



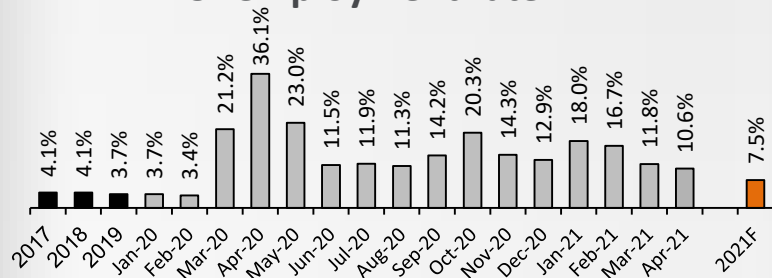
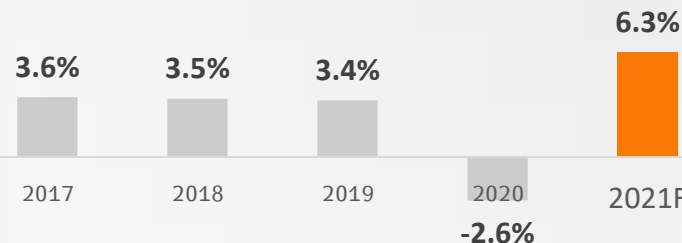
Financial statements

March 31, 2021

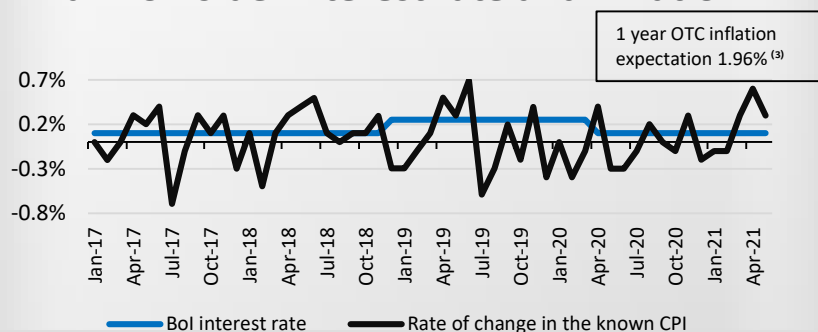
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Q1/21

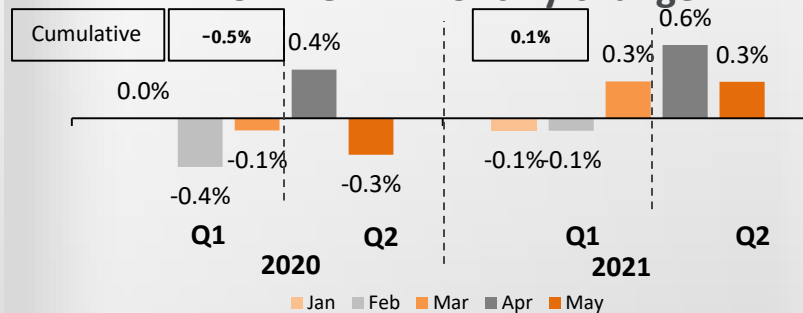
Macro environment

Unemployment rate⁽¹⁾⁽²⁾GDP growth⁽³⁾

Bank of Israel interest rate and inflation



Known CPI – monthly change



1) 2021F - Q4/2021 according to Bol forecast from April 2021

2) From March 2020 onwards – Broad Unemployment Rate, including unemployed persons, temporarily absent from work for reasons related to Coronavirus and not participating in the labor force who stopped working due to dismissal. Original date, excluding seasonality.

