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# Interim Financial Report 9M/Q3 2007

## **METRO Group raises sales guidance**

- Group sales grow by 10.8% to €46.0 billion in the first nine months
- Sales in Germany increase by 7.4% (organic growth: +0.4%)
- International sales grow very dynamically: +13.5% to €26.5 billion
  Western Europe: +5.4%; Eastern Europe: +24.6%
- EBIT adjusted for integration-related costs significantly above prior year
- Outlook 2007:
  - Sales guidance raised to >9%
  - EBIT increase of 6 8% confirmed

#### Q3 2007:

METRO Group: Sales +10.8%; EBIT +14.8%

Metro Cash & Carry: Sales +6.3%, EBIT +19.3%

Real completes integration of Wal-Mart Germany with closure of headquarters

Media Markt and Saturn: Sales +13.6%, EBIT +5.2%

Galeria Kaufhof already EBIT positive in Q3

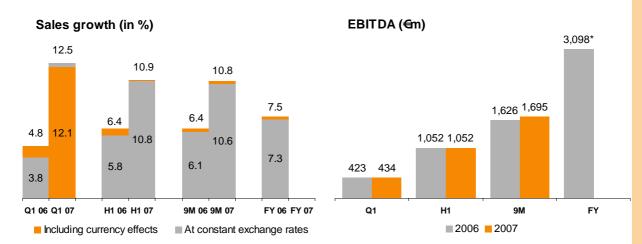
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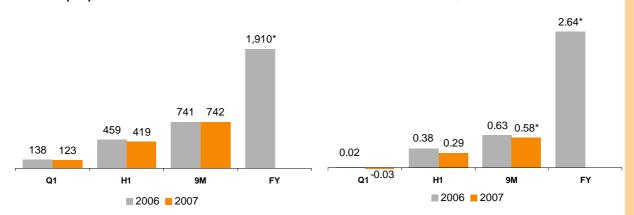
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#### **Overview**



#### EBIT (€m)

#### EPS from continuing operations (€)



\*before special items

€million	9M 2007	9M 2006	Change	Q3 2007	Q3 2006	Change
Sales	45,962	41,472	10.8%	15,650	14,131	10.8%
Germany	19,510	18,172	7.4%	6,429	6,014	6.9%
International	26,453	23,300	13.5%	9,221	8,116	13.6%
International share of sales	57.6%	56.2%	-	58.9%	57.4%	-
EBITDA	1,695	1,626	4.3%	643	574	12.1%
EBIT	742	741	0.2%	323	282	14.8%
EBT	382	399	-4.2%	180	164	10.1%
EPS (€)	0.09	1.07	-91.5%	-0.20	0.25	-
from continuing operations	0.09	0.63	-85.7%	-0.20	0.25	-
from continuing operations before special items	0.58	0.63	-8.4%	0.29	0.25	15.7%
from discontinued operations	-	0.44	-	-	-	-
Capex	1,316	1,219	8.0%	606	538	12.7%
Stores	2,401	2,219	8.2%	2,401	2,219	8.2%
Selling space (1,000 sqm)	12,020	10,784	11.5%	12,020	10,784	11.5%

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## Interim Group Management Report

## Financial Position and Financial Performance

#### Sales

From January until September 2007 METRO Group generated sales of €46.0 billion (9M 2006: €41.5 billion). This corresponds to an increase of 10.8% (adjusted for currency effects: +10.6%).

In Q3 2007 sales growth amounted to 10.8% (adjusted for currency effects: +10.1%) despite a negative calendar effect due to a missing trading day compared to last year. This growth rate almost reaches the high H1 level. Also in Q3 2007 organic growth (excluding the acquisitions of Wal-Mart Germany and Géant in Poland) was 7.1% and above the medium-term growth target of METRO Group of around 6% p.a. The international share of sales reached a new record of nearly 59%.

Sales in **Germany** rose by 7.4% to €19.5 billion in the first nine months. Despite the reduction in purchasing power due to the VAT increase at the beginning of 2007, organic sales growth was 0.4%.

Regardless of the negative calendar effect, sales grew by 6.9% in Q3 2007. Organic sales growth was above the rate in H1 2007 and was 0.5%.

**Internationally**, sales grew in the first nine months by 13.5% to €26.5 billion (adjusted for currency effects: +13.0%). Organically, international sales grew by 11.9%.

The international business continued also in Q3 2007 to be the growth driver of METRO Group. Sales grew by 13.6% to €9.2 billion (adjusted for currency effects: +12.4%). Organic sales growth amounted to 12.0%.

Sales in **Western Europe (excluding Germany)** grew significantly by 5.5% to €14.3 billion in the first three quarters,

especially against the backdrop of the positive business development at Media Markt and Saturn. Thereby, the influence from currency effects was negligible.

The negative calendar effect, as well as the unfavourable weather conditions in several countries in July and August, dampened sales growth in Q3 2007, which amounted to 4.1%.

In the first nine months, sales in **Eastern Europe** grew dynamically by 24.6% to €10.8 billion (adjusted for currency effects: +22.5%). Organic sales growth was 20.2%.

