

# **Akzo Nobel Pakistan Limited**

Condensed Interim Financial Information

For the three months and six months period ended June 30, 2018

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# Company Information

## Board of Directors

|                     |                             |                |               |
|---------------------|-----------------------------|----------------|---------------|
| Mueen Afzal         | Chairman (Independent)      | Jeremy Rowe    | Non-Executive |
| Saad Mahmood Rashid | Chief Executive             | Sebastian Tan  | Non-Executive |
| David Teng          | Non-Executive               | Harris Mahmood | Executive     |
| Ayesha Hamid        | Non-Executive (Independent) |                |               |

## Audit Sub Committee

|               |             |
|---------------|-------------|
| Ayesha Hamid  | Chairperson |
| Mueen Afzal   | Member      |
| Sebastian Tan | Member      |
| Rehan Hamid   | Secretary   |

## Human Resource & Remuneration Sub Committee

|                     |           |
|---------------------|-----------|
| Mueen Afzal         | Chairman  |
| Jeremy Rowe         | Member    |
| Saad Mahmood Rashid | Member    |
| Usman Ali Jamil     | Secretary |

## Share Transfer Committee

|                     |                         |
|---------------------|-------------------------|
| Saad Mahmood Rashid | Chief Executive         |
| Harris Mahmood      | Chief Financial Officer |
| Sara Shah           | Company Secretary       |

## Chief Financial Officer

Harris Mahmood

## Company Secretary

Sara Shah

## Executive Management Team

|                     |                                              |                           |                                                            |
|---------------------|----------------------------------------------|---------------------------|------------------------------------------------------------|
| Saad Mahmood Rashid | Chief Executive                              | Harris Mahmood            | Chief Financial Officer                                    |
| Farooq Ayub Khan    | Operations Manager                           | Muhammad Rizwan           | Supply Chain Manager                                       |
| Usman Ali Jamil     | HR Business Partner                          | Syed Ismail Hussain Naqvi | Business Manager, Performance Coatings                     |
| Usman Ali           | National Sales Manager,<br>Decorative Paints | Usman Hafaz               | Head of Brand and Customer Marketing,<br>Decorative Paints |

## Bankers

Citibank N.A.  
Deutsche Bank Limited A.G.  
United Bank Limited

Habib Metropolitan Bank Limited  
Habib Bank Limited

## Internal Auditors

Ernst & Young Ford Rhodes Sidat Hyder,  
Chartered Accountants

## External Auditors

A. F. Ferguson & Co.,  
Chartered Accountants

## Registered Office

346, Ferozepur Road,  
Lahore-54600  
Tel: (042) 111-551-111  
Fax: (042) 35835011  
[www.akzonobel.pk](http://www.akzonobel.pk)

## Regional Office

11<sup>th</sup> Floor, Tower-A,  
Technology Park, Street-8,  
Sharah-e-Faisal, Karachi  
Tel: (021) 32781441-6

## Regional Office

Plot 3-A, Sector I-10/3,  
Industrial Area  
Islamabad  
Tel: (051) 4435101-2

## Shares Registrar

FAMCO Associates (Pvt) Ltd.  
8-F, Nursery Block 6, P.E.C.H.S  
Shahrah-e-Faisal, Karachi-74000  
Tel: (021) 34380101-5  
Fax: (021) 34380106

# Review of the Directors

For the quarter and six months period ended June 30, 2018

The Directors are pleased to present their review along with the condensed interim financial statements of the Company for the six months ended June 30, 2018.

## Financial Performance

First half of the year was impacted due to political uncertainty affecting consumer demand. Macro-economic challenges, the widening current account deficit and declining exchange foreign reserves, led the government to increase custom duties while the State Bank of Pakistan let PKR depreciate against major currencies, leading to devaluation of 18% since December 2017. As a result input prices increased for the business.

Despite these challenges, the company has continued its focus on customers and new business development. As a result turnover for the first half of 2018 grew by 6% as compared to same period last year. Price increases were announced on most products. However margins still remained under pressure. To manage profitability, the company took several cost saving initiatives, with manufacturing, selling and administrative expenses increasing by only 4% as compared to same period last year. Government extended the super tax charge this year and also announced to continue this for the next three years. This resulted in a tax expense of PKR 32m for the last year and a current year charge. Profit after tax at PKR 253m and EPS at PKR 5.46 were 14% lower than the same period last year.

|                         | PKR million            |       |                       |                           |       |                       |
|-------------------------|------------------------|-------|-----------------------|---------------------------|-------|-----------------------|
|                         | Quarter ended June 30, |       | Increase (Decrease) % | Six months ended June 30, |       | Increase (Decrease) % |
|                         | 2018                   | 2017  |                       | 2018                      | 2017  |                       |
| Turnover                | 2,358                  | 2,169 | 9                     | 4,683                     | 4,405 | 6                     |
| Net Sales Income        | 1,571                  | 1,457 | 8                     | 3,128                     | 2,927 | 7                     |
| Gross Profit            | 551                    | 581   | (5)                   | 1,138                     | 1,170 | (3)                   |
| Operating Results       | 151                    | 204   | (26)                  | 366                       | 429   | (15)                  |
| Profit Before Tax       | 171                    | 214   | (20)                  | 403                       | 453   | (11)                  |
| Profit After Tax        | 90                     | 126   | (29)                  | 253                       | 295   | (14)                  |
| Earnings Per Share - Rs | 1.94                   | 2.72  | (29)                  | 5.46                      | 6.36  | (14)                  |

The company contributed PKR 315m and PKR 598m to the national exchequer through taxes, duties and other levies during Q2 2018 and H1 2018 respectively.

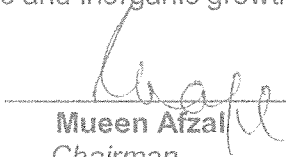
## Business Performance

Pakistan's highly competitive paint market remained under pressure due to slowdown in economic activity. The Company launched various promotional schemes to strengthen brand awareness. Sales to the tractor industry continued its healthy trend, on the back of higher demand and the company was also able to ramp up sales to a packaging coatings customer. Sales of protective coatings slowed down due to lower spending on infrastructure projects.

