



Company Presentation

May 2023



Forward looking information



This presentation was prepared by Tadiran Group Ltd. (Previously: Tadiran Holdings Ltd.) (hereinafter: "the Company" and / or the "Group" and / or "Tadiran") as a general presentation about the Company and is not intended to replace the need to review the Company's full reports to the Securities Authority and the Stock Exchange. Value in Tel Aviv Ltd. including, inter alia, the Company's periodic reports including the Company's periodic report for 2022, first quarter 2023 and immediate reports (hereinafter: "Company Reports") that must be reviewed prior to making a decision regarding investment in the Company's securities.

The information contained in the presentation does not constitute advice, recommendation, opinion regarding investment, does not constitute an offer to invest and / or purchase securities of the Company (and in particular does not constitute an "offer to the public" or "sale to the public" of any kind) and does not replace independent examination and personal advice according to the unique needs of each investor. Such an offer shall be made only in accordance with the provisions of the law, after obtaining the necessary permits from the Securities Authority and the stock exchange.

This presentation includes a summary of the issues described in the context in which they are discussed and not the full information available to the Company in relation to these issues and does not include the full results

and financial information of the Company and the notes to them, and / or the Company's business plans and / or the Company's risk factors.

The presentation includes data on international markets, including growth volumes, penetration rates, and sales, statistics, etc. It should be emphasized that this data is based on public data and the Company's assessments and does not constitute any facts and / or representations.

This presentation may include forward-looking information as defined in the Securities Law, 1968 (hereinafter: "forward-looking information"), including forecasts, subjective assessments by the Company's management as of the date of publication of the presentation, which although the Company believes are reasonable, which are inherently uncertain, estimates and information regarding future events.

The forward-looking information is solely aimed at the date to which it relates and is uncertain, unpredictable, affected by factors beyond the control of the Company, each of which, or a combination thereof and the realization of which risk factors characterize the Company's activities, may materially impair results. The activities of the Company and cause the actual results to be materially different from the forward-looking information.

Except as an undertaking to disclose information as

required by the securities laws applicable to the Company, the Company does not undertake to update or change any information contained in this presentation in order to reflect events and / or circumstances that will apply after the date of its preparation. It is clarified that the Company's plans and strategy included in this presentation are correct as of the date of their publication and may and will change in accordance with the decisions of the Company's Board of Directors from time to time.

Without detracting from the generality of the above, the information contained in the presentation, inter alia, regarding the Company's working principles, the Company's business plans in connection with Air Care O2 technology, expansion of energy activity, product marketing and development, growth potential and revenue distribution in the coming years, is forward-looking information based and derived, inter alia, on the Company's goals.

The Company's assessments regarding the Company's objectives are based, inter alia, on the Company's assessments regarding trends in the Company's business in particular and trends in the market in which the Company operates in general, as well as the Company's management assessments regarding potential and market trends in Israel and international markets as of this report. These assessments may not materialize and / or materialize significantly differently from the Company's assessments,

inter alia, as a result of factors external to the Company and which are not under control, including, inter alia, changes in the economic situation in Israel in general Different from those that the Company's management estimates as of the date of this report, the non-realization of the potential penetration into international markets in general, and in particular those listed above, regulatory changes and the realization of some of the risk factors described in the Company reports, continued potential effects. These assessments may not materialize and / or materialize significantly differently from the Company's assessments, inter alia, as a result of factors external to the Company and which are not under control, including, inter alia, changes in the economic situation in Israel in general and in the market in which the Company operates in particular, development of new and / or different trends from those that the Company's management estimates as of the date of this report, failure to penetrate international markets in general, and in particular those listed above, regulatory changes and the realization of risk factors described in the Company's reports, the continuation of potential effects of the corona crisis and so on.

To the extent that there is a conflict between what is stated in this presentation and what is stated in the Company's reports required by law, what is stated in the Company's reports will prevail.

