



SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13A-16 OR 15D-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

For the month of August 2017 (Report No. 2)

Commission File Number: 0-27466

NICE LTD.

(Translation of Registrant's Name into English)

13 Zarchin Street, P.O. Box 690, Ra'anana 4310602, Israel

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _____

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): _____

THE GAAP FINANCIAL STATEMENTS ATTACHED TO THE PRESS RELEASE ATTACHED HERETO AS EXHIBIT 99.1 OF THIS REPORT ON FORM 6-K ARE HEREBY INCORPORATED BY REFERENCE INTO NICE LTD.'S ("NICE") REGISTRATION STATEMENTS ON FORM S-8 (REGISTRATION STATEMENT NOS. 333-166364, 333-168100, 333-171165, 333-162795, 333-162110, 333-06784, 333-08146, 333-11842, 333-09350, 333-11154, 333-111112, 333-111113, 333-134355, 333-144589, 333-145981, 333-153230, 333-177510, 333-179408, 333-181375, 333-191176, 333-199904, 333-210341, 333-210343, 333-210344 and 333-214584), AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS SUBMITTED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.

CONTENTS

This Report on Form 6-K of NICE consists of the following documents, which are attached hereto and incorporated by reference herein:

- 99.1 Press Release: NICE Reports 36% Growth in Revenue for the Second Quarter 2017 and Raises Guidance on Continued Business Momentum, Dated August 3, 2017

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

NICE-SYSTEMS LTD.

By: /s/ Yechiam Cohen
Name: Yechiam Cohen
Title: Corporate VP Finance

Dated August 3, 2017

EXHIBIT INDEX

- 99.1 Press Release: NICE Reports 36% Growth in Revenue for the Second Quarter 2017 and Raises Guidance on Continued Business Momentum, Dated August 3, 2017

NICE Reports 36% Growth in Revenue for the Second Quarter 2017 and Raises Guidance on Continued Business Momentum

Strong Growth in Both Cloud and Product Revenue

Hoboken, New Jersey, August 3, 2017 - NICE (NASDAQ: NICE) today announced results for the second quarter 2017 ended June 30, 2017.

Second Quarter 2017 Financial Highlights

GAAP	Non-GAAP
Revenue growth of 36% year-over-year	Revenue growth of 34% year-over-year
Gross profit increased 35% year-over-year to \$198 million	Gross profit increased 34% year-over-year to \$222 million
Gross margin of 63.5% compared to 63.9% last year	Gross margin of 70.5% compared to 70.4% last year
Operating income of \$26 million, up 10% year-over-year	Operating income of \$72 million, up 27% year-over-year
Effective tax rate was 8.9% compared to 4.1% last year	Effective tax rate was 20.8% compared to 19.5% last year
Diluted EPS from continuing operations of \$0.33 versus \$0.42 last year	Diluted EPS from continuing operations of \$0.90 versus \$0.79 last year
Cash flow from operations increased 131% year-over-year to \$69 million	

“Our financial performance over the past few years has been highlighted by consistent growth and improvement in profitability, and Q2 added to that momentum with another strong result on both the top and bottom lines. We were also pleased to see significant growth in cloud revenue along with an increase in profitability. Furthermore, our solid execution translated to over 200 million dollars in net cash flow from operations for the first half of 2017,” said Barak Eilam, CEO of NICE. “The foundation of our strength has been our ability to fully execute on the strategic plans we put in place during this period.

“These strategic plans have led to the development of our four strategic pillars of cloud, omni-channel, analytics and artificial intelligence, which are the underpinning of our growth opportunities going forward. These four pillars are also the basis for our new CXone platform, which represents a giant leap forward for NICE and our industry. CXone, which is a unified, true open cloud foundation, along with a developing ecosystem of customers and partners to build and develop world class customer experience solutions, represents a substantial competitive differentiation for NICE, and exemplifies our expanding market leadership.”

GAAP Financial Highlights for the Second Quarter Ended June 30:

The following GAAP financial data, excluding cash flow and cash balance, are from continuing operations, which exclude the results of the Intelligence and the Physical Security divisions for both 2017 and 2016.

Revenues: Second quarter 2017 total revenues increased 36.3% to \$311.5 million compared to \$228.5 million for the second quarter of 2016.

Gross Profit: Second quarter 2017 gross profit increased to \$197.9 million compared to \$146.1 million for the second quarter of 2016, and gross margin was 63.5% compared to 63.9% for the second quarter of 2016.

Operating Income: Second quarter 2017 operating income increased to \$25.8 million compared to \$23.5 million for the second quarter of 2016, and operating margin was 8.3% compared to 10.3% for the second quarter of 2016.

Net Income from Continuing Operations: Second quarter 2017 net income and net margin were \$20.4 million and 6.6%, respectively, compared to \$25.4 million and 11.1%, respectively, for the second quarter of 2016.