In Q3 2007, sales growth accelerated. Sales increased by 26.8% to €3.9 billion (adjusted for currency effects: +22.6%). Organic sales growth was 22.5%. The sales development in Russia, Romania, Poland and Turkey was particularly good.

From January until September, sales in **Asia/ Africa** increased significantly by 26.7% to €1.3 billion (adjusted for currency effects: +32.1%). All Asian countries contributed to this good performance with double-digit sales growth.

In Q3 2007, sales increased by 27.0% to €0.5 billion (adjusted for currency effects: +30.9%).

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#### **Earnings**

In the first nine months, EBITDA reached €1.695 million (9M 2006: €1.626 million). **EBIT** was €742 million (9M 2006: €741 million) and included expenses amounting to €45 million resulting from the integration of Real's acquisitions executed in 2006. Adjusted for these integration expenses at Real, EBIT rose significantly above prior year's level. In the segment Other, earnings resulting from active real portfolio management estate €38 million (9M 2006: €29 million). **EBT** was €382 million after €399 million in 9M 2006. Changes in German tax legislation, especially the corporate tax reform 2008, resulted in an extraordinary, additional, noncash effective tax expense of €160 million. Accordingly, **EPS** from continuing operations was €0.09. Excluding the tax special item, EPS from continuing operations was €0.58 compared to €0.63 last year.

In Q3 2007 METRO Group's EBITDA reached €643 million and thus grew by 12.1%. **EBIT** increased to €323 million (Q3 2006: €282 million). In the segment Other earnings resulting from active real estate portfolio management contributed €27 million. **EBT** reached €180 million after €164 million in Q3 2006 and reflected higher interest expenses as well as a negative, currency-related Other financial result. Changes in German tax legislation, especially the corporate tax reform 2008, resulted in an extraordinary, additional, noncash effective tax expense of €160 million. Accordingly, **EPS** from continuing operations was €-0.20. Excluding this special item, EPS amounted to €0.29. Therefore, the adjusted tax rate was on prior year's level.

#### Capital expenditure

From January until September 2007, METRO Group's **capex** amounted to €1,316 million following €1,219 million in 9M 2006.

#### Store network

In the first nine months, the store network was further extended by 58 new store openings. 36 **stores** were disposed of respectively closed, thereof 31 at Real in Germany, three at Media Markt and Saturn in France, and two at Galeria Kaufhof.

Metro Cash & Carry's store network was extended by eight stores. Real opened seven hypermarkets and two Extra supermarkets. Media Markt and Saturn was able to open 40 new stores. Galeria Kaufhof opened one new department store.

In Q3 2007, 27 stores were opened, thereof six at Metro Cash & Carry, four at Real and 17 at Media Markt and Saturn - including the largest Media Markt Europe-wide with 7,600 sqm sales area in Berlin and the first store in Turkey.

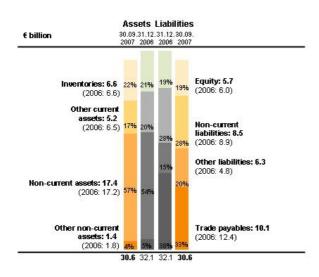
As at the end of September METRO Group operated 2,401 stores.

#### **Funding**

METRO Group's short- and medium-term funding comprises typical capital markets' issuance programmes. Among these are the "Euro Commercial Paper Programme" started in 1999, and the "Commercial Paper Programme" specifically geared to French investors. The drawdown on both programmes in the reporting period amounted on average to €1,723 million. Furthermore, as per 30 September 2007, €2,116 million bilateral bank credit facilities were drawn down.

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#### **Balance Sheet**



Total assets decreased by €1.5 billion to €30.6 billion compared to year-end closing 2006. The change in current assets of €1.3 billion is largely attributed to the decrease in cash and cash equivalents compared to year-end closing 2006.

As at third quarter-end closing 2007, METRO Group's balance sheet reported equity of €5.7 billion, which was below the year-end 2006 amount due to the dividend payment in Q2. The equity ratio remained almost unchanged at 18.8%.

After netting cash and cash equivalents with financial debts (including finance leases) net debt totalled €8.0 billion compared with €5.2 billion as at 31 December 2006. This increase in net debt is characteristic and resulted mainly from the reduction in trade payables of €2.3 billion. The reason behind this reduction lies in the high share Q4 sales contribute to the full year, which consistently corresponds to high trade payables at year-end closing. Year-on-year net debt rose only slightly by €0.1 billion.

#### Cash flow

A cash outflow of €1.3 billion (9M 2006: €0.9 billion) resulted from current operating activities in 9M 2007.

Investing activities led to cash outflows of €0.7 billion. Last year, the divestment of Praktiker led to a smaller cash outflow of €0.5 billion. Cash flow from financing activities showed inflows of €1.1 billion (9M 2006: €0.7 billion).

### **Opportunities and Risks**

In 9M 2007 no significant change arose from the reported opportunities and risks concerning the ongoing development of the METRO Group as described in detail in the Annual Report 2006 (p. 63-66). There are no potentially ruinous risks for the company and presently no risks can be identified that could endanger the company's existence in the future.

