

April 29, 2019

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE QUARTER/PERIOD ENDED MARCH 31, 2019

We have to inform you that the Board of Directors of our Company in their meeting held on Monday, April 29, 2019 at 07:00 p.m. at the Registered Office of the Company at Lakson Square, Building No.2, Sarwar Shaheed Road, Karachi approved the un-audited financial statements of the Company for the quarter/period ended March 31, 2019.

The financial results of the Company are as per Annexure 'A' attached.

The Quarterly Report of the Company for the period ended March 31, 2019 will be transmitted through PUCARS separately, within the specified time.

Kindly acknowledge.

Yours faithfully,
For COLGATE-PALMOLIVE (PAKISTAN) LIMITED



(TASLEEMUDDIN A. BATLAY)
Director





Annexure 'A'

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS
AND OTHER COMPREHENSIVE INCOME
FOR THE QUARTER AND NINE MONTHS PERIOD ENDED MARCH 31, 2019

	Quarter ended March 31, 2019	Quarter ended March 31, 2018	Nine months period ended March 31, 2019	Nine months period ended March 31, 2018
------(Rupees in '000)-----				
Turnover	12,738,161	10,490,602	35,686,379	30,656,081
Sales tax	(2,012,005)	(1,666,353)	(5,653,926)	(4,862,090)
Trade and other discounts	(975,381)	(911,261)	(2,920,115)	(2,638,549)
Net turnover	9,750,775	7,912,988	27,112,338	23,155,442
Cost of sales	(7,116,241)	(5,264,122)	(19,419,535)	(15,357,445)
Gross profit	2,634,534	2,648,866	7,692,803	7,797,997
Selling and distribution costs	(1,230,840)	(1,350,586)	(3,716,458)	(3,998,439)
Administrative expenses	(131,709)	(121,733)	(373,136)	(338,512)
Other expenses	(103,003)	(102,724)	(312,732)	(301,875)
Other income	150,126	96,943	431,887	296,689
Profit from operations	1,319,108	1,170,766	3,722,364	3,455,860
Finance cost and bank charges	(9,148)	(7,369)	(27,577)	(20,405)
Profit before taxation	1,309,960	1,163,397	3,694,787	3,435,455
Taxation				
- Current - for the period	389,369	359,159	1,035,000	1,009,800
- for prior year	11,517	-	6,341	(28,136)
- Deferred	400,886	359,159	1,041,341	981,664
	13,834	(11,971)	54,285	(30,153)
	(414,720)	(347,188)	(1,095,626)	(951,511)
Profit after taxation	895,240	816,209	2,599,161	2,483,944
Other comprehensive income/(loss) for the period - net of tax				
Items that may be reclassified subsequently to profit or loss				
Surplus/ (deficit) on investments categorised as ' fair value through other comprehensive income' - net Impact of tax	1,923	10,349	(7,327)	45,159
	(478)	(1,552)	1,818	(6,774)
	1,445	8,797	(5,509)	38,385
Total comprehensive income for the period	896,685	825,006	2,593,652	2,522,329
------(Rupees)-----				
Earnings per share - basic and diluted	15.56	(Restated) 14.18	45.17	(Restated) 43.16