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א.ג.נ.,

**הנדון: אלביט מערכות בע"מ ("החברה") – דוחות כספיים לרבעון הראשון של שנת 2005**

מצ"ב הדוחות הכספיים ודו"ח ההנהלה על תוצאות פעילות החברה ברבעון הראשון של שנת 2005.

בכוונתנו להגיש דוחות אלה לרשות ניירות ערך בארה"ב.

בכבוד רב,

א. פכולדר  
מזכיר החברה

<b>ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES</b>
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**CONDENSED INTERIM CONSOLIDATED  
FINANCIAL STATEMENTS**

**AS OF MARCH 31, 2005**

(Unaudited)

(In thousands of U.S. dollars)

<b>ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES</b>
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**ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES**

## CONSOLIDATED BALANCE SHEETS

U. S. dollars (In thousands)

	<b>March 31, 2005</b>	<b>December 31, 2004</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 49,609	\$ 34,109
Short-term bank deposits	1,263	738
Trade receivables, (net of allowance for doubtful accounts in the amount of \$2,994 and \$3,064 as of March 31, 2005 and December 31, 2004, respectively)	207,982	214,816
Other receivables and prepaid expenses	53,844	52,335
Inventories, net of advances	267,781	249,041
Total current assets	<u>580,479</u>	<u>551,039</u>
<b>INVESTMENTS AND LONG-TERM RECEIVABLES:</b>		
Investments in affiliated companies and a partnership	31,778	33,124
Available for sale securities	26,718	18,017
Investments in other companies	11,745	11,745
Long-term bank deposits and trade receivables	2,193	2,102
Severance pay fund	83,315	82,998
	<u>155,749</u>	<u>147,986</u>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<u>249,902</u>	<u>244,288</u>
<b>INTANGIBLE ASSETS:</b>		
Goodwill	33,716	33,706
Other intangible assets, net	62,033	62,281
	<u>95,749</u>	<u>95,987</u>
	<u>\$ 1,081,879</u>	<u>\$ 1,039,300</u>

The accompanying notes are an integral part of the consolidated financial statements

# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

U. S. dollars (In thousands)

	March 31, 2005 (Unaudited)	December 31, 2004 (Audited)
<b>CURRENT LIABILITIES:</b>		
Short-term bank credit and loans	\$ 7,721	\$ 8,592
Current maturities of long-term loans	1,694	1,656
Dividend payable	5,296	-
Trade payables	100,106	118,391
Other payables and accrued expenses	168,356	169,702
Customers advances and amounts in excess of costs incurred on contracts in progress	112,544	80,109
Total current liabilities	<u>395,717</u>	<u>378,450</u>
<b>LONG-TERM LIABILITIES:</b>		
Long-term loans	73,628	86,234
Advances from customers	41,122	10,320
Deferred income taxes	24,706	24,516
Accrued termination liability	99,066	100,740
	<u>238,522</u>	<u>221,810</u>
<b>MINORITY INTERESTS</b>	<u>4,121</u>	<u>4,340</u>
<b>SHAREHOLDERS' EQUITY:</b>		
Share capital		
Ordinary shares of New Israeli Shekels (NIS) 1 par value;		
Authorized – 80,000,000 shares as of March 31, 2005		
and December 31, 2004;		
Issued – 41,091,763 and 40,969,947 shares as of March 31, 2005		
and December 31, 2004 respectively;		
Outstanding – 40,682,942 and 40,561,126 shares as of March 31,		
2005 and December 31, 2004, respectively	11,576	11,548
Additional paid-in capital	275,766	274,432
Accumulated other comprehensive loss	(3,734)	(3,346)
Retained earnings	164,232	156,387
Treasury shares - 408,821 shares as of March 31, 2005 and		
December 31, 2004	(4,321)	(4,321)
	<u>443,519</u>	<u>434,700</u>
	<u>\$ 1,081,879</u>	<u>\$ 1,039,300</u>

The accompanying notes are an integral part of the consolidated financial statements

# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

U. S. dollars (In thousands, except share and per share data)

	Three months ended March 31,		Year ended December 31,
	2005	2004 (*)	2004
	(Unaudited)		(Audited)
Revenues	\$ 230,688	\$ 213,672	\$ 939,925
Cost of revenues	169,126	157,080	689,626
Gross profit	61,562	56,592	250,299
Research and development costs, net	15,166	13,294	66,846
Marketing and selling expenses	16,646	16,498	69,912
General and administrative expenses	12,772	11,562	47,832
	44,584	41,354	184,590
Operating income	16,978	15,238	65,709
Financial expenses, net	(1,732)	(479)	(5,852)
Other income, net	169	215	770
Income before taxes on income	15,415	14,974	60,627
Taxes on income	3,987	4,075	15,219
	11,428	10,899	45,408
Equity in net earnings of affiliated companies and partnership	1,493	1,358	7,765
Minority interests in losses (earnings) of subsidiaries	220	(5)	(180)
Net income	\$ 13,141	\$ 12,252	\$ 52,993
Earnings per share			
Basic net earnings per share	\$ 0.32	\$ 0.31	\$ 1.33
Diluted net earnings per share	\$ 0.32	\$ 0.30	\$ 1.29
Number of shares used in computation of basic net earnings per share	40,645	39,579	39,952
Number of shares used in computation of diluted net earnings per share	41,617	40,718	41,041

