

# **Amino Technologies plc**

Registered number: 05083390

## **Report & Accounts**

**for the year ended 30 November 2006**

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Amino Technologies plc  
Chairman's report  
For the year ended 30 November 2006

## **Introduction**

I am pleased to announce my first set of Amino Technologies plc results for the year ended 30 November 2006, following my appointment on 1 January 2007. Whilst all involved, with hindsight, would have done some things differently over the past years, the board and executives have done a remarkable job in getting the Company to this point of its development; it has established a very strong position in the Internet Protocol Television ("IPTV") market, global distribution channels, a low cost manufacturing source coupled with a very strong brand, in an industry which has continued to be dynamic and challenging. The task for the board and executives is to exploit this strong position in the next phase of the IPTV market development.

## **Financial**

By way of background to the results for FY2006, it will be recalled from past statements that the introduction of MPEG-4 products was delayed by industry-wide issues which meant that volume deliveries of Amino's AmiNET130 set-top box was pushed back from the closing months of last year and should now start from the second half of 2007. This had an impact last year on the product revenue mix and average gross profit per unit.

Revenue for the year increased 8% to £25.4m (2005: £23.5m) and the revenue from the top 20 accounts which account for over 80% of the revenues was up 27% to £22.4m (2005: £17.6m). The Company increased its operating cost base during the year to £11.3m (2005: £8.5m) in order to expand its distribution capability and in support of the emerging MPEG-4 market. The Company recorded a loss before tax of £1.5m (2005: profit of £0.06m). Net cash was £14.0m (2005: £14.5m).

## **Strategy and competitive market position**

The core strategy remains unchanged; Amino will continue to exploit the emerging IPTV market, initially focusing on the tier 2 and 3 telcos which are deploying IPTV first and to progressively address the total market including tier 1 participants through direct selling and partnerships.

Today the Company has established a market leading position in terms of worldwide set-top box shipments according to market analysts, ABI Research (further details are provided in the Chief Executive's Statement). A recent brand survey conducted on behalf of the Company has confirmed the strength of Amino's brand recognition as evidenced by an extensive global distribution network and middleware partnerships that have supported its growth.

The market today is at the start of the transition from MPEG-2 to MPEG-4 technologies which offer greater data compression and require reduced internet bandwidth. The core of the 2007 market will be underpinned by the continued supply of MPEG-2 products supplemented by the emerging MPEG-4 market opportunity for both standard definition (SD) and high definition (HD) products.

*At the same time, Amino's business model is developing. For the more established tier 2 and tier 3 telco markets, a conventional supplier-customer relationship is appropriate. For large, populous, developing markets such as China and India, significant partnership agreements signed by Amino within the last three months demonstrate the strength*

## Amino Technologies plc

### Chairman's report (continued)

For the year ended 30 November 2006

of the Company's combined offering comprising hardware, software and 'know how' to meet the requirements of set-top box supply, licensing and local manufacture.

The Company has an established, effective, low cost manufacturing partnership within China and continues to work with its suppliers and partners to ensure that the product costs remain competitive.

#### Operational delivery

The Company operates in a highly dynamic market place that is still evolving. The regions of the world are adopting different combinations of suppliers to fulfil the whole service requirements and are adopting MPEG-4 and HD roll-out at different paces and with different priorities. This leads to significant complexity and 'supply side' cost in assessing the real market opportunity to be addressed. Amino has an extensive customer base of over 1,400 customers, including pilot projects, giving it a unique insight to the real market dynamics.

All companies face specific execution risks in such rapidly developing markets. These risks fall into three areas: sales, technology and supply. The board and executive are continuing to undertake reviews of aspects of these to reduce or mitigate the risks. The Amino board and executive team are well placed to benefit from its 2006 experience and to improve the Company's execution capability.

#### Board

The non-executive representation on Amino's board has been re-constituted over the past month with a view to providing a structure and the skills to take Amino through its next phase of growth.

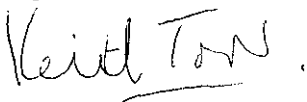
In that context, I was pleased to announce recently the appointment of Andrew Burke as a non-executive director. His extensive knowledge of the IPTV world and of tier 1 telco participants will be a great asset to the board. We have a strong board with an excellent breadth of experience to lead Amino forward.

#### Staff

The progress that the Company has made could not have been achieved without the knowledge, skill and energy of the executive team and staff. The board and I would like to thank them for their continued commitment to the development of Amino.

#### Outlook

The board believes that Amino is well placed to continue to grow and to maintain a leadership position in IPTV. The board and executives are working to improve the financial performance of the business, balancing investment with profitable growth as we strive to establish sustained profitability.



**Keith Todd**  
*Non-executive chairman*

## **The IPTV market environment**

A review of the many IPTV market surveys now available confirms our understanding that, whilst there are differences in view on the absolute size of the IPTV market, all analysts agree that there is a sustained, upward trend that continues to strengthen and develop.

*In 2006, the driving force continued to be from the smaller, more dynamic tier 3 telcos which had already adopted the proven and robust MPEG-2 technologies or from emerging territories that were not constrained by network legacy issues and were willing to become MPEG-4 'early adopters'. As the new MPEG-4 technologies become available and are proven to be robust, this will herald the entry of the larger tier 2 and ultimately the tier 1 telcos.*

The transition to MPEG-4 creates a great deal of churn; it provides the window of opportunity for a second wave of technology providers. Some of these new entrants provide Amino with an opportunity to develop new customers or strengthen our already strong 'Partner Profiles'; others present new and competitive challenges. Either way, this new activity serves to underscore our long held view that IPTV remains an emerging but valuable market. The transition to MPEG-4 has been a challenge for the entire industry, top to bottom, from the semiconductors to encoders. As a provider of a key element within the 'IPTV ecosystem', we recognise the benefits offered by MPEG-4 but will remain cautious until the end-to-end solutions are thoroughly tested.

2006 also witnessed the entrance of Microsoft TV ("MSTV"). Much has been written about MSTV, but it is significant that even Microsoft has acknowledged that it is the television and not the PC that will be at the centre of the consumers' home network - a view that has been championed constantly by Amino.

Geographically, the market has been established by the emerging economies in the Pacific Rim, Russia and Eastern Europe. It is important to note that some of the key elements (middleware, browsers, etc.) that are needed to form a complete IPTV solution have emerged from these regions. Together with the smaller independent telcos in North America, the customers in these regions have pioneered IPTV and Amino is well positioned with them as both supplier and/or technology-partner. Joining the established businesses, powerful organisations in both China and India have announced detailed plans to offer IPTV services in conjunction with Amino.

## **Amino's market position**

Amino is widely considered as a market leader and innovator in the IPTV industry. It is worth noting that by the end of FY2006, just three years after our first volume shipment, Amino has shipped more than 900,000 IPTV set-top boxes throughout the world.

## Amino Technologies plc

### Chief Executive's report (continued)

For the year ended 30 November 2006

#### Amino achievements

Amino has always emphasised that in a typical IPTV deployment, it is our suite of set-top box technologies, (hardware, IntAct operating system and, where appropriate, our soft-codec technologies) that provide the point of convergence for many third party software solutions needed to form a typical 'IPTV ecosystem'.

Our integrated business model (hardware, software and services) also recorded some notable successes, most recently Time Broadband in India, during the year under review:

- **Nov 06 – Amino licenses IPTV solution to Acer's subsidiary WNC in Taiwan**  
WNC to bundle IntAct(TM) software stack soft codec technology with a range of IPTV STBs as part of an offering to IPTV operators across the Asia-Pacific region and to particular tier 1 Telco's in the European Union and North America.
- **Nov 06 – Partnership to Build IP STBs with Chengdu USEE**  
Entered into a Memorandum of Understanding with Chengdu USEE Digital Technology Co. Ltd., a broadband multimedia company based in the People's Republic of China.
- **Nov 06 – Amino announces multi-year set-top box agreement with SES AMERICOM**  
Largest satellite service provider in the US.
- **Sep 06 – Amino launches AmiNET125**  
New multi-codec IPTV – Internet TV platform with a Microsoft Windows Media-9 (WM9) software configuration.
- **Aug 06 - Amino selected for first ever Croatian IPTV deployment by Vodatel**
- **July 06 - Amino selected for Northern Europe's first HD IPTV service** - selected by Lijbrandt Telecom BV to supply its STBs for the first ever High Definition IPTV service in Northern Europe. The service was rolled out in time for World Cup football matches offering viewers greater clarity and detail.
- **May 06 - Amino wins North American Broadcasters (NAB) Award for Innovation in Media**  
Amino was the only set-top box vendor selected for this award in the Content Delivery category.
- **Dec 05 - Amino enables Portugal's first ever IPTV service**  
Selected by Novis, a major Portuguese Telco, for a residential service to be branded as 'Clix Smartv'.

#### Business development, strategy and direction

During the year, Amino continued to grow its overall (direct and indirect) customer base to over 1,400 as at 30 November 2006. However, the most important metric is the number of customers in large volume roll-out (more than 10,000 units); at 19, this represents a 27% increase over the year. In FY2006, Amino's top 20 customers contributed over 80% of total revenues. On a wider measure, we have successfully sold Amino technologies preconfigured within the box to more than 800 customers during 2006, with more than 300 being repeat business. The ability to service this number of customers is a testament to the efficiency of our fulfilment and distribution channels.

The board has recently reviewed the progress of Modelo and IntAct as separate business units and has concluded that Amino's core value for, in particular, its tier 2/3 customers is the combination of its hardware design, software and codec capabilities. This has been reinforced by the recent licence deal wins which have been for the combination of

Chief Executive's report (continued)

For the year ended 30 November 2006

these capabilities. We will, therefore, present Amino as a unified business, although the individual brands will be retained for those instances where they add extra value. Going forward, we will focus on the financial contribution from our customer base rather than units shipped; the sources of contribution will include units supplied by Amino, licences and royalties on units manufactured and shipped by our partners.

The Company is continuing to look at how best to address emerging adjacent markets, for example 'Internet TV', for which it has the technology know-how. It will, however, continue only to invest when it believes the market opportunity is real in terms of potential financial returns and that it has a credible approach to exportation of such opportunities.

As the market matures and becomes more predictable, Amino is able to leverage its core strengths of dealing with fast moving innovative tier 2/3 customers, strong market presence, powerful brand name, and low cost manufacturing base coupled with efficient distribution channels. In addition, the benefits of the significant investment made during 2006 to create our new range of higher value MPEG-4 products are beginning to be seen. We are well positioned to focus upon the creation of a sustainable and profitable business.

**Productivity improvement and risk reduction**

Amino has developed a huge customer base by leveraging the benefits that we bring to our partners within the 'IPTV ecosystem'. However, our top 20 customers are supported within a limited number of proven ecosystems. These ecosystems have been prioritised and a new sales strategy implemented so that customers are encouraged to select an option and procure from our preferred environment. A new charging model is being introduced for bespoke software integrations and associated maintenance. Amino's experience and influence is widely recognised and we believe that our new policy will be welcomed by customers and key partners alike.

We continue to review our supply base and we have a common software footprint over four semiconductor platforms, creating a competitive bidding environment. We also plan to take advantage of the additional discounts that are available as a result of the 'volume purchasing agreements' afforded by the deals with WNC, Chengdu USEE and most recently with Time BB in India.



**Bob Giddy**  
**Chief Executive**

Amino Technologies plc  
Finance Director's report  
For the year ended 30 November 2006

**Results for the year**

Revenue increased by 8.5% to £25.45m (2005: £23.46m) from the sale of 413,000 (2005: 314,000) set-top boxes and associated engineering consultancy, support services revenue and licence income. Gross margins increased by 1.5% to 36.3% (2005: 34.8%) contributing to an increase in gross profit of 13.2% to £9.25m (2005: £8.17m).

In the interim results announced in late July 2006, Amino noted that, after the planned investment in the market transition from MPEG-2 to MPEG-4 technologies and the corresponding increase in operating expenses, future increases in operating costs (largely fixed) would reflect the growth of the business. Excluding the effects of a foreign exchange loss of £0.23m (2005: gain of £0.43m) and a provision for bad and doubtful debts of £0.39m (2005: £Nil), operating expenses increased by 19.4% as compared to an adjusted increase of 62.1% in FY2005. Sales, general and administrative expenses increased by 39.1% to £7.93m (2005: £5.70m) including the foreign exchange loss and provision for bad and doubtful debts or 19.4% excluding these. Research and development expenses, which are written off as incurred, increased by 19.5% to £3.36m (2005: £2.81m). At the year-end, headcount was 103 (2005: 93). The average number of employees during the year was 113 (2005: 83).