## Future Outlook

The macroeconomic outlook for the economy appears to be bleak, with twin deficits in the fiscal and current accounts going unchecked. A new government is taking office in August and is expected to take remedial measures to address these challenges. However new policy measures will take time to translate into results. It is expected that GDP growth will slow down this calendar year and that inflation may be higher than expected.

Despite strong headwinds due to macro-economic conditions, the Company plans to remain focused on strengthening relationships with existing customers and suppliers, whilst exploring opportunities for both organic and inorganic growth.

  
Mueen Afzal  
Chairman

  
Saad Mahmood Rashid  
Chief Executive

# ڈائریکٹر زر پورٹ

30 جون 2018 کی پہلی سہ ماہی اور ششماہی کا جائزہ

ایگزوفونیل کے بورڈ آف ڈائریکٹرز 30 جون 2018 کی سہ ماہی اور ششماہی کا جائزہ دینے پر مسرت محسوس کرتے ہیں

## مالیاتی کارکردگی

سال کا پہلا نصف سیاسی غیر یقینی صورتحال کی وجہ سے متاثر ہوا۔ اس غیر یقینی صورتحال کی وجہ سے صارفین کی طلب پر بھی مرتب اثرات نمایاں ہوئے۔ موجودہ حالات میں ملک کے بڑھتے ہوئے اکاؤنٹ خساروں اور غیر ملکی کرنسی کے ذخائر میں کمی کی وجہ سے حکومت کو Custom Duties بڑھانا پڑی جبکہ اسٹیٹ بینک آف پاکستان نے PKR کو بڑی کرنسیوں کے مقابلے میں کم کر دیا جس کے نتیجے میں روپے کی قدر میں 2017 کی مد میں 18 فیصد کمی دیکھی گئی۔ ان چیلنجز کے باوجود کمپنی اپنے کاروبار گاہکوں اور نئی کاروباری ترقی پر اپنی توجہ مرکوز رکھتی ہے۔ جس کی وجہ سے سال کی پہلی ششماہی کے دوران ٹرن اوور میں 6% کا اضافہ دیکھا گیا جو پچھلے سال کے مقابلے میں برابر رہا۔

مصنوعات پر قیمتوں میں اضافے کا اعلان کیا گیا جس کی وجہ خام مال کی قیمتوں، میں اضافہ اور کرنسی کی قدر میں کمی بتائی جاتی ہے۔ اس کے باوجود مارجن اب بھی دباؤ میں رہا۔ کمپنی نے منافع کی شرح کو برقرار رکھنے کیلئے گزشتہ سال کے اسی مدت کے مقابلے میں مختلف قیمتیں بچانے والے منصوبوں کی ابتدا کی جس کی وجہ سے مینوفیکچرنگ، فروخت اور انتظامی اخراجات کی مد میں 4 فیصد اضافہ ہوا۔ حکومت نے اس سال سپر ٹیکس بڑھا دیا اور اگلے تین سالوں کیلئے اس چارج کو جاری رکھنے کا اعلان کیا جس کے نتیجے میں گزشتہ سال اور موجودہ سال چارجز کیلئے 32 M PKR ٹیکس کی قیمت ہے۔ ٹیکس کی کٹوتی کے بعد منافع 253 M PKR اور EPS 5.46 رہا جو گزشتہ سال کے مقابلے میں 14 فیصد کم ہے۔ کمپنی نے Q2 اور H1-2018 میں 315M PKR اور 598M ٹیکسز اور ڈیوٹیز کی مد میں قومی خزانے میں جمع کروائے

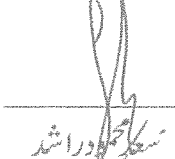
## کاروباری کارکردگی

معاشی سرگرمیوں میں کمی کی وجہ سے پاکستان کی انتہائی مسابقتی پینٹ مارکیٹ دباؤ میں رہی ہے۔ کمپنی نے برانڈ آگاہی کیلئے مختلف پرموشنل منصوبوں کا آغاز کیا۔ ٹریڈر انڈسٹری کی فروخت نے اپنے بڑھتے ہوئے رجحان کو برقرار رکھا جس کے نتیجے میں کمپنی کو Packaging Coatings کو گاہکوں کو فروخت کرنے میں مدد ملی۔ انفراسٹرکچر پراجیکٹس پر کم سرمایہ کاری کی وجہ سے Protective Coatings کی سیل میں کمی رہی

## مستقبل کے نقطہ نظر

موجودہ صورتحال میں ملکی معیشت میں بڑے پیمانے پر مالی اور موجودہ اکاؤنٹس میں خسارے کا امکان ہے۔ ایک نئی حکومت ماہ اگست میں اقتدار لے رہی ہے اور پر امید ہیں کہ ان چیلنجز کے حل کیلئے موثر اقدامات لے گی۔ تاہم نئی پالیسیوں کے اقدامات کے نتائج کو اثر انداز ہونے میں وقت درکار ہوگا۔ یہ توقع ہے کہ GDP کی تنزلی ہوگی جس کے تحت افراط زر توقع سے زیادہ ہو سکتا ہے۔

غیر یقینی صورتحال اور گزشتہ میکرو اقتصادی حالات کو مد نظر رکھتے ہوئے کمپنی موجودہ گاہکوں اور سپلائرز کے ساتھ تعلقات مضبوط بنانے پر توجہ مرکوز کرنے کا ارادہ رکھتی ہے۔ جبکہ نامیاتی غیر نامیاتی منصوبوں کی تلاش متوقع ہے۔

  
مسٹر محمد راشد  
(چیف ایگزیکٹو)

  
معین افضل  
(چیرمین)



A·F·FERGUSON&CO.

## INDEPENDENT AUDITOR'S REVIEW REPORT

### TO THE MEMBERS OF AKZO NOBEL PAKISTAN LIMITED REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Akzo Nobel Pakistan Limited as at June 30, 2018 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the condensed interim financial statements for the six month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review. The figures of the condensed interim statement of profit or loss and other comprehensive income for the three month period ended June 30, 2018 and June 30, 2017 have not been reviewed, as we are required to review only the cumulative figures for the six month period then ended June 30, 2018.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

The engagement partner on the review resulting in this independent auditor's report is Hammad Ali Ahmad.

