



# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

**Date of Announcement:**

**21 February 2014**

**Reference:**

**50/2014**

The following is a Company Announcement issued by Island Hotels Group Holdings plc pursuant to the Malta Financial Services Authority Listing Rules.

## Quote

The Board of Directors of Island Hotels Group Holdings p.l.c. (the Company) has today, the 21 February 2014, approved the audited financial statements for the financial year ended 31 October 2013. The Board resolved that these audited financial statements be submitted for the approval of the shareholders at the forthcoming Annual General Meeting which is scheduled to be held on 21 May 2014. The said audited financial statements will be available for viewing on the Company's website [www.islandhotels.com](http://www.islandhotels.com) or at the Company's registered address at "The Coastline Hotel", Salina Bay, Salina from the 28 February 2014. A preliminary statement of annual results is being attached herewith in terms of the Listing Rules.

The Board of Directors do not recommend the payment of a dividend for the year ended 31 October 2013.

Shareholders on the Company's share register at the Central Securities Depository of the Malta Stock Exchange as at close of business on Monday 21 April 2014 (this will include trades undertaken up to and including Monday 14 April 2014), will receive notice of the Annual General Meeting, together with the Financial Statements for the financial year ended 31 October 2013.

## Unquote

Signed:

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**Kenneth Abela**

Company Secretary

**Island Hotels Group Holdings p.l.c.**

**Registered Address:** The Coastline Hotel, Salina Bay, Salina, NXR 9030, Malta. Telephone: +356 2157 3781/4

Company Registration No.: C44855

Island Hotels Group Holdings p.l.c. is a public limited company registered in terms of the Companies Act (Cap.386 of the Laws of Malta)



# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of profit or loss

Year ended 31 October 2013

|                                                                              | Group          |                  | Holding        |                  |
|------------------------------------------------------------------------------|----------------|------------------|----------------|------------------|
|                                                                              | 2013           | 2012             | 2013           | 2012             |
|                                                                              | €              | €                | €              | €                |
| Revenue                                                                      | 35,279,603     | 33,086,418       | -              | -                |
| Staff costs                                                                  | (13,489,767)   | (13,190,090)     | -              | -                |
| Food and beverage costs                                                      | (4,289,224)    | (4,168,836)      | -              | -                |
| Other operating costs                                                        | (10,968,148)   | (10,300,039)     | (231,618)      | (251,920)        |
| Other operating income                                                       | -              | -                | 214,355        | 220,745          |
| Earnings/(loss) before interest, taxation, depreciation and amortisation     | 6,532,464      | 5,427,453        | (17,263)       | (31,175)         |
| Depreciation and amortisation                                                | (3,206,896)    | (3,330,507)      | -              | -                |
| Operating profit/(loss)                                                      | 3,325,568      | 2,096,946        | (17,263)       | (31,175)         |
| Share of losses of associates                                                | (25,000)       | (1,393)          | -              | -                |
| Investment income                                                            | 60,538         | 17,819           | 2,046,204      | 1,235,593        |
| Finance costs                                                                | (2,916,081)    | (2,947,528)      | (1,526,754)    | (1,491,145)      |
| Profit/(loss) before tax                                                     | 445,025        | (834,156)        | 502,187        | (286,727)        |
| Income tax credit/(expense)                                                  | 109,694        | (155,116)        | (65,494)       | (29,853)         |
| <b>Profit/(loss) for the year</b>                                            | <b>554,719</b> | <b>(989,272)</b> | <b>436,693</b> | <b>(316,580)</b> |
| Profit/(loss) for the year attributable to the owners of the holding company | 554,719        | (989,272)        | 436,693        | (316,580)        |
| <b>Basic/diluted earnings/(loss) per share</b>                               | <b>0.015</b>   | <b>(0.027)</b>   |                |                  |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of profit or loss and other comprehensive income