Fully Diluted Earnings Per Share from Continuing Operations: Fully diluted earnings per share for the second quarter of 2017 were \$0.33, compared to \$0.42 in the second quarter of 2016.

Operating Cash Flow and Cash Balance: Second quarter 2017 operating cash flow was \$68.7 million. In the second quarter, \$7.6 million was used for share repurchases. As of June 30, 2017, total cash and cash equivalents, short term investments and marketable securities were \$439.9 million, and total debt was \$443.5 million net of issuance costs and the equity component associated with our convertible debt.

Non-GAAP Financial Highlights for the Second Quarter Ended June 30:

The following non-GAAP financial data are from continuing operations, which exclude the results of the Intelligence and the Physical Security divisions for both 2017 and 2016.

Revenues: Second quarter 2017 non-GAAP total revenues were \$315.3 million, up 33.9% from \$235.4 million for the second quarter of 2016.

Gross Profit: Second quarter 2017 non-GAAP gross profit increased to \$222.3 million compared to \$165.8 million for the second quarter of 2016, and non-GAAP gross margin increased to 70.5%, compared to 70.4% for the second quarter of 2016.

Operating Income: Second quarter 2017 non-GAAP operating income increased to \$72.0 million compared to \$56.6 million for the second quarter of 2016, and non-GAAP operating margin was 22.8% compared to 24.0% for the second quarter of 2016.

Net Income from Continuing Operations: Second quarter 2017 non-GAAP net income increased to \$56.0 million compared to \$47.9 million for the second quarter of 2016, and non-GAAP net income margin was 17.8% compared to 20.4% for the second quarter of 2016.

Fully Diluted Earnings Per Share from Continuing Operations: Second quarter 2017 non-GAAP fully diluted earnings per share increased 13.9% to \$0.90, compared to \$0.79 for the second quarter of 2016.

Third Quarter and Full Year 2017 Guidance:

Third Quarter 2017: Third quarter 2017 non-GAAP total revenues are expected to be in a range of \$315 million to \$325 million. Third quarter 2017 non-GAAP fully diluted earnings per share are expected to be in a range of \$0.89 to \$0.95.

Full Year 2017: Full year 2017 non-GAAP total revenues are expected to be in the range of \$1,330 million to \$1,354 million. Full year 2017 non-GAAP fully diluted earnings per share is increased to an expected range of \$3.90 to \$4.10.

Quarterly Results Conference Call

NICE management will host its earnings conference call today, August 3rd, 2017 at 8:30 AM ET, 13:30 GMT, 15:30 Israel, to discuss the results and the company's outlook. To participate in the call, please dial in to the following numbers: United States 1-866-804-8688 or +1-718-354-1175, International +44(0)1296-480-100, United Kingdom 0-800-783-0906, Israel 1-809-344-364. The Passcode is 372 736 22. Additional access numbers can be found at http://www.btconferencing.com/globalaccess/?bid=54_attended. The call will be webcast live on the Company's website at <http://www.nice.com/news-and-events/ir-events>. An online replay will also be available approximately two hours following the call. A telephone replay of the call will be available for 7 days after the live broadcast, and may be accessed by dialing: United States 1-877-482-6144, International +44(0)20-7136-9233, United Kingdom 0-800-032-9687. The Passcode for the replay is 811 001 49.

Non-GAAP financial measures consist of GAAP financial measures adjusted to exclude: amortization of acquired intangible assets, re-organization expenses, share-based compensation, and certain business combination accounting entries, amortization of discount on long term debt and tax adjustment re non-GAAP adjustments. The purpose of such adjustments is to give an indication of our performance exclusive of non-cash charges and other items that are considered by management to be outside of our core operating results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the primary factors management uses in planning for and forecasting future periods. Business combination accounting rules requires us to recognize a legal performance obligation related to a revenue arrangement of an acquired entity. The amount assigned to that liability should be based on its fair value at the date of acquisition. The non-GAAP adjustment is intended to reflect the full amount of such revenue. We believe this adjustment is useful to investors as a measure of the ongoing performance of our business. We believe these non-GAAP financial measures provide consistent and comparable measures to help investors understand our current and future operating cash flow performance. These non-GAAP financial measures may differ materially from the non-GAAP financial measures used by other companies. Reconciliation between results on a GAAP and non-GAAP basis is provided in a table immediately following the Consolidated Statements of Income.

About NICE

NICE (Nasdaq: NICE) is the worldwide leading provider of both cloud and on-premises enterprise software solutions that empower organizations to make smarter decisions based on advanced analytics of structured and unstructured data. NICE helps organizations of all sizes deliver better customer service, ensure compliance, combat fraud and safeguard citizens. Over 25,000 organizations in more than 150 countries, including over 85 of the Fortune 100 companies, are using NICE solutions. www.nice.com.

