

ICL



INVESTOR PRESENTATION

September 2018

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Included in this presentation are certain non-GAAP financial measures, such as Adjusted Operating income and Adjusted Net income, designed to complement the financial information presented in accordance with GAAP because management believes such measures are useful to investors. These non-GAAP financial measures should be considered only as supplemental to, and not superior to, financial measures provided in accordance with GAAP. Please refer to our Annual Report on Form 20-F for the year ended December 31, 2017 filed with TASE and the SEC for a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable financial measures prepared in accordance with GAAP.

ICL- AT A GLANCE

$5.4B

Sales in 2017, with balanced product portfolio

49

Manufacturing plants in 15 countries worldwide

~11,000

Employees worldwide, 4,500 in Israel

TOP 3

Leading supplier across most business lines and target markets

$7.5B

Market Cap as of Aug 31, 2018
Traded on TASE since 1992
Traded on NYSE since 2014

>3%

Industry leading dividend yield

BBB-

Investment grade rating & stable outlook. Net debt to EBITDA reduced from 2.9 as of 2017 year-end to 2.2 as of June 30, 2018

#2

Second largest Israeli exporter*

*Dun & Bradstreet 2017

CORE VALUES

LEVERAGING TECHNOLOGY AND INDUSTRIAL KNOW HOW TO MEET THE NEEDS OF OUR CUSTOMERS
ADOPTING BEST PRACTICES FOR CORPORATE GOVERMANCE
EMPLOYER OF CHOICE
TOP TIER SAFETY PERFORMANCE AND ENVIROMENTAL RESPONSIBILITY

SUSTAINABILITY

We are committed to disciplined, continuous improvement in all sustainability areas

- Environmental Protection
- Safety
- Sustainable Products
- Fair and Diverse Employment
- Business Ethics
- Community Contribution

$115M

ICL's investments and expenditures on environmental projects and operations in 2017

99%

Total enterprise-wide particle-matter emissions were reduced by 99% between 2005 and 2017

89%

The vast majority of ICL production sites (89%) are certified for both ISO 14001 and OHSA 18001 (or equivalent standards)- exhibiting our commitment to professional management of both environment and safety

#2

Climate Change mitigation: ICL was tied for second highest ranking (A-) among global fertilizer companies in the CDP rating report for 2017

ICL- 90 YEARS OF HISTORY

Establishing & growing operations in Israel

1920s - 1970s

Establishment of potash & bromine production at the Dead Sea

Establishment of Dead Sea Bromine and Negev Phosphates

Consolidating & expanding globally

1970s - 2014

Global M&A

Amfert - Netherlands	BK Guilini - Germany Astaris - US	Iberpotash - Spain Cleveland Potash - UK	YPH JV - China
Phosphates		Potash	Phosphates

Establishment of Rotem Amfert Negev & Bromine Compounds

Global expansion of bromine, phosphorous, magnesia and salts activities

The State of Israel issues 25% of ICL in the Tel Aviv Stock Exchange and sells 52% to Israel Corp

Listing of shares on the NYSE

Focusing on innovation and solidifying leadership

2000s -

Focus on value added solutions

Growth of specialty fertilizers

Transformation of YPH JV into production of specialty phosphates

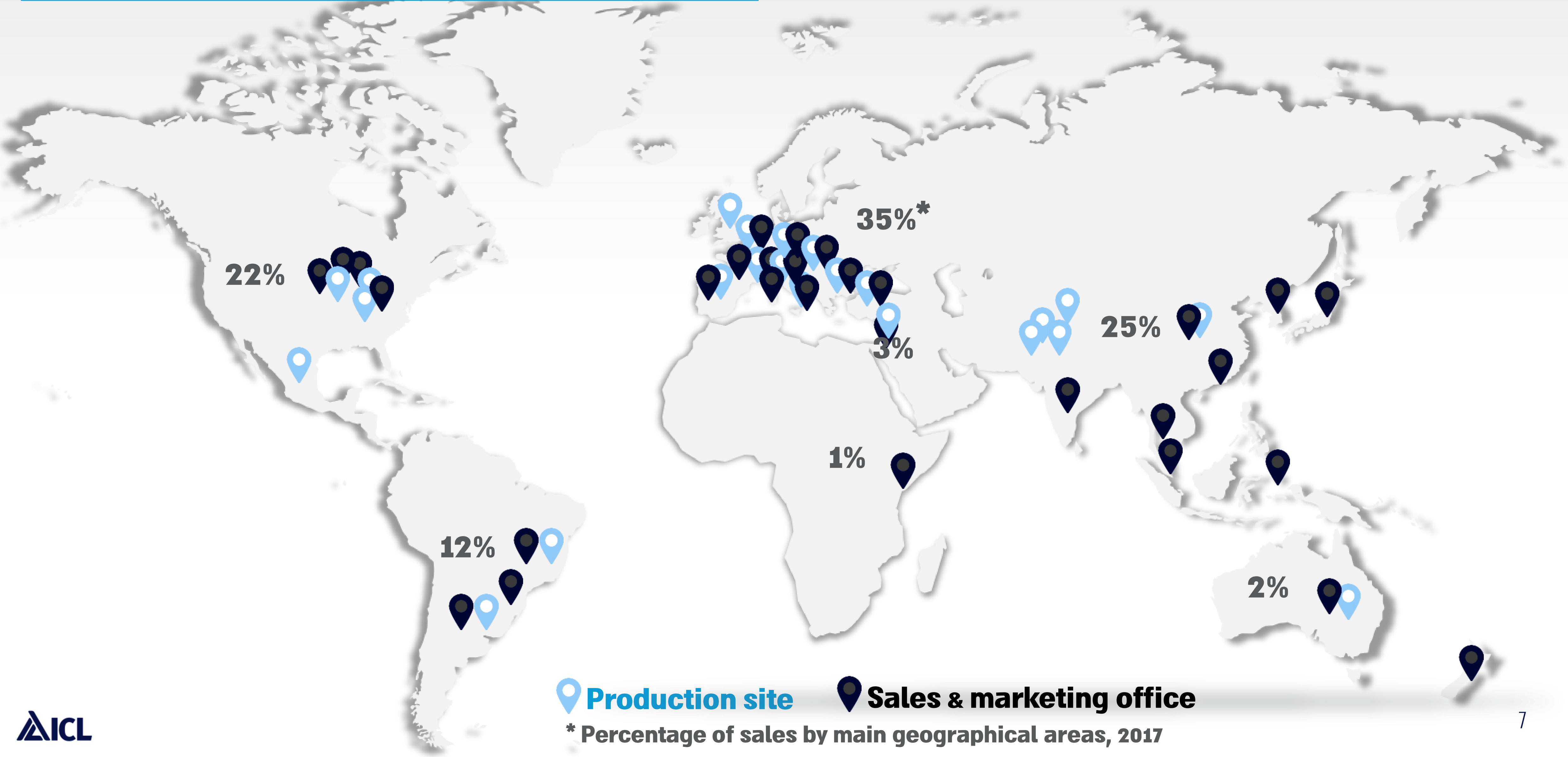
ICL UK transition to exclusive production of polysulphate

Creation of FertilizerspluS platform

Enhancement of global leadership and creation of innovative solutions

ICL

LEADING GLOBAL COMPANY



* Percentage of sales by main geographical areas, 2017

ICL – STRATEGIC ADVANTAGES

UNIQUE ASSETS

Low cost evaporation process at the Dead Sea with the **highest mineral concentration globally.** Only producer of polysulphate worldwide

STRATEGIC LOCATIONS

provide competitive logistic advantage through **proximity to ports & customers**

KNOW-HOW

of chemistry, agronomy, synergy utilization and customer requirements **accumulated over decades**

STARTUP NATION

Access to the globally leading high-tech and agri-tech eco-system in Israel
driving **innovation**

DNA OF LEADERSHIP

#1

Globally in bromine

#3

Most competitive globally in potash

#1

Globally in specialty phosphates

#1

Globally in phosphorus based flame retardants

#1

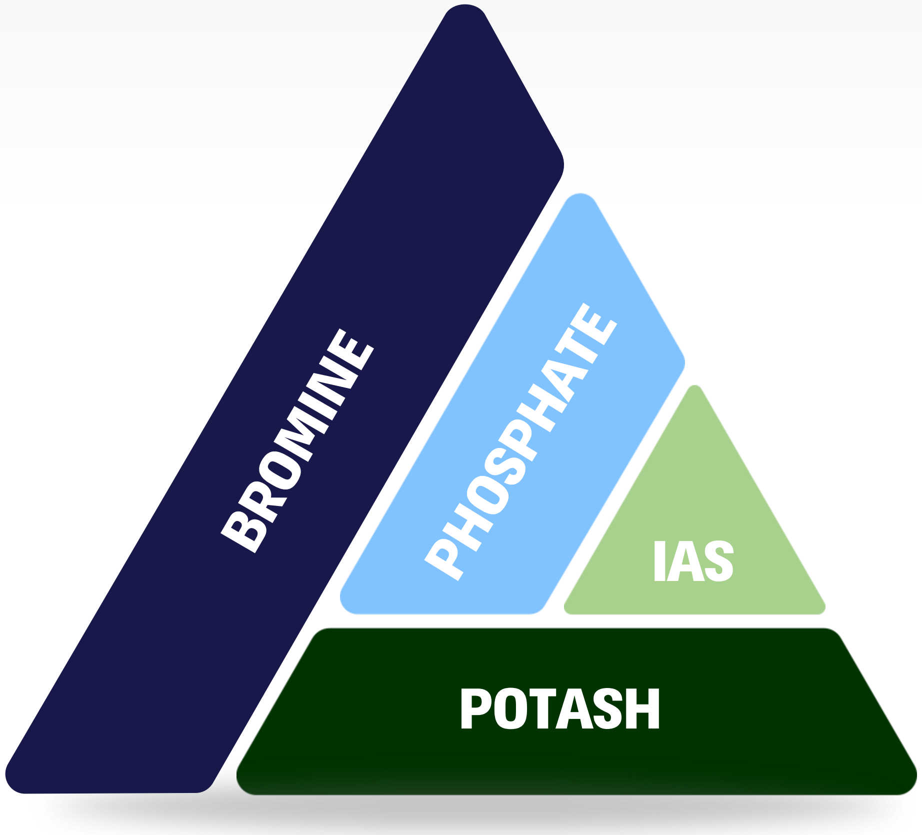
In western Europe in compound PK fertilizers

#1

Globally in soluble phosphate based fertilizers

LEADERSHIP STRATEGY

PRESENT

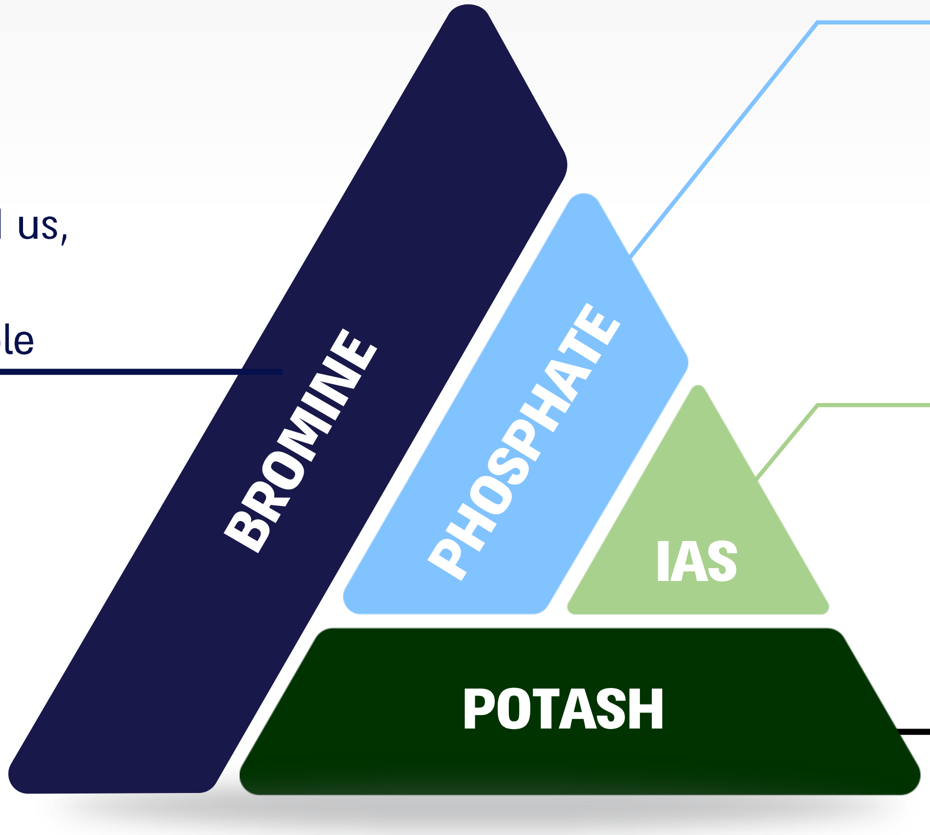


LEADERSHIP STRATEGY

PRESENT

Industrial Products division

ICL's bromine solutions are all around us, making consumer goods safer and production more efficient & sustainable



Phosphate Solutions division

ICL provides **essential ingredients** for various industrial and food applications

IAS - Innovative Ag Solutions division

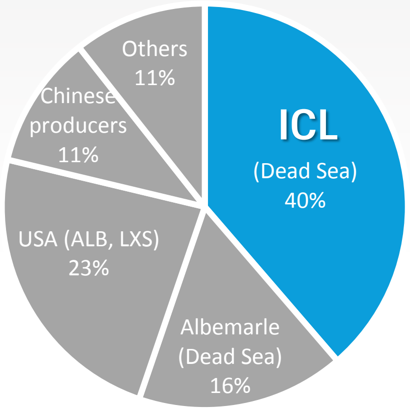
ICL specialty fertilizers provide growers with optimal plant nutrition solutions

Potash division

ICL potash helps farmers increase yields and feed the world

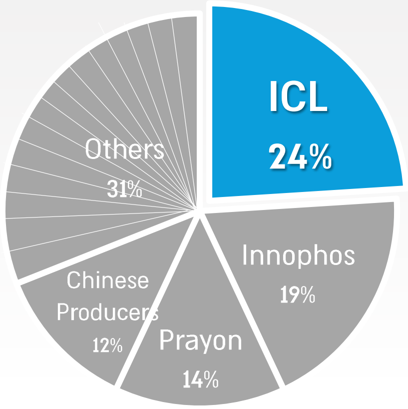
ICL BUSINESS LEADERSHIP

Global Bromine Production Capacity[1]