The future is
already here



Company vision

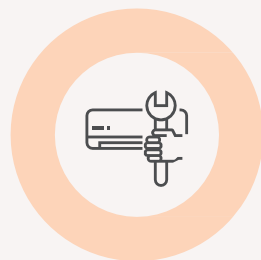
"Enable a better living environment through renewable energy, a comfortable climate and healthy air."



The group has been leading the field of air conditioning in Israel for **over 60 years**



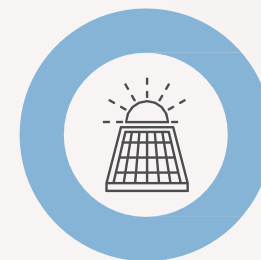
About 600 employees in the group (including production and service)



A leading service division with **200 technicians**



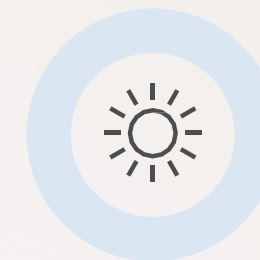
Global presence



A growing player in the renewable energy market

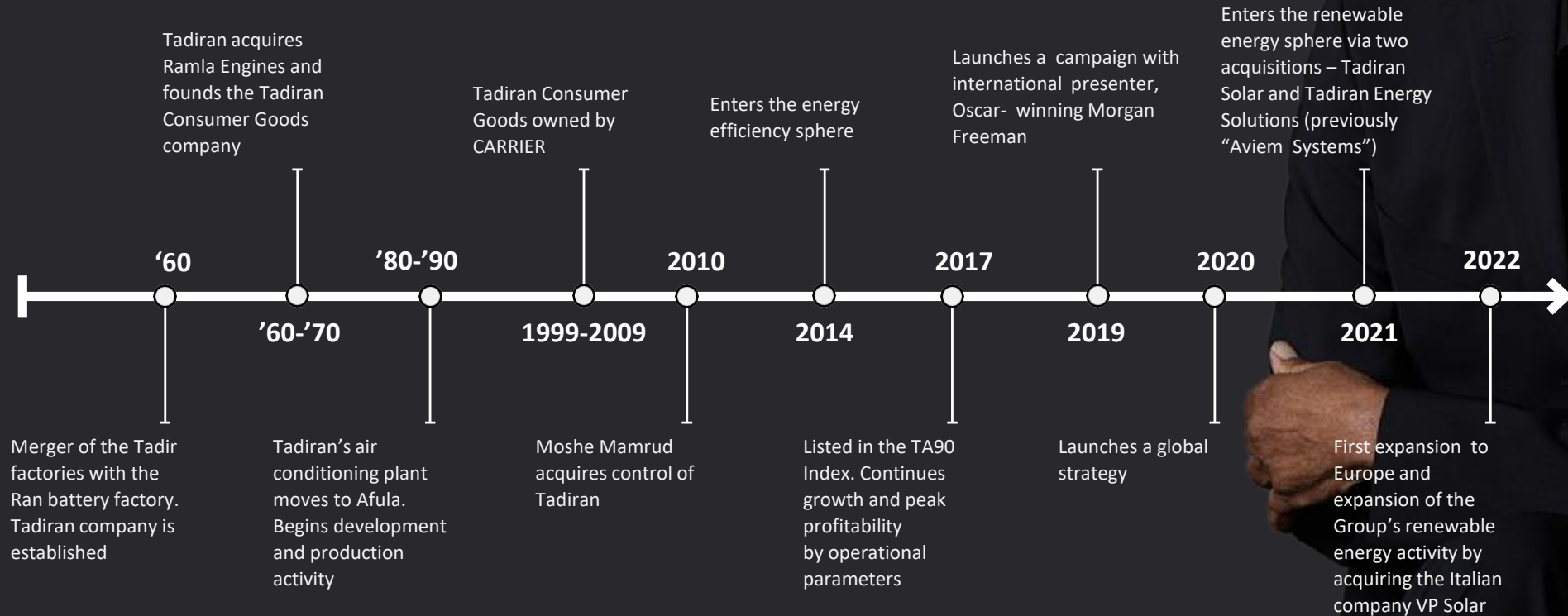


Sales of approx. NIS 2.3 billion in 2022

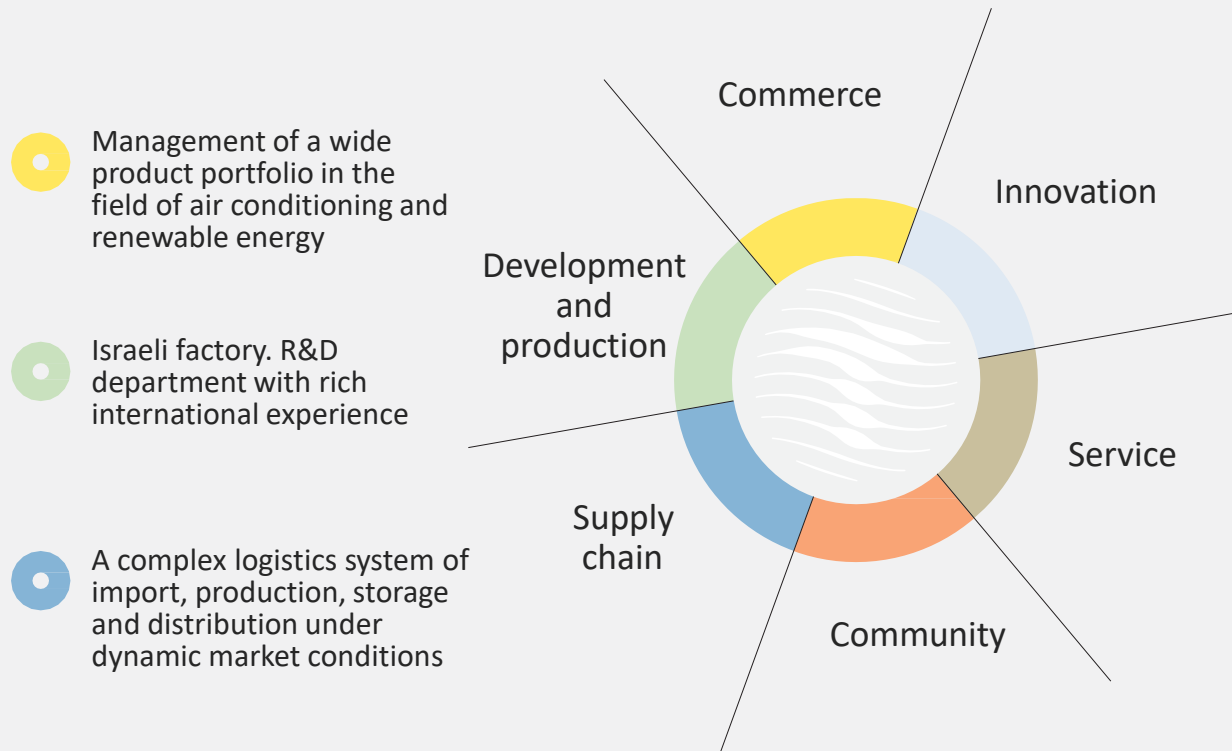


Launch of a new strategic plan for 2026 - doubling sales to approximately NIS 4.5 billion

Tadiran's Development Over the Years



Leading tomorrow



- Development of innovation programs in order to promote a connection between technology startups and society
- A quality and leading customer service system
- Promoting involvement in the community, volunteerism and solidarity of the company's employees