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Trademark Note: NICE and the NICE logo are trademarks or registered trademarks of NICE. All other marks are trademarks of their respective owners. For a full list of NICE' marks, please see: <http://www.nice.com/nice-trademarks>.

Forward-Looking Statements

This press release contains forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements, including the statements by Mr. Eilam, are based on the current beliefs, expectations and assumptions of the management of NICE Ltd. (the Company). In some cases, such forward-looking statements can be identified by terms such as believe, expect, may, will, intend, project, plan, estimate or similar words. Forward-looking statements are subject to a number of risks and uncertainties that could cause the actual results or performance of the Company to differ materially from those described herein, including but not limited to the impact of the global economic environment on the Company's customer base (particularly financial services firms) potentially impacting our business and financial condition; competition; changes in technology and market requirements;

decline in demand for the Company's products; inability to timely develop and introduce new technologies, products and applications; difficulties or delays in absorbing and integrating acquired operations, products, technologies and personnel; loss of market share; an inability to maintain certain marketing and distribution arrangements; the effect of newly enacted or modified laws, regulation or standards on the Company and our products, and the risk that we will not be able to successfully execute on the Company's cloud business strategy and generate profitability. For a more detailed description of the risk factors and uncertainties affecting the company, refer to the Company's reports filed from time to time with the Securities and Exchange Commission, including the Company's Annual Report on Form 20-F. The forward-looking statements contained in this press release are made as of the date of this press release, and the Company undertakes no obligation to update or revise them, except as required by law.

NICE LTD. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

U.S. dollars in thousands (except per share amounts)

	Quarter ended June 30,		Year to date June 30,	
	2017 Unaudited	2016 Unaudited	2017 Unaudited	2016 Unaudited
Revenue:				
Product	\$ 68,736	\$ 61,544	\$ 137,193	\$ 126,660
Services	158,236	154,359	316,652	303,697
Cloud	84,568	12,625	163,317	24,138
Total revenue	<u>311,540</u>	<u>228,528</u>	<u>617,162</u>	<u>454,495</u>
Cost of revenue:				
Product	13,513	14,237	26,724	27,971
Services	54,558	63,265	113,274	120,290
Cloud	45,533	4,936	89,340	8,646
Total cost of revenue	<u>113,604</u>	<u>82,438</u>	<u>229,338</u>	<u>156,907</u>
Gross profit	197,936	146,090	387,824	297,588
Operating Expenses:				
Research and development, net	42,886	34,519	85,840	67,040
Selling and marketing	87,694	58,705	166,895	114,488
General and administrative	31,334	24,579	60,561	47,771
Amortization of acquired intangible assets	10,188	4,750	20,753	7,257
Total operating expenses	<u>172,102</u>	<u>122,553</u>	<u>334,049</u>	<u>236,556</u>
Operating income	25,834	23,537	53,775	61,032
Finance and other income (expense), net	<u>(3,388)</u>	<u>2,933</u>	<u>(12,378)</u>	<u>6,697</u>
Income from continuing operations before tax	22,446	26,470	41,397	67,729
Taxes on income	2,005	1,090	3,667	7,093
Net income from continuing operations	<u>20,441</u>	<u>25,380</u>	<u>37,730</u>	<u>60,636</u>
Discontinued operations				
Loss from discontinued operations	-	-	-	(116)
Taxes on income	-	-	-	-
Net loss from discontinued operations	<u>-</u>	<u>-</u>	<u>-</u>	<u>(116)</u>
Net income	<u>\$ 20,441</u>	<u>\$ 25,380</u>	<u>\$ 37,730</u>	<u>\$ 60,520</u>
Basic earnings per share from continuing operations	\$ 0.34	\$ 0.43	\$ 0.63	\$ 1.02
Basic earnings (loss) per share from discontinued operations	\$ -	\$ -	\$ -	\$ (0.00)
Basic earnings per share	<u>\$ 0.34</u>	<u>\$ 0.43</u>	<u>\$ 0.63</u>	<u>\$ 1.02</u>
Diluted earnings per share from continuing operations	\$ 0.33	\$ 0.42	\$ 0.61	\$ 1.00
Diluted earnings (loss) per share from discontinued operations	\$ -	\$ -	\$ -	\$ (0.00)
Diluted earnings per share	<u>\$ 0.33</u>	<u>\$ 0.42</u>	<u>\$ 0.61</u>	<u>\$ 1.00</u>
Weighted average number of shares outstanding used to compute:				
Basic earnings (loss) per share	60,277	59,490	60,203	59,461
Diluted earnings (loss) per share	61,962	60,817	61,857	60,834

NICE LTD. AND SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP RESULTS

U.S. dollars in thousands (except per share amounts)