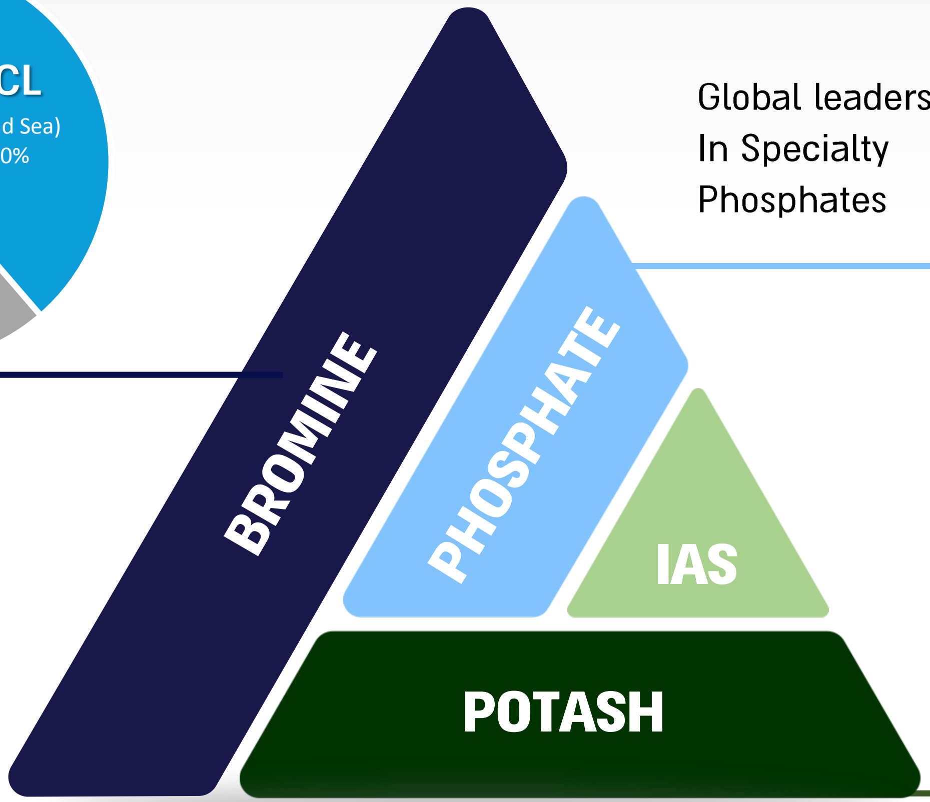


Global leadership
In Bromine

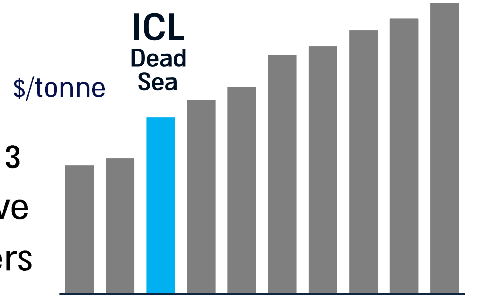
Market Share – Specialty Phosphates –
Europe, NA, and LatAm[1]



Global leadership
In Specialty
Phosphates



Potash Business Costs by Site
and by Company[2]



Among the top 3
most competitive
potash producers

1 ICL's estimates 2017
2 CRU 2016

ORGANIZATIONAL STRUCTURE ALIGNED WITH STRATEGY

Phosphate Solutions division[1]

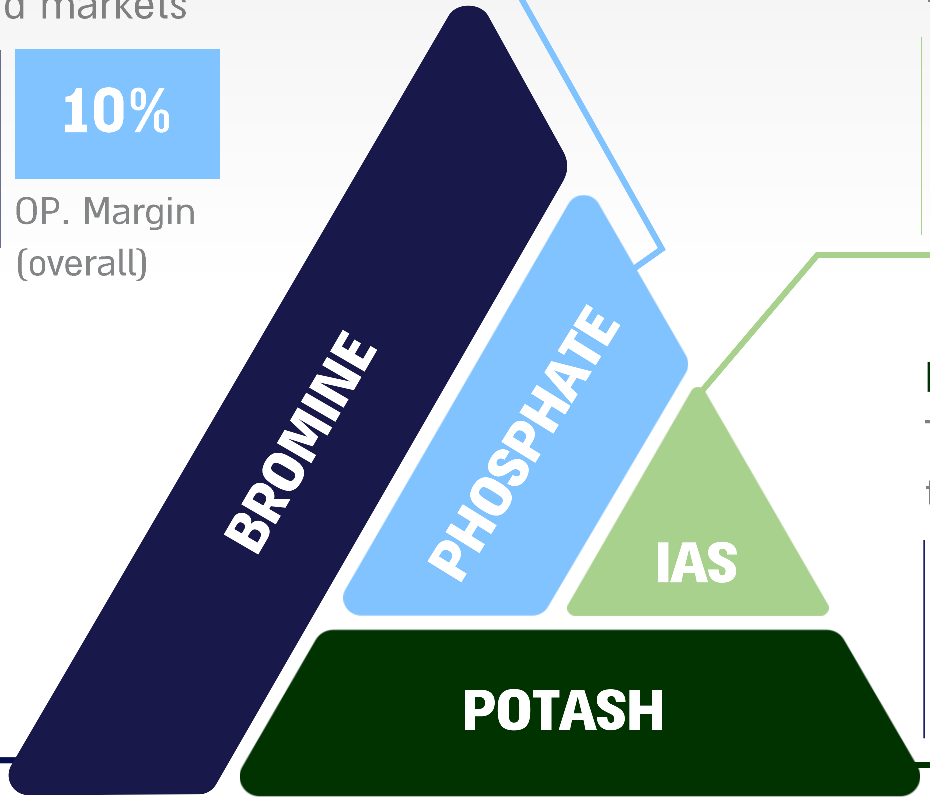
A leading provider of value added solutions for the industrial, food and agriculture end markets

$1.08B	4%	13%	10%
H1'18 SALES[2]	YoY Growth (overall)	YoY Growth (specialty)	OP. Margin (overall)

IAS - Innovative Ag Solutions division[1]

Creating leadership in advanced crop nutrition and agri-centric solutions

$430M	13%	11%
H1'18 SALES	YoY Growth	OP. Margin



Industrial Products division[1]

The global bromine market leader

$650M	8%	27%
H1'18 SALES	YoY Growth	OP. Margin

Potash division[1]

Top-3 most competitive in each of our target markets

$700M	17%	20%
H1'18 SALES	YoY Growth	OP. Margin

1 including inter-division sales, excluding G&A, unallocated expenses

2 Phosphate Solutions division sales after setoffs of intra-division sales and profit, and excluding divested businesses.

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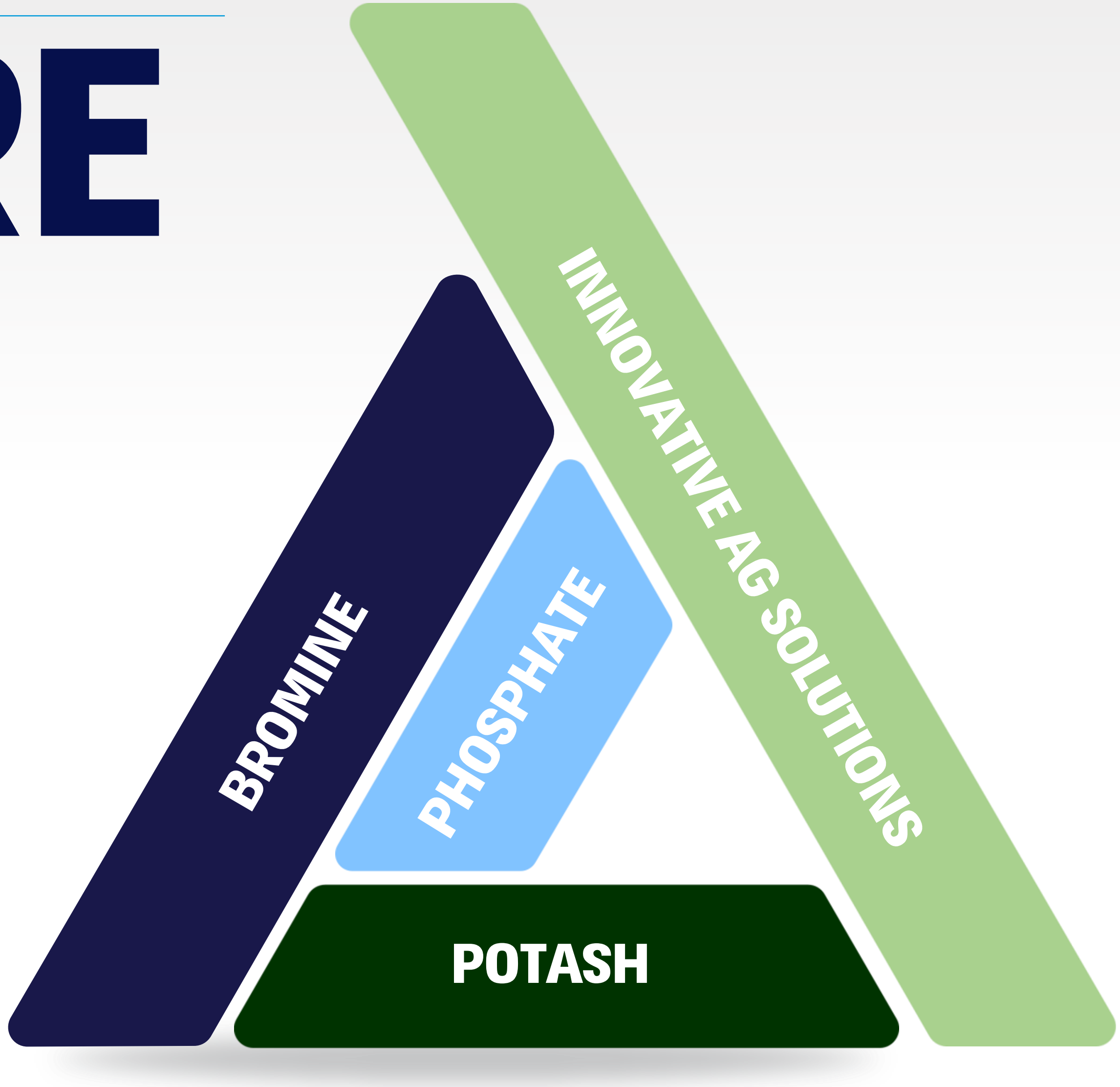
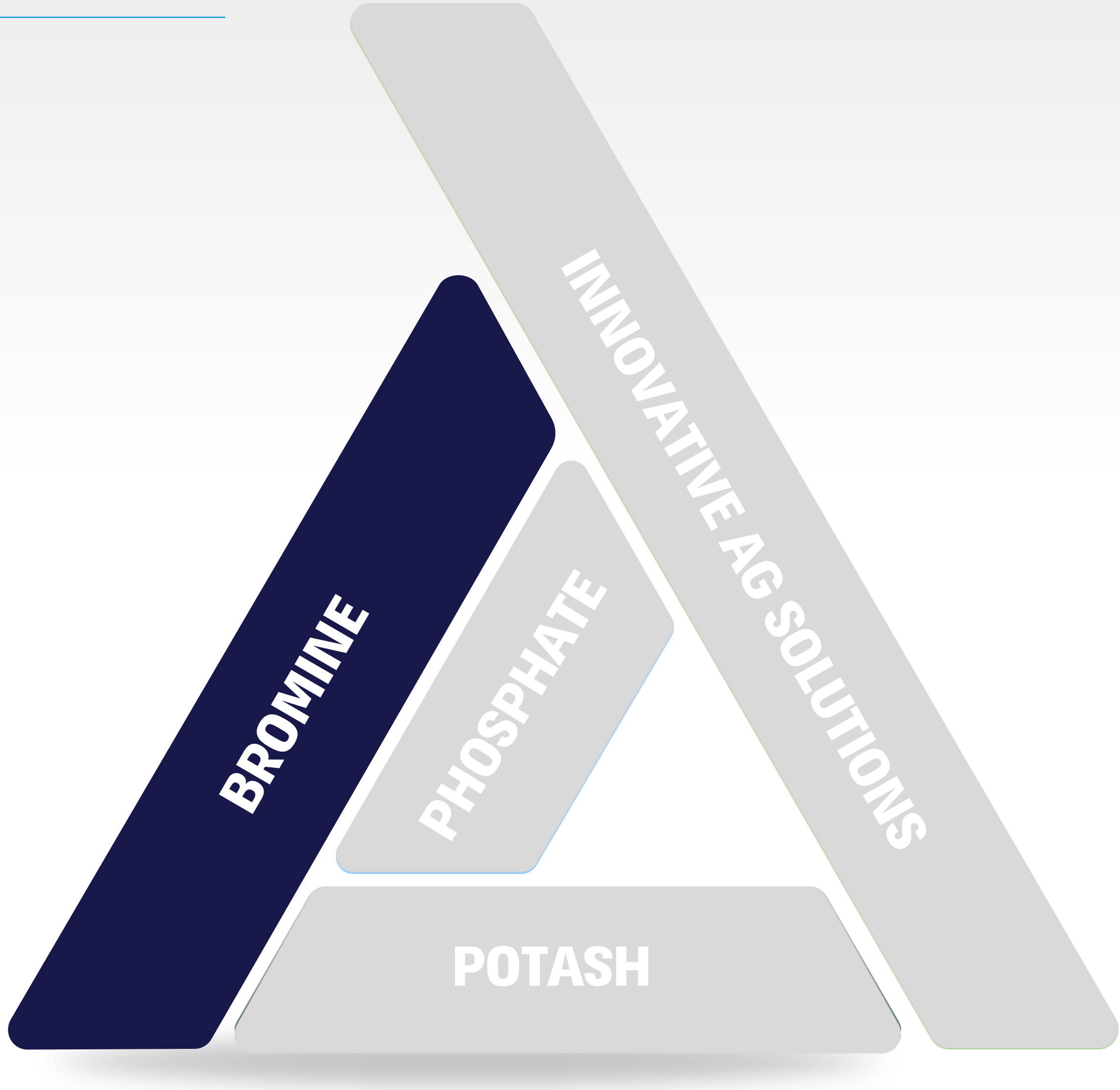
*Sales numbers are rounded to the nearest $10M

LEADERSHIP STRATEGY

FUTURE



LEADERSHIP STRATEGY



INDUSTRIAL PRODUCTS

Enabling a variety of industries to enjoy safer products as well as more efficient and sustainable production

- ENERGY
- ELECTRONICS
- AUTOMOTIVE
- BIOCIDES
- PHARMA & NUTRACEUTICAL
- CONSTRUCTION
- AGRICULTURE

INDUSTRIAL PRODUCTS SOLID LEADERSHIP

THE GLOBAL BROMINE MARKET LEADER

180K TONNES

of bromine were produced in 2017

NO.1

World's leading elemental bromine producer, with 40% of market production capacity

