



Investor Presentation Blitz Technologies Ltd.

July 2021

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Who Are We?



Founded and bootstrapped by Raphael Moszynski
with a vision of revolutionizing urban mobility



Green Smart Mobility last mile solution provider



Design, Development and Production house
for heavy endurance electric mobility



Successful Beta launch with circa 2000 units



Proven quality and endurance
with electric scooters driven over 100,000km



Cumulative over 100 million kilometers driven



Dedicative lean team - 35 ambassadors
(Israel, China, Belgium, South Africa)




International B2B clients and scaling up
in Europe and South Africa

Our Vision

A delivery person wearing a black cap, a black face mask, a blue vest over a black long-sleeved shirt, and black gloves, holding a cardboard box. The background shows a city skyline with tall buildings and green trees.

End to end solution for sustainable
urban transportation

An aerial view of a winding road through a lush green forest. Several cars are visible on the road, and the road curves through the dense trees.

Revolutionize the
delivery market

A person wearing a black racing helmet with orange and white accents, adjusting the chin strap. The person is wearing a white t-shirt and has tattoos on their arms.

Last mile
optimization

Improve
safety

Executive Team



Raphael Moszynski

Founder, CEO & Director



David Mahlab

Chairman



Yaniv Haver

CFO



Guy Cohen

CTO



Maxim Lyoshkov

CSO



Dudy Markus

CPO



Doron Franko

COO

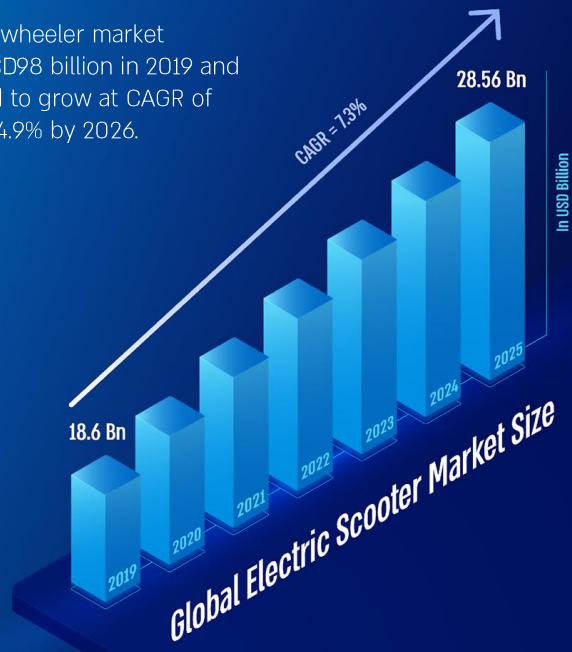


Chen Barchan

VP Sales

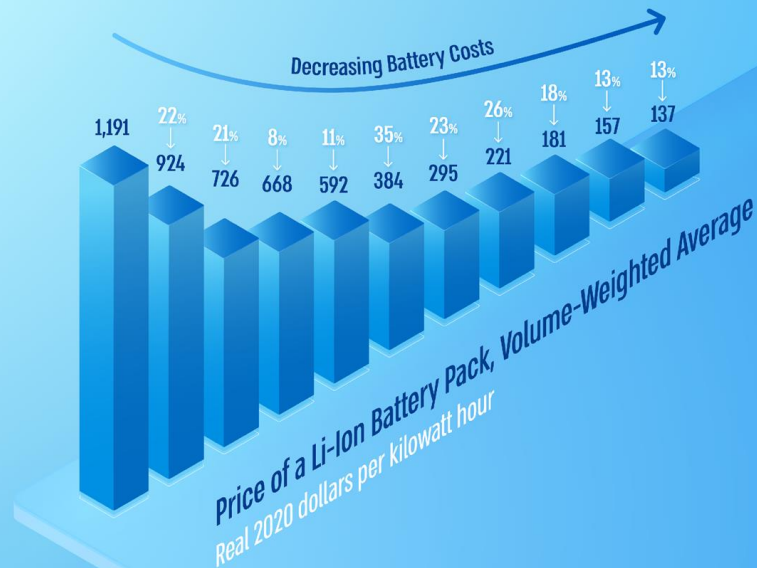
Growing Demand

Global two-wheeler market stood at USD98 billion in 2019 and is projected to grow at CAGR of more than 4.9% by 2026.