**Chartered Accountants**

**Lahore**

**Dated:** August 30, 2018

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A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network  
23-C, Aziz Avenue, Canal Bank, Gulberg-V, P.O.Box 39, Lahore-54660, Pakistan  
Tel: +92 (42) 3571 5868-71 / 3577 5747-50 Fax: +92 (42) 3577 5754 [www.pwc.com/pk](http://www.pwc.com/pk)

# AKZO NOBEL PAKISTAN LIMITED

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)  
AS AT JUNE 30, 2018

June 30, 2018  
(Un-audited)

December 31, 2017  
(Audited)

----- (Rupees in thousand) -----

Note

ASSETS

NON - CURRENT ASSETS

Property, plant and equipment 4 1,974,413 1,983,914

Intangible assets 1 9

Long term loans 5 84,764 85,553

Long term deposits and prepayments 5,842 6,240

Deferred tax asset - net 126,413 132,164

2,191,433 2,207,880

CURRENT ASSETS

Stores and spares 21,823 25,568

Stock in trade 6 956,890 587,044

Trade debts 7 1,083,050 739,593

Loans and advances 54,123 62,603

Trade deposits and short term prepayments 16,352 14,033

Other receivables 8 28,953 44,486

Income tax receivable - 16,172

Interest accrued 1,755 4,496

Cash and bank balances 9 1,126,317 2,070,176

3,289,263 3,564,171

5,480,696 5,772,051

EQUITY AND LIABILITIES

SHARE CAPITAL AND RESERVES

Authorised share capital

100,000,000 (2017: 100,000,000) ordinary shares of Rs. 10 each 1,000,000 1,000,000

Issued, subscribed and paid-up capital

46,443,320 (2017: 46,443,320) ordinary shares of Rs. 10 each 464,433 464,433

Reserves

Capital reserves 156,202 156,202

Revenue reserve 1,811,512 1,862,301

1,967,714 2,018,503

Surplus on revaluation of property, plant and equipment 1,285,766 1,306,613

3,717,913 3,789,549

NON - CURRENT LIABILITIES

Deferred liabilities 60,427 58,062

60,427 58,062

CURRENT LIABILITIES

Trade and other payables 10 1,701,253 1,924,440

Provision for taxation 1,103 -

1,702,356 1,924,440

CONTINGENCIES AND COMMITMENTS 11 - -

5,480,696 5,772,051

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

  
Mueen Afzal  
Chairman

  
Saad Mahmood Rashid  
Chief Executive

  
Harris Mahmood  
Chief Financial Officer

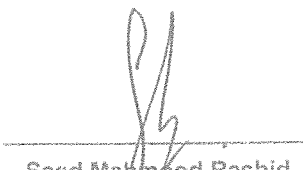
# AKZO NOBEL PAKISTAN LIMITED

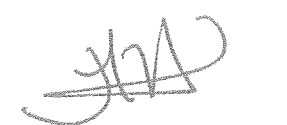
CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2018

|                                                 |    | Three months ended               |               | Six months ended |               |
|-------------------------------------------------|----|----------------------------------|---------------|------------------|---------------|
|                                                 |    | June 30, 2018                    | June 30, 2017 | June 30, 2018    | June 30, 2017 |
| Note                                            |    | ----- (Rupees in thousand) ----- |               |                  |               |
| Turnover                                        |    | 2,358,008                        | 2,168,972     | 4,683,547        | 4,404,994     |
| Sales tax and discounts                         |    | (786,729)                        | (711,580)     | (1,555,317)      | (1,477,682)   |
| Net sales                                       |    | 1,571,279                        | 1,457,392     | 3,128,230        | 2,927,312     |
| Cost of sales                                   | 12 | (1,019,968)                      | (876,325)     | (1,989,955)      | (1,757,229)   |
| Gross profit                                    |    | 551,311                          | 581,067       | 1,138,275        | 1,170,083     |
| Selling and distribution expenses               |    | (306,241)                        | (294,106)     | (590,896)        | (577,099)     |
| Administrative and general expenses             |    | (93,639)                         | (83,233)      | (180,906)        | (163,794)     |
| Operating profit                                |    | 151,431                          | 203,728       | 366,473          | 429,190       |
| Finance cost                                    |    | (2,534)                          | (312)         | (3,624)          | (640)         |
| Other charges                                   | 13 | (12,540)                         | (19,397)      | (34,531)         | (34,632)      |
|                                                 |    | (15,074)                         | (19,709)      | (38,155)         | (35,272)      |
| Other income                                    | 14 | 34,916                           | 29,726        | 74,582           | 58,902        |
| Profit before taxation                          |    | 171,273                          | 213,745       | 402,900          | 452,820       |
| Taxation                                        | 15 | (81,211)                         | (87,339)      | (149,433)        | (157,673)     |
| Profit for the period                           |    | 90,062                           | 126,406       | 253,467          | 295,147       |
| Other comprehensive income for the period       |    | -                                | -             | -                | -             |
| Total comprehensive income for the period       |    | 90,062                           | 126,406       | 253,467          | 295,147       |
| Earnings per share - basic and diluted (Rupees) |    | 1.94                             | 2.72          | 5.46             | 6.36          |

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

  
Mueen Afzal  
Chairman

  
Saad Mahmood Rashid  
Chief Executive

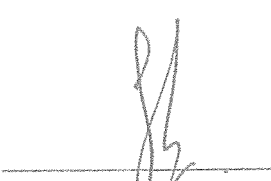
  
Harris Mahmood  
Chief Financial Officer

**AKZO NOBEL PAKISTAN LIMITED**
**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**
**FOR THE SIX MONTHS ENDED JUNE 30, 2018**

