



# HALF-YEAR FINANCIAL REPORT 2010



## GROUP SITUATION REPORT

### ECONOMIC ENVIRONMENT

#### Developments in the international fire-fighting sector

OECD publications confirm that the world's main regional economies are continuing to stabilize. However, this assessment is qualified by significant factors such as the high indebtedness of certain European governments, and the continued uncertainties regarding the economic health of major banks.

With its customary time-lag, the fire-equipment sector has now reacted to the consequences of the global downturn. In the USA and in parts of Europe such as Eastern Europe and Spain, demand for fire engineering equipment has turned negative. In the USA – the industry's biggest single sales market – 2009 saw demand shrivelling by 30% to around 3900 fire fighting vehicles. In the first half of 2010, demand remained at last year's depressed levels.

As in the past, market dynamics have varied hugely from one region to the next. While procurement activity in industrialized countries depends upon the financial strength of local authorities, in Arab countries – to take one example – it is stimulated by high raw-materials earnings, by a heightened awareness of security needs and also by growing infrastructure requirements. The situation for international project business – especially in Asia and the Arab world – showed no signs of slowing down significantly in the first half of 2010. Especially in emerging markets, there continues to be great demand for modernizing and upgrading fire protection equipment.

This is now also apparent in Russia, the world's third-largest fire-equipment market. In 2008, a program was launched to modernize municipal fire departments in the larger cities. Rosenbauer was quick to respond to this development, establishing a production joint venture in the country in 2009. This builds fire fighting vehicles fitted with top-quality equipment on locally produced chassis, and supplies them to Russian fire departments. This year Rosenbauer is manufacturing 150 fire fighting superstructures for this Russian joint-venture.

#### INTERSCHUTZ – the industry's keynote tradeshow

The principal event during this reporting period was the industry's keynote tradeshow, "INTERSCHUTZ – Der Rote Hahn" in Leipzig. Not only was Rosenbauer the biggest exhibitor, with around 5000 m<sup>2</sup> of floorspace, but it also presented a very comprehensive product range. By unveiling a slew of trendsetting new developments – such as the latest generation of the 'AT' municipal vehicle – Rosenbauer proved once again that it is one of the most innovative manufacturers in the industry.

The AT is Rosenbauer's most important revenue-driver in the municipal vehicle segment. This model has been a 'household name' in the fire fighting world for more than 15 years now. Ever since the very first generation, it has been continually improved; at present more than 2000 vehicles are in service worldwide. Featuring over 90 innovations, the new AT is an outstanding example of the integrated solutions that Rosenbauer excels at providing. From the new bodywork system to the fully automated pump installation, and from the new holding-fixturing concept all the way through to state-of-the-art lighting systems, every single component is designed to fit in with all the others. The new AT will be produced both at the Group's main plant in Leonding, and at its Luckenwalde facility in Germany. The sales kick-off was at the INTERSCHUTZ fair, and the first vehicles will be shipped in the spring of 2011.

### REVENUES, ORDERS AND INCOME SITUATION

#### Revenues

The Rosenbauer Group boosted its shipment volumes again in the first half of 2010, lifting its revenues by 14% to 274.5 m€ (1-6/2009: 240.6 m€). The prime driver of revenue growth was the worldwide shipments made by Rosenbauer International AG, where capacity utilization continued to be very strong due to the high volume of order backlog.

Compared to the same period of last year, the other expenses rose from 18.0 m€ (1-6/2009) to 26.1 m€, due largely to the higher shipment volumes, as well as to one-time tradeshow expenses and to effects arising from the valuation of forward exchange operations.

**Income situation**

EBIT climbed 33% in the 1<sup>st</sup> half of 2010, reaching 20.6 m€ (1-6/2009: 15.5 m€). As well as to higher shipment volumes, this increase is also due to the better gross margins earned on several of Rosenbauer International AG's export orders, and to greatly improved earnings in the US segment. The EBIT margin in the first half of the year rose to 7.5% (1-6/2009: 6.4%).

Year-on-year quarterly comparison shows that in the 2<sup>nd</sup> quarter, revenues considerably exceeded the previous year's figure. Group revenues in the second quarter of 2010 surged 14% to 160.3 m€ (Q2/2009: 140.9 m€). At 12.6 m€ (Q2/2009: 12.5 m€) EBIT held steady at the same high level as last year.

