



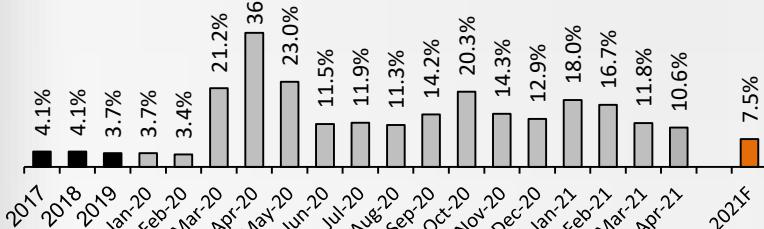
Financial statements

March 31, 2021

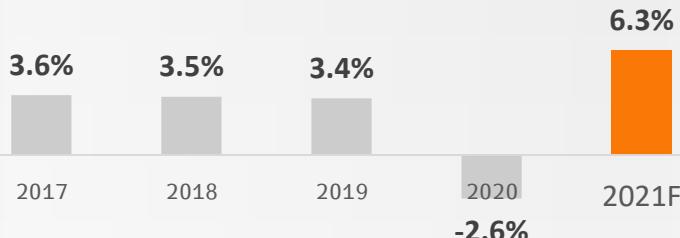
- This document has been prepared by Mizrahi-Tefahot Bank Ltd (UMTB) solely for use at the company's presentation. The information contained in this document constitutes information from the bank's 2020 quarterly reports and/ or immediate reports, as well as the periodic, quarterly and annual reports and/or immediate reports published by the bank in previous years.
- Accordingly, the information contained in this document is only partial, is not exhaustive and does not include the full details regarding the bank and its operations or regarding the risk factors involved in its activity and certainly does not replace the information included in the periodic, quarterly or immediate reports published by the bank. In order to receive the full picture regarding the bank's 2020 quarterly reports, the aforesaid reports should be perused fully, as published to the public.
- None of the company, or any of their employees or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this document.
- The bank's results in practice may be significantly different from those included in the forecasting information, as a result of a large number of factors, including, *inter alia*, changes in the domestic and global equity markets, macro-economic changes, geo-political changes, legislation and regulation changes, and other changes that are not under the bank's control, which may lead to the estimations not realizing and/or to changes in the business plans.
- The forecasting information may change subject to risks and uncertainty, due to being based on the management's estimations regarding future events, which include, *inter alia*: global and local economic development forecasts, particularly regarding the economic situation in the market, including the effect of macro-economic and geo-political conditions; expectations for changes and developments in the currency and equity markets; forecasts related to other various factors affecting exposure to financial risks; forecasts with respect to changes to borrowers' financial strength, public preferences, changes in legislation and the provisions of regulators, competitors' behavior, the status of the bank's perception, technological developments and human resources developments.
- This document does not constitute an offer to sell, or a solicitation of an offer to buy, or a recommendation of any kind regarding any security or any interest in security.



