

## EANS-Interim Report: Rosenbauer International AG / Interim Announcement

Revenues up 12% at EUR 240.6 Mio

Very satisfactory EBIT of EUR 15.5 Mio (margin: 6.4%)

New order-intake record of EUR 295.2 Mio (1-6/2008: EUR 256.2 Mio)

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Intermediate report of the management transmitted by euro adhoc. The issuer is responsible for the content of this announcement.  
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KEY FIGURES		1-6/2009	1-6/2008	Changes in %
Revenues	EUR Mio	240.6	215.7	+ 12%
EBIT	EUR Mio	15.5	18.1	(14%)
EBT	EUR Mio	13.2	15.3	(14%)
Consolidated profit <sup>1)</sup>	EUR Mio	10.4	11.9	(13%)
Cash flow from operating activities	EUR Mio	(46.1)	7.2	
Total assets	EUR Mio	332.6	281.3	+ 18%
Investments	EUR Mio	7.3	4.5	+ 62%
Earnings per share	EUR	1.0	1.4	(29%)
Employees as at June 30		1,872	1,703	+ 10%
Order intake	EUR Mio	295.2	256.2	+ 15%
Order backlog as at June 30	EUR Mio	538.8	406.7	+ 32%

1) Before profits/losses on minority interest.

The world economy remained in a weak state throughout the second quarter of 2009. Both in this quarter and in the first half-year as a whole, the consequences of the global economic and financial crisis were still not making themselves felt on the ROSENBAUER Group. Future procurement will depend crucially upon how fire brigades are financed. In the case of procurement funded from tax revenues or by special financing schemes, this may mean a one-to two-year time-lag. Sooner or later, then, the economic crisis must be expected to have an impact on the fire-equipment sector. Although this impact will vary from one region to another, its overall effect will be to intensify competition still further. However, recent months' very satisfactory order intake, and the record order-book levels this has led to at the ROSENBAUER Group, indicate that the production facilities are likely to be working to capacity until at least the middle of 2010.

Recent high shipment volumes were sustained during the period under review. At EUR 240.6 Mio (1-6/2008: EUR 215.7 Mio) Group revenues in the first half of 2009 were 12% above the comparable 2008 figure. This revenue growth is mainly due to higher shipments on the American and Austrian markets.

First-six-month EBIT of EUR 15.5 Mio came in below the comparable figure for last year (1-6/2008: EUR 18.1 Mio). This decrease is due to the exceptionally high gross margins earned on certain contracts in the first three months of last year, which had led to an unusually high EBIT margin of 8.4% for the first half of 2008. The average EBIT margin posted in the first half of each of the past five years is 4.5%. At 6.4%, the EBIT margin for the first half of 2009 is above this average and so is still at a very satisfactory level.

Group order intake continued at a very satisfactory pace in the first half of 2009, reaching a new record of EUR 295.2 Mio (1-6/2008: EUR 256.2 Mio). This order intake figure includes the major order placed at the beginning of the year by Saudi Arabia's General Authority of Civil Aviation (GACA) to supply 220 fire fighting vehicles and fire & safety equipment worth a total of about EUR 100 Mio.

At EUR 538.8 Mio (June 30, 2008: EUR 406.7 Mio), order books per the end of the

first half of the year for the first time broke the 500 million euro barrier. This means that ROSENBAUER can be sure of full capacity utilization for many months to come, and gives it a fairly clear preview of the likely medium-term revenue trend.

On the strength of the course of business during the first half of the year, Management can confirm its expectations for continued growth throughout 2009. Group revenues are expected to come in around 10% above last year's (2008: EUR 500.3 Mio). On the assumption that the high volume of shipments continues to be fulfilled smoothly, Management believes that it should be possible to match last year's record EBIT figure (2008: EUR 39.9 Mio). In view of the even stiffer competition, a somewhat narrower EBIT margin is expected than last year, of between 7% and 7.5% (2008: 8.0%).

The Half-year Financial Report 2009 is available on the ROSENBAUER Web site [www.rosenbauer.com](http://www.rosenbauer.com) as PDF version.

Text and visual material are available under [www.rosenbauer.com/Press](http://www.rosenbauer.com/Press).

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