



1Q 26 REVIEW



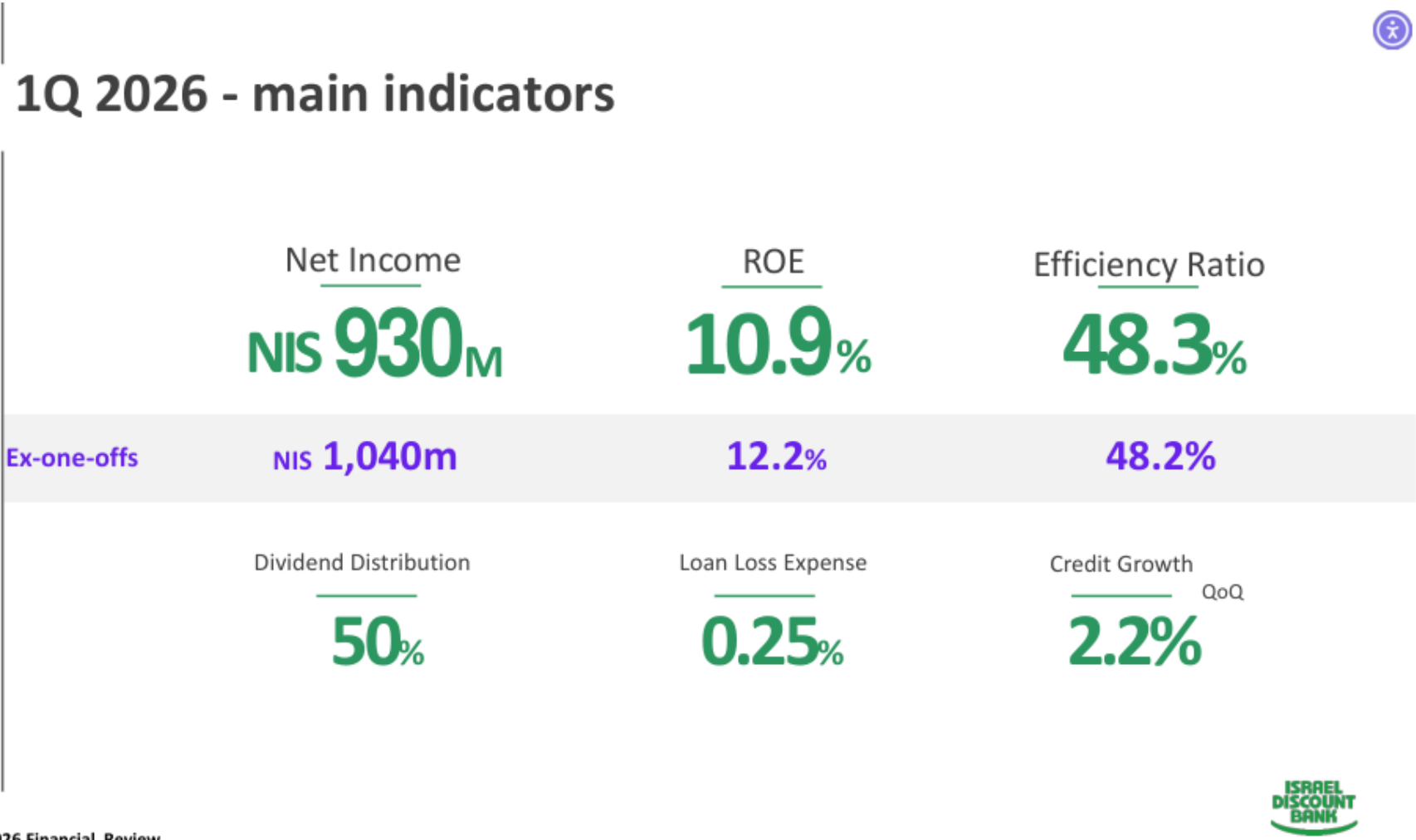
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The Israeli economy: resilient & quick to recover

- **Rapid GDP recovery:** Despite an initial shock, economic activity is showing signs of a notable recovery, and we anticipate the economy will remain resilient.
- **Tight and growing labor market:** The employment market remains strong, with wage growth and the creation of new job opportunities.
- **Controlled inflation:** Israel's inflation rates are significantly lower compared to many other countries (including OECD nations), thanks to effective monetary policy.
- **Stable financial markets:** After a temporary increase in the risk premium, markets are showing clear signs of recovery: the Shekel has strengthened, and the local stock market demonstrates strong performance.
- **High-Tech as a key growth engine:** Israel's 'Startup Nation' ecosystem serves as a primary growth engine, consistently converting cutting-edge innovation into high-value exits (M&As and IPOs) that fuel the economy and attract foreign capital.
- **Budget deficit continues to surprise on the upside:** as revenues continue to outperform expectations.