230K TONNES

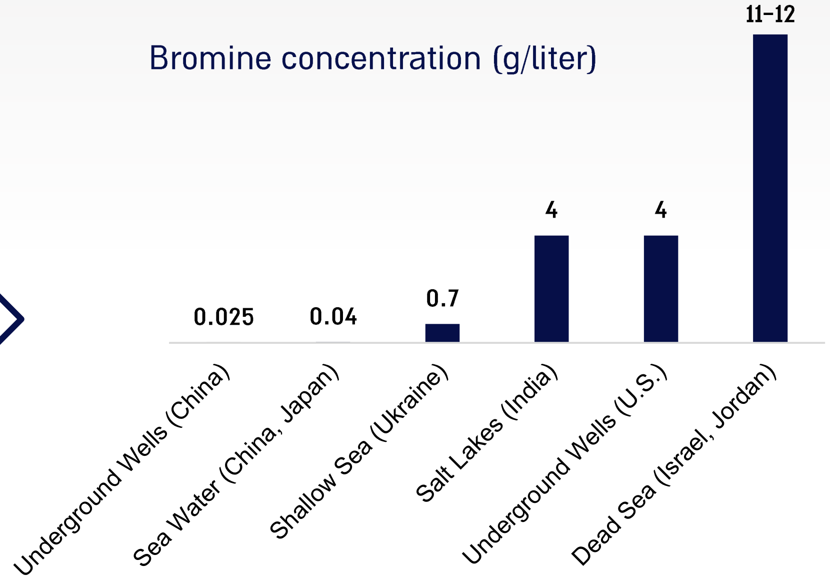
of bromine compounds and 80k tonnes of phosphorus compounds produced in 2017

NO.1

Largest isotank fleet. Unparalleled knowledge and experience of handling all safety and environmental aspects

UNIQUE ADVANTAGE

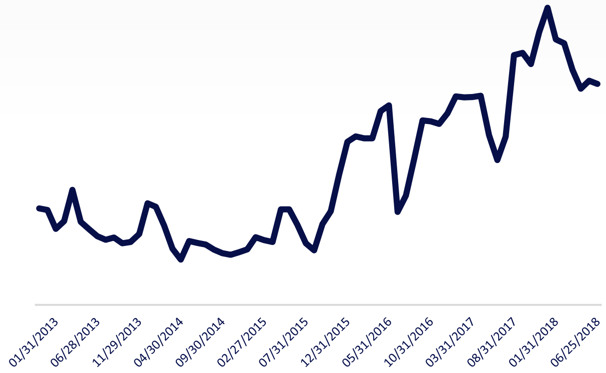
Bromine concentration (g/liter)



The Dead Sea has the highest concentration of bromine globally and is practically the only resource in the world that is not depleting

BROMINE PRICES IN CHINA

China Elemental Bromine price



Strict enforcement of environmental and safety regulations in China, the depletion of Chinese resources and our superior quality enable us to capitalize on our leading market position

INDUSTRIAL PRODUCTS MAIN GOALS

A WORLD LEADER AND BEYOND

CONCRETING OUR GLOBAL LEADERSHIP OF THE BROMINE MARKET

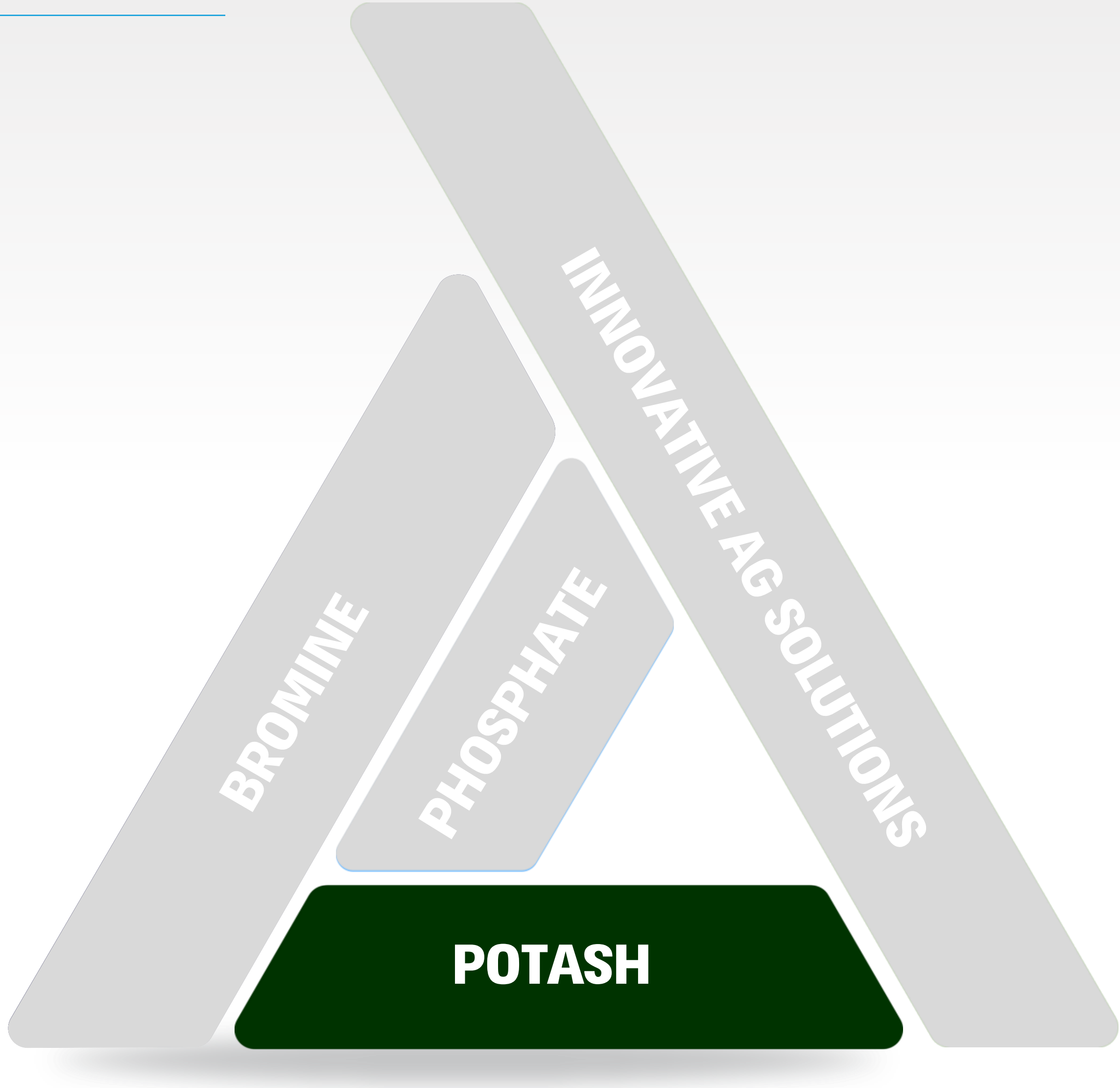
Increasing Demand via new bromine applications

Advocacy & Regulation

Value over volume

Enhancing complementary business

LEADERSHIP STRATEGY



POTASH

ICL PROVIDES ESSENTIAL POTASH-BASED FERTILIZERS ENABLING FARMERS TO

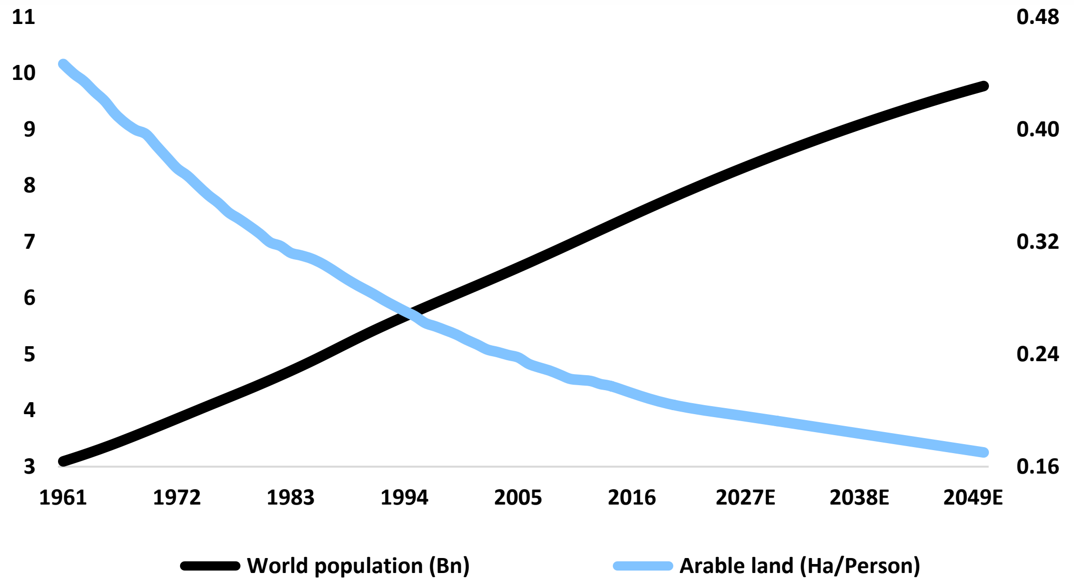
INCREASE YIELDS AND FEED THE WORLD

POTASH

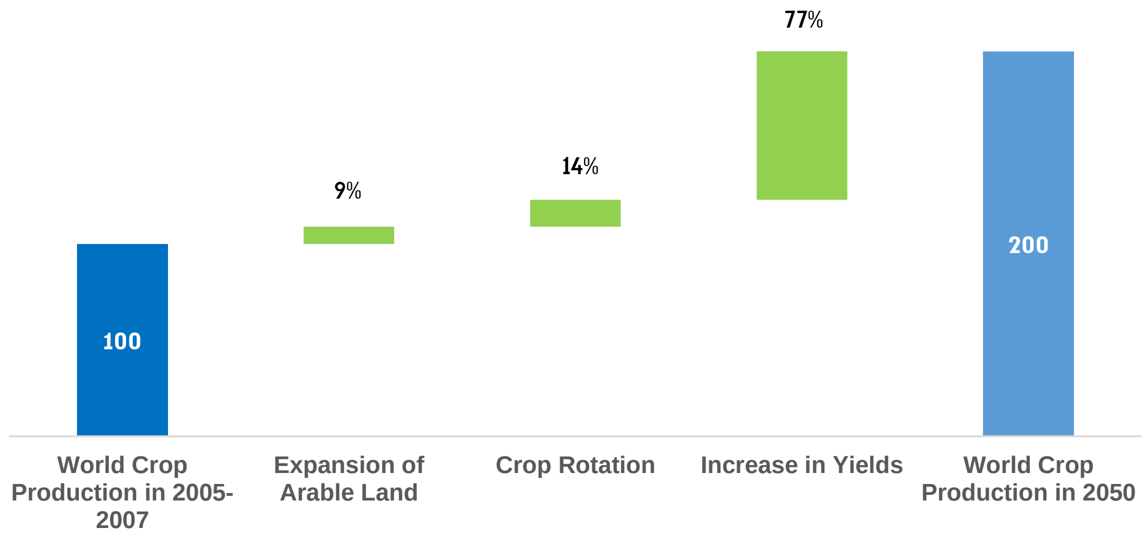
MEETING THE GLOBAL NEED TO FEED THE WORLD'S GROWING POPULATION

Without an improvement in crop yields, the demand for food will far outpace production

World Arable Land Projections



Grain production (indexed to 100)



Source: FAO

ICL

POTASH ICL'S UNIQUE POSITION

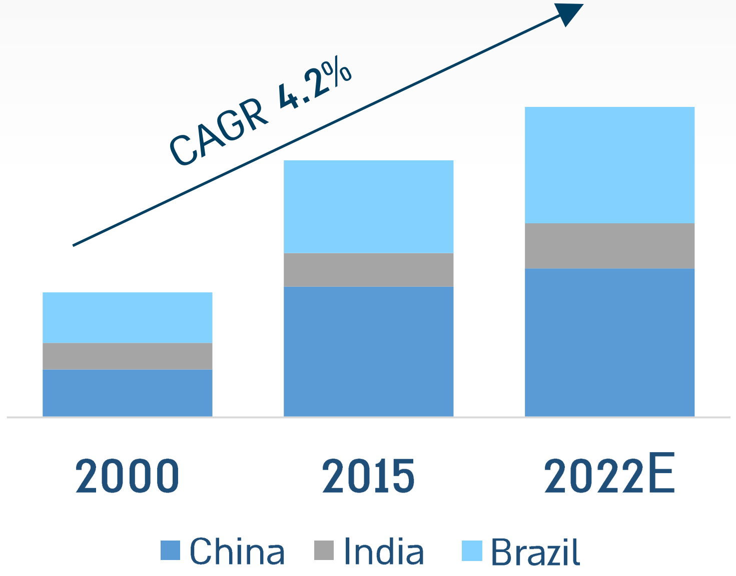
STRONG POSITION

4.8 MILLION TONNES
of potash were produced in 2017

80% PRODUCED FROM THE DEAD SEA
One of the world's lowest cost sites due to evaporation process and logistic advantages

NO.6
Potash manufacturer in the world
The sole producer of polysulphate

WELL ESTABLISHED IN GROWING MARKETS



China, India and Brazil are about 80% of ICL's target markets

Source: CRU

LOWER COST AND FASTER TIME-TO-MARKET

Shorter mine-to-port distances and shorter shipping routes to emerging markets

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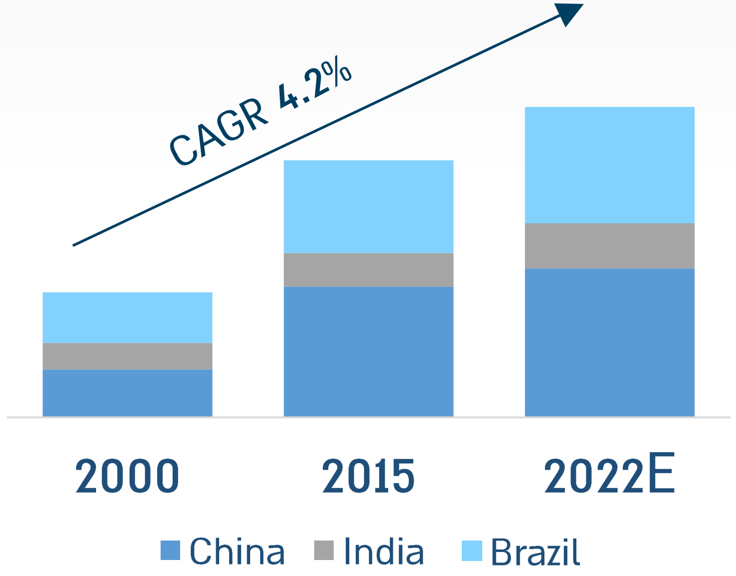