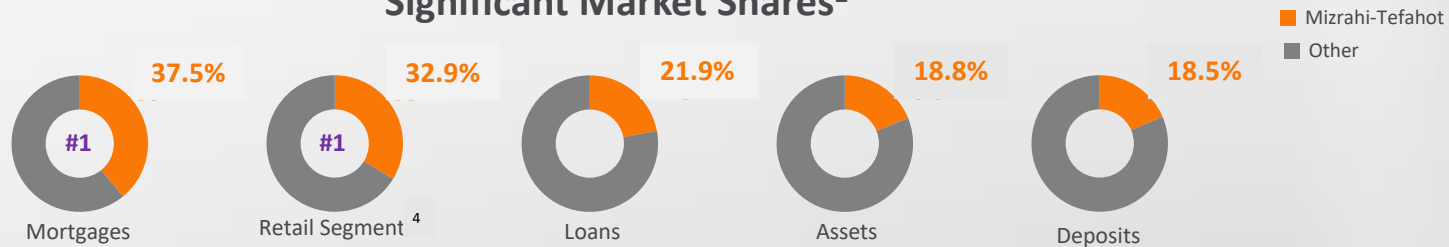
3) 2021F - 2021 according to Bol forecast from April 2021



Leading Israeli Bank

NIS 370bn Total Assets ¹	NIS 250bn Net Loans to the public ¹	NIS 294bn Deposits from the public ¹
NIS 1.7bn Net Interest Revenue ¹	NIS 2.4bn Total Revenue ¹	NIS 0.7bn Net Profit ¹
NIS 24bn Market Cap ¹	>7,500 Employees ²	197 Branches ^{2,3}

Significant Market Shares²



1) Source Mizrahi-Tefahot Bank Ltd.Q1 2021 Financial Reports; Tel Aviv Stock Exchange (18.5.2021)

2) As of Dec2020

3) Excluding Union Bank branches

4) Market share in credit to Households and Private Banking segments (supervisory operating segments).

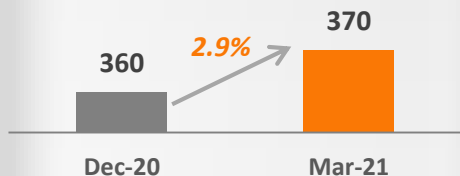
Q1/21

Q1/2021 Financial Highlights

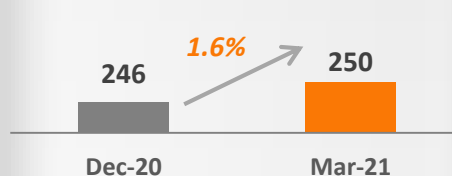


Balance Sheet Growth

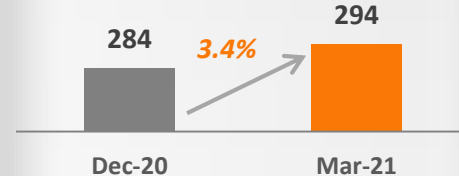
Total Assets (NISbn)



Net Loans to the Public (NISbn)

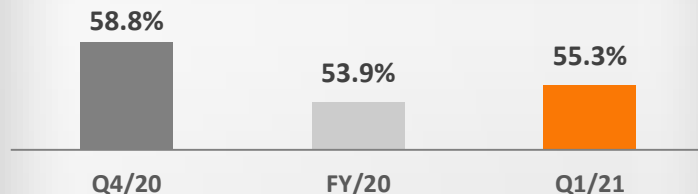


Deposits from the Public (NISbn)

