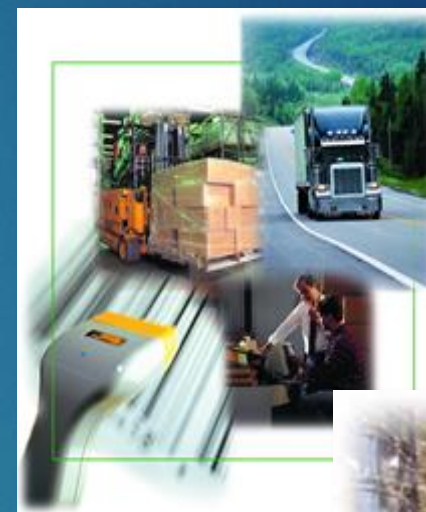


2643

SOONEST EXPRESS CO., LTD

2021 Q1

CORPORATE EARNINGS CONFERENCE



海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞

公司網址: www.soonest.com

LIMITATION OF LIABILITIES

- ▶ This presentation contains predictive information released from the company's internal and external sources.
- ▶ The actual operating results, financial conditions and the business prospects may be different from these forecasts and the reasons may due to various risks beyond the company's control.
- ▶ The prospects in this presentation only reflect the company's views for the future to date. The company will not be held responsible for any changes or updates on these views.



ABOUT SOONEST

ESTABLISHED	Feb. 13, 1984
STOCK CODE	2643
IPO	Mar. 4, 2016
CHAIRMAN	C. M. Ku
G. M.	Kang Y. Sun
CAPITAL INVESTMENT	NTD 300,000,000
ADDRESS	4F, No. 34, Rui Guang Rd., Taipei 114, Taiwan
SERVICES	Air/ Ocean Freight Forwarding 、 Customs Declaration 、 Warehouses 、 Transportation and Delivery
WORLDWIDE	Offices: 17, Warehouses: 9



海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞
公司網址 : www.soonest.com

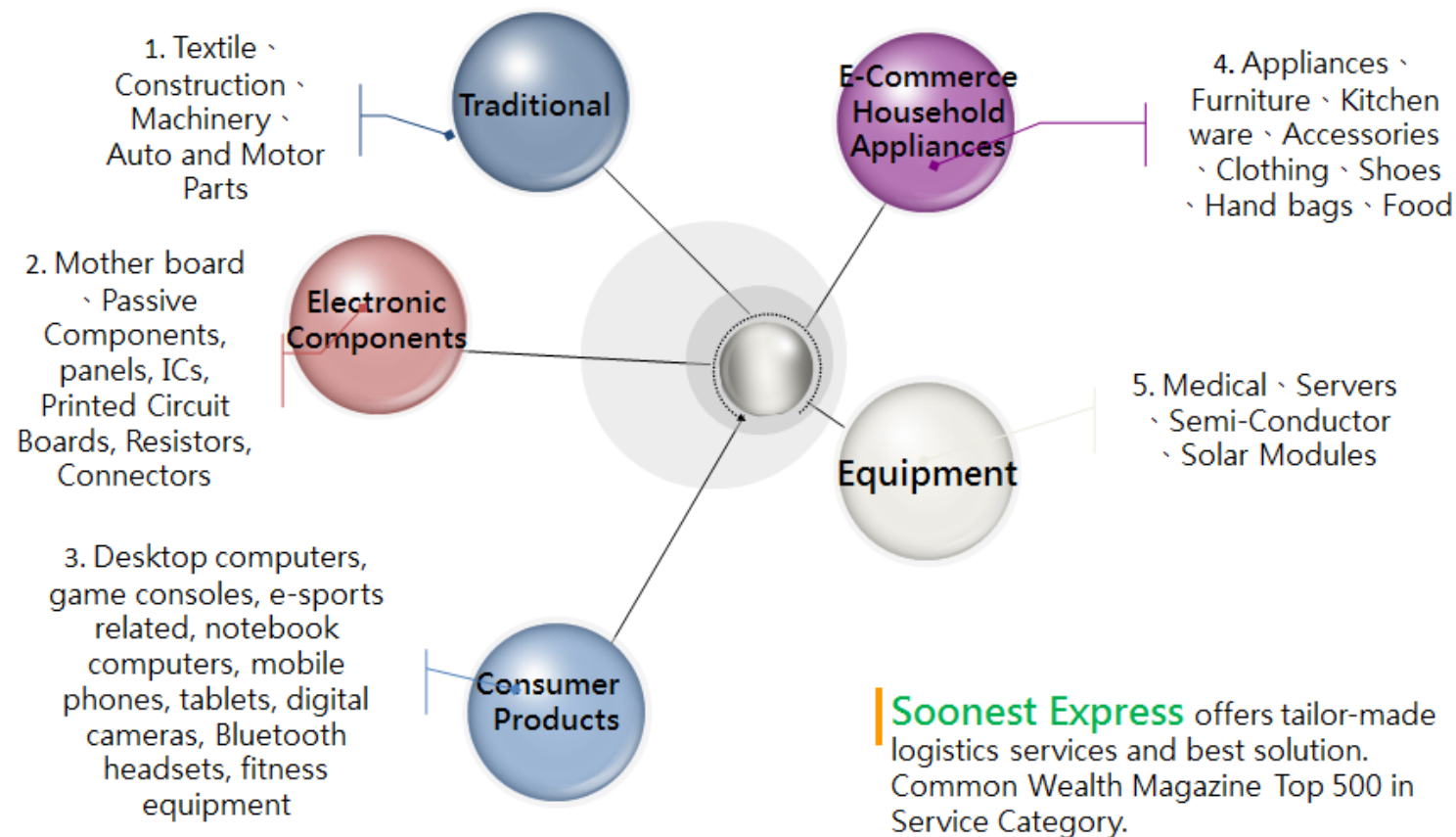
CORE VALUE & ADVANTAGE



CORE CUSTOMERS

海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞
公司網址: www.soonest.com

CORE CUSTOMERS



GLOBAL OFFICES

海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞
公司網址 : www.soonest.com



17 offices :

