## KAMADA LTD.

# CONSOLIDATED FINANCIAL STATEMENTS

# AS OF SEPTEMBER 30, 2014

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## CONSOLIDATED BALANCE SHEETS

	As of Septe	ember 30.	As of December 31,
	2014	2013	2013
	Unaud	lited	Audited
		In thousands	
Current Assets Cash and cash equivalents Short-term investments	\$ 18,071 42,207	\$ 71,232 4,707	\$ 59,110 15,067
Trade receivables, net	16,408	17,285	17,882
Other accounts receivables	2,078	2,532	3,694
Inventories	25,549	22,279	21,933
	104,313	118,035	117,686
Non-Current Assets Long-term inventories	_	165	_
Property, plant and equipment, net	21,780	20,951	21,443
Other long-term assets	143	177	250
	21,923	21,293	21,693
	126,236	139,328	139,379
<u>Current Liabilities</u> Short term credit and Current maturities of convertible debentures	8,186	5,658	8,718
Trade payables	15,740	9,124	14,093
Deferred revenues	3,898	7,603	5,454
Other accounts payables	3,627	4,312	4,313
	31,451	26,697	32,578
Non-Current Liabilities Convertible debentures	7.711	20.652	7.400
Deferred revenues	7,711 7,590	20,653 9,489	7,498
Employee benefit liabilities, net	7,390 890	9,489 866	8,506 827
	16,191	31,008	16,831
Equity	0.206	0.010	0.201
Share capital	9,206	9,010	9,201
Share premium  Conversion ention in convertible debontures	157,278	149,219	157,100
Conversion option in convertible debentures Capital reserve due to translation to presentation currency	2,217 (3,490)	3,789 (3,490)	2,218 (3,490)
Capital reserve due to translation to presentation currency  Capital reserve from hedges	(5,490)	185	156
Capital reserve from available for sale financial assets	42	103	(27)
Capital reserve from avanable for safe inhancial assets  Capital reserve from share-based payments	8,154	4,850	5,189
Capital reserve from employee benefits	(129)	(141)	(129)
Accumulated deficit	(94,629)	(81,799)	(80,248)
	78,594	81,623	89,970
	\$ 126,236	\$ 139,328	\$ 139,379

	For the 9 mo	led	enc	onths period ded	Year ended
	Septem			nber 30,	December 31
	2014	<u>2013</u>	2014	2013	2013
		Unau			Audited
	Thousands	s of US dollar	(Except for p	per-snare inco	me (loss) data)
Revenues from proprietary products	\$ 25,285	\$ 32,023	\$ 9,143	\$ 12,066	\$ 50,658
Revenues from distribution	20,849	14,168	8,007	5,414	19,965
Total revenues	46,134	46,191	17,150	17,480	70,623
Cost of revenues from proprietary products	20,445	16,516	5,739	6,834	27,104
Cost of revenues from distribution	18,118	12,133	7,036	4,721	17,112
Total cost of revenues	38,563	28,649	12,775	11,555	44,216
Gross profit	7,571	17,542	4,375	5,925	26,407
Research and development expenses	12,613	9,167	4,180	2,833	12,745
Selling and marketing expenses	2,041	1,554	675	591	2,100
General and administrative expenses	6,011	5,514	2,017	1,543	7,862
Operating income (loss)	(13,094)	1,307	(2,497)	958	3,700
Financial income	1,041	245	439	80	289
Income (expense) in respect of currency	02	(166)	(4.4)	(0.6)	(260)
exchange and derivatives instruments, net	92	(166)	(44)	(96)	(369)
Financial expense	(2,350)	(2,479)	(759)	(926)	(3,153)
Income (loss) before taxes on income	(14,311)	(1,093)	(2,861)	16	467
Taxes on income	70	(1.100)	36	(21)	443
Net Income (loss) Other Comprehensive Income (loss): Items that may be reclassified to profit or loss in subsequent periods: Net gain (loss) on available for sale financial	(14,381)	(1,108)	(2,897)	37	443
assets	69	(44)	(51)	64	(27)
Net loss on cash flow hedge	(211)	-	(109)	_	(73)
Items that will not be reclassified to profit or loss in subsequent periods:	,		( ,		(, - )
Actuarial net gain of defined benefit plans	_	_	-	-	12
Total comprehensive income (loss)	\$ (14,523)	\$ (1,152)	\$ (3,057)	\$ 101	\$ 355
Income (loss) per share attributable to equity holders of the Company:				-	
	¢ (0.41)	¢ (0.04)	¢ (0.00)	Φ 0.00	¢ 0.01
Basic income (loss) per share	\$ (0.41)	\$ (0.04)	\$ (0.09)	\$ 0.00	\$ 0.01
Diluted income (loss) per share	\$ (0.41)	\$ (0.04)	\$ (0.09)	\$ 0.00	\$ 0.01