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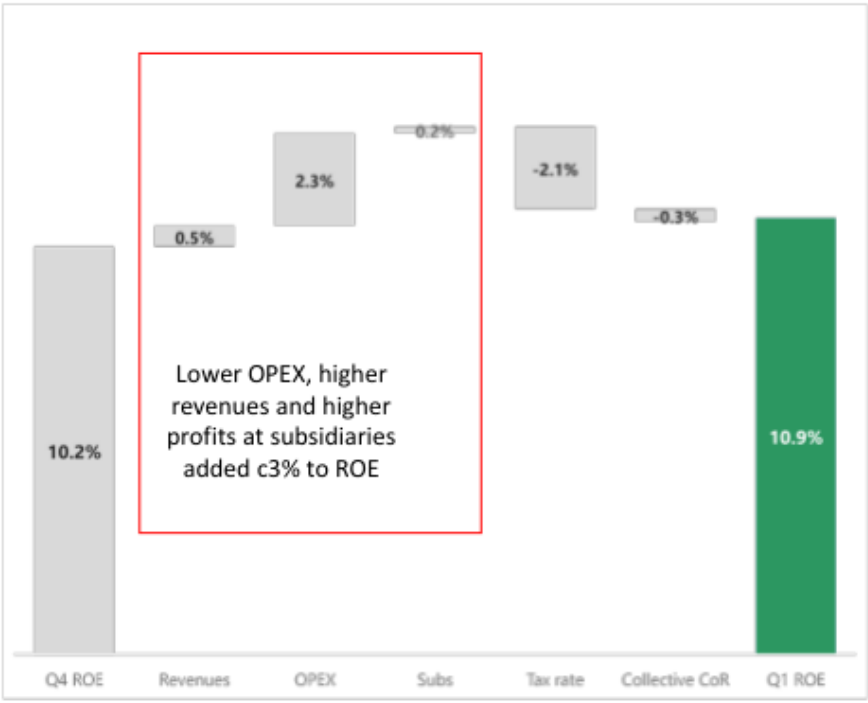
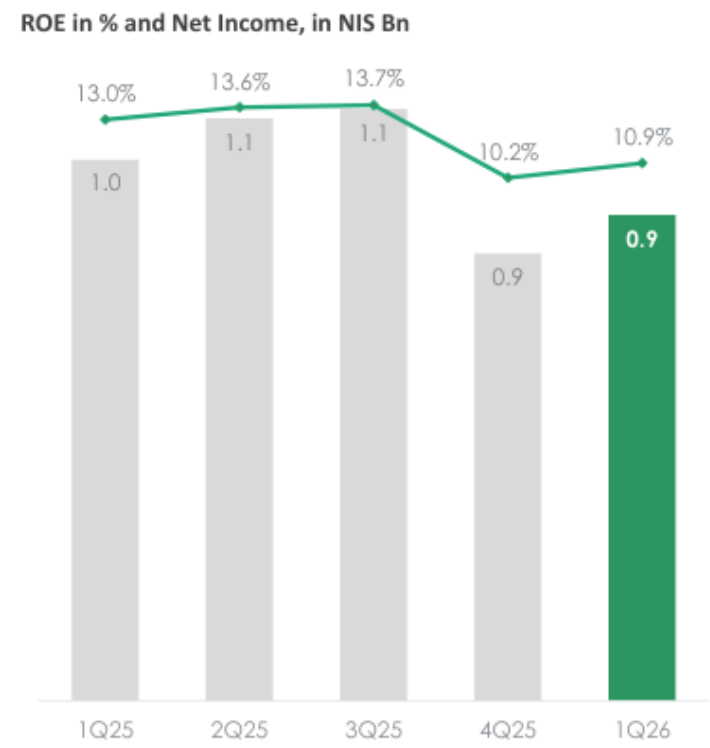
Strategy & execution: reducing headcount by c600 by YE26e

