

EANS-Adhoc: Rosenbauer International AG / Brisk 2nd quarter due to increased export shipments / EBIT up 42% at 16.8 Mio EUR / 2013 expected to bring record revenues of substantially over 700 Mio EUR

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Mid Year Results/6-month report

Group_key_data		1-6/2013	1-6/2012	Change_in_%
Revenue	Mio_EUR	338.5	270.7	25%
EBIT	Mio_EUR	16.8	11.8	42%
EBIT_margin		5.0%	4.4%	14%
EBT	Mio_EUR	17.1	11.9	44%
Net_profit_for_the_period	Mio_EUR	11.7	9.5	23%
Cash_flow_from_operation_activities	Mio_EUR	(15.5)	(58.0)	
Earnings_per_share	EUR	1.4	1.2	17%
Order_intake	Mio_EUR	420.4	280.3	50%
Order_backlog_as_at_June_30	Mio_EUR	682.5	715.8	(5%)

The Rosenbauer Group posted revenues of 338.5 Mio EUR in the 1st half of 2013, a 25% increase on the corresponding period of last year (1-6/2012: 270.7 Mio EUR). This revenue growth is largely attributable to the international shipments made by Rosenbauer International AG, where capacity utilization continued to be very strong due to the high volume of orders on hand. The Group's companies in Spain and the USA were also able to lift their revenues.

Year-on-year quarterly comparison shows that revenues in the 2nd quarter considerably exceeded the previous year's figure, with revenues for the period from April to June 18% up at 183.7 Mio EUR, from 155.1 Mio EUR the year before. Fulfilling the revenue target for the year will necessitate stepped-up shipments in both the next two quarters as well.

EBIT rose to 16.8 Mio EUR year on year (1-6/2012: 11.8 Mio EUR). As well as to higher shipment volumes, this increase is also due to better gross profits on several export orders, and to greatly improved earnings in the US segment. This also led to an improvement in the EBIT margin, from 4.4% to 5.0%.

The "Finance cost" improved to an end-of-half-year figure of -1.1 Mio EUR, below the figure for the same period of last year (1-6/2012: -1.3 Mio EUR), largely due to the valuation of derivatives. At 1.4 Mio EUR, the "Result of joint ventures" remained at the previous year's level (1-6/2012: 1.5 Mio EUR). First half-year EBT rose to 17.1 Mio EUR (1-6/2012: 11.9 Mio EUR).

Based on the course of business in the first half of the year, and in view of the high volume of orders on hand, Management can confirm that the growth trajectory will be maintained. Assuming that the high volume of shipments can be fulfilled smoothly, Rosenbauer is looking for revenues of well over 700 Mio EUR, or at the least a 10% year-on-year increase. Especially in the fourth quarter, the company is once again expecting rising contributions to both revenues and earnings.

However, the high level of investment in the company's future, and the ever fiercer price competition on the market, are weighing on the EBIT margin. The additions to production space, and an optimization program launched at the Leonding site in 2012, will counter this margin trend. Management is aiming here for an improvement upon the EBIT margin of 6.0% attained in 2012.

Further inquiry note:

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