\* Restated see Note 3

The accompanying notes are an integral part of the consolidated financial statements

# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

U. S. dollars (In thousands, except share and per share data)

	Number of outstanding shares	Share capital	Additional paid-in capital	Accumulated other comprehensive loss	Retained earnings	Treasury shares	Total shareholders' equity	Total other comprehensive income
<b>Balance as of January 1, 2004</b>								
<b>(Audited)</b>	39,337,304	\$ 11,273	\$ 259,033	\$ (3,992)	\$ 190,086	\$ (4,321)	\$ 452,079	
Exercise of options	1,223,822	275	10,985	-	-	-	11,260	
Cumulative effect of first time adoption of the fair value based method for stock based compensation expenses			(152)				(152)	
Tax benefit in respect of options exercised	-	-	1,179	-	-	-	1,179	
Amortization of stock based compensation	-	-	3,387	-	-	-	3,387	
Dividends paid	-	-	-	-	(86,692)	-	(86,692)	
Comprehensive income (loss):								
Unrealized gains on derivative instruments	-	-	-	(299)	-	-	(299)	\$ (299)
Foreign currency translation differences	-	-	-	450	-	-	450	450
Unrealized gains on available for sale securities, net				1,396			1,396	1,396
Minimum pension liability	-	-	-	(901)	-	-	(901)	(901)
Net income	-	-	-	-	52,993	-	52,993	52,993
Total comprehensive income								<u>\$ 53,639</u>
<b>Balance as of December 31, 2004</b>								
<b>(Audited)</b>	40,561,126	\$ 11,548	\$ 274,432	\$ (3,346)	\$ 156,387	\$ (4,321)	\$ 434,700	
Exercise of options	121,816	28	1,047	-	-	-	1,075	
Tax benefit in respect of options exercised	-	-	287	-	-	-	287	
Dividends paid	-	-	-	-	(5,296)	-	(5,296)	
Comprehensive income (loss):								
Unrealized gains on derivative instruments	-	-	-	212	-	-	212	212
Unrealized losses on available for sale securities, net				(425)			(425)	(425)
Foreign currency translation differences	-	-	-	(175)	-	-	(175)	(175)
Net income	-	-	-	-	13,141	-	13,141	13,141
Total comprehensive income								<u>\$12,753</u>
<b>Balance as of March 31, 2005</b>								
<b>(Unaudited)</b>	<u>40,682,942</u>	<u>\$ 11,576</u>	<u>\$ 275,766</u>	<u>\$ (3,734)</u>	<u>\$ 164,232</u>	<u>\$ (4,321)</u>	<u>\$ 443,519</u>	

The accompanying notes are an integral part of the consolidated financial statements.



# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CONT.)

U. S. dollars (In thousands, except share and per share data)

	Number of outstanding shares	Share capital	Additional paid-in capital	Accumulated other comprehensive income (loss)	Retained earnings	Treasury shares	Total shareholders' equity	Total other comprehensive income
<b>Balance as of January 1, 2004</b>								
<b>(Audited)</b>	39,337,304	\$ 11,273	\$ 259,033	\$ (3,992)	\$ 190,086	\$ (4,321)	\$ 452,079	
Exercise of options	381,109	85	3,552	-	-	-	3,637	
Cumulative effect of first time adoption of the fair value based method for stock based compensation expenses			(152)				(152)	
Tax benefit in respect of options exercised	-	-	411	-	-	-	411	
Stock-based compensation	-	-	923	-	-	-	923	
Dividends paid	-	-	-	-	(4,327)	-	(4,327)	
Unrealized gains on derivative instruments				(94)			(94)	(94)
Foreign currency translation differences				144			144	144
Net income	-	-	-	-	12,252	-	12,252	\$ 12,252
Total comprehensive income								<u>\$ 12,302</u>
<b>Balance as of March 31, 2004</b>								
<b>(Unaudited) (*)</b>	<u>39,718,413</u>	<u>\$ 11,358</u>	<u>\$ 263,767</u>	<u>\$ (3,942)</u>	<u>\$ 198,011</u>	<u>\$ (4,321)</u>	<u>\$ 464,873</u>	

\* Restated see Note 3

The accompanying notes are an integral part of the consolidated financial statements.

# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

U. S. dollars (In thousands)

	Three months ended March 31,		Year ended December 31,
	2005	2004 (**)	2004
	(Unaudited)	(Unaudited)	(Audited)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 13,141	\$ 12,252	\$ 52,993
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	10,794	10,401	42,261
Amortization of deferred stock compensation	-	923	3,387
Deferred income taxes	(527)	723	153
Accrued severance pay, net	(2,114)	(1,463)	(2,304)
Loss (gain) on sale of property and equipment	(250)	5	143
Tax benefit in respect of options exercised	287	411	1,179
Minority interests in earnings (losses) of subsidiaries	(220)	5	180
Equity in net losses (earnings) of affiliated companies and partnership, net of dividend received (*)	(493)	963	385
Changes in operating assets and liabilities:			
Decrease (increase) in short and long-term receivables and prepaid expenses	5,978	28,302	(16,871)
Increase in inventories	(28,778)	(6,953)	2,932
Increase (decrease) in trade payable, other payables and accrued expenses	(21,197)	(15,657)	20,522
Increase (decrease) in advances received from customers	72,897	(4,404)	(18,535)
Settlement of royalties with the Office of the Chief Scientist	-	-	(3,714)
Other adjustments	45	(213)	(1,228)
Net cash provided by operating activities	49,563	25,295	81,483
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Purchase of property, plant and equipment	(15,235)	(10,893)	(53,008)
Acquisition of subsidiaries and businesses (Schedule A)	(318)	-	(2,315)
Investments in affiliated companies and subsidiaries	(352)	(200)	(2,522)
Proceeds from sale of property, plant and equipment	829	504	2,560
Proceeds from sale of investment	3,100	-	-
Investment in long-term bank deposits	(359)	(157)	(1,203)
Proceeds from sale of long-term bank deposits	535	317	1,507
Short-term bank deposits, net	(525)	90	(48)
Investment in available for sale securities	(9,329)	-	(15,869)
Net cash used in investing activities	(21,654)	(10,339)	(70,898)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from exercise of options	1,075	3,637	11,260
Repayment of long-term bank loans	(12,613)	(3,033)	(35,826)
Receipt of long-term bank loans	-	-	58,410
Dividends paid	-	-	(86,692)
Change in short-term bank credit and loans, net	(871)	(1,463)	216
Net cash used in financing activities	(12,409)	(859)	(52,632)
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	15,500	14,097	(42,047)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	34,109	76,156	76,156
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<u>\$ 49,609</u>	<u>\$ 90,253</u>	<u>\$34,109</u>
	<u>\$ 1,000</u>	<u>\$ 2,321</u>	<u>\$ 8,105</u>

\* Dividend received

\*\* Restated see Note 3

The accompanying notes are an integral part of the consolidated financial statements.

# ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOW

U. S. dollars (In thousands)

	Three months ended March 31,		Year ended December 31,
	2005	2004	2004
	(Unaudited)		(Audited)
<b>SUPPLEMENTARY CASH FLOWS ACTIVITIES:</b>			
Cash paid during the period for:			
Income taxes	\$ 4,818	\$ 3,216	\$ 13,305
Interest	\$ 1,695	\$ 756	\$ 3,122

### SCHEDULE A:

Subsidiaries and businesses acquired

Estimated net fair value of assets acquired and liabilities  
at the date of acquisition assumed:

Working capital, net (excluding cash and cash equivalents)	\$ (3,281)	-	\$ (707)
Property, plant and equipment	-	-	(10)
Goodwill, customer contracts and other intangible assets	(1,514)	-	(1,598)
Long-term liabilities – mainly advances from customers	4,477	-	-
	<u>\$ (318)</u>	<u>-</u>	<u>\$ (2,315)</u>

## **ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

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U. S. dollars (In thousands)

#### **Note 1 - GENERAL**

- A. The accompanying financial statements have been prepared in a condensed format as of March 31, 2005, and for the three months then ended in accordance with generally accepted accounting principles in the United States (U.S. GAAP) relating to the preparation of financial statements for interim periods. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles in the United States but which are not required for interim reporting purposes, have been condensed or omitted. See Note 6 for the reconciliation from U.S. GAAP to accounting principles generally accepted in Israel (Israeli GAAP).

These statements should be read in conjunction with the Company's annual financial statements and accompanying notes as of December 31, 2004.

The interim financial statements reflect all adjustments, which are, in the opinion of management, necessary for a fair presentation. All such adjustments were of a normal recurring nature. Reclassifications have been made to comparative data in the balance sheet as of December 31, 2004 in order to conform to the current year's presentation.

Comparative data in the condensed interim financial statements for the three months ended March 31, 2004 have been restated (see Note 3).

Operating results for the three months ended March 31, 2005, are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

- B. In March 2005, the Company, through its wholly-owned subsidiary Cyclone Aviation Products Ltd. ("Cyclone"), acquired from Israel Military Industries Ltd. ("IMI") the assets and customer contracts related to the Aircraft Systems Division of IMI ("the Aircraft Division") in consideration for approximately \$7 million, to be paid in cash (approximately \$1 million out of which \$318 was paid through balance sheet date) and assumed liabilities of approximately \$6 million. The excess of the purchase price over the fair value of net tangible assets acquired in the amount of approximately \$1,500 was allocated to customers' contracts to be amortized over an estimated period of four years.

The Aircraft Division manufactures weapon payloads and external fuel tanks for fighter aircraft.

The financial results of the business acquired are included in the Company's consolidated financial statements from the date of acquisition.

Pro forma information in accordance with SFAS No. 141 has not been provided, since the revenues and net income of the Aircraft Division are not material in relation to the total consolidated revenues and net income of the Company.

## **ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

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U. S. dollars (In thousands)

#### **Note 1 - GENERAL (CONT.)**

- C. As described in Note 1(G) to the Company's 2004 annual financial statements, on December 27, 2004, the Company reached an agreement with Koor Industries Ltd. ("Koor") to purchase all of Koor's holdings in Tadiran Communications Ltd. ("Tadiran Communications"), which represents an approximately 32% interest in Tadiran Communications at a price of \$37 per share. This purchase is being made in parallel to Koor's purchase of approximately 9.8% of the Company's shares from Federmann Enterprises Ltd ("Federmann"). Tadiran Communications is an Israeli company, whose shares are traded on the Tel Aviv Stock Exchange.