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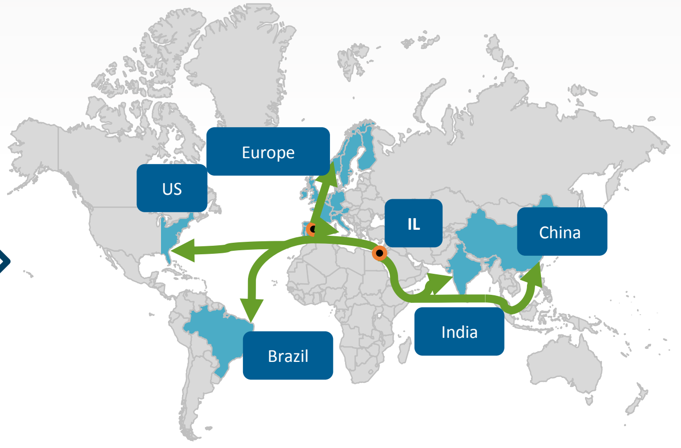


Shorter mine-to-port distances and shorter shipping routes to emerging markets

POTASH OUR GOALS

TOP-3

To be Among the Top-3 most competitive players in in our strategic markets

5MT

Maintain stable production of about 5 million tonnes per year

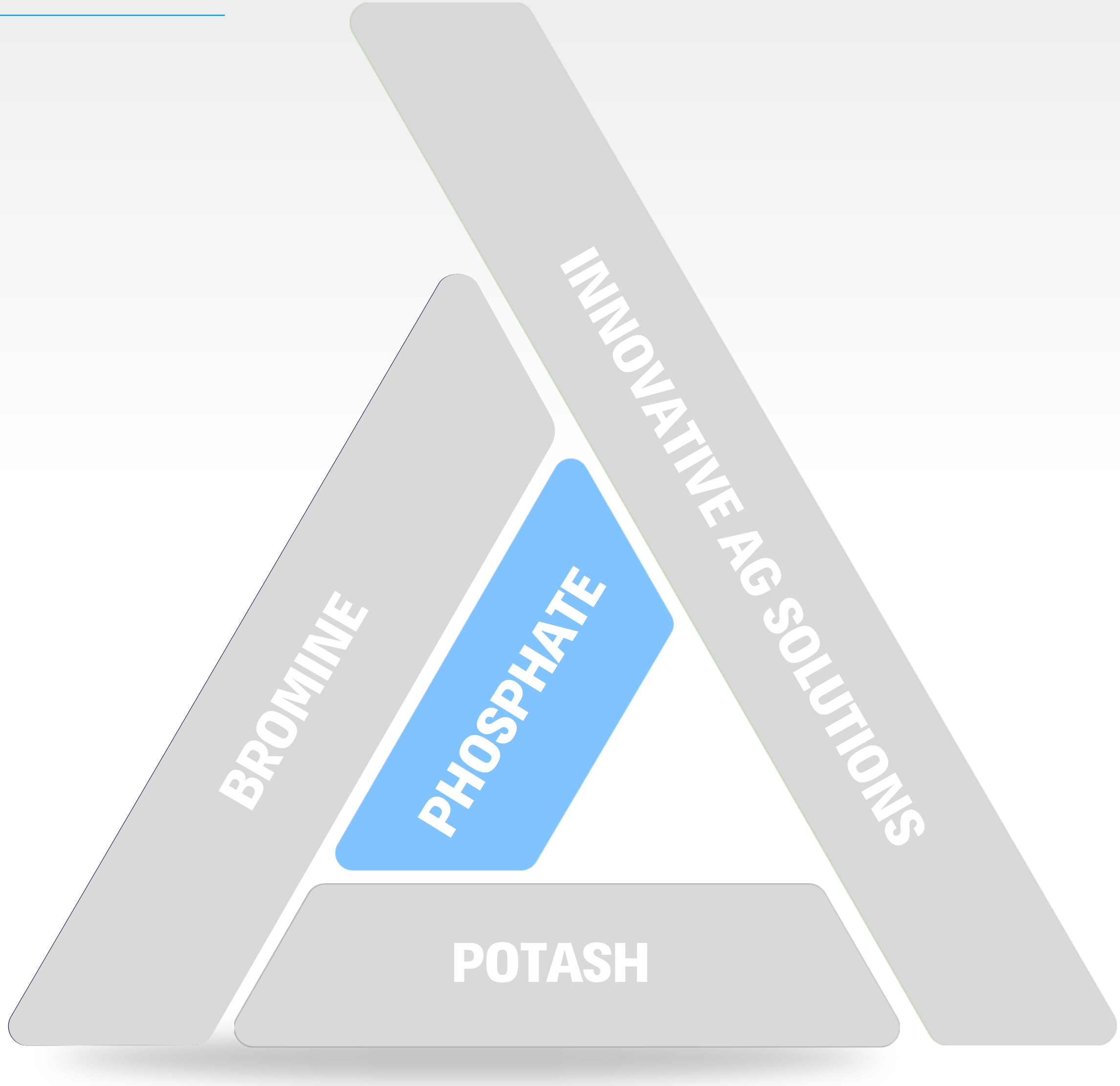
10%

Reduce average cost per tonne by 10% within 5 years

1M

Produce 1 million tonnes of polysulphate in the UK by 2020

LEADERSHIP STRATEGY



PHOSPHATE SOLUTIONS - FOOD

Essential ingredient for the food industry

We enrich sports drinks with

ESSENTIAL MINERALS

We help Cola drinks

BITE

We enhance

TASTE & MOUTH FEEL

of meat and meatless products

We help Dairy Products have the right

TEXTURE & LAST LONGER

We help bakery products

RISE

PHOSPHATE SOLUTIONS - INDUSTRIAL

Serving a wide range of industrial markets

- Oil drilling
- Oral care
- Metals
- Mining
- Cleaning products
- Leather
- Construction
- Paints & coatings
- Asphalt
- Water treatment

PHOSPHATE SOLUTIONS ICL'S RECIPE FOR LEADERSHIP

UNIQUE BACKWARD INTEGRATION MODEL

~4,900K TONNES
of phosphate rock were produced in 2017 and ~2,100K tonnes of fertilizers

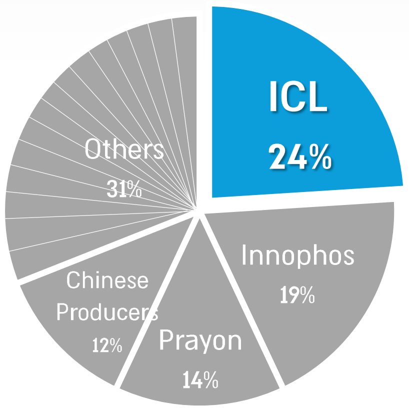
~90% of phosphate rock
used internally for fertilizers and specialty products

1,150K TONNES
of green phosphoric acid were produced in 2017

280K TONNES
of purified phosphoric acid were produced in 2017

WITH A LEADING MARKET POSITION

Market Share – Specialty Phosphates – Europe, NA, and LatAm[1]



Source: ICL estimates (2017)

AND VALUABLE INNOVATIVE PRODUCTS

ICL is focused on value proposition - high-end solutions, original patents and creative proposals for food and industrial manufacturers

PHOSPHATE SOLUTIONS OUR GOALS

A leading provider of value added solutions for the industrial, food and agriculture end markets

Increase capacity of purified phosphoric acid, the base raw material for our downstream specialty products & solutions

Value based product positioning

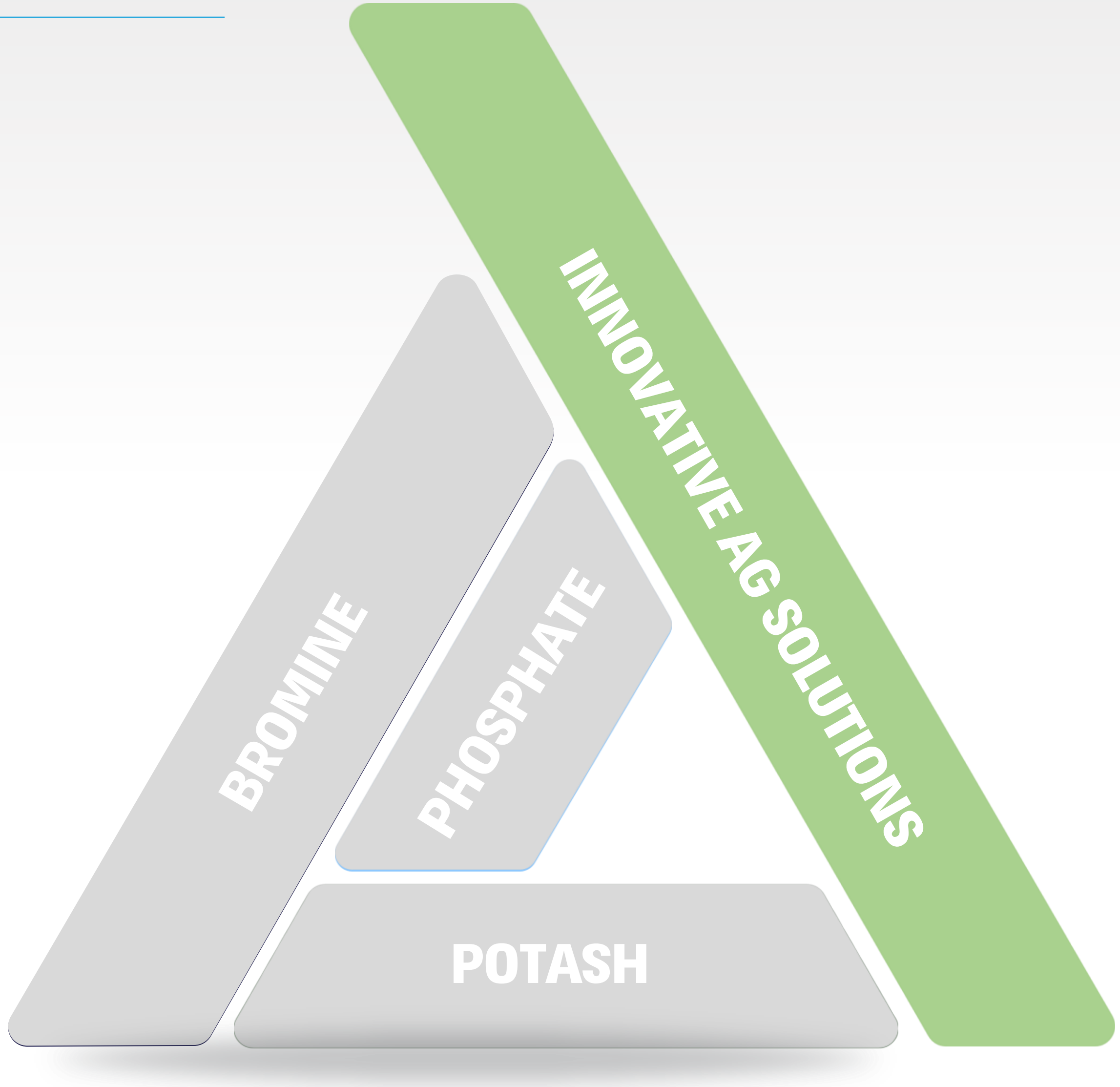
Innovation new applications & solutions

Geographic expansion

Bolt-on M&A

Outgrow the market

LEADERSHIP STRATEGY



INNOVATIVE AG SOLUTIONS CREATING LEADERSHIP

SPECIALTY FERTILIZERS - THE FOUNDATION FOR THE FUTURE

~850K TONNES
of soluble, liquid and controlled release fertilizer capacity

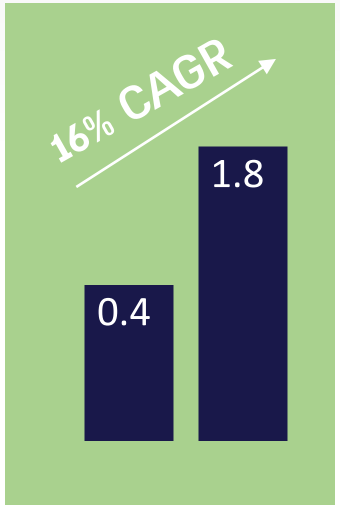
OVER 300
agronomists in sales and customer support

25 YEARS
of experience, know-how accumulation and R&D capability building

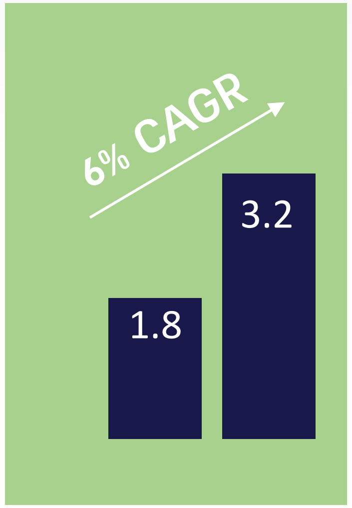
FASTEST GROWING
segment of the fertilizer market

FAST GROWING INDUSTRY

Market Dynamics 2006- 2016 (Mt)[1]



Controlled Release Fertilizers



Soluble Fertilizers

Potential market in 2026[1]: 4.5 Mt (10% CAGR)

Potential market in 2026[1]: 5.7 Mt (10% CAGR)

DIVERSIFIED PORTFOLIO

	Coated Fertilizers		Solubles / Straights				Liquids	
	SRF	CRF	Soluble NPK	MAP/ MKP	SOP/CN	NOP	Bulk Liquids	Foliar Liquids
ICL-SF	^	^	^	^			^	^
Compo	^	^	^					^
Haifa		^	^	^		^		
YARA			^		^			^
SQM		^	^		^	^		
Kingenta		^	^	^		^		

1 IFA publications, RAMS & Co analysis

THE FARMING OF THE FUTURE:
WITH INCREASING PRESSURE TO EXPAND PRODUCTION AND PROTECT OUR ENVIRONMENT, HIGH TECH FARMING TECHNOLOGIES WILL PLAY A CRUCIAL ROLE

IAS LEVERAGING ISRAEL'S HIGH-TECH AND AGRI-TECH ECO SYSTEM

ACADEMIC
ECO SYSTEM

Israel leads the world in the number of researchers per capita

TECHNOLOGICAL
ECO SYSTEM

~$24B of total M&A and $5.2B capital raised in 2017.
Ag-tech investments of $185M in 2017, more than 10% of global investments in ag-tech