Whilst Amino has continued to maintain credit insurance, a significant proportion of its sales are in emerging economies where credit insurance is not readily available.

The Group has been affected by the 13.0% reduction in the value of US dollar against Sterling during the year because it has significant sales and assets denominated in US dollars. To create a natural hedge against this exposure, the Group took out an overdraft of \$15.00m during the year at an exchange rate of \$1.86.

The Group recorded an operating loss of £2.04m (2005: loss of £0.34m). In order to improve profitability, the Group is focusing on increasing gross profit generated whilst reducing fixed operating costs. Investment in direct sales and marketing in the Asia Pacific region and hospitality market in Europe, which did not generate the expected financial return in FY2006, has been substantially reduced. Direct sales and marketing activities are now focused on the Group's core markets in Europe and North America. Recently announced partnership agreements demonstrate that Amino is successfully addressing key emerging markets such as China, Asia Pacific and India in a cost effective manner. The board does not expect headcount to increase significantly during 2007 and expects improvements in productivity as the number of customers deploying in volume increases.

Net interest received during the year was £0.54m (2005: £0.40m).

A tax credit of £0.05m was received during the year. As at 30 November 2006, the Group had approximately £13.5m of tax losses available to carry forward to set against future taxable profits, of which losses of £5.73m are recognised by the deferred tax asset of £1.72m at 30 November 2006.



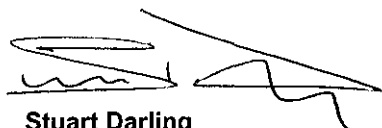
Amino Technologies plc  
Finance Director's report (continued)  
For the year ended 30 November 2006

On 20 January 2006, SJ Consulting Ltd. was acquired for a total consideration of £1.01m, represented by net assets of £0.44m and goodwill of £0.57m. Of the consideration, £0.84m was paid in cash and £0.17m in shares, deferred over the period to 2009.

Net assets of £26.84m (2005: £28.25m) provide the Group with a strong working capital base. The primary components of net assets are net cash balances of £13.97m (2005: £14.47m), trade debtors of £7.61m (2005: £10.36m) and stock of £3.81m (2005: £1.46m). The decrease in net assets of £1.41m largely reflects the loss incurred during the year (see note 9). Net cash balances of £13.97m represent short-term investments of £9.00m (see above), cash at bank and in hand of £12.66m less a bank overdraft of £7.69m (see above).

Amino is working towards obtaining the necessary legal and regulatory approvals to undertake a reduction of capital in order to generate distributable reserves from which dividends may be paid and to undertake a share buy-back programme. Should the Group continue to believe that this is feasible, a proposal will be put to shareholders at the forthcoming AGM.

The Group has a strong balance sheet with assets primarily made up of cash, short-term investments and trade debtors. The research and development investments made in FY2006 in developing MPEG-4 set-top box technologies should generate revenues in the second half of FY2007 and beyond. Looking ahead, future profits will be sheltered by the considerable tax losses carried forward.



**Stuart Darling**  
**Finance Director**

## **Introduction**

The Listing Rules require that listed companies (but not companies traded on the Alternative Investment Market (AIM)) incorporated in the UK should state in their report and accounts whether they comply with the Combined Code on Corporate Governance and identify and give reasons for any area of non-compliance. The Company is listed on AIM and therefore no disclosure is required. However, some voluntary disclosures have been given.

The board supports the principles and aims of the Code and intends to ensure that the Group observes the provisions of the Code as it grows, as far as is practical. However, the board considers that at this stage in the Group's development the expense of full compliance with the Combined Code (2003) is not appropriate. The board will consider the updated Combined Code (2006) for the next year end.

## **Directors and board**

The board comprises three executive and four non-executive directors. The roles of non-executive chairman, non-executive directors and chief executive are separate appointments and it is board policy that this will continue.

The non-executive directors bring their independent judgement to bear on issues of strategy, performance, appointments, resources and standards of conduct.

There is a formal schedule of matters specifically reserved for decision by the board.

All directors have access to the advice and services of the Company Secretary and there is an agreed procedure for directors to take independent professional advice at the Group's expense if necessary.

## **Board committees**

The board has established two committees, the Audit and the Remuneration Committees. Both committees have written terms of reference agreed by the board.

Following the recent board changes and in light of the experience of the new chairman, the board have decided that for a temporary period, the Chairman should chair all board sub committees to ensure a smooth transition of the sub committee activities to the new board. It is understood that this is not in line with recommended practice but is believed to be in the best interests of the company at this time. Colin Smithers and Olivier Hopkes are the other members of both the Remuneration and Audit Committees.

## **Audit**

The Audit Committee has terms of reference that set out its remit, authority and duties and its intention to meet at least three times a year with the external auditors.

### **Internal financial control**

The Group has established policies covering the key areas of internal financial control and the appropriate procedures, controls, authority levels and reporting requirements which must be applied throughout the Group.

The key procedures that have been established in respect of internal financial control are:

- internal control: the directors review the effectiveness of the Group's system of internal controls on an annual basis;
- financial reporting: there is in place a comprehensive system of financial reporting based on the annual budget approved by the board. The results for the Group are reported monthly along with an analysis of key variances and year-end forecasts are updated on a regular basis; and
- investment appraisal: applications for capital expenditure are made in a prescribed format which places emphasis on the commercial and strategic justification as well as the financial returns. All significant projects require specific board approval.

No system can provide absolute assurance against material mis-statement or loss but the Group's systems are designed to provide reasonable assurance as to the reliability of financial information, ensuring proper control over income and expenditure, assets and liabilities.

# Amino Technologies plc

## Directors' remuneration report

For the year ended 30 November 2006

### Introduction

As a company listed on AIM, Amino Technologies plc is not required to present a Directors' remuneration report, however some voluntary disclosures have been made.

In framing its remuneration policy and the reporting of remuneration, the committee has given consideration to the Combined Code (2003).

### Remuneration Committee

The Remuneration Committee, chaired by Keith Todd and including Colin Smithers and Olivier Hopkes, determines the Group's policy for executive remuneration and the individual remuneration packages for executive directors. In setting the Group's remuneration policy, the committee considers a number of factors including the following:

- salaries and benefits available to executive directors of comparable companies;
- the need to both attract and retain executives of appropriate calibre; and
- the continued commitment of executives to the Group's development through appropriate incentive schemes (including the award of shares and share options).

### Remuneration of executive directors

Consistent with this policy, benefit packages awarded to executive directors comprise a mix of basic salary and performance-related remuneration that is designed as an incentive.

The remuneration packages comprise the following elements:

- base salary: the Remuneration Committee sets base salaries to reflect responsibilities and the skills, knowledge and experience of the individual;
- bonus scheme: the executive directors are eligible to receive a bonus dependent on both individual and Group performance as determined by the Remuneration Committee;
- equity: shares and share options; and
- car allowance, Company contribution into a personal pension scheme, life assurance, private medical insurance and permanent health insurance.

The executive directors are engaged under separate contracts which require a notice period of six months given at any time by the Company or the individual.

Amino Technologies plc  
 Directors' remuneration report (continued)  
 For the year ended 30 November 2006

**Remuneration of non-executive directors**

The fees paid to the non-executive directors are determined by the Board. The non-executive directors do not receive any other forms of benefits such as health cover or pension. The notice periods of the non-executive chairman and non-executive directors are three months.

**Directors' detailed emoluments and compensation**

|                 | Year to 30 November 2006 |              |                |                          |                |
|-----------------|--------------------------|--------------|----------------|--------------------------|----------------|
|                 | Salary and<br>fees       | Benefits     | Sub-total      | Pension<br>contributions | Total          |
| Grant Masom     | 60,000                   | -            | 60,000         | -                        | 60,000         |
| Bob Giddy       | 113,449                  | 1,309        | 114,758        | 58,164                   | 172,922        |
| Stuart Darling  | 119,700                  | 922          | 120,622        | 5,625                    | 126,247        |
| Paul Fellows    | 122,199                  | 752          | 122,951        | 5,581                    | 128,532        |
| Colin Smithers  | 19,000                   | -            | 19,000         | -                        | 19,000         |
| Nick Kuenssberg | 19,000                   | -            | 19,000         | -                        | 19,000         |
| David Gammon    | 9,375                    | -            | 9,375          | -                        | 9,375          |
| Olivier Hopkes  | -                        | -            | -              | -                        | -              |
|                 | <u>462,723</u>           | <u>2,983</u> | <u>465,706</u> | <u>69,370</u>            | <u>535,076</u> |

|                             | Year to 30 November 2005 |              |                |                          |                |
|-----------------------------|--------------------------|--------------|----------------|--------------------------|----------------|
|                             | Salary and<br>fees       | Benefits     | Sub-total      | Pension<br>contributions | Total          |
| Grant Masom                 | 48,333                   | -            | 48,333         | -                        | 48,333         |
| Bob Giddy                   | 121,551                  | 1,278        | 122,829        | 26,840                   | 149,669        |
| Stuart Darling              | 108,700                  | 762          | 109,462        | 5,075                    | 114,537        |
| Paul Fellows                | 39,121                   | 247          | 39,368         | 1,827                    | 41,195         |
| (appointed 22 July<br>2005) |                          |              |                |                          |                |
| Colin Smithers              | 19,000                   | -            | 19,000         | -                        | 19,000         |
| Nick Kuenssberg             | 19,000                   | -            | 19,000         | -                        | 19,000         |
|                             | <u>355,705</u>           | <u>2,287</u> | <u>357,992</u> | <u>33,742</u>            | <u>391,734</u> |

Contributions were made to the personal pension schemes of three of the directors (2005: three), in accordance with their employment contracts.

There were no bonuses paid or accrued to directors in the year to 30 November 2006 (2005: £nil).

Colin Smithers' fees are paid to Plextek Limited.

Amino Technologies plc  
 Directors' remuneration report (continued)  
 For the year ended 30 November 2006

Nick Kuenssberg's fees were paid to his management company, Horizon Co-Invest Limited.

David Gammon's fees were paid to Rockspring Limited.

**Directors and their interests in shares**

The directors held the following interests in Amino Technologies plc:

|                                              | <b>At 30 November 2006</b>                       |                                                                   | <b>At 30 November 2005</b>                       |                                                                   |
|----------------------------------------------|--------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------|-------------------------------------------------------------------|
|                                              | <b>Ordinary shares<br/>of 1p each<br/>Number</b> | <b>Options over<br/>ordinary shares<br/>of 1p each<br/>Number</b> | <b>Ordinary shares<br/>of 1p each<br/>Number</b> | <b>Options over<br/>ordinary shares<br/>of 1p each<br/>Number</b> |
| Grant Masom                                  | 304,779                                          | 631,602                                                           | 304,779                                          | 631,602                                                           |
| Bob Giddy                                    | -                                                | 1,029,116                                                         | -                                                | 1,029,116                                                         |
| Stuart Darling                               | -                                                | 350,000                                                           | -                                                | 350,000                                                           |
| Paul Fellows                                 | -                                                | 190,931                                                           | -                                                | 70,931                                                            |
| The CIT Pension fund (for Colin<br>Smithers) | 40,000                                           | 79,959                                                            | 40,000                                           | 79,959                                                            |
| Nick Kuenssberg                              | 25,000                                           | 60,000                                                            | 25,000                                           | 60,000                                                            |
| David Gammon                                 | -                                                | -                                                                 | -                                                | -                                                                 |
| Olivier Hopkes                               | -                                                | -                                                                 | -                                                | -                                                                 |

Full details of the options over ordinary shares of 1p each are detailed below:

| <b>Director</b> | <b>Date granted/<br/>(exercised)</b> | <b>Exercise<br/>price</b> | <b>Options over<br/>ordinary shares<br/>of 1p each<br/>30 November<br/>2006<br/>Number</b> | <b>Options over<br/>ordinary shares<br/>of 1p each<br/>30 November<br/>2005<br/>Number</b> |
|-----------------|--------------------------------------|---------------------------|--------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Grant Masom     | 16 September 2003                    | £0.20                     | 468,750                                                                                    | 468,750                                                                                    |
|                 | 1 February 2004                      | £0.32                     | 162,852                                                                                    | 162,852                                                                                    |
|                 |                                      |                           | <hr/> 631,602                                                                              | <hr/> 631,602                                                                              |
| Bob Giddy       | 19 September 2003                    | £0.20                     | 499,999                                                                                    | 499,999                                                                                    |
|                 | 30 September 2003                    | £0.20                     | 138,001                                                                                    | 138,001                                                                                    |
|                 | 1 February 2004                      | £0.32                     | 391,116                                                                                    | 391,116                                                                                    |
|                 |                                      |                           | <hr/> 1,029,116                                                                            | <hr/> 1,029,116                                                                            |

