駿吉控股股份有限公司

Inmax Holding Co., Ltd. (股票代號：1591)

2024 Q3 Results Investor Conference

2024.12.16

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Outline of the briefing

1.Company Profile
2.Company operation
3.Financial figures
4.Outlook for operations
5.Q & A

Company Profile

Date of establishment :	March 1989
Date of Listing :	March 2012 (12 years since listing)
Amount of capital :	NT$360 million
Chairman :	Mr. Li Chang Keng
Production base :	Taiwan Office
Business items :	Pneumatic air gun nails for industrial use

Company structure

Inmax Holding Co., Ltd. (Cayman ,2009)

→ **Inmax Holding Tanwan Office**

- 100% **Inmax Sdn. Bhd**
- 100% **Inmax Industries Sdn. Bhd.**
- 100% **Taiwan Inmax Technology Co.,Ltd.**

The monthly production capacity is 100 containers

Product & Application

- Pallet(wood stack)、Fence

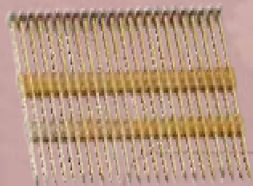
FLAT COIL NAILS

CONICAL COIL NAILS

- Roof Decoration

PAPER TAPE NAILS

- Building Frame Decoration



PLASTIC STRIP NAILS

- Building Frame、Decoration

Product manufacturing process – industrial pneumatic tool gun nails

The yield rate of finished products is as high as 99%

- Quality Requirements
- Professionalism in technology
- Familiarity with the process

Demand analysis

釘槍品牌
Stanley Black & Decker
BOSTITCH
DEWALT
FatMax
Porter Cable
ITW PASLODE
SENCO
Ridgid
MAX
HITACHI
MAKITA
PREBENA
BeA

美國本土
境內製釘廠

非美國本土
製釘廠(海外廠)

北美需求來源	市規金額%	市佔比%
北美特殊鋼釘(綑綁釘)年市規美元	960,000,000	100%
北美需求是依靠進口	624,000,000	65%
北美本土製釘廠供應	336,000,000	35%

Major customers

HUTTIG BUILDING PRODUCTS
Constructive Solutions Since 1885

HUTTIG, INC

PRIMESOURCE
BUILDING PRODUCTS, INC.

Prime Source

FANACO® FASTENERS

S.T.O.
INDUSTRIES

Boise Cascade BMD

intraco

PT.MULTI FASTPACK
INDONESIA

INTI
MARKETING

The world's largest market for wooden houses: North America.

1. At present, 95% of the residents of the United States live in wooden villas, and wooden houses that are more than 100 years old can be found everywhere.
2. Resale homes account for 85% of all U.S. home transactions and only 15% of new homes.
3. Most of the 1 to 2 storey buildings are 99.9% of the wooden structure, the foundation is cement concrete, and the buildings above the foundation are wooden structure.

Climate disasters in North America have created a huge market for the repair of wooden houses.

Wooden Houses:

1. Minor repairs every year.

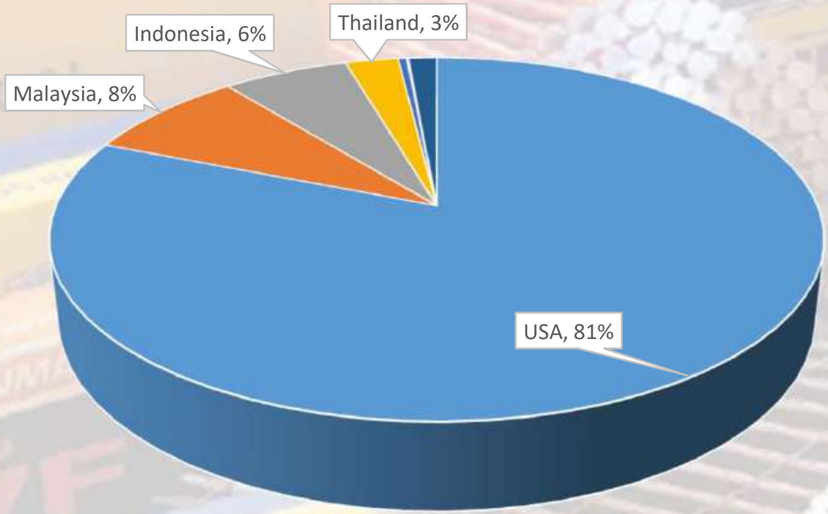
2. 3 years of mid-term revision.

