





About Sonovia

Founded in 2014, Sonovia is a pioneering technology company transforming the textile industry with sustainable innovations. We specialize in advanced dyeing and finishing solutions combining eco-friendly chemistry and sustainable production processes.

# Sonovia's Timeline

#### 2021

R&D launched for indigo denim dyeing using ultrasonic technology.

#### 2023

Kering supports the technology and enters into a tech evaluation agreement.

## 2022

Eco-friendly solution
combining a unique &
stable indigo dye with an
ultrasonic machine

#### 2024

Tech installation at
PureDenim renowned
Italian denim producer
for luxury brands. Start
of global
commercialization

# The Problem

Traditional denim dyeing processes are environmentally harmful and inefficient.



#### **01. High Water Consumption**

Traditional denim dyeing processes use significant water, depleting resources and straining the environment in water-scarce areas.

#### **02. Chemical Pollution**

The use of toxic dyes and chemicals causes serious water pollution, contaminating ecosystems and harming local communities.

#### **03. Energy Inefficiency**

Traditional methods demand high energy for heating and processing, leading to significant carbon emissions and high operational costs.



# The Solution

Sonovia's ultrasonic denim dyeing technology reduces CO2 emissions by 60%, water usage by 85%, and eliminates toxic waste, with high cost efficiency.

#### Disruptive.

Revolutionary technology using ultrasonic waves for dye infusion.

No reduction & oxidation process with same quality standards.

#### Sustainable.

Eco-friendly process with significantly lower CO2 emissions, water savings, and no toxic waste management

#### Profitable.

and operational costs.

High Quality: Consistent, vibrant colors with fewer dye baths.

Cost Efficiency: Lower energy



# SONOVIA'S Nature-Dyed Revolution

We master the use of ultrasonic cavitation jet-streams to effectively infuse textiles with desired chemistries





Lower 60% Energy



Lower 60% in CO2



Elimination 100% Toxic chemicals



Elimination 100% Waste



Lower 92% Land Use



Cost Effective



Decreased Complexity



Plug & Play System

# The Technology



# **Competitive Analysis**

- 1 Scouring
- 2 Washing
- 3 Oxidation
- 4 Reduction
- 5 Neutralization
- 6 Sizing
- 7 Drying
- 8 Waste Management

# The TRADITIONAL Process

Massive Use of Water

Use of Toxic Chemistry

Waste of Energy

High Emissions of CO2

High Production Waste

- 9 Single-step Sono-dyeing
- 7 Drying
- 6 Sizing
- 10 Fixation

#### Our D(Y)ENIM®

**Solution** 

Lean Line

Only 1 Dye Bath

No Pre-Dyeing

No REDOX Process No

Hydrosulfite Use Massive

space and resources

saving

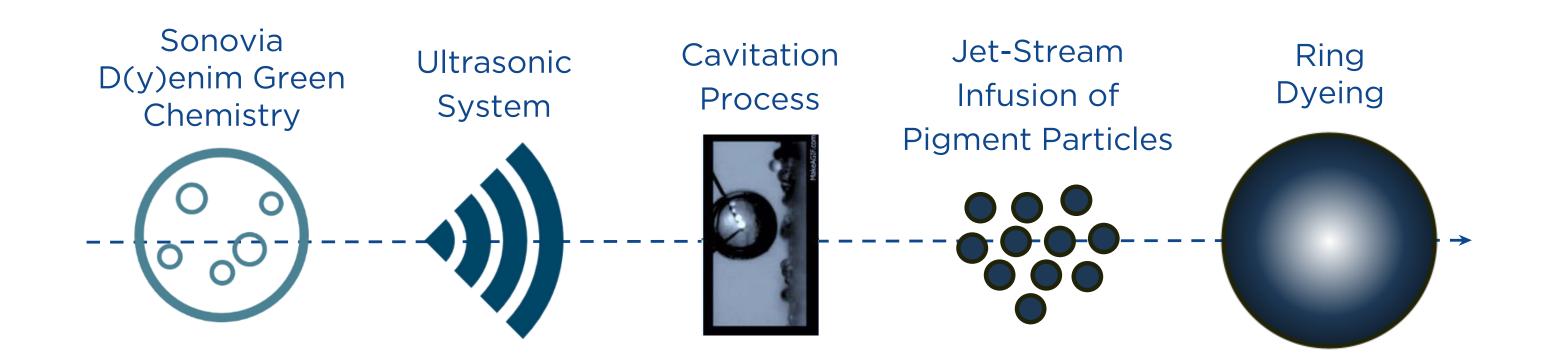


**Up to 18 Baths** 



### **How it Works**

Sonovia's technology leverage the Sono-chemistry, by using high-frequency sound waved that impulse indigo particles to embed the yarn.



**Ultrasonic Infusion** 

# The Market



# **Business Model**

"RAZOR+RAZOR-BLADE"

#### **ONE-TIME**

Upgrade existing lines by reducing dye baths from 12 to 1 or 2, adding ultrasound equipment,

or

Implement a new, shorter line with any machinery provider.