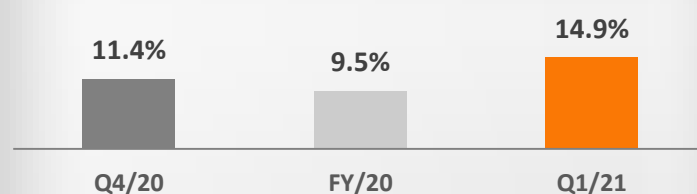


Profitability

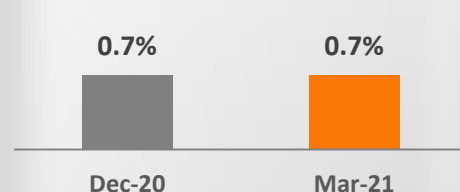
Cost/Income Ratio



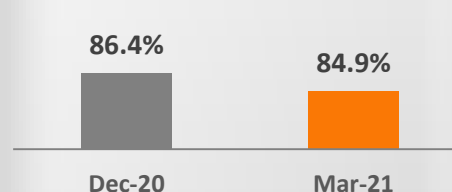
Return on Equity



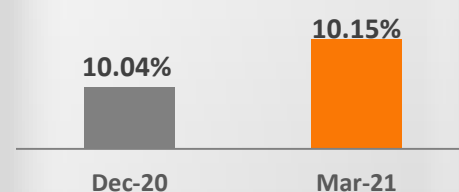
Asset Quality, Liquidity and Capitalisation

NPL Ratio¹

Loan-Deposit Ratio



CET1 Ratio



(1) NPL Ratio is calculated as Impaired Credit not Accruing Interest Income, divided by Gross Loans to the Public.



Segment	Q1/2021		2020	
	Provision	Rate of provision	Provision	Rate of provision
Housing loans	(23)	(0.06%)	279	0.18%
Business	46	0.28%	635	0.99%
Households	(10)	(0.16%)	136	0.53%
Total	13	0.02%	1,050	0.43%

