



**Gilat Satellite Networks**

## **Press Release**

**Gilat Satellite Networks Ltd.**  
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### **Gilat Announces Third Quarter 2010 Results**

**Petah Tikva, Israel, November 17, 2010 - Gilat Satellite Networks Ltd. (Nasdaq:GILT),** a worldwide leader in satellite networking technology, solutions and services, today reported its results for the quarter ending September 30, 2010.

Revenues for the third quarter of 2010 were \$58.0 million compared to \$54.6 million in the same period of 2009. Net income for the third quarter of 2010 was \$36.2 million or \$0.86 per diluted share compared to a net income of \$2.5 million, or \$0.06 per diluted share in the third quarter of 2009. The increase in the net income was primarily a result of the income from the sale of the Company's shares in the merger of Ingenix and Axolotl, and proceeds received as part of the settlement of litigation with the investors group announced earlier. Non-GAAP operating income for the third quarter of 2010 was \$1.0 million compared to an operating loss of \$0.2 million in the third quarter of 2009.

Revenues for the nine month period ended September 30, 2010 were \$166.9 million, compared to \$171.5 million in the same period of 2009. Net income for the nine month period ended September 30, 2010 was \$35.5 million or \$0.85 per diluted share, compared to \$1.5 million or \$0.04 per diluted share, in the same period of 2009. Non-GAAP operating income for the nine month period ended September 30, 2010 was \$0.8 million compared to an operating loss of \$0.2 million in the same period of 2009.

Gilat's Chief Executive Officer and Chairman of the Board, Amiram Levinberg said "Our revenue growth and improved financial results are encouraging. We recently signed a definitive agreement to acquire Wavestream Corporation which is a significant milestone in implementing our strategy to enter the defense market, specifically in the US. We estimate that the acquisition will be completed by the end of this year, and then it is expected to have a positive impact on our revenues and profitability. It will also extend our core technologies, the range of solutions we offer and our customer base".

### **LINK TO THE FINANCIAL STATEMENTS**

#### **Recent Announcements:**

- Gilat has been selected to provide its Prism Pro managed network appliances for the European business unit of Regis Corporation, the industry's global leader in beauty salons, hair restoration centers and cosmetology education.
- Gilat has entered into a definitive agreement to acquire all of the outstanding stock of Wavestream Corporation. Wavestream is a leading provider of high power solid state amplifiers.



## Press Release (cont.)

Wavestream's family of Ka, Ku, X and C-band Solid State Power Amplifiers (SSPA) and Block Upconverters (BUC) provide systems integrators with field-proven, high performance solutions designed for mobile and fixed satellite communication (SATCOM) systems worldwide.

- Gilat has signed a corporate sourcing contract with France Telecom SA for the provision of satellite communications equipment. Consequently, Orange Business Services, the enterprise communications arm of France Telecom, has installed a Gilat SkyEdge II hub at their Bercenay-en-Othe teleport in France. This hub will facilitate the operation of a new cellular backhaul network in Niger.
- Gilat has completed the deployment of a new VSAT network for lottery in a North African country. The lottery operator chose Gilat to provide a turnkey solution for connecting between their central processing system and remote lottery terminals located throughout the country.
- Gilat has been selected by Kenya Commercial Bank (KCB) to provide a SkyEdge II broadband satellite network.
- Gilat has been chosen to provide a SkyEdge II satellite network for Telefónica International Wholesale Services (TIWS), the wholesale organization within the Telefónica Group, one of the largest telecommunications operators in Latin America.

### Conference Call & Webcast:

Gilat will host a conference call today with an accompanying slide presentation at 9:30 AM ET. In order to ensure audio access, participants from the U.S. should dial (866) 860-9642 and international participants should dial (972) 3-918-0610. The presentation may be accessed through the Company's website at <http://www.gilat.com/> prior to the call. The call will also be available as a Webcast on the Company's website at <http://www.gilat.com/> and will be archived for 30 days.

### Notes:

(1) The attached summary financial statements were prepared in accordance with U.S. Generally Accepted Accounting Principles (GAAP). The attached summary financial statements are unaudited. To supplement the consolidated financial statements presented in accordance with GAAP, the Company presents Gilat's EBITDA before the impact of non-cash share-based payment charges, depreciation and amortization and other costs related to acquisition transactions. Non-GAAP presentations of net income, EBITDA and earnings per share are provided to enhance the understanding of the Company's historical financial performance and comparability between periods.



## Press Release (cont.)

(2) Operating income before depreciation, amortization, non cash stock option expenses as per SFAS 123(R) and exceptional items ('EBITDA') is presented because it is a measure commonly used and is presented solely in order to improve the understanding of the Company's operating results and to provide further perspective on these results. EBITDA, however, should not be considered as an alternative to operating income or net income for the period as an indicator of the operating performance of the Company.