TAIPEI (HEADQUARTERS) 、 HONG KONG 、 SHENZHEN 、
DONGGUAN 、 XIANTAO 、 SINGAPORE 、 MALAYSIA 、
SHANGHAI 、 NINGBO 、 KUANSHAN 、 SONGJIAN 、 HANGZHOU
SAN FRANCISCO 、 LOS ANGELES 、 CHICAGO 、 NEW YORK 、
DALLAS

9 warehouses:

HONG KONG 、 SHENZHEN 、 DONGGUAN 、 SINGAPORE 、
SHANGHAI 、 HANGZHOU
SAN FRANCISCO 、 LOS ANGELES 、 DALLAS

PRODUCTS

海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞
公司網址 : www.soonest.com



AIR / OCEAN FREIGHT FORWARDING



IMPORT/EXPORT CUSTOMS DECLARATION



WAREHOUSE / IN-LAND TRANSPORTATION



CROSS-BORDER E-COMMERCE PARCEL DELIVERY



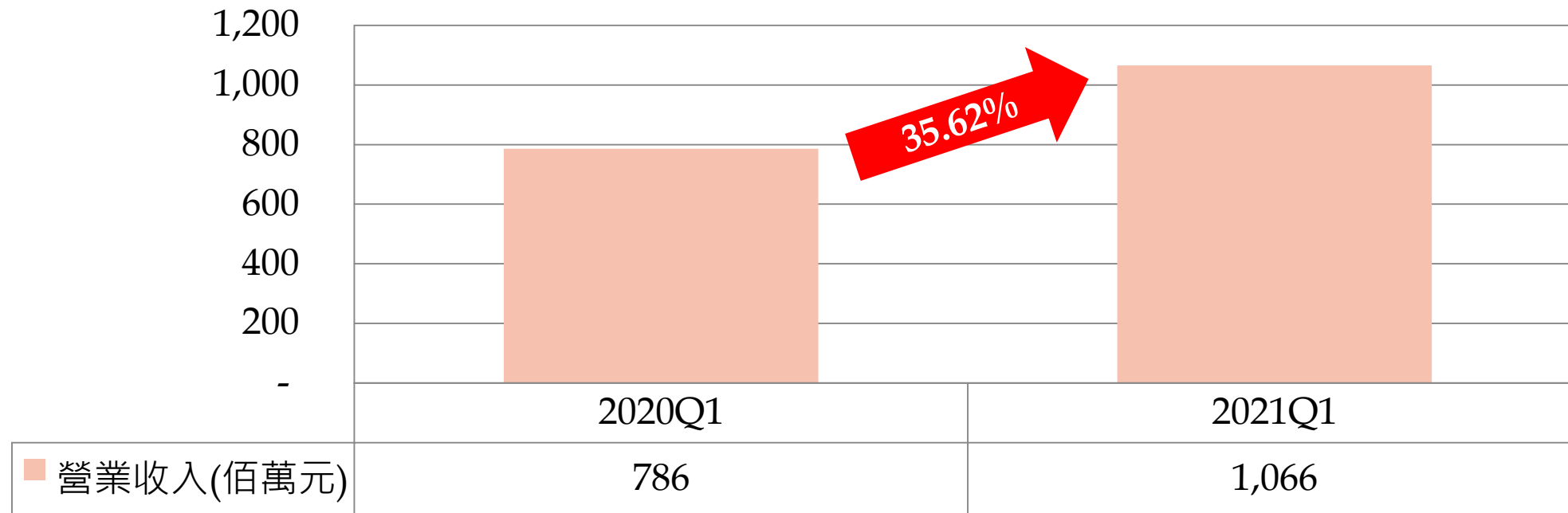
CARGO INSURANCE 、 GLOBAL LOGISTICS PLANNING



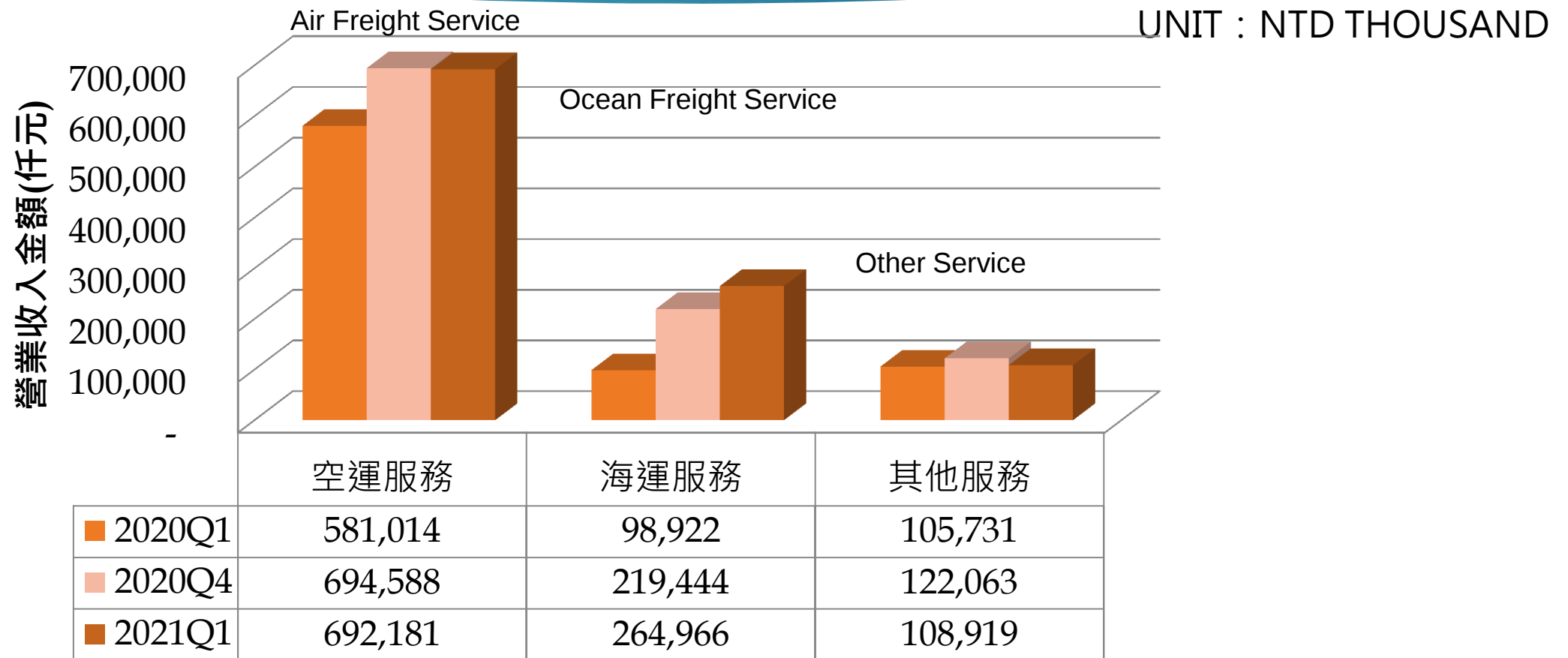
2021 Q1 PERFORMANCE

CONSOLIDATED REVENUE

REVENUE (MILLION)



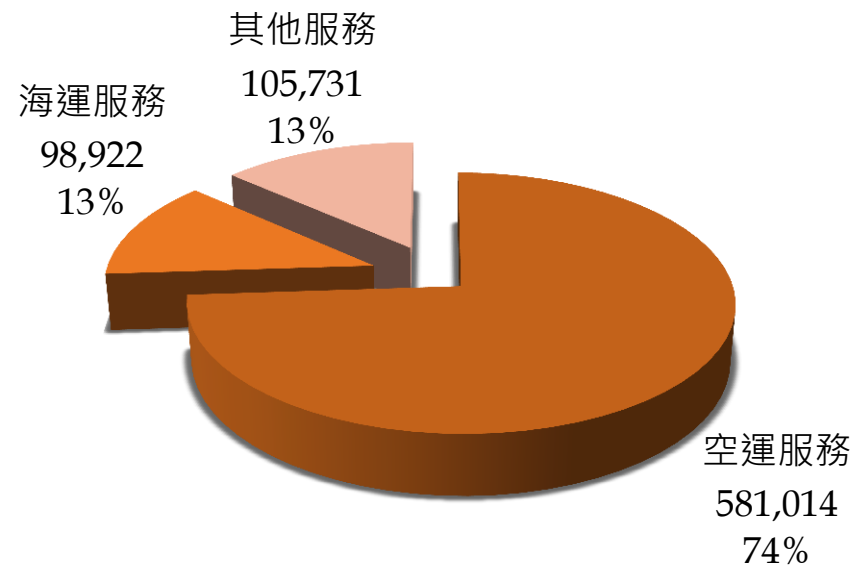
PRODUCT REVENUE



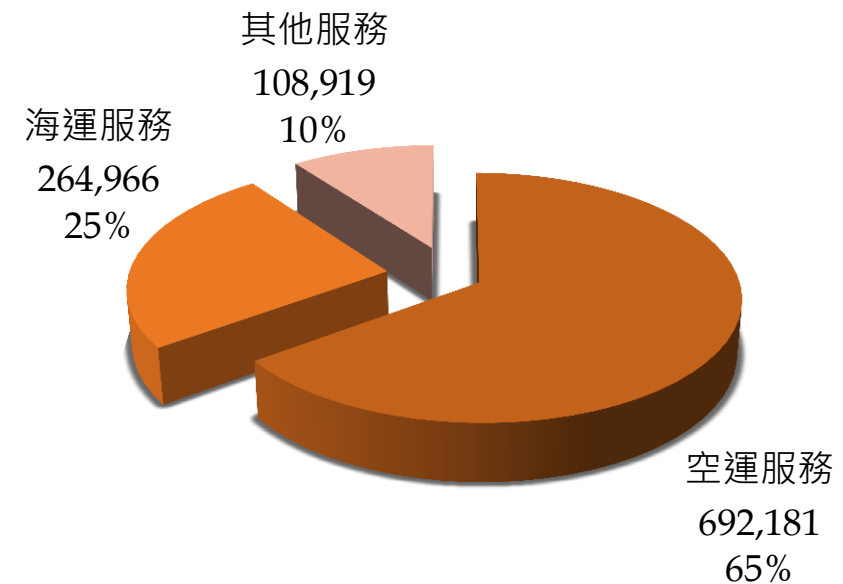
PRODUCT RATIO (REVENUE)