Despite the increased transaction volume, financial expenditure decreased compared to the corresponding period of the previous year, to -2.7 m€ (1-6/2009: -2.9 m€), mainly due to lower interest rates. After taking account of financial income of 0.6 m€ (1-6/2009: 0.6 m€), EBT in the first half of 2010 totalled 18.8 m€ (1-6/2009: 13.2 m€).

**Orders**

In the first half of the year, the Rosenbauer Group took new orders worth a total of 246.8 m€ (1-6/2009: 295.2 m€), 16% below the figure for the same period of last year. Year-on-year comparison must allow for the fact that in the 2<sup>nd</sup> quarter of last year, the order intake figure included a very sizeable major order, of several years' duration, from the General Authority of Civil Aviation (GACA) in Saudi Arabia, to supply 220 fire fighting vehicles worth a total of 100 m€. The reserve of unfilled orders at June 30, 2010 came to 473.8 m€ (June 30, 2009: 538.8 m€). This still very healthy order situation ensures that the Rosenbauer Group's manufacturing facilities will be kept busy until well into the 1<sup>st</sup> quarter of 2011.

**SEGMENT DEVELOPMENT**

The segment statements refer to the revenues and results earned by the individual companies both on their respective local markets and from export sales.

**Austria**

Revenues at the Austrian Group companies were up once again in the first half of 2010, to a continued high level of 173.1 m€ (1-6/2009: 146.1 m€). EBIT rose to 12.7 m€ (1-6/2009: 9.2 m€) on the back of increased volumes and high-yield export shipments.

**USA**

The US segment managed to keep its 1<sup>st</sup> half-year 2010 revenues of 69.1 m€ at roughly the same level as last year (1-6/2009: 69.7 m€). Despite the contracting market, 2010 is not expected to see any significant drop in revenues and earnings at the US companies. Additional export orders, and Rosenbauer America's strong position in the specialty vehicle segment, will mostly compensate for the consequences of the market downturn. EBIT rose to 7.6 m€ during the reporting period (1-6/2009: 6.4 m€).

**Germany**

The German segment – comprising Metz Aerials in Karlsruhe, Rosenbauer Feuerwehrtechnik in Luckenwalde and Rosenbauer Deutschland in Passau – boosted its 1<sup>st</sup> half-year revenues from 43.6 m€ (1-6/2009) to 58.1 m€ in 2010. This 33% increase is essentially attributable to stepped-up export shipments from Rosenbauer Feuerwehrtechnik. Owing to the structure of shipments at Metz Aerials, the German segment closed the first half-year with a still negative result (EBIT) of -1.1 m€ (1-6/2009: -0.7 m€).

**Spain**

Thanks to an exceptionally high shipment rate in the 2<sup>nd</sup> quarter, the Group's Spanish company achieved first half-year revenues of 6.0 m€ (1-6/2009: 5.2 m€). EBIT in this reporting period came to 111.6 k€ (1-6/2009: 84.0 k€). Despite the collapse of the Spanish market, Management expects 2010 revenues to come in at roughly the same level as last year (2009: 11.7 m€), thanks to export projects.

**Switzerland**

The Swiss segment consists of the sales company Rosenbauer AG in Zurich, which posted 1<sup>st</sup> half-year EBIT of 105.8 k€ (1-6/2009: 400.5 k€) on reduced revenues of 3.0 m€ (1-6/2009: 3.8 m€).

**Asia**

The Asian segment, comprising SK Rosenbauer, Singapore and Eskay Rosenbauer, Brunei, managed to lift its revenues to 9.8 m€ (1-6/2009: 5.3 m€) and generate EBIT of 1.2 m€ (1-6/2009: 97.0 k€), thanks largely to exports to Hong Kong.

**FINANCIAL POSITION AND ASSET SITUATION**

The Group's financial position and asset situation in the first half of 2010 were positively influenced by the higher production and shipment volumes referred to above. Of the rise in the balance-sheet total from 332.6 m€ (June 30, 2009) to 357.2 m€, 6.8 m€ results from the increase in fixed assets following the program of capacity enlargement at the Leonding and Neidling facilities. The remainder is mainly production-related and is attributable to higher levels of inventories.