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## Subsequent Events and Outlook

#### **Events after the quarter-end closing**

Material events after the quarter-end closing were non-existent.

#### **Outlook**

We shall consequently continue our profitable growth path. On the basis of economic forecasts, the sector's business situation and developments in the sales divisions, we expect a positive business development in 2007 for the METRO Group.

Over the medium-term we expect the METRO's profitable growth strategy to lead to sales growth of around 6% and an even higher increase in EBIT growth before special items. In 2007 we now project a sales growth of more than 9% (previously 8% to 9%) including the acquisitions of the Wal-Mart Germany and the Géant business in Poland. We expect an EBIT increase of 6% to 8% based on EBIT of €1,910 million. The basis is the EBIT adjusted for effects resulting from the repositioning of Real including the acquisitions of Wal-Mart Germany and Géant in Poland.

In 2007 our investments in the current store network, including the conversion of the Wal-Mart stores to the Real brand, and in our organic expansion are expected to total about €2.5 billion.

On 25 September 2007, the employees of Extra were informed, that the Management Board of METRO AG is currently reviewing potential strategic options for the sales brand Extra. At the end of September the sales division Real operated 252 supermarkets under the sales brand Extra concentrated in Northern and Western Germany as well as in Berlin.

We are working to further extend our position as a leading international retailer also in the future. Thereby, we will continue to assume our social responsibility.

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## Metro Cash & Carry

	9M 2007	9M 2006	Chan	ige (in %	s)			Change
	€ million	€ million	total	Ifl		9M 2007	9M 2006	(in %)
Sales	22,541	21,356	5.5	2.1	EBITDA (€ million)	908	821	10.6
					EBIT (€ million)	606	526	15.1
Germany	4,063	4,097	-0.8	-2.4	Capex (€ million)	506	521	-2.9
Western Europe	9,071	9,067	0.1	-0.3	Stores (number)	592	561	5.5
Eastern Europe	8,177	7,141	14.5	7.3	Selling space (1,000 sqm)	4,579	4,350	5.3
Asia/Africa	1,230	1,052	16.9	5.2	Employees at closing date (full-time basis)	104,180	98,086	6.2

Sales at Metro Cash & Carry grew by 5.5% to €22.5 billion in the first nine months compared to a high prior year level. Adjusted for currency effects, sales increased by 5.1%. In Q3 2007, the growth rate was higher at 6.3% (excluding currency effects: +5.3%).

In Germany sales declined slightly. Despite the negative calendar effect, sales in Q3 2007 however showed a better development than in H1 2007.

Sales in Western Europe were slightly above prior year's level and amounted to €9.1 billion. Especially in Q3 2007, like-for-like sales decreased slightly. Besides the negative calendar effect, business was impaired by unfavourable weather conditions in several countries.

In the first nine months, sales in Eastern Europe rose significantly by 14.5% to €8.2 billion (excluding currency effects: +12.6%). Like-for-like sales growth amounted to 7.3%. The high-revenue countries Russia, Romania, Ukraine and Turkey showed above-average sales growth rates. The sales development accelerated in Q3 2007.

Sales in Asia/Africa increased significantly by 16.9% to €1.2 billion in the first nine months (excluding currency effects: +21.9%). All Asian countries showed double-digit growth rates.

The international share of sales increased from 80.8% to 82.0%.

Earnings also followed the good development seen already in H1 2007. From January until September 2007, **EBITDA** increased by 10.6% to €908 million. With the good like-for-like sales development, **EBIT** also improved significantly by 15.1% to €606 million.

From January until September, **capex** for expansion as well as for the modernisation of the store network amounted to €506 million. The store network was enlarged by eight **stores**. Two Metro Cash & Carry stores were opened in both Russia and Ukraine. In Germany, Denmark, China and Vietnam one store each was opened.

Metro Cash & Carry is the most international sales division of METRO Group with a presence in 28 countries and operates a total of 592 stores, thereof 121 in Germany, 252 in Western Europe, 165 in Eastern Europe and 54 in Asia/Africa.

	Q3 2007	Q3 2006	Chan	ıge (in %	)			Change
	€ million	€million	total	lfl		Q3 2007	Q3 2006	(in %)
Sales	7,784	7,322	6.3	2.9	EBITDA (€ million)	324	285	13.4
					EBIT (€ million)	222	186	19.3
Germany	1,353	1,356	-0.3	-1.8	Capex (€ million)	250	264	-5.4
Western Europe	3,090	3,109	-0.6	-0.9	Stores (number)	592	561	5.5
Eastern Europe	2,930	2,508	16.9	9.5	Selling space (1,000 sqm)	4,579	4,350	5.3
Asia/Africa	411	350	17.6	7.9	Employees at closing date (full-time basis)	104,180	98,086	6.2

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#### Real

	9M 2007	9M 2006	Char	nge (in %	)			Change
	€ million	€million	total	lfl		9M 2007	9M 2006	(in %)
Sales	8,937	7,097	25.9	-0.9	EBITDA (€ million)	-48	26	-
					EBIT (€ million)	-182	-75	-
Germany	7,386	6,265	17.9	-1.4	Capex (€ million)	252	122	-
					Stores (number)	679	591	14.9
Eastern Europe	1,551	832	86.6	2.7	Selling space (1,000 sqm)	3,494	2,700	29.4
					Employees at closing date (full-time basis)	60,987	44,252	37.8

In the first nine months, **sales** at Real increased by 25.9% to €8.9 billion (excluding currency effects: +25.7%). The acquisitions of Wal-Mart Germany and Géant in Poland, which took place in 2006, contributed especially with €1.7 billion to this development. Adjusted for these acquisitions, sales growth amounted to 2.6%. Like-for-like sales decreased slightly by 0.9% year-on-year.