UNIT : NTD THOUSAND

2020 Q1



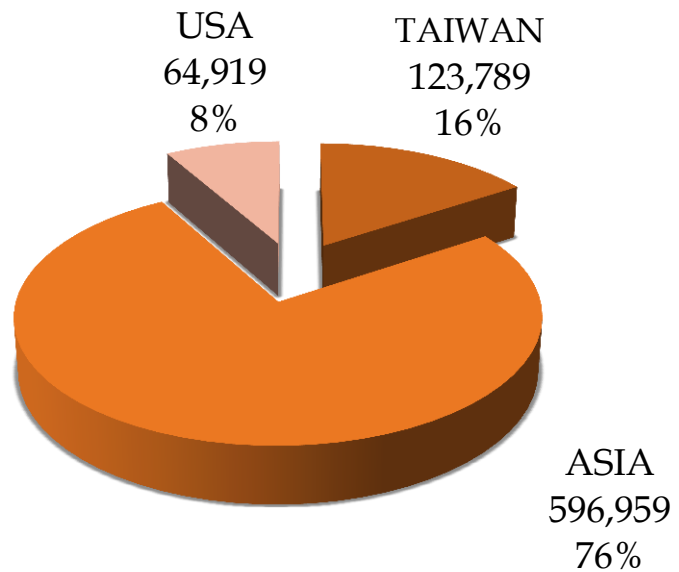
2021 Q1



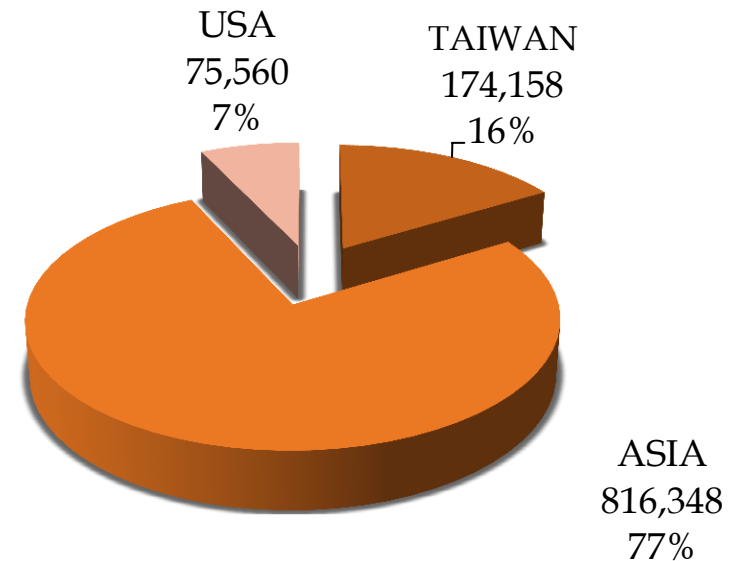
AREA RATIO (REVENUE)