Amino Technologies plc  
 Directors' remuneration report (continued)  
 For the year ended 30 November 2006

| Director                                     | Date granted/<br>exercised | Exercise<br>price | Options over 1p<br>ordinary shares<br>of 1p each<br>30 November<br>2006<br>Number | Options over 1p<br>ordinary shares<br>of 1p each<br>30 November<br>2005<br>Number |
|----------------------------------------------|----------------------------|-------------------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| Stuart Darling                               | 19 September 2003          | £0.20             | 290,000                                                                           | 375,000                                                                           |
|                                              | 25 September 2003          | £0.20             | 37,497                                                                            | 65,000                                                                            |
|                                              | 1 February 2004            | £0.32             | 22,503                                                                            | 60,000                                                                            |
|                                              | 1 August 2005              | £0.20             | -                                                                                 | (150,000)                                                                         |
|                                              |                            |                   | <hr/> 350,000 <hr/>                                                               | <hr/> 350,000 <hr/>                                                               |
| Paul Fellows                                 | 22 January 2001            | £0.05             | 33,333                                                                            | 33,333                                                                            |
|                                              | 1 February 2004            | £0.32             | 2,598                                                                             | 2,598                                                                             |
|                                              | 9 June 2004                | £1.20             | 35,000                                                                            | 35,000                                                                            |
|                                              | 10 February 2006           | £1.635            | 120,000                                                                           | -                                                                                 |
|                                              |                            |                   | <hr/> 190,931 <hr/>                                                               | <hr/> 70,931 <hr/>                                                                |
| The CIT Pension fund<br>(for Colin Smithers) | 30 September 2003          | £0.20             | 55,000                                                                            | 55,000                                                                            |
|                                              | 1 February 2004            | £0.32             | 14,959                                                                            | 14,959                                                                            |
|                                              | 17 May 2004                | £0.70             | 10,000                                                                            | 10,000                                                                            |
|                                              |                            |                   | <hr/> 79,959 <hr/>                                                                | <hr/> 79,959 <hr/>                                                                |
| Nick Kuenssberg                              | 1 February 2004            | £0.32             | 50,000                                                                            | 50,000                                                                            |
|                                              | 17 May 2004                | £0.70             | 10,000                                                                            | 10,000                                                                            |
|                                              |                            |                   | <hr/> 60,000 <hr/>                                                                | <hr/> 60,000 <hr/>                                                                |

Notes:

The above options have vested in full and are exercisable until expiry, being 10 years from date of grant. The only exceptions to this are the 120,000 options granted to Paul Fellows which vest in equal tranches on 10 February 2006, 22 July 2007 and 22 July 2008 subject to the vesting conditions set out in note 21 (d). No share options relating to the directors lapsed in the year. The above options lapse six months after the date of resignation.

Amino Technologies plc  
Directors' remuneration report (continued)  
For the year ended 30 November 2006

Gains made by directors on the exercise of share options are noted below:

|                | Year to 30<br>November<br>2006<br>£ | Year to 30<br>November<br>2005<br>£ |
|----------------|-------------------------------------|-------------------------------------|
| Stuart Darling | -                                   | 277,500                             |
|                | <hr/>                               | <hr/>                               |
|                | -                                   | 277,500                             |

The market price of share options exercised by Stuart Darling in 2005 was £2.05 per share.



Keith Todd  
*Chairman, Remuneration Committee*



Amino Technologies plc  
Directors' report  
For the year ended 30 November 2006

The directors present their report and the audited financial statements for the year ended 30 November 2006.

**Principal activities**

Amino Technologies plc ([www.aminocom.com](http://www.aminocom.com)) designs, supplies and licenses electronic systems, software and consultancy for IPTV (telco triple-play applications), on-demand video and in-home multimedia distribution.

The AmiNET™ series of set-top boxes offer the full range of specification required; MPEG2 and MPEG4 encoding standards, standard and high definition TV, personal video recording and home networking. Their high performance coupled with the innovative design, has brought the series industry accolades and the company a market leading position. Amino Communications' principal customers are telecommunications services operators.

Amino is partnered with world-leading companies in systems integration, middleware, conditional access, silicon, head-end systems and browser technologies.

**Business review and future developments**

A review of the Group's performance during the financial year, research and development activities and future prospects, are contained in the Chairman's report, Chief Executive's report and Finance Director's report.

**Financial risk management**

The Group is exposed to a number of risks; these include credit risk, liquidity risk, interest rate risk and foreign exchange rate risk. The Group has an ongoing risk management programme which aims to reduce adverse effects on the results and financial performance of the Group. It is the responsibility of the board to ensure that these risks are reviewed and managed regularly.

- Credit risk: It is Group policy to credit insure its debtors. Where this can not be achieved due to the territory or customer involved, the necessary terms are placed on the customer so that monies are prepaid in full or to an adequate level that the maximum exposure is equal to the margin on the sale.
- Liquidity: Following the fundraising in 2005, the Group maintains a strong cash balance to enable future operations and any changes to its existing activities.
- Interest rate risk: The Group has minimal exposure to interest rate risk. Any rate changes are offset between interest charged on borrowings and interest received on the money held on deposit.
- Foreign exchange risk: a substantial proportion of goods purchased and sold are denominated in US dollars. The risk of exposure on the margin is kept to an acceptable level by buying or selling US dollars at prevailing rates where deemed appropriate (without using forward contracts), to minimise any effect. A dollar loan was drawn down to minimise the risk and effect of any retranslation of assets and liabilities. The Group's foreign exchange exposure is continuously monitored.

### **Principal risks and uncertainties**

The board and management of the business and the execution of the company's strategy are subject to a number of risks.

The key business risks affecting the company are set out below:

- financial (see page 16)
- supply chain – the Group sources its products principally from the US and China. The product includes various components which are only available on four month lead times. The Group mitigates this risk through effective supplier selection and procurement practices supplemented by appropriate insurance coverage.
- recruitment – the Group's performance depends largely on its ability to recruit and retain key individuals with the right experience and skills. To mitigate these issues the Group have implemented a number of schemes linked to the Group's results that are designed to retain key individuals.
- sole manufacturer – the Group currently utilises a single manufacturing partner. To mitigate this risk, the Group closely maintains the relationship and continuously monitors other options.

Risks are formally reviewed by the board and appropriate processes put in place to monitor and mitigate them.

### **Key performance indicators ("KPIs")**

The board monitors progress on the overall Group strategy and the individual strategic elements by reference to KPIs, specifically revenue growth, gross margin, working capital levels and market leadership position. These KPIs have been addressed in the Chairman's report, Chief Executive's report and the Finance Director's report.

### **Proposed dividend**

The directors do not recommend the payment of a dividend (2005: £nil).

### **Research and development**

The Group continues to develop its market leading range of MPEG-2 and MPEG-4 set-top boxes and associated software technologies. In the opinion of the directors, this investment will maintain and generate significant revenues in future years.

Amino Technologies plc  
 Directors' report (continued)  
 For the year ended 30 November 2006

**Directors**

The directors of Amino Technologies plc, who served during the whole of the year unless otherwise stated, were as follows:

|                                                                    |                                      |
|--------------------------------------------------------------------|--------------------------------------|
| Keith Todd (appointed 1 January 2007)                              | Non-executive Chairman               |
| Grant Masom (resigned 2 January 2007)                              | Non-executive Chairman               |
| Bob Giddy                                                          | Chief Executive                      |
| Stuart Darling                                                     | Finance Director & Company Secretary |
| Paul Fellows                                                       | Chief Technology Officer             |
| Colin Smithers                                                     | Non-executive Director               |
| Olivier Hopkes (appointed 23 October 2006)                         | Non-executive Director               |
| Andrew Burke (appointed 22 January 2007)                           | Non-executive Director               |
| Nick Kuenssberg (resigned 2 January 2007)                          | Non-executive Director               |
| David Gammon (appointed 1 August 2006 and resigned 2 January 2007) | Non-executive Director               |

**Policy and practice on payment of creditors**

The Group does not follow any specific code on payment of creditors; creditors are paid in accordance with the terms of the contract agreed between the two parties. Trade creditors of the Group at 30 November 2006 were equivalent to 34 days' purchases for the Group (2005: 25 days'). The Company had no trade creditors (2005: £nil).

**Substantial shareholdings [table to be updated just prior to signing]**

As at 15 January 2007, the following shareholders, had each notified that they held an interest of 3% or more in the Company's ordinary share capital.

|                                         | Number of<br>ordinary<br>shares | Percentage of<br>issued share<br>capital |
|-----------------------------------------|---------------------------------|------------------------------------------|
| Chase Nominees Limited                  | 16,335,397                      | 28.0                                     |
| HSBC Global Custody Nominee (UK)        | 3,938,277                       | 6.8                                      |
| Vidacos Nominees Limited                | 3,460,707                       | 5.9                                      |
| The Bank of New York (Nominees) Limited | 3,055,553                       | 5.2                                      |
| Mineworkers Pension Scheme              | 2,947,309                       | 5.0                                      |
| British Coal Shaft Superannuation       | 2,906,667                       | 4.9                                      |
| Deutsche Bank Aktiengesellschaft        | 2,891,640                       | 4.9                                      |
| Walbrooke Trustees (Guernsey) Limited   | 2,385,453                       | 4.1                                      |
|                                         | <u>37,921,003</u>               | <u>64.8</u>                              |

**Political and charitable donations**

The Group did not make any charitable donations in the year (2005: donation to Sustrans of £355).

#### **Audit information**

As required under Companies Act 1985, section 234ZA(2), the Directors confirm that, to their knowledge, there is no relevant audit information of which the company's auditors are unaware.

The Directors have each taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### **International Financial Reporting Standards**

Amino Technologies plc will have the option but not the requirement to adopt IFRS in the financial statements for the year ending 30 November 2007. The board commenced discussions with advisors last year considering the difference between UK accounting standards and IFRS. From this they have initially identified accounting for share options and research and development costs as two areas that could impact on the Group's financial statements.

#### **Statement of directors' responsibilities in respect of the Annual Report and the financial statements**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the Company and Group and of the profit and loss of the Group for that period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business, in which case there should be supporting assumptions or qualifications as necessary.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and the Group and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Amino Technologies plc  
Directors' report (continued)  
For the year ended 30 November 2006

**Auditors**

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of PricewaterhouseCoopers LLP as auditors of the Group and the Company is to be proposed at the forthcoming annual general meeting.

By order of the Board,

  
Stuart Darling  
Company Secretary

## Amino Technologies plc

### Independent auditors' report to the members of Amino Technologies plc

We have audited the Group and parent company financial statements (the "financial statements") of Amino Technologies plc for the year ended 30 November 2006, which comprise the Group profit and loss account, the Group and Company balance sheets, the Group cash flow statement, the Group Statement of Total Recognised Gains and Losses and the related notes. These financial statements have been prepared under the accounting policies set out therein.

#### **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the statement of directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland). This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether, in our opinion, the information given in the Directors' Report is consistent with the financial statements. The information given in the Directors' report includes that specific information in the Chairman's report, Chief Executive's report and the Finance Director's report that is cross referenced from the Business review and future developments and Key performance indicators ("KPIs") sections of the Directors' report.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the other information contained in the annual report, and consider whether it is consistent with the audited financial statements. *This other information comprises only the Chairman's report, Chief Executive's report, Finance Director's report, Corporate Governance report and Directors' remuneration report.* We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's and to the Company's circumstances, consistently applied and adequately disclosed.

## Amino Technologies plc

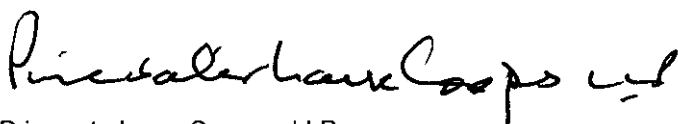
### Independent auditors' report to the members of Amino Technologies plc (continued)

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Group's and the parent company's affairs as at 30 November 2006 and of the Group's loss and cash flows for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' report is consistent with the financial statements.