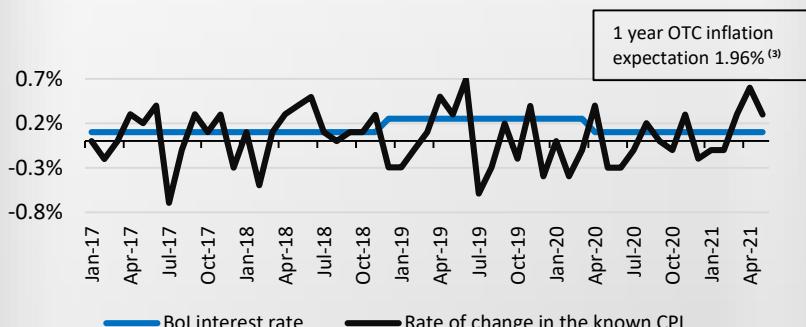
Unemployment rate⁽¹⁾⁽²⁾



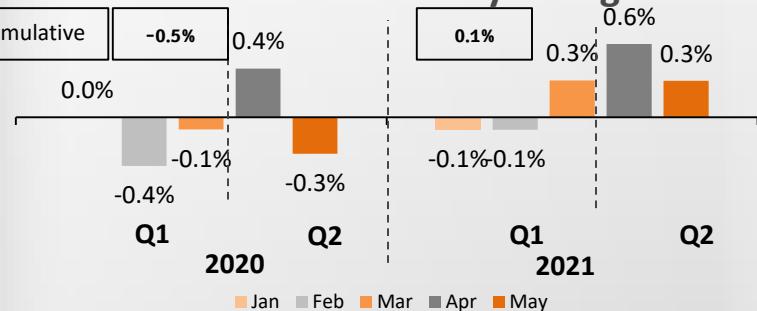
GDP growth⁽³⁾



Bank of Israel interest rate and inflation



Known CPI – monthly change



1) 2021F - Q4/2021 according to Bol forecast from April 2021

2) From March 2020 onwards – Broad Unemployment Rate, including unemployed persons, temporarily absent from work for reasons related to Coronavirus and not participating in the labor force who stopped working due to dismissal. Original date, excluding seasonality.

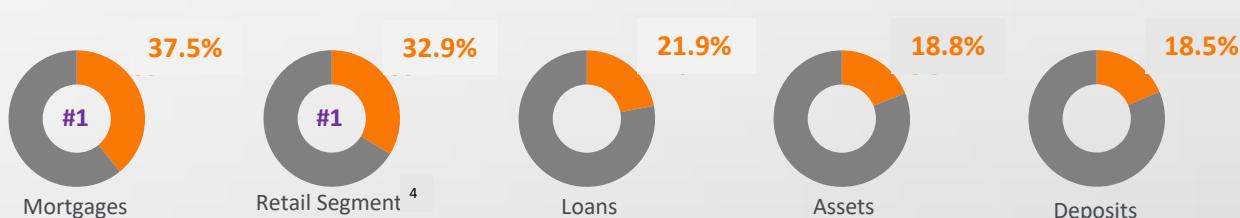
3) 2021F - 2021 according to Bol forecast from April 2021



Leading Israeli Bank

NIS 370bn Total Assets ¹	NIS 250bn Net Loans to the public ¹	NIS 294bn Deposits from the public ¹
NIS 1.7bn Net Interest Revenue ¹	NIS 2.4bn Total Revenue ¹	NIS 0.7bn Net Profit ¹
NIS 24bn Market Cap ¹	>7,500 Employees ²	197 Branches ^{2,3}

Significant Market Shares²



Mizrahi-Tefahot
Other

^{1) Source Mizrahi-Tefahot Bank Ltd.Q1 2021 Financial Reports; Tel Aviv Stock Exchange (18.5.2021)}

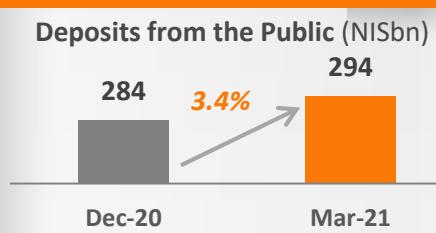
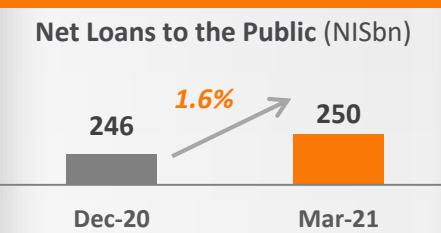
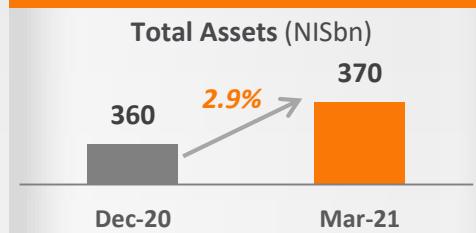
^{2) As of Dec2020}