BUSINESS
ECO SYSTEM

Leading Israeli companies serving the agriculture market

THE PERFECT STORM

Positions ICL's Ag businesses on a path for growth

POPULATION GROWTH

2B MORE PEOPLE WITHIN 20 YEARS

AGRICULTURE MUST FIND A WAY TO

GROW MORE WITH LESS

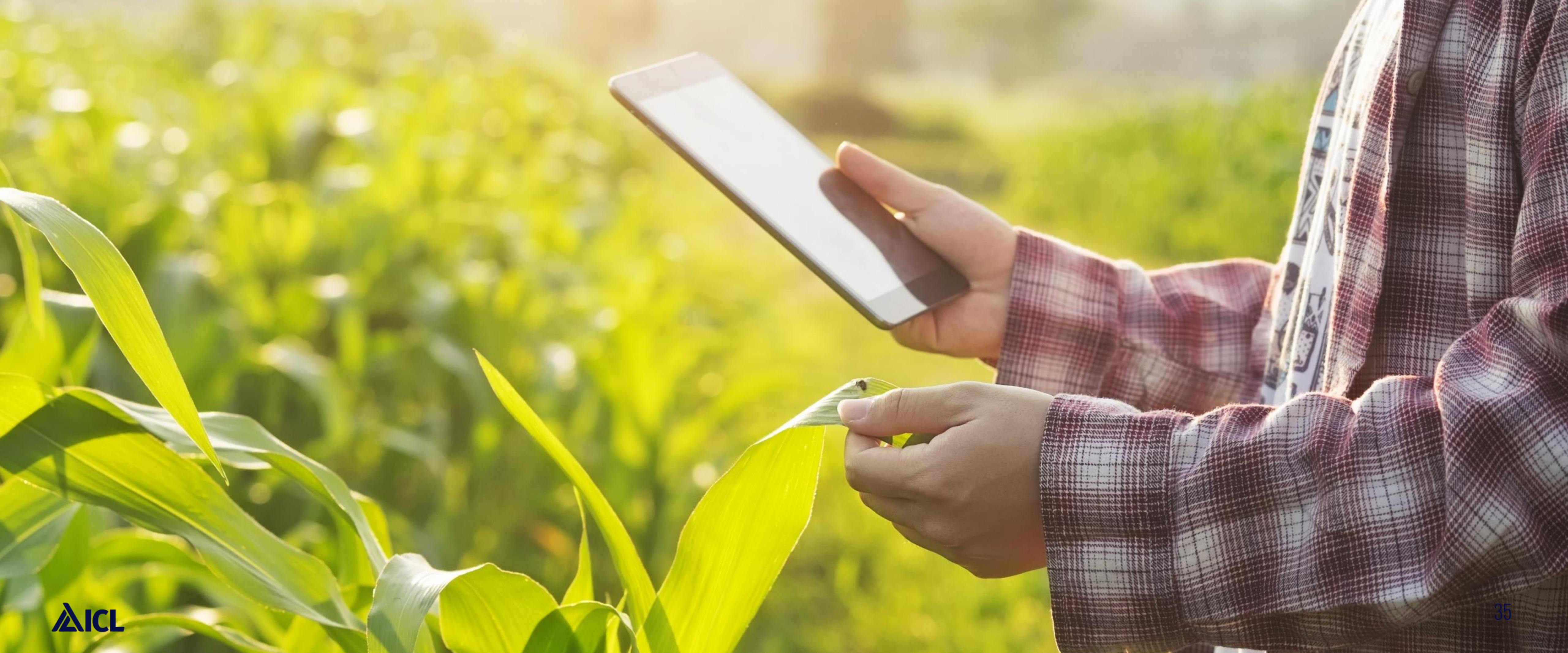
FOOD COMPANIES WILL DRAMATICALLY

CHANGE

STARTUP COMPANIES CREATE

GROUNDBREAKING SOLUTIONS

ICL AIMS TO OFFER FARMERS CUTTING-EDGE SOLUTIONS



INNOVATIVE AG SOLUTIONS

Creating leadership in advanced crop nutrition and farmer centric solutions

PORTFOLIO
Develop new advanced specialty fertilizers, including niche products, to expand our Value-added product portfolio

GROWTH
Grow specialty fertilizers sales from $ 700 million to $ 1 billion in five years while Improving operating margins

UNIQUE R&D CAPABILITIES
Rely on decades of chemical and industrial knowledge to establish ICL as an agro-tech solution leader

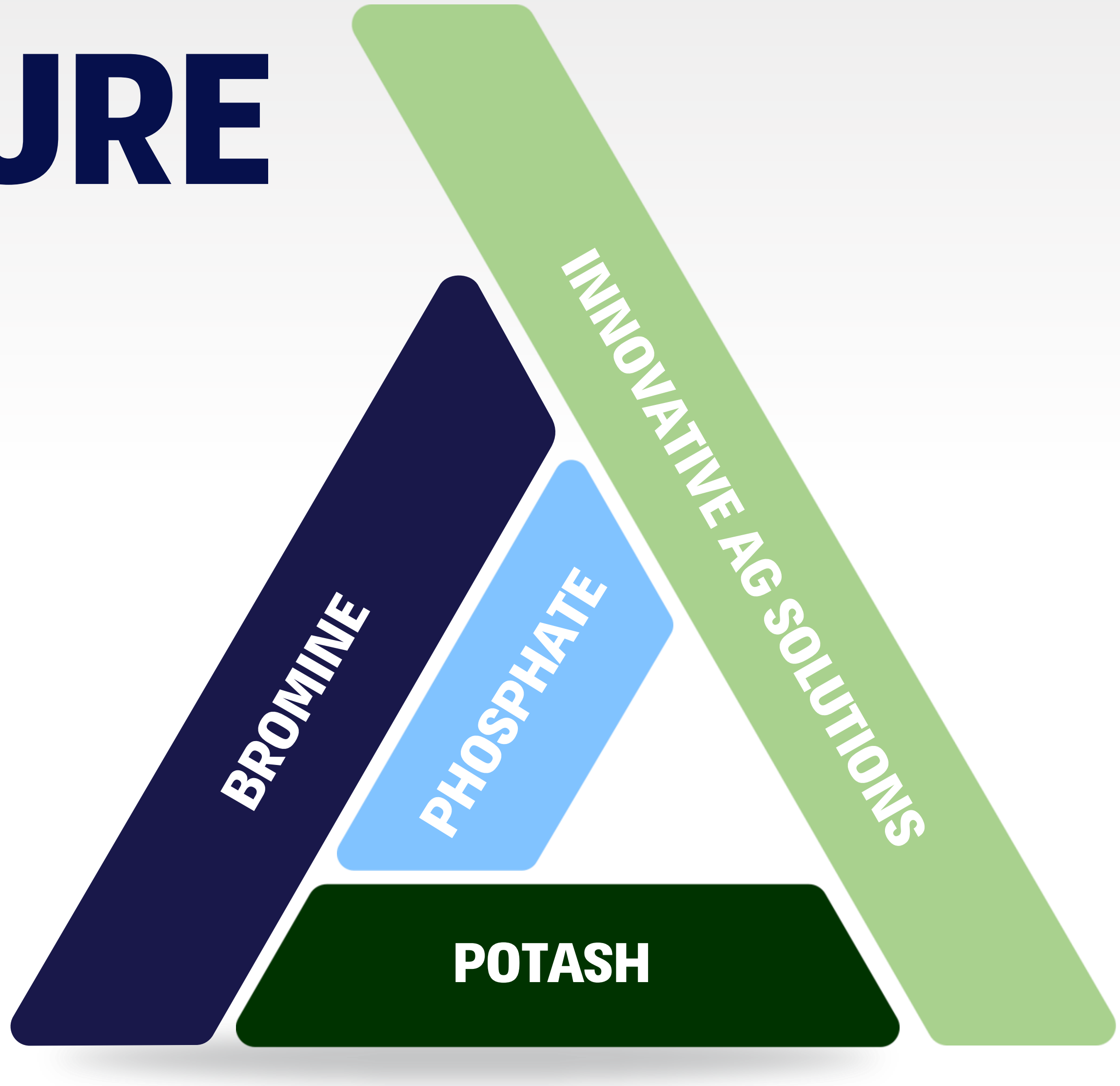
GET CLOSER TO GROWER
Through expansion of our offering and our geographical footprint.
Utilize M&A and partnerships potential

INNOVATION
Leveraging technology and industrial know how via collaboration with agronomists and scientists in order to benefit our customers

DIGITAL TRANSFORMATION
Leveraging precision agriculture in order to offer farmers advanced digital solutions

LEADERSHIP STRATEGY

PRESENT&FUTURE



ICL IS ON THE VERGE OF A TIPPING POINT

POSITIVE BUSINESS MOMENTUM

H1 2018 continued strong performance, margin expansion and successful value-oriented initiatives in specialty businesses

IMPROVING MARKET CONDITIONS

Higher commodity prices, demand growth and tight supply

SHARE OVERHANG REMOVED

Nutrien successfully sold its ~14% stake to a group of Israeli and foreign institutional investors

GROWTH STRATEGY

Enhance market leadership and capture growth throughout our businesses

DEBT OPTIMIZATION

Providing financial flexibility to execute strategy

ALIGNED ORGANIZATION

New long-term labor contracts, streamlining organization, smooth transition of new CEO

THANK YOU

visit us at www.icl-group.com

Appendix

Financial Overview

Additional Data Regarding Aligned Divisions

Sales	FY 2015	Q1 2016	Q2 2016	Q3 2016	Q4 2016	FY 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	FY 2017	Q1 2018	Q2 2018
Potash	1,515	273	299	351	415	1,338	283	314	372	414	1,383	353	346
Phosphate Solutions	2,049	556	584	548	498	2,186	523	507	520	487	2,037	533	541
Industrial Products (Bromine)	1,034	268	294	275	283	1,120	310	291	289	303	1,193	317	331
Innovative Ag Solutions	680	188	189	147	137	661	192	190	154	156	692	221	212
Setoffs and eliminations	(239)	(59)	(55)	(53)	(34)	(202)	(48)	(48)	(46)	(53)	(196)	(53)	(59)
Sub-Total	**5,039**	**1,226**	**1,311**	**1,268**	**1,299**	**5,103**	**1,260**	**1,254**	**1,289**	**1,307**	**5,109**	**1,371**	**1,371**
Divested businesses' contribution	366	39	66	115	39	260	35	68	151	54	309	33	-
Total Sales - ICL	**5,405**	**1,265**	**1,377**	**1,383**	**1,338**	**5,363**	**1,295**	**1,322**	**1,440**	**1,361**	**5,418**	**1,404**	**1,371**

Profit	FY 2015	Q1 2016	Q2 2016	Q3 2016	Q4 2016	FY 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	FY 2017	Q1 2018	Q2 2018
Potash	637	50	64	75	93	282	37	61	65	119	282	62	76
Phosphate Solutions	340	65	70	48	41	224	37	37	52	23	149	52	55
Industrial Products (Bromine)	225	62	71	77	76	286	77	76	77	73	303	78	94
Innovative Ag Solutions	63	20	23	7	5	55	20	19	9	8	56	25	23
G&A & other	(349)	(86)	(91)	(92)	(84)	(353)	(64)	(65)	(64)	(73)	(266)	(72)	(60)
Sub-Total	**916**	**111**	**137**	**115**	**131**	**494**	**107**	**128**	**139**	**150**	**524**	**145**	**188**
Divested businesses' contribution	78	4	26	49	9	88	9	25	76	18	128	6	0
Total - adjusted operating income - ICL	**994**	**115**	**163**	**164**	**140**	**582**	**116**	**153**	**215**	**168**	**652**	**151**	**188**

Division sales and profit Include inter-segment sales, exclude G&A and unallocated expenses

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Q2 2018 HIGHLIGHTS

Strong sales growth and margin expansion across all of ICL's businesses: Bromine, Potash and Phosphate value chains, and Specialty Fertilizers

Operating income increased by 19%. Excluding divested businesses, adjusted operating income increased by 47%[1] and adjusted net income more than doubled[1]

Strong balance sheet following divestments and debt optimization

Solid operating cash flow generation supports distribution of $56 million dividend for Q2 with an industry leading annualized dividend yield of ~3.5%[2]

ICL to align its organizational structure with its strategy to enhance leading market position and promote growth

See Q2 2018 6-K for a reconciliation of Adjusted operating income to operating income and Adjusted net income to net income

(1) See reconciliation table in the appendix

(2) Based on a share price of $4.77 as of July 30th, 2018

Q2 2018 Results Summary

$ millions	Q2 18	Q2 17	% change	Q1 18	% change
Sales	1,371	1,322	4%	1,404	(2)%
Operating income	172	144	19%	985	(83)%
Adjusted operating income[1]	188	153	23%	151	25%
Adjusted EBITDA[1]	296	251	18%	251	18%
Net income	101	57	77%	928	(89)%
Adjusted net income[1]	113	64	77%	106	7%
EPS[2]	$0.08	$0.04	77%	$0.73	(89)%
Adjusted EPS[2]	$0.09	$0.05	77%	$0.08	7%
Operating Cash Flow	164	199	(18)%	36	356%
Net Debt	2,267	3,300	(31)%	2,269	-

1 Adjusted operating income, Adjusted net income and Adjusted EBITDA are non-GAAP financial measures. See Q2 2018 6-k for a reconciliation of Adjusted operating income to operating income, adjusted net income to net income and calculation of adjusted EBITD

2 Fully diluted. EPS and Adjusted EPS calculated as net income and Adjusted net income, respectively, divided by weighted-average diluted number of ordinary shares outstanding. See 6-k for number of shares for each period.

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Effective Tax Rate

$ millions	Q2 18	FY2017
Adjusted income before tax[1]	134	528
Normalized tax rate (including resource tax)	22%	26%
Normalized tax expenses	30	136
Carryforward losses not recorded for tax purposes	3	19
Sub-Total	33	155
Sub-Total - %	25%	29%
Other items (mainly exchange rate impact)	(9)	1
Adjusted income tax	24	156
Actual Effective tax rate	18%	30%

1 Calculated as Adjusted operating income – finance expenses

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Reconciliation Tables

Calculation of Adjusted income before tax ($ millions)	Q2 18	FY2017
Adjusted operating income	188	652
Finance expenses	(54)	(124)
Adjusted income before tax	134	528

Calculation of Pro-forma Adjusted operating income ($ millions)	Q2 18	Q2 17
Operating income	172	144
Adjustments[1]	16	9
Adjusted operating income	188	153
Divested businesses' profit	-	(25)
Pro-forma Adjusted operating income	188	128

Calculation of Pro-forma Adjusted net income ($ millions)	Q2 18	Q2 17
Net income	101	57
Adjustments[1]	12	7
Divested businesses' profit	-	(25)
Allocated tax and finance expenses for divested businesses	-	11
Pro-forma Adjusted operating income	113	50

1 See detailed reconciliation table in the Q2 2018 6-K.
See Q2 2018 6-K for a reconciliation of Adjusted operating income to operating income and Adjusted net income to net income.