Prepayments received were raised from 16.8 m€ (June 30, 2009) to 25.3 m€. Provisions relating to USD hedging transactions led to an increase in the other current liabilities at the reporting date, to 53.4 m€ (June 30, 2009: 38.6 m€).

Due to a slower build-up of inventories and production orders than in the same period of last year, as well as to the growth in earnings, the cash flow from operating activities improved from -46.0 m€ (1-6/2009) to -19.9 m€.

**INVESTMENTS**

Investment outlays in this reporting period came to 4.3 m€ (1-6/2009: 7.3 m€). The final phase of the enlargement program at the Neidling facility was completed during the 2<sup>nd</sup> quarter of 2010 when the new paint shop went into service. This means that, as in previous years, this year's investment outlays will still be higher than the likely depreciation charges.

**EMPLOYEES**

At the end of the 1<sup>st</sup> half-year, the Rosenbauer Group employed a total of 2012 people (June 30, 2009: 1872). Manpower numbers were boosted mainly in the production operations and in production-related areas at the Luckenwalde (D), Leonding (A) and Wyoming (MN, USA) plants.

**OUTLOOK**

Management expects an increasing slow-down in demand in certain regions – especially the Central European countries. To what extent this will affect the Rosenbauer Group is difficult to estimate. To make sure that Rosenbauer stays firmly on its growth track, all projects and bid invitations to which it has access will be processed very thoroughly and intensively. With its worldwide distribution network, Rosenbauer is ideally equipped to meet this challenge. Moreover, its production facilities are now so flexible that they can be geared to meet the different needs of different markets.

On the strength of the course of business during the first half of the year, Management can confirm its expectations for continued growth through the rest of 2010. As far as Group revenues are concerned, it is aiming – for the first time in Rosenbauer's history – at reaching the 600 million euro barrier. For EBIT, Management is confident that a new record result can be achieved, in spite of the even stiffer competition an EBIT margin over 7.5% is expected.

**OTHER EVENTS**

No other material events have occurred before this report went to print.

**MATERIAL RISKS AND UNCERTAINTIES IN THE REMAINING MONTHS OF THE FINANCIAL YEAR, AND RISK MANAGEMENT**

The Rosenbauer Group has a proven risk-management system. Continuous identification, appraisal and controlling of risks are an integral part of the management, planning and controlling process. The immediate responsibility for risk management lies with the Management of the operational unit in



question. This is the level at which risk-management topics are regularly dealt with, and at which the annual risk inventory is carried out. The results of the risk inventory are collated and regularly reviewed by the central risk management team. The principal categories of risk – strategic and operational risks, competitive, market and product risks, personnel and financial risks – are explained in detail in the 2009 Annual Report.

**Sectoral  
and company-  
specific risks**

During the reporting period, repercussions from the international economic crisis became apparent on certain fire-equipment markets. However, the risk from these developments was limited in scale, particularly because there is always a time-lag before cyclical downturns start to have an impact on the sector. Also, developments on individual fire-equipment markets depend upon how financial resources are made available for the procurement of vehicles and fire & safety equipment in the respective market. As the purchasers are mainly public-sector clients, contract cancellations occur in exceptional cases only.

**Operational risks**

The very satisfactory order intake so far this year means that Rosenbauer's production facilities will be working to capacity for the coming months as well. If production volumes should decline thereafter, Rosenbauer is well prepared. It has a number of options available to it with which it can quickly and comparatively effectively absorb a contraction in volumes. By laying off leased staff, for instance, it can reduce production volumes without having to make any permanent staff redundant. Also, in recent years Rosenbauer has increasingly manufactured on a Group-wide basis, and outsourced production orders to external vendors due to capacity constraints. By back sourcing some or all of these subcontracted volumes, it can cushion the impact of any falls in production volumes, should this become necessary. In the event of a severe downtrend on the market, these measures should make it possible to keep the risk of insufficient capacity utilization within manageable bounds.

At the instigation of the German Federal Cartel Office, searches were carried out in May 2009 on the premises of all major manufacturers of fire fighting vehicles in Germany, on suspicion of anti-competitive collusion. After a thorough assessment of the ongoing proceedings and due consultation with legal counsel, Management decided to make a provision of 15.0 m€ in the 2009 accounts. A decision by the Federal Cartel Office is expected during the financial year 2010.