^{3) Excluding Union Bank branches}

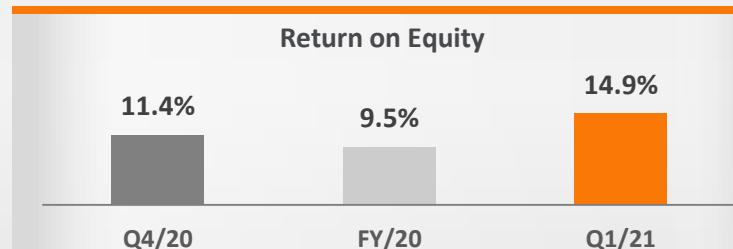
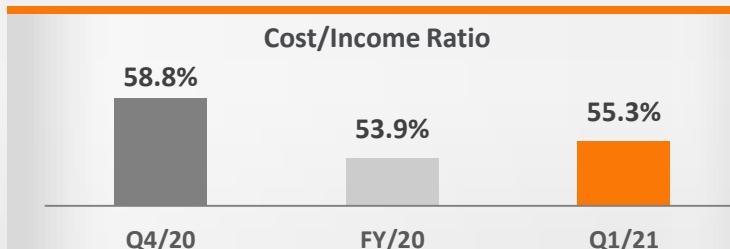
^{4) Market share in credit to Households and Private Banking segments (supervisory operating segments).}



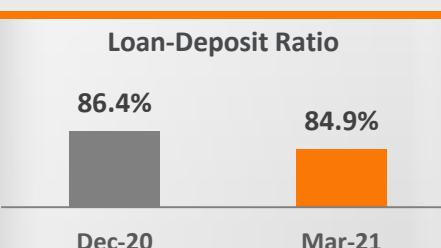
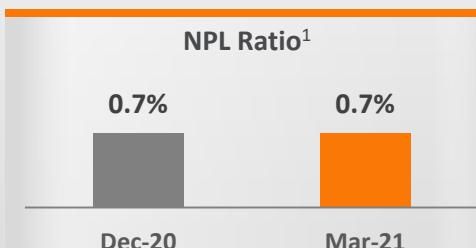
Balance Sheet Growth



Profitability



Asset Quality, Liquidity and Capitalisation



¹ (1) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by Gross Loans to the Public.



Segment	Q1/2021		2020	
	Provision	Rate of provision	Provision	Rate of provision
Housing loans	(23)	(0.06%)	279	0.18%
Business	46	0.28%	635	0.99%
Households	(10)	(0.16%)	136	0.53%
Total	13	0.02%	1,050	0.43%