UNIT : NTD THOUSAND

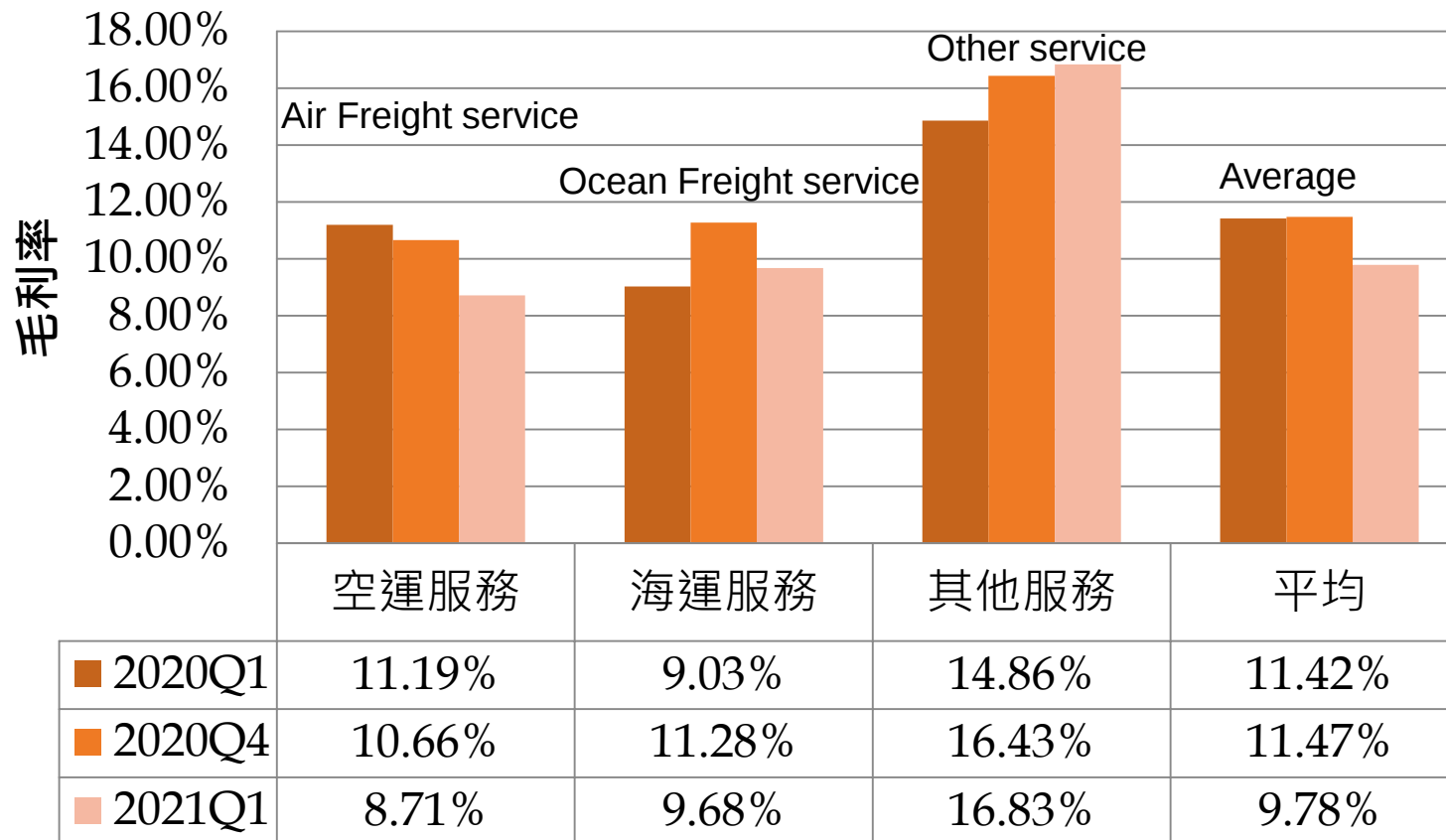
2020 Q1



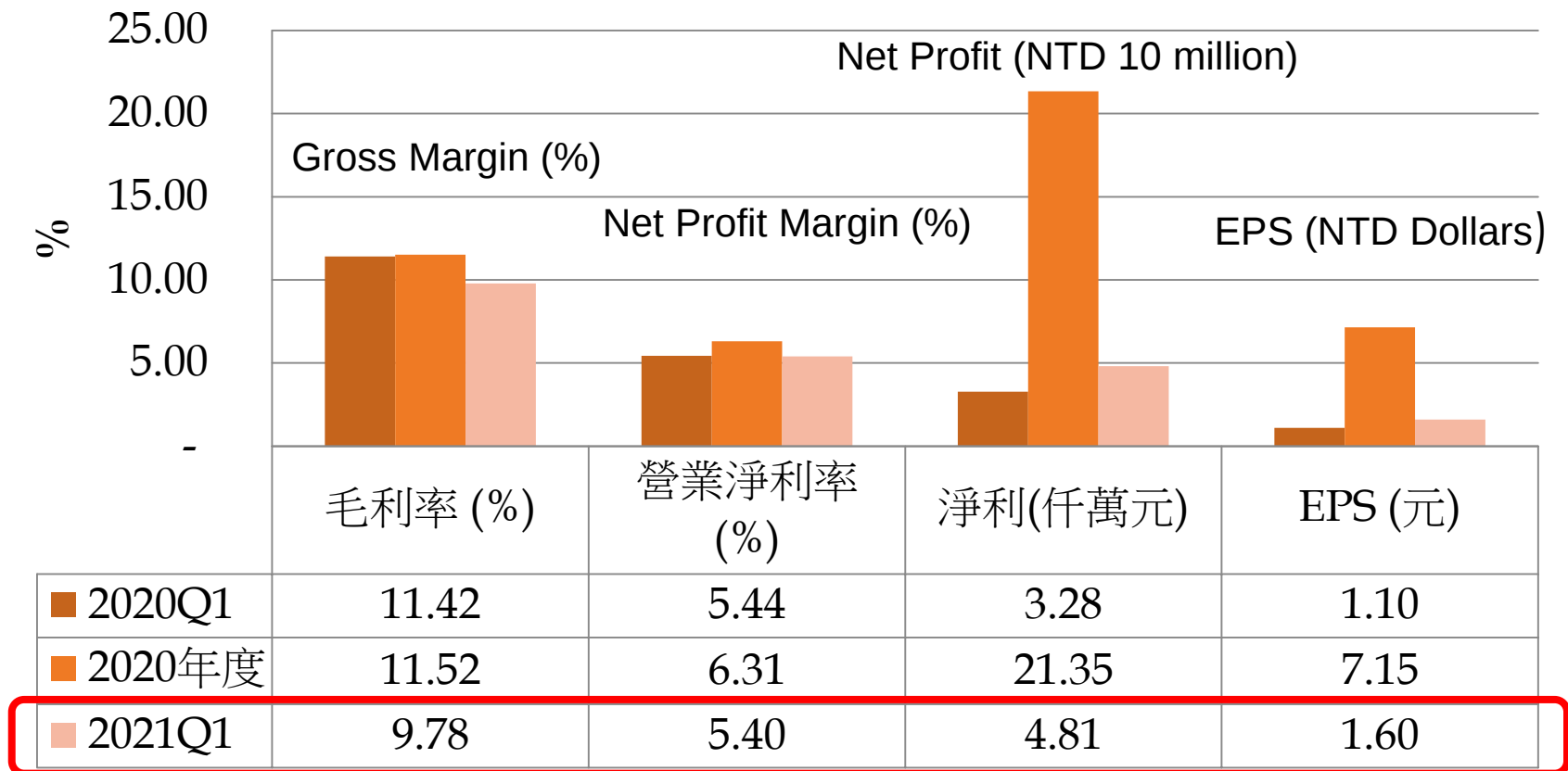
2021 Q1



PRODUCT GROSS MARGINS

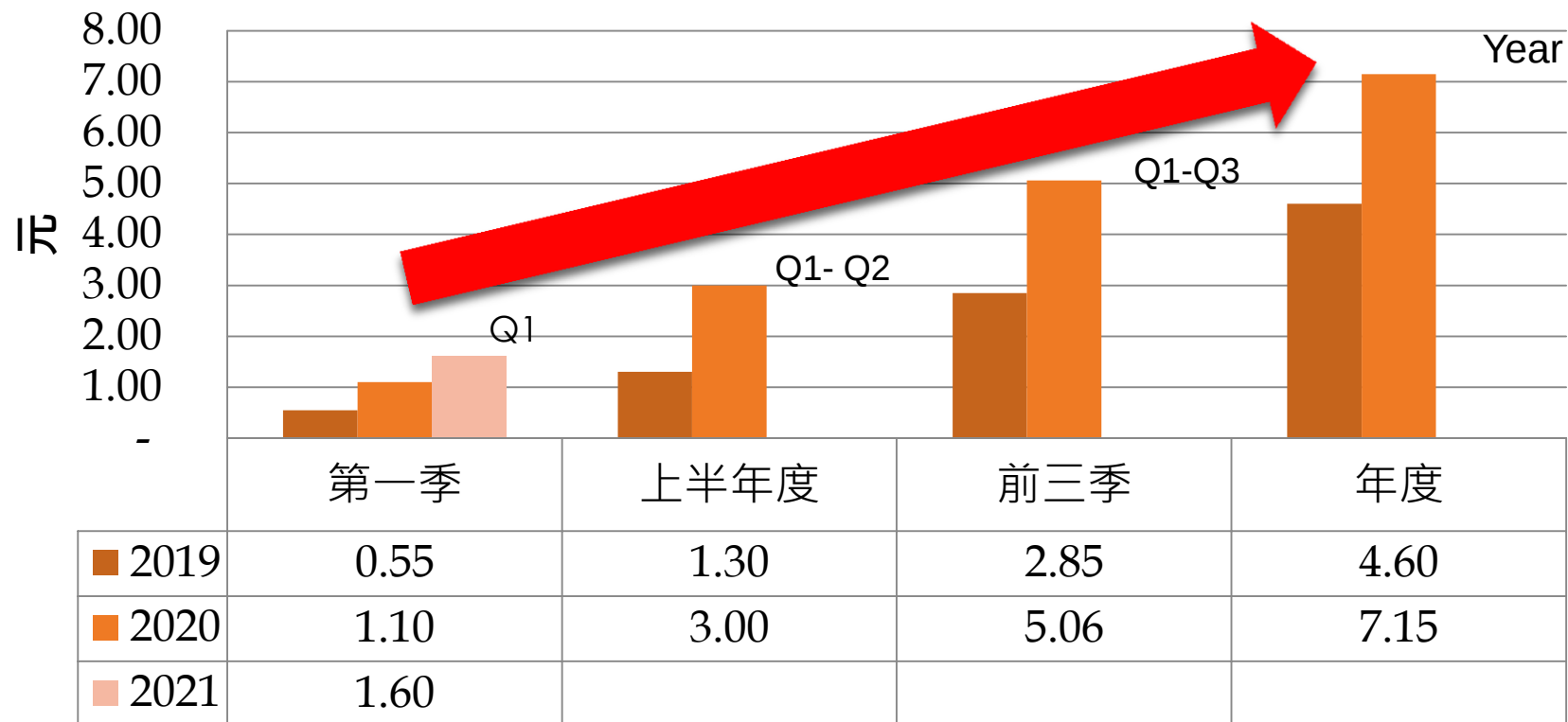


OPERATING PERFORMANCE –VARIOUS RATIO

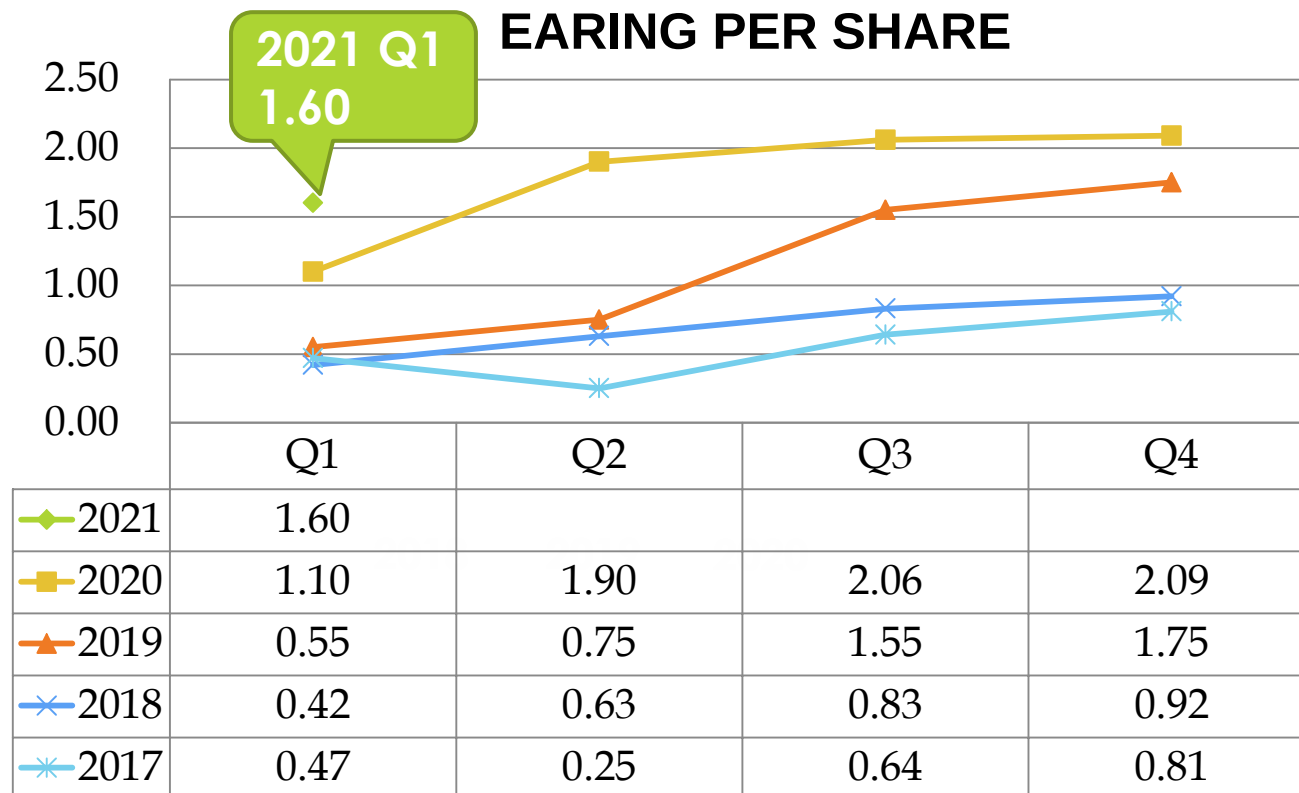


OPERATING PERFORMANCE-EPS

EPS