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|---------------------|---|
| ▪ Discount | <ul style="list-style-type: none">• Accelerated retirement plan in co-ordination with the labor union• Target: reduce headcount by c450 at Discount solo by YE2026• Aligning performance-based compensation, saving annual costs and incentivizing higher performance |
| ▪ Mercantile | <ul style="list-style-type: none">• Faster than expected response to early retirement plan• Over 100 FTEs already signed the plan• Notable savings in coming years |
| ▪ IDBNY | <ul style="list-style-type: none">• Reduced c70 FTEs in last 2 quarters; More expected by YE26• New strategy focused on profitability vs growth• Improving core profitability |
| ▪ CAL | <ul style="list-style-type: none">• Regulatory decision expected by end of Q2• Sale will boost CET1 by c 0.5%• Sale will generate ILS 307mn in net gains; adding c. 1% to ROE |





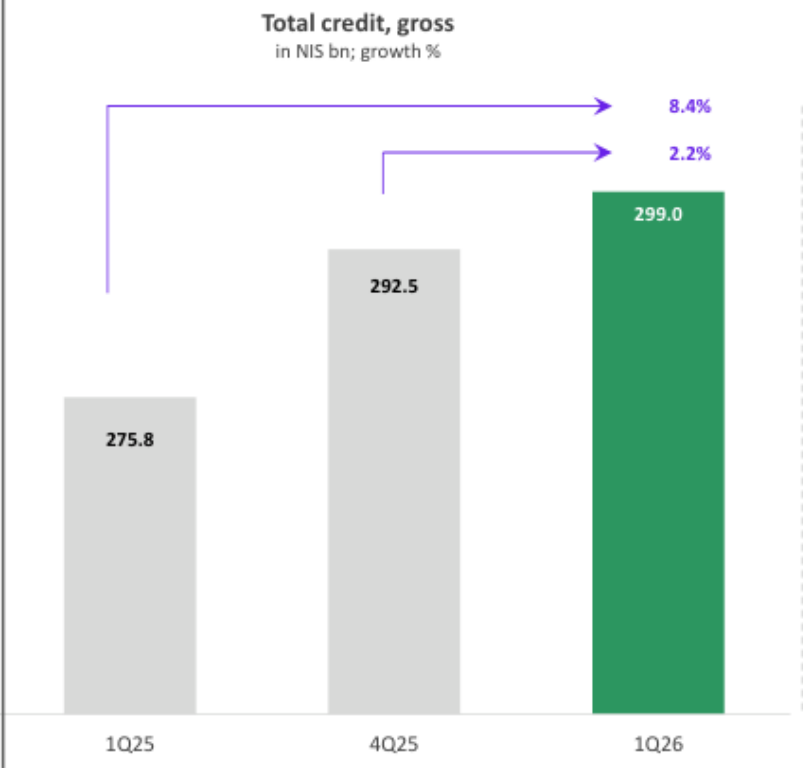
Q1 ROE hurtby taxes and collective provisions



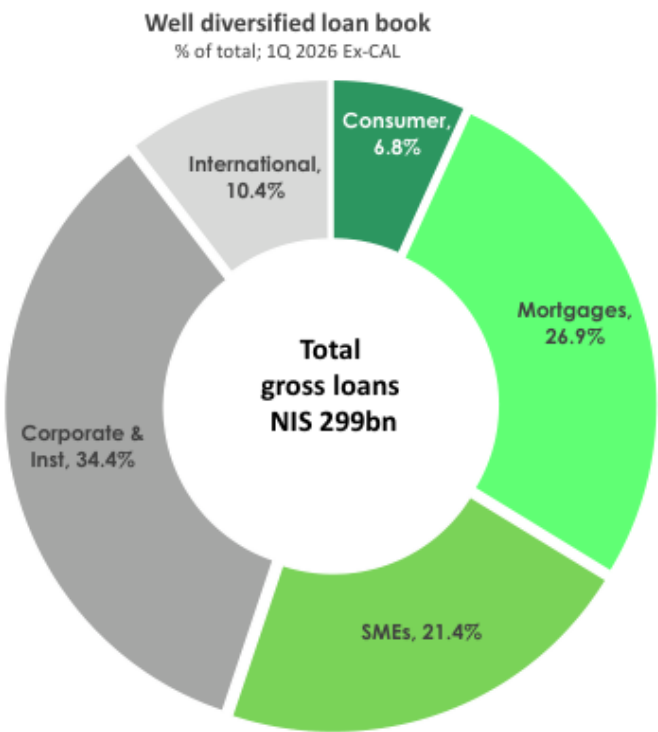
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Robust credit growth and a well diversified loan book



