



CORPORATE PRESENTATION

JANUARY/FEBRUARY 2023



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GRACE BREEDING

is an AgClimateTech
company providing
sustainable solutions for
farmers in the \$8TN
agriculture industry

Our Mission

To create sustainable agricultural solutions
for sustainable food supply

Replace climate-harmful,
synthetic products
while protecting the
environment

Protect crops from the
effects of climate
change stressors
while supporting
profitable crop
production for farmers

Company At-A-Glance

Established	2015
Headquarters	R&D center located in Israel's Rehovot's science park
Employees	12
Experience	Management with years of accumulated experience in the areas of Agtech, fertilizers, plant protection and food.
IPO	Feb 2022 (TASE: GRAC) with a market CAP ~ 100 Million ILS

Upstream and Downstream Solutions to Support a Crop's Sustainable Growth Lifecycle

1

Upstream: "NFT" (Bio-Fertilizer)
Replaces climate-harmful, synthetic urea

2

Downstream: "WDS" (Climate Stress Solution)
Improves the crop tolerance to withstand
abiotic climate stress

Management



Morris Zelkha, Chairman of the Board of Directors

Founder and former CEO of LycoRed for 24 years
head of new product development Negev Phosphate ICL



Assaf Dotan, CEO

Senior Manager at ADAMA Agricultural Solutions Ltd.;
entrepreneur in the ag-innovative world; former CEO of
Castera Ag. Former Ag Investment Advisor for Fortissimo
Capital and RDC



Amit Avidov, CTO

Innovative agronomist and senior plant breeder with more
than 30 years of experience and over 600 registered plant
varieties attributed to his work



Professor Yoram Kapulnik,
Scientific Advisory Board – brings
over 40 years experience in Life
Science Innovations Industry and is
a global expert in nitrogen fixation.



Valdemar Fischer,
Advisory Board – brings decades of
experience in agriculture and
leadership as Non-Executive
Chairman at Syngenta Latin America



Moti Mordehai, CCO

Global Senior Manager at ADAMA Agricultural Solutions Ltd.; GTM
expert with launch-to-commercial life cycle management experience
& a deep understanding of the relationships between producers,
distributors and product end-users



Orly Shuster, CFO

Graduate of the CPA firm EY Israel with 20 years of
experience in accounting and economic services for a variety
of private, public and governmental entities



Ricki Lahav, COO

Formerly head of budgeting and strategy at Evogene, with
over 20 years of experience in sales, travel and
administration at high-tech and agricultural companies



Shaul Friedland,
Director, Business Consultant –
brings over 40 years of commercial
expertise in the agriculture industry.
ADAMA Agricultural Solutions Ltd.
and ADAMA Americas

Investment Thesis

Leading programs are two novel, patent-pending, biological environmental stress protection and growth enhancement technologies:

NFT (Bio-Fertilizer) = proprietary non-disruptive biofertilizer derived from natural bacteria and biological activators

WDS (Stress Tolerance Enhancer)= proprietary bio-stimulant that improves the crop tolerance to withstand abiotic climate stress

- Large and growing addressable end-markets for each product line
- Providing solutions to protect crops from the ongoing effects of climate change
- Powerful unit economics and economies of scale
- Streamlined local production processes and distribution channel logistics
- Commercial path supported through strategic collaborations and manufacturing and distribution advantages
- Simplified regulatory path
- Environmentally friendly, sustainable, chemical-free
- Abundantly available natural ingredients enable ease of raw material procurement
- Strong IP protection
- Leading industry partnerships and industry relationships
- Strong management team with many decades of relevant Agtech and food supply experience

The Advantages of Our Approach



GRACE BREEDING'S GREEN AGRO SOLUTIONS

- Climate stress resilience enhancement
- Biological source
- Nitrogenous technology
- Yield and quality
- Profitability
- Tolerance
- Provides ESG benefits to farmer



(examples of producers of legacy synthetic chemicals)

OTHER UNSUSTAINABLE COMPANIES

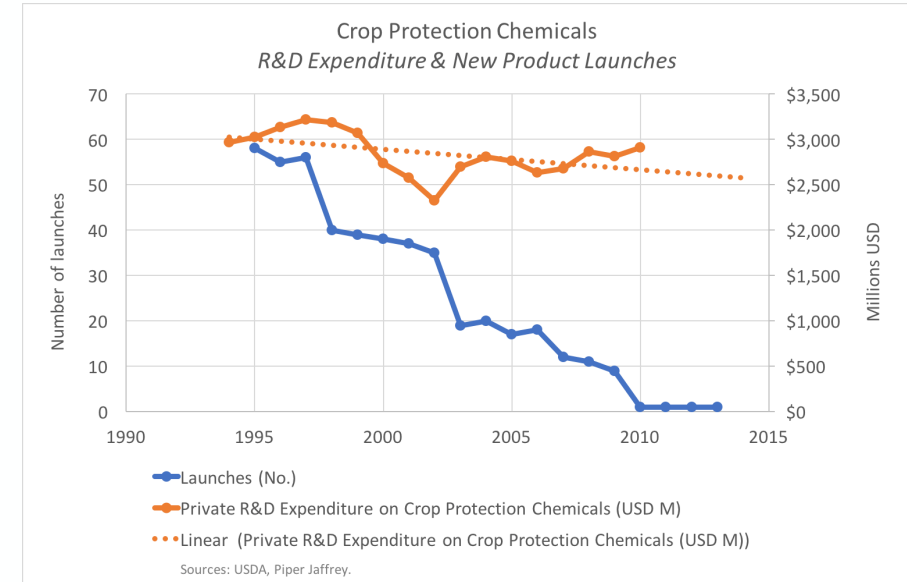
- Environmental pollution
- Environmental residue
- Resistance formed by crops
- Air pollution
- Water source contamination
- Higher priced

