# Regulatory Story

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| **Company** | BATM Advanced Communications Ltd |
| **TIDM** | BVC |
| **Headline** | Cyber Security Agreement and Contract Win |
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**BATM Advanced Communications Limited
("BATM" or "the Group")**

**Joint Collaboration and Marketing Agreement with US Software Giant for Cyber Security
Solution**

*CELARE, cyber security subsidiary, awarded first Proof of Concept contract, worth $0.5m, under
this joint agreement*

BATM Advanced Communications Limited (LSE: BVC; TASE: BATM), a leading provider of
real-time technologies for the networked telecoms and medical laboratory equipment markets, is
pleased to announce that its cyber security subsidiary, CELARE, has established a joint
collaboration and marketing agreement with a major US software company ("the Partner") for the
implementation and integration of a cyber security monitoring and detection solution for large
enterprises.

Under the terms of the agreement, CELARE and the Partner will offer an integrated network-
based cyber protection system combined with Big Data appliances and software tools. CELARE
will provide the cyber platform that performs network functions with integrated DPI analysis and
full session reconstruction to produce session statistics, metadata and content reconstruction,
which will be transferred to the Partner's Big Data solution for recording and further analysis. The
Partner's Big Data solution will gather all analyzed network data and relevant content over a
period of time creating an indexed database of network behaviour, to enable the investigation of
cyber events and the building of correlations over time.

The combined solution addresses the need for overall network perimeter monitoring and
protection, from infrastructure to application level, providing decision makers and security
professionals with visibility of what is happening within their networks: investigating network
behaviour events and automating the detection of network threats by using anomaly algorithms.

BATM is also pleased to announce that a major customer has awarded CELARE a proof of concept ("POC") cyber-security contract for the combined solution. CELARE will integrate its cyber switches and software with the Partner's Big Data appliances and other software tools. The POC contract has an initial value of at least $0.5m and will end during early 2015.

Under the terms of the contract, CELARE's solution will provide a set of investigations and analytics tools that will enable the customer's security managers to investigate suspicious network behaviour in real time or offline using recorded data, through (but not limited to):

- Configurable Business intelligence reporting
- Visualization and interception of suspicious network/user behaviour
- Policing the edges of the network in inline mode
- Providing API to third party or customer specific NBAD algorithms

BATM anticipates that the Partner will commence offering the solution to selected customers that use their Big Data products from Q4 2014.

Dr Zvi Marom, Chief Executive Officer of BATM, said: "We are delighted to have signed this joint agreement with one of the world's largest and leading software companies. It reflects the strength of our offering and its mission critical positioning within the network. In addition, we are pleased to have already been awarded a proof of concept contract for this solution, and we look forward to continuing to build this business at a time when governments and organisations are becoming ever more alert to cyber threats."

**Enquiries**

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