PricewaterhouseCoopers LLP

Chartered Accountants and Registered Auditors

Cambridge

23 February 2007

#### Notes

- (a) The maintenance and integrity of the Amino Technologies plc website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website.
- (b) Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Amino Technologies plc

## Consolidated profit and loss account

For the year ended 30 November 2006

|                                                                                                                     | Notes | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|---------------------------------------------------------------------------------------------------------------------|-------|----------------------------------------|----------------------------------------|
| Turnover                                                                                                            | 2     | 25,447,255                             | 23,460,756                             |
| Cost of sales                                                                                                       |       | (16,197,987)                           | (15,292,251)                           |
| <b>Gross profit</b>                                                                                                 |       | <b>9,249,268</b>                       | <b>8,168,505</b>                       |
| Selling, general and administrative expenses                                                                        |       | (7,928,884)                            | (5,699,309)                            |
| Research and development expenses                                                                                   |       | (3,356,216)                            | (2,808,771)                            |
| <b>Group operating loss</b>                                                                                         |       | <b>(2,035,832)</b>                     | <b>(339,575)</b>                       |
| Interest receivable and similar income                                                                              | 3     | 623,525                                | 418,782                                |
| Interest payable and similar charges                                                                                | 3     | (83,506)                               | (15,293)                               |
| <b>Group (loss) / profit on ordinary activities before taxation</b>                                                 | 4     | <b>(1,495,813)</b>                     | <b>63,914</b>                          |
| Tax on (loss) / profit on ordinary activities                                                                       | 7     | 48,171                                 | -                                      |
| <b>Group (loss)/profit on ordinary activities after taxation being (loss)<br/>/ profit for the financial period</b> | 22,23 | <b>(1,447,642)</b>                     | <b>63,914</b>                          |
| <b>Basic (loss) / earnings per 1p ordinary share</b>                                                                | 8     | <b>(2.6p)</b>                          | <b>0.1p</b>                            |
| <b>Diluted (loss) / earnings per 1p ordinary share</b>                                                              | 8     | <b>(2.6p)</b>                          | <b>0.1p</b>                            |

## Statement of group total recognised gains and losses for the year ended 30 November 2006

|                                                         | Notes | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|---------------------------------------------------------|-------|----------------------------------------|----------------------------------------|
| (Loss) / profit for the financial period                |       | (1,447,642)                            | 63,914                                 |
| Exchange translation difference on consolidation        | 22,23 | (185,080)                              | (22,383)                               |
| <b>Total recognised (losses) / gains for the period</b> |       | <b>(1,632,722)</b>                     | <b>41,531</b>                          |

All amounts above relate to continuing activities.

The accompanying notes are an integral part of these financial statements.



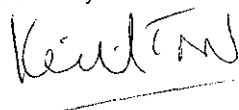
Amino Technologies plc

Balance sheets as at 30 November 2006

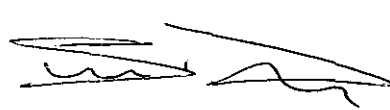
|                                                                | Notes | Group<br>30 November<br>2006<br>£ | Group<br>30 November<br>2005<br>£ | Company<br>30 November<br>2006<br>£ | Company<br>30 November<br>2005<br>£ |
|----------------------------------------------------------------|-------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| <b>Fixed assets</b>                                            |       |                                   |                                   |                                     |                                     |
| Intangible assets                                              | 11    | 818,408                           | 295,297                           | -                                   | -                                   |
| Tangible assets                                                | 12    | 1,413,734                         | 1,023,610                         | -                                   | -                                   |
| Investments                                                    | 13    | -                                 | -                                 | 1,457,198                           | 452,047                             |
|                                                                |       | <u>2,232,142</u>                  | <u>1,318,907</u>                  | <u>1,457,198</u>                    | <u>452,047</u>                      |
| <b>Current assets</b>                                          |       |                                   |                                   |                                     |                                     |
| Stocks                                                         | 14    | 3,808,362                         | 1,460,756                         | -                                   | -                                   |
| Debtors: amounts falling due after more than one year          | 15    | 1,914,406                         | 190,898                           | 21,934,975                          | 21,934,975                          |
| Debtors: amounts falling due within one year                   | 15    | 8,586,781                         | 12,846,599                        | -                                   | -                                   |
|                                                                |       | 10,501,187                        | 13,037,497                        | 21,934,975                          | 21,934,975                          |
| Short-term investments                                         | 16    | 9,000,000                         | 430,000                           | -                                   | -                                   |
| Cash at bank and in hand                                       |       | 12,658,769                        | 14,038,271                        | -                                   | -                                   |
|                                                                |       | 35,968,318                        | 28,966,524                        | 21,934,975                          | 21,934,975                          |
| <b>Creditors:</b> amounts falling due within one year          | 17    | (11,323,294)                      | (1,964,581)                       | -                                   | -                                   |
| <b>Net current assets</b>                                      |       | 24,645,024                        | 27,001,943                        | 21,934,975                          | 21,934,975                          |
| <b>Total assets less current liabilities</b>                   |       | 26,877,166                        | 28,320,850                        | 23,392,173                          | 22,387,022                          |
| <b>Creditors:</b> amounts falling due after more than one year | 18    | (36,299)                          | (71,285)                          | (1,782,324)                         | (1,001,197)                         |
| <b>Net assets</b>                                              |       | <u>26,840,867</u>                 | <u>28,249,565</u>                 | <u>21,609,849</u>                   | <u>21,385,825</u>                   |
| <b>Capital and reserves</b>                                    |       |                                   |                                   |                                     |                                     |
| Called-up share capital                                        | 21    | 582,630                           | 582,630                           | 582,630                             | 582,630                             |
| Shares to be issued                                            | 11    | 171,000                           | -                                 | 171,000                             | -                                   |
| Share premium account                                          | 22    | 21,807,240                        | 21,807,240                        | 21,807,240                          | 21,807,240                          |
| Merger reserve                                                 | 22    | 16,388,755                        | 16,388,755                        | -                                   | -                                   |
| Profit and loss account                                        | 22    | (12,108,758)                      | (10,529,060)                      | (951,021)                           | (1,004,045)                         |
| <b>Equity shareholders' funds</b>                              | 23    | <u>26,840,867</u>                 | <u>28,249,565</u>                 | <u>21,609,849</u>                   | <u>21,385,825</u>                   |

The financial statements on pages 23 to 51 were approved by the board of directors on 23 February 2007 and were signed on its behalf by:

Keith Todd  
Chairman



Stuart Darling  
Director



The accompanying notes are an integral part of these financial statements.

# Amino Technologies plc

## Consolidated cash flow statement for the year ended 30 November 2006

|                                                                             | Notes | Year to 30<br>November<br>2006<br>£ | Year to 30<br>November<br>2005<br>£ |
|-----------------------------------------------------------------------------|-------|-------------------------------------|-------------------------------------|
| Net cash inflow / (outflow) from operating activities                       | 24    | 459,334                             | (7,154,539)                         |
| <b>Returns on investments and servicing of finance</b>                      |       |                                     |                                     |
| Interest received                                                           |       | 551,491                             | 418,782                             |
| Interest paid                                                               |       | (9,506)                             | (15,293)                            |
| <b>Net cash inflow from returns on investments and servicing of finance</b> |       | 541,985                             | 403,489                             |
| <b>Capital expenditure</b>                                                  |       |                                     |                                     |
| Purchase of tangible fixed assets                                           |       | (723,894)                           | (479,085)                           |
| Purchase of intangible fixed assets                                         |       | (173,652)                           | (216,689)                           |
| <b>Net cash outflow for capital expenditure</b>                             |       | (897,546)                           | (695,774)                           |
| <b>Acquisitions</b>                                                         |       |                                     |                                     |
| Purchase of subsidiary undertaking                                          |       | (834,151)                           | -                                   |
| Cash acquired with subsidiary                                               |       | 216,449                             | -                                   |
| <b>Net cash outflow for acquisitions</b>                                    |       | (617,702)                           | -                                   |
| <b>Net cash outflow before use of liquid resources and financing</b>        |       | (513,929)                           | (7,446,824)                         |
| <b>Management of liquid resources</b>                                       |       |                                     |                                     |
| (Increase) / decrease in short-term deposits with banks                     | 25    | (8,570,000)                         | -                                   |
| <b>Financing</b>                                                            |       |                                     |                                     |
| Issue of ordinary share capital                                             |       | -                                   | 15,840,250                          |
| Expenses of share issue deducted from share premium                         |       | -                                   | (534,637)                           |
| Cash received from exercise of share options                                |       | 53,024                              | 224,329                             |
| Decrease in other borrowings                                                |       | (30,124)                            | (38,455)                            |
| Increase / (decrease) in bank borrowings                                    | 25    | 8,064,516                           | (6,144)                             |
| <b>Net cash inflow from financing</b>                                       |       | 8,087,416                           | 15,485,343                          |
| <b>(Decrease) / increase in net cash</b>                                    | 25    | (996,513)                           | 8,038,519                           |
| <b>Reconciliation of net cash flow to movement in net funds</b>             |       |                                     |                                     |
| Opening net funds                                                           |       | 14,468,271                          | 6,423,608                           |
| (Decrease) / increase in cash                                               |       | (996,513)                           | 8,038,519                           |
| Increase in deposits                                                        |       | 8,570,000                           | -                                   |
| (Increase) / decrease in borrowings                                         |       | (8,064,516)                         | 6,144                               |
| Exchange adjustment                                                         | 25    | (8,888)                             | -                                   |
| <b>Closing net funds</b>                                                    | 25    | 13,968,354                          | 14,468,271                          |

# Amino Technologies plc

## Notes to the financial statements

### 1 Accounting policies

The financial statements have been prepared in accordance with the Companies Act 1985 and applicable accounting standards in the United Kingdom. A summary of the more important accounting policies, which have been reviewed by the board of directors in accordance with Financial Reporting Standard (FRS) 18, "Accounting policies", is set out below. The company has adopted FRS 21 "Events after the balance sheet date", FRS 22 "Earnings per share", the presentational aspects of FRS 25 "Financial instruments: disclosure and presentation", and FRS 28 "Corresponding amounts" in these financial statements. The adoption of these standards represents a change of accounting policies but there was no effect on the current year or comparative figures.

#### Basis of preparation

The consolidated financial statements of Amino Technologies plc have been presented under merger accounting rules. This means that the financial statements of Amino Technologies plc and those of its wholly owned subsidiary, Amino Holdings Limited have been aggregated and presented as if the two companies have always existed as a group, although Amino Technologies plc acquired the entire share capital of Amino Holdings Limited on 28 May 2004 in exchange for new ordinary shares of 1p each in the share capital of Amino Technologies plc.

#### Basis of accounting

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents the invoice value of goods sold and services provided in the period, the value of sales of licences, royalties arising from the resulting sale of licensed products, and support and maintenance, stated exclusive of value added tax.

- Income from the sale of products is recognised when goods are delivered in accordance with the terms and conditions of sale agreed with the customer. Income from development and integration work required with product sales is recognised on completion of the relevant project.
- Licence revenues under non-cancellable licence agreements are recognised once the economic benefit of the licensed hardware and/or software has been transferred to the customer and no material further obligations remain outstanding. Where the agreement provides for continuing material obligations to be fulfilled over a period of time, income is deferred until such time as the obligations have been fulfilled.
- Royalties receivable are recognised on a unit basis in the period in which they are earned. Amounts received in advance or arrears are deferred or accrued accordingly.
- Income from support and maintenance is recognised over the period in which the service is provided.

## Notes to the financial statements

### 1 Accounting policies (continued)

#### Deferred taxation

Provision is made for deferred taxation, using full provision accounting when an event has taken place by the balance sheet date which gives rise to an increased or reduced tax liability in the future, in accordance with FRS 19 ("Deferred taxation"). Deferred tax assets are recognised to the extent that they are regarded as recoverable. Deferred tax assets and liabilities are not discounted.

#### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date.

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

The assets and liabilities of subsidiaries denominated in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial year. Profit and loss accounts of overseas subsidiary undertakings are translated at the average exchange rate for the year. Differences on exchange arising from the retranslation of the opening net investment in subsidiary companies are taken to reserves and reported in the statement of group total recognised gains and losses.

#### Leases

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis.