**Financial risks**

In times like these of economic crisis, the Group's solid financial basis is more important than ever. Thanks to the Group's healthy equity capitalization and resulting creditworthiness, the working-capital and investment financing that it needs continue to be readily available, without limitations and on equally favorable terms. In order to ensure the greatest possible independence in our corporate financing, this latter is assured by several different banks.

Interest and exchange-rate risks are countered by regular, thorough monitoring of an array of influencing factors, and by the use of appropriate hedging instruments. The operational risks arising from interest and currency exchange rate movements are hedged by derivative financial instruments such as foreign-exchange forwards and options, and interest-rate swaps. These transactions are carried out solely to provide hedging against risks, and not for the purposes of trading or speculation. In the case of deliveries made to countries with higher political and economic risk, use is made of both state and private export guarantee schemes to cover the risks encountered in such cases.

**Overall risk  
assessment**

Based on the analysis of currently identifiable risks, there are no indications of any risks which might – either singly or in conjunction with other risks – jeopardize the continuance of the Rosenbauer Group. This applies both to the results of already completed business and to activities that are planned or have already been initiated. Although the impact of the global financial and economic crisis on the fire-equipment sector is hard to estimate, it is reasonable to assume that it will cause a slowdown in the pace of order intake in 2010, with the potential to affect revenues from 2011 onwards.

## CONSOLIDATED BALANCE SHEET

	June 30, 2010 in k€	Dec 31, 2009 in k€	June 30, 2009 in k€
<b>ASSETS</b>			
<b>A. Non-current assets</b>			
I. Tangible assets	59,405.1	57,229.2	52,585.7
II. Intangible assets	538.3	533.9	379.5
III. Securities	108.6	102.6	169.2
IV. Joint venture	1,771.1	1,471.0	1,500.0
V. Receivables	1,030.3	1,114.0	1,202.5
VI. Deferred tax assets	4,546.4	1,195.7	2,496.8
	<b>67,399.8</b>	<b>61,646.4</b>	<b>58,333.7</b>
<b>B. Current assets</b>			
I. Inventories	145,148.1	118,944.0	110,971.3
II. Production contracts	44,919.7	40,690.5	62,878.0
III. Receivables	89,854.8	78,588.5	89,761.5
IV. Cash on hands and in banks, checks	9,872.2	6,928.8	10,664.1
	<b>289,794.8</b>	<b>245,151.8</b>	<b>274,274.9</b>
<b>Total assets</b>	<b>357,194.6</b>	<b>306,798.2</b>	<b>332,608.6</b>

	June 30, 2010 in k€	Dec 31, 2009 in k€	June 30, 2009 in k€
<b>EQUITY AND LIABILITIES</b>			
<b>A. Equity</b>			
I. Share capital	13,600.0	13,600.0	13,600.0
II. Additional paid-in capital	23,703.4	23,703.4	23,703.4
III. Other reserves	(6,538.2)	2,837.9	3,858.8
IV. Accumulated results	50,024.2	44,909.4	42,017.4
	<b>80,789.4</b>	<b>85,050.7</b>	<b>83,179.6</b>
V. Minority interest	19,298.9	14,798.6	14,378.3
	<b>100,088.3</b>	<b>99,849.3</b>	<b>97,557.9</b>
<b>B. Other non-current liabilities</b>			
I. Non-current interest-bearing liabilities	15,000.0	12,549.2	18,672.9
II. Other non-current liabilities	1,961.5	1,957.0	1,668.6
III. Non-current provisions	21,608.8	20,404.1	19,561.1
IV. Deferred income tax liabilities	173.5	1,906.5	2,550.2
	<b>38,743.8</b>	<b>36,816.8</b>	<b>42,452.8</b>
<b>C. Current liabilities</b>			
I. Current interest-bearing liabilities	67,448.5	36,296.6	84,170.2
II. Prepayments received	25,346.5	25,714.8	16,771.9
III. Accounts payable-trade	41,848.8	38,895.4	41,142.5
IV. Other current liabilities	53,357.0	39,510.2	38,569.3
V. Provisions for taxes	3,163.7	1,445.2	524.2
VI. Other provisions	27,198.0	28,269.9	11,419.8
	<b>218,362.5</b>	<b>170,132.1</b>	<b>192,597.9</b>
<b>Total equity and liabilities</b>	<b>357,194.6</b>	<b>306,798.2</b>	<b>332,608.6</b>