|                                                                                  | Issued,<br>subscribed<br>and paid-up<br>capital | Capital reserves |                     | Revenue reserve          | Surplus on<br>revaluation of<br>property,<br>plant and<br>equipment | Total     |
|----------------------------------------------------------------------------------|-------------------------------------------------|------------------|---------------------|--------------------------|---------------------------------------------------------------------|-----------|
|                                                                                  |                                                 | Share<br>premium | Capital<br>receipts | Unappropriated<br>profit |                                                                     |           |
|                                                                                  | (Rupees in thousand)                            |                  |                     |                          |                                                                     |           |
| Balance as on December 31, 2016 (audited)                                        | 464,433                                         | 156,006          | 196                 | 1,590,787                | 1,347,799                                                           | 3,559,221 |
| Profit for the period                                                            | -                                               | -                | -                   | 295,147                  | -                                                                   | 295,147   |
| Other comprehensive income for the period                                        | -                                               | -                | -                   | -                        | -                                                                   | -         |
| Total comprehensive income for the period                                        | -                                               | -                | -                   | 295,147                  | -                                                                   | 295,147   |
| Incremental depreciation charge during<br>the period - net of deferred tax       | -                                               | -                | -                   | 20,611                   | (20,611)                                                            | -         |
| <b>Transactions with owners of the Company<br/>recognized directly in equity</b> |                                                 |                  |                     |                          |                                                                     |           |
| Final dividend for the year ended<br>December 31, 2016 @ Rs. 6.50 per share      | -                                               | -                | -                   | (301,884)                | -                                                                   | (301,884) |
| Balance as on June 30, 2017 (un-audited)                                         | 464,433                                         | 156,006          | 196                 | 1,604,661                | 1,327,188                                                           | 3,552,484 |
| Profit for the period                                                            | -                                               | -                | -                   | 277,859                  | -                                                                   | 277,859   |
| Other comprehensive income for the period                                        | -                                               | -                | -                   | (40,794)                 | -                                                                   | (40,794)  |
| Total comprehensive income for the period                                        | -                                               | -                | -                   | 237,065                  | -                                                                   | 237,065   |
| Incremental depreciation charge during<br>the period - net of deferred tax       | -                                               | -                | -                   | 20,575                   | (20,575)                                                            | -         |
| Balance as on December 31, 2017 (audited)                                        | 464,433                                         | 156,006          | 196                 | 1,862,301                | 1,306,613                                                           | 3,789,549 |
| Profit for the period                                                            | -                                               | -                | -                   | 253,467                  | -                                                                   | 253,467   |
| Other comprehensive income for the period                                        | -                                               | -                | -                   | -                        | -                                                                   | -         |
| Total comprehensive income for the period                                        | -                                               | -                | -                   | 253,467                  | -                                                                   | 253,467   |
| Incremental depreciation charge during<br>the period - net of deferred tax       | -                                               | -                | -                   | 20,847                   | (20,847)                                                            | -         |
| <b>Transactions with owners of the Company<br/>recognized directly in equity</b> |                                                 |                  |                     |                          |                                                                     |           |
| Final dividend for the year ended<br>December 31, 2017 @ Rs. 7.00 per share      | -                                               | -                | -                   | (325,103)                | -                                                                   | (325,103) |
| Balance as on June 30, 2018 (un-audited)                                         | 464,433                                         | 156,006          | 196                 | 1,811,512                | 1,285,766                                                           | 3,717,913 |

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

  
Mueen Afzal  
Chairman

  
Saad Mahmood Rashid  
Chief Executive

  
Harris Mahmood  
Chief Financial Officer

**AKZO NOBEL PAKISTAN LIMITED**  
**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2018**

Six months ended  
June 30, 2018    June 30, 2017  
----- (Rupees in thousand) -----

**Cash flows from operating activities**

|                                                            |          |          |
|------------------------------------------------------------|----------|----------|
| Profit before taxation                                     | 402,900  | 452,820  |
| Adjustments for:                                           |          |          |
| Depreciation and amortization                              | 74,827   | 68,124   |
| Loss / (gain) on disposal of property, plant and equipment | 443      | (447)    |
| Provision for employee benefits obligation                 | 17,283   | 17,616   |
| Provision / (reversal of provision) for doubtful debts     | 25,893   | (13,796) |
| Provision for slow moving and obsolete stocks              | 8,432    | 6,224    |
| Provision for slow moving and obsolete stores and spares   | 2,300    | -        |
| Provision no more required written back                    | (32,194) | -        |
| Interest income                                            | (33,934) | (37,603) |
| Profit before working capital changes                      | 465,950  | 492,938  |

**Effect on cash flow due to working capital changes:**

|                                           |           |           |
|-------------------------------------------|-----------|-----------|
| Decrease / (increase) in current assets   |           |           |
| Stores and spares                         | 1,445     | (3,412)   |
| Stock in trade                            | (378,277) | (241,294) |
| Trade debts                               | (369,350) | (315,705) |
| Loans and advances                        | 8,480     | 13,821    |
| Trade deposits and short term prepayments | (2,319)   | (6,648)   |
| Other receivables                         | 15,533    | 5,350     |
|                                           | (724,488) | (547,888) |

|                                 |           |          |
|---------------------------------|-----------|----------|
| Decrease in current liabilities |           |          |
| Trade and other payables        | (184,542) | (69,976) |

**Net cash used in operations**

|                                                             |           |           |
|-------------------------------------------------------------|-----------|-----------|
|                                                             | (443,080) | (124,926) |
| Decrease in long term loans                                 | 789       | 1,682     |
| Decrease / (increase) in long term deposits and prepayments | 398       | (2,081)   |
| Employee benefits paid                                      | (19,058)  | (12,160)  |
| Taxes paid                                                  | (126,407) | (160,094) |
|                                                             | (144,278) | (172,653) |
|                                                             | (587,358) | (297,579) |

**Net cash used in operating activities**

**Cash flows from investing activities**

|                                                         |          |           |
|---------------------------------------------------------|----------|-----------|
| Payments for capital expenditure                        | (74,095) | (171,635) |
| Proceeds from disposal of property, plant and equipment | 267      | 447       |
| Interest received                                       | 36,676   | 39,468    |

**Net cash used in investing activities**

|  |          |           |
|--|----------|-----------|
|  | (37,152) | (131,720) |
|--|----------|-----------|

**Cash flows from financing activities**

|               |           |           |
|---------------|-----------|-----------|
| Dividend paid | (319,349) | (298,597) |
|---------------|-----------|-----------|

**Net cash used in financing activities**

|  |           |           |
|--|-----------|-----------|
|  | (319,349) | (298,597) |
|--|-----------|-----------|

**Net cash used in all activities**

|  |           |           |
|--|-----------|-----------|
|  | (943,859) | (727,896) |
|--|-----------|-----------|

**Cash and cash equivalents at the beginning of the period**

|  |           |           |
|--|-----------|-----------|
|  | 2,070,176 | 1,948,948 |
|--|-----------|-----------|

**Cash and cash equivalents at the end of the period**

|  |           |           |
|--|-----------|-----------|
|  | 1,126,317 | 1,221,052 |
|--|-----------|-----------|

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.