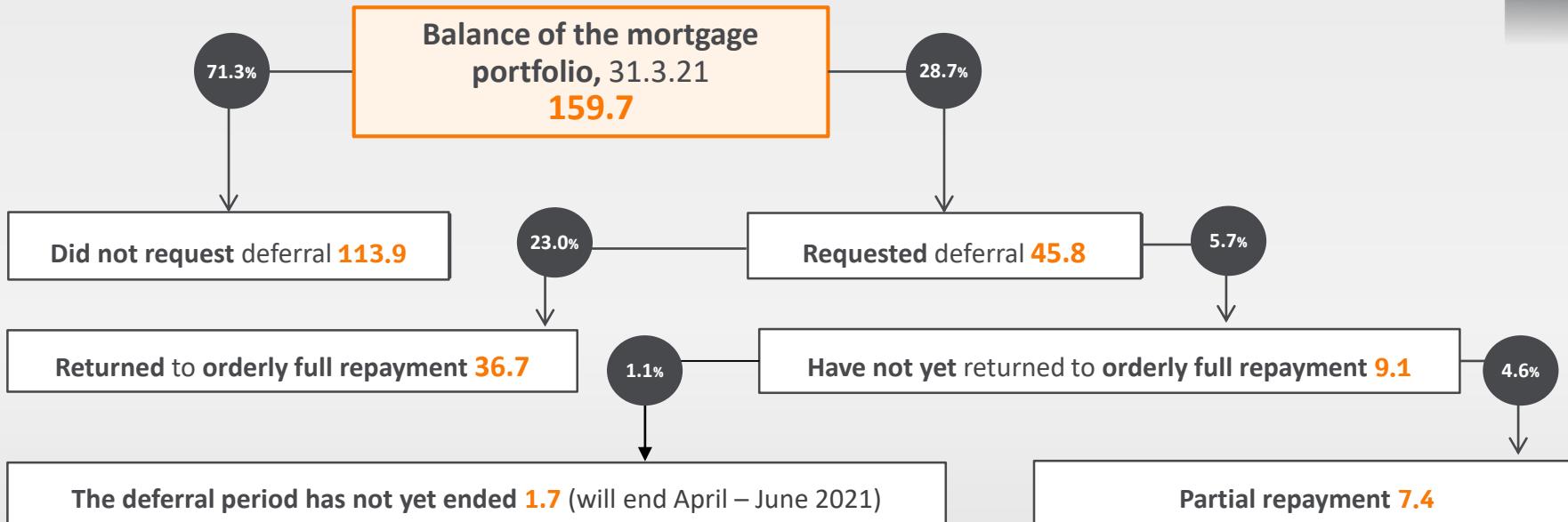
Provisions / loans to the public

0.43%



0.02%

2020 Q1/2021



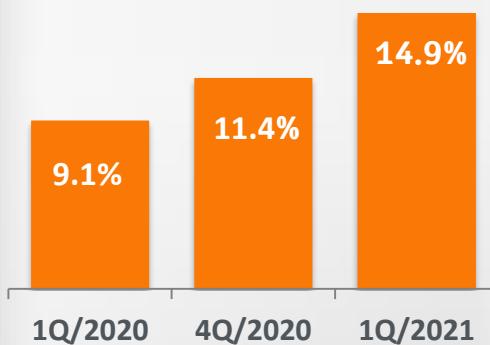
Only 1.1% of mortgages and commercial credit⁽¹⁾ have not yet returned to repayment



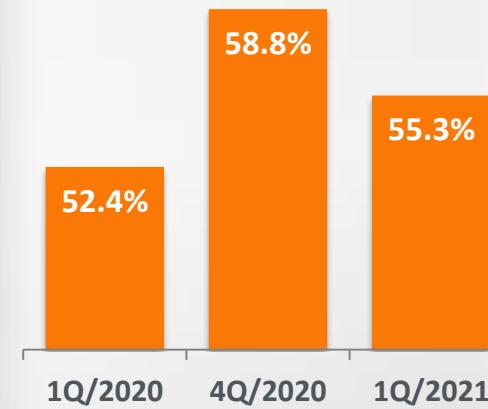
Net profit (NIS mil)



Return on equity



Cost/income ratio

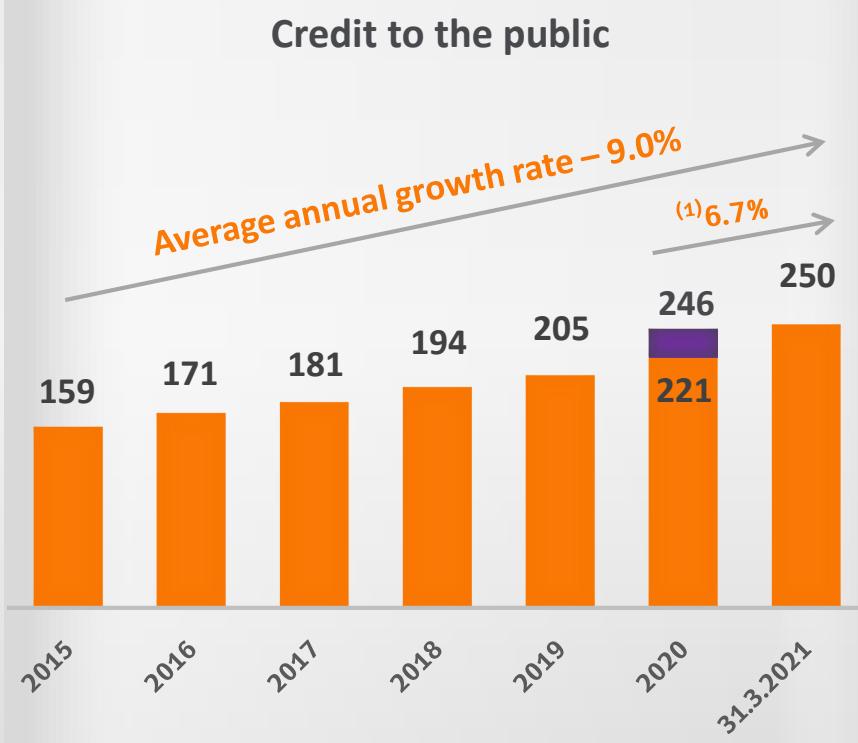


In Q1/21 the bank recorded the highest profit ever

Continuous loan growth, led by mortgages and business loan growth



Credit to the public



Business segment	31.3.21	31.12.20	% change in annual terms
Housing loans	158,816	155,422	2.2%
Households + private banking	25,528	25,697	(0.7%)
Total individuals	184,344	181,119	1.8%
Total businesses ⁽²⁾	65,195	64,406	1.2%
Total	249,539	245,525	1.6%