In Germany like-for-like sales declined by 1.4% in 9M 2007. Thereby, Q3 showed a below-average development due to the negative calendar effect. The integration of Wal-Mart Germany was fully completed with the closure of the headquarters by the end of September. Meanwhile, 14 of the 85 acquired stores have been disposed of.

Further conversions of Real's heritage store network progressed with ten hypermarkets in Q3 2007. At the end of Q3 2007, a total of 35 concept stores have been converted.

The selective expansion in Eastern Europe continued very successfully. Sales grew by 86.6% to €1.6 billion. All Géant stores were converted to Real already by the end of March. Also the organic sales grew significantly by 40.4%.

The international share of sales grew from 11.7% to 17.4%.

**EBITDA** amounted to €-48 million after €26 million year-on-year. **EBIT** was €-182 million (9M 2006: €-75 million) and included integration expenses of €45 million. Furthermore, Q3 in particular was burdened by higher start-up losses for the accelerated international expansion in Eastern Europe.

In 9M 2007 capex amounted to €252 million (9M 2006: €122 million). In Germany 31 stores were disposed of (14 former Wal-Mart, eight Real and nine Extra stores). One Extra supermarket was converted to Real and one Wal-Mart store to Extra. Four hypermarkets were opened in Russia, two in Turkey, one in Romania and two Extra supermarkets in Germany. At the end of September the store network comprised 679 stores, thereof 601 in Germany (349 hypermarkets) and 78 in Eastern Europe.

	Q3 2007	Q3 2006	Chan	ge (in %	)			Change
	€million	€million	total	lfl		Q3 2007	Q3 2006	(in %)
Sales	2,928	2,360	24.1	-1.6	EBITDA (€ million)	-28	-8	-
					EBIT (€ million)	-75	-41	-83.9
Germany	2,376	2,070	14.8	-2.5	Capex (€ million)	85	57	48.6
					Stores (number)	679	591	14.9
Eastern Europe	552	290	90.6	4.8	Selling space (1,000 sqm)	3,494	2,700	29.4
					Employees at closing date (full-time basis)	60,987	44,252	37.8

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#### Media Markt and Saturn

	9M 2007	9M 2006	Char	nge (in %	)			Change
	€ million	€million	total	IfI		9M 2007	9M 2006	(in %)
Sales	11,390	9,988	14.0	3.8	EBITDA (€ million)	401	374	7.2
					EBIT (€ million)	249	235	5.8
Germany	5,364	5,068	5.8	1.7	Capex (€ million)	266	223	19.2
Western Europe	4,975	4,244	17.2	4.2	Stores (number)	658	590	11.5
astern Europe	1,051	676	55.5	16.6	Selling space (1,000 sqm)	2,046	1,809	13.1
					Employees at closing date (full-time basis)	49,488	42,216	17.2

In first nine months **sales** at Media Markt and Saturn increased by 14.0% to €11.4 billion (excluding currency effects: +14.0%). Like-for-like sales grew significantly by 3.8%.

The market position in Germany was strengthened further. Despite the VAT increase, sales grew by 5.8% from January until September. Regardless of the high store density, like-for-like sales grew by 1.7%. In Q3 2007, the like-for-like sales growth of 2.6% was significantly higher than the growth rate in H1 2007.

In the first nine months, sales in Western Europe grew significantly by 17.2% to €5.0 billion (excluding currency effects: +17.7%). Except for France, all countries generated sales growth. Thereby, like-for-like sales in Belgium and The Netherlands showed an above-average development. Considering the tough comparatives and lower marketing intensity, sales growth decelerated in Q3 2007.

In Eastern Europe sales increased by 55.5% to €1.1 billion (excluding currency effects: +51.2%). In Q3 the business development remained on a high level following very good prior guarters.

The international share of sales increased significantly from 49.3% to 52.9%.

**EBITDA** improved from €374 million to €401 million. **EBIT** grew from €235 million to €249 million despite higher start-up losses in the new countries Russia, Sweden and Turkey.

Capex in the store network amounted to €266 million after €223 million in 9M 2006. The store network was enlarged by 40 stores (9M 2006: 32). In Germany nine stores were opened, among them the currently largest Media Markt at Berlin Alexanderplatz in the shopping centre "Alexa" opened on 12 September 2007. Spain and Italy opened six stores each. Five stores opened in Poland. The store network in France, Netherlands, Sweden, Hungary and Russia was extended each by two new stores and in Switzerland, Austria and Portugal by one store each. The first Media Markt in Turkey opened on 25 September 2007 in Istanbul.

