Nestlé Pakistan Ltd.
308-Upper Mall,
P.O. Box: 874
LAHORE-PAKISTAN

TEL: (92-42) 111-637-853
FAX (92-42) 35789303

Lahore: February 26, 2019

The General Manager
Pakistan Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi - 74000

Dear Sir,

FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2018

We are pleased to inform you that the Board of Directors of Nestlé Pakistan Ltd., in their meeting held on February 26, 2019 at 11:00 a.m. at 308-Upper Mall, Lahore recommended the following:

1. Final Cash Dividend : Rs. 63 per share

2. The financial results of the Company are as follows:

	Audited For the year ended (Rupees in thousand)	
	31-Dec-18	**31-Dec-17**
Sales - net	124,614,785	122,214,698
Cost of goods sold	(83,242,655)	(77,458,749)
Gross Profit	41,372,130	44,755,949
Distribution and selling expenses	(18,470,241)	(18,406,725)
Administration expenses	(2,926,471)	(2,741,743)
Operating profit	19,975,418	23,607,481
Finance cost	(1,818,650)	(1,095,630)
Other expenses	(1,512,112)	(1,837,203)
Other income	255,308	313,857
Profit before taxation	16,899,964	20,988,505
Taxation	(5,355,382)	(6,346,723)
Profit after taxation	11,544,582	14,641,782
Earnings per share - basic and diluted (Rupees)	254.57	322.86
Auditors' qualification/observations	NIL	NIL

For Nestlé Pakistan Ltd.

Syed Saiful Islam
Chief Financial Officer