Market potential

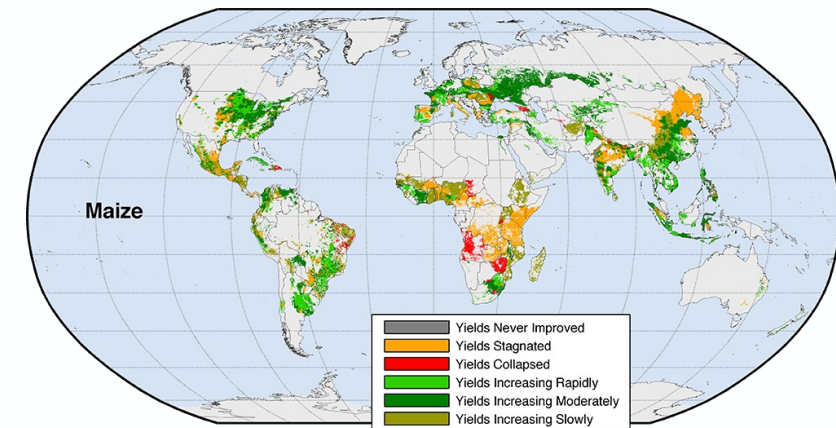
- The global fertilizer market is estimated at \$171 Billion
- Biofertilizers TAM (urea-nitrogen only) – US\$ 45 Billion
- Over the last 20 years the investment of the conventional crop protection market in R&D expenditure has shifted
- Conventional agrochemicals projected at 2.9% CAGR
- Global biofertilizer market to witness a CAGR of 10.9%
- Bio-stimulants market is booming: 11.9% CAGR forecast for 2023-2028

Graph Source: Pest Manag Sci. 2020 Oct; 76(10): 3348–3356.

<https://agfundernews.com/crop-protection-biologicals-vs-chemicals>, Crop Protection: Biologicals vs Chemicals?, July 20, 2017, Spencer Maughan and Kieran Furlong

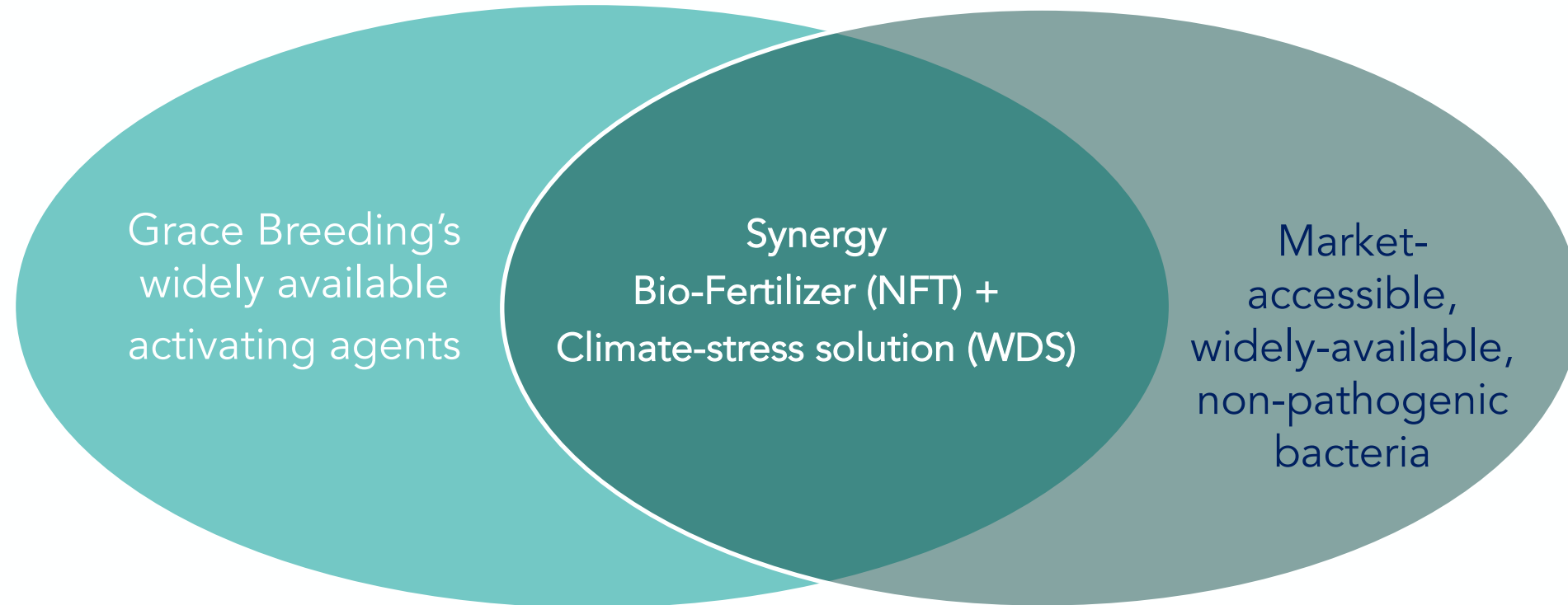


Target crop: Maize/Corn
Cultivated area size: 220,000,000 Ha.
Market value: US\$ 37 Billion



Our Technology: How We Are Differentiated Within the AgTech Industry

Disrupting a multi-billion-dollar industry* with solutions to fertilize sustainably and enable crop health and vigor



Patent-pending for resulting products:

Proprietary solutions that result from years of research evaluating
a thousand biological molecules and their combinations
with non-pathogenic bacteria

Our Pipeline

Our transformative product lines

Product Candidate	Discovery	Field Trial 1	Field Trial 2	GTM	Commercial*
Proprietary Bio-Fertilizer ("NFT")					
Stress Tolerance Enhancer ("WDS")					
R&D					

NFT = Proprietary bio-fertilizer that is a natural replacement to synthetic fertilizer and serves as a urea replacement; environmentally friendly to air, soil and the aquifer; naturally provides nitrogen to cereals

WDS = Proprietary bio-stimulant that is a plant nutrient enhancement and serves to increase yield and Improve the crop tolerance to withstand abiotic climate stress

*Development consists of field testing 2-3 season cycles per crop

Grace Breeding in the News

THE SC/ENCE TIMES

HOME > TECH & INNOVATION

Grace Breeding's Nitrogen Fixation Tech Boosts Grain Yield By 18% During Wheat Cultivation, Field Test Shows

Jess Thomas Sep 21, 2022 09:34 AM EDT



[Grace Breeding](#), a forward-thinking agrotech company developing biological-based products, announces the results of a field test performed during wheat cultivation in Israel showing its unique Nitrogen Technology (NFT) improves grain yield by 18 percent and biomass by 16 percent. The use of farmers to significantly diminish their dependence on synthetic fertilizer, greatly reducing envi damage while still boosting yields.