	Quarter ended June 30,		Year to date June 30,	
	2017	2016	2017	2016
GAAP revenues	\$ 311,540	\$ 228,528	\$ 617,162	\$ 454,495
Valuation adjustment on acquired deferred product revenue	46	1,291	265	1,375
Valuation adjustment on acquired deferred service revenue	2,094	2,375	3,091	2,432
Valuation adjustment on acquired deferred cloud revenue	1,648	3,218	2,859	3,218
Non-GAAP revenues	<u>\$ 315,328</u>	<u>\$ 235,412</u>	<u>\$ 623,377</u>	<u>\$ 461,520</u>
GAAP cost of revenue	\$ 113,604	\$ 82,438	\$ 229,338	\$ 156,907
Amortization of acquired intangible assets on cost of product	(6,056)	(7,590)	(12,414)	(13,882)
Amortization of acquired intangible assets on cost of services	(1,159)	(3,472)	(4,367)	(3,472)
Amortization of acquired intangible assets on cost of cloud	(10,975)	-	(21,950)	-
Valuation adjustment on acquired deferred cost of services	331	-	762	-
Cost of product revenue adjustment (1)	(161)	(69)	(336)	(190)
Cost of services revenue adjustment (1,2)	(1,847)	(1,666)	(3,722)	(3,208)
Cost of cloud revenue adjustment (1,2)	(714)	(61)	(1,483)	(123)
Non-GAAP cost of revenue	<u>\$ 93,023</u>	<u>\$ 69,580</u>	<u>\$ 185,828</u>	<u>\$ 136,032</u>
GAAP gross profit	\$ 197,936	\$ 146,090	\$ 387,824	\$ 297,588
Gross profit adjustments	24,369	19,742	49,725	27,900
Non-GAAP gross profit	<u>\$ 222,305</u>	<u>\$ 165,832</u>	<u>\$ 437,549</u>	<u>\$ 325,488</u>
GAAP operating expenses	\$ 172,102	\$ 122,553	\$ 334,049	\$ 236,556
Research and development (1,2,3)	(2,236)	(1,097)	(4,447)	(3,078)
Sales and marketing (1,2,3)	(5,863)	(3,724)	(11,509)	(7,070)
General and administrative (1,2,3)	(3,501)	(3,743)	(5,387)	(8,093)
Amortization of acquired intangible assets	(10,188)	(4,750)	(20,753)	(7,257)
Non-GAAP operating expenses	<u>\$ 150,314</u>	<u>\$ 109,239</u>	<u>\$ 291,953</u>	<u>\$ 211,058</u>
GAAP finance & other income (expense), net	\$ (3,388)	\$ 2,933	\$ (12,378)	\$ 6,697
Amortization of discount on long term debt	2,094	-	9,259	-
Non-GAAP finance & other income (expense), net	<u>\$ (1,294)</u>	<u>\$ 2,933</u>	<u>\$ (3,119)</u>	<u>\$ 6,697</u>
GAAP taxes on income	\$ 2,005	\$ 1,090	\$ 3,667	\$ 7,093
Tax adjustments re non-GAAP adjustments	12,696	10,516	27,687	16,525
Non-GAAP taxes on income	<u>\$ 14,701</u>	<u>\$ 11,606</u>	<u>\$ 31,354</u>	<u>\$ 23,618</u>
GAAP net income	\$ 20,441	\$ 25,380	\$ 37,730	\$ 60,636
Valuation adjustment on acquired deferred revenue	3,788	6,884	6,215	7,025
Valuation adjustment on acquired deferred cost of service of revenue	(331)	-	(762)	-
Amortization of acquired intangible assets	28,378	15,812	59,484	24,611
Share-based compensation (1)	14,322	9,896	26,884	16,256
Re-organization expenses (2)	-	464	-	1,770
Acquisition related expenses (3)	-	-	-	3,736
Amortization of discount on long term debt	2,094	-	9,259	-
Tax adjustments re non-GAAP adjustments	(12,696)	(10,516)	(27,687)	(16,525)
Non-GAAP net income	<u>\$ 55,996</u>	<u>\$ 47,920</u>	<u>\$ 111,123</u>	<u>\$ 97,509</u>
GAAP diluted earnings per share	<u>\$ 0.33</u>	<u>\$ 0.42</u>	<u>\$ 0.61</u>	<u>\$ 1.00</u>
Non-GAAP diluted earnings per share	<u>\$ 0.90</u>	<u>\$ 0.79</u>	<u>\$ 1.80</u>	<u>\$ 1.60</u>
Shares used in computing GAAP diluted earnings per share	61,962	60,817	61,857	60,834
Shares used in computing Non-GAAP diluted earnings per share	61,962	60,817	61,857	60,834

NICE SYSTEMS LTD. AND SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP RESULTS (continued)