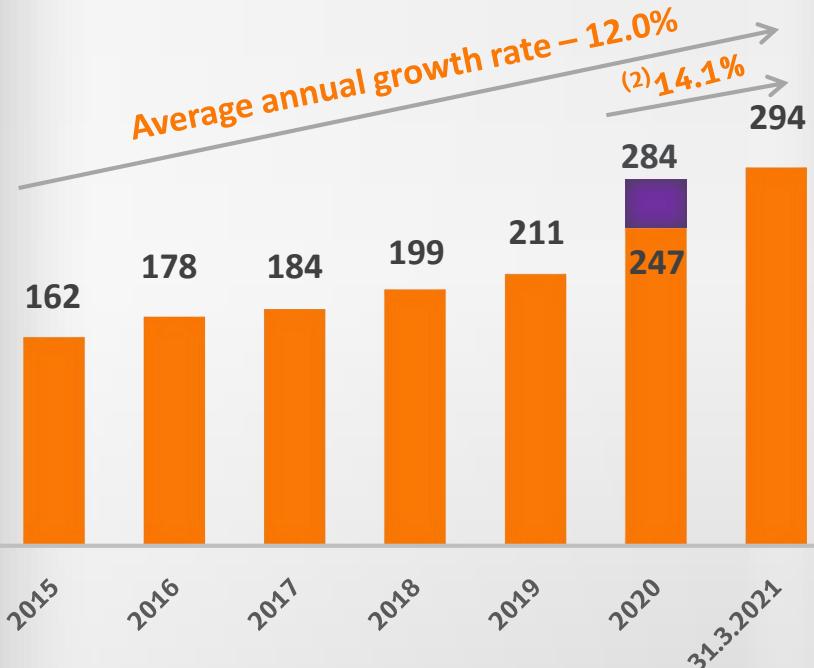
(1) Rate of change in annual terms

(2) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

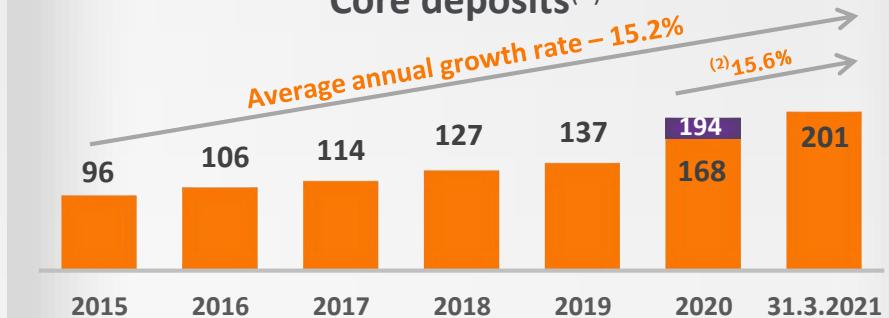
Continuous deposit growth, led by core deposit⁽¹⁾ growth