Posted on November 7, 2022 / 0 / @ parallax

MEET ASSAF DOTAN, CEO OF THE AGTECH STARTUP GRACE BREEDING

Meet Assaf Dotan, -interview at "StartupHub.ai"

THE JERUSALEM POST

BUSINESS INNOVATION

Grace Breeding boosts grain yield by 18% while cutting CO2 emissions

Tech Talk: Agrotech company Grace Breeding just announced the results of a field test it conducted for its nitrogen fixation technology (NFT), an organic alternative to harmful synthetic fertilizers.

By ARIEL SHAPIRA Published: SEPTEMBER 19, 2022 00:52



green queen

Israel's Grace Breeding Reveals a Breakthrough In Tackling Global Fertilizer Emissions

By Jill Ettlinger — Last updated Oct 16, 2022



SUSTAINABILITY

The NFT You've Never Heard About, And How It Can Prevent Climate Change

PUBLISHER
Guest Contributors



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DEC 6, 2022 10:00AM EST



CREDIT: NATALLIA / STOCK.ADOBE.COM



By Assaf Dotan, CEO of [Grace Breeding](#)

Recommened 1 min

Sponsored by the Asper Foundation and Reichman University

nocamels
ISRAELI INNOVATION NEWS

TECHNOLOGY SCIENCE ENVIRONMENT CULTURE NEWS BRIEFS



Israeli Formula Increases Tomato Yields, Even During Droughts

By Ariel Grossman, NoCamels October 27, 2022 < 1 minute

si agtech startup helps tomatoes grow, even during times of drought. Photo by Thomas Martinson on Unsplash

News Briefs

THE SC/ENCE TIMES

Grace Breeding's Wide Defense System Formula Improves Industrial Tomato yield 17%, Field Trial Shows

Jessel Renolayan Nov 05, 2022 04:57 PM EDT



[Grace Breeding](#) (TASE: GRAC), a forward-thinking agrotech company developing biological-based products, announces the results of a field test that found its proprietary Wide Defense System (WDS) biostimulant formula improves industrial tomato yield by an additional 17 percent. The field trial showed its WDS formula boosts the growth of the tomato root system and improves nutrient absorption from the soil, improving yield and extending the shelf life of agricultural produce.



Published in Authority Magazine



Martita Mestey

Dec 8 - 6 min read - Listen



Life In The World's Breadbasket: Assaf Dotan of Grace Breeding On 5 Things You Need To Create A Successful Career In The Farming and Agriculture Industries

An Interview With Martita Mestey





NFT (Proprietary Bio-Fertilizer)

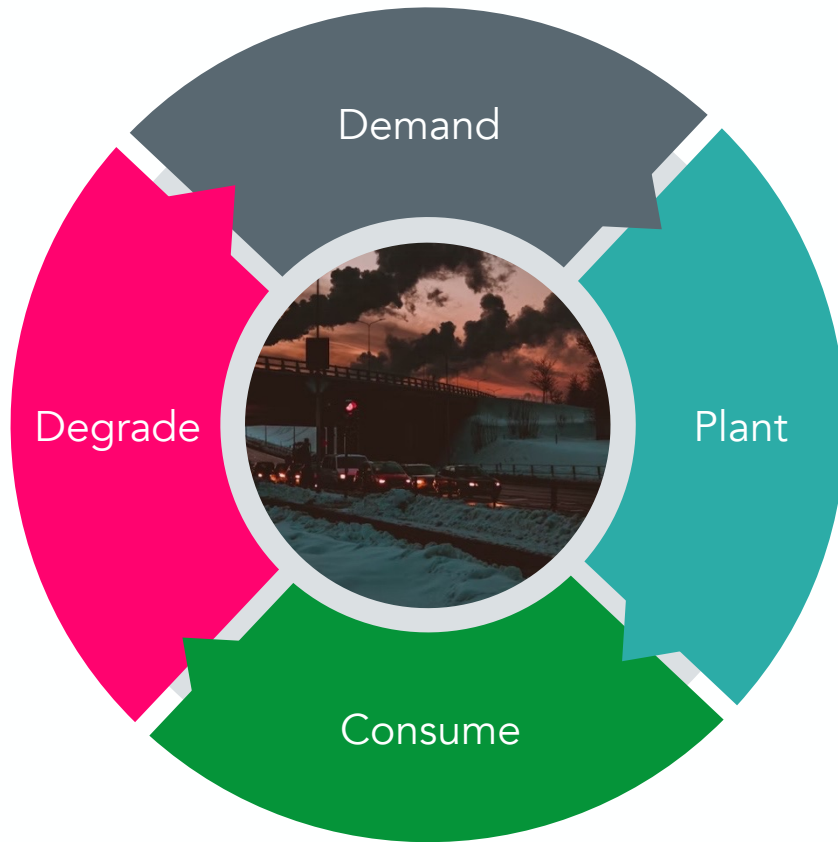
The Problem of Urea

- Urea is the world's most common nitrogen fertilizer and is estimated at a market size of ~\$45 billion.
- Making urea is a multi-step endeavor that consumes copious amounts of energy and emits large amounts of greenhouse gases.
- Urea leaches easily into what serves as the aquifer (water-bearing porous rock or sediment) and contaminates water reservoirs. Several EU countries already ban the use of urea.
- Combined reactions from the production and field application of urea emits more CO₂ than any other industrial chemical reaction.
- Urea is a costly, high-volume commodity to ship and requires a high dose per hectare



CO₂ Emissions From Urea Production for Nitrogen-Release Fertilizer are Significantly Adding to the Global Warming Crisis Creating a Vicious Cycle

Urea Vicious Cycle



Demand:

The global fertilizer market is estimated at \$171 billion

Plant:

Cereal grains (e.g., wheat, corn, rice, rye, millet, etc.) represent 55% of the world nitrogen fertilizer market

Consume:

Consumption of cereal grains and pulse derivatives was estimated at 2.6 million tons in 2022, with a CAGR 6.2% through 2032

Degrade:

1MT of urea production in the U.S. = 1.84 MT of gas emissions (CO₂); total CO₂ produced through the annual global production of urea = 120 million cars CO₂ emissions annually! (**yearly greenhouse gas emissions from a typical passenger vehicle in the US equal to 4.6MT of CO₂*)

NFT: The Solution Benefits



Naturally provides nitrogen to crops in synergy with available bacteria; reduction of 50% in use of urea



Farmer cost savings expected per:

- Reduced volume and dose per Ha. (1:25)
- Reduced application frequency



Environmentally-friendly to air, soil and the aquifer



Low-carbon-footprint-product with ESG benefits



In field trials, NFT demonstrated it was as efficient as and competitive with urea, suggesting it may be an ideal potential replacement



Distributor higher profit. Lower volume equals to less storage footprint and land transportation costs and margins higher than the standard 2-3%

NFT Field Trial Results



Wheat trial results 2020 and 2021 (Israel)

- Commercial field applied with urea
 - NFT provided a yield similar to urea
 - 7.5% additional protein content was observed in grains with NFT



Wheat trials results Sept 2022 (Israel)

- NFT boosted grain yield and quality
 - 18% yield increase
 - 16% biomass increase

NFT Comparison to Urea in Maize (Corn)



Reduced volume &
dose per Ha. (1:25)

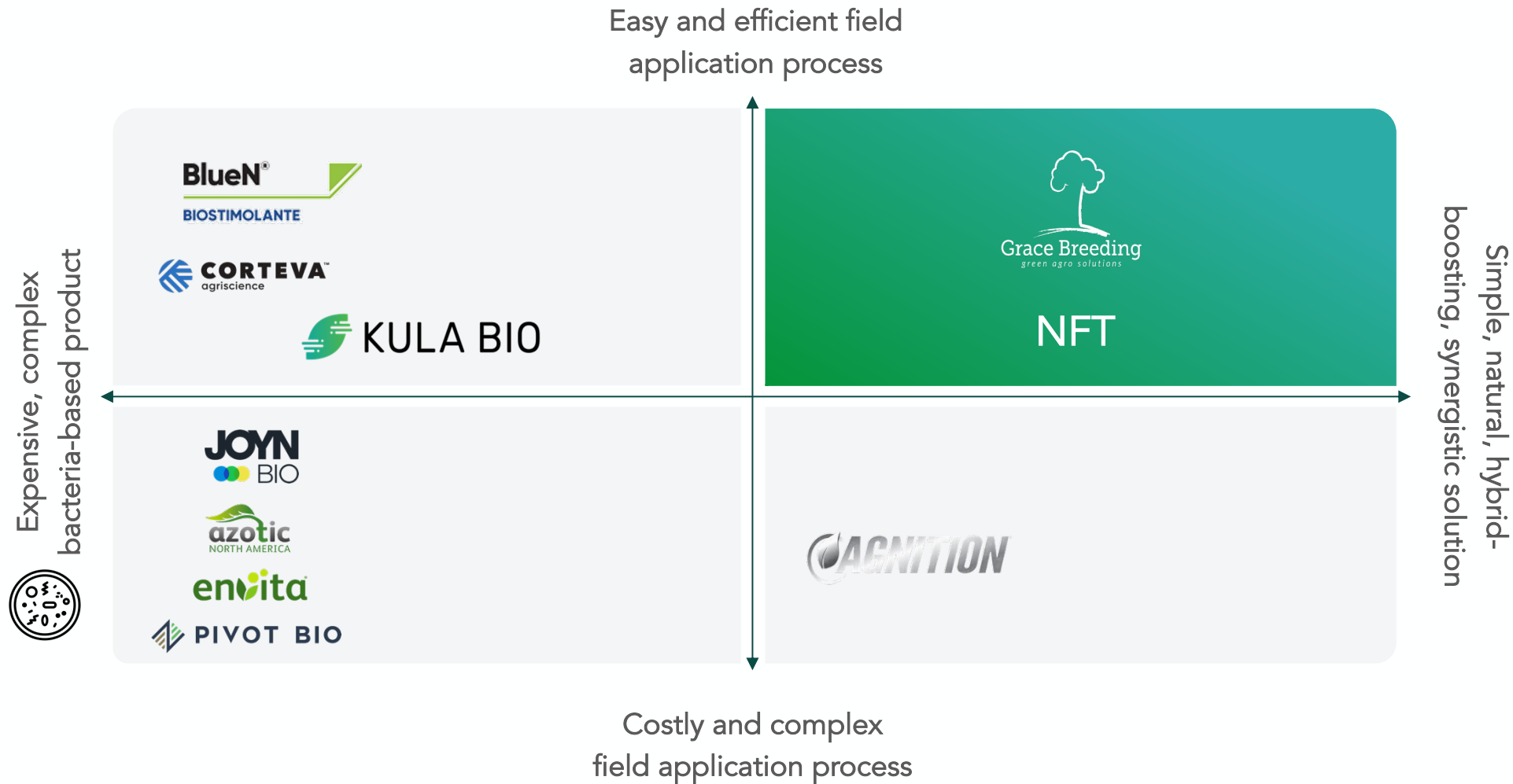
NFT amount applied per Ha. – 20 L

Urea amount applied per Ha. – 500 kg



- ✓ Easy application method in the field.
- ✓ Farmer keeps similar agrotechnical tools and methodologies

Bio-Fertilizer Approaches: Market Landscape



Joint Venture with Bayer Crop Science



Joint Venture with Corteva



\$430M Series D @ \$1.7B post-money valuation (July 2021)



Private Investment by Koppert



\$50M Series A @ \$210M post-money (Jan 2022)