#### Pension scheme arrangements

The Group operates a stakeholder pension scheme and contributes to a number of personal pension schemes on behalf of its employees. The Group provides no other post retirement benefits to its employees. Pension costs are charged to the profit and loss account in the period to which they relate.

#### Research and development

Research and development expenditure is written off to the profit and loss account as incurred.

**1 Accounting policies (continued)**

**Share options: UITF 38 (Accounting for ESOP Trusts)**

The Group's Employee Share Ownership Plan ("ESOP") is a separately administered trust, which is funded by a loan from the Group, and the assets of which comprise shares in the Company. In accordance with Urgent Issues Task Force Abstract 38 ("Accounting for ESOP trusts"), the Company recognises the assets and liabilities of the ESOP in its own accounts and shares held by the trust are recorded at cost as a deduction in arriving at shareholders' funds until such time as the shares vest unconditionally to employees.

**Share options: UITF 17 (Employee share schemes)**

In accordance with the provisions of Urgent Issues Task Force Abstract 17 ("Employee share schemes"), the Group makes charges to the profit and loss account when options are granted, unless vesting is determined by performance criteria where the charge is spread to match the vesting period. The charge is the fair value estimated to be market value of the shares at the date of grant less the exercise price of the options. The charge is then reversed through reserves.

**Short-term investments**

*Deposits which are not repayable on demand, are treated as short-term investments in accordance with Financial Reporting Standard 1 (Revised 1996) "Cash flow statements".*

**Stocks**

Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis. Net realisable value is based on estimated selling price, less further costs expected to be incurred to completion and sale. Where necessary, provision is made for obsolete, slow moving and defective stocks.

**Software licences**

Software licences are capitalised at cost and amortised over their useful economic life on a straight line basis. For the assets held at the balance sheet date this is three years.

**Goodwill**

Goodwill arising on acquisition represents the excess of the fair value of the consideration given over the fair value of the net assets acquired. Goodwill is being amortised on a straight line basis over 10 years which is deemed to be the useful economic life.

# Amino Technologies plc

## Notes to the financial statements

### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment in value.

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected economic useful life. The principal annual rates used for this purpose are:

|                        |                   |
|------------------------|-------------------|
| Computer equipment     | 33 1/3% per annum |
| Development software   | 33 1/3% per annum |
| Office equipment       | 25% per annum     |
| Leasehold improvements | Period of lease   |

### Taxation

UK corporation tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted at the balance sheet date.

## 2 Segmental analysis

Turnover is wholly attributable to the Group's principal activity. In the opinion of the directors, the Group currently has only one class of business. The analysis of turnover, (loss) / profit before tax and net assets by destination is set out below.

|                                     | Turnover<br>£     | 2006<br>(Loss)<br>before<br>taxation<br>£ | Net assets<br>£   | Turnover<br>£     | 2005<br>Profit<br>before<br>taxation<br>£ | Net assets<br>£   |
|-------------------------------------|-------------------|-------------------------------------------|-------------------|-------------------|-------------------------------------------|-------------------|
| <b>Geographical analysis</b>        |                   |                                           |                   |                   |                                           |                   |
| United Kingdom, Europe and Africa * | 13,244,131        | (2,810,572)                               | 20,594,030        | 9,903,108         | (1,848,569)                               | 21,290,922        |
| Americas                            | 11,892,181        | 1,505,814                                 | 6,253,200         | 10,988,350        | 1,704,374                                 | 6,060,119         |
| Asia Pacific                        | 310,943           | (191,055)                                 | (6,363)           | 2,569,298         | 208,109                                   | 898,524           |
|                                     | <u>25,447,255</u> | <u>(1,495,813)</u>                        | <u>26,840,867</u> | <u>23,460,756</u> | <u>63,914</u>                             | <u>28,249,565</u> |

\* Includes all central corporate assets and liabilities.

# Amino Technologies plc

## Notes to the financial statements

### 3 Interest and similar items

#### Group

|                                               | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|-----------------------------------------------|----------------------------------------|----------------------------------------|
| Interest payable on bank loans and overdrafts | (74,000)                               | (3,980)                                |
| Other interest payable                        | (9,506)                                | (11,313)                               |
|                                               | <u>(83,506)</u>                        | <u>(15,293)</u>                        |
| Interest receivable and similar income        | 623,525                                | 418,782                                |
| Net interest receivable and similar items     | <u>540,019</u>                         | <u>403,489</u>                         |

### 4 (Loss) / profit on ordinary activities before taxation

(Loss) / profit on ordinary activities before taxation is stated after charging:

#### Group

|                                                                                 | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|---------------------------------------------------------------------------------|----------------------------------------|----------------------------------------|
| Depreciation of owned tangible fixed assets                                     | 345,981                                | 289,359                                |
| (Loss) on disposal of tangible fixed assets                                     | (760)                                  | -                                      |
| Amortisation of intangible fixed assets                                         | 219,854                                | 108,151                                |
| Operating lease rentals                                                         |                                        |                                        |
| - hire of plant and machinery                                                   | 2,000                                  | 25,832                                 |
| - other                                                                         | 389,437                                | 272,179                                |
| Audit services                                                                  |                                        |                                        |
| - statutory audit services                                                      | 38,813                                 | 29,000                                 |
| - the auditing of accounts of associates of the company pursuant to legislation | 23,700                                 | 17,000                                 |
| - other services relating to taxation                                           | <u>8,270</u>                           | <u>24,290</u>                          |

## Notes to the financial statements

**5 Staff costs**

The year end and average monthly number of employees (including executive directors) was:

| <b>Group</b>                        | <b>As at<br/>30<br/>November<br/>2006<br/>Year-end<br/>Number</b> | <b>As at<br/>30<br/>November<br/>2005<br/>Year-end<br/>Number</b> | <b>Year<br/>to 30<br/>November<br/>2006<br/>Average<br/>Number</b> | <b>Year<br/>to 30<br/>November<br/>2005<br/>Average<br/>Number</b> |
|-------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------|
| Selling, general and administration | 54                                                                | 57                                                                | 62                                                                 | 50                                                                 |
| Research & development              | 49                                                                | 36                                                                | 51                                                                 | 33                                                                 |
|                                     | <u>103</u>                                                        | <u>93</u>                                                         | <u>113</u>                                                         | <u>83</u>                                                          |

|                                         | <b>Year<br/>to 30<br/>November<br/>2006<br/>£</b> | <b>Year<br/>to 30<br/>November<br/>2005<br/>£</b> |
|-----------------------------------------|---------------------------------------------------|---------------------------------------------------|
| Their aggregate remuneration comprised: |                                                   |                                                   |
| Wages and salaries                      | 5,468,895                                         | 4,149,267                                         |
| Social security costs                   | 523,293                                           | 458,226                                           |
| Pension costs (see note 28)             | 229,375                                           | 126,234                                           |
|                                         | <u>6,221,563</u>                                  | <u>4,733,727</u>                                  |

The company had no employees or staff costs in either year.

**6 Directors' emoluments**

Details of aggregate directors' emoluments for the year are as follows:

|                                                       | <b>Year<br/>to 30<br/>November<br/>2006<br/>£</b> | <b>Year<br/>to 30<br/>November<br/>2005<br/>£</b> |
|-------------------------------------------------------|---------------------------------------------------|---------------------------------------------------|
| Aggregate emoluments                                  | 418,331                                           | 319,992                                           |
| Amounts paid to third parties for directors' services | 47,375                                            | 38,000                                            |
| Company contributions to personal pension schemes     | 69,370                                            | 33,742                                            |
|                                                       | <u>535,076</u>                                    | <u>391,734</u>                                    |
| Gains made by Directors on exercise of share options  | -                                                 | 277,500                                           |

Contributions were made to the personal pension schemes of three of the directors (2005: three), in accordance with their employment contracts.



# Amino Technologies plc

## Notes to the financial statements

### 6. Directors' emoluments (continued)

#### *Highest-paid director*

|                                                                                                   | Year<br>to 30<br>November<br>2006 | Year<br>to 30<br>November<br>2005 |
|---------------------------------------------------------------------------------------------------|-----------------------------------|-----------------------------------|
|                                                                                                   | £                                 | £                                 |
| The above amounts for remuneration include the following in respect of the highest paid director: |                                   |                                   |
| Aggregate emoluments                                                                              | 114,758                           | 122,829                           |
| Company contributions to personal pension schemes                                                 | 58,164                            | 26,840                            |
|                                                                                                   | <u>172,922</u>                    | <u>149,669</u>                    |

### 7 Tax on (loss) / profit on ordinary activities Group

|                                                         | Year<br>to 30<br>November<br>2006 | Year<br>to 30<br>November<br>2005 |
|---------------------------------------------------------|-----------------------------------|-----------------------------------|
|                                                         | £                                 | £                                 |
| UK Corporation tax credit / (charge) at 30% (2005: 30%) | -                                 | -                                 |
| Adjustment in respect of prior years                    | 48,171                            | -                                 |
| Total current tax credit / (charge)                     | <u>48,171</u>                     | <u>-</u>                          |

The Group initially paid Corporation tax of £48,171 in respect of the year ended 30 November 2004. Following resubmission of amended computations, the Group received a refund of this amount.

# Amino Technologies plc

## Notes to the financial statements

### 7 Tax on (loss) / profit on ordinary activities (continued)

#### Group

#### Current taxation

|                                                                                                                        | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------------------------------------|
| Factors affecting the tax (credit) / charge for the year:                                                              |                                        |                                        |
| (Loss) / profit on ordinary activities before tax                                                                      | (1,495,813)                            | 63,914                                 |
| (Loss) / profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 30% (2005: 30%) | (448,744)                              | 19,174                                 |
| Effects of:                                                                                                            |                                        |                                        |
| Amounts not allowable for tax purposes                                                                                 | (8,312)                                | (583,941)                              |
| Tax losses arising in the period                                                                                       | 350,140                                | 550,132                                |
| Adjustment in respect of prior years                                                                                   | (48,171)                               | -                                      |
| Difference between capital allowances and depreciation                                                                 | 103,794                                | (773)                                  |
| Other short term timing differences                                                                                    | 3,122                                  | 15,408                                 |
| Current tax (credit) for financial period                                                                              | (48,171)                               | -                                      |

### 8 Earnings per share

|                                             | Group<br>Year<br>to 30<br>November<br>2006<br>£ | Group<br>Year<br>to 30<br>November<br>2005<br>£ |
|---------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Earnings attributable to shareholders       | (1,447,642)                                     | 63,914                                          |
| Weighted average number of shares (Basic)   | 55,832,244                                      | 52,26,170                                       |
| Weighted average number of shares (Diluted) | 55,832,244                                      | 54,482,187                                      |
| Earnings per share (basic and diluted)      | (2.6p)                                          | 0.1p                                            |

The calculation of basic earnings per share is based on (loss) / profit after taxation and the weighted average of ordinary shares of 1p each in issue during the period.

# Amino Technologies plc

## Notes to the financial statements

### 8 Earnings per share (continued)

For diluted earnings per share, the weighted average number of ordinary shares in issue is adjusted to assume conversion of all dilutive potential ordinary shares. The group has only one category of dilutive potential ordinary share options: those share options where the exercise price is less than the average market price of the company's ordinary shares during the period. There is no dilutive effect in respect of the year ended 30 November 2006 as the Group was loss making.

### 9 Dividends

The directors have not declared a dividend for the current financial year.

### 10 Profit and loss account

The directors have taken advantage of the exemption available under section 230 of the Companies Act 1985 and have not presented a profit and loss account for the Company alone. The Company made a profit of £nil (2005: loss £2,848).

### 11 Intangible fixed assets

| Group                      | Goodwill       | Software licenses | Total            |
|----------------------------|----------------|-------------------|------------------|
|                            | £              | £                 | £                |
| <b>Cost</b>                |                |                   |                  |
| At 1 December 2005         | -              | 482,443           | 482,443          |
| Additions                  | 569,313        | 173,652           | 742,965          |
| <b>At 30 November 2006</b> | <u>569,313</u> | <u>656,095</u>    | <u>1,225,408</u> |
| <b>Amortisation</b>        |                |                   |                  |
| At 1 December 2005         | -              | 187,146           | 187,146          |
| Charge for the year        | 51,000         | 168,854           | 219,854          |
| <b>At 30 November 2006</b> | <u>51,000</u>  | <u>356,000</u>    | <u>407,000</u>   |
| <b>Net book amount</b>     |                |                   |                  |
| <b>At 30 November 2006</b> | <u>518,313</u> | <u>300,095</u>    | <u>818,408</u>   |
| At 30 November 2005        | <u>-</u>       | <u>295,297</u>    | <u>295,297</u>   |

On 20 January 2006, the Company purchased 100% of the issued share capital of SJ Consulting Limited for a total consideration of £1,005,151. The Company operated in the UK providing network software and systems solutions.

