

EANS-Adhoc: Kapsch TrafficCom AG / Bid opening for tender for electronic toll collection system in Slovenia

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Government Contracts

Vienna, December 17, 2015 - Kapsch TrafficCom AG (ISIN AT000KAPSCH9), listed on the Vienna Stock Exchange in the prime market segment, informs that Slovenian motorway company DARS d.d. has opened the bids received for the tender for a nationwide electronic toll collection system for vehicles above 3.5 tons total weight.

DARS d.d. has announced the following on the website dars.si (the following is an English translation of the Slovenian source text):

###Quote###

BIDS FOR IMPLEMENTATION OF THE ELECTRONIC TOLL SYSTEM OPENED

December 17, 2015 - DARS d.d. today opened bids for the establishment and operation of multi-lane free-flow electronic toll collection system on motorways and expressways. DARS d.d. will continue with the selection process in accordance with the law, with the desire for a speedy establishment of the system.

Bids were submitted by: CETIS d.d. and AUTOSTRADE S.P.A. and ENGINEERING S.P.A.; The consortium ISKRATEL d.o.o. and SKYTOLL A.S.; Kapsch TrafficCom d.o.o. and Kapsch TrafficCom AG; The consortium TELEKOM SLOVENIJE d.d. and Q-FREE ASA.

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No.	Provider	Offer in (EUR) without VAT
1	CETIS d.d. and AUTOSTRADE S.P.A. and ENGINEERING S.P.A .	114,602,211.20
2	Consortium ISKRATEL d.o.o. and SKYTOLL a.s.	110,110,296.41
3	Kapsch TrafficCom d.o.o. and Kapsch TrafficCom AG	114,957,604.10
4	Konsortium TELEKOM SLOVENIJE d.d. and Q-FREE ASA	99,991,795.10

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Several bids were submitted. When choosing a contractor, DARS d.d. will account in 70 percent the prices and in 30 percent the levels of technological services, offered by providers.

The largest part of the revenue of DARS d.d. represents the collection of tolls (97 percent in 2014). Toll revenue this year will expectedly amount to 346 million euros (of which around 54 percent is charged to vehicles above 3.5 tons).

Currently 53.9 km of a total of 613.5 km of motorways managed by DARS d.d. are not tolled by the toll stations. Based on the study of inflows from tolls, DARS d.d. estimates that after the introduction of the multi-lane free-flow electronic toll collection system it will collect on average 13 million euro more tolls annually from tolling vehicles above 3.5 t, compared to the existing toll collection system. Thereby we categorically reject some estimations that DARS d.d. loses 100 million euros or even more incomes per year.

The decision on the selection will be announced in the beginning of next year. With the present public procurement DARS d.d. pursues the objective of an early establishment of a system that will allow a both user and environmentally friendly as well as cost-effective and economically feasible tolling. After the introduction of the system the toll stations will become unnecessary, with this we will enable quicker and safer transport for all users.

The system will be established within one year after signing the contract, i.e. after the final legally valid decision on the selection.

During the procedure some inaccuracies concerning the tendering process for the electronic toll collection system have appeared in the public. Explanations are published here:

http://www.dars.si/Dokumenti/Medijsko_sredisce/Pojasnila_893.aspx

###Quote End###

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