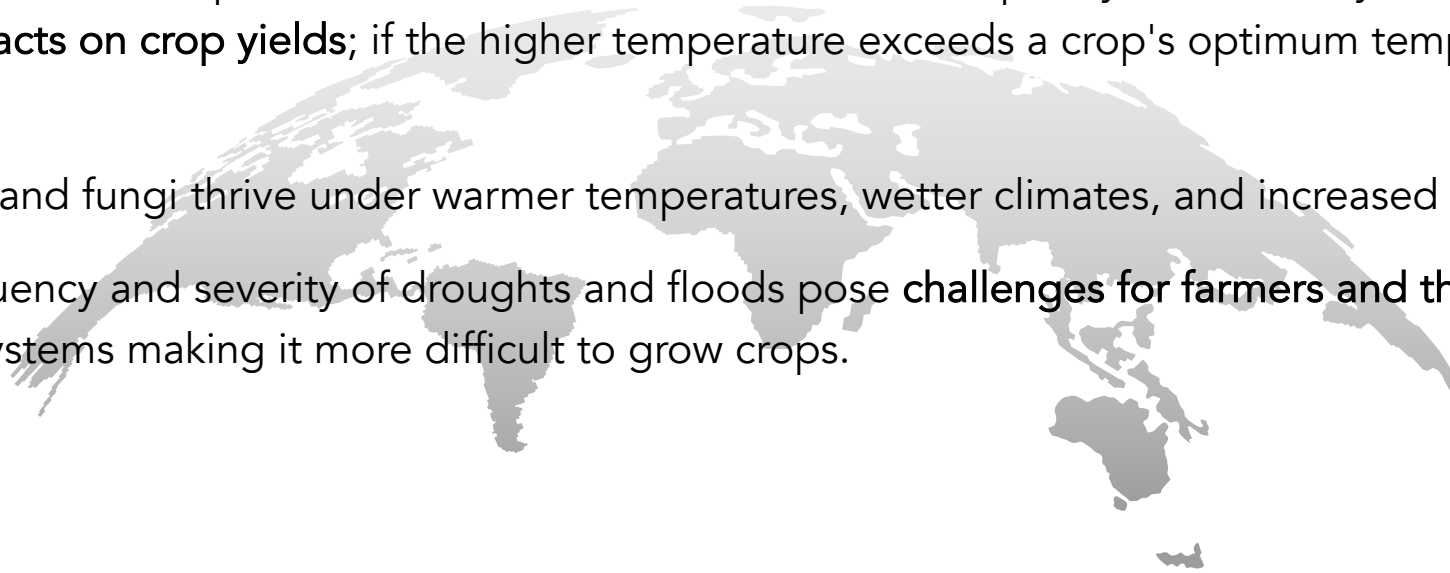


WDS (Proprietary Stress Tolerance Enhancer)

How Climate Change is Affecting Global Crop Production

Rising levels of atmospheric carbon dioxide reduce the concentrations of protein and essential minerals in most plant species, including wheat, soybeans, and rice. This direct effect of rising CO₂ on the nutritional value of crops represents a potential threat to human health.

- **Changes in temperature**, atmospheric carbon dioxide (CO₂), and the frequency and intensity of extreme weather could have **significant impacts on crop yields**; if the higher temperature exceeds a crop's optimum temperature, **yields will decline**.
- Many weeds, pests, and fungi thrive under warmer temperatures, wetter climates, and increased CO₂ levels.
- Changes in the frequency and severity of droughts and floods pose **challenges for farmers and threaten food safety** as well as disrupt ecosystems making it more difficult to grow crops.



WDS: The Solution Benefits



WDS is a **stress tolerance enhancer**; a combination of naturally sourced ingredients with market-available bacteria



Protects against abiotic climate stressors, addressing the supply problem for the farmer and the pricing threat to the consumer



Increases yield and improves plant nutrient uptake and therefore fruit and vegetable quality.

Provides a 20-30% increase in yield!



Widely applicable (legumes, industrial tomatoes, vegetables, grains); focus is on fruits (mangoes and avocado). In field trials, WDS helped farmers boost growth for industrial tomatoes in different plots amid various climate stress conditions



Simple and efficient once-per-season application via the irrigation system that adds an additional economic benefit

The Need for Environmental Stress Protection Solutions Has Increased With Episodes of Global Drought