Similarly, EBITDA should not be considered as an alternative to cash flows from operating activities as a measure of liquidity. EBITDA is not a measure of financial performance under generally accepted accounting principles and may not be comparable to other similarly titled measures for other companies. EBITDA may not be indicative of the historic operating results of the Company; nor is it meant to be predictive of potential future results. Reconciliation between the Company's Operating income and EBIDTA is presented in the attached summary financial statements.

### About Gilat Satellite Networks Ltd.

Gilat Satellite Networks Ltd. is a leading provider of products and professional services for satellite-based broadband communications networks worldwide. Gilat was founded in 1987 and has shipped over 750,000 Very Small Aperture Terminals (VSATs) to more than 85 countries across six continents. Gilat's headquarters is located in Petah Tikva, Israel. The Company has 16 sales and service offices worldwide. Gilat markets a full line of high-performance VSATs under the SkyEdge™ and SkyEdge II Product Family. Gilat provides an expansive range of low profile antennas for satellite on the move application, under the name RaySat Antenna Systems and the StealthRay™ product family. Gilat's wholly-owned subsidiary, Spacenet Inc., is a leading provider of managed services in North America to the business and government segments. Visit Gilat at [www.gilat.com](http://www.gilat.com).

Certain statements made herein that are not historical are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. The words "estimate", "project", "intend", "expect", "believe" and similar expressions are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties. Many factors could cause the actual results, performance or achievements of Gilat to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, inability to maintain market acceptance to Gilat's products, inability to timely develop and introduce new technologies, products and applications, rapid changes in the market for Gilat's products, loss of market share and pressure on prices resulting from competition, introduction of competing products by other companies, inability to manage growth and expansion, loss of key OEM partners, inability to attract and retain qualified personnel, inability to protect the Company's proprietary technology and risks associated with Gilat's



## **Press Release** (cont.)

international operations and its location in Israel. For additional information regarding these and other risks and uncertainties associated with Gilat's business, reference is made to Gilat's reports filed from time to time with the Securities and Exchange Commission.

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**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>September 30,</u> <u>2010</u>	<u>December 31,</u> <u>2009</u>		
	<u>Unaudited</u>			
<b>ASSETS</b>				
<b>CURRENT ASSETS:</b>				
Cash and cash equivalents	120,972	122,672		
Short-term bank deposits	22,660	31,729		
Available-for-sale marketable securities	4,958	-		
Short-term restricted cash	1,378	1,782		
Restricted cash held by trustees	4,162	2,137		
Trade receivables, net	52,779	45,597		
Inventories	15,284	13,711		
Other current assets	23,083	19,068		
<b>Total current assets</b>	<b>245,276</b>	<b>236,696</b>		
<b>LONG-TERM INVESTMENTS AND RECEIVABLES:</b>				
Long-term restricted cash	4,568	4,896		
Severance pay fund	10,126	9,912		
Long-term trade receivables, receivables in respect of capital leases and other receivables	3,054	2,204		
<b>Total long-term investments and receivables</b>	<b>17,748</b>	<b>17,012</b>		
<b>PROPERTY AND EQUIPMENT, NET</b>	<b>100,600</b>	<b>100,532</b>		
<b>INTANGIBLE ASSETS AND DEFERRED CHARGES, NET</b>	<b>14,454</b>	<b>2,988</b>		
<b>GOODWILL</b>	<b>20,162</b>	<b>-</b>		
<b><u>TOTAL ASSETS</u></b>	<b><u>398,240</u></b>	<b><u>357,228</u></b>		

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
**US dollars in thousands**

	<u>September 30,</u> <u>2010</u>	<u>December 31,</u> <u>2009</u>		
	<u>Unaudited</u>			
<b>LIABILITIES AND EQUITY</b>				
<b>CURRENT LIABILITIES:</b>				
Short-term bank credit	236	-		
Current maturities of long-term loans and convertible notes	4,952	5,220		
Trade payables	14,295	16,838		
Accrued expenses	20,743	20,067		
Short-term advances from customer, held by trustees	4,162	2,137		
Other current liabilities	31,692	28,154		
<b>Total current liabilities</b>	<b>76,080</b>	<b>72,416</b>		
<b>LONG-TERM LIABILITIES:</b>				
Accrued severance pay	10,135	10,011		
Long-term loans, net	6,112	9,830		
Accrued interest related to restructured debt	871	1,176		
Convertible subordinated notes	14,799	15,220		
Other long-term liabilities	20,936	16,280		
<b>Total long-term liabilities</b>	<b>52,853</b>	<b>52,517</b>		
<b>COMMITMENTS AND CONTINGENCIES</b>				
<b>EQUITY:</b>				
Share capital - ordinary shares of NIS 0.2 par value	1,849	1,832		
Additional paid in capital	864,647	863,337		
Accumulated other comprehensive income	1,509	1,341		
Accumulated deficit	(598,698)	(634,215)		
<b>Total equity</b>	<b>269,307</b>	<b>232,295</b>		
<b><u>TOTAL LIABILITIES AND EQUITY</u></b>	<b><u>398,240</u></b>	<b><u>357,228</u></b>		