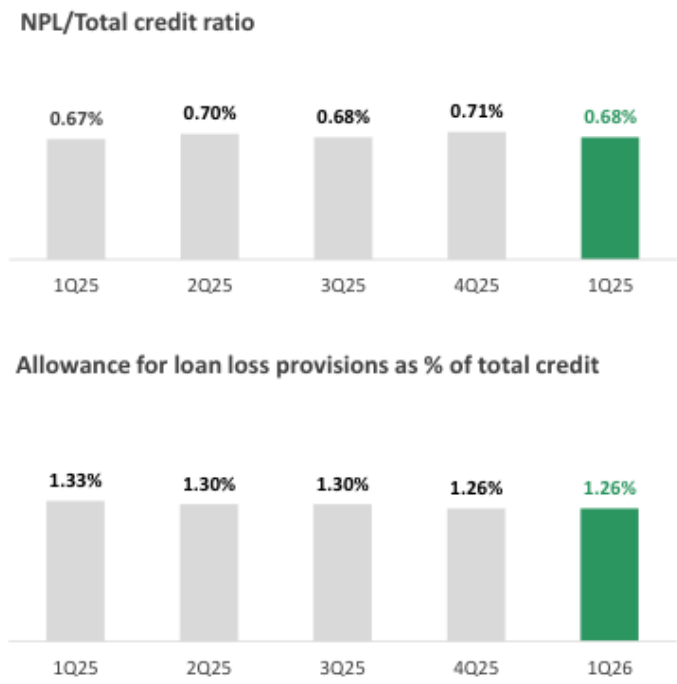
The comparative figures have been restated to reflect the classification of CAL's operations as "discontinued operations"



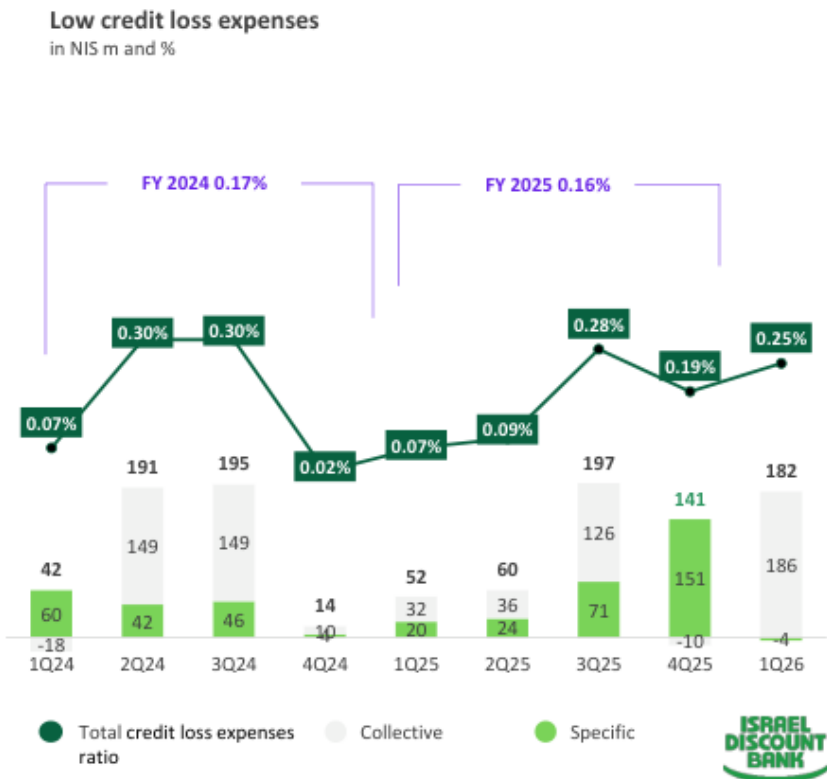
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Credit quality improves; CoR entirely collective