U.S. dollars in thousands

(1) Share-based Compensation

	Quarter ended June 30,		Year to date June 30,	
	2017	2016	2017	2016
Cost of product revenue	\$ (161)	\$ (69)	\$ (336)	\$ (190)
Cost of service revenue	(1,847)	(1,595)	(3,722)	(2,939)
Cost of cloud revenue	(714)	(85)	(1,483)	(147)
Research and development	(2,236)	(1,302)	(4,447)	(2,158)
Sales and marketing	(5,863)	(3,574)	(11,509)	(6,433)
General and administrative	(3,501)	(3,271)	(5,387)	(4,389)
	<u>\$ (14,322)</u>	<u>\$ (9,896)</u>	<u>\$ (26,884)</u>	<u>\$ (16,256)</u>

(2) Re-organization expenses

	Quarter ended June 30,		Year to date June 30,	
	2017	2016	2017	2016
Cost of service revenue	\$ -	\$ (71)	\$ -	\$ (269)
Cost of cloud revenue	-	24	-	24
Research and development	-	205	-	(896)
Sales and marketing	-	(150)	-	(150)
General and administrative	-	(472)	-	(479)
	<u>\$ -</u>	<u>\$ (464)</u>	<u>\$ -</u>	<u>\$ (1,770)</u>

(3) Acquisition related expenses

	Quarter ended June 30,		Year to date June 30,	
	2017	2016	2017	2016
Research and development	\$ -	\$ -	\$ -	\$ (24)
Sales and marketing	-	-	-	(487)
General and administrative	-	-	-	(3,225)
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (3,736)</u>

NICE LTD. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

U.S. dollars in thousands

	June 30, 2017	December 31, 2016
	<u>Unaudited</u>	<u>Unaudited</u>
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 304,622	\$ 157,026
Short-term investments	55,556	30,287
Trade receivables	200,963	260,220
Prepaid expenses and other current assets	72,117	57,966
Current assets of discontinued operations	<u>2,569</u>	<u>3,734</u>
Total current assets	<u>635,827</u>	<u>509,233</u>
LONG-TERM ASSETS:		
Long-term investments	79,741	98,726
Property and equipment, net	108,325	87,678
Deferred tax assets	14,841	14,093
Other intangible assets, net	559,619	618,735
Goodwill	1,288,718	1,284,710
Other long-term assets	<u>20,710</u>	<u>18,701</u>
Total long-term assets	<u>2,071,954</u>	<u>2,122,643</u>
TOTAL ASSETS	<u><u>\$ 2,707,781</u></u>	<u><u>\$ 2,631,876</u></u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Current maturities of long term loan	\$ -	\$ 21,164
Trade payables	18,750	25,634
Current portion of deferred revenues and advances from customers	202,608	149,801
Accrued expenses and other liabilities	243,813	273,134
Current liabilities of discontinued operations	<u>647</u>	<u>3,077</u>
Total current liabilities	<u>465,818</u>	<u>472,810</u>
LONG-TERM LIABILITIES:		
Deferred revenues and advances from customers	35,645	22,710
Deferred tax liabilities	116,331	146,952
Long-term debt	443,516	444,016
Other long-term liabilities	<u>34,106</u>	<u>34,056</u>
Total long-term liabilities	<u>629,598</u>	<u>647,734</u>
SHAREHOLDERS' EQUITY	<u>1,612,365</u>	<u>1,511,332</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u><u>\$ 2,707,781</u></u>	<u><u>\$ 2,631,876</u></u>

