Press Release
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VANZO HOLDINGS BERHAD RETURNS TO PROFITABILITY IN 1QFY2026 WITH RM1.6 MILLION PAT

PAT of RM1.6 million on stronger demand and sustained contribution from key product categories; retail footprint expanded to 9 kiosks

KUALA LUMPUR, 12 FEBRUARY 2026 – **Vanzo Holdings Berhad** ("Vanzo" or the "Group"), a leading homegrown air fragrance company renowned for its in-house brand, today announced its unaudited financial results for the first quarter ended 31 December 2025 ("1QFY2026"). For the quarter, the Group recorded revenue of RM17.4 million, representing a 45% increase from RM12.0 million in the corresponding quarter last year, and delivered profit after tax ("PAT") of RM1.6 million, marking a turnaround from a loss in the corresponding quarter last year.

The performance uplift was mainly driven by a significant increase in December 2025, supported by continued strong contribution from key product categories such as VANZO LX Series, Smart Car Diffuser, Mini Vent Series and new products including the Hello Kitty and Zootopia Series. The Group's sales remain solid, underpinned by a resilient customer base and strong brand recognition, with total sales increasing by RM5.4 million (45%) compared to the preceding corresponding quarter in 2024.

As part of its aggressive retail expansion strategy, Vanzo has continued to enhance its market presence with the opening of its 8th retail kiosk on 7 November 2025 at Imago Shopping Mall, Sabah and 9th retail kiosks on 4 December 2025 at KSL City Mall, Johor Bahru marked a significant step forward in this business strategy. Additionally, the Group is actively forming strategic partnerships with major retailers, specialty stores, and digital marketplaces to ensure greater accessibility across both physical and e-commerce channels.


Mr. Eddie Ng, Executive Director of Vanzo (link)

Newly appointed Executive Director, Mr. Eddie Ng of Vanzo commented, "Moving forward, we will take a bolder approach in venturing into new areas of the business, including expanding our business-to-business (B2B) segment, launching new products, and entering new markets to strengthen our presence and drive sustainable growth. With a strong focus on innovation and operational excellence, we are confident in delivering long-term value to our customers and shareholders."

With a solid revenue base and ongoing strategic investments, Vanzo is optimistic about its long-term growth trajectory. The Group remains committed to strengthening its market presence, fostering innovation, and enhancing shareholder value in the coming quarters.

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ABOUT VANZO HOLDINGS BERHAD
Vanzo Holdings Berhad, through its subsidiary, offers a range of high-quality car and indoor fragrances, as well as personal and household care essentials, including face masks, hand sanitizers, and laundry care products, all under the trusted VANZO brand. Committed to safety and purity, Vanzo's fragrances are certified free from industrial alcohol, formaldehyde, benzene, and toluene, ensuring a safe, refined, and pleasant experience without harmful chemicals.

For more information, please visit vanzoasia.com.

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