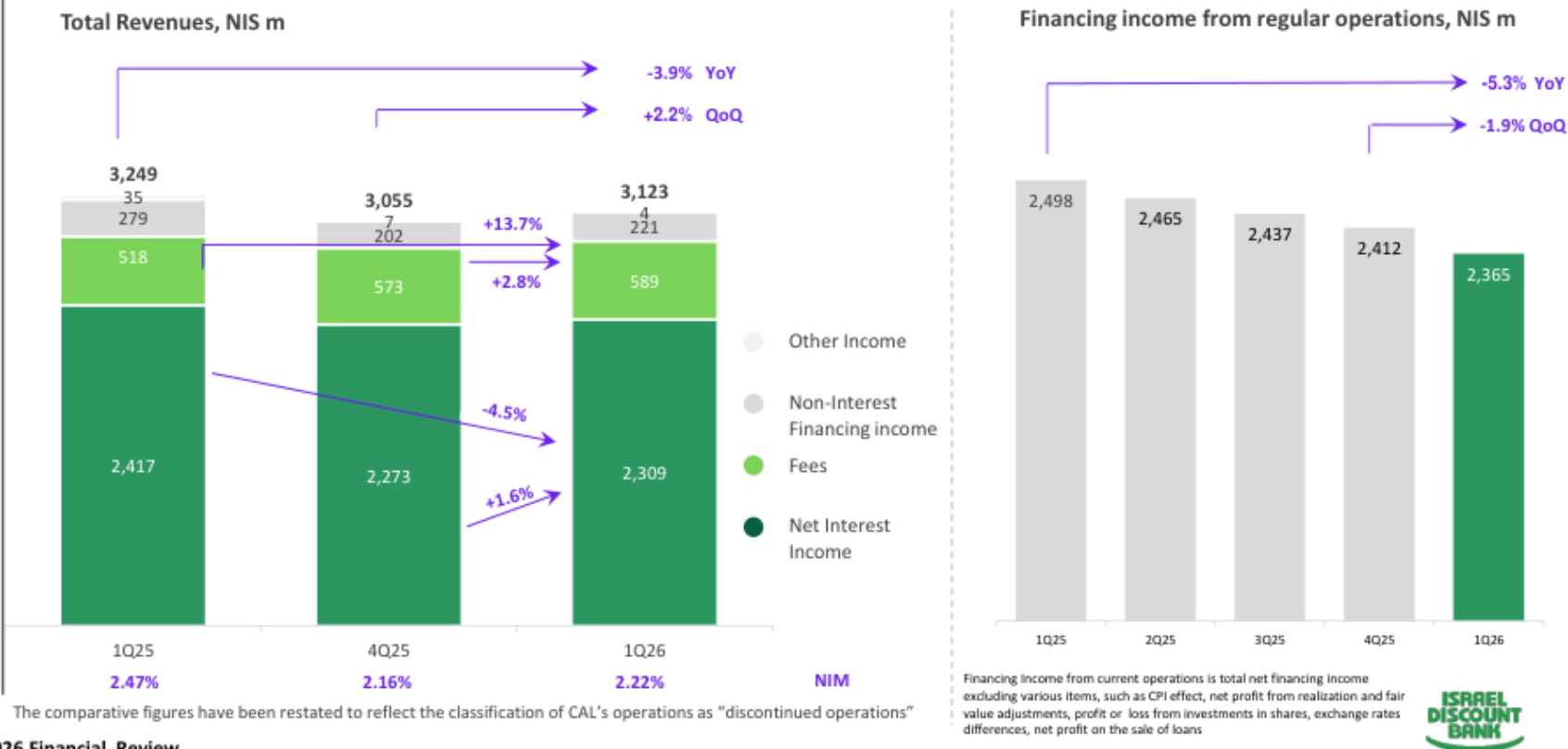
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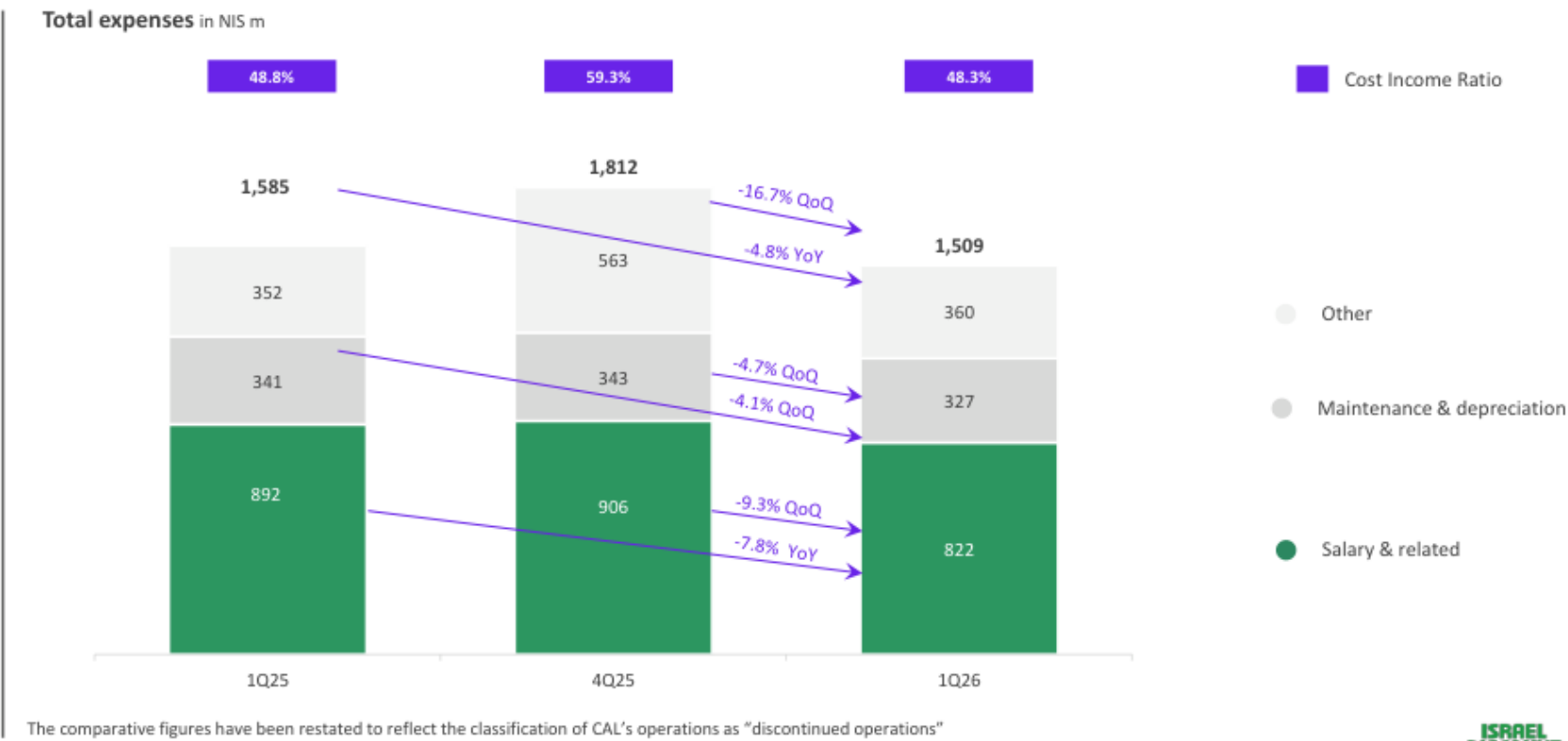
Revenues: NII hurt by CPI & rates; Fees remain strong