NICE LTD. AND SUBSIDIARIES
CONSOLIDATED CASH FLOW STATEMENTS

U.S. dollars in thousands

	Quarter ended June 30,		Year to date June 30,	
	2017	2016	2017	2016
	Unaudited	Unaudited	Unaudited	Unaudited
<u>Operating Activities</u>				
Net income	\$ 20,441	\$ 25,380	\$ 37,730	\$ 60,520
Adjustments to reconcile net income to net cash provided by operating activities				
Depreciation and amortization	37,013	20,484	76,156	33,400
Stock based compensation	14,322	9,826	26,884	16,257
Amortization of premium and discount and accrued interest on marketable securities	(39)	672	151	1,641
Deferred taxes, net	(9,871)	(9,111)	(21,542)	(12,697)
Changes in operating assets and liabilities:				
Trade Receivables	5,581	14,801	61,880	54,369
Prepaid expenses and other current assets	(1,200)	(8,268)	(7,987)	4,768
Trade payables	(6,857)	4,428	(6,969)	5,289
Accrued expenses and other current liabilities	(4,302)	(21,724)	(35,601)	(48,438)
Deferred revenue	12,852	(5,833)	63,516	29,855
Long term liabilities	(859)	(145)	(1,606)	(71)
Amortization of discount on long term debt	2,094	-	9,259	-
Other	(514)	(790)	(465)	(673)
Net cash provided by operating activities	<u>68,661</u>	<u>29,720</u>	<u>201,406</u>	<u>144,220</u>
<u>Investing Activities</u>				
Purchase of property and equipment	(12,332)	(4,084)	(22,746)	(11,143)
Purchase of investments	(17,227)	(19,269)	(42,226)	(47,221)
Proceeds from investments	4,000	41,360	36,016	80,478
Capitalization of software development costs	(7,156)	(1,697)	(14,094)	(2,758)
Payments for business acquisitions, net of cash acquired	-	(872)	-	(151,325)
Net cash provided by (used in) investing activities	<u>(32,715)</u>	<u>15,438</u>	<u>(43,050)</u>	<u>(131,969)</u>
<u>Financing Activities</u>				
Proceeds from issuance of shares upon exercise of share options	8,642	5,655	12,375	13,169
Purchase of treasury shares	(7,618)	(9,420)	(16,047)	(32,093)
Dividends paid	-	(9,519)	(9,637)	(19,036)
Repayment of long term debt	-	-	(260,000)	-
Proceeds from issuance of exchangeable notes	-	-	260,842	-
Net cash provided by (used in) financing activities	<u>1,024</u>	<u>(13,284)</u>	<u>(12,467)</u>	<u>(37,960)</u>
Effect of exchange rates on cash and cash equivalents	<u>901</u>	<u>(580)</u>	<u>1,707</u>	<u>785</u>
Net change in cash and cash equivalents	37,871	31,294	147,596	(24,924)
Cash and cash equivalents, beginning of period	<u>266,751</u>	<u>269,713</u>	<u>157,026</u>	<u>325,931</u>
Cash and cash equivalents, end of period	<u>\$ 304,622</u>	<u>\$ 301,007</u>	<u>\$ 304,622</u>	<u>\$ 301,007</u>

*Certain comparative figures have been reclassified to conform to the current year presentation.

נייס מדווחת על צמיחה של 36% בהכנסות ברבעון השני של 2017

צמיחה חזקה בהכנסות ענן ובהכנסות ממוצרים

החברה מעלה את התחזית לאור המשך מומנטום עסקי חיובי

הבוקר, ניו ג'רזי, 3 באוגוסט, 2017 – נייס (נאסד"ק: NICE) פרסמה היום את התוצאות לרבעון השני של 2017 שהסתיימו ב-30 ביוני, 2017.

עיקרי התוצאות לרבעון השני:

GAAP	Non-GAAP
גידול של 36% בהכנסות בהשוואה לאשתקד	גידול של 34% בהכנסות בהשוואה לאשתקד
רווח גולמי של 198 מיליון דולר, גידול של 35% מאשתקד	רווח גולמי של 222 מיליון דולר, גידול של 34% מאשתקד
שיעור רווח גולמי של 63.5% בהשוואה ל- 63.9% אשתקד	שיעור רווח גולמי של 70.5% בהשוואה ל- 70.4% אשתקד
רווח תפעולי של 26 מיליון דולר, גידול של 10% מאשתקד	רווח תפעולי של 72 מיליון דולר, גידול של 27% מאשתקד
שיעור המס האפקטיבי היה 8.9% לעומת 4.1% אשתקד	שיעור המס האפקטיבי היה 20.8% לעומת 19.5% אשתקד
רווח למניה בדילול מלא מפעילות נמשכת של 0.33 דולר בהשוואה ל- 0.42 דולר אשתקד	רווח למניה בדילול מלא מפעילות נמשכת של 0.90 דולר בהשוואה ל- 0.79 דולר אשתקד
תזרים מזומנים מפעילות שוטפת גדל ב- 131% בהשוואה לשנה שעברה, ל- 69 מיליון דולר	

"הצמיחה העקבית והשיפור ברווחיות הובילו את התוצאות הפיננסיות שלנו בשנים האחרונות. הרבעון השני המשיך את המומנטום עם תוצאות חזקות הן בשורה העליונה והן בשורה התחתונה. אנחנו מרוצים גם מהצמיחה המשמעותית בהכנסות מענן בד בבד עם הגידול ברווחיות. כמו כן, הביצועים הטובים שלנו באו לידי ביטוי גם בתזרים המזומנים מפעילות שוטפת של למעלה מ- 200 מיליון דולר במחצית הראשונה של 2017", אמר ברק עילם, מנכ"ל נייס. "מקור החוזק שלנו הוא היכולת להוציא לפועל את התוכנית האסטרטגית שלנו.