The purchase of the interest in Tadiran Communications is being made in two stages, subject to the terms agreed upon between the parties, as described in the aforementioned note to the Company's 2004 annual financial statements.

On February 28, 2005, the Company's shareholders' in a general meeting approved the agreements with Koor relating to the Company's purchase of Koor's shares in Tadiran Communications.

As of March 31, 2005, the Company held shares representing approximately 6% in Tadiran Communications. The shares are recorded as available for sale securities.

On April 18, 2005, the Company completed the first stage of the transaction and purchased approximately 13.7% of the outstanding shares of Tadiran Communications, subsequent to meeting all the required conditions and obtaining the required approvals in consideration for \$62.5 million. In parallel, Koor purchased from Federmann shares of the Company, representing approximately 5.3% of the Company's outstanding shares, in consideration for approximately \$53.2 million. Following the completion of the first stage, the Company holds approximately 20% of Tadiran Communications' shares and as a result has the ability to exercise significant influence over the financial and operating policies of Tadiran Communications.

Accordingly, the Company will account for its investment in Tadiran Communications under the equity method of accounting. In accordance with APB 18, "The Equity Method of Accounting for Investments in Common Stock", the Company's interest in Tadiran Communications, which has been accounted for as available for sale securities, should be accounted for retroactively under the equity method of accounting ("step-by-step acquisition") in the second quarter of 2005, the period in which the Company first obtained the ability to have significant influence over Tadiran Communications. Implementing the step-by-step acquisition method will result in a restatement of the Company's financial statements for all periods ending prior to April 18, 2005, in which the Company's investment in Tadiran Communications was accounted for as available for sale securities. The Company is currently evaluating the impact of the aforementioned restatement.

## **ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

U. S. dollars (In thousands)

**Note 2 - SIGNIFICANT ACCOUNTING POLICIES**

- A. The significant accounting policies followed in the preparation of these statements are identical to those applied in preparation of the latest annual financial statements.
- B. The accompanying financial statements have been prepared in U.S. dollars since the functional currency of the primary economic environment in which the operations of the Group (which includes Elbit Systems Ltd. and its subsidiaries) are conducted is the U.S. dollar.

**Note 3 - STOCK-BASED COMPENSATION**

As mentioned in Note 2X to the Company's annual financial statements, effective January 1, 2004, the Company adopted the fair value recognition provisions of SFAS 123. Under the modified prospective method of adoption selected by the Company under the provisions of SFAS No. 148, the fair value recognition provisions are applied from January 1, 2004 to all employee awards granted, modified, or settled subsequent to January 1, 2004, and to previously granted awards that were not fully vested on the date of adoption. The aforementioned decision to adopt the fair value recognition provisions of SFAS 123 took place in December 2004. Since the recognition provisions of SFAS 123 must be applied as of the beginning of the Company's fiscal year, SFAS 123 fair value recognition provisions were adopted effective January 1, 2004 and the results of the first three quarters of 2004 were restated accordingly, in order to reflect the change in stock-based compensation expense from the expense calculated under the intrinsic value based method to the expense calculated under the fair value based method.

The following is the effect of the restatement of stock-based compensation expense on the financial statements for the three months ended March 31, 2004:

Net income as previously reported in the first quarter of 2004	<u>\$ 12,727</u>
Restated net income (according to SFAS No. 123)	<u>\$ 12,252</u>
Diluted net earnings per share as reported in the first quarter of 2004	<u>\$ 0.31</u>
Restated diluted net earnings per share (according to SFAS No. 123)	<u><u>\$ 0.30</u></u>

**ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

U. S. dollars (In thousands)

**Note 4 - INVENTORIES, NET OF ADVANCES**

	<b>March 31, 2005 (Unaudited)</b>	<b>December 31, 2004 (Audited)</b>
Cost of long-term contracts in progress	\$ 285,959	\$ 254,009
Raw materials	75,611	71,813
Advances to suppliers and subcontractors	21,147	21,164
	<u>382,717</u>	<u>346,986</u>
Less - Cost incurred on contracts in progress deducted from customer advances	31,506	14,533
	<u>351,211</u>	<u>332,453</u>
Less -Advances received from customers	74,181	75,776
Provision for losses	9,249	7,636
	<u>\$ 267,781</u>	<u>\$ 249,041</u>

**Note 5 - RECENTLY ISSUED ACCOUNTING STANDARDS**

In March 2005, the SEC released SEC Staff Accounting Bulletin No. 107, "Share-Based Payment" ("SAB 107"). SAB 107 provides the SEC staff's position regarding the application of Statement 123R, and contains interpretive guidance related to the interaction between Statement 123R and certain SEC rules and regulations and also provides the SEC staff's views regarding the valuation of share-based payment arrangements for public companies. SAB 107 highlights the importance of disclosures made related to the accounting for share-based payment transactions. The Company is currently reviewing the effect of SAB 107; however, it does not believe that SAB 107 will have a material impact on its financial position, results of operations or cash flow.

**ELBIT SYSTEMS LTD. AND ITS SUBSIDIARIES****NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

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U. S. dollars (In thousands)



**Note 6 - RECONCILIATION TO ISRAELI GAAP**

As described in Note 1, the Company prepares its financial statements in accordance with U.S. GAAP. See Note 26 to the 2004 annual financial statements for a description of the differences between U.S. GAAP and Israeli GAAP in respect to the Company. The effects of the differences between U.S. GAAP and Israeli GAAP on the Company's financial statements are detailed below.