Provisions / loans to the public

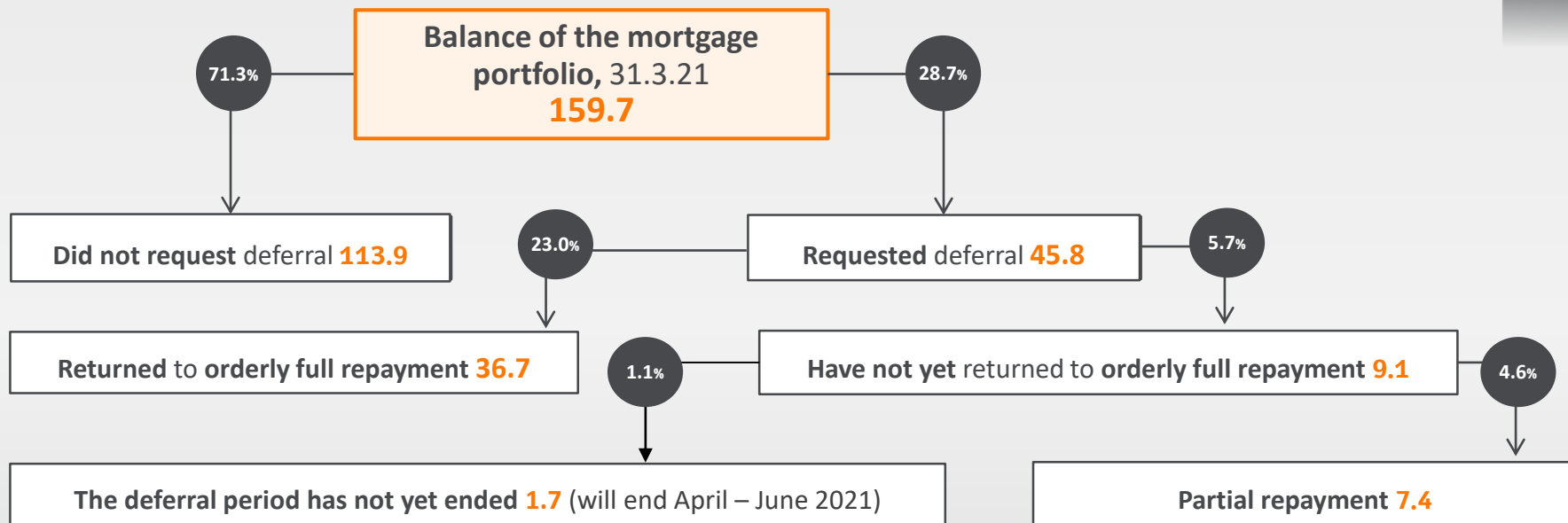
0.43%



0.02%

2020

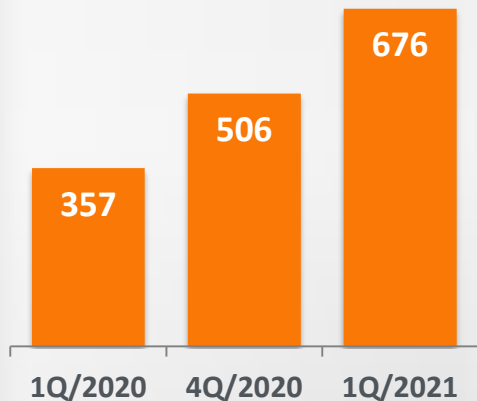
Q1/2021



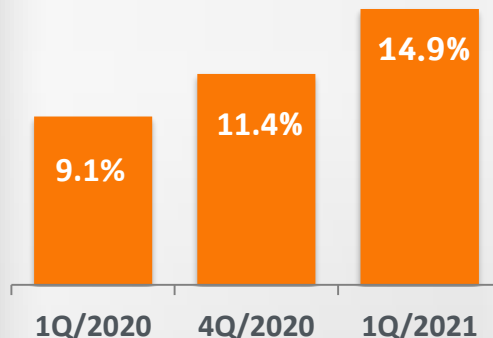
Only 1.1% of mortgages and commercial credit⁽¹⁾ have not yet returned to repayment



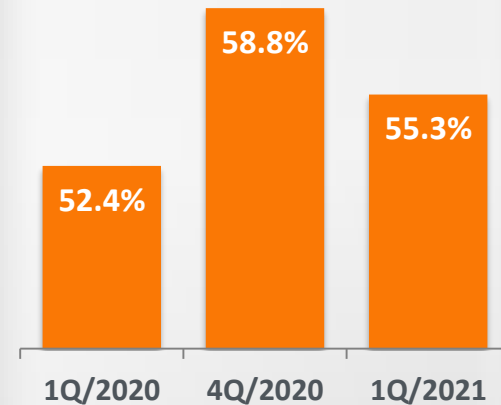
Net profit (NIS mil)



Return on equity



Cost/income ratio



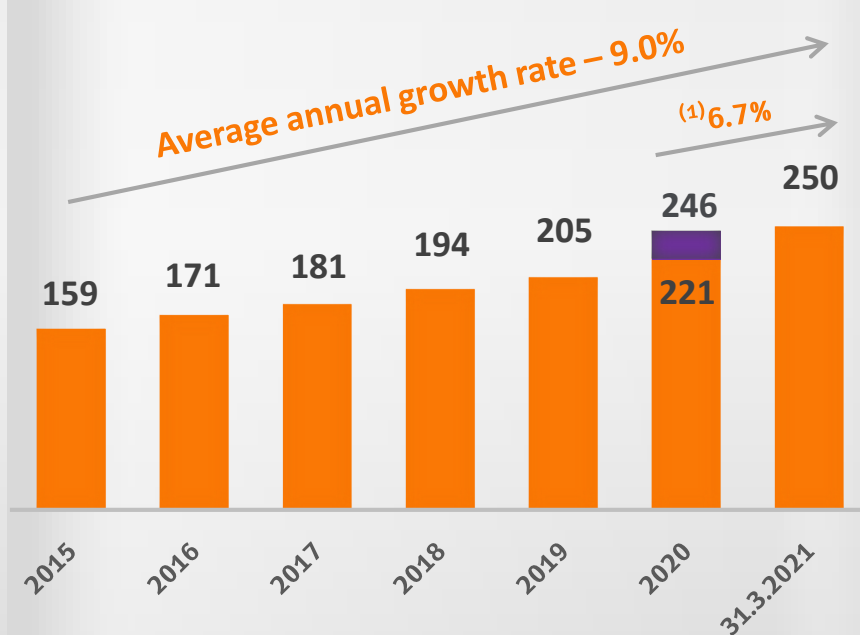
In Q1/21 the bank recorded the highest profit ever