Mueen Afzal  
Chairman

Saad Mahmood Rashid  
Chief Executive

Harris Mahmood  
Chief Financial Officer

# AKZO NOBEL PAKISTAN LIMITED

## NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2018

### 1 Legal status and nature of business

Akzo Nobel Pakistan Limited ("the Company") is a public limited company listed on the Pakistan Stock Exchange. The registered office of the Company and the factory is situated at 346, Ferozepur Road, Lahore. The Company is primarily involved in the manufacturing and sale of paints and coatings, and trading of specialty chemicals. The Company is a subsidiary of ICI Omicron B.V. which is a wholly owned subsidiary of Akzo Nobel N.V.

### 2 Basis of preparation

#### 2.1 Statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

As allowed in the Companies Act, 2017, the option of presenting a combined 'Statement of Profit or Loss and other Comprehensive Income' instead of presenting separate 'Statement of Profit and Loss' and 'Statement of Comprehensive Income' has been opted to in these condensed interim financial statements. The change has been accounted for in accordance with IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors'. These financial statements are being submitted to the shareholders in accordance with Section 237 of the Companies Act, 2017.

The comparative statement of financial position presented in these condensed interim financial statements has been extracted from the annual audited financial statements of the Company for the year ended December 31, 2017, whereas comparative condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity have been extracted from the un-audited condensed interim financial statements for the six months period ended June 30, 2017.

#### 2.2 Judgements and estimates

In preparing these condensed interim financial statements, management makes judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation were the same as those that applied to the annual audited financial statements as at and for the year ended December 31, 2017.

##### 2.2.1 Measurement of fair values

The Company has an established control framework with respect to the measurement of fair values. The management regularly reviews significant observable and unobservable inputs and valuation adjustments. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1 : quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 : inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 : inputs for the asset or liability that are not based on observable market data (unobservable inputs).

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## 2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pak Rupees which is also the Company's functional currency.

## 3 Significant accounting policies

The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of preceding annual audited financial statements of the Company for the year ended December 31, 2017 except for as follows:

### 3.1 Surplus on revaluation of property, plant and equipment

The Securities and Exchange Commission of Pakistan (SECP) vide circular No. 23, reference CLD/CCD/PR(11) / 2017, dated October 4, 2017 allowed companies whose financial year closes on or before December 31, 2017 to prepare their financial statements in accordance with provisions of the repealed Companies Ordinance, 1984. Section 235 of the repealed Companies Ordinance, 1984, specified the accounting treatment and presentation of surplus on revaluation of property, plant and equipment. This differed from the requirements under the IFRS (IAS 16 'Property, plant and equipment'). However, in the Companies Act, 2017 the relevant section has not been carried forward and companies are now required to follow the requirements as specified in IAS 16.

With effect from January 1, 2018 the Company has changed its accounting policy regarding the accounting treatment and presentation of surplus on revaluation of property, plant and equipment to ensure compliance with the IFRS regarding presentation, offsetting and transfers of surplus on revaluation of property, plant and equipment.

This change is considered to be a change in accounting policy in accordance with IAS 8 'Accounting policies, Changes in Accounting Estimates and Errors'. The impact of the same however, is not considered to be material to the financial statements of the Company and accordingly comparatives have not been restated in this regard. However, surplus on revaluation of property, plant and equipment previously shown separately, has now been presented as part of equity as per requirements of the applicable accounting and reporting standards.

### 3.2 Standards, interpretations and amendments to published approved accounting standards

There are certain standards, amendments to the approved accounting standards and new interpretations that are mandatory for the Company's accounting periods beginning on or after January 1, 2018 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these condensed interim financial statements.

#### 3.2.1 Amendments to published standards effective in current period

The following amendments and interpretations to existing standards have been published and are mandatory for the Company's accounting periods beginning on or after their respective effective dates. These do not have a material impact on Company's financial statements.

|                                                                     | Effective Date<br>(accounting periods<br>beginning on or after) |
|---------------------------------------------------------------------|-----------------------------------------------------------------|
| Annual improvements 2014 - 2016                                     | January 1, 2018                                                 |
| IFRIC 22, 'Foreign currency transactions and advance consideration' | January 1, 2018                                                 |

#### 3.2.2 Standards, amendments and interpretations to existing standards not yet effective

|                                                                                         |                 |
|-----------------------------------------------------------------------------------------|-----------------|
| IFRS 15, 'Revenue from Contracts with Customers'                                        | July 1, 2018    |
| IFRS 9, 'Financial Instruments'                                                         | July 1, 2018    |
| IFRS 16, 'Leases'                                                                       | January 1, 2019 |
| IFRIC 23, 'Uncertainty over income tax'                                                 | January 1, 2019 |
| IAS 19, 'Employee Benefits' in relation to plan amendments, curtailments or settlements | January 1, 2019 |
| IAS 12: Annual Improvements to IFRS Standards 2015 - 2017 Cycle                         | January 1, 2019 |

The management is in the process of assessing the impact of changes laid down by these standards on its financial statements.