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Share C	apital	Share premium	Conversion in convertibe debenture	available for le sale financial	Capital reserve due to translation to presentation currency	Capital reserve from hedges	Capital reserve from share-based payments	Capital reserve from employee benefits	Accumulated deficit	Total equity
						Uı	naudited				
						In th	ousands				
Balance as of January 1, 2014 Net loss	\$	9,201	\$ 157,100	\$ 2,2	18 \$ (27)	\$ (3,490)	\$ 156 -	\$ 5,189	\$ (129)	\$ (80,248) (14,381)	\$ 89,970 (14,381)
Other comprehensive income (loss)		_	-		- 69	-	(211)	-	-	-	(142)
Total comprehensive income (loss)	-	_			- 69		(211)			(14,381)	(14,523)
Exercise of options into shares, net Conversion of convertible		5	170		-	-	-	(110)	-	-	65
debentures into shares		-	8	(	1) -	-	-			-	7
Cost of share-based payment		-	-		-	-	-	3,075	-	-	3,075
Balance as of September 30, 2014	\$	9,206	\$ 157,278	\$ 2,2	\$ 42	\$ (3,490)	\$ (55)	\$ 8,154	\$ (129)	\$ (94,629)	\$78,594

	Share C	apital	Share premium	op con	version tion in vertible entures	due to to	l reserve ranslation sentation rency	rese l	Capital erve from hedges Unaudited	Capital reserve from share-based payments	Capital reserv from employed benefits		.ccumulated deficit	Tot	al equity
								In t	thousands						
Balance as of January 1, 2013 Net loss	\$	7,204	\$ 96,874 -	\$	3,794	\$	(3,490)	\$	229	\$ 4,614 -	\$ (14)	a) S	\$ (80,691) (1,108)	\$	28,393 (1,108)
Other comprehensive loss		-	-		-		-		(44)	-		-	-		(44)
Total comprehensive loss Issuance of ordinary shares, net of issuance		-	-		-		-		(44)	-		-	(1,108)		(1,152)
costs		1,749	51,115		-		-		-	-			-		52,864
Exercise of options into shares, net Conversion of convertible debentures into		56	1,191		-		-		-	(679)		-	-		568
shares		1	39		(5)		-		-	-		-	-		35
Cost of share-based payment					<u> </u>		_		<u>-</u>	915		_	_		915
Balance as of September 30, 2013	\$	9,010	\$ 149,219	\$	3,789	\$	(3,490)	\$	185	\$ 4,850	\$ (141	) 5	\$ (81,799)	\$	81,623

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Share Ca	apital	Share premium	Conversion option in convertible debentures	Capital reserve from available for sale financial assets	Capital reserve due to translation to presentation currency	Capital reserve from hedges	Capital reserve from share- based payments	Capital reserve from employee benefits	Accumulated deficit	Total equity
						Una	udited				
						In thou	ısands				
Balance as of July 1, 2014	\$	9,203	\$ 157,212	\$ 2,217	\$ 93	\$ (3,490)	\$ 54	\$ 7,217	\$ (129)	\$ (91,732)	\$ 80,645
Net loss		-	-	-	-	-	-	-	-	(2,897)	(2,897)
Other comprehensive loss		-	-	-	(51)	-	(109)	-	-	-	(160)
Total comprehensive loss		_			(51)		(109)			(2,897)	(3,057)
Exercise of options into shares, net		3	66	-	-	-	-	(43)	-	-	26
Cost of share-based payment								980			980
Balance as of September 30, 2014	\$	9,206	\$ 157,278	\$ 2,217	\$ 42	\$ (3,490)	\$ (55)	\$ 8,154	\$ (129)	\$ (94,629)	\$78,594

							Capita	al reserve										
					Conv	ersion	dı	ue to	Caj	pital	Cap	oital						
					opti	on in	trans	lation to	res	erve	reserv	e from	Capital	reserve				
	GI C			Share	conve	ertible	prese	entation	fr	om	share	-based	from em	ployee	Acc	cumulated		
	Share C	apital	pı	remium	debei	ntures	cur	rency	hec	lges	payr	nents	bene	fits	(	deficit	Tota	l equity_
									Una	udited								
								I	n thou	ısands								
Balance as of July 1, 2013	\$	8,983	\$	148,655	\$	3,794	\$	(3,490)	\$	121	\$	4,903	\$	(141)	\$	(81,636)	\$	80,989
Net income		-		-		-		-		-		-		-		37		37
Other comprehensive income				<u> </u>						64		_				_		64
Total comprehensive income		-		-		-		-		64		-		-		37		101
Exercise of options into shares, net		26		529		-		-		-		(319)		-		-		236
Conversion of convertible debentures into														-				
shares		1		35		(5)		-		-		-				-		31
Cost of share-based payment				<u> </u>								266				_		266
										\$								
Balance as of September 30, 2013	\$	9,010		\$ 149,219	\$	3,789	\$	(3,490)		185	\$	4,850	\$	(141)	\$	(81,799)	\$	81,623