**A. Effect on net income and earnings per share**

	<b>Three months ended March 31,</b>		<b>Year ended December 31,</b>
	<b>2005</b>	<b>2004</b>	<b>2004</b>
	<b>(Unaudited)</b>		<b>(Audited)</b>
Net income as reported according to U.S. GAAP	\$ 13,141	\$ 12,252	\$ 52,993
Adjustments to Israeli GAAP	<u>(1,522)</u>	<u>(1,944)</u>	<u>(458)</u>
Net income according to Israeli GAAP	<u>11,619</u>	<u>\$ 10,308</u>	<u>\$ 52,535</u>

**B. Effect on shareholders' equity**

	<b>As reported</b>	<b>Adjustments</b>	<b>As per Israeli GAAP</b>
<b>As of March 31, 2005 (Unaudited)</b>			
Shareholders' equity	<u>\$ 443,519</u>	<u>\$ (17,207)</u>	<u>\$ 426,312</u>
<b>As of December 31, 2004 (Audited)</b>			
Shareholders' equity	<u>\$ 434,700</u>	<u>\$ (13,124)</u>	<u>\$ 421,576</u>

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**Elbit Systems Ltd.**  
**Management's Report**  
**For The Quarter Ended March 31, 2005**

This report should be read together with the unaudited financial statements for the quarter ended March 31, 2005 of Elbit Systems Ltd. ("Elbit Systems" or the "Company"), the Company's audited consolidated financial statements and related notes for the year ended December 31, 2004, the Company's management report for the year ended December 31, 2004 and the Company's Form 20-F for the year ended December 31, 2003, filed by the Company with the U.S. Securities and Exchange Commission and with the Israeli Securities Authority.

Forward looking statements with respect to the Company's business, financial condition and results of operations in this document are subject to risks and uncertainties that could cause actual results to differ materially from those contemplated in such forward looking statements, including, but not limited to, product demand, pricing, market acceptance, changing economic conditions, risks in product and technology development, the effect of the Company's accounting policies as well as certain other risk factors which are detailed from time to time in the Company's SEC filings.

**A. Executive Overview**

**Business Description**

Elbit Systems and its subsidiaries (the "Group") operates in the area of upgrading existing airborne, ground and naval defense platforms and is engaged in projects involving the design, development, manufacture and integration of advanced integrated defense systems, electronic systems, electro-optic systems and products and software intensive programs and products for the defense and homeland security sectors. In addition, the Company provides support services for such platforms, systems and products.

The Company is engaged in leading projects in Israel and worldwide, in areas such as air, ground and naval Command, Control, Communication, Computers, Intelligence, Surveillance and Reconnaissance ("C<sup>4</sup>ISR") systems, digital maps, night vision systems, pilot helmet mounted systems, display and data processing systems, unmanned air vehicles ("UAVs"), computerized simulators, communication systems, thermal imaging products, laser products, optical systems for space applications, airborne reconnaissance systems, optic communication systems and products, systems for Homeland Defense products, surveillance products and systems and electric drive systems.

The Company provides a wide range of logistic support services, including operation of pilot training services for the Israeli Air Force on a private financing initiative basis. Several of the Group's companies also provide advanced engineering and manufacturing services to various customers, utilizing their significant manufacturing capabilities. The Company often cooperates with industries in Israel and in various other countries.

The Company tailors and adapts its technologies, integration skills, market knowledge and battle-proven systems to each customer's individual requirements in both existing and new platforms. By upgrading existing platforms with advanced electronic and electro-optic technologies, the Company provides customers with cost-effective solutions, and its customers are able to improve their technological and operational capabilities within limited defense budgets.

The Company operates in a competitive environment for most of its projects, systems and products. Competition is based on product and program performance, price, reputation, reliability, maintenance costs and responsiveness to customer requirements. This includes the ability to respond to rapid changes in technology. In addition, its competitive position sometimes is affected by specific requirements in particular markets.

#### **Acquisition of Tadiran Communication Ltd. Shares**

On April 18, 2005, the Company completed the first stage of the transaction to purchase shares of Tadiran Communications Ltd. ("Tadiran Communications") from Koor Industries Ltd. ("Koor"). The first stage of the transaction was completed after all the conditions precedent and all the required approvals for this stage were obtained.

According to the transaction agreements, Elbit Systems purchased from Koor, in this stage, approximately 13.7% of the share equity of Tadiran Communications. In addition to the shares previously purchased by Elbit Systems in the stock market, it currently holds approximately 20% of Tadiran Communications' shares. Concurrently therewith, Koor purchased approximately 5.3% of Elbit Systems' share equity from the Federmann Group. The parties also agreed on April 18, 2005 to extend the completion of the second stage of the transaction by up to four months under certain circumstances.

Upon completion of the first stage of the transaction, three members of Tadiran Communications' board of directors were appointed: Joseph Ackerman, Elbit Systems' President, and two of Elbit Systems' Vice Presidents, Joseph Gaspar, Chief Financial Officer, and Jacob Gadot, VP for M&A. Also, Jonathan Kolber, the CEO of Koor, was appointed as a member of Elbit Systems' board of directors.