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
U.S. dollars in thousands (except per share data)

	Nine months ended September 30,		Three months ended September 30,	
	2010	2009	2010	2009
	Unaudited	Unaudited	Unaudited	Unaudited
Revenues	166,926	171,469	58,023	54,640
Cost of revenues	110,486	119,840	38,073	37,989
<b>Gross profit</b>	<b>56,440</b>	<b>51,629</b>	<b>19,950</b>	<b>16,651</b>
<b>Research and development expenses:</b>				
Expenses incurred	14,852	12,265	5,380	4,170
Less - grants	2,371	1,720	886	535
	12,481	10,545	4,494	3,635
Selling, marketing, general and administrative expenses	44,760	41,909	15,375	13,399
Costs related to acquisition transactions	1,230	-	759	-
<b>Operating loss</b>	<b>(2,031)</b>	<b>(825)</b>	<b>(678)</b>	<b>(383)</b>
Financial income (expenses), net	(314)	659	(324)	886
Other income	37,285	2,396	37,285	2,197
<b>Income before taxes on income</b>	<b>34,940</b>	<b>2,230</b>	<b>36,283</b>	<b>2,700</b>
Taxes on income (tax benefit)	(578)	701	74	206
<b>Net income</b>	<b>35,518</b>	<b>1,529</b>	<b>36,209</b>	<b>2,494</b>
<b>Basic net earnings (loss) per share</b>	<b>0.88</b>	<b>0.04</b>	<b>0.89</b>	<b>0.06</b>
<b>Diluted net earnings (loss) per share</b>	<b>0.85</b>	<b>0.04</b>	<b>0.86</b>	<b>0.06</b>
<b>Weighted average number of shares used in computing net earnings (loss) per share</b>				
Basic	<b>40,410</b>	<b>40,131</b>	<b>40,517</b>	<b>40,189</b>
Diluted	<b>41,967</b>	<b>41,410</b>	<b>41,991</b>	<b>41,615</b>

**GILAT SATELLITE NETWORKS LTD.**

**RECONCILIATION BETWEEN GAAP AND NON-GAAP STATEMENTS OF OPERATIONS**

**FOR COMPARATIVE PURPOSES**

**U.S. dollars in thousands (except per share data)**

	Nine months ended		Three months ended	
	September 30,		September 30,	
	2010	2009	2010	2009
	Unaudited	Unaudited	Unaudited	Unaudited
GAAP operating loss	(2,031)	(825)	(678)	(383)
Non-cash stock-based compensation expenses (1)	1,294	674	560	225
Costs related to acquisition transactions	1,230	-	759	-
Amortization of intangible assets related to acquisition transaction (2)	314	-	314	-
Non-GAAP operating income (loss)	<b>807</b>	<b>(151)</b>	<b>955</b>	<b>(158)</b>
GAAP net income	35,518	1,529	36,209	2,494
Non-cash stock-based compensation expenses (1)	1,294	674	560	225
Costs related to acquisition transactions	1,230	-	759	-
Amortization of intangible assets related to acquisition transaction (2)	314	-	314	-
Other income	(37,285)	(2,396)	(37,285)	(2,197)
Non-GAAP net income (loss)	<b>1,071</b>	<b>(193)</b>	<b>557</b>	<b>522</b>
GAAP Earnings per share (diluted)	0.85	0.04	0.86	0.06
Non-GAAP adjustments	(0.82)	(0.04)	(0.85)	(0.05)
Non-GAAP Earnings per share (diluted)	<b>0.03</b>	<b>(0.00)</b>	<b>0.01</b>	<b>0.01</b>
<b>(1) Non-cash stock-based compensation expenses:</b>				
Cost of Revenues	204	120	70	43
Research and development	124	56	46	19
Selling, general, marketing and administrative	966	498	444	163
	<b>1,294</b>	<b>674</b>	<b>560</b>	<b>225</b>
<b>(2) Amortization of intangible assets related to acquisition transactions:</b>				
Cost of Revenues	223	-	223	-
Selling, general, marketing and administrative	91	-	91	-
	<b>314</b>	<b>-</b>	<b>314</b>	<b>-</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
US dollars in thousands