# 11 Intangible fixed assets (continued)

The goodwill arising on the acquisition of SJ Consulting Limited is being amortised on a straight line basis over 10 years. The directors estimate that the book values underlying the business acquired approximate to the fair value of the underlying assets.

|                                                          | <b>Book value<br/>and fair<br/>value<br/>£</b> |
|----------------------------------------------------------|------------------------------------------------|
| <b>SJ Consulting Limited acquisition</b>                 |                                                |
| Tangible fixed assets                                    | 11,051                                         |
| Debtors                                                  | 227,713                                        |
| Cash                                                     | 216,449                                        |
| Creditors                                                | (19,375)                                       |
| <b>Net assets acquired</b>                               | <u>435,838</u>                                 |
| Goodwill                                                 | 569,313                                        |
| <b>Consideration</b>                                     | <u>1,005,151</u>                               |
| <b>Consideration satisfied by:</b>                       |                                                |
| Shares to be issued (300,000 ordinary shares of 1p each) | 171,000                                        |
| Cash                                                     | 834,151                                        |
|                                                          | <u>1,005,151</u>                               |

The shares to be issued are dependent upon continued service of the key employees and are valued at year end market price.

The Company had no intangible fixed assets.

**12 Tangible fixed assets**

| <b>Group</b>                 | <b>Computer<br/>equipment<br/>£</b> | <b>Development<br/>software<br/>£</b> | <b>Office<br/>equipment<br/>£</b> | <b>Leasehold<br/>improvements<br/>£</b> | <b>Total<br/>£</b> |
|------------------------------|-------------------------------------|---------------------------------------|-----------------------------------|-----------------------------------------|--------------------|
| <b>Cost</b>                  |                                     |                                       |                                   |                                         |                    |
| At 1 December 2005           | 631,497                             | 112,500                               | 133,834                           | 749,379                                 | 1,627,210          |
| Foreign exchange adjustments | (4,079)                             | -                                     | (3,427)                           | (2,494)                                 | (10,000)           |
| Additions                    | 251,547                             | 107,580                               | 134,065                           | 251,753                                 | 744,945            |
| Disposals                    | (13,485)                            | -                                     | -                                 | -                                       | (13,485)           |
| <b>At 30 November 2006</b>   | <b>865,480</b>                      | <b>220,080</b>                        | <b>264,472</b>                    | <b>998,638</b>                          | <b>2,348,670</b>   |
| <b>Depreciation</b>          |                                     |                                       |                                   |                                         |                    |
| At 1 December 2005           | 317,645                             | 65,604                                | 51,773                            | 168,578                                 | 603,600            |
| Foreign exchange adjustments | (997)                               | -                                     | (683)                             | (240)                                   | (1,920)            |
| Charge for the year          | 211,239                             | 54,528                                | 46,834                            | 33,380                                  | 345,981            |
| Disposals                    | (12,725)                            | -                                     | -                                 | -                                       | (12,725)           |
| <b>At 30 November 2006</b>   | <b>515,162</b>                      | <b>120,132</b>                        | <b>97,924</b>                     | <b>201,718</b>                          | <b>934,936</b>     |
| <b>Net book amount</b>       |                                     |                                       |                                   |                                         |                    |
| <b>At 30 November 2006</b>   | <b>350,318</b>                      | <b>99,948</b>                         | <b>166,548</b>                    | <b>796,920</b>                          | <b>1,413,734</b>   |
| At 30 November 2005          | 313,852                             | 46,896                                | 82,061                            | 580,801                                 | 1,023,610          |

The Company had no tangible fixed assets.

# Amino Technologies plc

## Notes to the financial statements

### 13 Fixed asset investments

|                                 | <b>Interests in group undertakings<br/>Company</b> |
|---------------------------------|----------------------------------------------------|
|                                 | £                                                  |
| Cost at 1 December 2005         | 452,047                                            |
| Additions in year (see note 11) | 1,005,151                                          |
| <b>Cost at 30 November 2006</b> | <b><u>1,457,198</u></b>                            |

#### **Interests in group undertakings**

| <b>Name of undertaking</b>                     | <b>Country of<br/>incorporation</b> | <b>Description of<br/>shares held</b> | <b>Proportion of nominal value of<br/>shares held by the Group</b> |
|------------------------------------------------|-------------------------------------|---------------------------------------|--------------------------------------------------------------------|
| Amino Holdings Limited                         | England and Wales                   | Ordinary shares<br>of 1p each         | 100%                                                               |
| Amino Communications Limited                   | England and Wales                   | Ordinary shares<br>of £1 each         | *100%                                                              |
| Amino Communications L.L.C.                    | Delaware, USA                       | Ordinary shares<br>of \$1 each        | *100%                                                              |
| Amino Communications Employee<br>Benefit Trust | England and Wales                   | Ordinary shares<br>of £1 each         | *100%                                                              |
| SJ Consulting Limited                          | England and Wales                   | Ordinary shares<br>of £1 each         | 100%                                                               |
| Intact Software Limited                        | England and Wales                   | Ordinary shares<br>of £1 each         | *100%                                                              |

\*indirectly held

All of the above subsidiaries are included within the consolidated financial statements of Amino Technologies plc for the year ended 30 November 2006. The consolidated financial statements of Amino Technologies plc for the year ended 30 November 2005 includes all of the subsidiaries except SJ Consulting Limited and Intact Software Limited which were acquired and incorporated in the year, respectively.

Amino Holdings Limited is a non-trading intermediate holding company.

The principal activity of Amino Communications Limited is to develop core software technologies and customer-premises products for the IPTV market, and to partner with world-leading companies in content aggregation, middleware, conditional access, and head-end systems.

# Amino Technologies plc

## Notes to the financial statements

### 13 Fixed asset investments (continued)

The principal activity of Amino Communications L.L.C. is the distribution of products of Amino Communications Limited in North and South America.

The principal activity of Amino Communications Employee Benefit Trust is to enable a number of shares in the Company to be held by the trustees of the scheme for the benefit of the employees and former employees of the Company and its Subsidiaries and their relations and dependents, to provide employees with the opportunity of acquiring shares in the Company and such other benefits (whether of a similar nature or not) as the trustees of the scheme might in their absolute discretion decide.

The principal activity of S J Consulting Limited to 31 January 2006 was the provision of network software and systems solutions. From 1 February 2006 the company was non-trading.

Intact Software Limited is non-trading.

### 14 Stocks

| Group          | As at            | As at            |
|----------------|------------------|------------------|
|                | 30               | 30               |
|                | November         | November         |
|                | 2006             | 2005             |
|                | £                | £                |
| Raw materials  | 1,836,290        | 413,974          |
| Finished goods | 1,972,072        | 1,046,782        |
|                | <u>3,808,362</u> | <u>1,460,756</u> |

There is no material difference between the carrying value and the replacement cost of stock.

The Company has no stock.

# Amino Technologies plc

## Notes to the financial statements

### 15 Debtors

|                                                      | Group<br>As at 30<br>November<br>2006<br>£ | Group<br>As at 30<br>November<br>2005<br>£ | Company<br>As at 30<br>November<br>2006<br>£ | Company<br>As at 30<br>November<br>2005<br>£ |
|------------------------------------------------------|--------------------------------------------|--------------------------------------------|----------------------------------------------|----------------------------------------------|
| <b>Amounts falling due after more than one year:</b> |                                            |                                            |                                              |                                              |
| Other debtors                                        | 195,406                                    | 190,898                                    | -                                            | -                                            |
| Amounts owed by group undertakings                   | -                                          | -                                          | 21,934,975                                   | 21,934,975                                   |
| Deferred tax (see note 20)                           | 1,719,000                                  | -                                          | -                                            | -                                            |
|                                                      | <u>1,914,406</u>                           | <u>190,898</u>                             | <u>21,934,975</u>                            | <u>21,934,975</u>                            |
| <b>Amounts falling due within one year:</b>          |                                            |                                            |                                              |                                              |
| Trade debtors                                        | 7,610,249                                  | 10,356,334                                 | -                                            | -                                            |
| VAT recoverable                                      | 103,044                                    | 36,871                                     | -                                            | -                                            |
| Deferred tax (see note 20)                           | -                                          | 1,719,000                                  | -                                            | -                                            |
| Other debtors                                        | 6,471                                      | 6,958                                      | -                                            | -                                            |
| Prepayments and accrued income                       | 867,017                                    | 727,436                                    | -                                            | -                                            |
|                                                      | <u>8,586,781</u>                           | <u>12,846,599</u>                          | <u>-</u>                                     | <u>-</u>                                     |

Other debtors comprise rent deposits.

Amounts owed to the parent company are unsecured, interest free and repayable on demand. However the parent company has formally confirmed that it will provide continuing financial support to its subsidiary undertaking, Amino Communications Limited, for a period of not less than two years from the date of approval of these financial statements.



# Amino Technologies plc

## Notes to the financial statements

### 16 Short-term investments

| Group                  | As at<br>30<br>November<br>2006<br>£ | As at<br>30<br>November<br>2005<br>£ |
|------------------------|--------------------------------------|--------------------------------------|
| Short term investments | <u>9,000,000</u>                     | <u>430,000</u>                       |

Short term investments comprise bank and similar deposits that are not repayable on demand.

The Company has no short term investments.

### 17 Creditors: amounts falling due within one year

| Group                        | As at<br>30<br>November<br>2006<br>£ | As at<br>30<br>November<br>2005<br>£ |
|------------------------------|--------------------------------------|--------------------------------------|
| Bank loans and overdrafts    | 7,690,415                            | -                                    |
| Other loans                  | 47,485                               | 42,623                               |
| Trade creditors              | 2,558,223                            | 1,100,453                            |
| Taxation and social security | 202,740                              | 166,029                              |
| Corporation tax              | 18,707                               | 48,171                               |
| Accruals and deferred income | 805,724                              | 607,305                              |
|                              | <u>11,323,294</u>                    | <u>1,964,581</u>                     |

Bank loans and overdrafts are secured by a fixed and floating charge over the assets of Amino Communications Limited. The Company has no creditors falling due in less than one year.

# Amino Technologies plc

## Notes to the financial statements

### 18 Creditors: amounts falling due after more than one year

|                                    | Group<br>As at<br>30<br>November<br>2006<br>£ | Group<br>As at<br>30<br>November<br>2005<br>£ | Company<br>As at<br>30<br>November<br>2006<br>£ | Company<br>As at<br>30<br>November<br>2005<br>£ |
|------------------------------------|-----------------------------------------------|-----------------------------------------------|-------------------------------------------------|-------------------------------------------------|
| Other loans                        | 36,299                                        | 71,285                                        | -                                               | -                                               |
| Amounts owed to group undertakings | -                                             | -                                             | 1,782,324                                       | 1,001,197                                       |

Other loans comprise unsecured borrowings from a third party at a fixed interest rate of 4.56%.

Amounts owed to subsidiaries are unsecured, interest free and repayable on demand. However Amino Holdings Limited has formally confirmed that it will not require repayment of the loan for a period of not less than two years from the date of approval of these financial statements.

Borrowings are repayable as follows:

| Group                        | As at<br>30<br>November<br>2006<br>£ | As at<br>30<br>November<br>2005<br>£ |
|------------------------------|--------------------------------------|--------------------------------------|
| Between one and two years    | 36,299                               | 46,557                               |
| Between two and five years   | -                                    | 24,728                               |
|                              | 36,299                               | 71,285                               |
| On demand or within one year | 7,737,900                            | 42,623                               |
|                              | 7,774,199                            | 113,908                              |

### 19 Financial instruments

The Group's financial instruments comprise cash and short-term bank deposits, a bank loan and other loans, as well as trade debtors and creditors that arise directly from its operations. The main purpose of these financial instruments is to provide finance for the Group's future operations.

The financial risks faced by the Group include interest rate risk, currency risk, credit risk and liquidity risk. The board reviews and agrees policies for managing each of these risks.

## Notes to the financial statements

**19 Financial instruments (continued)**

The Group's main objectives in using financial instruments are the maximisation of returns from funds held on deposit and minimising the exposure against foreign exchange movement.