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	hare apital	Share premium	op con	version tion in vertible entures	Capital if from av	ailable ale	due to t	ll reserve ranslation sentation rency	Capi reserve hedg	from ges	reserv share	pital re from -based nents	Capital reserve from employee benefits	cumulated deficit	Tota	l equity
								In	thousand							
Balance as of January 1, 2013 Net income Other comprehensive income (loss)	\$ 7,204 - <u>-</u>	\$ 96,874 - -	\$	3,794	\$	(27)	\$	(3,490)	\$	229 (73)	\$	4,614 - -	\$ (141) - 12	\$ (80,691) 443	\$	28,393 443 (88)
Total comprehensive income (loss) Exercise of warrants and options	-	-		-		(27)		-		(73)		-	12	443		355
into shares Issuance of ordinary shares, net of	62	1,275		-		-		-		-		(752)	-	-		585
issuance costs Conversion of convertible	1,749	51,053		-		-		-		-		-	-	-		52,802
debentures into shares Cost of share-based payment	 186	7,898		(1,576)		<u>-</u>		- -		<u>-</u>		1,327		 - 		6,508 1,327
Balance as of December 31, 2013	\$ 9,201	\$ 157,100	\$	2,218	\$	(27)	\$	(3,490)	\$	156	\$	5,189	\$ (129)	\$ (80,248)	\$	89,970

	For the 9 mor Ende Septemb	ed	For the 3 mor End Septeml	ed	Year Ended
<del>-</del>	2014	2013	2014	2013	December 31, 2013
_		Unaud			Audited
		Thousan	ds of US dollar		
Cash Flows from Operating Activities					
Net income (loss)	\$ (14,381)	\$ (1,108)	\$ (2,897)	\$ 37	\$ 443
Adjustments to reconcile loss to net cash used in operating activities:					
Adjustments to the profit or loss items:					
Depreciation and amortization	2,041	2,267	726	752	3,001
Finance expenses, net	1,217	2,400	364	942	3,233
Cost of share-based payment	3,075	915	980	266	1,327
Loss from sale of fixed assets	-	73	-	6	73
Taxes on income	70	15	36	(21)	24
Change in employee benefit liabilities, net	63	148	56	96	121
	6 166	<i>5</i> 010	2 162	2.045	7 770
Changes in asset and liability items:	6,466	5,818	2,162	2,045	7,779
Decrease (increase) in trade receivables Decrease (increase) in other accounts	2,177	(2,983)	(587)	(4,726)	(3,445)
receivables	295	(1,075)	(235)	(1,282)	(444)
Decrease (increase) in inventories and long-term inventories	(3,616)	(1,693)	(1,678)	1,622	(1,182)
Decrease (increase) in deferred	1,226	156	412	128	(1,231)
expenses Increase (decrease) in trade payables	1,110	(3,289)	(788)	(111)	1,579
Increase (decrease) in other accounts	1,110	(3,209)	(766)	(111)	1,575
payables	(686)	646	(882)	(314)	264
Decrease in deferred revenues	(2,472)	(3,138)	(643)	(1,653)	(6,270)
	(1,966)	(11,376)	(4,401)	(6,336)	(10,729)
Cash paid and received during the period for:					
Interest paid	(963)	(1,573)	(361)	(511)	(1,968)
Interest received	385	411	253	216	663
Taxes paid	(158)	(97)	(94)	(43)	(42)
_	(736)	(1,259)	(202)	(338)	(1,347)
Net cash used in operating activities	\$ (10,617)	\$ (7,925)	\$ (5,338)	\$ (4,592)	\$ (3,854)

## CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the 9 mo End Septem	led	For the 3 mc	-	Year Ended December 31,
	2014	2013	2014	2013	2013
			ıdited		Audited
		Tho	usands of US	dollar	
Cash Flows from Investing Activities					
Short-term investments	(26,624)	12,159	160	4,311	\$ 1,732
Purchase of property and equipment	(2,356)	(4,425)	(821)	(1,678)	(5,643)
Proceeds from sale of equipment	<u> </u>	3			8
Net cash provided by (used in) investing activities	(28,980)	7,737	(661)	2,633	(3,903)
Cash Flows from Financing Activities					
Exercise of options into shares	65	545	26	277	562
Proceeds from issuance of ordinary shares, net	-	53,099	-	(859)	52,953
Short term credit from bank and others, net	-	(6)	-	-	(12)
Repayment of convertible debentures					(4,295)
Net cash provided by (used in) financing activities	65	53,638	26	(582)	49,208
Exchange differences on balances of cash and cash					
<u>equivalent</u>	(1,507)	916	(1,039)	370	793
Increase (decrease) in cash and cash equivalents	(41,039)	54,366	(7,012)	(2,171)	42,244
Cash and cash equivalents at the beginning of the					
period	59,110	16,866	25,083	73,403	16,866
Cash and cash equivalents at the end of the period	\$ 18,071	\$ 71,232	\$ 18,071	\$ 71,232	\$ 59,110
Significant non-cash transactions					
Purchase of property, equipment and intangible assets on credit	\$ -	\$ -	\$ -	\$ -	\$ -
Exercise of options presented as liability	\$ -	\$ 23	\$ -	\$ -	\$ 23
Exercise of convertible debentures into shares	\$ 7	\$ 35	\$ -	\$ 35	\$ 6,508
Exercise of convertible depondings into shares	Ψ /	Ψ 33		Ψ 33	Ψ 0,500
Issuance expenses accrued in other accounts payables	\$ -	\$ 235	\$ -	\$ -	\$ 151

#### Note 1:- General

These Financial Statements have been prepared in a condensed format as of September 30, 2014 and for the nine months then ended ("interim consolidated financial statements").

These financial statements should be read in conjunction with the Company's annual financial statements as of December 31, 2013 and for the year then ended and the accompanying notes ("annual consolidated financial statements").

### **Note 2:- Significant Accounting Policies**

Basis of preparation of the interim consolidated financial statements:

The interim consolidated financial statements have been prepared in accordance with generally accepted accounting principles for the preparation of financial statements for interim periods, as prescribed in IAS 34, "Interim Financial Reporting".

### Note 3:- Disclosure of new standards in the period prior to their adoption

### a. IFRS 15 – Revenues from contracts with customers

The standard outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of the new standard is for companies to recognize revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new standard also will result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively (for example, service revenue and contract modifications) and improve guidance for multiple-element arrangements.

# b. Amendments to IAS 16 and IAS 38 - Acceptable Methods of Depreciation and Amortisation

In May 2014, the IASB issued "Amendments to IAS 16 and IAS 38", clarifying that the use of methods based on revenue to calculate the depreciation is not appropriate because revenue generated by an activity that includes the use of an asset typically reflects factors that are not directly linked to the consumption of the economic benefits embodied in the asset. Revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. This presumption, however, can be rebutted in certain limited circumstances.

### c. IFRS 9 - Financial Instruments

In July 2014, the IASB completed the final element of its comprehensive response to the financial crisis by issuing IFRS 9 *Financial Instruments*. The package of improvements introduced by IFRS 9 includes a logical model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting. The new Standard will come into effect on January 1, 2018 with early application permitted.

## **Note 4:- Operating Segments**

### a. General:

The Company has two operating segments, as follows:

Proprietary Products - Medicine development, manufacture and sale of

plasma-derived therapeutics products.

Distribution - Distribution of drugs in Israel manufacture by other

companies for clinical uses, most of which are produced from plasma or its derivatives products.

## b. Reporting on operating segments:

	Proprietary Products Distribution Unaudited	Total
Nine months period ended September 30,2014	Chauditeu	
Revenues	\$ 25,285 \$ 20,849	\$ 46,134
Gross profit	\$ 4,840 \$ 2,731	7,571
Unallocated corporate expenses Finance expenses, net		(20,665) (1,217)
Loss before taxes on income		\$ (14,311)
	Proprietary Products Distribution Unaudited	Total
Nine months period ended September 30,2013	Chaudicu	
Revenues	\$ 32,023 \$ 14,168	\$ 46,191
Gross profit	\$ 15,507 \$ 2,035	7,542
Unallocated corporate expenses Finance expenses, net		(16,235) (2,400)
Loss before taxes on income		\$ (1,093)
	Proprietary Products Distribution Unaudited	Total
Three months period ended September 30,2014	Chadaled	
Revenues	\$ 9,143 \$ 8,007	\$ 17,150
Gross profit	\$ 3,404 \$ 971	4,375
Unallocated corporate expenses Finance expenses, net		(6,916) (364)
Loss before taxes on income		\$ (2,861)