## CONSOLIDATED INCOME STATEMENT

	1-6/2010 in k€	1-6/2009 in k€	4-6/2010 in k€	4-6/2009 in k€
1. Revenues	274,514.3	240,587.2	160,345.6	140,926.2
2. Other income	980.1	915.4	686.9	189.8
3. Change in inventory, finished products and work in progress	14,182.7	14,363.6	(1,892.1)	(234.5)
4. Costs of goods sold	(186,212.3)	(168,237.8)	(101,042.1)	(88,828.0)
5. Personnel expenses	(53,211.7)	(51,075.1)	(28,793.9)	(28,045.7)
6. Depreciation on intangible and tangible assets	(3,486.6)	(3,073.9)	(1,836.3)	(1,669.9)
7. Other expenses	(26,138.9)	(17,975.8)	(14,895.6)	(9,863.3)
<b>8. Operating result (EBIT) before result of joint venture</b>	<b>20,627.6</b>	<b>15,503.6</b>	<b>12,572.5</b>	<b>12,474.6</b>
9. Financing expenses	(2,663.2)	(2,901.4)	(229.5)	(205.4)
10. Financial income	569.4	645.2	269.2	182.2
11. Profits/losses on joint venture	300.0	0.0	322.0	0.0
<b>12. Profit before tax (EBT)</b>	<b>18,833.8</b>	<b>13,247.4</b>	<b>12,934.2</b>	<b>12,451.4</b>
13. Income taxes	(4,194.7)	(2,815.9)	(2,867.3)	(2,652.7)
<b>14. Consolidated profit</b>	<b>14,639.1</b>	<b>10,431.5</b>	<b>10,066.9</b>	<b>9,798.7</b>
thereof				
- Non-controlling interest	4,084.3	3,459.2	2,243.9	1,730.6
- Shareholders of parent company	10,554.8	6,972.3	7,823.0	8,068.1
Average number of shares issued	6,800,000.0	6,800,000.0	6,800,000.0	6,800,000.0
Basic earnings per share	1.55 €	1.03 €	1.15 €	1.19 €
Diluted earnings per share	1.55 €	1.03 €	1.15 €	1.19 €

## SEGMENT OVERVIEW

in k€	Revenues 1-6/2010	Revenues 1-6/2009	EBIT 1-6/2010	EBIT 1-6/2009
Austria	173,140.5	146,083.6	12,747.7	9,184.8
USA	69,128.4	69,672.6	7,610.4	6,398.0
Germany	58,067.5	43,551.0	(1,124.4)	(660.7)
Spain	6,001.7	5,158.4	111.6	84.0
Switzerland	2,951.7	3,782.3	105.8	400.5
Asia	9,772.1	5,332.6	1,176.5	97.0
Consolidation	(44,547.6)	(32,993.3)	0.0	0.0
<b>Group</b>	<b>274,514.3</b>	<b>240,587.2</b>	<b>20,627.6</b>	<b>15,503.6</b>

## CONSOLIDATED CASH FLOW STATEMENT

in k€	1-6/2010	1-6/2009
Net cash flow from operating activities	(19,873.1)	(45,995.6)
Net cash flow from investing activities	(4,267.2)	(7,301.8)
Net cash flow from financing activities	26,023.5	62,777.9
<b>Net change in cash on hands and in banks, checks</b>	<b>1,883.2</b>	<b>9,480.5</b>
Cash on hands and in banks, checks at the beginning of the period	6,928.8	1,199.8
Adjustment from currency translation	1,060.2	(16.2)
<b>Cash on hands and in banks, checks at the end of the period</b>	<b>9,872.2</b>	<b>10,664.1</b>