At the end of September 2007 the store network of Media Markt and Saturn comprised 658 stores in now 15 countries, thereof 349 in Germany, 242 in Western Europe and 67 in Eastern Europe.

	Q3 2007	Q3 2006	Char	nge (in %	)			Change
	€ million	€million	total	IfI		Q3 2007	Q3 2006	(in %)
Sales	3,901	3,434	13.6	2.4	EBITDA (€ million)	176	167	5.1
					EBIT (€ million)	126	120	5.2
Germany	1,794	1,670	7.4	2.6	Capex (€ million)	134	90	48.7
Western Europe	1,733	1,520	14.0	0.5	Stores (number)	658	590	11.5
Eastern Europe	374	244	53.4	13.1	Selling space (1,000 sqm)	2,046	1,809	13.1
					Employees at closing date (full-time basis)	49,488	42,216	17.2

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#### **Galeria Kaufhof**

	9M 2007	9M 2006	Chan	ige (in %	s)			Change
	€ million	€million	total	lfl		9M 2007	9M 2006	(in %)
Sales	2,411	2,446	-1.4	-2.0	EBITDA (€ million)	30	10	-
					EBIT (€ million)	-48	-72	33.0
Germany	2,185	2,236	-2.3	-3.0	Capex (€ million)	72	108	-33.6
Western Europe	226	210	7.2	7.6	Stores (number)	141	142	-0.7
					Selling space (1,000 sqm)	1,481	1,486	-0.3
					Employees at closing date (full-time basis)	18,343	19,017	-3.5

Sales in the first nine months at Galeria Kaufhof decreased by 1.4%. However, gross sales maintained prior year's level. Like-for-like sales developed better in Q3 2007 than in H1 2007. Especially taking into account the missing trading day and the unfavourable weather conditions in July and August, this development is satisfactory.

In Germany, sales declined by 2.3% to €2.2 billion. While apparel sales developed well despite the poor summer weather, the hardline assortment sales decreased. All in all, in Q3 2007 Galeria Kaufhof compensated by and large the effects of the VAT increase in Q3 2007 despite the missing trading day.

In Belgium, the development continued benignly and sales increased by 7.2% to €226 million.

The international share of sales grew from 8.6% to 9.4% year-on-year.

In the first nine months **EBITDA** of Galeria Kaufhof reached €30 million after €10 million in 9M 2006. **EBIT** significantly improved by €24 million to €-48 million. A higher gross margin and the unchanged high cost orientation contributed to this improvement. Typically, German department stores reach positive earnings in Q4. Notwithstanding,

Galeria Kaufhof already achieved EBIT positive in Q3.

From January until September 2007 **capex** in the store network was €72 million (9M 2006: €108 million). In Q1 the department store network was extended by one **store** in Berlin. In Q3 another Berlin store was closed as was a small-sized store in Q1.

Following the store at Alexanderplatz in Berlin, Galeria Kaufhof presents from 13 September 2007, the "World Class Shopping" concept in Hannover near the central station. With around 27,000 sqm of sales space on six floors, newly-designed lifestyle departments set new standards.

Therewith, the store network comprised 141 **stores**, thereof 126 in Germany and 15 in Belgium.

	Q3 2007	Q3 2006	Chan	nge (in %	)			Change
	€million	€million	total	Ifl		Q3 2007	Q3 2006	(in %)
Sales	814	830	-1.9	-1.3	EBITDA (€ million)	29	20	43.6
					EBIT (€ million)	4	-7	-
Germany	738	757	-2.6	-2.0	Capex (€ million)	40	24	71.8
Western Europe	77	73	5.1	5.7	Stores (number)	141	142	-0.7
					Selling space (1,000 sqm)	1,481	1,486	-0.3
					Employees at closing date (full-time basis)	18,343	19,017	-3.5

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## Interim Consolidated Financial Statements

### **Income Statement**

€ million	9M 2007	9M 2006	Q3 2007	Q3 2006
Net sales	45,962	41,472	15,650	14,131
Cost of sales	-36,541	-33,109	-12,425	-11,271
Gross profit on sales	9,421	8,363	3,225	2,860
Other operating income	1,174	1,087	429	345
Selling expenses	-8,775	-7,800	-2,956	-2,614
General administrative expenses	-1,013	-852	-354	-287
Other operating expenses	-65	-57	-21	-22
EBIT	742	741	323	282
Result from associated companies	0	0	0	0
Other investment result	2	1	2	0
Interest income	142	105	57	35
Interest expenses	-495	-445	-180	-152
Other financial result	-9	-3	-22	-1
Net financial income	-360	-342	-143	-118
ЕВТ	382	399	180	164
Income taxes	-284	-132	-217	-55
thereof extraordinary expenses due to changes in German tax legislation (especially corporate tax reform 2008)	-160	-	-160	-
Income from continuing operations	98	267	-37	109
Income from discontinued operations after taxes	-	143	-	-
Net profit for the period	98	410	-37	109
allocable to minorities	68	60	28	28
from continuing operations	68	60	28	28
from discontinued operations	-	-	-	-
allocable to stockholders of METRO AG	30	350	-65	81
from continuing operations	30	207	-65	81
from discontinued operations	-	143	-	-
Earnings per share (€)	0.09	1.07	-0.20	0.25
from continuing operations	0.09	0.63	-0.20	0.25
from discontinued operations	_	0.44		-