"תוכנית אסטרטגית זו מבוססת על ארבעה נדבכים: cloud, omni-channel, analytics, artificial intelligence, המהווים בסיס להזדמנויות צמיחה משמעותיות בעתיד. ארבעת נדבכי האסטרטגיה האלו הם גם הבסיס לפלטפורמת CXone החדשה שלנו, המהווה קפיצת מדרגה גדולה עבור נייס והתעשייה כולה. CXone היא פלטפורמה אחודה, פתוחה ומבוססת ענן. הפלטפורמה יחד עם בסיס רחב של לקוחות ושותפים טכנולוגיים המפתחים מוצרים ברמה עולמית בתחום שיפור שירות הלקוחות, מהווה בידול תחרותי משמעותי עבור נייס וממחישה את התרחבות מובילות השוק שלנו".

עיקרי התוצאות הפיננסיות (GAAP) לרבעון השני שהסתיים ב- 30 ביוני:

נתוני ה- GAAP המוצגים כאן, מלבד נתוני תזרים המזומנים ויתרת המזומנים, הינם נתונים פיננסיים של הפעילות הנמשכת, ואינם כוללים את תוצאות חטיבות ה- Intelligence וה- Physical Security ל-2017 ול-2016.

הכנסות: ההכנסות ברבעון השני של 2017 גדלו ב-36.3% ל- 311.5 מיליון דולר, לעומת 228.5 מיליון דולר ברבעון השני של 2016.

רווח גולמי: הרווח הגולמי ברבעון השני של 2017 גדל ל- 197.9 מיליון דולר לעומת 146.1 מיליון דולר ברבעון השני של 2016. שיעור הרווח הגולמי היה 63.5% לעומת 63.9% ברבעון השני של 2016.

רווח תפעולי: הרווח התפעולי ברבעון השני של 2017 גדל ל- 25.8 מיליון דולר לעומת 23.5 מיליון דולר ברבעון השני של 2016. שיעור הרווח התפעולי היה 8.3% לעומת 10.3% ברבעון השני של 2016.

רווח נקי מפעילות נמשכת: הרווח הנקי ושיעור הרווח הנקי ברבעון השני של 2017 הסתכמו ב- 20.4 מיליון דולר ו-6.6%, בהתאמה, לעומת 25.4 מיליון דולר ו-11.1%, בהתאמה ברבעון השני של 2016.

רווח למניה בדילול מלא מפעילות נמשכת: הרווח למניה בדילול מלא ברבעון השני של 2017 הסתכם ב- 0.33 דולר לעומת 0.42 דולר ברבעון השני של 2016.

תזרים המזומנים מפעילות שוטפת ויתרת מזומנים: תזרים המזומנים מפעילות שוטפת ברבעון השני של 2017 היה 68.7 מיליון דולר. ברבעון השני 7.6 מיליון דולר שימשו לרכישה חוזרת של מניות. נכון ל-30 ביוני 2017, יתרות המזומנים ושווי המזומנים, וכן השקעות לטווח קצר וארוך הסתכמו ב- 439.9 מיליון דולר. סך החוב הסתכם ב- 443.5 מיליון דולר, בניכוי הוצאות הנפקה ומרכיב ההמרה באגרות החוב.

עיקרי התוצאות הפיננסיות (Non-GAAP) לרבעון השני שהסתיים ב- 30 ביוני:

נתוני ה- non-GAAP המוצגים כאן הינם נתונים פיננסיים של הפעילות הנמשכת, ואינם כוללים את תוצאות חטיבות ה- Intelligence וה- Physical Security ל-2017 ול-2016.

הכנסות: ההכנסות (Non-GAAP) ברבעון השני של 2017 הסתכמו ב- 315.3 מיליון דולר, גידול של 33.9% לעומת 235.4 מיליון דולר ברבעון השני של 2016.

רווח גולמי: הרווח הגולמי (Non-GAAP) ושיעור הרווח הגולמי (Non-GAAP) ברבעון השני של 2017 גדלו ל- 222.3 מיליון דולר ו- 70.5% בהתאמה, לעומת 165.8 מיליון דולר ו- 70.4% בהתאמה ברבעון השני של 2016.

רווח תפעולי: הרווח התפעולי (Non-GAAP) ברבעון השני של 2017 גדל ל- 72.0 מיליון דולר לעומת 56.6 מיליון דולר ברבעון השני של 2016. שיעור הרווח התפעולי (Non-GAAP) הסתכם ב- 22.8% לעומת 24.0% ברבעון השני של 2016.

רווח נקי מפעילות נמשכת: הרווח הנקי (Non-GAAP) ברבעון השני של 2017 גדל ל- 56.0 מיליון דולר לעומת 47.9 מיליון דולר ברבעון השני של 2016. שיעור הרווח הנקי (Non-GAAP) הסתכם ב- 17.8% לעומת 20.4% ברבעון השני של 2016.

רווח למניה בדילול מלא מפעילות נמשכת: הרווח (Non-GAAP) למניה בדילול מלא ברבעון השני של 2017 גדל ל- 0.90 דולר, גידול של 13.9% לעומת 0.79 דולר ברבעון השני של 2016.