OPERATING PERFORMANCE



1. Consecutive growth on EPS for 12 seasons

2. Global trading returns, International logistics plays a great part in future cargo market.

OPERATING PERFORMANCE

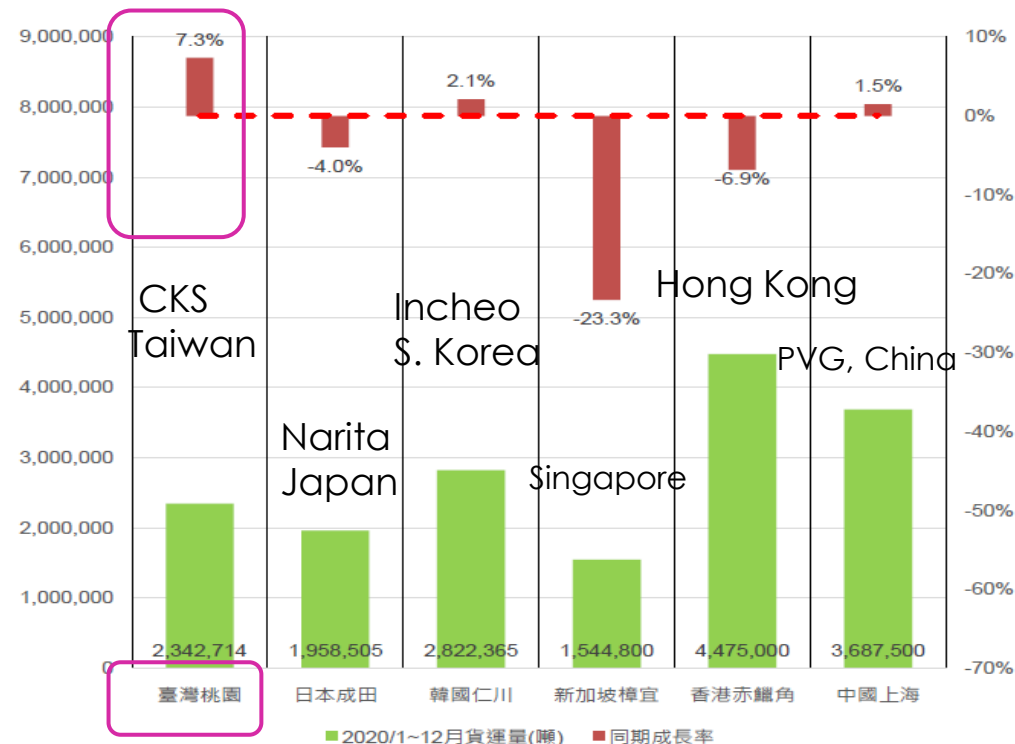
Categories			2019	2020	2021 Q1
Capital Structure	Debts Ratio	(%)	51.13	39.93	39.13
Liquidity	Current Ratio	(%)	199.03	256.57	258.47
Operating Performance	Average Collection turnover	(Times)	5.30	5.50	6.15
Profitability	Return on Total Assets	(%)	9.92	14.52	12.17
	Return on Equity attributable to Shareholders of the Parent	(%)	18.10	25.91	19.62
	Net Margin	(%)	3.75	5.77	4.51
	EPS	(NTD Dollars)	4.60	7.15	1.60