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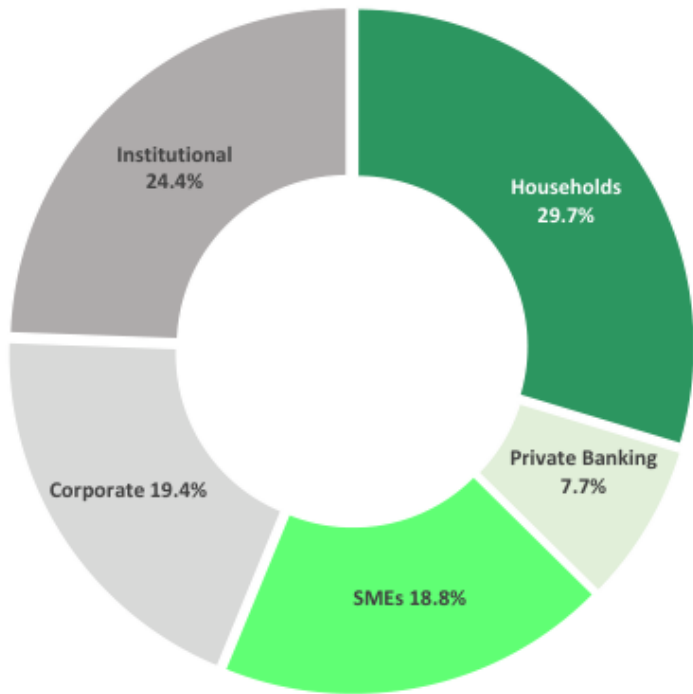
Costs improve notably; potential remains sizable