|       |                                                                                                                                                                                                                                                                                |             | June 30,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Audited) |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|----------------------------------|-----------------------------------|
|       |                                                                                                                                                                                                                                                                                |             | ----- (Rupees in thousand) ----- |                                   |
| 4     | <b>Property, plant and equipment</b>                                                                                                                                                                                                                                           | <b>Note</b> |                                  |                                   |
|       | Operating property, plant and equipment                                                                                                                                                                                                                                        | 4.1         | 1,916,729                        | 1,919,453                         |
|       | Capital work in progress                                                                                                                                                                                                                                                       | 4.2         | 57,684                           | 64,461                            |
|       |                                                                                                                                                                                                                                                                                |             | <u>1,974,413</u>                 | <u>1,983,914</u>                  |
| 4.1   | <b>Operating property, plant and equipment</b>                                                                                                                                                                                                                                 |             |                                  |                                   |
|       | Opening net book value                                                                                                                                                                                                                                                         |             | 1,919,453                        | 1,712,717                         |
|       | Additions during the period / year (at cost)                                                                                                                                                                                                                                   | 4.1.1       | 72,805                           | 346,286                           |
|       | Disposals / write-off (at net book value)                                                                                                                                                                                                                                      |             | (710)                            | (165)                             |
|       | Depreciation charged during the period / year                                                                                                                                                                                                                                  |             | <u>(74,819)</u>                  | <u>(139,385)</u>                  |
|       | Closing net book value                                                                                                                                                                                                                                                         |             | <u>1,916,729</u>                 | <u>1,919,453</u>                  |
| 4.1.1 | Following is the detail of additions during the period / year:                                                                                                                                                                                                                 |             |                                  |                                   |
|       | Freehold land                                                                                                                                                                                                                                                                  |             | -                                | 214,561                           |
|       | Buildings on freehold land                                                                                                                                                                                                                                                     |             | 8,621                            | 10,053                            |
|       | Plant and machinery                                                                                                                                                                                                                                                            |             | 50,098                           | 102,368                           |
|       | Office equipment                                                                                                                                                                                                                                                               |             | 8,539                            | 4,009                             |
|       | Vehicles                                                                                                                                                                                                                                                                       |             | 1,482                            | -                                 |
|       | Furniture and fixtures                                                                                                                                                                                                                                                         |             | 4,065                            | 15,295                            |
|       |                                                                                                                                                                                                                                                                                |             | <u>72,805</u>                    | <u>346,286</u>                    |
| 4.2   | <b>Capital work in progress</b>                                                                                                                                                                                                                                                |             |                                  |                                   |
|       | Civil works and buildings                                                                                                                                                                                                                                                      |             | 2,028                            | -                                 |
|       | Plant and machinery                                                                                                                                                                                                                                                            |             | 47,310                           | 60,123                            |
|       | Equipment                                                                                                                                                                                                                                                                      |             | 1,490                            | 4,338                             |
|       | Software                                                                                                                                                                                                                                                                       |             | 6,856                            | -                                 |
|       |                                                                                                                                                                                                                                                                                |             | <u>57,684</u>                    | <u>64,461</u>                     |
| 5     | <b>Long term loans - considered good</b>                                                                                                                                                                                                                                       |             |                                  |                                   |
|       | Due from executives and other employees                                                                                                                                                                                                                                        |             | 112,025                          | 111,347                           |
|       | Receivable within one year                                                                                                                                                                                                                                                     |             | <u>(27,261)</u>                  | <u>(25,794)</u>                   |
|       |                                                                                                                                                                                                                                                                                |             | <u>84,764</u>                    | <u>85,553</u>                     |
| 5.1   | The maximum aggregate amount of long term loans due from the executives at the end of any month during the period was Rs. 30.25 million (December 31, 2017: Rs. 24.11 million).                                                                                                |             |                                  |                                   |
| 6     | <b>Stock in trade</b>                                                                                                                                                                                                                                                          |             |                                  |                                   |
|       | Out of the total carrying value of stock in trade, Rs. 1.68 million (December 31, 2017: Nil) is measured at net realizable value. As at June 30, 2018 stock in trade has been written down by Rs. 0.26 million (December 31, 2017: Nil) to arrive at its net realizable value. |             |                                  |                                   |
|       |                                                                                                                                                                                                                                                                                |             | June 30,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Audited) |
|       |                                                                                                                                                                                                                                                                                |             | ----- (Rupees in thousand) ----- |                                   |
| 7     | <b>Trade debts</b>                                                                                                                                                                                                                                                             |             |                                  |                                   |
|       | Considered good:                                                                                                                                                                                                                                                               |             |                                  |                                   |
|       | Secured                                                                                                                                                                                                                                                                        |             | 75,172                           | 50,261                            |
|       | Unsecured                                                                                                                                                                                                                                                                      |             | 1,409,859                        | 1,165,195                         |
|       |                                                                                                                                                                                                                                                                                |             | 1,485,031                        | 1,215,456                         |
|       | Considered doubtful                                                                                                                                                                                                                                                            |             | 237,552                          | 211,659                           |
|       |                                                                                                                                                                                                                                                                                |             | <u>1,722,583</u>                 | <u>1,427,115</u>                  |
|       | Provision for:                                                                                                                                                                                                                                                                 |             |                                  |                                   |
|       | Doubtful debts                                                                                                                                                                                                                                                                 |             | (237,552)                        | (211,659)                         |
|       | Discounts                                                                                                                                                                                                                                                                      |             | (401,981)                        | (475,863)                         |
|       |                                                                                                                                                                                                                                                                                |             | <u>(639,533)</u>                 | <u>(687,522)</u>                  |
|       |                                                                                                                                                                                                                                                                                |             | <u>1,083,050</u>                 | <u>739,593</u>                    |

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8 **Other receivables**

This includes balance amounting to Rs. 18.19 million (December 31, 2017: Rs. 32.55 million) receivable from associated undertakings.

|                                 |      | June 30,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Audited) |
|---------------------------------|------|----------------------------------|-----------------------------------|
|                                 | Note | ----- (Rupees in thousand) ----- |                                   |
| 9 <b>Cash and bank balances</b> |      |                                  |                                   |
| Cash in hand                    |      | 20,046                           | 17,501                            |
| Cash at bank - current accounts | 9.1  | 286,271                          | 288,375                           |
| Short term deposits             | 9.2  | 820,000                          | 1,764,300                         |
|                                 |      | <u>1,126,317</u>                 | <u>2,070,176</u>                  |

9.1 Cash and bank balances include cheques in hand amounting Rs. 249.88 million (December 31, 2017: 209.23 million) and US Dollars amounting to USD 8,332 (December 31, 2017: USD 6,239).