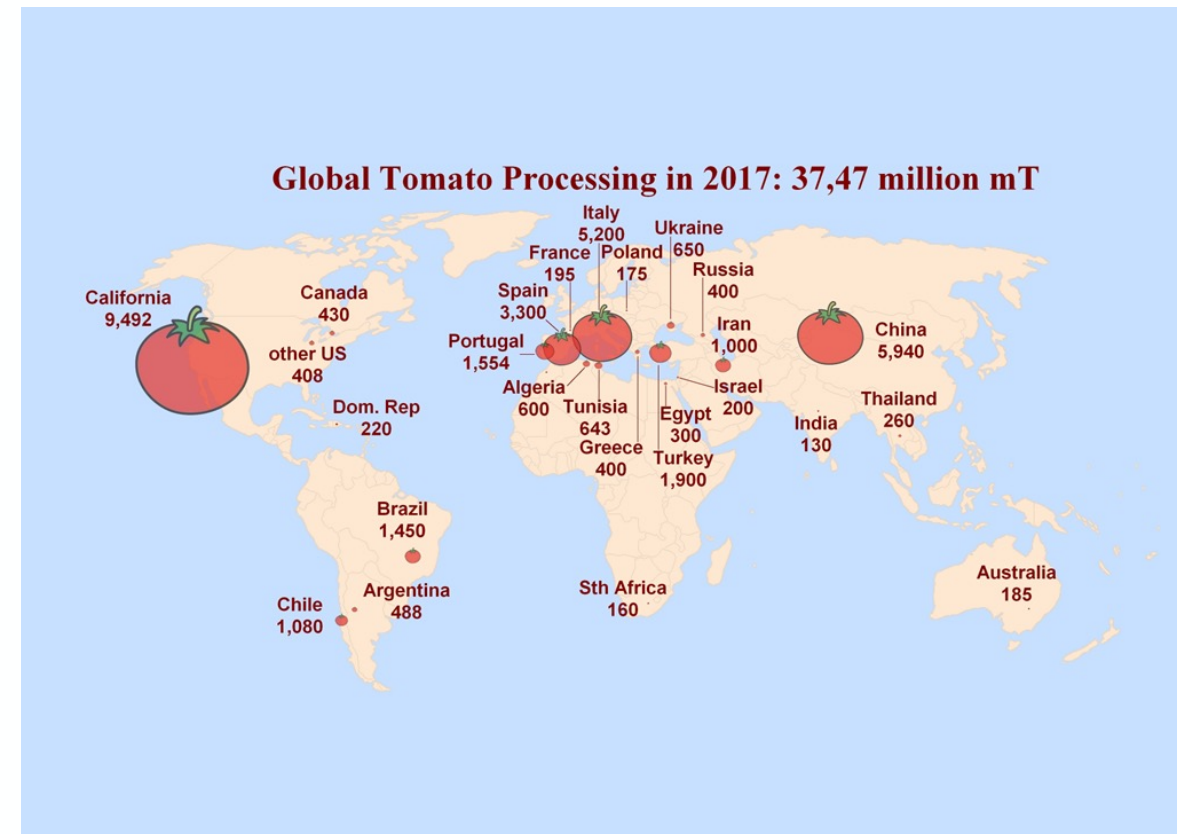
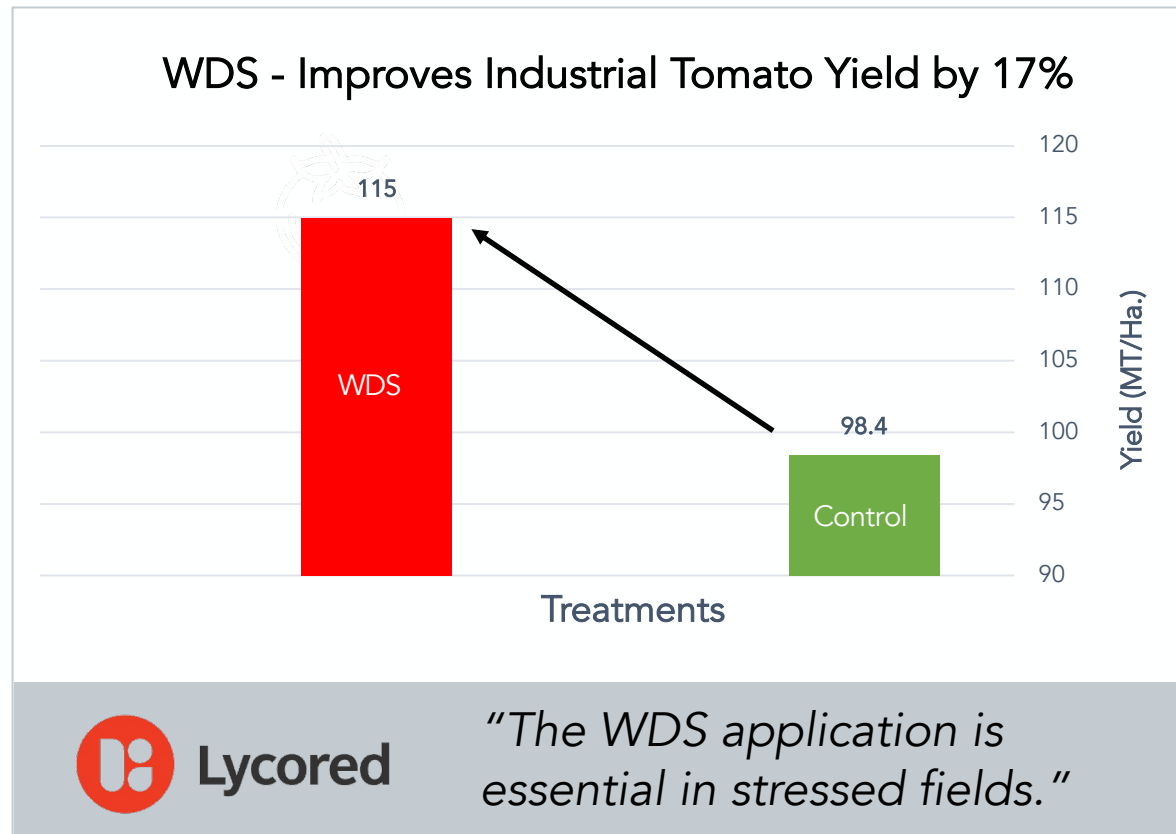
Solution: Provide farmers with a higher yields and mitigate distribution challenges resulting from drought conditions



Example: Tomato Supply Crisis

- The global tomato processing market size reached **45.2M tons** in **2022**, and, from 2023-2028 is expected to reach 56.5M, exhibiting a growth rate (CAGR) of 3.75%¹
- In the U.S., **California is home to 90 percent** of domestic tomatoes
- California, Italy, Spain and Portugal (**4 markets only**), represents **52%** of the global market share
- In the consumer sector, there is an expected mass **shortage of tomato-based consumer products**, including ketchup and spaghetti sauce as a result of the water shortage from recent and ongoing droughts.
- The shortage presents a **threat of price increases** for the tomato processing sector, with supply expected to decline by 6% by 2050 in key regions²

WDS – Industrial Tomatoes Field Trials 10/26/2022



The field trial (Israel (2022) showed that the formula both boosted the growth of the tomato root system and improved the yield in amid harsh, arid weather conditions.

