environmental Impact in our operations**



replace unrenewable resins with alternate materials which minimize negative environmental impact



Recycle PP Waste streams

Analyst Conference | USA Expansion – Project Update

We're excited to announce the successful launch of commercial operations of our state-of-the-art multi-beam production line at our Mocksville, NC facility. This milestone, achieved at the end of Q1'25, underscores our unwavering commitment to innovation, operational excellence and delivering superior value to our customers.

During the second quarter of 2025, basic and relatively simple products were produced on the line, partially utilizing its full capabilities, while progressively ramping up output. In the coming months, we will continue to carry out various product qualifications, leveraging the line's full capabilities and further enhance performance, ensuring the highest standards of quality and efficiency.

This expansion, completed on-time and within the planned USD 90 million budget, strengthens our ability to respond quickly to market needs and deliver cutting-edge solutions. Our strategic partnerships and deep customer engagement remain at the core of this success, enabling us to bring market-driven innovations that align with evolving consumer demands in baby care, adult incontinence, and feminine hygiene.

As we move forward, our focus remains clear: driving innovation, increasing capacity, and empowering our customers to succeed in a dynamic marketplace.



Analyst Conference | Quarter Key Highlights

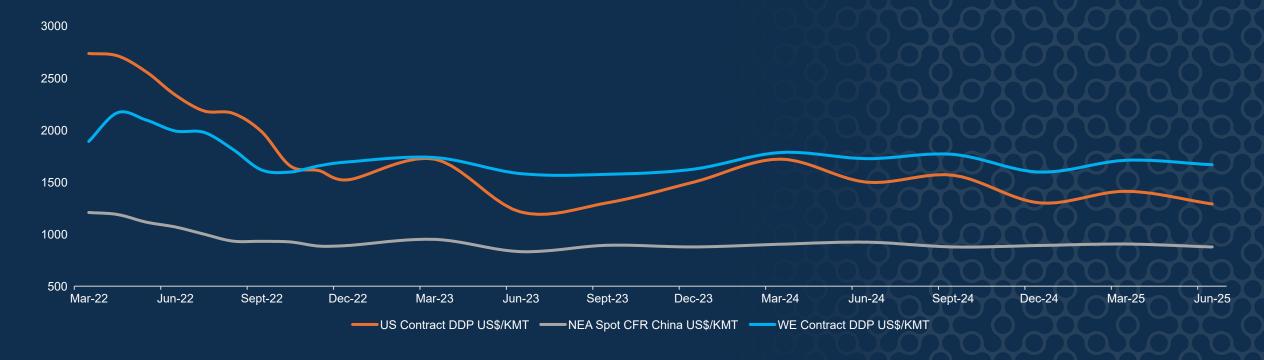


- ✓ Sales volume increased 12% and driven by stronger demands in North America and Asia.
- ✓ Underlying EBITDA declined 2.9%, primarily driven by unfavorable product mix and reduced operational efficiency, partly resulting from the commercial launch of the new production line in the USA. This impact was partially mitigated by the higher sales volumes.
- ✓ Commissioning of the new RF5 line in the USA was completed towards the end of the first quarter and commercial operations have since commenced. The next phase includes various product qualifications, along with evaluating and optimizing its operational performance.
- ✓ The estimated net impact of the newly implemented tariffs is approximately USD 1M per year, though discussions with both customers and suppliers are still underway.
- ✓ Net Loss of USD 2.0M is driven mainly by higher finance expenses due to the strengthening of the ILS against the USD.

Analyst Conference | Polypropylene Index Trend



Raw material indices decreased during the second quarter of 2025, especially in North America, although a slight increase took place in July. The Company anticipates this will have a minor negative impact on the results of the third quarter of 2025.



This information is forward-looking information, which is based on the information known by the Company at the time this report is being published. This information might not materialize or might materialize in a way that differs from that anticipated, inter alia, if a material change in trend occurs, or due to other parameters that affect the Company's manufacturing costs or the Company's selling prices.

Analyst Conference | Quarterly Financial Performance



\$Mn	Q2-25	Q2-24	%	Key Highlights
Revenues	93.1	85.4	9.0%	Driven mainly by an increase of 12% in sales volume
Gross Profit	11.0	12.3	10.5%	The gross profit includes a positive lag impact of \$0.6M, compared to a positive lag impact of \$0.2M in Q2'24
SG&A Expenses	7.1	7.4	4.0%	Maintained at a flat level. The decrease is attributed to lower labor and consulting expenses, offset by higher R&D expenses
EBITDA	11.5	11.4	0.7%	EBITDA includes a positive lag impact of \$0.6M, compared to a positive lag impact of \$0.2M in Q2'24
Underlying EBITDA	10.9	11.2	2.9%	Decrease due to unfavorable product mix and lower operational efficiency, partially offset by increase in sales volumes
Net Finance Expenses	6.6	1.6	320.0%	Primarily higher FX expenses due to the strengthening of the ILS against the USD
Net Profit (Loss)	(2.0)	1.8	215.6%	Driven mainly by higher finance expenses
Operating CF	16.3	14.4	13.6%	Remains strong, mainly supported by improving of working capital changes



Analyst Conference | Balance Sheet



\$Mn	30.06.2025	%	31.12.2024	%
CASH AND CASH EQUIVALENTS	65.6	13.7	60.9	13.0
TRADE RECEIVABLES	27.0	5.6	34.0	7.2
INVENTORY	38.0	7.9	38.5	8.2
OTHER CURRENT ASSETS	6.0	1.2	5.3	1.1
TOTAL CURRENT ASSETS	136.6	28.5	138.7	29.6
NON-CURRENT ASSETS	343.1	71.5	330.3	70.4
TOTAL ASSETS	479.7	100.0	469.0	100.0
CREDIT FROM BANKS AND OTHERS	83.6	17.4	88.0	18.8
TRADE PAYABLES	40.2	8.4	37.9	8.0
OTHER CURRENT LIABILITIES	19.5	4.1	22.3	4.8
TOTAL CURRENT LIABILITIES	143.3	29.9	148.2	31.6
LONG-TERM LOANS FROM BANKS AND BONDS	107.3	22.3	107.3	22.9
OTHER LONG-TERM LIABILITIES	24.4	5.1	21.9	4.7
TOTAL LONG-TERM LIABILITIES	131.7	27.4	129.1	27.5
EQUITY	204.7	42.7	191.7	40.9
TOTAL LIABILITIES AND EQUITY	479.7	100.0	469.0	100.0

EQUITY TO TOTAL BALANCE	+40
SHEET	%
CACH ON HAND	\$66
CASH ON HAND	M
NET WORKING CAPITAL	\$43
NET WORKING CAPITAL	M



SAY HELLO!

Avgol is proud to support our clients with outstanding technical service and support

To find out more about how Avgol can support your baby care diaper range developments, please visit avgol.com or contact us at: avgolinfo@avgol.com

We Aspire to Create Nonwoven Innovations to Enhance Quality of Life



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