	Nine months ended		Three months ended	
	September 30,		September 30,	
	2010	2009	2010	2009
	Unaudited	Unaudited	Unaudited	Unaudited
<b><u>Cash flows from operating activities:</u></b>				
Net income	35,518	1,529	36,209	2,494
<b>Adjustments required to reconcile net income</b>				
<b>to net cash provided by (used in) operating activities:</b>				
Depreciation and amortization	9,939	10,864	3,721	3,605
Gain from redemption of convertible notes	-	(22)	-	-
Gain from the sale of an investment accounted for at cost	(24,314)	(2,597)	(24,314)	(2,398)
Stock-based compensation related to employees	1,294	674	560	225
Accrued severance pay, net	(133)	(815)	(374)	(321)
Accrued interest and exchange rate differences on short and long-term restricted cash, net	(396)	153	(415)	(2)
Accrued interest and exchange rate differences on marketable securities and short term bank deposits, net	(226)	(332)	(336)	(55)
Exchange rate differences on long-term loans	(308)	320	607	239
Exchange rate differences on loans to employees	-	(4)	(1)	(4)
Capital loss from disposal of property and equipment	270	137	25	73
Deferred income taxes	(4)	323	(10)	108
Decrease (increase) in trade receivables, net	(6,295)	13,088	(7,897)	4,253
Decrease (increase) in other assets (including short-term, long-term and deferred charges)	(4,544)	7,390	(2,401)	308
Decrease (increase) in inventories	(362)	7,319	509	1,167
Increase (decrease) in trade payables	(3,700)	(11,397)	(3,792)	2,266
Increase (decrease) in accrued expenses	(900)	(2,485)	(274)	874
Increase (decrease) in advances from customer, held by trustees, net	2,025	(18,758)	(2,507)	(7,795)
Increase (decrease) in other accounts payable and other long term liabilities	1,654	(11,439)	1,928	(4,524)
<b>Net cash provided by (used in) operating activities</b>	<b>9,518</b>	<b>(6,052)</b>	<b>1,238</b>	<b>513</b>

**GILAT SATELLITE NETWORKS LTD.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
US dollars in thousands

	Nine months ended September 30,		Three months ended September 30,	
	2010	2009	2010	2009
	Unaudited	Unaudited	Unaudited	Unaudited
<b><u>Cash flows from investing activities:</u></b>				
Purchase of property and equipment	(5,456)	(2,941)	(1,731)	(1,068)
Proceeds from sale of an investment accounted for at cost	24,314	2,597	24,314	2,398
Purchase of held-to-maturity marketable securities and deposits	(30,693)	(99,270)	-	(25,193)
Proceeds from held-to-maturity marketable securities and deposits	39,877	137,422	-	64,210
Purchase of available-for-sale marketable securities	(4,804)	-	-	-
Loans to employees, net	4	35	3	23
Investment in restricted cash held by trustees	(12,346)	-	(1,236)	-
Proceeds from restricted cash held by trustees	10,710	18,609	4,155	7,761
Investment in restricted cash (including long-term)	(463)	(87)	(42)	-
Proceeds from restricted cash (including long-term)	1,334	1,029	2	31
Acquisitions of subsidiaries, net of cash acquired	(26,317)	-	(26,317)	-
Purchase of intangible asset	(2,500)	-	(2,500)	-
<b>Net cash provided by (used in) investing activities</b>	<b>(6,340)</b>	<b>57,394</b>	<b>(3,352)</b>	<b>48,162</b>
<b><u>Cash flows from financing activities:</u></b>				
Repayment of convertible notes	(839)	-	(419)	-
Early redemption of convertible notes	-	(45)	-	-
Issuance of restricted stock units and exercise of stock options	33	9	23	3
Short-term bank credit, net	227	-	227	-
Repayment of long-term loans	(4,281)	(4,259)	(4,115)	(4,092)
<b>Net cash used in financing activities</b>	<b>(4,860)</b>	<b>(4,295)</b>	<b>(4,284)</b>	<b>(4,089)</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(18)</b>	<b>732</b>	<b>61</b>	<b>229</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(1,700)</b>	<b>47,779</b>	<b>(6,337)</b>	<b>44,815</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>122,672</b>	<b>73,916</b>	<b>127,309</b>	<b>76,880</b>
<b>Cash and cash equivalents at the end of the period</b>	<b>120,972</b>	<b>121,695</b>	<b>120,972</b>	<b>121,695</b>

**GILAT SATELLITE NETWORKS LTD.**

**CONDENSED EBITDA**

US dollars in thousands

	Nine months ended September 30,		Three months ended September 30,	
	2010	2009	2010	2009
	Unaudited	Unaudited	Unaudited	Unaudited
Operating income	(2,031)	(825)	(678)	(383)
Add:				
Non-cash stock-based compensation expenses	1,294	674	560	225
Costs related to acquisition transactions	1,230	-	759	-
Deprecation and amortization	9,939	10,864	3,721	3,605
<b>EBITDA</b>	<b>10,432</b>	<b>10,713</b>	<b>4,362</b>	<b>3,447</b>