WDS Trials in Avocados: 2020 – 2022

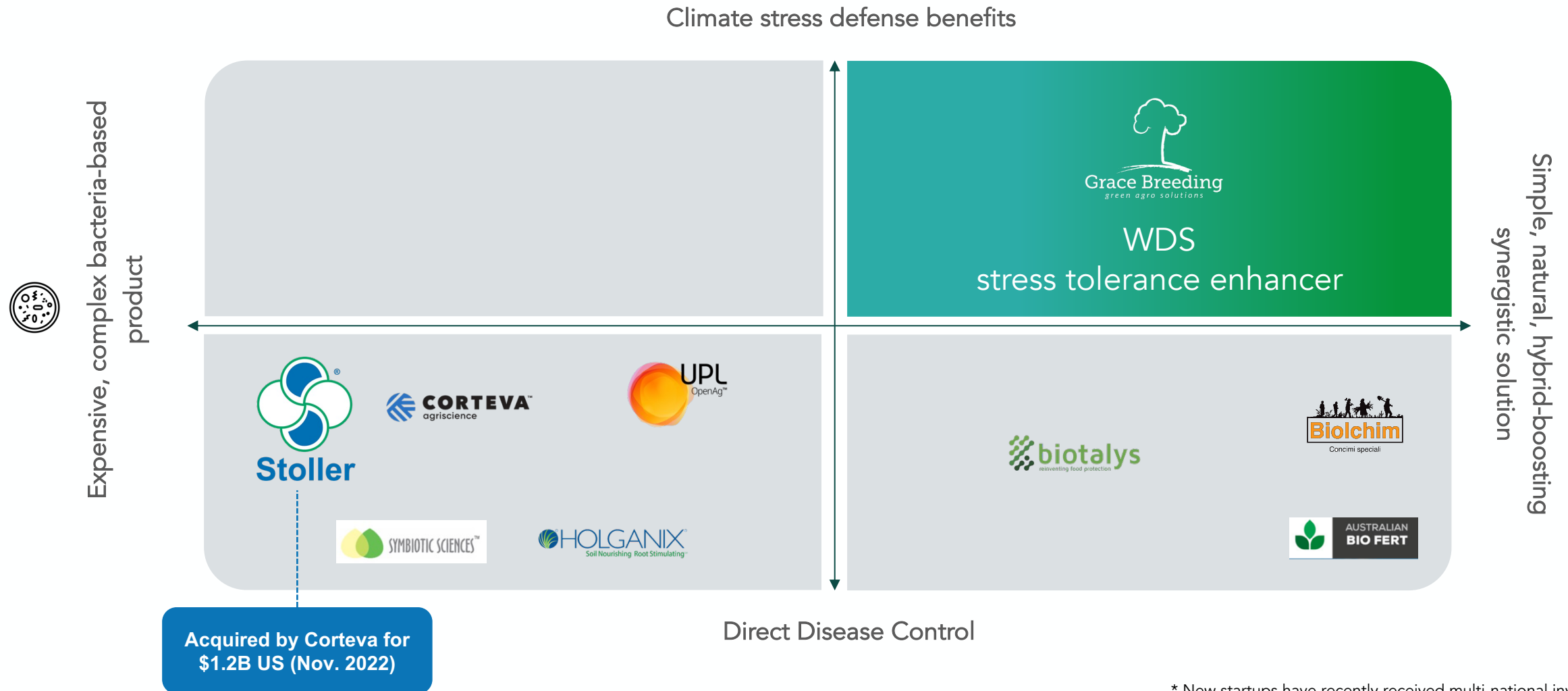


" The WDS application saves me two years of growing and the additional cost of replanting; manpower and new plants."

- quote from farmer

Bio-stimulant Approaches: Market Landscape

WDS provides dual benefit related to plant tolerance and yield



* New startups have recently received multi-national investments



Target Market & Strategic Collaborators

Our Major Partners in Brazil: An Agricultural Market Leader



With 42 million Ha. of soybean and 22 million Ha. of maize (corn), Brazil is one of the largest agricultural markets in the world.

- Brazil is the largest agricultural chemical market in the world, with a turnover of 13 billion USD.
- Brazil is a major importer of fertilizers: 95% of the urea used in corn and 75% of the phosphorus used in corn and soybeans is imported.
- 23% of Brazil's annual imported fertilizers are from Russia.
- Russia is planning to impose an export tax of 23.5% on all fertilizers.
- The market of biological products grew 40% this last year in Brazil.



Strategic collaboration with the University of Londrina, Brazil (November 2022)



We announced a strategic research and development collaboration with the University of Londrina (UEL), based in Paraná State, Brazil. The University is evaluating Grace Breeding's NFT being developed to improve absorption of nutrients from the soil as well as increase the efficiency of nitrogenous feeding. This will allow farmers to significantly reduce their dependence on synthetic fertilizer.

Brazilian Study Results (January 2023)

Results from the UEL study showed that the corn seeds treated with NFT had:

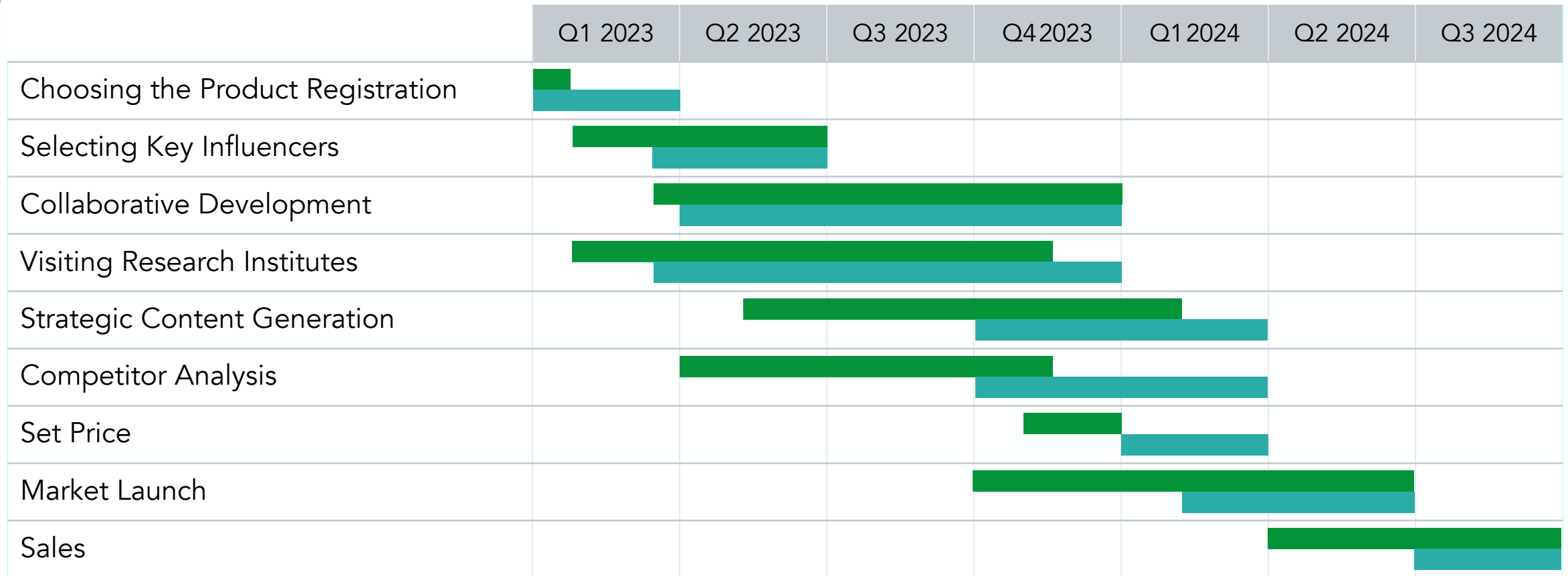
- Showed greater **efficiency in the use of nitrogen** as shown through the greater intensity of green in the leaves (indicating an increase in chlorophyll content), **leading to a potential reduction of more than 50% of nitrogen in corn cultivation.**
- **Reduced carbon emissions** (released less carbon into the atmosphere), while enabling a sustainable production system
- Outperforms standard nitrogen fertilizers in almost all parameters