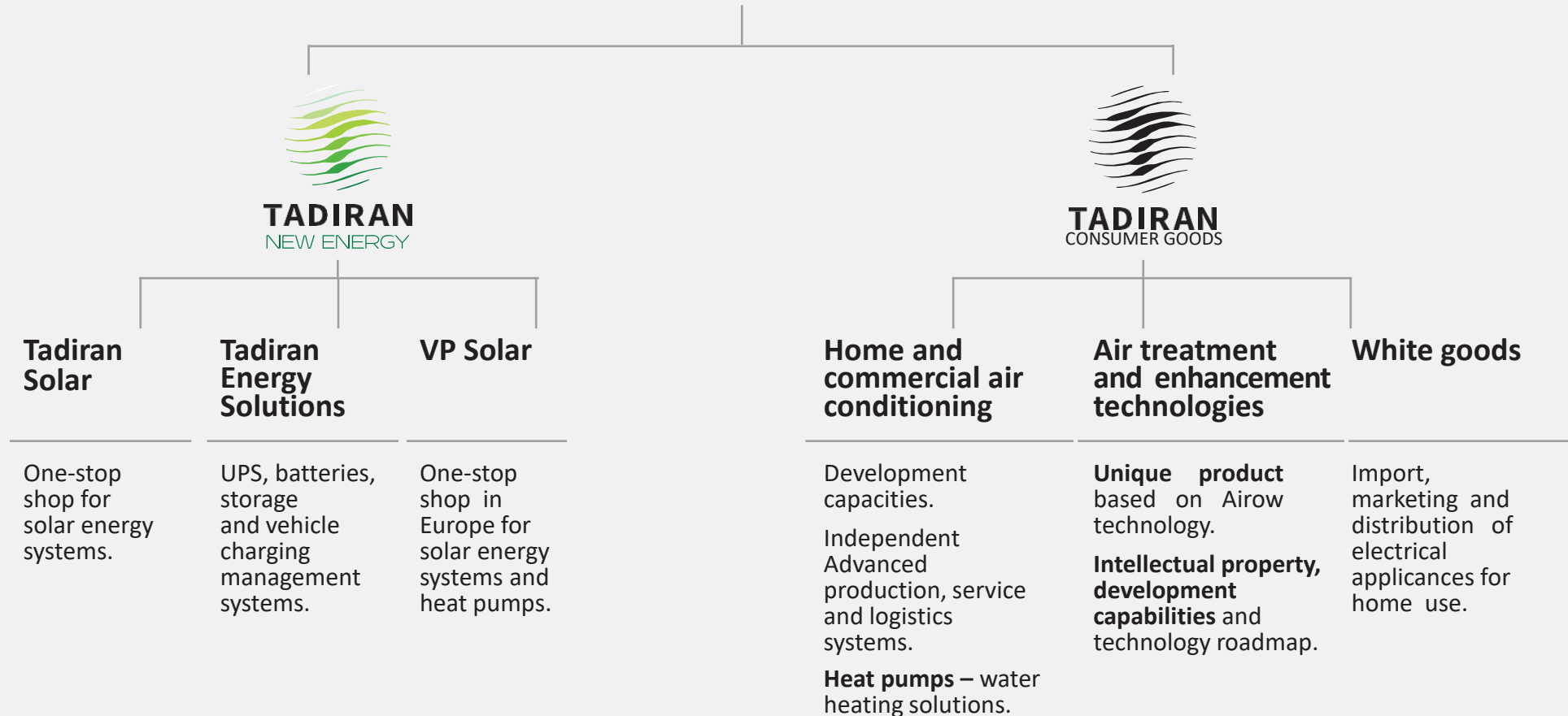


Brand strength

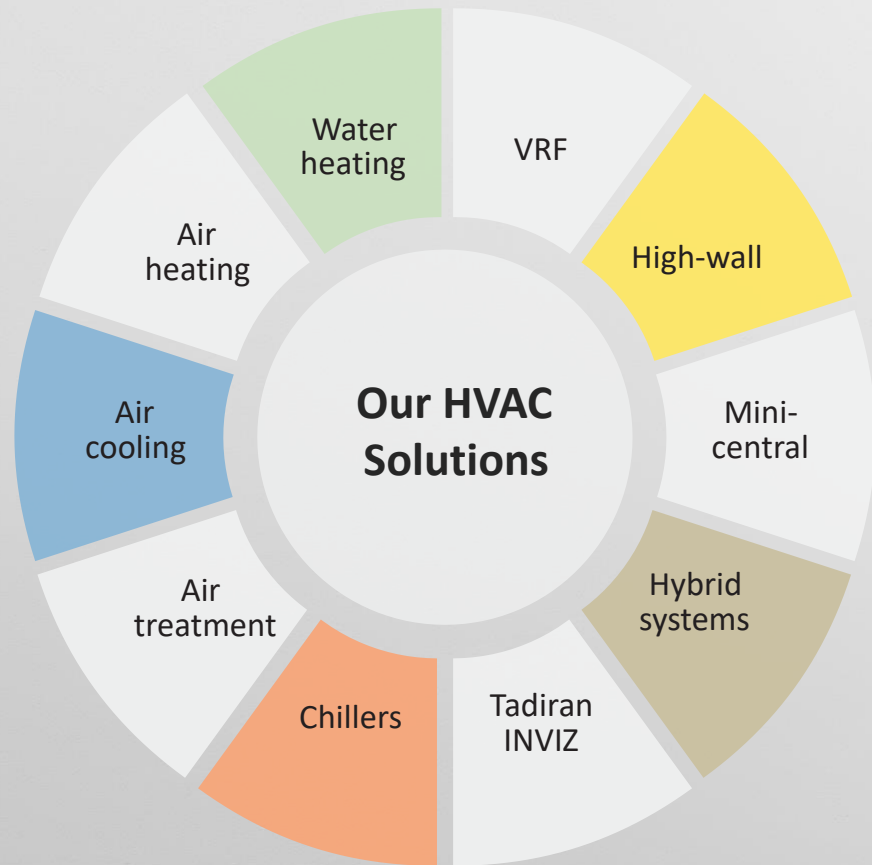


Group Structure

Tadiran Group



Comprehensive solutions in the field of air conditioning



For over 60 years we have been providing quality products and solutions for air conditioning and household consumer products. Throughout all these years we have been striving for technological innovation and strengthening of local production while enabling millions of Israelis to enjoy quality air conditioning all year round.

We have made it our goal to create an ongoing positive impact on health and quality of life through air treatment and upgraded living spaces. Simultaneously, we strive to listen to customer needs, consider

the various environmental factors, and work towards innovative, advanced and environmentally friendly solutions.

A Variety of green solutions

The Group offers a wide range of air conditioning products for both the private and commercial markets. Via the company's website, you can determine the air conditioner that suits the space and the character of the building. An air conditioning solution must be properly adapted to the customer's needs, in part to enable it to function efficiently and with minimum energy use.



Completed development of Tadiran Airow 3™

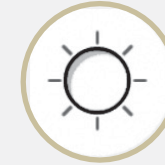
Air purification technology



Patented Technology
International patents:
Automatic self-
cleaning mechanism
and usage method



Maintenance-free
No maintenance
or additional cost



Action Indicator
Built-in monitoring
cycle to indicate
operation with low-
energy consumption



Ozone Free
Verified to meet the
ozone requirements of
standard UL 867 and
approved by CARB



Action Indicator
Continues its air
purification action even
after the air conditioner
is turned off



Plug & Play
Easy to install in
ducted air conditioning
systems

Solar systems in Israel - one stop shop



Solar panels

Authorized distributor of
Jinko Solar - a leading international
panel manufacturer.



Optimization systems

Converters, optimizers, monitoring
devices. The company is a leading
distributor of **solar edge** converters