Q1/21

Continuous loan growth, led by mortgages and business loan growth



Credit to the public



Business segment	31.3.21	31.12.20	% change in annual terms
Housing loans	158,816	155,422	2.2%
Households + private banking	25,528	25,697	(0.7%)
Total individuals	184,344	181,119	1.8%
Total businesses ⁽²⁾	65,195	64,406	1.2%
Total	249,539	245,525	1.6%

(1) Rate of change in annual terms

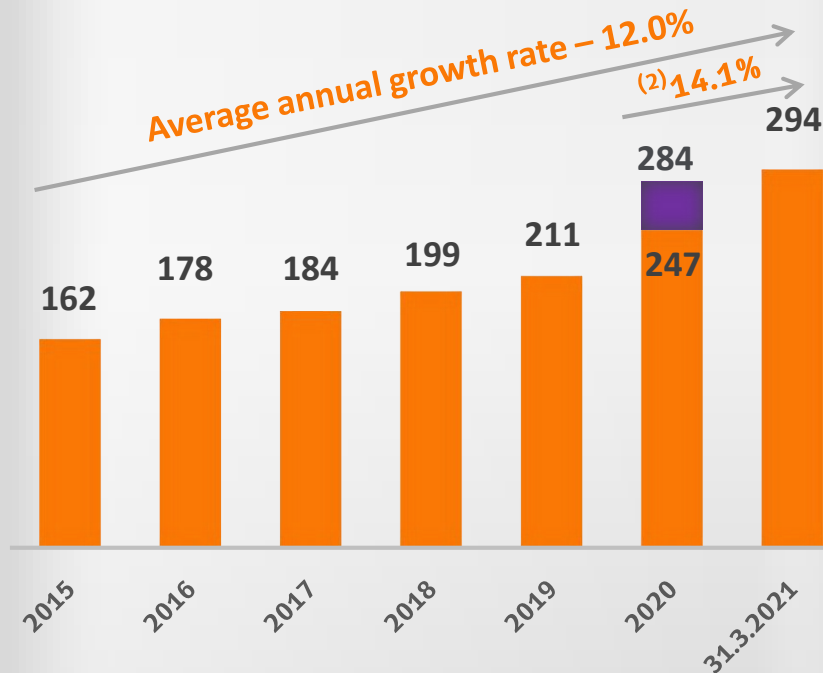
(2) Small and micro businesses, Medium businesses and Large businesses, Institutional investors and Overseas operations

Q1/21

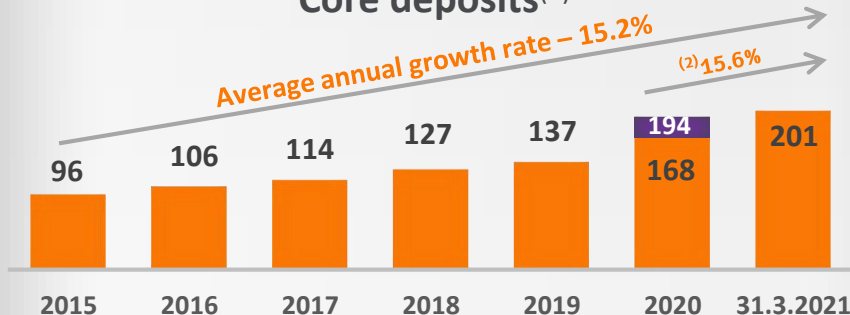
Continuous deposit growth, led by core deposit⁽¹⁾ growth