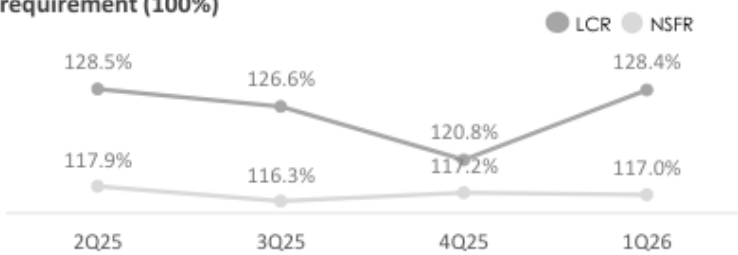


Diversified funding base with strong capital ratio

Diversified domestic public deposit base with 56% share of retail deposits in %



Maintaining solid LCR and NSFR well above the regulatory requirement (100%)



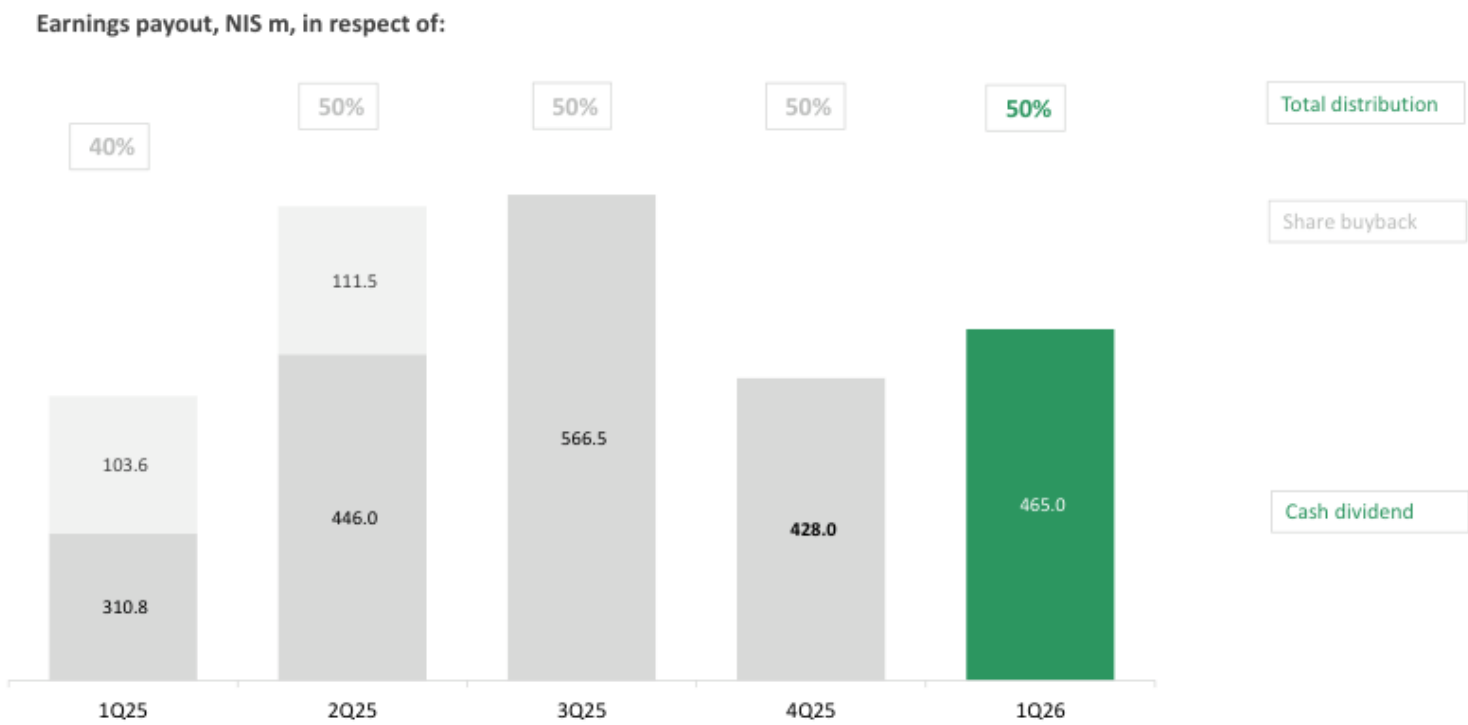
Capital ratio well above the regulatory requirement

	Total Capital Ratio	Tier I Capital Ratio	Leverage Ratio
1Q26	13.07%	10.24%	6.6%
	QoQ UC	QoQ -0.14%	QoQ +0.1%
Regulatory Requirement	12.50%	9.20%	4.5%