Accessible Technology

From 2010 to 2020 decrease of over 80% costs



Market Growth

Target Markets

- Food Delivery
- Package Delivery
- Sharing Mobility
- Governments

All markets have seen an acceleration in 2020 during COVID

The global scooter sharing market was valued at **\$99.8 million in 2018**, which is expected to reach **\$553.0 million by 2025**, witnessing a CAGR of 24.4% during 2019–2025.



Product Requirement and Advantages



Require green two-wheel
transportation in cities



Zero emissions and
no traffic or parking



Flexible
finance plans



One-stop
solution



Unlimited
mileage



No infrastructure
requirements

Models

Especially designed
for B2B Last Mile Delivery



 **BLITZ 6000**



MOTOR POWER
6000W



DIMENSIONS
2160 / 800 / 1200 MM



NET WEIGHT
180 KG



CHARGING TIME
3.5 HOURS



MAX SPEED
120KM/H



MAX DISTANCE
100KM



 **BLITZ 3000X**



MOTOR POWER
3000W



DIMENSIONS
2000 / 670 / 1180 MM



NET WEIGHT
90 KG



CHARGING TIME
2 HOURS - Exchangeable



OPTION L1E-B
200 KM @ 45KM/H



OPTION L3E-A
120 KM @ 90KM/H

Exchangeable Batteries

The answer to EV main issues:

- Range Anxiety
- Charging Infrastructure

24/7 vehicle usage



Wasted Capacity



DISCHARGING



UNBALANCED
BATTERY CELLS



CHARGING



Fully balanced cells

100% FULLY CHARGED
AND BALANCED CELL

World of Data

- Pre-emptive diagnostics
- Full client-side fleet management
- Type of supported users: Fleet-Manager / Field Service / Private Owner / Shared mobility Subscriber / Blitz R&D
- Patent pending on multiple battery optimization for fleets



Decrease of **47%** in accidents*

*Source: Domino's Pizza and other company clients

Our Success



**Cutting edge
technology**



**Full service
provider**



**Data AI
analytics**



**Proven
success**



**Decrease in
accidents**



No Thefts



No downtime

Main Competitors

Competition	BLITZ	NIU	GoGoRo	Silence	Askoll
Charging	2hrs	5hrs	4hrs	5hrs	4hrs
Exchangeable Batteries	3	2	2	1	1
Battery Weight	7kgs	14kg	11kgs	30kgs	11kgs
Delivery Capacity	350L	19L	24L	12L	10L
Valuation (\$M)*	30	2,400	1,150	52	27

BLITZ also has the highest speed, largest distance and endurance

*Information regarding the competitors are based on April 2021, Yahoo Finance & Crunchbase

Client Model

	Blitz Electric scooter (USD)	Petrol scooter (USD)	Assumptions	Incremental CF (USD)	Percentages Savings
CAPEX	\$6,700	\$4,000		\$2,700	
Upfront (100% financed)	-\$	-\$		-\$	
Loan Payment (100%, 3 years, 5% int)	\$200	\$120		\$80	
Insurance (monthly)	\$135	\$220	Paid monthly	- \$85	38%
Maintenance (monthly)	\$105	\$200	Calculated based on 2,000 KM	- \$95	46%
Electricity/Petrol (monthly)	\$10	\$180		- \$170	95%
Operational cash flow	\$250	\$600		- \$350	58%
Total cash flow	\$450	\$720		- \$266	37%
Operating Cash Flow Growth				34%	
Net Cash Flow Growth				17%	
With 100% financing vs. petrol scooter - positive cash flow from day 1					
Without financing:					
IRR of Incremental CAPEX vs. savings	12%	Positive cash flow from the 9th month			
IRR of Blitz Electric scooter vs. savings	4%	Positive cash flow from the 20th month			

Client Testimonials



Domino's Pizza

"Since introducing over 450 BLITZ electric scooters to our nationwide fleet, we have seen a 47% decrease in the number of scooter accidents. We believe this is down to changing from gasoline to BLITZ electric scooters, and the technology BLITZ uses in its range."



