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BATM Advanced Communications Limited
("BATM" or "the Group")

BATM secures new strategic customer for Edgility in Brazil

Leading Brazilian telecommunications company, Telebras, selects Edgility to deliver edge connectivity across mission-critical government sectors and enterprise market segments

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that its Edgility edge virtualisation and management platform has been selected by Telecomunicações Brasileiras S.A. ("Telebras"), a leading Brazilian telecommunications company that implements the federal government's communication network and supports public broadband policies as well as serving the enterprise market.

Edgility was selected by Telebras to enable them to offer their customers secure edge connectivity and edge computing solutions. Edgility's open architecture provides Telebras with significant flexibility and scalability while also incorporating advanced threat protection and security protocols. It seamlessly integrates with any hardware, software and connectivity solution, enabling Telebras to offer a wide range of customised secure edge connectivity and compute services.

Telebras is a publicly-held, mixed-economy corporation linked to the Ministry of Communications of Brazil. It has played a pivotal role in Brazil's digital development and is responsible for managing the National Broadband Program, intended to provide broadband access to all of Brazil's 5,570 municipalities – each of which would comprise thousands of edge end points that could be supported by Edgility. Telebras also provides solutions and services to the enterprise market. With Telebras' extensive network infrastructure and customer base, combined with its commitment to drive the digital transformation of Brazil, the Group's management believes this strategic partnership represents a substantial commercial opportunity.

Moti Nagar, Chief Executive Officer of BATM, said: "We are very pleased that our Edgility platform has been selected by Telebras to deliver edge connectivity across Brazil. Thanks to the scalability and security of our solution, it is ideal for Telebras' government as well as enterprise customers. It is also further validation of the strategic action that we took last year to enhance our focus on Latin America, which represents a significant target market for our Networking division.

"We are excited to work with Telebras to accelerate Brazil's digital development and unlock innovative new use cases across the country at the edge. With their significant market presence, we believe this partnership could become a significant contributor to Edgility revenue. We look forward to reporting on our progress."

Enquiries

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Forward-looking statements

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