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

in k€	Attributable to shareholders in parent company							Non-controlling interests	Equity
	Other reserves								
	Share capital	Additional paid-in capital	Currency translation	Re-evaluation reserve	Hedging-reserve	Accumulated results	Subtotal		
As at Jan 1, 2010	13,600.0	23,703.4	(1,247.1)	3.4	4,081.6	44,909.4	85,050.7	14,798.6	99,849.3
Total comprehensive income	0.0	0.0	3,491.9	0.6	(12,868.6)	10,554.8	1,178.7	6,639.5	7,818.2
Dividend	0.0	0.0	0.0	0.0	0.0	(5,440.0)	(5,440.0)	(2,139.2)	(7,579.2)
As at June 30, 2010	13,600.0	23,703.4	2,244.8	4.0	(8,787.0)	50,024.2	80,789.4	19,298.9	100,088.3
As at Jan 1, 2009	13,600.0	23,703.4	(975.2)	(11.8)	2,250.1	40,485.1	79,051.6	12,977.9	92,029.5
Total comprehensive income	0.0	0.0	(370.6)	4.0	2,962.3	6,972.3	9,568.0	3,319.9	12,887.9
Dividend	0.0	0.0	0.0	0.0	0.0	(5,440.0)	(5,440.0)	(1,919.5)	(7,359.5)
As at June 30, 2009	13,600.0	23,703.4	(1,345.8)	(7.8)	5,212.4	42,017.4	83,179.6	14,378.3	97,557.9

## PRESENTATION OF THE CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD

	1-6/2010 in k€	1-6/2009 in k€	4-6/2010 in k€	4-6/2009 in k€
<b>Consolidated profit</b>	<b>14,639.1</b>	<b>10,431.5</b>	<b>10,066.9</b>	<b>9,798.7</b>
Unrealized profits/ losses from foreign currency translation	6,047.1	(509.9)	3,745.5	(1,610.8)
Unrealized profits/ losses from available-for-sale securities				
Change in unrealized profits/losses	0.8	5.3	1.2	1.4
- thereof deferred income taxes	(0.2)	(1.3)	(0.3)	(0.3)
Unrealized profits/losses from cash flow hedge				
Change in unrealized profits / losses	(18,053.7)	3,952.4	(11,551.2)	5,997.1
- thereof deferred income taxes	4,513.4	(988.1)	2,887.8	(1,499.3)
Realized profits/losses	895.6	(2.7)	104.2	(49.4)
- thereof deferred income taxes	(223.9)	0.7	(26.1)	12.4
<b>Income and expense accounted for directly in equity</b>	<b>(6,820.9)</b>	<b>2,456.4</b>	<b>(4,838.9)</b>	<b>2,851.1</b>
<b>Total comprehensive income thereof</b>	<b>7,818.2</b>	<b>12,887.9</b>	<b>5,228.0</b>	<b>12,649.8</b>
- Non-controlling interest	6,639.5	3,319.9	3,801.8	1,001.7
- Shareholders of parent company	1,178.7	9,568.0	1,426.2	11,648.1



## NOTES

### 1. Information on the company and basis of preparation

The Rosenbauer Group is an internationally active corporate grouping with an Austria-based parent company, Rosenbauer International AG. Its main focus is on the production of fire fighting vehicles, the development and manufacture of fire fighting components and the equipping of both vehicles and their crews. The Group's head office is at Paschinger Strasse 90, 4060 Leonding, Austria.

These unaudited interim group financial statements as at June 30, 2010 have been drawn up in conformity with International Financial Reporting Standards (IFRS), notably with IAS 34 (Interim Financial Reporting), as adopted for use in the EU, and are based on the same reporting and valuation methods as those underlying the consolidated financial statements for 2009. Hence the condensed interim group financial statements do not contain all the information and explanatory notes stipulated by IFRS for an end-of-financial-year set of consolidated financial statements, but should be read in conjunction with the IFRS-compliant consolidated financial statements published by the Company for the financial year 2009.

These interim group financial statements have been drawn up in thousands of euros (k€), and unless expressly stated, this also applies to the figures quoted in the Notes.

### 2. Main effects of new accounting standards

With the exception of standards that have since come into force, the interim group financial statements have been prepared on the basis of the same reporting and valuation methods as those applied at December 31, 2009. No use has been made of new standards prior to their coming into force, nor, from today's perspective, are these expected to have any significant effect upon the consolidated financial statements.