Elbit Systems purchased Tadiran Communications shares from Koor in consideration for approximately \$62.5 million. Koor purchased from the Federmann Group Elbit Systems' shares in consideration for approximately \$53.2 million.

Accordingly, the Company will account for its investment in Tadiran Communications under the equity method of accounting. In accordance with APB 18, "The Equity Method of Accounting for Investments in Common Stock", the Company's interest in Tadiran Communications, which has been accounted for as available for sale securities, should be accounted for retroactively under the equity method of accounting ("step-by-step acquisition") in the second quarter of 2005, the period in which the Company first obtained the ability to have significant influence over Tadiran Communications. Implementing the step-by-step acquisition method will result in a restatement of the Company's financial statements for all periods ending prior to April 18, 2005, in which the Company's investment in Tadiran Communications was accounted for as available for sale securities. The Company is currently evaluating the impact of the aforementioned restatement.

#### **Financial Highlights**

The Company's revenues increased by 8.0% and reached \$230.7 million in the first quarter of 2005, as compared to \$213.7 million in the first quarter of 2004.

Net earnings in the first quarter of 2005 were \$13.1 million and the diluted earnings per share were \$0.32, as compared to \$12.3 million and \$0.30 in the first quarter of 2004.

The Company's backlog increased by 10.2% and reached \$2.37 billion as of March 31, 2005, as compared to \$2.15 billion as of December 31, 2004.

The Company's cash flows generated from operations in the quarter ended March 31, 2005 was \$49.5 million, as compared to \$25.3 million in the quarter ended March 31, 2004.

The Board of Directors declared a dividend of \$0.13 per share for the first quarter of 2005.

**B. Backlog of Orders**

The Company's backlog of orders as of March 31, 2005 reached \$2,373 million, of which 65% were for orders outside of Israel. The Company's backlog as of December 31, 2004 was \$2,154 million, of which 66% were for orders outside of Israel.

Approximately 63% of the Company's backlog as of March 31, 2005 is scheduled to be performed in the following three quarters of 2005 and during 2006. The majority of the 37% balance is scheduled to be performed in 2007 and 2008.

**C. Critical Accounting Policies and Estimates**

The Company's significant accounting policies are described in Note 2 to the audited consolidated financial statements for the year ended December 31, 2004. See also the Company's management report for the year ended December 31, 2004.

**D. Stock-Based Compensation**

Effective January 1, 2004, the Company adopted the fair value recognition provision of SFAS No. 123. Following the adoption of SFAS No. 123, the financial results are no longer materially affected by the impact of changes in the Company's share price on employee stock-based compensation.

As a result of the adoption of SFAS No. 123 from January 1, 2004, the statement of income and diluted net earnings per share of the first quarter of 2004 were restated for purposes of comparison, as follows:

Net income as previously reported in the first quarter of 2004	<u>\$ 12,727</u>
Restated net income (according to SFAS No. 123)	<u>\$ 12,252</u>
Diluted net earnings per share as reported in the first quarter of 2004	<u>\$ 0.31</u>
Restated diluted net earnings per share (according to SFAS No. 123)	<u>\$ 0.30</u>

**E. Acquisitions During 2005**

On March 27, 2005, the Company's wholly-owned Israeli subsidiary Cyclone Aviation Products Ltd. ("Cyclone") completed the acquisition of the assets of the Aircraft Systems Division (the "Aircraft Division") located in Tirat Hacarmel, Israel, of Israel Military Industries Ltd. ("IMI") in consideration of approximately \$7 million, a portion of which is in cash and the balance through assumption of obligations of the Aircraft Division. The transaction was made possible following the signature of an agreement among the Israel Treasury Ministry, representatives of the employees, IMI and Cyclone, relating to the severance conditions of the Aircraft Division's employees. The Aircraft Division manufactures weapon payloads and external fuel tanks for fighter aircraft.

The excess of the purchase price over the fair value of net tangible assets acquired in the amount of approximately \$1.5 million was allocated to customer contracts to be amortized over an estimated period of four years. The financial results of the Aircraft Division are included in the consolidated financial statements from date of acquisition.

**F. Summary of Financial Results**

The following table sets forth the consolidated statements of operations of the Company and its subsidiaries for the three-month periods ended March 31, 2005 and March 31, 2004.