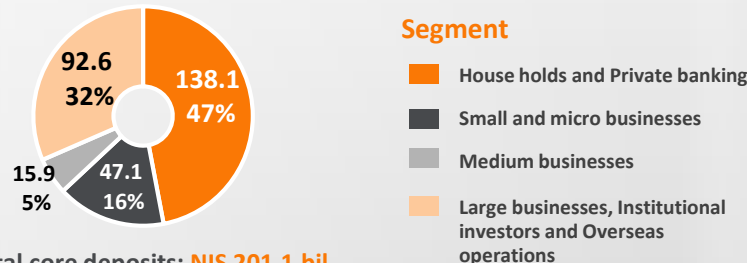
Deposits from the public



Core deposits⁽¹⁾



Core deposits⁽¹⁾ by segments



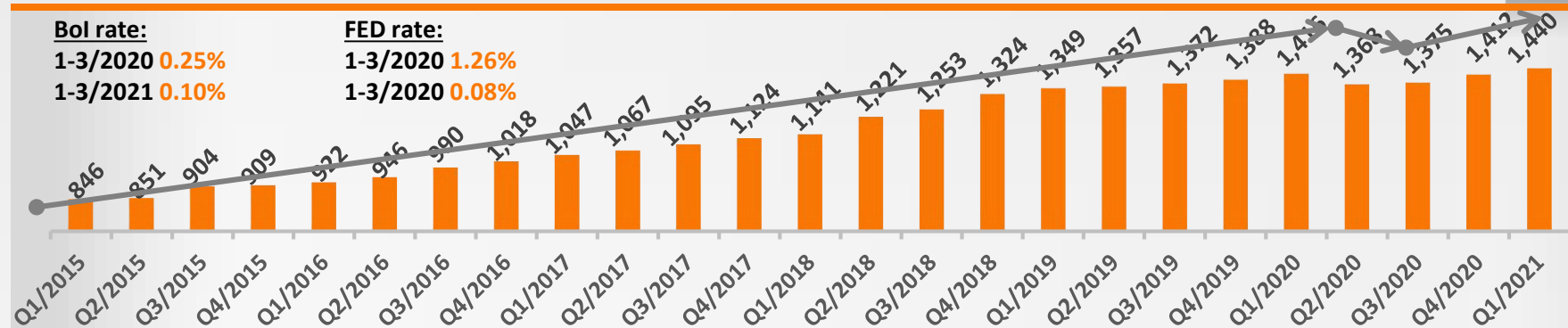
Total core deposits: NIS 201.1 bil
Share of core deposits: 68%

(1) Households/small and micro businesses/medium businesses

(2) Rate of change in annual terms

Q1/21

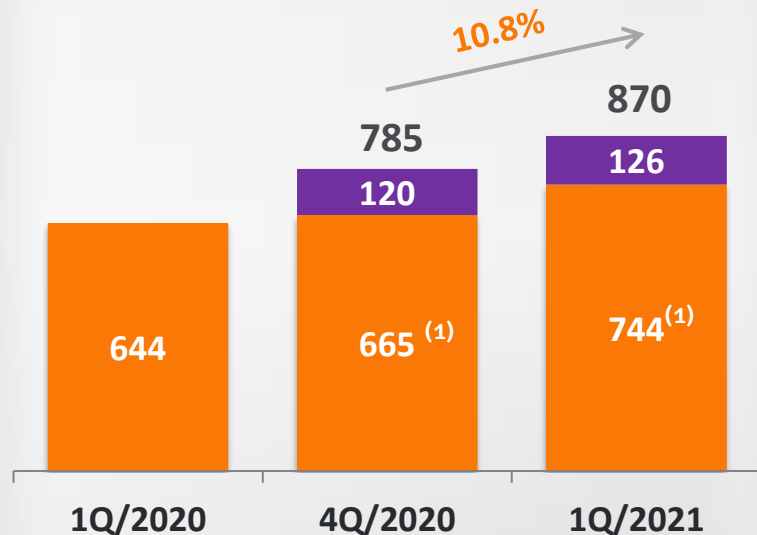
Financing revenues from current operations continue to grow despite decrease in interest rates



	Q1/2021	Q1/2020	Rate of change
Interest revenues, net	1,691	1,347	
Non-interest financing revenues	189	64	
Total financing revenues	1,880	1,411	
Financing revenues Union Bank	262	-	
Total financing revenues Excluding Union Bank, less:	1,618	1,411	14.7%
Linkage differentials with respect to CPI position	16	(83)	
Revenues from collection of interest on troubled debt	10	7	
Gain from debentures	12	28	
Effect of accounting treatment of derivatives at fair value and others	140	43	
Total effects other than current operations	178	(5)	
Total financing revenues from current operations	1,440	1,416	1.7%

