

## **EANS-Adhoc: Österreichische Post AG / Austrian Post enters into exclusive negotiations to acquire a stake in Aras Kargo, Turkey**

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Austrian Post and the owners of the Turkish parcel service provider Aras Kargo signed an exclusive negotiation agreement effective April 15, 2013 on talks relating to Austrian Post's potential acquisition of a minority stake in the company. 80% of Aras Kargo is currently in the hands of the Aras family, and 20% of the shares are owned by the publicly traded Turkish private equity company Is Girisim. It was agreed to maintain confidentiality on further details pertaining to the ongoing negotiations.

Aras Kargo is one of the leading Turkish parcel service providers with annual revenue of approximately EUR 250m and about 46m parcels and 32m documents per year. The company boasts a nationwide network consisting of about 800 shops, 28 distribution centres and 2,600 delivery vehicles, and employs a work force of about 9,000 people.

About Austrian Post:

Austrian Post is Austria's leading logistics and postal services provider, with annual revenue of EUR 2.4 bn and approximately 23,000 employees. Its business operations focus on the transport and delivery of letters, direct mail items, print media and parcels. The branch network of Austrian Post featuring more than 1,900 company-operated and third-party operated postal service points ranks among the largest private customer networks in Austria and offers its customers high quality postal, banking and telecommunications products and services. Moreover, Austrian Post operates in twelve European markets, particularly in the parcel and logistics segment as well as in the field of unaddressed direct mail. Since the year 2006, Austrian Post has been publicly traded on the Prime Market of the Vienna Stock Exchange, and is also listed on the ATX index.

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