	For the three months ended March 31			
	2005		2004 (*)	
	\$	%	\$	%
(In thousands of U.S. dollars, except per share data)				
Total revenues	<b>230,688</b>	100.0	<b>213,672</b>	100.0
Cost of revenues	<b>169,126</b>	73.3	<b>157,080</b>	73.5
Gross profit	<b>61,562</b>	26.7	<b>56,592</b>	26.5
Research and Development (R&D) expenses	<b>19,900</b>	8.6	<b>16,461</b>	7.7
Less – participation	<b>(4,734)</b>	(2.0)	<b>(3,167)</b>	(1.5)
R&D expenses, net	<b>15,166</b>	6.6	<b>13,294</b>	6.2
Marketing and selling expenses	<b>16,646</b>	7.2	<b>16,498</b>	7.7
General and administrative expenses	<b>12,772</b>	5.5	<b>11,562</b>	5.4
	<b>44,584</b>	19.3	<b>41,354</b>	19.4
Operating income	<b>16,978</b>	7.4	<b>15,238</b>	7.1
Finance expenses, net	<b>(1,732)</b>	(0.8)	<b>(479)</b>	(0.2)
Other expenses, net	<b>169</b>	0.1	<b>215</b>	0.1
Income before taxes on income	<b>15,415</b>	6.7	<b>14,974</b>	7.0
Taxes on income	<b>3,987</b>	1.7	<b>4,075</b>	1.9
	<b>11,428</b>	5.0	<b>10,899</b>	5.1
Minority interest in losses (gains) of subsidiaries	<b>220</b>	0.1	<b>(5)</b>	0.0
Equity in net earnings of affiliated companies and partnership	<b>1,493</b>	0.6	<b>1,358</b>	0.6
Net earnings	<b>13,141</b>	<u>5.7</u>	<b>12,252</b>	<u>5.7</u>
Diluted earnings per share	<b><u>0.32</u></b>		<b><u>0.30</u></b>	

\* Restated – See section D

## **First Quarter of 2005 Compared with the First Quarter of 2004**

### **Revenues**

The Company's consolidated revenues increased by 8.0%, from \$213.7 million in the first quarter of 2004 to \$230.7 million in the first quarter of 2005.

The following table sets forth the Company's revenue distribution by areas of operation:

	Three-Month Period ended			
	March 31, 2005		March 31, 2004	
	\$ millions	%	\$ millions	%
Airborne systems	101.0	43.8	84.3	39.5
Land systems	26.0	11.2	51.8	24.2
C <sup>4</sup> ISR systems	44.0	19.1	29.5	13.8
Electro-optics	43.2	18.7	40.4	18.9
Other (mainly non-defense engineering and production services)	<u>16.5</u>	<u>7.2</u>	<u>7.7</u>	<u>3.6</u>
Total	<u>230.7</u>	<u>100.0</u>	<u>213.7</u>	<u>100.0</u>

The changes in revenues distribution by areas of operation, other than ordinary quarterly fluctuations, were in the area of land systems sales, which decreased mainly as a result of delay in the receipt of certain orders for new projects, which were received but for which revenues were not yet recognized, while the revenues in all other areas of operation increased.

The following table sets forth the Company's distribution of revenues by geographical regions:

	Three-Month Period ended			
	March 31, 2005		March 31, 2004	
	\$ millions	%	\$ millions	%
Israel	67.2	29.1	53.9	25.2
United States	89.5	38.8	79.5	37.2
Europe	16.2	7.0	32.1	15.0
Other countries	<u>57.8</u>	<u>25.1</u>	<u>48.2</u>	<u>22.6</u>
Total	<u>230.7</u>	<u>100.0</u>	<u>213.7</u>	<u>100.0</u>

The Company's sales are primarily to governmental entities and prime contractors under government defense programs. Accordingly, the level of the Company's revenues is subject to governmental budgetary constraints.

The changes in revenues by geographic distribution, other than standard quarterly fluctuations, were in the revenues from customers in Europe, which decreased from \$32.1 million to \$16.2 million, due mainly as a result of completion of certain programs and the temporary reduction in the land systems area of operations for European countries, while revenues in all other geographical regions increased.

**Gross Profit**

Gross profit in the quarter ended March 31, 2005 was \$61.6 million, as compared to \$56.6 million in the quarter ended March 31, 2004. The gross profit margin in the first quarter of 2005 was 26.7%, as compared to 26.5% in the first quarter of 2004.

**Research and Development (“R&D”)**

The Company continually invests in R&D in order to maintain and further advance its technologies, in accordance with a long-term plan, based on its estimate of future market needs.

The Company’s R&D is coordinated with, and partially funded by, third parties, including the Israeli Ministry of Defense (“IMOD”), the Office of the Chief Scientist (“OCS”) and bi-national and European Development funds. These programs were mainly in the areas of advanced airborne systems, cutting edge electro-optics technology and products for surveillance, aerial reconnaissance, lasers, space based sensors and homeland security technologies and products. The Company experienced increased IMOD and OCS participation in these programs.

Gross R&D expenses in the quarter ended March 31, 2005 totaled \$19.9 million (8.6% of revenues), as compared to \$16.5 million (7.7% of revenues) in the quarter ended March 31, 2004.

The increase in R&D expenses resulted mainly from new projects initiated in the last quarter of 2004, which involved a high level of R&D activities and a high level of third party participations.

Net R&D expenses (after reduction of third party participation) in the quarter ended March 31, 2005 totaled \$15.2 million (6.6% of revenues), as compared to \$13.3 million (6.2% of revenues) in the quarter ended March 31, 2004.

**Marketing and Selling Expenses**

The Company maintains its activities in developing new markets and pursues at any given time various business opportunities according to the Company’s plan.

Marketing and selling expenses in the quarter ended March 31, 2005 were \$16.6 million (7.2% of revenues), as compared to \$16.5 million (7.7% of revenues) in the quarter ended March 31, 2004.

**General and Administrative (“G&A”) Expenses**

G&A expenses were \$12.8 million (5.5% of revenues) in the quarter ended March 31, 2005, as compared to \$11.6 million (5.4% of revenues) in the quarter ended March 31, 2004.

