

## EANS-Interim Report: Rosenbauer International AG / Interim Announcement

Quarterly Report 1/2009

Group revenues up 6% to EUR 99.7 Mio

Result, at EUR 3.0 Mio, not representative of year as a whole

Order trend still at high level

Continued top and bottom-line growth forecast for 2009

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KEY FIGURES		1-3/2009	1-3/2008	1-3/2007
Revenue	EUR Mio	99.7	94.0	76.0
EBIT	EUR Mio	3.0	5.4	1.7
EBIT margin	in %	3.0%	5.7%	2.3%
EBT	EUR Mio	0.8	3.9	0.5
Consolidated profit 1)	EUR Mio	0.6	3.1	0.4
Cash flow from operating activities	EUR Mio	(41.0)	(17.2)	(25.7)
Investments	EUR Mio	2.5	2.4	1.9
Earnings per share	EUR	(0.2)	0.3	(0.3)
Employees as at March 31		1,817	1,664	1,545
Order intake	EUR Mio	103.2	104.7	126.3
Order backlog as at March 31	EUR Mio	493.3	383.0	397.6

1) Before profits/losses on minority interest.

The course taken by the world economy in the first quarter of 2009 was still very much marked by the global financial and economic crisis. Nevertheless, with worldwide demand for fire safety equipment continuing at the same high level as in the first quarter of last year, the crisis has only made itself felt in isolated instances. There was also no slow-down in project activity in the first quarter of 2009. In the Arab world and Asia in particular, there continues to be great demand for the modernization and upgrading of fire protection equipment. A number of projects, for both municipalities and airports, are either in course of preparation or awaiting contract award.

The ROSENBAUER Group boosted its shipment volumes again in the first quarter of 2009, lifting its revenues by 6% to EUR 99.7 Mio (1-3/2008: EUR 94.0 Mio). The biggest contribution to revenue growth came from the US companies, whose full order books gave them exceptionally high capacity utilization in the first quarter. The large volume of orders to be fulfilled in 2009 also led to increased output, which was reflected in a higher figure of EUR 14.6 Mio for inventory changes (1-3/2008: EUR 8.2 Mio).

At EUR 3.0 Mio, 1st quarter 2009 EBIT was down on the same period of last year (1-3/2008: EUR 5.4 Mio). However, this decrease is due to the exceptionally high gross margins earned on certain contracts in the first three months of last year, which had led to an unusually high EBIT margin of 5.7% for the first quarter. Seen in the context of the past five years, the EBIT margin of 3.0% achieved in the first quarter of 2009 is still above average, and thus at a satisfactory level.

At EUR 103.2 Mio (1-3/2008: EUR 104.7 Mio), the Group's order intake in the first quarter of 2009 was at the same high level as the year before. Of this figure for 1st quarter order intake, only EUR 6.3 Mio is attributable to the major order from Saudi Arabia. The remainder will show up in the order intake figure for the second quarter. Thanks to the very substantial volume of new orders taken during the last quarter of 2008, the reserve of order backlog as at March 31, 2009 is at a record level, namely EUR 493.3 Mio (March 31, 2008:

EUR 383.0 Mio). This means that the ROSENBAUER Group can be sure of good capacity utilization at its manufacturing facilities, and also gives it a fairly clear view of the likely course of revenues for the rest of this year.

#### Outlook

Overall, the situation on the world fire-equipment market is expected to remain stable through 2009, although certain regions will be prone to greater fluctuations. For 2009, ROSENBAUER Group Management expects that market volume will remain at a high level. In view of the record volume of order backlog, and the resulting high degree of capacity utilization at the production companies, it is reasonable to suppose that the current year will bring a continuation of both top and bottom-line growth.

#### Statements to the duty publication:

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