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### **Balance Sheet**

**Current liabilities** 

Financial liabilities

Income tax liabilities

Liabilities related to non-current assets held for sale

Trade payables

Other liabilities

Provisions

Assets	30.09.2007	30.09.2006	31.12.2006
€million			
Non-current assets	18,763	17,526	18,978
Goodwill	4,382	4,159	4,379
Other intangible assets	492	431	478
Tangible assets	12,280	10,998	12,087
Investment properties	112	144	136
Financial assets	110	143	139
Other receivables and assets	485	515	535
Deferred tax assets	902	1,136	1,224
Current assets	11,873	9,940	13,170
Inventories	6,634	5,810	6,640
Trade receivables	456	376	481
Financial assets	16	36	21
Other receivables and assets	2,638	2,218	2,852
Entitlements to income tax refunds	297	284	279
Cash & cash equivalents	1,832	1,108	2,732
Non-current assets held for sale	-	108	165
	30,636	27,466	32,148
Equity and Liabilities	30.09.2007	30.09.2006	31.12.2006
€million			
Equity	5,747	5,317	6,047
Capital Stock	835	835	835
Additonal paid-in capital	2,544	2,551	2,544
Reserves retained from earnings	2,116	1,713	2,451
Minority interests	252	218	217
Non-current liabilities	8,542	8,672	8,869
Provisions for pensions and similar commitments	987	995	1,023
Other provisions	502	445	506
Financial liabilities	6,186	6,291	6,279
Other liabilities	587	461	599
Deferred tax liabilities	280	480	462
Defende tax habilities			

16,347

10,113

3,677

1,852

30,636

73

13,477

8,534

2,742

1,800

105

28

27,466

268

17,232

12,416

1,740

2,029

32,148

304

24

719

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## **Cash Flow Statement**

€million	9M 2007	9M 2006
EBIT	742	741
Depreciation and amortisation on tangible and intangible assets	953	885
Change in provisions for pensions and other provisions	-131	-10
Change in net working capital	-2,297	-1,982
Income taxes paid	-402	-336
Other	-165	-174
Cash flow from operating activities of continuing operations	-1,300	-876
Cash flow from operating activities of discontinued operations	-	-
Total cash flow from operating activities	-1,300	-876
Cash inflow from the acquisition of Wal-Mart	186	-
Investments in tangible assets (excl. finance leases)	-1,202	-1,024
Other investments	-136	-221
Divestment of Praktiker	-	484
Disposals of fixed assets	415	321
Cash flow from investing activities of continuing operations	-737	-440
Cash flow from investing activities of discontinued operations	_	-
Total cash flow from investing activities	-737	-440
Profit distribution		
METRO AG stockholders	-366	-334
other stockholders	-45	-50
Change of financial debts	1,825	1,313
Interest paid	-490	-435
Interest received	140	112
Profit and loss transfers and other financing activities	72	58
Cash flow from financing activities of continuing operations	1,136	664
Cash flow from financing activities of discontinued operations	-	-
Total cash flow from financing activities	1,136	664
Total cash flows	-901	-652
Exchange rate effects on cash and cash equivalents	1	-7
Overall change in cash and cash equivalents	-900	-659
Cash and cash equivalents on January 1	2,732	1,767
Cash and cash equivalents on September 30	1,832	1,108
less cash and cash equivalents from discontinued operations as per September 30	-	-
Cash and cash equivalents from continuing operations as per September 30	1,832	1,108

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## **Statement of Changes in Equity**

€million	Capital Stock	Capital reserve	Reserves retained from earnings	Total	Minorities	Total equity
01.01.2006	835	2.551	1,721	5,107	206	5,313
Net profit for the period	-	_,00.	350	350	60	410
Profit distribution	-	-	-334	-334	-50	-384
Remeasurement IAS 39	-	-	4	4	-	4
Currency translation	-	-	-30	-30	0	-30
Other	-	-	2	2	2	4
30.09.2006	835	2,551	1,713	5,099	218	5,317
01.01.2007	835	2,544	2,451	5,830	217	6,047
Net profit for the period	-	-	30	30	68	98
Profit distribution	-	-	-366	-366	-45	-411
Remeasurement IAS 39	-	-	20	20	-	20
Currency translation	-	-	-21	-21	1	-20
Other	-	-	2	2	11	13
30.09.2007	835	2,544	2,116	5,495	252	5,747

