

Ref: IIL/17-18/____

October 27, 2017

The General Manager,
Pakistan Stock Exchange Ltd,
Stock Exchange Building,
Stock Exchange Road,
Karachi

Sub: **FINANCIAL RESULT FOR THE QUARTER ENDED SEPTEMBER 30, 2017**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their Meeting held on Friday the 27th day of October, 2017 at 10.00 a.m. at Company's registered office located at 17-Bangalore Town, Main Shara-e-Faisal, Karachi, have approved the following:

- 1) Interim cash dividend / Bonus Shares for the quarter ended September 30, 2017.
NIL
- 2) The financial results of the company is enclosed with this letters as annexure "A"

We will be sending you 200 copies of printed accounts for the quarter ended September 30, 2017 for distribution amongst the members of the Exchange in due course of time.

Regards,

For ISMAIL INDUSTRIES LIMITED



Ghulam Farooq
Company Secretary

Encl: Annexure "A"

Annexure "A"

**ISMAIL INDUSTRIES LIMITED
CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2017**

	Quarter ended	
	September 30, 2017 Rupees	September 30, 2016 Rupees
Sales	5,787,381,007	5,221,856,088
Sales tax	(861,800,859)	(818,369,010)
Net sales	4,925,580,148	4,403,487,078
Cost of sales	(3,739,574,446)	(3,488,442,183)
Gross profit	1,186,005,702	915,044,895
Selling and distribution expenses	(583,333,504)	(408,626,202)
Administrative expenses	(101,956,652)	(44,340,149)
	(685,290,156)	(452,966,351)
Operating profit	500,715,546	462,078,544
Other operating expenses	(46,576,487)	(26,216,083)
	454,139,059	435,862,461
Other operating income	28,877,635	30,188,346
	483,016,694	466,050,807
Finance cost	(177,861,725)	(192,728,432)
	305,154,969	273,322,375
Share of profit from associate	105,386,049	108,467,823
Profit before income tax	410,541,018	381,790,198
Income tax expense	(128,845,591)	(115,822,230)
Profit for the period	281,695,427	265,967,968
Earnings per share - basic and diluted	4.41	4.17

**ISMAIL INDUSTRIES LIMITED
CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2017**

	Quarter ended	
	September 30, 2017 Rupees	September 30, 2016 Rupees
Sales	5,787,381,007	5,221,856,088
Sales tax	(861,800,859)	(818,369,010)
Net sales	4,925,580,148	4,403,487,078
Cost of sales	(3,739,574,446)	(3,488,442,183)
Gross profit	1,186,005,702	915,044,895
Selling and distribution expenses	(583,333,504)	(408,626,202)
Administrative expenses	(111,197,604)	(52,898,323)
	(694,531,108)	(461,524,525)
Operating profit	491,474,594	453,520,370
Other operating expenses	(46,576,487)	(26,216,083)
	444,898,107	427,304,287
Other operating income	28,877,635	30,188,346
	473,775,742	457,492,633
Finance cost	(177,978,047)	(192,728,432)
	295,797,695	264,764,201
Share of profit from associate	105,386,049	108,467,823
Profit before income tax	401,183,744	373,232,024
Income tax expense	(128,845,591)	(115,822,230)
Profit for the period	272,338,153	257,409,794
Profit for the year attributable to:		
Shareholders of the Holding Company	350,526,437	259,866,845
Non-controlling interest	(78,188,284)	(2,457,051)
	272,338,153	257,409,794
Earnings per share - basic and diluted	4.27	4.03