3. 10-year overhaul.

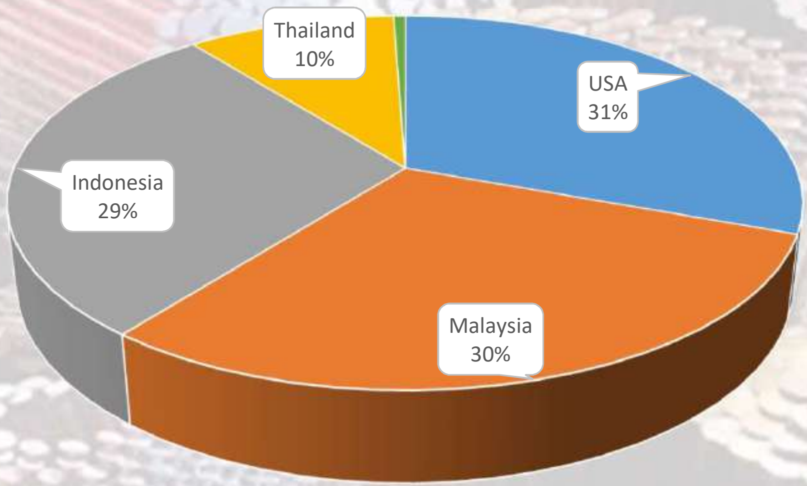
Revenue by region %

NT K	USA Revenue	Non-USA Revenue	Total
2024Q1~Q3	131,847	30,901	162,749
2023Q1~Q3	16,201	36,777	52,977
Increase %	714%	-16%	207%

2024 Q1-Q3 Revenue by Region



2023 Q1-Q3 Revenue by Region



CONSOLIDATED BALANCE SHEETS

	Nine months ended September 30				YoY
NT$ K	**2024**	**%**	**2023**	**%**	**Change%**
Operating revenue	162,749	100%	52,977	100%	207%
Operating costs	167,230	103%	70,649	133%	137%
Gross loss from operations	(4,481)	(3%)	(17,672)	(33%)	(75%)
Operating expenses	47,878	29%	27,787	52%	72%
Net operating loss	(52,359)	(32%)	(45,459)	(86%)	15%
Non-operating income and expenses	(5,859)	(4%)	4,083	8%	-
Loss before income tax	(58,218)	(36%)	(41,376)	(78%)	41%
Income tax benefits	6,640	4%	8,428	16%	(21%)
Loss for the period	(51,578)	(32%)	(32,948)	(62%)	57%
Loss per share (in dollars)	(1.43)		(0.96)		49%

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	September 30,				YoY
NT$ K	**2024**	**%**	**2023**	**%**	**Change%**
Cash and cash equivalents	126,460	23%	90,991	18%	39%
Inventory	68,859	13%	103,504	20%	(33%)
Property, plant and equipment	273,831	50%	258,474	50%	6%
Short-term loans	14,299	3%	30,634	6%	(53%)
Common stock	360,480	66%	347,980	67%	4%
Total equity	506,512	93%	455,227	88%	11%
Total assets	546,776	100%	516,072	100%	6%
Net value per share(in dollars)	14.05		13.08		7%

Operational outlook

Medium-term planning

Lay out new growth momentum of surplus.

1. Make good use of the geographical advantages of the Malaysian factory.
2. Strategic investment creates stable and profitable new businesses .
3. Actively improve the return on shareholders' equity.

Short-term planning

The gun nail business turned a profit.

1. Continue to develop new customers in non-North American markets.
2. Actively stabilize the willingness of North American customers to place orders.
3. Open source and reduce expenditure in parallel, so as to turn losses into profits as soon as possible.

INMAX HOLDING CO.,LTD
(STOCK CODE:1591)

http://www.inmax-fasteners.com