9.2 These represent term deposit receipts placed with commercial banks under conventional banking arrangements. These carry mark-up at the rate of 5.75% to 5.80% (December 31, 2017: 5.25% to 5.31%) per annum and will mature on various dates latest by July 30, 2018.

9.3 The facility for running finance and issuance of letters of credit is available from Deutsche Bank A.G. amounting to Rs. 391 million (December 31, 2017: Rs. 391 million). The facility carries mark-up at the rate of 1 month KIBOR plus 1% per annum (December 31, 2017: 1 month KIBOR plus 1% per annum) and is secured by parental guarantee from AkzoNobel N.V., first parri passu hypothecation charge over the current assets of the Company amounting to Rs. 210 million (December 31, 2017: Rs. 210 million), demand promissory note and counter guarantee / indemnity duly signed and stamped by the Company.

10 **Trade and other payables**

This includes balance amounting to Rs. 418.36 million (December 31, 2017: Rs. 333.88 million) payable to related parties. Out of this, Rs. 143.91 million (December 31, 2017: Rs. 147.09 million) relates to staff retirement funds.

11 **Contingencies and commitments**

11.1 **Contingencies**

11.1.1 The income tax department has disputed with the Company's treatment on certain tax matters for the tax year 2014 and 2016. In this regard, an order was issued by the department, thereby creating demand for Rs. 747.48 million and Rs. 454.48 million respectively, against the Company. The orders have been challenged by the Company before the CIR(A) and are currently pending decision. The management, in consultation with their tax advisor, is of the view that these tax matters will eventually be decided in the favor of the Company; therefore no provision has been made in these condensed interim financial statements.

11.1.2 Other claims against the Company not acknowledged as debts are as follows:

|                       | June 30,<br>2018<br>(Un-audited) | December 31,<br>2017<br>(Audited) |
|-----------------------|----------------------------------|-----------------------------------|
|                       | ----- (Rupees in thousand) ----- |                                   |
| Sales tax authorities | 40,612                           | 40,612                            |
| Others                | 10,000                           | 10,000                            |
|                       | <u>50,612</u>                    | <u>50,612</u>                     |

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## 11.2 Commitments

- 11.2.1 Commitments in respect of capital expenditure amount to Rs. 32.17 million (December 31, 2017: Rs. 11.68 million). Out of this, Rs. 20.05 million relates to SAP Saturn implementation.
- 11.2.2 Commitments in respect of forward foreign exchange contracts amount to Rs. 2.08 million (December 31, 2017: Rs. 11.23 million).
- 11.2.3 Commitment in respect of indemnity agreement signed with ICI Pakistan Limited to cover the possible outcome of the tax issues of ICI Pakistan Limited prior to demerger up to the extent of Rs. 1,583 million (December 31, 2017: Rs. 1,583 million).
- 11.2.4 Commitments for rentals under operating lease / Ijarah contracts in respect of vehicles are as follows:

|                                                           | June 30,<br>2018<br>(Un-audited)<br>----- (Rupees in thousand) ----- | December 31,<br>2017<br>(Audited)<br>----- (Rupees in thousand) ----- |
|-----------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------------------------------------|
| <b>Year</b>                                               |                                                                      |                                                                       |
| 2018                                                      | 7,677                                                                | 12,964                                                                |
| 2019                                                      | 15,151                                                               | 12,240                                                                |
| 2020                                                      | 14,483                                                               | 10,906                                                                |
| 2021                                                      | 9,677                                                                | 6,126                                                                 |
| 2022                                                      | 2,010                                                                | 298                                                                   |
|                                                           | <u>48,998</u>                                                        | <u>42,534</u>                                                         |
| Payable not later than one year                           | 15,256                                                               | 12,964                                                                |
| Payable later than one year but not later than five years | 33,742                                                               | 29,570                                                                |
|                                                           | <u>48,998</u>                                                        | <u>42,534</u>                                                         |

| Three months ended               |               | Six months ended |               |
|----------------------------------|---------------|------------------|---------------|
| June 30, 2018                    | June 30, 2017 | June 30, 2018    | June 30, 2017 |
| ----- (Rupees in thousand) ----- |               |                  |               |

## 12 Cost of Sales

|                                    |                  |                |                  |                  |
|------------------------------------|------------------|----------------|------------------|------------------|
| Raw and packing materials consumed | 774,168          | 727,460        | 1,643,073        | 1,451,321        |
| Manufacturing costs                | 161,307          | 150,758        | 308,505          | 301,025          |
|                                    | <u>935,475</u>   | <u>878,218</u> | <u>1,951,578</u> | <u>1,752,346</u> |
| Opening work in process            | 17,373           | 11,680         | 12,217           | 11,873           |
| Closing work in process            | (16,085)         | (14,127)       | (16,085)         | (14,127)         |
| <b>Cost of goods manufactured</b>  | <u>936,763</u>   | <u>875,771</u> | <u>1,947,710</u> | <u>1,750,092</u> |
| Opening finished goods             | 351,435          | 283,514        | 233,331          | 241,509          |
| Finished goods purchased           | 110,418          | 92,900         | 187,562          | 141,488          |
| Closing finished goods             | (378,648)        | (375,860)      | (378,648)        | (375,860)        |
|                                    | <u>1,019,968</u> | <u>876,325</u> | <u>1,989,955</u> | <u>1,757,229</u> |

- 13 This includes exchange loss amounting to Rs. 12.28 million (June 30, 2017: Rs. 0.99 million). It includes exchange loss from actual currency amounting to Rs. 11.95 million (June 30, 2017: Rs. 1.34 million) and exchange loss from forward contracts amounting to Rs. 0.33 million (June 30, 2017: exchange gain amounting to Rs. 0.35 million).