**Finance Expense (Net)**

Net finance expense in the quarter ended March 31, 2005 was \$1.7 million, as compared to \$0.5 million in the quarter ended March 31, 2004.

The increase in the net finance expense resulted mainly from currency exchange rate differences, a higher level of long-term loans and an increase in interest rates.

### **Taxes on Income**

Provision for taxes in the quarter ended March 31, 2005 was \$4.0 million (effective tax rate of 25.9%), as compared to a provision for taxes of \$4.1 million (effective tax rate of 27.2%) in the quarter ended March 31, 2004. Following a government decision that was approved in 2004, the income tax rate in Israel was decreased from 35% in 2004 to 34% in 2005.

The Company's tax rate represents a weighted average of the tax rates to which the various companies in the Group are subject. The change in the effective tax rate is attributable mainly to the mix of the tax rates in the various tax jurisdictions in which the Group's companies generating the taxable income operate and the recent decrease in the tax rate in Israel.

### **Company's Share in Earnings of Affiliated Entities**

In the first quarter of 2005 the Company had net income of \$1.5 million from its share in earnings of affiliated companies and partnerships, as compared to \$1.4 million in the first quarter of 2004.

The companies and partnerships, in which the Company holds 50% or less in shares or voting rights and are therefore not consolidated in its financial statements, operate in complementary areas to the Company's core business activities, including electro-optics and airborne systems.

### **Net Earnings and Earnings Per Share ("EPS")**

Net earnings in the quarter ended March 31, 2005 were \$13.1 million (5.7% of revenues), as compared to net earnings of \$12.3 million (5.7% of revenues) in the quarter ended March 31, 2004. Diluted EPS in the quarter ended March 31, 2005 was \$0.32, as compared to \$0.30 in the quarter ended March 31, 2004.

The number of shares used for computation of diluted EPS in the quarter ended March 31, 2005 was 41,617 thousand shares, as compared to 40,718 thousand shares in the quarter ended March 31, 2004.

## **G. Liquidity and Capital Resources**

The Company's net cash flow generated from operating activities in the quarter ended March 31, 2005 was \$49.6 million, resulting mainly from net income and advances received from customers. The cash inflows were partially offset, mainly by an increase in inventories and by payments of trade payables.

Net cash flow used for investment activities in the quarter ended March 31, 2005 was \$21.7 million, which was used mainly for procurement of various assets and equipment and acquisition of Tadiran's shares.

Net cash flow used for financing activities in the quarter ended March 31, 2005 was \$12.4 million, which was used mainly for repayment of long-term loans.

On March 31, 2005, the Company had total borrowings in the amount of \$83.0 million, including \$73.6 million in long-term loans, and \$395 million in guarantees issued on its behalf by banks, mainly in respect of advance payment and performance guarantees provided in the regular course of business. On March 31, 2005, the Company had a cash balance amounting to \$49.6 million.



The Company and some of its subsidiaries operate with loan and credit agreements that contain certain covenants. Such covenants include requirements for shareholders' equity, current ratio, operating profit margin, tangible net worth, EBITDA, interest coverage ratio and total leverage. As of March 31, 2005, the Company and its subsidiaries are in full compliance with all such covenants.

As of March 31, 2005, the Company had working capital of \$184.8 million and its current ratio was 1.47. The Company's ratio of equity to total assets was 41%.

#### **H. Derivatives and Hedges**

Market risks relating to the Company's operations result primarily from changes in interest rates and exchange rates. The Company typically uses financial instruments to limit its exposure to those changes. The Company also typically enters into forward contracts in connection with transactions that are denominated in currencies other than U.S. dollars and New Israeli Shekels ("NIS"). The Company may enter from time to time into forward contracts related to NIS, based on market conditions.

On March 31, 2005, the Company's liquid assets were comprised of bank deposits, and it had no investments in liquid equity securities that were subject to market fluctuations, except for the Tadiran Communications shares acquired as mentioned above. The Company's deposits and loans are based on variable interest rates, and their value as of March 31, 2005 was therefore not exposed to changes in interest rates. Should interest rates either increase or decrease, such change may affect the Company's results of operations due to changes in the cost of the liabilities and the return on the assets that are based on variable rates.

The Company's functional currency is the U.S. dollar. On March 31, 2005, the Company had exposure due to liabilities denominated in NIS of \$63 million in excess of its NIS denominated assets. These liabilities represent mostly wages and trade payables. The amount of the Company's exposure to the changes in the NIS-U.S. dollar exchange rate varies from time to time.

Most of the Company's assets and liabilities which are denominated in currencies other than the NIS and the U.S. dollar were covered as of March 31, 2005 by forward contracts and options. On March 31, 2005, the Company had forward contracts for the sale and purchase of such foreign currencies totaling \$30.6 million (\$18 million in Euro, \$5.4 million in GBP and \$7.2 million in other currencies). The results of financial derivative activities in this quarter were not material.

On March 31, 2005, the Company had options for hedging future cash flow denominated in GBP in the amount of \$151 million. The fair market value of the options as of March 31, 2005 was not material.

#### **I. Appointment of new Directors**

On May 16, 2005, the Company's Board of Directors appointed Moshe Arad as a director. This is in addition to the appointment of Jonathan Kolber as a director on April 18, 2005.

#### **J. Dividends**

The Board of Directors declared on May 16, 2005 a dividend of \$0.13 per share.

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