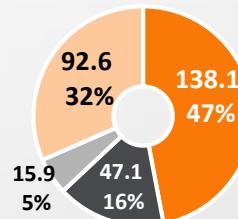
Deposits from the public



Core deposits⁽¹⁾



Core deposits⁽¹⁾ by segments



Total core deposits: NIS 201.1 bil
Share of core deposits: 68%

(1) Households/small and micro businesses/medium businesses

(2) Rate of change in annual terms

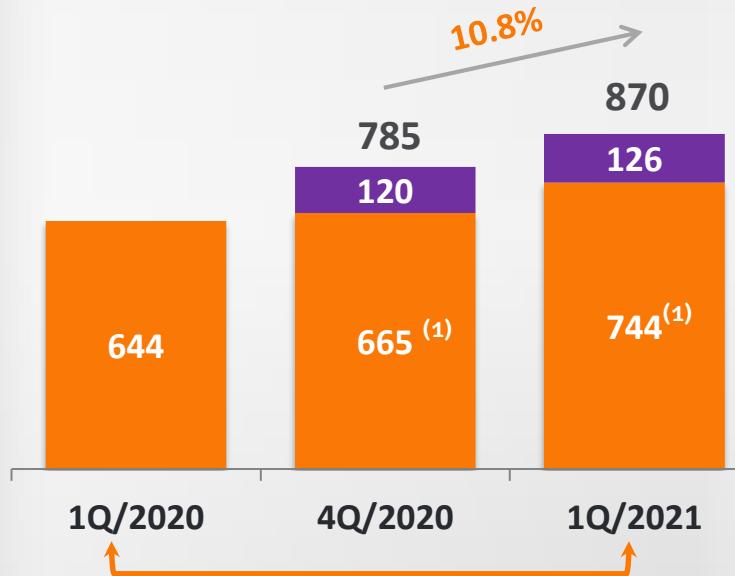
Financing revenues from current operations continue to grow despite decrease in interest rates



	Q1/2021	Q1/2020	Rate of change
Interest revenues, net	1,691	1,347	
Non-interest financing revenues	189	64	
Total financing revenues	1,880	1,411	
Financing revenues Union Bank	262	-	
Total financing revenues Excluding Union Bank, less:	1,618	1,411	14.7%
Linkage differentials with respect to CPI position	16	(83)	
Revenues from collection of interest on troubled debt	10	7	
Gain from debentures	12	28	
Effect of accounting treatment of derivatives at fair value and others	140	43	
Total effects other than current operations	178	(5)	
Total financing revenues from current operations	1,440	1,416	1.7%

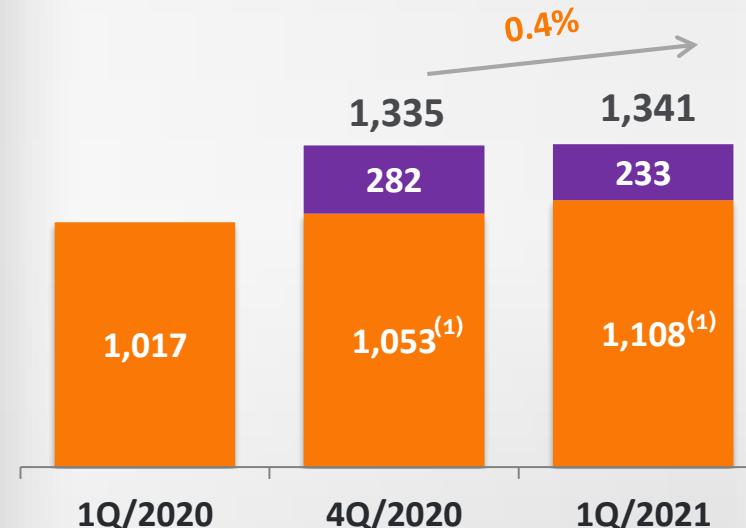


Salaries (NIS mil)



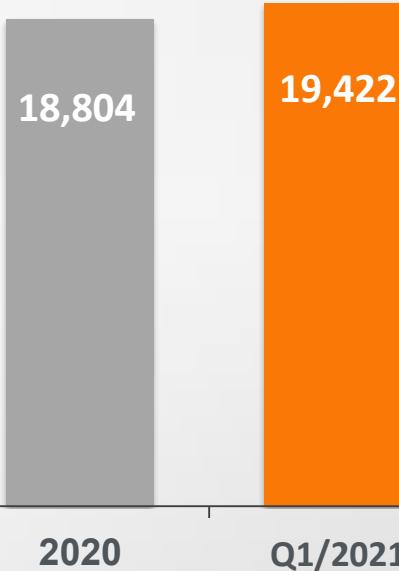
Most of the increase is due to performance based remuneration

Operating and other expenses (NIS mil)





Equity (NIS mil)



Capital adequacy

■ Total ratio

■ Tier 1

13.62%

10.04%

13.42%

10.15%

31.12.2020

31.3.2021

BoL minimum requirement:

12.18%

8.68%

12.16%

8.66%



Thank you