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## Notes

## **Segment Reporting 9M 2007**

#### **Sales Divisions**

	Me	tro			Media	Markt			Oth				
	Cash 8	Carry	Re	eal	and Saturn		Galeria	Galeria Kaufhof		Consolidation		METRO Group	
€ million	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	
External sales (net)	22,541	21,356	8,937	7,097	11,390	9,988	2,411	2,446	684	585	45,962	41,472	
Internal sales (net)	2	46	1	1	7	7	11	8	-20	-62	-	-	
Total sales (net)	22,543	21,402	8,937	7,098	11,397	9,995	2,421	2,454	664	522	45,962	41,472	
EBITDA	908	821	-48	26	401	374	30	10	404	395	1,695	1,626	
Depreciation/amortisation	303	295	135	101	153	139	78	82	285	268	953	885	
EBIT	606	526	-182	-75	249	235	-48	-72	118	127	742	741	
Investments	506	521	252	122	266	223	72	108	221	246	1,316	1,219	
Segment assets	12,032	11,234	4,538	3,295	4,874	4,038	1,237	1,283	4,272	4,474	26,953	24,325	
Segment liabilities	5,657	5,118	2,312	1,250	4,023	3,172	994	941	1,131	1,551	14,117	12,031	
Employees at closing date (full-time equivalents)	104,180	98.086	60,987	44,252	49,488	42.216	18,343	19,017	16.056	15,165	249,054	218,736	
Selling space (in 1,000 sqm)	4,579	4,350	3,494	2,700	2,046	1,809	1,481	1,486	419	439	12,020	10,784	
Stores (number)	592	561	679	591	658	590	141	142	331	335	2,401	2,219	

### Regions

			Western	Europe								
	Germany		excl. Germany		Eastern Europe		Asia / Africa		Consolidation		METRO Group	
€ million	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006	9M 2007	9M 2006
External sales (net)	19,510	18,172	14,333	13,594	10,780	8,648	1,339	1,057	-	-	45,962	41,472
Internal sales (net)	7	10	1	1	-	-	592	560	-600	-570	-	-
Total sales (net)	19,517	18,182	14,335	13,594	10,780	8,648	1,931	1,617	-600	-570	45,962	41,472
EBITDA	543	557	561	584	591	499	-2	-12	3	-2	1,695	1,626
Depreciation/amortisation	490	481	233	222	203	156	27	25	1	0	953	885
EBIT	53	76	328	362	388	343	-29	-37	2	-3	742	741
Investments	507	526	257	256	489	405	63	33	-	-	1,316	1,219
Segment assets	13,425	12,288	8,878	8,177	6,770	5,215	990	723	-3,109	-2,077	26,953	24,325
Segment liabilities	6,816	5,711	4,372	4,069	3,061	2,151	435	399	-567	-298	14,117	12,031
Employees at closing date												
(full-time equivalents)	108,204	100,865	51,602	48,722	75,071	57,119	14,177	12,030		-	249,054	218,736
Selling space												
(in 1,000 sqm)	6,719	6,168	2,703	2,589	2,200	1,671	397	356	-	-	12,020	10,784
Stores (number)	1,508	1,438	529	494	310	239	54	48	-	-	2,401	2,219

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## **Segment Reporting Q3 2007**

### **Sales Divisions**

	Me	tro			Media	Markt			Oth			
	Cash & Carry		Re	Real and Saturn G			Galeria Kaufhof Consolidation				METRO Group	
€ million	Q3 2007	Q3 2006	Q3 2007	Q3 2006	Q3 2007	Q3 2006	Q3 2007	Q3 2006	Q3 2007	Q3 2006	Q3 2007	Q3 2006
External sales (net)	7,784	7,322	2,928	2,360	3,901	3,434	814	830	223	185	15,650	14,131
Internal sales (net)	1	0	0	0	2	4	2	2	-5	-7	-	-
Total sales (net)	7,785	7,323	2,928	2,360	3,904	3,438	816	832	217	178	15,650	14,131
EBITDA	324	285	-28	-8	176	167	29	20	144	109	643	574
Depreciation/amortisation	101	99	46	33	50	48	25	27	98	86	320	292
EBIT	222	186	-75	-41	126	120	4	-7	46	23	323	282
Investments	250	264	85	57	134	90	40	24	96	103	606	538
Segment assets	12,032	11,234	4,538	3,295	4,874	4,038	1,237	1,283	4,272	4,474	26,953	24,325
Segment liabilities	5,657	5,118	2,312	1,250	4,023	3,172	994	941	1,131	1,551	14,117	12,031
Employees at closing date (full-time equivalents)	104,180	98,086	60,987	44,252	49,488	42,216	18,343	19,017	16,056	15,165	249,054	218,736
Selling space (in 1,000 sqm)	4,579	4,350	3,494	2,700	2,046	1,809	1,481	1,486	419	439	12,020	10,784
Stores (number)	592	561	679	591	658	590	141	142	331	335	2,401	2,219