Mounting systems

Import raw materials and produce
systems according to drawings for
customers

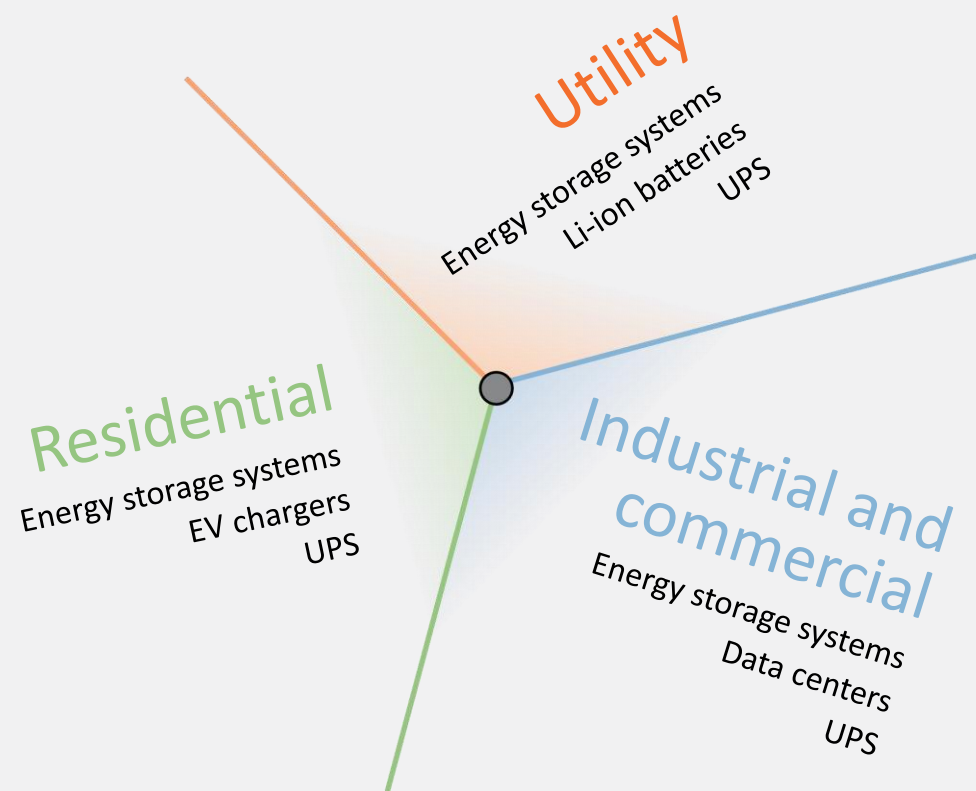


Tadiran Energy Solutions

Tadiran is expanding its footprint in the storage market

In 2022 entered into agreements for the supply of storage systems in the value of

\$215_m



EV charging



Smart Charge system for managing electric vehicles charging



Energy management for maximum and smart utilization of the electricity supply in the building



Automatic, easy, transparent and professional collection management (billing).



Smart stations for charging AC, DC vehicles

The company's activity in the field of electric vehicle charging management is carried out through a private company held by a wholly owned subsidiary (51%) and by third parties (49%). At this stage, the scope of the activity is not material.

Solar Systems in Europe - one stop shop

Solar panels

Authorized distributor of Qcells, Jinko, and others – Global panel manufacturers

Energy conversion systems

Converters, optimizers. The company distributes products of SolarEdge, Huawei and others

Energy storage

Authorized distributor of BYD, LG, and others

Mounting systems

Import and distribution of ready-made mounting systems

Heat pumps

Distribution of heat pumps from the leading manufacturers - Daikin, LG and others

EV charging

Distribution of products for charging vehicles - Mennekes, Wallbox and others

Company's assets and capabilities

Advanced technology supplier

Converters, panels and storage systems from the best manufacturers in the world

Relationships with customers

Customer relationships with many segments over the years based on the company's reputation

Professionalism

High-quality professionals with a high sense of service

Financial results

(NIS in millions)

	Q1 2023	Q1 2022	Change
Revenues	435.1	505.6	-14%
Gross profit	74.1	101.9	-27%
Gross margin	17%	20%	
Operating profit	66.5	52.7	26%
Operating margin	15%	10%	
EBITDA	31.6	61.7	-49%
EBITDA margin	7%	12%	
Profit before tax	62.9	53.5	18%
PBT margin	14%	11%	
Net profit	43.2	39.3	10%
Net margin	10%	8%	
Comprehensive income	63.5	34.6	84%
Comprehensive income margin	15%	7%	
Cash flow from operations	24.7	29	-15%



TADIRAN