The Group's policy is to raise cash in advance of when it is required and when market conditions are appropriate, using whatever financial instruments can be negotiated with the providers of finance at that time. During the period covered by these financial statements these instruments have included both debt and equity shares.

Short term debtors and creditors have been excluded from all of the following disclosures other than the currency risk disclosures as permitted by Financial Reporting Standard 13 ("Derivatives and other financial instruments").

***Interest rate risk profile of the Group's financial liabilities***

The interest rate risk profile of the Group's financial liabilities for the period was:

|                                                                | Total     | Fixed rate<br>financial<br>liabilities | Financial<br>liabilities on<br>which no<br>interest is<br>paid |
|----------------------------------------------------------------|-----------|----------------------------------------|----------------------------------------------------------------|
| <i>Currency</i>                                                | <b>£</b>  | <b>£</b>                               | <b>£</b>                                                       |
| Sterling                                                       | 113,908   | 113,908                                | -                                                              |
| At 30 November 2005                                            | 113,908   | 113,908                                | -                                                              |
| <i>Weighted average interest rate (%)</i>                      | -         | 4.56                                   | -                                                              |
| <i>Weighted average period for which rate is fixed (years)</i> | -         | 3.25                                   | -                                                              |
| Sterling                                                       | 83,784    | 83,784                                 | -                                                              |
| Dollar                                                         | 7,690,415 | 7,690,415                              | -                                                              |
| At 30 November 2006                                            | 7,774,199 | 7,774,199                              | -                                                              |
| <i>Weighted average interest rate (%)</i>                      | -         | 6.01                                   | -                                                              |
| <i>Weighted average period for which rate is fixed (years)</i> | -         | 0.10                                   | -                                                              |

## Notes to the financial statements

**19 Financial instruments (continued)**

All of the Group's creditors falling due within one year (other than bank loans and overdrafts and other loans) are excluded from the above tables either due to the exclusion of short-term items or because they do not meet the definition of a financial liability.

**Interest rate risk profile of the Group's financial assets**

|            | As at 30 November 2006   |                     |                   | As at 30 November 2005   |                     |                   |
|------------|--------------------------|---------------------|-------------------|--------------------------|---------------------|-------------------|
|            | Cash at bank and in hand | Short term deposits | Total             | Cash at bank and in hand | Short term deposits | Total             |
| Currency   | £                        | £                   | £                 | £                        | £                   | £                 |
| Sterling   | 10,272,966               | 9,000,000           | 19,272,966        | 10,332,743               | 430,000             | 10,762,743        |
| US dollars | 2,328,934                | -                   | 2,328,934         | 3,204,009                | -                   | 3,204,009         |
| Euro       | 56,869                   | -                   | 56,869            | 501,519                  | -                   | 501,519           |
|            | <u>12,658,769</u>        | <u>9,000,000</u>    | <u>21,658,769</u> | <u>14,038,271</u>        | <u>430,000</u>      | <u>14,468,271</u> |

Short-term deposits in sterling were placed with banks on a one-to-six month basis and earned interest at an average fixed rate of 4.94 per cent (2005: 4.56 per cent). Cash at bank earns interest based on relevant LIBOR equivalents.

**Maturity of financial liabilities**

The maturity profile of the carrying amount of the Group's financial liabilities, other than short-term trade creditors and accruals, was as follows:

|                              | As at 30 November 2006 |                             |                  | As at 30 November 2005 |                             |                |
|------------------------------|------------------------|-----------------------------|------------------|------------------------|-----------------------------|----------------|
|                              | Debt                   | Other financial instruments | Total            | Debt                   | Other financial instruments | Total          |
|                              | £                      | £                           | £                | £                      | £                           | £              |
| Within one year or on demand | 7,690,415              | 47,485                      | 7,737,900        | -                      | 42,623                      | 42,623         |
| Between 1 and 2 years        | -                      | 36,299                      | 36,299           | -                      | 46,557                      | 46,557         |
| Between 2 and 5 years        | -                      | -                           | -                | -                      | 24,728                      | 24,728         |
|                              | <u>7,690,415</u>       | <u>83,784</u>               | <u>7,774,199</u> | <u>-</u>               | <u>113,908</u>              | <u>113,908</u> |

**Fair value of financial assets and financial liabilities**

The fair value of the financial assets and financial liabilities are not materially different from their carrying values. This is justified by the fact that all of the financial asset is cash at bank or short term investments and the financial liabilities are an unsecured loan relating to the business property and debt bearing interest at market rates.

## Notes to the financial statements

## 19 Financial Instruments (continued)

## Currency exposures

The table below shows the extent to which group companies have monetary assets and liabilities in currencies other than their local currency.

2006

## Net foreign currency monetary assets / (liabilities)

| Functional currency of group operation | Sterling<br>£     | US Dollars<br>£    | Euro<br>£        | Total<br>£        |
|----------------------------------------|-------------------|--------------------|------------------|-------------------|
| Sterling                               | 19,048,808        | (6,576,743)        | 1,264,730        | 13,736,795        |
| US Dollars                             | -                 | 5,485,462          | -                | 5,485,462         |
|                                        | <u>19,048,808</u> | <u>(1,091,281)</u> | <u>1,264,730</u> | <u>19,222,257</u> |

2005

## Functional currency of group operation

| Functional currency of group operation | Sterling<br>£     | US Dollars<br>£   | Euro<br>£      | Total<br>£        |
|----------------------------------------|-------------------|-------------------|----------------|-------------------|
| Sterling                               | 10,526,328        | 6,521,512         | 772,872        | 17,820,712        |
| US Dollars                             | -                 | 6,101,296         | -              | 6,101,296         |
|                                        | <u>10,526,328</u> | <u>12,622,808</u> | <u>772,872</u> | <u>23,922,008</u> |

## 20 Deferred taxation

The Group had recognised deferred tax and had potential unrecognised deferred tax assets as follows:

## Group

|                                                         | As at<br>30<br>November<br>2006<br>Amount<br>recognised<br>£ | As at<br>30<br>November<br>2006<br>Amount<br>unrecognised<br>£ | As at<br>30<br>November<br>2005<br>Amount<br>recognised<br>£ | As at<br>30<br>November<br>2005<br>Amount<br>unrecognised<br>£ |
|---------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------|
| Tax effect of timing differences because of:            |                                                              |                                                                |                                                              |                                                                |
| Differences between capital allowances and depreciation | -                                                            | 313,542                                                        | -                                                            | (6,247)                                                        |
| Tax losses carried forward                              | 1,719,000                                                    | 2,529,000                                                      | 1,719,000                                                    | 1,530,995                                                      |
| Adjustment to losses brought forward                    | -                                                            | -                                                              | -                                                            | 647,865                                                        |
| Other short term timing differences                     | -                                                            | 3,122                                                          | -                                                            | 29,210                                                         |
| Deferred tax asset (see note 16)                        | <u>1,719,000</u>                                             | <u>2,845,664</u>                                               | <u>1,719,000</u>                                             | <u>2,201,823</u>                                               |

The Company had no recognised deferred tax or potential unrecognised deferred tax assets/liabilities.

Notes to the financial statements

**20 Deferred taxation (continued)**

**Factors that may affect the future tax charge**

The directors have recognised a deferred tax asset in respect of taxable losses based on their expectation of the Group generating taxable profits in the future, though not necessarily within the next twelve months.

**21 Called-up share capital**

**Company**

|                                                            | As at 30<br>November<br>2006<br>£ | As at 30<br>November<br>2005<br>£ |
|------------------------------------------------------------|-----------------------------------|-----------------------------------|
| <b>Authorised</b>                                          |                                   |                                   |
| 100,000,000 (2005: 100,000,000) ordinary shares of 1p each | <u>1,000,000</u>                  | <u>1,000,000</u>                  |
| <b>Allotted, called up and fully paid</b>                  |                                   |                                   |
| 58,263,052 (2005: 58,263,052) ordinary shares of 1p each   | <u>582,630</u>                    | <u>582,630</u>                    |

In respect of the acquisition of SJ Consulting Limited, the Company has the obligation to issue 300,000 ordinary shares of 1p each in tranches of 99,999 ordinary shares on the first and second anniversaries of the acquisition date and 100,002 ordinary shares on the third anniversary, contingent upon the continued service of certain key employees.

On the 20 January 2007 99,999 ordinary shares of 1p each were issued in accordance with the SJ Consulting Limited sale and purchase agreement.

**Employee share options**

On 8 June 2004, the Company established an Unapproved Scheme and Enterprise Management Incentive Scheme for employees and certain former employees of group companies, replacing those schemes operated by Amino Holdings Limited. The Company also operates individual share option schemes for certain non-executive directors.

Options granted under these schemes will mainly be satisfied out of ordinary shares of 1p each issued to an Employee Benefit Trust set up in February 2003. The Employee Benefit Trust was set up to encourage and facilitate the acquisition and holding of shares in the Company by and for the benefit of the employees and certain former employees of the Company and any other company within the Group.

# Amino Technologies plc

## Notes to the financial statements

### 21 Called-up share capital (continued)

The number of shares held by the Employee Benefit Trust is as follows: -

|                                            | Year<br>to 30<br>November<br>2006<br>Number | Year<br>to 30<br>November<br>2005<br>Number |
|--------------------------------------------|---------------------------------------------|---------------------------------------------|
| Shares held by the Employee Benefit Trust: |                                             |                                             |
| At start of financial period               | 2,502,265                                   | 3,455,961                                   |
| Exercised                                  | (107,062)                                   | (953,696)                                   |
| At end of financial period                 | <u>2,395,203</u>                            | <u>2,502,265</u>                            |

|                                                          | As at<br>30 November<br>2006<br>Number | As at<br>30 November<br>2005<br>Number |
|----------------------------------------------------------|----------------------------------------|----------------------------------------|
| The number of subsisting options are as follows:         |                                        |                                        |
| Current and former employees and non-executive directors | 4,666,245                              | 3,886,307                              |
| Other options granted                                    | 118,812                                | 118,812                                |
|                                                          | <u>4,785,057</u>                       | <u>4,005,119</u>                       |

Options granted to current and former employees and non-executives and others were under the following schemes:

|                                        | As at<br>30<br>November<br>2006<br>Number | As at<br>30<br>November<br>2005<br>Number |
|----------------------------------------|-------------------------------------------|-------------------------------------------|
| Granted: -                             |                                           |                                           |
| Unapproved Share Option Scheme         | 1,945,850                                 | 1,611,750                                 |
| Enterprise Management Incentive Scheme | 2,067,646                                 | 1,621,808                                 |
| Individual share option schemes        | 771,561                                   | 771,561                                   |
|                                        | <u>4,785,057</u>                          | <u>4,005,119</u>                          |

## Notes to the financial statements

**21 Called-up share capital (continued)**

The number of options relating to current and former employees and non-executives over ordinary shares of 1p each, granted, lapsed or cancelled during the year was as follows.

| Date granted   | Exercise price | As at 1 December 2005<br>number | Granted<br>number | Exercised<br>number | Lapsed<br>number | Cancelled<br>number | As at 30 November 2006<br>number | Notes |
|----------------|----------------|---------------------------------|-------------------|---------------------|------------------|---------------------|----------------------------------|-------|
| January 2001   | £0.05          | 43,333                          | -                 | -                   | -                | -                   | 43,333                           | (a)   |
| January 2001   | £0.60          | -                               | -                 | -                   | -                | -                   | -                                | (a)   |
| May 2001       | £0.05          | -                               | -                 | -                   | -                | -                   | -                                | (a)   |
| March 2002     | £0.77          | 30,000                          | -                 | -                   | -                | -                   | 30,000                           | (a)   |
| September 2003 | £0.20          | 1,611,800                       | -                 | (52,250)            | -                | -                   | 1,559,550                        | (a)   |
| September 2003 | £0.20          | -                               | -                 | -                   | -                | -                   | -                                | (a)   |
| February 2004  | £0.32          | 916,602                         | -                 | (24,460)            | -                | -                   | 892,142                          | (a)   |
| May 2004       | £0.70          | 23,352                          | -                 | (3,352)             | -                | -                   | 20,000                           | (a)   |
| June 2004      | £1.20          | 290,000                         | -                 | (27,000)            | (17,500)         | -                   | 245,500                          | (b)   |
| September 2004 | £1.71          | 62,500                          | -                 | -                   | -                | -                   | 62,500                           | (c)   |
| November 2004  | £2.45          | 549,720                         | -                 | -                   | (58,500)         | (484,720)           | 6,500                            | (c)   |
| December 2004  | £2.45          | 96,500                          | -                 | -                   | -                | (96,500)            | -                                | (c)   |
| April 2005     | £2.20          | 262,500                         | -                 | -                   | (10,000)         | (252,500)           | -                                | (c)   |
| February 2006  | £1.64          | -                               | 1,458,902         | -                   | -                | -                   | 1,458,902                        | (d)   |
| February 2006  | £2.20          | -                               | 73,506            | -                   | -                | -                   | 73,506                           | (d)   |
| February 2006  | £2.45          | -                               | 124,312           | -                   | -                | -                   | 124,312                          | (d)   |
| September 2006 | £0.72          | -                               | 150,000           | -                   | -                | -                   | 150,000                          | (e)   |
|                |                | <u>3,886,307</u>                | <u>1,806,720</u>  | <u>107,062</u>      | <u>86,000</u>    | <u>833,720</u>      | <u>4,666,245</u>                 |       |