“Grace Breeding’s NFT presents properties that stimulate the metabolic process of the plant – physiological, respiratory and secondary-metabolic pathways – promoting greater growth and better development of corn. Based on our early results, we believe that this technology may effect a significant advancement in sustainable agriculture, enabling low carbon emissions, as well as support the economy in the more efficient use of water and nitrogen.”

- Professor Juliano Tadeu Vilela de Resende Ph.D. of the Agronomy Department at Universidade Estadual de Londrina



GTM Roadmap (Brazil): NFT and WDS



NFT

WDS

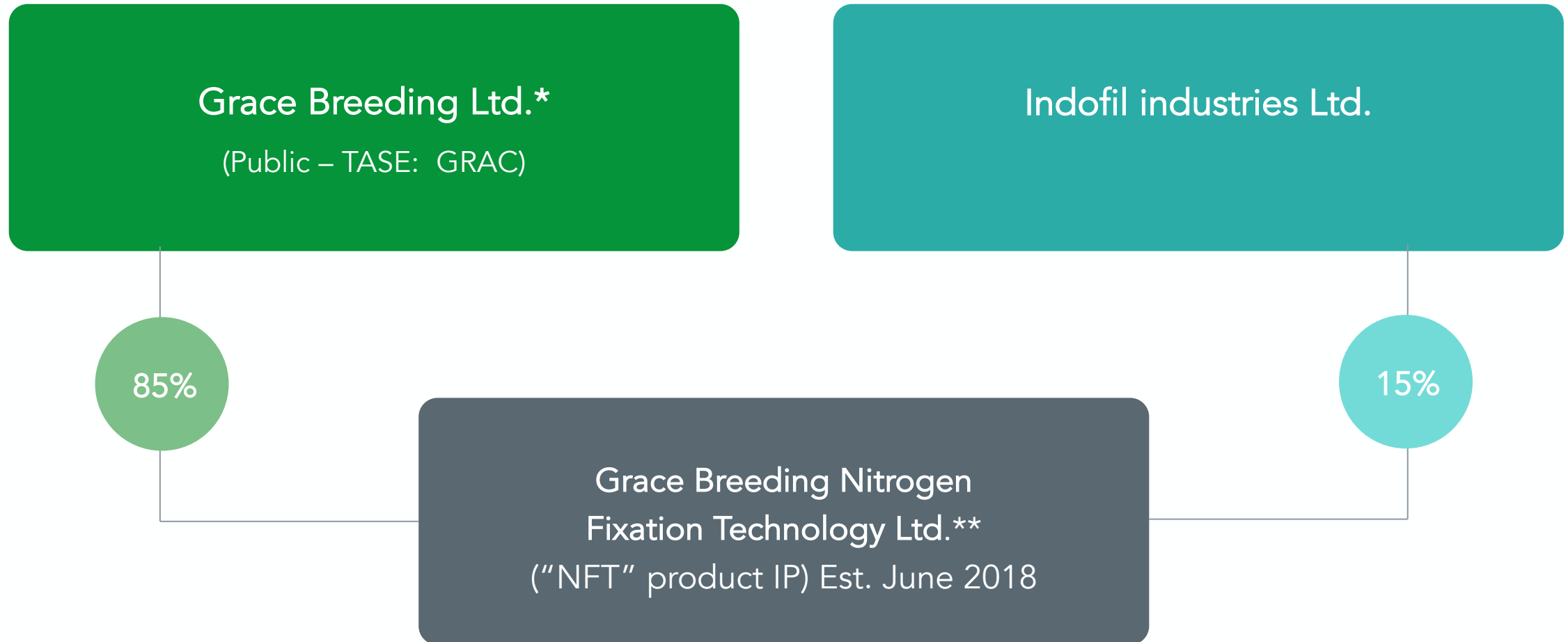
B2B Strategy Supports Core Environmental and Sustainability Pillars



Our B2B business model produces more robust and resilient industrial crops and improves distributor and farmer economics, while importantly, supporting ESG initiatives - responsibly reducing environmental impact with a lower carbon-footprint and lower greenhouse gas (GHG) emissions.



Corporate Structure



Financials

	As of YE June 30, 2022
Ticker	TASE: GRAC
Shares outstanding	3,544,489
Net operating cash used*	3.5M ILS (1.1M USD)
Cash balance*	12.2M ILS (3.5M USD)

Investment Summary

- Large and growing addressable end-markets for each product line
 - Sustainably reversing the threats of global climate crisis with bio-fertilizer and climate stress tolerance enhancer technology solutions
 - Focus is on high-yield crops (soybean, corn, tomato)
- Powerful unit economics and economies of scale; High availability to procure raw materials
- Biofertilizers TAM – US\$ 45 billion urea-nitrogen; global market to witness a CAGR of 10.9%
- NFT (proprietary, non-disruptive bio-fertilizer)
 - Proof-of-concept shown: enhances growth and improves nutrient absorption resulting in a 15% yield increase, 50% nitrogen reduction, and a 50% reduction in carbon-emissions and waste
- WDS (proprietary bio-stimulant and nutrient enhancement technology boosts plants' tolerance to abiotic stress)
 - Proof-of-concept shown: Provides a 20-30% increase in yield
- Environmentally friendly, sustainable, chemical-free products with expedited regulatory path for each program
- Strong IP protection with four separate utility patent applications
- Strong industry partnerships and industry relationships to support R&D and pre-commercial efforts
- Strong management team (former ADAMA Agricultural Solutions Ltd., Evogene, ICL and LycoRed) with decades of combined accumulated experience in the areas of fertilizers, plant protection and food supply



THANK YOU!