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| 14 | Other income                                   | Three months ended               |               | Six months ended |               |
|----|------------------------------------------------|----------------------------------|---------------|------------------|---------------|
|    |                                                | June 30, 2018                    | June 30, 2017 | June 30, 2018    | June 30, 2017 |
|    |                                                | ----- (Rupees in thousand) ----- |               |                  |               |
|    | <b>Income from financial assets</b>            |                                  |               |                  |               |
|    | Profit on short term and call deposits         | 14,178                           | 16,550        | 33,934           | 37,603        |
|    | Interest Income on staff loans                 | -                                | 280           | -                | 1,148         |
|    | <b>Income from non-financial assets</b>        |                                  |               |                  |               |
|    | Scrap sales                                    | 1,830                            | 1,305         | 3,609            | 3,391         |
|    | Income from sale of fixed assets               | 267                              | -             | -                | 447           |
|    | <b>Others</b>                                  |                                  |               |                  |               |
|    | Provisions no longer required and written back |                                  |               |                  |               |
|    | Slow moving and obsolete stocks                | -                                | -             | 4,430            | -             |
|    | Others                                         | 18,641                           | 11,591        | 32,194           | 13,796        |
|    | Miscellaneous income                           | -                                | -             | 415              | 2,517         |
|    |                                                | <u>34,916</u>                    | <u>29,726</u> | <u>74,582</u>    | <u>58,902</u> |

|    |                 |               |               |                |                |
|----|-----------------|---------------|---------------|----------------|----------------|
| 15 | <b>Taxation</b> |               |               |                |                |
|    | Current         | 77,195        | 71,383        | 119,934        | 120,436        |
|    | Prior year      | 23,748        | 25,209        | 23,748         | 25,209         |
|    | Deferred        | (19,732)      | (9,253)       | 5,751          | 12,028         |
|    |                 | <u>81,211</u> | <u>87,339</u> | <u>149,433</u> | <u>157,673</u> |

16 **Transactions with related parties**

The related parties comprise of the parent company (ICI Omicron B.V.), the ultimate parent company (AkzoNobel N.V.), related group companies, staff retirement funds, companies where Directors also hold directorship, Directors and key management personnel of the Company, and their close family members. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these condensed interim financial statements are as follows:

|                                                | Three months ended               |               | Six months ended |               |
|------------------------------------------------|----------------------------------|---------------|------------------|---------------|
|                                                | June 30, 2018                    | June 30, 2017 | June 30, 2018    | June 30, 2017 |
|                                                | ----- (Rupees in thousand) ----- |               |                  |               |
| <b>Holding company</b>                         |                                  |               |                  |               |
| Dividend paid - net of tax                     | 221,821                          | 205,977       | 221,821          | 205,977       |
| <b>Associates</b>                              |                                  |               |                  |               |
| Purchase of goods, materials and services      | 112,163                          | 70,658        | 232,752          | 174,642       |
| Indenting commission income                    | 201                              | 2,829         | 585              | 4,285         |
| Sale of goods and services                     | 592                              | 80            | 945              | 116           |
| Reimbursement of expenses                      | 11,333                           | 2,256         | 12,434           | 4,544         |
| Contribution to staff retirement benefit plans | 15,888                           | 17,534        | 32,596           | 28,623        |

The above transactions with related parties are carried out on mutually agreed terms and conditions.

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## Transactions with key management personnel

Salaries and benefits of key management personnel for the six months period ended June 30, 2018 amounted to Rs. 52.17 million (June 30, 2017: Rs. 72.29 million) out of which Rs. 4.82 million (June 30, 2017: Rs. 8.04 million) relates to post employment benefits.

In addition, one Director and some of the executives are also provided with use of the Company cars, in accordance with the policy of the Company.

## 17 Operating segments

17.1 These financial statements have been prepared on the basis of a single reportable segment.

17.2 Revenue from sale of paints and coatings represents 97.54% (June 30, 2017: 97.17%) of the total revenue of the Company.

17.3 99.84% (June 30, 2017: 100.00%) sales of the Company relate to customers in Pakistan.

17.4 All non-current assets of the Company as at June 30, 2018 are located in Pakistan.

## 18 Fair value of financial assets and liabilities

The carrying amounts of long term loans equal their fair value and are determined using valuation model that considers the present value of expected future cash flows, discounted using a market rate of interest. As the input is unobservable market data, it is classified under level 3.

In case of other financial assets and financial liabilities that are expected to be settled within one year, carrying amounts are the reasonable approximation of the fair values.

## 19 Financial risk management

The Company's financial risk management objective and policies are consistent with that disclosed in the annual audited financial statements for the year ended December 31, 2017.

## 20 Ijarah rentals

Company is engaged in a Shariah compliant arrangement with Orix Modaraba in respect of vehicles under operating lease / Ijarah contracts. Rentals in respect of aforementioned contracts are included in the condensed interim financial statements as under:

| Description                         | Six months ended                 |               |
|-------------------------------------|----------------------------------|---------------|
|                                     | June 30, 2018                    | June 30, 2017 |
|                                     | ----- (Rupees in thousand) ----- |               |
| Cost of sales                       | 1,323                            | 1,213         |
| Selling and distribution expenses   | 2,231                            | 2,673         |
| Administrative and general expenses | 2,762                            | 4,058         |

## 21 Sale of Specialty Chemicals Business

The Board of Directors of the Company in its meeting held on February 28, 2018 have considered and approved the sale, transfer and conveyance of the Specialty Chemicals Business of the Company as a going concern to Akzo Nobel Chemicals (SMC-Private) Limited, a wholly owned subsidiary of Akzo Nobel Chemicals Holding B.V. of Amsterdam, the Netherlands (an affiliate of Akzo Nobel N.V.). The sale and transfer will become effective on a mutually agreed completion date which is scheduled to be no later than December 31, 2018 at a price of Rs. 33.5 million.

**22 Subsequent events**

There are no significant subsequent events that need to be disclosed for the six months ended June 30, 2018.

**23 Date of authorization for issue**

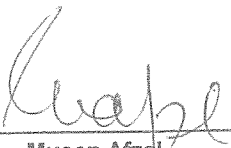
The condensed interim financial statements were authorized for issue in the Board of Directors meeting held on August 30, 2018.

**24 General**

24.1 Figures have been rounded-off to the nearest thousand rupees except as stated otherwise.

24.2 Corresponding figures have been reclassified or arranged, wherever necessary for better and fair presentation. However, no significant reclassification / rearrangement has been made during the period.

~A/R

  
Mueen Afzal  
Chairman

  
Saad Mahmood Rashid  
Chief Executive

  
Harris Mahmood  
Chief Financial Officer