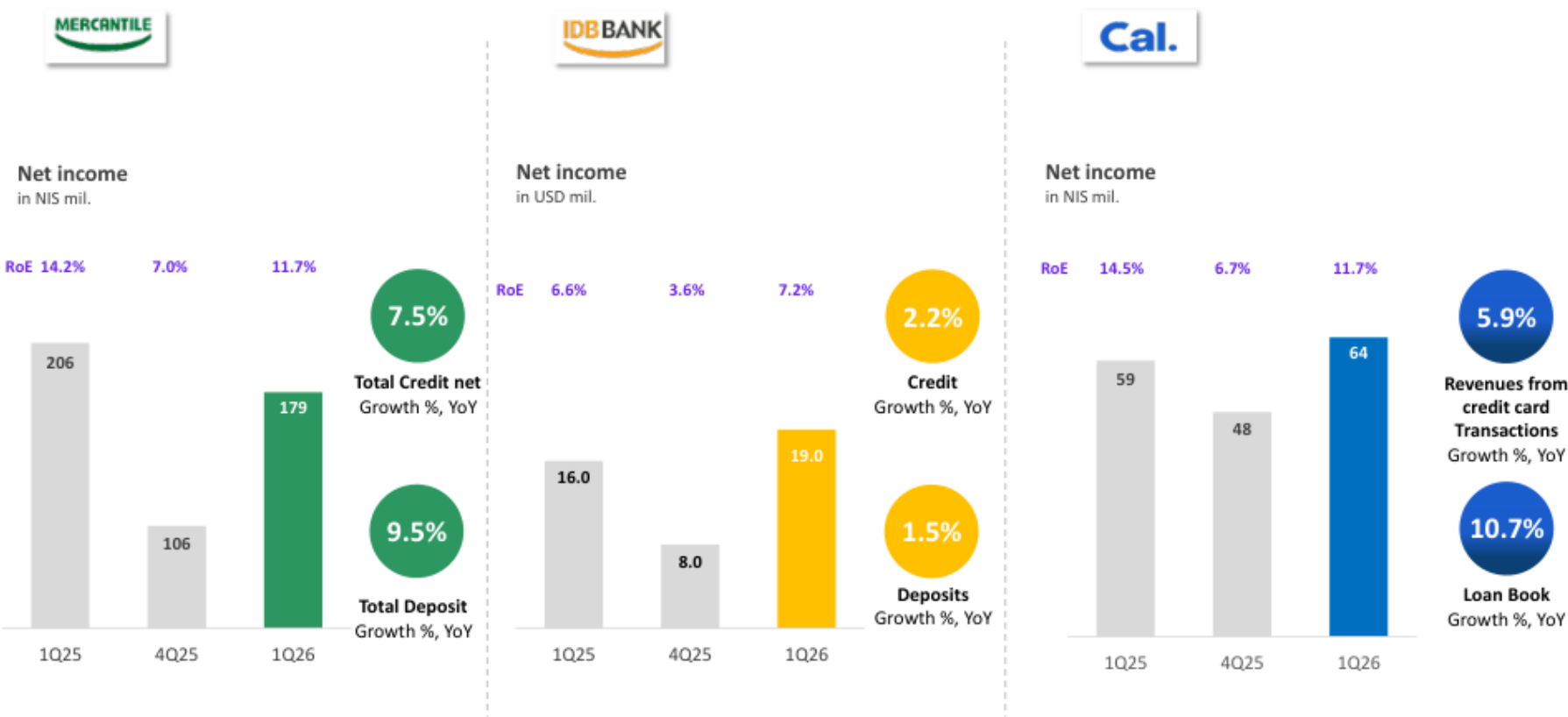


Consistent payout of 50% of NI to shareholders





Profit contribution from key subsidiaries



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1Q 2026 main take-aways

- **Profitability**
 - ROE: 10.9% despite special war related taxes and provisions
 - Excluding one-offs, ROE was 12.2%
- **Growth**
 - Strong loan growth of 8.4% YoY and 2.2% QoQ
 - Total PD drop to 1.7% of loans; NPL drops to < 0.7%
- **Capital and dividends**
 - Total payout of 50% in Q1
 - Capital and liquidity ratios remain strong; CET1 10.24%; LCR~128.4%
 - CAL sale will add c 0.5% to CET1 and improve LCR
- **Strategy**
 - Increasing cost cutting efforts, across all segments and activities
 - Targeting to reduce group headcount by 600 by YE2026e
 - Improving core profitability at IDBNY
 - Improving synergies and profitability at Mercantile
 - Introducing more AI capabilities to support improving cost efficiency





Thank you!



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