

## EANS-Interim Report: Rosenbauer International AG / Zwischenmitteilung

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3rd quarter of 2009 sees further increase in revenues and result

New order-intake record of EUR 454.0 Mio

Largest-ever reserve of unfilled orders (EUR 553.2 Mio)

Quarter 1-3		1-9/2009	1-9/2008	Changes in	
	%				
Revenues	EUR Mio	374.4	322.0	+16%	
EBIT	EUR Mio	27.2	21.5	+27%	
EBIT margin	in %	7.3 %	6.7 %	-	
EBT	EUR Mio	24.5	16.9	+45%	
Consolidated profit 1)	EUR Mio	19.5	13.1	+49%	
Cash flow from operating activities	EUR Mio	(47.2)	(2.3)	-	
Total assets	EUR Mio	347.1	278.0	+25%	
Investments	EUR Mio	11.2	7.6	+47%	
Employees (as at September 30)		1,931	1,758	+10%	
Order intake	EUR Mio	454.0	365.8	+24%	
Order backlog (as at September 30)	EUR Mio	553.2	423.3	+31%	
Quarter 3		7-9/2009	7-9/2008		
Revenues	EUR Mio	133.9	106.3	+26%	
EBIT	EUR Mio	11.7	3.4	+244%	

1) Before profits/losses on minority interest

The ROSENBAUER Group notched up both top and bottom-line growth during the reporting period, with revenues up 16% on the first three quarters of 2008 at EUR 374.4 Mio (1-9/2008: EUR 322.0 Mio). The principal drivers of top-line growth were international export sales and the Group's US business. Helped by an excellent third quarter, the operating result (EBIT) for the first nine months was lifted by 27% to EUR 27.2 Mio (1-9/2008: EUR 21.5 Mio). This took the EBIT margin to 7.3%, up from 6.7% year-on-year, largely due to positive effects from the high level of capacity utilization.

Despite the need for greater financing to fulfill the high shipment volumes, there was a marked improvement in the finance cost incurred in the reporting period, from EUR -4.1 Mio to EUR -2.6 Mio, thanks to considerably lower interest rates. EBT in the first three quarters of this year thus came to EUR 24.5 Mio (1-9/2008: EUR 16.9 Mio), a year-on-year rise of around 45%.

Despite the weak state of the world economy, the ROSENBAUER Group once again managed to increase its order intake in the first three quarters of 2009. At EUR 454.0 Mio, it was 24% above the figure for this period of last year (1-9/2008: EUR 365.8 Mio). This gratifying development is attributable in part to the major order from Saudi Arabia, worth around EUR 100 Mio, that was taken in the 1st half of the year.

At EUR 553.2 Mio, the Group's order backlog at September 30, 2009 were 31% above the comparable figure for last year (September 30, 2008: EUR 423.3 Mio). "ROSENBAUER has been successful in consolidating its leading market position still further, and in making the best possible use of the still positive market trend in our sector. We have ramped up production capacity at all our facilities and will be working to capacity until at least the third quarter of 2010", reports a gratified Julian Wagner, President and CEO ROSENBAUER International AG.

ROSENBAUER Group Management can confirm a continuation of growth throughout 2009, with revenues expected to come in at around 10% above last year's level (2008: EUR 500.3 Mio). As far as EBIT is concerned, Management is confident that last year's record figure (2008: EUR 39.9 Mio) can be matched or even bettered. In view of the even stiffer competition, however, a somewhat narrower

EBIT margin is expected than last year, of between 7% and 7.5% (2008: 8.0%).

Text and visual material are available under [www.rosenbauer.com/Press](http://www.rosenbauer.com/Press).

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