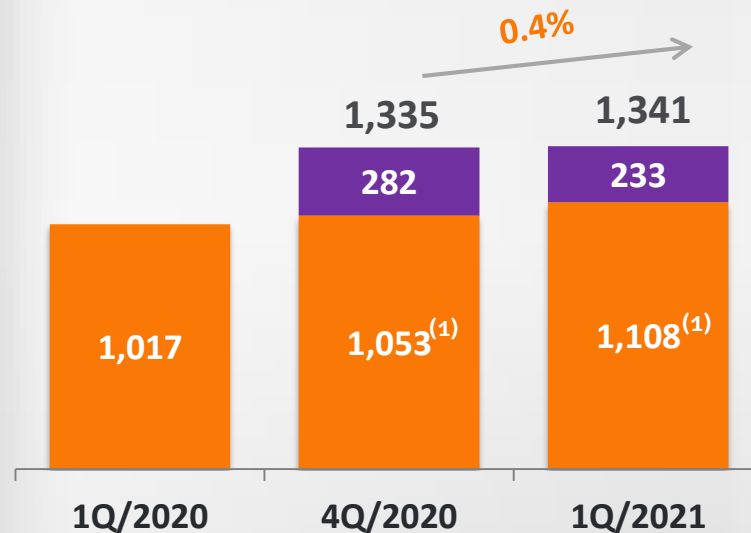


Salaries (NIS mil)



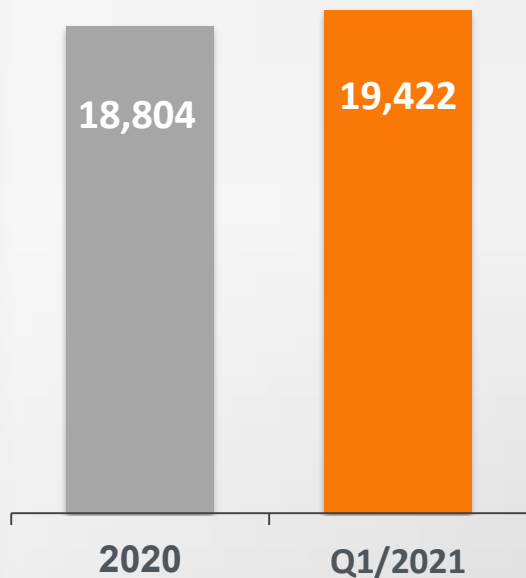
Most of the increase is due to
performance based remuneration

Operating and other expenses (NIS mil)





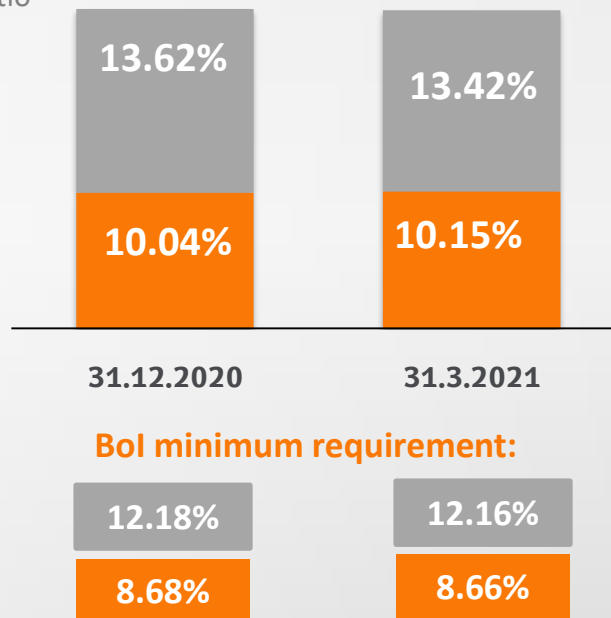
Equity (NIS mil)



Capital adequacy

■ Total ratio

■ Tier 1





Thank you