### 3. Scope of consolidation

Pursuant to IAS 27, the scope of consolidation includes the same 2 domestic and 17 foreign subsidiaries as at December 31, 2009, all of which are under the legal and actual control of Rosenbauer International AG and are thus fully consolidated. The Russian production joint venture – established in 2009 with Russian partners (Production Association Fire fighting special technics; Rosenbauer share 34%) and Rosenbauer Ciansa S.L. – established in the first quarter 2009 as joint venture with the co-owner and Managing director of Rosenbauer Española (50%) – are consolidated at equity.

### 4. Seasonal fluctuations

Due to the high degree of dependency on public-sector clients, the usual pattern in the fire equipment sector is for a very high proportion of its shipments to be made in the second half of the year, and especially in the last quarter. This may give rise to very considerable differences – in terms of revenues and results – between interim reporting periods. In the period under review, there were no unusual developments over and above the seasonal fluctuation that is characteristic of the industry. More information on developments in the period under review may be found in the situation report.

### 5. Main effects of estimates

In preparing the interim group financial statements, the Executive Board made certain assumptions and estimates which have influenced the figures and recognition methods for assets, debts, income and expenses in the period under review. The actual figures may deviate from these estimates. Estimation errors had no significant effect on the financial statements in the reporting period.

## 6. Related party disclosures

There has been no change in the composition of the related parties since December 31, 2009. The following transactions were conducted with related parties in the period under review:

in k€	1-6/2010	1-6/2009
Sale of goods	12.3	6.4
Purchase of goods	1,059.1	643.6
Receivables	12.3	0.7
Liabilities	1,228.6	401.1
Rental agreement for land	54.8	1,049.0

## 7. Dividend

The Annual General Meeting held on May 21, 2010 resolved to distribute a 2009 dividend of 0.8 € per share (2008: 0.8 €), as proposed in the consolidated financial statements. The said dividend was disbursed on May 31, 2010.

## 8. Income taxes

Income taxes for the period under review have been recognized on the basis of the best available estimate of the weighted average annual income-tax rate expected for the financial year as a whole. Taxes on income for 1-6/2010 breaks down into 4,988.9 k€ (1-6/2009: 2,629.9 k€) of expense for current income taxes, and -794.2 k€ (1-6/2009: 186.0 k€) of changes in deferred income taxes.

## 9. Segment reports

The Group's internal reporting places great emphasis on keeping track of developments at the Group companies. For this reason, the geographical segments previously stated in the primary segment also constitute the reporting segments as stipulated by IFRS 8. The new segment reporting scheme thus comprises the six mandatorily reportable segments of Austria, USA, Germany, Spain, Switzerland and Asia. At Rosenbauer, revenues and EBIT are used as the basis for measuring internal performance in the reported segments. An outline of these segments, condensed in accordance with IAS 34, and explanations on the composition of, and developments, in the segments may be found in the interim Group situation report.

## 10. Events after the reporting date

No events of any consequence occurred prior to the drawing up of the Half-Year Financial Report.

## 11. Contingent claims and contingent liabilities

Rosenbauer International AG issued no letters of indemnity in favor of third parties outside the Group. Moreover, in the same way as at the year-end, there are no contingent claims and liabilities from which material claims and liabilities will result.

## 12. Resolutions at the Annual General Meeting

The 18<sup>th</sup> Annual General Meeting of Rosenbauer International AG on May 21, 2010 approved the proposed dividend (Item 7. Dividend). Ratification was given at the Annual General Meeting to the acts of the Executive and Supervisory Boards. Ernst & Young were appointed as external auditors for the financial year 2010. The authorization to buy back the company's own shares pursuant to § 65 Sect. 1 Clause 4 and 8 of AktG (Stock Corporation Act) was prolonged by a further 30 months from the date of the resolution.

It was further resolved to amend the Articles of Association, in particular to adjust them to legal changes – 2009 Company Law Amendment Act (Aktienrechts-Änderungsgesetz 2009).