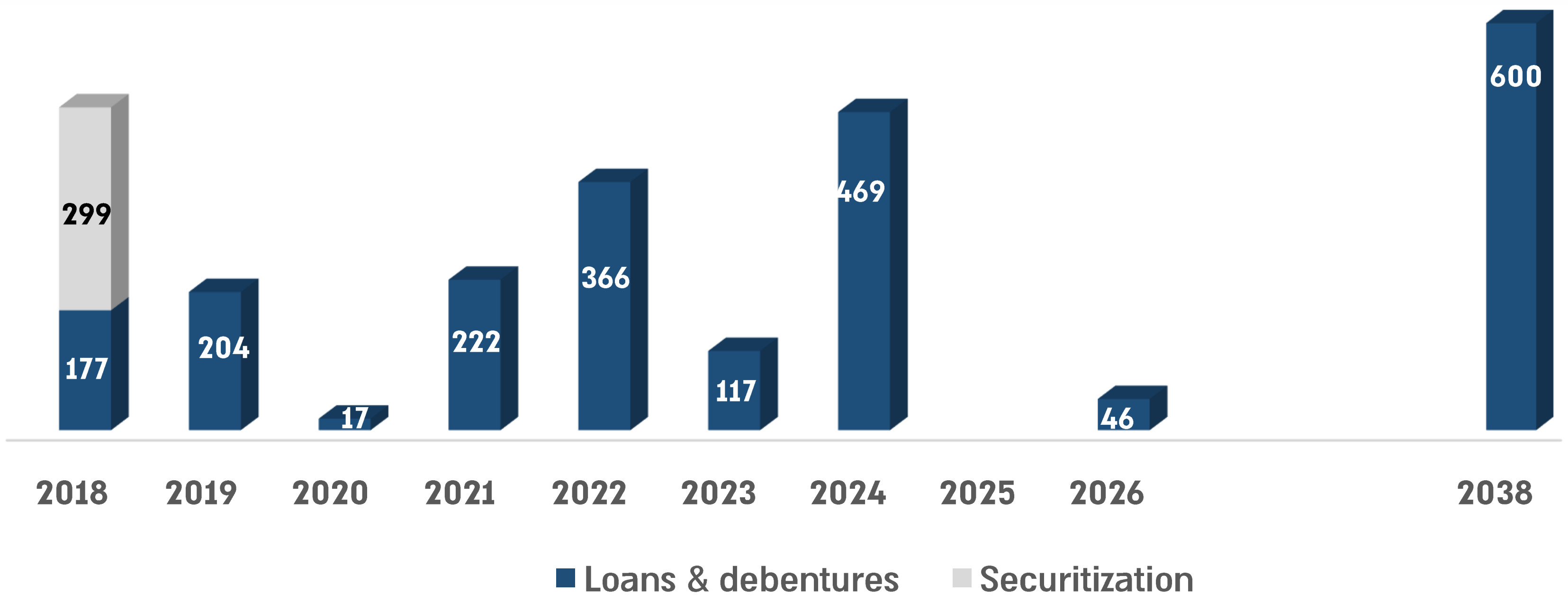
Successful Optimization of Debt Structure

Maturities as of June 2018

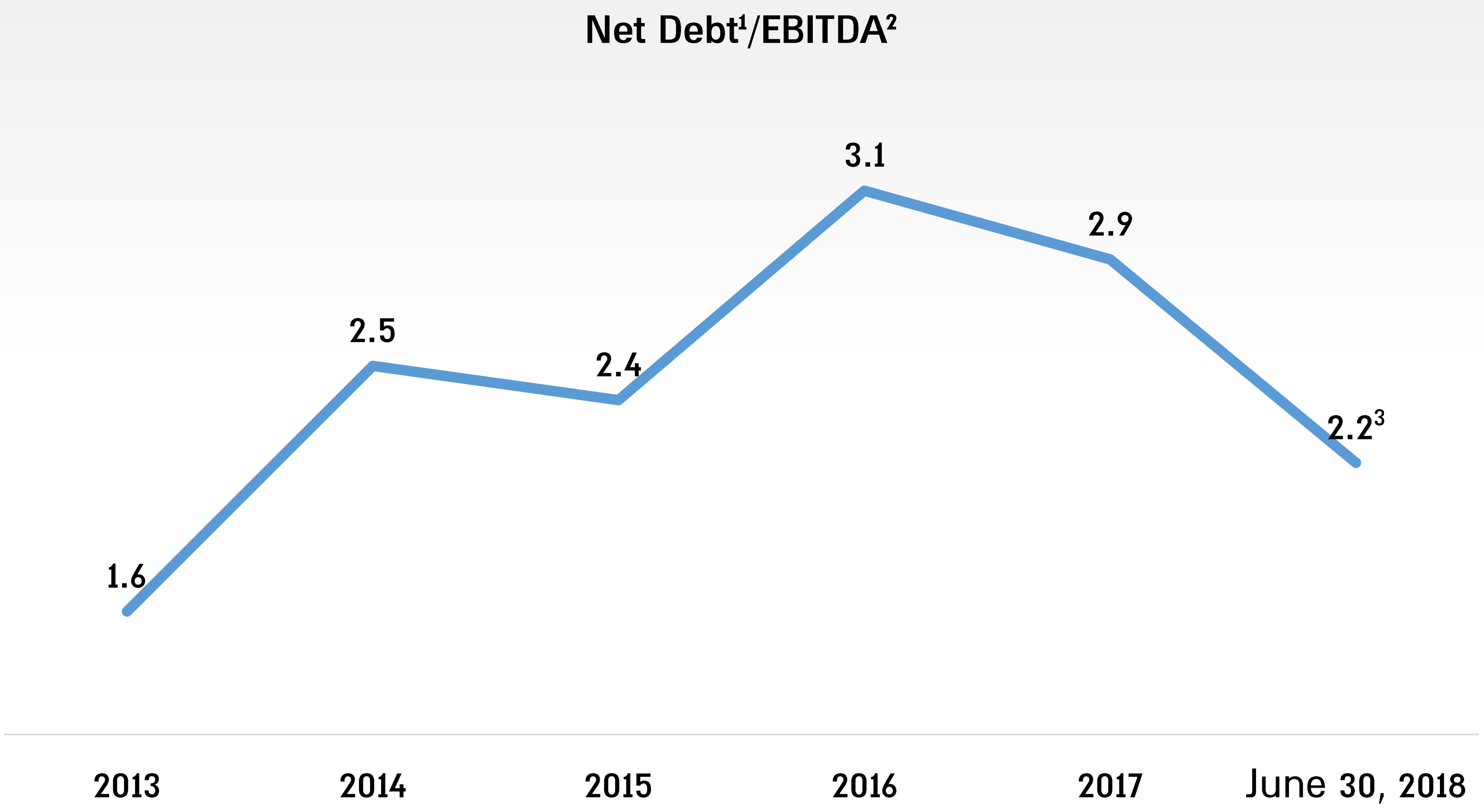
$ millions

Available credit facilities as of June 30, 2018 amount to $1.8 billion

Gross debt as of June 30, 2018 amounts to $2.5 billion



Decreasing Net Debt/EBITDA Ratio



1 Net debt calculated as short term credit + long term debt & debentures – cash & cash equivalents – short term investments & deposits
2 See Q2 2018 6-K for a reconciliation of Adjusted EBITDA
3 Net debt as of June 30, 2018 divided by last 12 months Adjusted EBITDA excluding divested businesses

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Industrial Products

ICL-IP Product Supply Chains

Produced

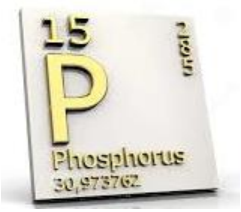
Bromine compounds plants:
Israel
Netherlands
China

MgCl
Salts
KCl

Specialty Minerals plants:
Israel
France*

Customers

Purchased



Phosphorus compounds plants:
Germany
USA

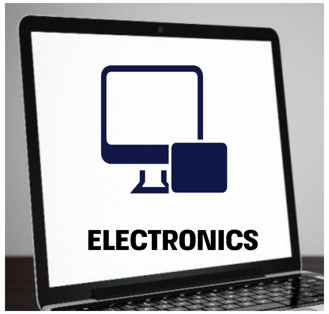
* *RM sourced from 3rd parties*

Global Trends and Major End Markets

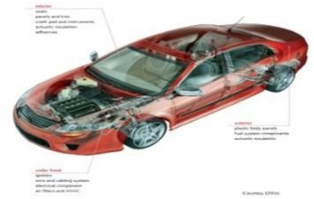
Standard of living

Population

Regulation & Environmental



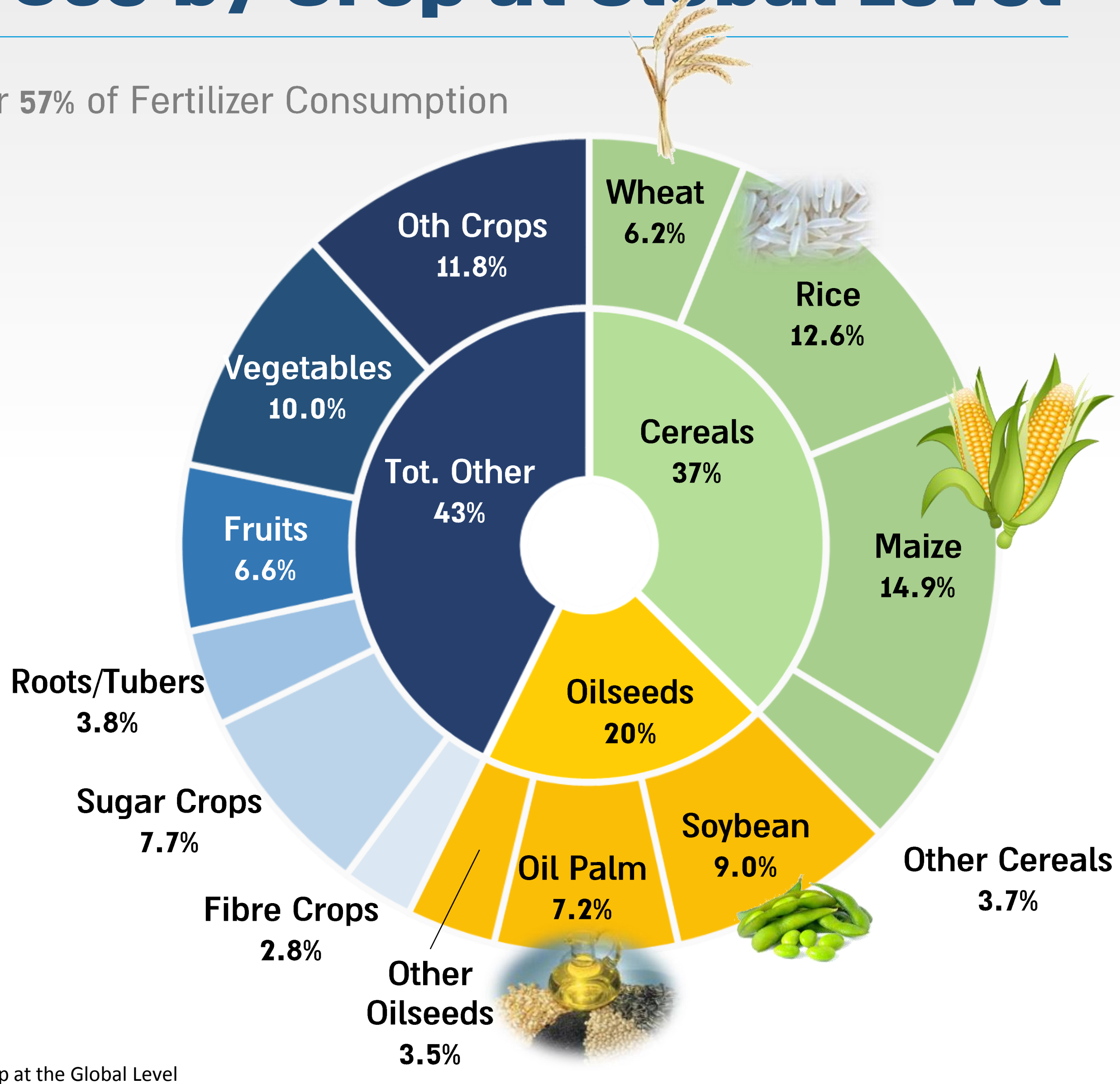
Major Trends and ICL Solutions

Trends	→	ICL's Solutions	
Clean Air Mercury Emissions Control		MERQUEL®	
Renewable energy Energy storage		Electrolytes for Bromine Flow battery	
Electric car/ Autonomous car		New generation polymeric FRs	
Home automation		New generation polymeric FRs	
Water shortage and treatment		New Biocides	

Potash

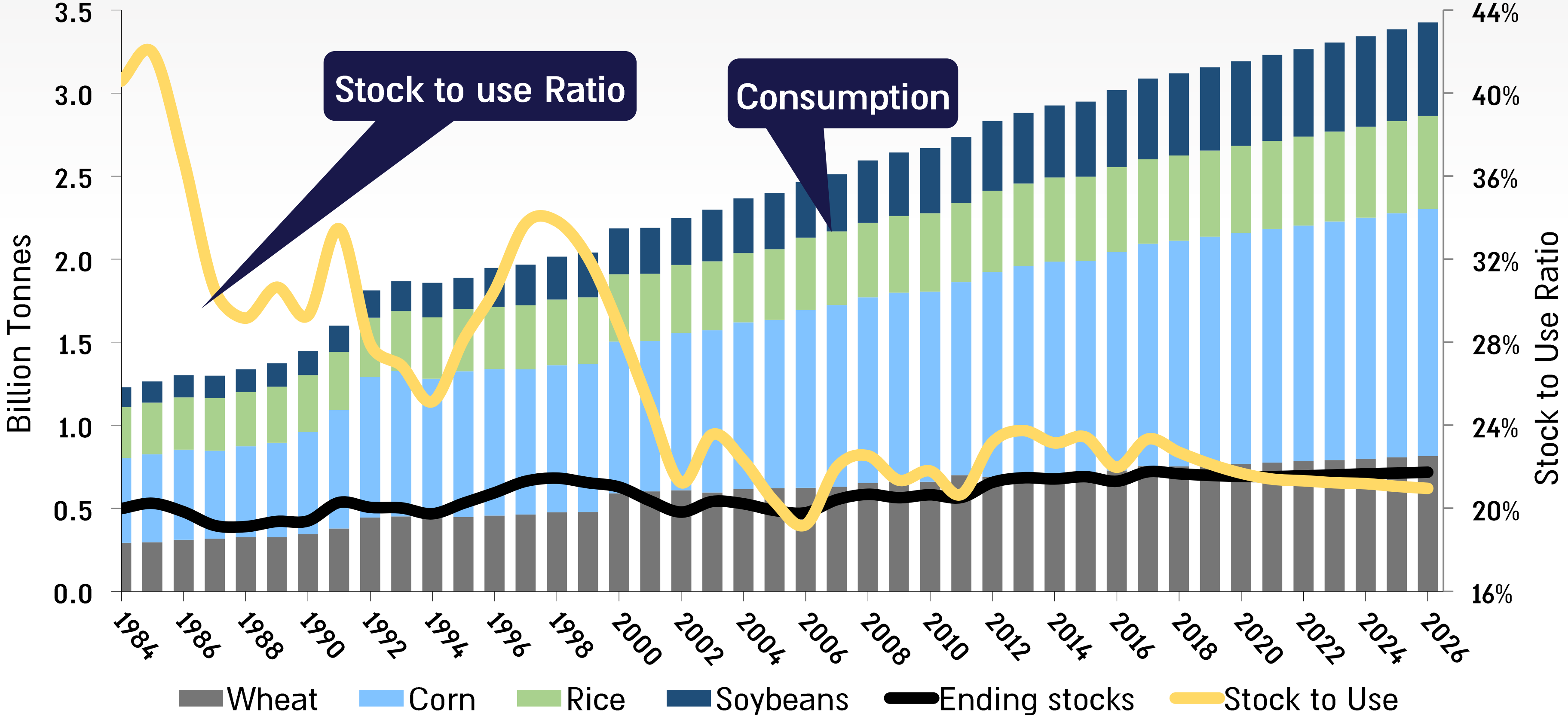
Total Fertilizer Use by Crop at Global Level