LOGISTICS STRATEGIES & DEVELOPING POINTS

2020 ASIAN MAJOR AIRPORTS CARGO VOLUME

2020年

亞洲主要機場貨運量表現

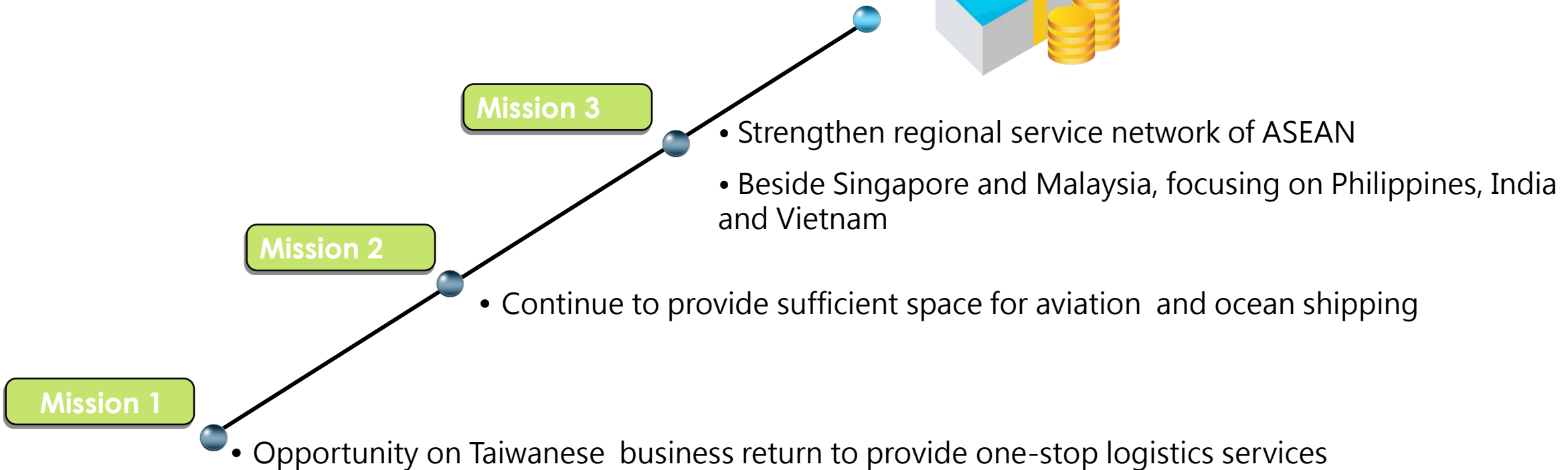


- ◆ Compared with other Asian countries, Taiwan Taoyuan Airport' s export volume has grown significantly by 7.3%.
- ◆ The slowdown of the epidemic has led to a decline in inventories in major consumer countries. The capacity of Freighter flights to United States are used properly.
- ◆ Due to economic recovery, demands can not be met with traditional shipping method. The Zurich Canal incident has added the demand on passenger or charter flights

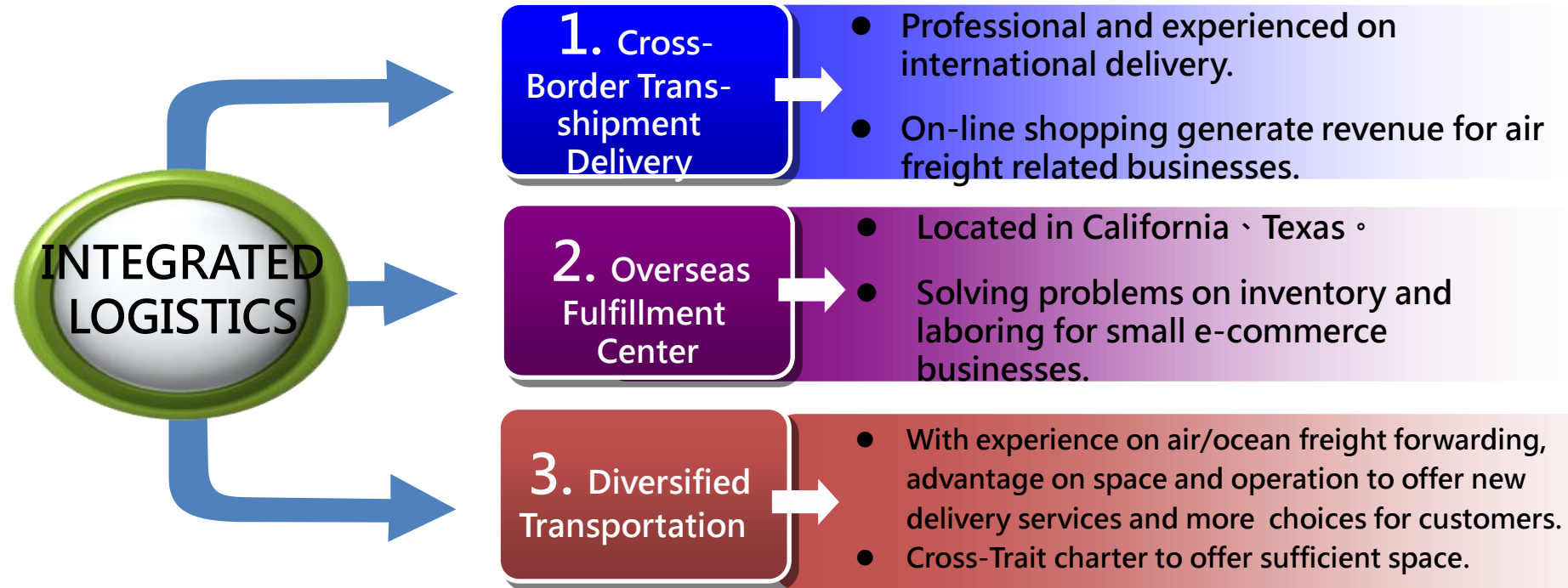
2020/Feb~2021/Jan AIR CARGO VOLUME



STRATEGIES



DEVELOPING POINTS



THANK You For Listening





捷迅股份有限公司

Soonest Express Co., Ltd.

TEL: 87929897

海空運承攬 | 海空聯運 | 進出口報關 | 國際快遞