### Regions

			Western	Europe	·	,		·	,	•		
	Gern	nany	excl. G	ermany	Eastern	Europe	Asia /	Africa	Conso	lidation	METRO	Group
€ million	Q3 2007	Q3 2006	Q3 2007	Q3 2006								
External sales (net)	6,429	6,014	4,918	4,723	3,857	3,041	447	352	-	-	15,650	14,131
Internal sales (net)	2	4	1	0	-	-	246	226	-248	-229	-	-
Total sales (net)	6,431	6,018	4,919	4,723	3,857	3,041	692	577	-248	-229	15,650	14,131
EBITDA	203	166	216	235	226	178	-1	-6	-1	0	643	574
Depreciation/amortisation	164	155	77	75	69	54	9	8	1	0	320	292
EBIT	39	11	139	160	156	124	-10	-14	-1	0	323	282
Investments	191	209	143	90	244	229	27	10	_	-	606	538
Segment assets	13,425	12,288	8,878	8,177	6,770	5,215	990	723	-3,109	-2,077	26,953	24,325
Segment liabilities	6,816	5,711	4,372	4,069	3,061	2,151	435	399	-567	-298	14,117	12,031
Employees at closing date (full-time equivalents)	108,204	100,865	51,602	48,722	75,071	57,119	14,177	12,030	-	-	249,054	218,736
Selling space (in 1,000 sqm)	6,719	6,168	2,703	2,589	2,200	1,671	397	356	-	-	12,020	10,784
Stores (number)	1,508	1,438	529	494	310	239	54	48	-	-	2,401	2,219

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## Notes to Group Accounting Principles and Methods

The interim financial statements as at 30 September 2007 were prepared in accordance with the International Financial Reporting Standard (IFRS) IAS 34 "Interim Financial Reporting" and have not been audited. They do not include all information required for the full annual consolidated financial statements at the end of the full year in accordance with IFRS.

In preparation of the interim consolidated financial statements, the same recognition and valuation methods were applied as in the last preceding annual consolidated financial statements as at 31 December 2006. Details on applied recognition and valuation methods are provided in the notes of the annual consolidated financial statements as at 31 December 2006.

During the year, sales-dependent and cyclical positions are accounted for pro-rata based on corporate planning, where material.

The current interim consolidated financial statements apply the accounting standards and interpretations newly introduced by the IASB which were adopted by the Council of the European Commission (please see METRO Group's Annual Report 2006, pp. 105-106). The application of these accounting standards had no impact on METRO Group's financial position and financial performance.

To provide a better overview in the tables, decimal places have partly been left out. Therefore rounding differences can occur.

## Notes to related parties

In 9M 2007 companies that are included in the circle of related companies rendered goods/services to the amount of €107 million to METRO Group companies. These consist primarily of leasing services. Business relations with related companies are based on contractual agreements and conform to market conditions. In the reporting period, METRO Group had no business relations with related natural persons.

## **Changes in the Management Board**

The Chairman of the Management Board of METRO AG, Dr. Hans-Joachim Körber, asked the Supervisory Board to be released from his responsibilities effective from 31 October 2007. In the meeting on 26 September 2007, the Supervisory Board approved this request. At the same time the Supervisory Board appointed Dr. Eckhard Cordes as member of the Management Board and elected him Chairman of the Management Board as of 1 November 2007.

## Changes in the Supervisory Board

Dr. Eckhard Cordes resigned from his mandate as Chairman and member of the Supervisory Board of METRO AG effective from 31 October 2007. The district court of Düsseldorf has appointed upon request of the Management Board of METRO AG Mr. Franz M. Haniel as the succeeding Supervisory Board member with effect from 1 November 2007.

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### **METRO Group**

Schlueterstraße 1 40235 Duesseldorf

PO Box 230361 40089 Duesseldorf

#### **Investor Relations**

Investor Hotline: +49 (0) 1802 - 725 750 Phone: +49 (0) 211 - 6886 - 1936 +49 (0) 211 - 6886 - 1051

Fax: +49 (0) 211 - 6886 - 3759 E-mail investorrelations@metro.de

#### **Creditor Relations**

Phone: +49 (0) 211 - 6886 - 1904 Fax: +49 (0) 211 - 6886 - 1916 E-mail: creditorrelations@metro.de

#### **Corporate Communications**

Phone: +49 (0) 211 - 6886 - 2947 Fax: +49 (0) 211 - 6886 - 2000

E-mail: presse@metro.de

Visit our website at <a href="www.metrogroup.de">www.metrogroup.de</a>, the primary source for publications and information about the METRO Group. With the METRO Group News Abo you can subscribe to regular news and official publications of the company online.

Please note: In case of doubt the German version shall prevail.

#### Financial Calendar

Thursday, 10 January 2008, 8.00 am

**Trading Statement 2007** 

Tuesday, 18 March 2008

8.00 am Annual Report 20072.00 pm Analysts' Meeting

Tuesday, 29 April 2008, 7.15 am

Interim Financial Report Q1 2008

Friday, 16 May 2008, 10.30 am

Annual General Meeting 2008

#### Disclaimer

This report contains certain statements that are neither reported financial results nor other historical information. These forward-looking statements are subject to risk and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond METRO Group's ability to control or estimate precisely, such as future market and economic conditions, the behavior of other market participants, the ability to successfully integrate acquired businesses and achieve anticipated synergies and the actions of government regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. METRO Group does not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of these materials.