Cereals and Oilseeds Account for **57%** of Fertilizer Consumption



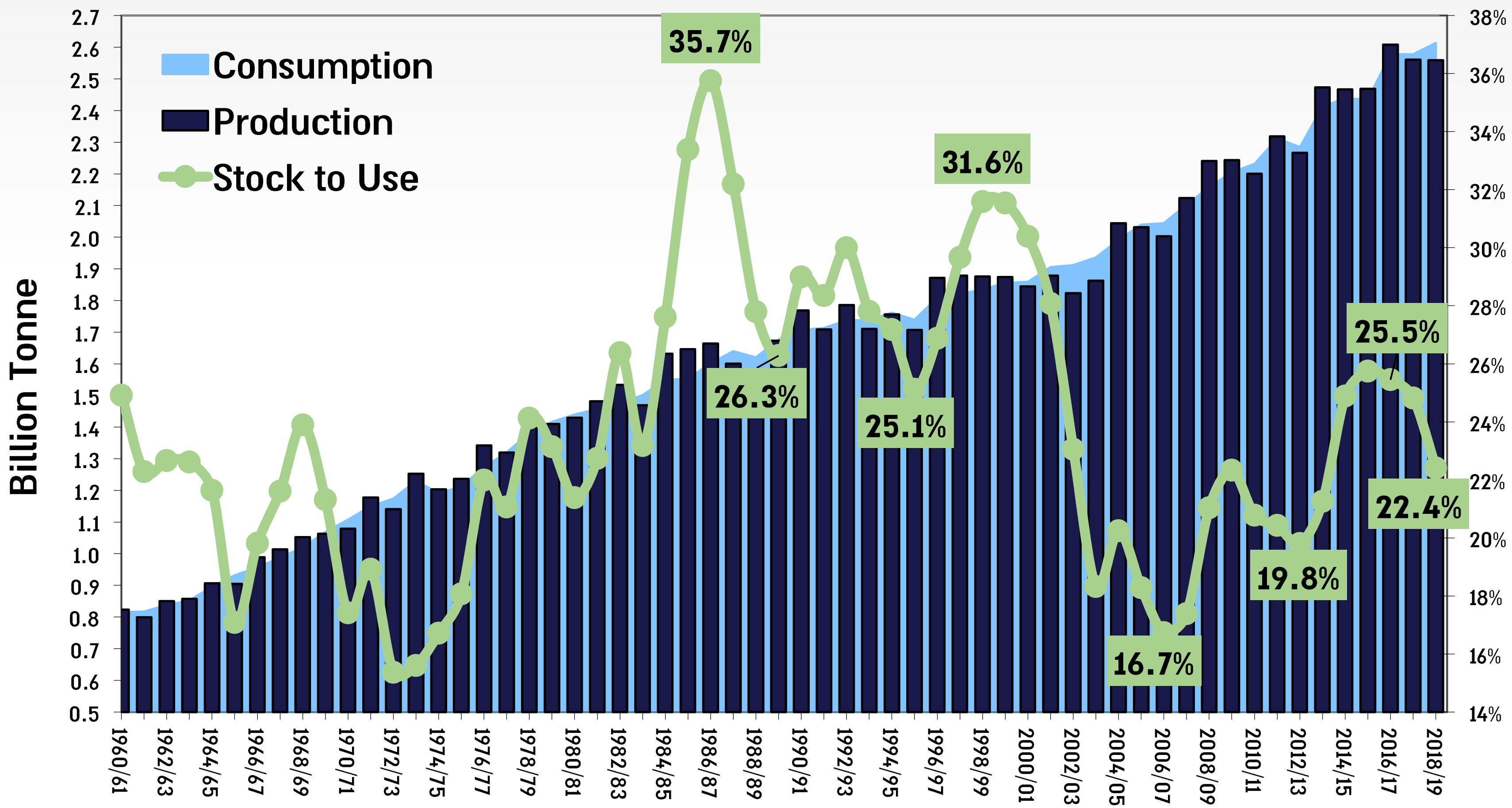
Source: IFA- Assessment of Fertilizer Use by Crop at the Global Level

World Main Crops Long Term Forecast Consumption, Stock and Stock to Use Ratio



Source: OECD-FAO Agricultural Outlook 2017-2026 (Jul 2017)

World Grains Production & Consumption: Current Stock to Use Ratio

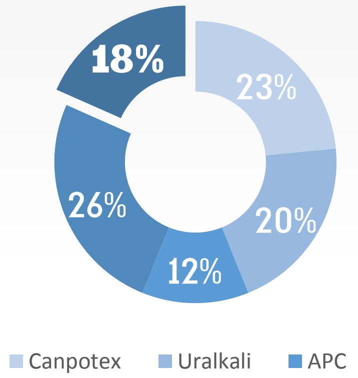


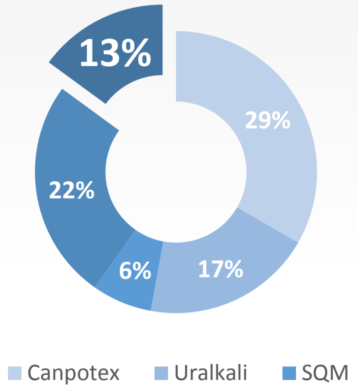
Source: OECD-FAO Agricultural Outlook 2017-2026 (Jul 2017)

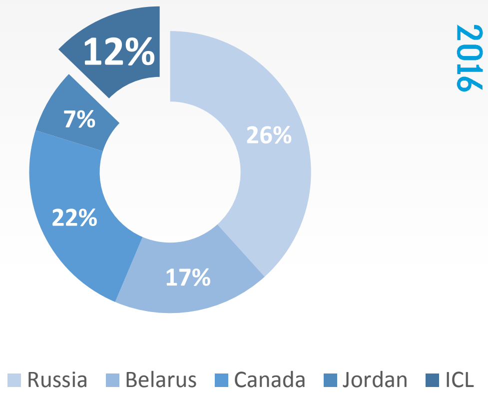
ICL's Potash Market Share in Fast Growing Markets