תחזית לרבעון השלישי ולשנת 2017:

הרבעון השלישי של 2017: סך ההכנסות (Non-GAAP) ברבעון השלישי של 2017, צפוי להסתכם ב- 315 מיליון דולר עד 325 מיליון דולר. הרווח (Non-GAAP) למניה בדילול מלא ברבעון השלישי של 2017 צפוי להיות בטווח של 0.89 דולר עד 0.95 דולר.

שנת 2017: סך ההכנסות (Non-GAAP) בשנת 2017 צפוי להסתכם ב- 1,330 מיליון דולר עד 1,354 מיליון דולר. תחזית הרווח (Non-GAAP) למניה בדילול מלא בשנת 2017 עלתה לטווח של 3.90 דולר עד 4.10 דולר.

שיחת ועידה לדין בתוצאות הרבעוניות

הנהלת נייס תארח שיחת ועידה לדין בתוצאות הפיננסיות ובתחזית החברה היום, 3 באוגוסט, 2017, בשעה 8:30 בבוקר שעון החוף המזרחי של ארה"ב, 13:30 לפי שעון גריניץ' ו-15:30 לפי שעון ישראל. להשתתפות בשיחה יש לחייג את המספרים הבאים: מארה"ב: 1-866-804-8688 או 1-718-354-1175. ממדינות אחרות 100-480-1296(0)44+; מבריטניה 0-800-783-0906; מישראל: 1-809-344-364. קוד הכניסה הוא 22 736 372. מספרי גישה נוספים מוצגים ב- http://www.btconferencing.com/globalaccess/?bid=54_attended. השיחה תשודר באינטרנט בשידור חי באתר החברה בכתובת <http://www.nice.com/news-and-events/ir-events> ותהיה זמינה להאזנה למשך שעות אחרי השיחה. הקלטה של השיחה תעמוד לרשות המעוניינים למשך 7 ימים אחרי השידור החי וניתן להאזין לה באמצעות חיג המספר 1-877-482-6144 מארה"ב, 20-7136-9233(0)44+ ממדינות אחרות ו-0-800-032-9687 מבריטניה. קוד הכניסה להקלטה הוא 811 001 49.

אודות נייס

נייס (NASDAQ: NICE, ת"א: נייס) הינה המובילה העולמית במתן פתרונות תוכנה, הן ברישיונות תוכנה והן בענן, המאפשרים לארגונים לנקוט בפעולה הבאה הטובה ביותר באמצעות כלים אנליטיים המנתחים מידע מובנה ושאינו מובנה. הפתרונות של נייס מסייעים לארגונים לשפר את חוויית הלקוח, להבטיח ציות לרגולציה, להיאבק בפשיעה פיננסית ולשמור על נכסים. הפתרונות של נייס נמצאים בשימוש של יותר מ-25,000 ארגונים ביותר מ-150 מדינות, כולל מעל 85 מהחברות המדורגות ב-Fortune 100.

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מסמך זה מהווה תרגום נוחות בלבד לעיקרי הדוחות ולהודעה לעיתונות באנגלית שפורסמה בארה"ב, המחייבת מבחינת החברה, והכוללת מידע נוסף, בין היתר בנוגע להפרשים בין GAAP ל-Non-GAAP.

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Forward-Looking Statements

This press release contains forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements, including the statements by Mr. Eilam, are based on the current beliefs, expectations and assumptions of the management of NICE Ltd. (the Company). In some cases, such forward-looking statements can be identified by terms such as believe, expect, may, will, intend, project, plan, estimate or similar words. Forward-looking statements are subject to a number of risks and uncertainties that could cause the actual results or performance of the Company to differ materially from those described herein, including but not limited to the impact of the global economic environment on the Company's customer base (particularly financial services firms) potentially impacting our business and financial condition; competition; changes in technology and market requirements; decline in demand for the Company's products; inability to timely develop and introduce new technologies, products and applications; difficulties or delays in absorbing and integrating acquired operations, products, technologies and personnel; loss of market share; an inability to maintain certain marketing and distribution arrangements; the effect of newly enacted or modified laws, regulation or standards on the Company and our products, and the risk that we will not be able to successfully execute on the Company's cloud business strategy and generate profitability. For a more detailed description of the risk factors and uncertainties affecting the company, refer to the Company's reports filed from time to time with the Securities and Exchange Commission, including the Company's Annual Report on Form 20-F. The forward-looking statements contained in this press release are made as of the date of this press release, and the Company undertakes no obligation to update or revise them, except as required by law.

לפרטים נוספים ניתן ליצור קשר עם: יעל ארנון, שרף תקשורת 052-720-2703, yaela@scherfcom.com