### 13. Other notes

Interest-rate and foreign-exchange risks are hedged by means of derivative financial instruments such as foreign-exchange forwards and interest-rate cap instruments. In terms of their economic effect, several transactions would constitute hedges, but fail to meet the hedge accounting requirements of IAS 39. The fair-value changes in these financial instruments are recognized immediately in profit or loss in the consolidated income statement. Derivatives which meet the hedge accounting requirements of IAS 39 are employed solely as hedging instruments for safeguarding future cash flows, i.e. they are recognized under equity as cash flow hedges. At June 30, 2010, the fair value of the hedging transactions recognized in the income statement was -2,310.3 k€ (June 30, 2009: 584.3 k€), and that of the hedges recognized under equity was -11,716.0 k€ (June 30, 2009: 6,949.8 k€).

## DECLARATION BY THE LEGAL REPRESENTATIVES

These condensed interim consolidated financial statements of ROSENBAUER International AG as at June 30, 2010 have been drawn up in accordance with IFRS (as adopted in the European Union) and, to the best of our knowledge, convey a true and fair view of the asset, financial and income situation of all the enterprises included in the consolidation. The situation report gives a true and fair view of the asset, financial and income situation in terms of the information required pursuant to §87 Sects. 2 and 4 of the Austrian Stock Exchange Act ("Börsegesetz"). In the case of the present report, it was decided to dispense with audit or review by an external auditor.

Leonding, August 27, 2010  
Rosenbauer International AG



Julian Wagner  
President and  
CEO



Manfred Schwetz  
Member of the  
Executive Board



Robert Kastil  
Member of the  
Executive Board



Gottfried Brunbauer  
Member of the  
Executive Board

## CORPORATE CALENDAR 2010

**November 21, 2010** Publication of the Quarterly Report 3/2010

## DETAILS OF THE SHARE

<b>ISIN</b>	AT0000922554
<b>Reuters</b>	RBAV.VI
<b>Bloomberg</b>	ROS AV
<b>Class of shares</b>	Non-par-value shares made out to bearer
<b>ATX prime weighting</b>	0.24%

## KEY FIGURES

Rosenbauer Group		1-6/2010	1-6/2009	1-6/2008
Revenues	m€	<b>274.5</b>	240.6	215.7
thereof Austria	m€	<b>21.7</b>	26.3	21.9
thereof international	m€	<b>252.8</b>	214.3	193.8
EBIT	m€	<b>20.6</b>	15.5	18.1
EBIT margin		<b>7.5%</b>	6.4%	8.4%
EBT	m€	<b>18.8</b>	13.2	15.3
Consolidated profit	m€	<b>14.6</b>	10.4	11.9
Cash flow from operating activities	m€	<b>(19.9)</b>	(46.0)	7.2
Investments	m€	<b>4.3</b>	7.3	4.5
Order backlog (as at June 30)	m€	<b>473.8</b>	538.8	406.7
Order intake	m€	<b>246.8</b>	295.2	256.2
Employees (average) <sup>1)</sup>		<b>1,982</b>	1,841	1,680
Employees (as at June 30)		<b>2,012</b>	1,872	1,703
<b>Key balance sheet data</b>				
Total assets	m€	<b>357.2</b>	332.6	281.3
Equity in % of total assets		<b>28.0%</b>	29.3%	27.2%
Capital employed (average)	m€	<b>187.9</b>	185.4	147.9
Return on capital employed		<b>11.0%</b>	8.4%	12.2%
Return on equity		<b>18.8%</b>	14.0%	20.5%
Net debt	m€	<b>72.5</b>	92.0	56.0
Working capital	m€	<b>71.4</b>	81.7	67.5
Gearing ratio		<b>72.4%</b>	94.3%	73.3%
<b>Key stock exchange figures</b>				
Highest share price	€	<b>32.3</b>	29.8	35.4
Lowest share price	€	<b>28.7</b>	18.4	21.1
Closing price	€	<b>29.4</b>	29.0	29.5
Number of shares	m units	<b>6.8</b>	6.8	6.8
Market capitalization	m€	<b>199.9</b>	197.2	200.6
Earnings per share	€	<b>1.6</b>	1.0	1.4

<sup>1)</sup> Average number of employees in the first half year

Minimal arithmetical differences may arise from the application of commercial rounding to individual items and percentages in this report.

The English translation of the Rosenbauer Half-Year Financial Report is for convenience. Only the German text is binding.

### Published by

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