RAZOR

## RECURRING

PROPRIETARY CHEMICALS



RAZOR-BI ADF

# The Market

#### **Market Opportunity**

- Align with worldwide sustainability targets
- Provide solutions to upcoming regulations
- Help to enhance ESG Reports for brands
- Improve flexibility for small batches and nearshoring

#### **Competitive Advantage**

- Eco-friendly chemistry
- Cost efficient
- Low CAPEX
- Quick ROI
- International Patents



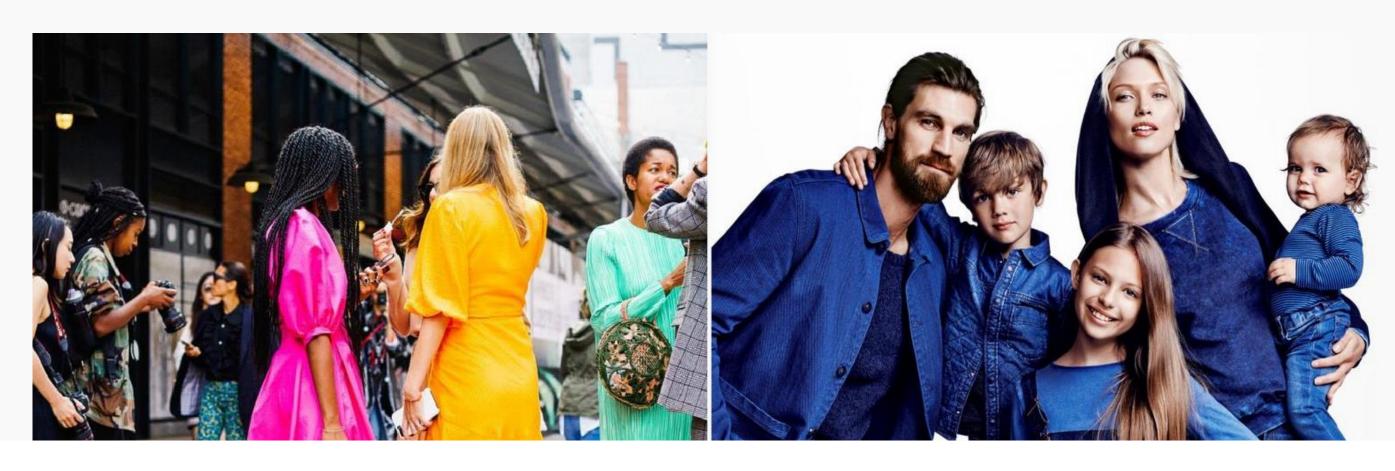
#### **Target Segments**

- Targeting High-end fashion brands
- Gucci, Balenciaga, and Yves Saint Laurent
- Approaching retailers and the mass market brands as a second step

#### **Go-To-Market Strategy**

- Trilateral partnership between Sonovia, the brand, and the mill
- Replicate previous success with Kering & PureDenim
- Build a corporation with suppliers of textile dyeing machines and chemistry

# **Market Opportunity**



Denim Market

\$64 Billion

[2023]

Indigo Dyes

\$1.3 Billion

[2023]









# Environmental Regulations in the Denim Industry

#### **Europe:**

EU Green Deal: Focus on reducing water use, waste, and promoting circular economy practices.

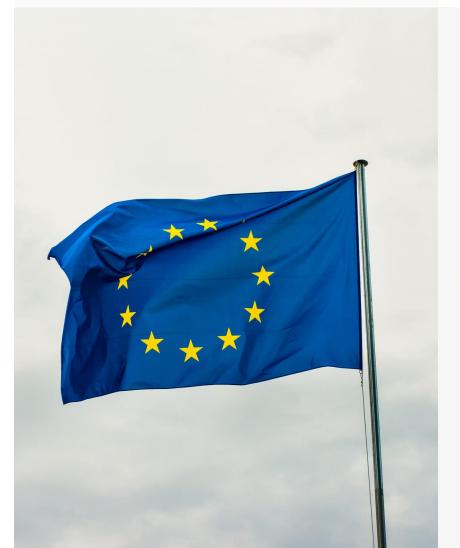
Digital Product Passport:

Tracks product origin, materials, and environmental impact.



#### Turkey:

Sustainability aligned with EU standards, emphasizing water savings and CO2 reduction.



#### India

Policies promote
zero-liquid discharge
and advanced effluent
treatment to protect
water bodies.



# Environmental Regulations in the Denim Industry

#### China:

Strengthened wastewater
standards with a push for
waterless dyeing
technologies.





# Vietnam & Bangladesh:

Focus on stricter
effluent treatment and
adoption of ecofriendly dyeing
methods due to
industry pressures.

### **Our Collaborators**



FASHION FOR

An elite Italian denim fabric developer and manufacturer serving the global elite luxury brands. Asissts with dye quality evaluations.

The world's most renowned innovation platform for textile tech start-ups. Invested in Sonovia and greatly contributes in business development and connections to global leading brands.





2nd largest luxury goods conglomerate in the world. Invested in piloting with the technology at semi-industrial and industrial scale.

# **PLUGANDPLAY**

One of the world's most renowned start-up accelerator.





### **Potential Business Associates**

**Concerned Parties** 



















# **Financial History**



PUBLIC, TLV:SONO

CAP TABLE

41% 6 % 53 % MAIN SHAREHOLDER FUNDS PUBLIC

CASH @ <sup>4</sup>30.6.2024

US \$4.5M USD

★ TEAM

22 EMPLOYEES, 85% IN R&D