Total Import 2016

India	Brazil	China
3.8 Mt	8.8 Mt	6.8 Mt

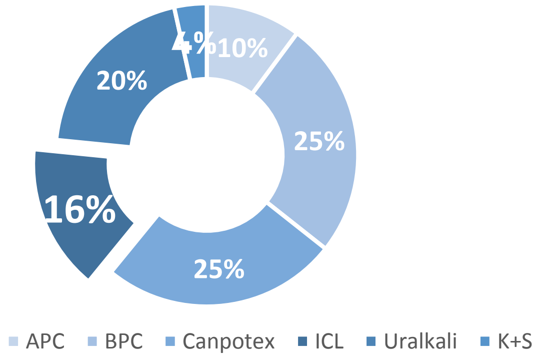


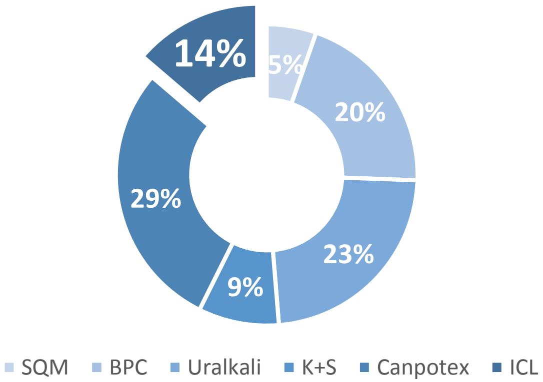


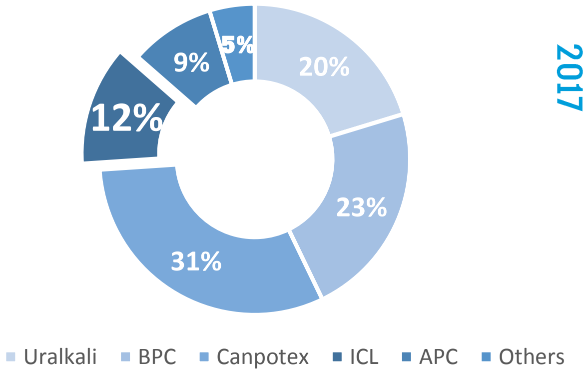


Total Import 2017

India	Brazil	China
4.5 Mt	9.2 Mt	7.5 Mt

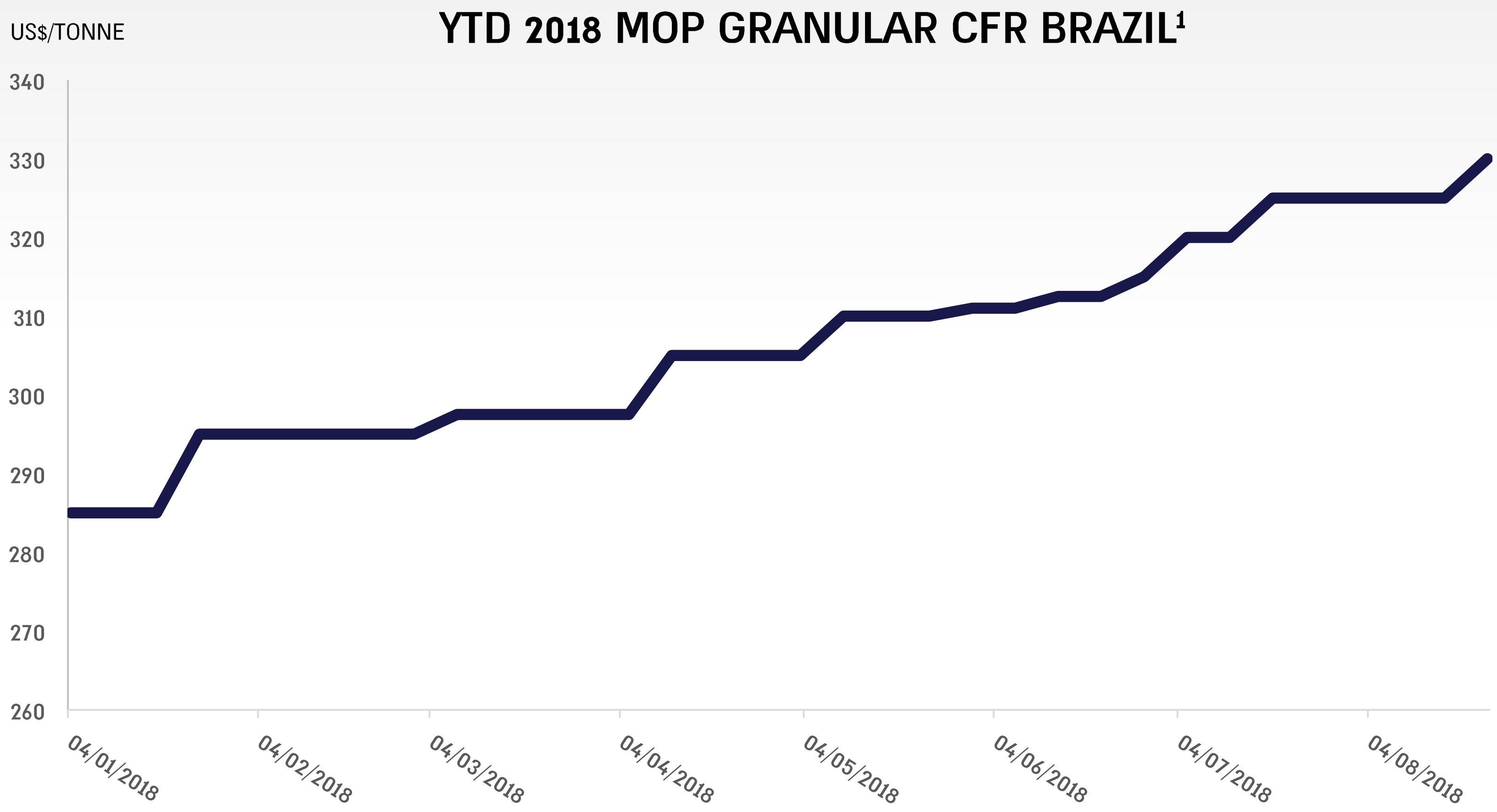






Sources: ANDA, Chinese Customs, Fertilizer Association of India

Positive Potash Spot Pricing trend

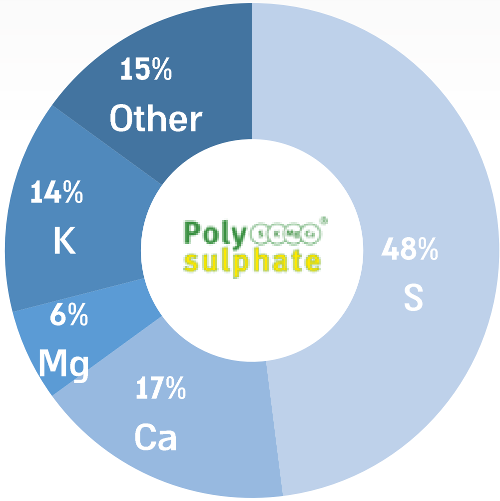


1 Sources: CRU

ICL UK: The World's Only Producer of Polysulphate

A PREMIUM NICHE FERTILIZER WITH UNIQUE BENEFITS

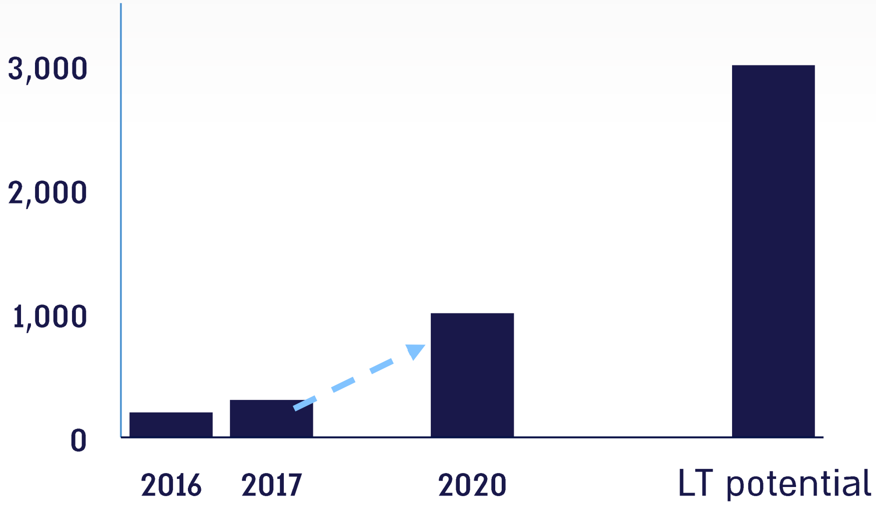
Mineral Attributes



- Multi-nutrients
- Extended Availability
- Natural fertilizer

ICL's Advantages

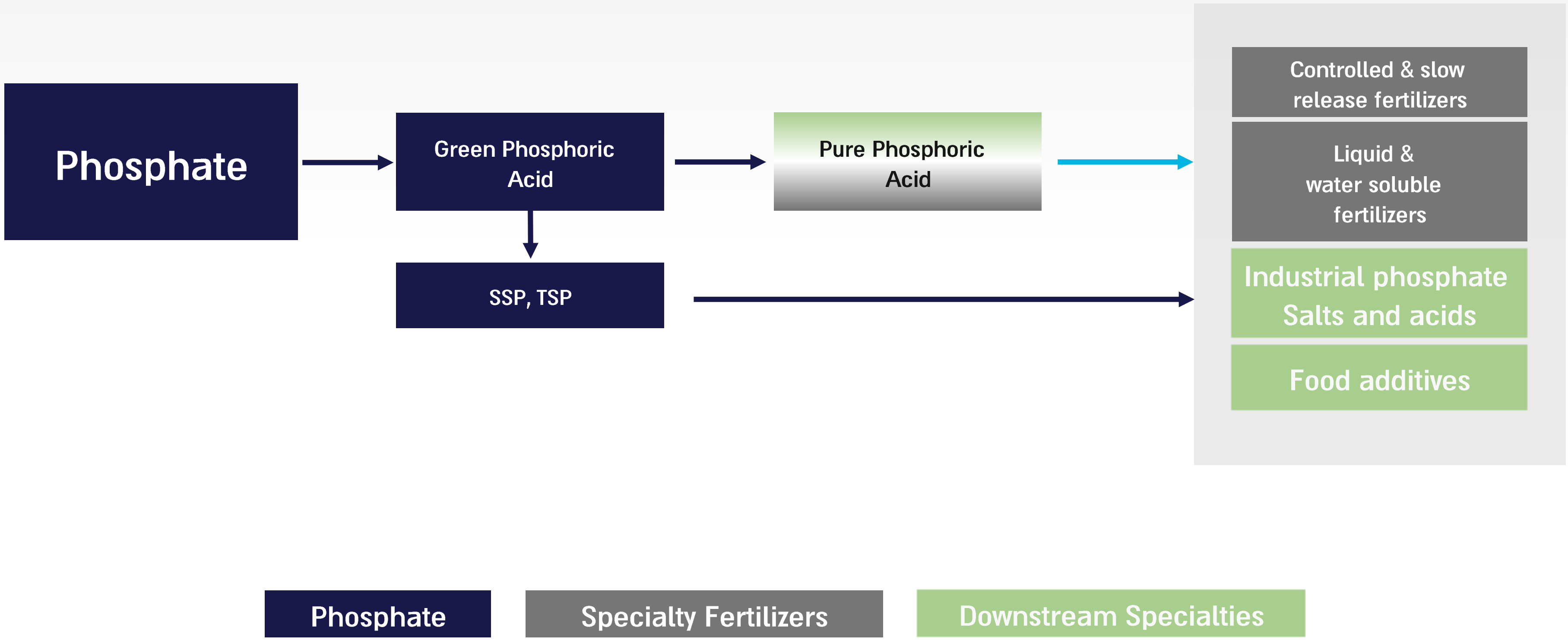
Market Demand Outlook (million tonnes)



- Sole producer
- Existing infrastructure
- Market position

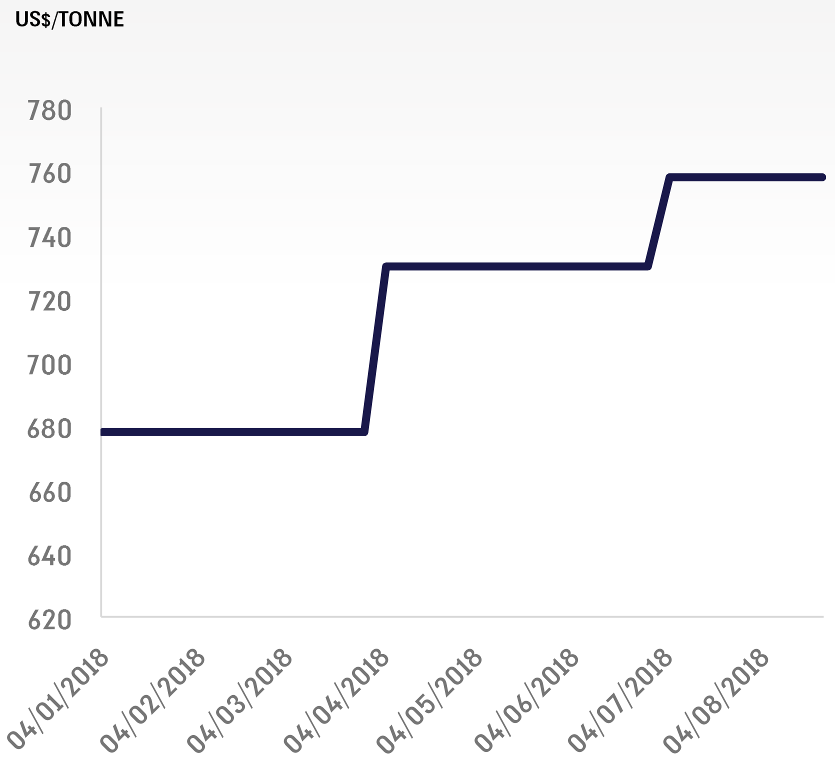
Phosphate Solutions

Phosphate Solutions: Backward Integrated Value Chain

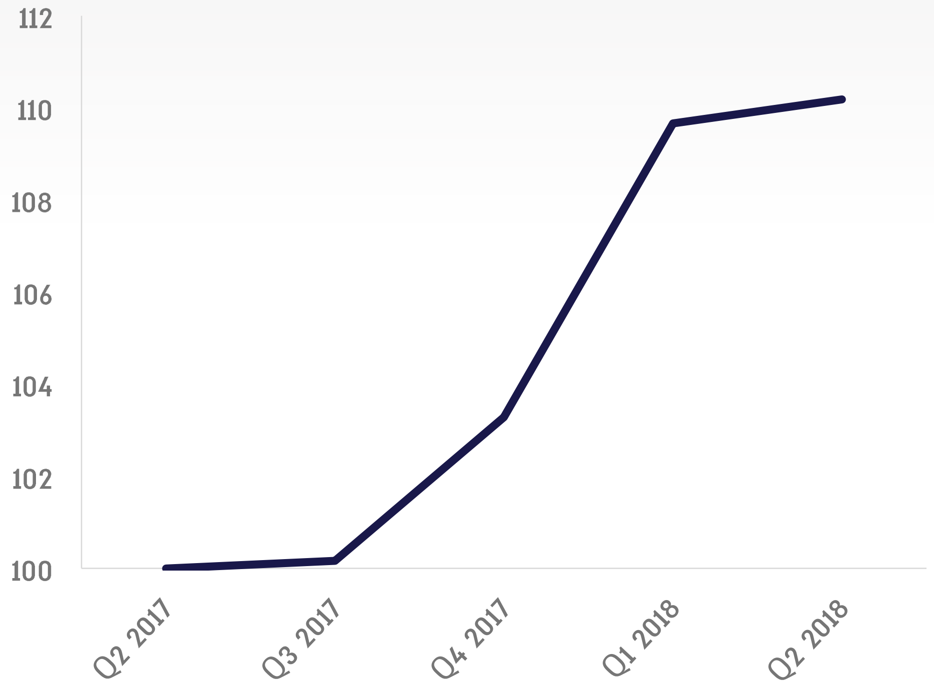


Phosphoric Acid Pricing Trends

YTD 2018 PHOSPHORIC ACID CFR INDIA[1]



WHITE PHOSPHORIC ACID PRICE INDEX[2]



1 Source: CRU

2 Global price index for Food Grade White Phosphoric Acid, from ICL internal sources

We Have Built a World-Class Advanced Additives Portfolio

Phosphate Salts and Acids	Paints and Coatings




HALOX®

LOPON®

Description	• Technical Phosphates & Related Specialties; food and technical grade Phosphoric Acids	• Specialty phosphates and blends, selected organic chemistry
Key Applications	• Metal treatment, water treatment, cleaners, oral care, cola drinks, asphalt modification, others	• Corrosion Inhibition, Flash Rust Inhibitors, Tannic Stain Inhibitors

Vast Product Portfolio Serving a Variety of End Food Additives Markets

	Meat, Poultry and Seafood	Dairy and Dairy Protein	Bakery and Other
Description	• Providing solutions for modifying texture and stability of food products, including meat substitutes	• Produces milk and whey proteins for food ingredients • Provides integrated solutions based on dairy proteins and phosphate additives	• ICL leavening acids impact the appearance, texture and volume of bakery products
Key Applications	• Continued development of applications for low-sodium salts (SALONA™) from the Dead Sea	• Development of new products based on milk proteins	• Novel product applications by exploiting synergies between food phosphates, proteins, starches and fibers
M&A	• In 2014, completed acquisition of the Hagesud Group, a German producer of premium spice blends and food additives for meat processing	• In 2015, completed acquisition of Prolactal GmbH, a leading European producer of dairy proteins • On June 2018, ICL entered into an agreement for the sale of the assets and business of Rovita, which produces commodity milk protein	

Food Specialties: Markets and Competition

Food Phosphates, Blends & Multi-Blends	Dairy and Protein	Spices
Budenheim	Budenheim	Budenheim
Innophos	Innophos	Innophos
PRAYON	PRAYON	PRAYON
WIBERG®	Arla®	瓮福集团 WENGFU GROUP
FRUTAROM FOUNDED 1933	Fonterra	CXPC 澄星集团 CHENGXING GROUP

Innovative Ag Solutions

Building Leadership in Advanced Crop Nutrition Solutions

ICL's Leadership in the Specialty Fertilizers Market

NOVAPEAK

1993

2010

דשנים וחמרים כימיים בע"מ

everris.

2011

04
2011

Fuentes
FERTILIZANTES
MEMBER OF ICL

Xcalibur
(USA)

05
2012

11
2012

NU3

AMEGA SCIENCES

09
2014

ICL Specialty Fertilizers: Our Strengths

- Leader in Key Markets
- Access to P and K resources, unique access to Polysulphate
- Wide Portfolio with well established brands & unique products
- Profound agronomic knowledge & strong professional sales force
- Advanced P and K chemistry
- Advanced and flexible manufacturing technologies
- Efficient Supply Chain
- Leveraging on supporting global trends

Our Core Markets and Products Today

Controlled Release Fertilizers (CRF)

Water Soluble Fertilizers (WSF) | Slow Release Fertilizers

Growing Media | Grass Seeds

Liquid Fertilizers | Liquid Fertilizers

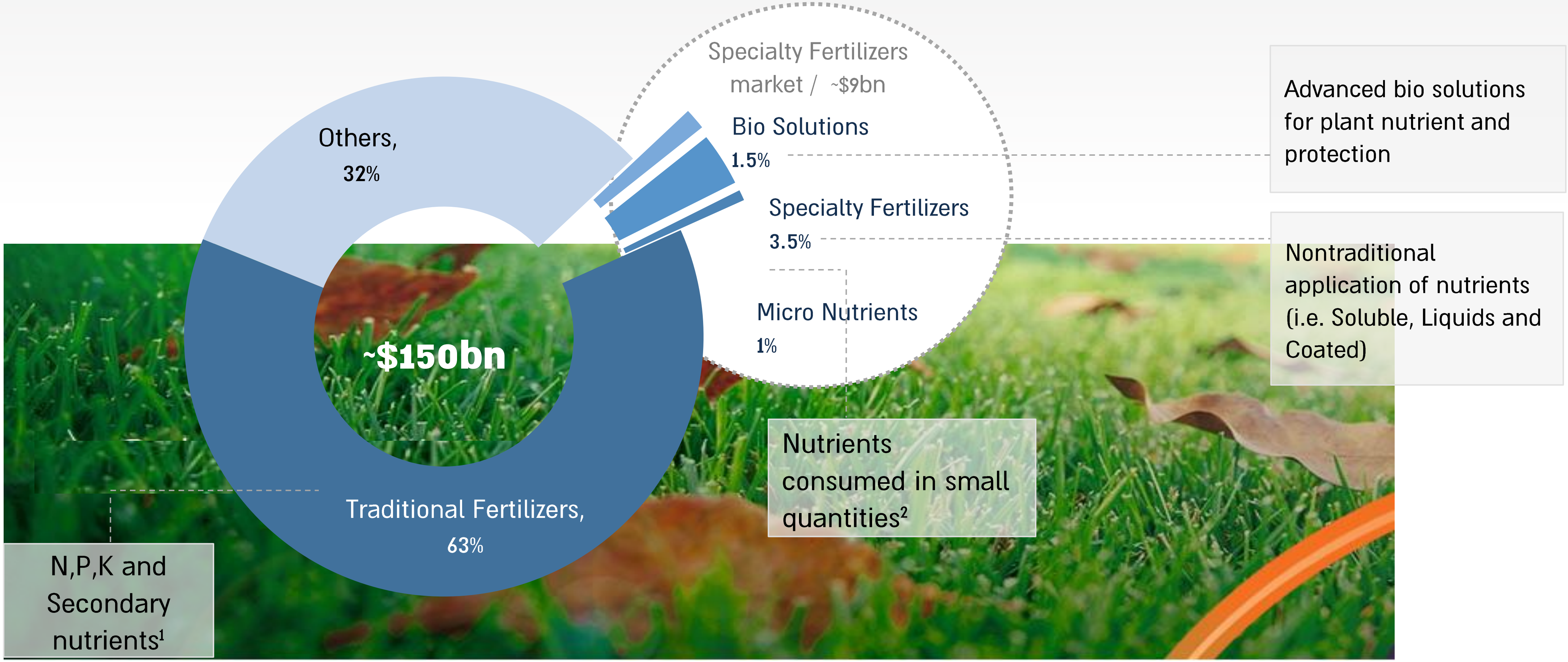
Straights (MAP / MKP / Pekacid)

Plant Protection Products

Adjuvants Water Conservation Agents

ICL

Specialty Fertilizers and Bio Solutions Have Became An Important Part of the Ag Input



1 Calcium, Magnesium and Sulfate
2 iron, cobalt, chromium, copper, iodine, manganese, selenium, zinc and molybdenum

Leveraging Precision Ag to Grow Sales

Digitization of Farms -Sensing, Analytics and Connectivity Solutions

Big data insights

New products
New customers

More sales