## **Note 4:- Operating Segments (Cont.)**

	Proprietary Products	Distribution	Total
Three months period ended September 30,2013		Unaudited	
Revenues	\$ 12,066	\$ 5,414	\$ 17,480
Gross profit	\$ 5,232	\$ 693	5,925
Unallocated corporate expenses Finance expenses, net			(4,967) (942)
Income before taxes on income			\$ 16
	Proprietary Products	Distribution In thousands	Total
			Total
Year Ended December 31, 2013		In thousands	Total
Year Ended December 31, 2013 Revenues		In thousands	* 70,623
	Products	In thousands Audited	
Revenues	<b>Products</b> \$ 50,658	In thousands Audited  \$ 19,965	\$ 70,623

### **Note 5:- Financial Instruments**

## a. Classification of financial instruments by fair value hierarchy

## Financial assets measured at fair value

	Level 1		Level 2	
	In thousands			
<u>September 30, 2014</u>				
Derivatives instruments qualified for hedging	\$	-		\$ 44
Marketable securities at fair value through profit or loss:				
Equity shares		850		-
Mutual funds		2,228		-
Exchange traded notes		76		-
Debt securities (corporate and government)		10,265		-
Available for sale debt securities (corporate and government)	\$		\$	28,789
	\$	13,418	\$	28,833

### **Note 5:- Financial Instruments (Cont.)**

	Level 1		Level 2	
		In thousa	nds	
<u>September 30, 2013</u>				
Derivatives instruments qualified for hedging	\$	-	\$	259
Marketable Securities (Mutual funds) at fair value through profit or				
loss	\$	1,857		
	\$	1,857	\$	259
December 31, 2013				
Derivatives instruments qualified for hedging	\$	-	\$	208
Marketable securities at fair value through profit or loss:				
Equity shares		237		-
Mutual funds		469		-
Exchange traded notes		308		-
Debt securities (corporate and government)		4,678		-
		5,692		208
Available for sale debt securities (corporate and government)	\$		\$	9,375
	\$	5,692	\$	9,583
Liabilities for which fair values are disclosed				
	Level 1			
		In thousands		
<u>September 30, 2014</u>				
Convertible debentures	\$	16,863		
<u>September 30, 2013</u>				
Convertible debentures	\$	41,335		
December 31, 2013				
Convertible debentures	\$	24,690		

b. During the nine months ended on September 30, 2014 there was no transfer due to the fair value measurement of any financial instrument from Level 1 to Level 2, and furthermore, there were no transfers to or from Level 3 due to the fair value measurement of any financial instrument.

### Note 6:- Significant events during the period

a. The Company has undertaken certain activities to increase the production capacity of its manufacturing facility in Beit Kama. A request for approval of these adjustments from the FDA was filed. In March 2013 the FDA responded to this request by requesting additional data prior to its approval of the new manufacturing process. The Company received the approval by the FDA on July 23, 2014 .During the second quarter of 2014 an inventory in the amount of \$3.0 million, produced using the improved manufacturing process, was written off due to a short shelf life of the inventory and reevaluation by the Company of the fair value of such inventory.

### **Note 6:-** Significant events during the period (cont.)

- b. On January 28, 2014, General Meeting of Shareholders of the Company approved the grant of 180,000 options to the Company's directors and the grant of 150,000 options for the Company's chief executive officer exercisable into 330,000 ordinary shares at an exercise price of NIS 56.94. The fair value of the options was estimated at \$1.8 million. The Shareholders also approved an increase in CEO monthly fixed salary to NIS 93,000.
- c. On January 29, 2014 the company incorporated a subsidiary registered under the laws of England and Wales named "Kamada Biopharma Limited".
- d. In September 2014, the Company and Baxter amended the distribution agreement (see note 19(a) in the annual report) to extend the period of minimum purchases of Glassia to seven years until 2017 and to increase the minimum purchases under the distribution agreement to \$191 million from \$110 million over the first five years commencing with the signing of the distribution agreement and a minimum of \$165 million contained in the May 2013 extension. In addition, the Company reports that the supply of Glassia to Baxter has been extended through 2017 and that the transition to royalty payments for Glassia produced by Baxter is not expected to begin before 2018.
- e. In September 2014, the company reported final results from Phase 2/3 clinical trial of inhaled alpha-1 antitrypsin to treat alpha-1 antitrypsin deficiency which confirmed the study did not meet its primary or secondary endpoints, but did show positive lung function differences.