## Notes

- (a) Following Amino Technologies plc's admission to the Alternative Investment Market on 9 June 2004, these options have vested in full and are exercisable until expiry, being 10 years from date of grant.
- (b) Vest in equal tranches on 1<sup>st</sup> and 2<sup>nd</sup> anniversaries from date of grant.
- (c) Vest in equal tranches on 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> anniversaries from date of grant.
- (d) On 10 February 2006, options with an exercise value greater than the market price were cancelled and replaced with options with an exercise value equal to market price on that date. The options vest in three equal tranches. The options will vest subject to the growth in Amino's share price being equal to or greater than the growth of the Techmark 100 index from the date of admission to AIM to the vesting date. If Amino's growth rate at the vesting date is below the tracked growth rate, 75% of the tranche vest if Amino's share price is within the range of 95%-<100% of the tracked growth, 50% if the share price is within the range 90%-<95%. Any options that do not vest will be carried forward to the next anniversary and tested against the tracked growth on that date. In the event that options have not vested on the 3<sup>rd</sup> anniversary, they lapse.



## Notes to the financial statements

**21 Called-up share capital (continued)**

- (e) Vest in equal tranches on 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> anniversaries from date of grant subject to the market price being equal to or greater than £1.20 on that day.

**Other options in issue**

In addition to those options granted to current and former employees and non-executive directors, the Company has granted options as follows: -

118,812 options were granted to KBC Peel Hunt on 27 July 2000 in consideration for services to the Group in connection with a placing of ordinary shares. These options can be exercised at a price of 202 pence per share for a period of seven years commencing from 9 June 2004, the date of the Company's admission to AIM.

**22 Reserves  
Group**

|                                                                 | Share<br>premium<br>account | Merger<br>reserve | Profit and<br>loss<br>account | Total             |
|-----------------------------------------------------------------|-----------------------------|-------------------|-------------------------------|-------------------|
|                                                                 | £                           | £                 | £                             | £                 |
| As at 1 December 2005                                           | 21,807,240                  | 16,388,755        | (10,529,060)                  | 27,666,935        |
| (Loss) for the financial year                                   | -                           | -                 | (1,447,642)                   | (1,447,642)       |
| Exchange differences on consolidation                           | -                           | -                 | (185,080)                     | (185,080)         |
| Share allocated from ESOP trust to satisfy exercises of options | -                           | -                 | 53,024                        | 53,024            |
| <b>As at 30 November 2006</b>                                   | <b>21,807,240</b>           | <b>16,388,755</b> | <b>(12,108,758)</b>           | <b>26,087,237</b> |

**Company**

|                                                                 | Share<br>premium<br>account | Profit and<br>loss<br>account | Total             |
|-----------------------------------------------------------------|-----------------------------|-------------------------------|-------------------|
|                                                                 | £                           | £                             | £                 |
| As at 1 December 2005                                           | 21,807,240                  | (1,004,045)                   | 20,803,195        |
| (Loss) for the financial year                                   | -                           | -                             | -                 |
| Share allocated from ESOP trust to satisfy exercises of options | -                           | 53,024                        | 53,024            |
| <b>As at 30 November 2006</b>                                   | <b>21,807,240</b>           | <b>(951,021)</b>              | <b>20,856,219</b> |

# Amino Technologies plc

## Notes to the financial statements

### 23 Reconciliation of movements in shareholders' funds

|                                                 | Group<br>Year<br>to 30<br>November<br>2006<br>£ | Group<br>Year<br>to 30<br>November<br>2005<br>£ | Company<br>Year to<br>30<br>November<br>2006<br>£ | Company<br>Year<br>to 30<br>November<br>2005<br>£ |
|-------------------------------------------------|-------------------------------------------------|-------------------------------------------------|---------------------------------------------------|---------------------------------------------------|
| Opening shareholders' funds                     | 28,249,565                                      | 12,678,092                                      | 21,385,825                                        | 5,858,731                                         |
| (Loss) / profit for the period                  | (1,447,642)                                     | 63,914                                          | -                                                 | (2,848)                                           |
| Exchange differences on consolidation           | (185,080)                                       | (22,383)                                        | -                                                 | -                                                 |
| Issue of ordinary share capital - capital       | -                                               | 72,250                                          | -                                                 | 72,250                                            |
| Issue of ordinary share capital - share premium | -                                               | 15,768,000                                      | -                                                 | 15,768,000                                        |
| Shares to be issued                             | 171,000                                         | -                                               | 171,000                                           | -                                                 |
| Expenses of share issue                         | -                                               | (534,637)                                       | -                                                 | (534,637)                                         |
| Exercise of employee share options              | 53,024                                          | 224,329                                         | 53,024                                            | 224,329                                           |
| Closing shareholders' funds                     | <u>26,840,867</u>                               | <u>28,249,565</u>                               | <u>21,609,849</u>                                 | <u>21,385,825</u>                                 |

### Investment in own shares

Offset within the group and company profit and loss reserve at 30 November 2006 is an amount of £948,173 (2005: £1,001,197) representing the cost of own shares held.

### 24 Reconciliation of operating (loss) to net cash inflow / (outflow) from operating activities

| Group                                                                   | Year<br>to 30<br>November<br>2006<br>£ | Year<br>to 30<br>November<br>2005<br>£ |
|-------------------------------------------------------------------------|----------------------------------------|----------------------------------------|
| Operating (loss)                                                        | (2,035,832)                            | (339,575)                              |
| Depreciation and amortisation charge                                    | 563,915                                | 397,510                                |
| Loss on disposal of tangible fixed assets                               | 760                                    | -                                      |
| (Increase) in stocks                                                    | (2,347,606)                            | (99,417)                               |
| Decrease / (increase) in debtors                                        | 2,836,057                              | (6,748,373)                            |
| Increase / (decrease) in creditors                                      | 1,618,232                              | (342,301)                              |
| Exchange differences on consolidation                                   | (176,192)                              | (22,383)                               |
| <b>Net cash inflow / (outflow) from continuing operating activities</b> | <u>459,334</u>                         | <u>(7,154,539)</u>                     |

# Amino Technologies plc

## Notes to the financial statements

### 25 Analysis of net funds

| Group                     | As at 1<br>December<br>2005<br>£ | Cash flow<br>£   | Exchange<br>differences<br>£ | As at 30<br>November<br>2006<br>£ |
|---------------------------|----------------------------------|------------------|------------------------------|-----------------------------------|
| Cash at bank and in hand  | 14,038,271                       | (996,513)        | (382,989)                    | 12,658,769                        |
| Short term investments    | 430,000                          | 8,570,000        | -                            | 9,000,000                         |
| Bank loans and overdrafts | -                                | (8,064,516)      | 374,101                      | (7,690,415)                       |
| <b>Net funds</b>          | <b>14,468,271</b>                | <b>(491,029)</b> | <b>(8,888)</b>               | <b>13,968,354</b>                 |

### 26 Operating lease commitments

At 30 November 2006 the Group was committed to make the following annual payments under non-cancellable operating leases.

| Group                                    | Land and<br>buildings<br>2006<br>£ | Other<br>2006<br>£ | Land and<br>buildings<br>2005<br>£ | Other<br>2005<br>£ |
|------------------------------------------|------------------------------------|--------------------|------------------------------------|--------------------|
| Leases which expire within 1 year        | 24,500                             | -                  | -                                  | -                  |
| Leases which expire within 2 and 5 years | 30,000                             | -                  | 55,000                             | -                  |
| Leases which expire after 5 years        | 275,000                            | -                  | 325,000                            | -                  |
|                                          | <b>329,500</b>                     | <b>-</b>           | <b>380,000</b>                     | <b>-</b>           |

The company has no operating lease commitments.

### 27 Contingent liabilities

Amino's products incorporate third party technology, usually under licence. Inadvertent actions may expose the Group to the risk of infringing third party intellectual property rights. Potential claims can still be submitted many years after a product has been deployed. Any such claims are vigorously defended.

### 28 Pension commitments

The Group's pension charge for the year was £229,375 (2005: £126,234). A creditor of £10,406 is included within the taxation and social security creditor at 30 November 2006 (2005: £nil).

## Amino Technologies plc

### Notes to the financial statements

#### **29 Financial commitments**

At 30 November 2006 the Group, in accordance with the terms of a contractual agreement with a manufacturing partner, had a financial commitment totalling £4.1m (2005: £2.6m). The Group had also committed to £1.1m (2005: £0.3m) in respect of silicon chips under non cancellable orders.

#### **30 Capital commitments**

No capital expenditure was committed to as at 30 November 2006 (2005: £nil).

#### **31 Related party transactions**

During the period 1 December 2005 to 19 January 2006 Amino Communications Limited were invoiced £81,785 (2005: £37,700) in respect of consultancy services and £35,149 (2005: £nil) in respect of royalties by S J Consulting Limited. All transactions were conducted on an arm's length basis.

|                                          |                                                                                                                                                                                                                                                                                                                                                                                                         |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Directors</b>                         | <b>Thomas Keith Todd</b> , <i>Non-executive Chairman</i><br><b>Bob John Giddy</b> , <i>Chief Executive</i><br><b>Stuart Darling</b> , <i>Finance Director</i><br><b>Paul Fellows</b> , <i>Chief Technology Officer</i><br><b>Olivier Hopkes</b> , <i>Non-executive Director</i><br><b>Colin Richard Smithers</b> , <i>Non-executive Director</i><br><b>Andrew Burke</b> , <i>Non-executive Director</i> |
| <b>Registered Office</b>                 | Prospect House<br>Buckingway Business Park<br>Anderson Road<br>Swavesey<br>Cambridge CB24 4UQ                                                                                                                                                                                                                                                                                                           |
| <b>Secretary</b>                         | Stuart Darling                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Nominated Adviser and Stockbroker</b> | <b>KBC Peel Hunt Ltd</b><br>111 Old Broad Street<br>London EC2N 1PH                                                                                                                                                                                                                                                                                                                                     |
| <b>Auditors</b>                          | <b>PricewaterhouseCoopers LLP</b><br>Abacus House<br>Castle Park<br>Cambridge CB3 0AN                                                                                                                                                                                                                                                                                                                   |
| <b>Solicitors to the Company</b>         | <b>Hewitsons</b><br>Shakespeare House<br>42 Newmarket Road<br>Cambridge CB5 8EP                                                                                                                                                                                                                                                                                                                         |
| <b>Registrars and Receiving Agents</b>   | <b>Capita Registrars</b><br>The Registry<br>34 Beckenham Road<br>Beckenham<br>Kent BR3 4TU                                                                                                                                                                                                                                                                                                              |

## Amino Technologies plc

|                                                                                                                                               |                                                                                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Head Office</b><br><br><b>Sales &amp; Customer Support - EMEA</b><br><br><b>Research &amp; Development Centre</b><br><br><b>Operations</b> | <b>Amino Technologies plc</b><br>Prospect House<br>Buckingway Business Park<br>Anderson Road<br>Swavesey<br>Cambridgeshire<br>CB24 4UQ<br>Tel: +44-1954-234100<br>Fax: +44-1954-234101 |
| <b>Sales &amp; Customer Support - North &amp; South America</b>                                                                               | <b>Amino Communications L.L.C.</b><br>3625 Brookside Parkway<br>Suite 150<br>Alpharetta<br>GA 30022<br>Tel: 1-678-636-6000<br>Fax: 1-678-636-6001                                      |