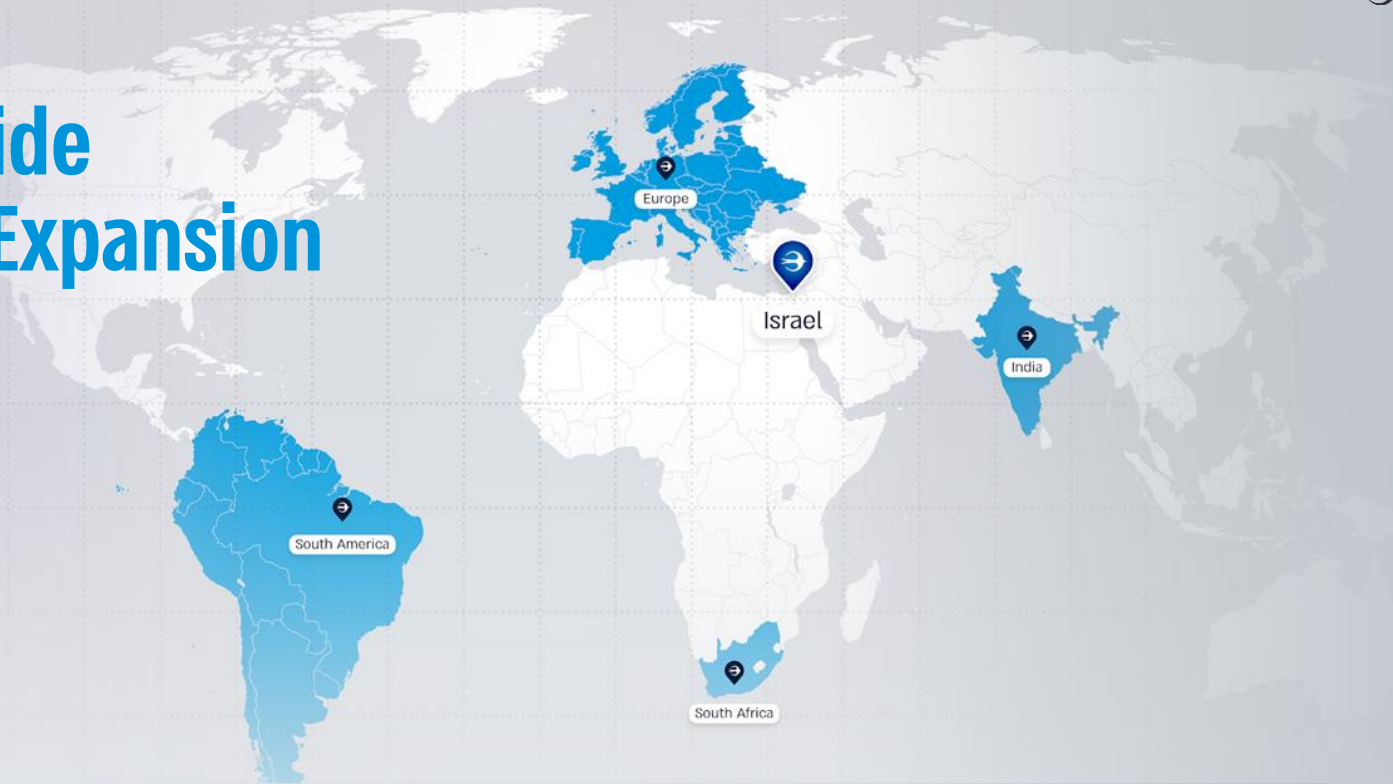
McDonald's

"We partnered with BLITZ to launch our delivery services across 198 restaurants in Israel and were impressed with the smooth deployment of fully branded scooters and the excellent customer service. Personal and attentive support available 24/7 only make the experience that much better."

Starring Clients:



Worldwide Market Expansion



Circa 2000 units in Israel
11,000 units per year
No subsidies

EU Market Total 1.2M units per year
Subsidies EUR1000 average per unit

South Africa Entry to continent
First mover advantage

India 21M units per year
Subsidies \$350 per unit

Growing Revenue (NIS)



MRR from Service & Data



The company developed a customer centric service model which combines preventive maintenance service at the customer's site coupled with a tailored telematics increasing customer's fleet efficiency while minimizing risks



The transformation into a service-oriented organization is expected to increase GM from around 40% to circa 60% within 3 to 5 years

Production Flow:



Sales Flow:



Client meeting
& explaining financial
model & saving



Client pilot and
testing (1-5 days)



First full branch
(30 days)



Contract country-wide
(90days)

Use of investment

**International
Expansion**

**R&D -
Broader Product Choice
+ IoT (data)**

THANK YOU



BLITZ
electricride

Blitz Electric Motors Ltd. | www.blitzmotors.com | info@blitzmotors.com | +972 722 555 722

Raphael Moszynski

Founder, CEO and Director
Raphael@blitzmotors.com

Yaniv Haver

Group CFO
Yaniv@blitzmotors.com