Year ended 31 October 2013

|                                                                                                            | Group            |                  | Holding        |                  |
|------------------------------------------------------------------------------------------------------------|------------------|------------------|----------------|------------------|
|                                                                                                            | 2013             | 2012             | 2013           | 2012             |
|                                                                                                            | €                | €                | €              | €                |
| <b>Profit/(loss) for the year</b>                                                                          | <b>554,719</b>   | <b>(989,272)</b> | <b>436,693</b> | <b>(316,580)</b> |
| <b>Other comprehensive (expense)/income:</b>                                                               |                  |                  |                |                  |
| Exchange differences on translating foreign operations                                                     | (820,440)        | 1,278,859        | -              | -                |
| <b>Total comprehensive (expense)/income for the year</b>                                                   | <b>(265,721)</b> | <b>289,587</b>   | <b>436,693</b> | <b>(316,580)</b> |
| <b>Total comprehensive (expense)/income for the year attributable to the owners of the holding company</b> | <b>(265,721)</b> | <b>289,587</b>   | <b>436,693</b> | <b>(316,580)</b> |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of financial position

31 October 2013

|                                                                 | Group              |                    | Holding           |                   |
|-----------------------------------------------------------------|--------------------|--------------------|-------------------|-------------------|
|                                                                 | 2013               | 2012               | 2013              | 2012              |
|                                                                 | €                  | €                  | €                 | €                 |
| <b>ASSETS AND LIABILITIES</b>                                   |                    |                    |                   |                   |
| <b>Non-current assets</b>                                       |                    |                    |                   |                   |
| Goodwill                                                        | 33,147,407         | 33,949,830         | -                 | -                 |
| Other intangible assets                                         | 725,684            | 748,819            | -                 | -                 |
| Property, plant and equipment                                   | 86,010,457         | 85,024,765         | -                 | -                 |
| Investments in subsidiaries                                     | -                  | -                  | 52,801,199        | 52,801,199        |
| Investment in associates                                        | 150                | 150                | -                 | -                 |
| Investments in jointly controlled entities                      | -                  | -                  | 17,314,460        | 17,070,960        |
| Loans and receivables                                           | 8,970,321          | 8,169,141          | 3,432,970         | 2,429,695         |
|                                                                 | <u>128,854,019</u> | <u>127,892,705</u> | <u>73,548,629</u> | <u>72,301,854</u> |
| <b>Current assets</b>                                           |                    |                    |                   |                   |
| Inventories                                                     | 1,224,929          | 1,211,641          | -                 | -                 |
| Trade and other receivables                                     | 10,085,145         | 8,673,516          | 4,239,464         | 2,786,190         |
| Loans and receivables                                           | 94,264             | -                  | 1,060,642         | 480,042           |
| Current taxation                                                | 217,734            | 25,914             | 117,102           | 14,175            |
| Cash and cash equivalents                                       | 664,930            | 1,013,711          | 22,765            | -                 |
|                                                                 | <u>12,287,002</u>  | <u>10,924,782</u>  | <u>5,439,973</u>  | <u>3,280,407</u>  |
| <b>Total assets</b>                                             | <u>141,141,021</u> | <u>138,817,487</u> | <u>78,988,602</u> | <u>75,582,261</u> |
| <b>EQUITY AND LIABILITIES</b>                                   |                    |                    |                   |                   |
| <b>Equity attributable to the owners of the holding company</b> |                    |                    |                   |                   |
| Share capital                                                   | 36,583,660         | 36,340,160         | 36,583,660        | 36,340,160        |
| Currency translation reserve                                    | 85,197             | 905,637            | -                 | -                 |
| (Accumulated losses)/retained earnings                          | (465,641)          | (776,860)          | 504,185           | 67,492            |
| <b>Total equity</b>                                             | <u>36,203,216</u>  | <u>36,468,937</u>  | <u>37,087,845</u> | <u>36,407,652</u> |
| <b>Non-current liabilities</b>                                  |                    |                    |                   |                   |
| Bank loans                                                      | 25,222,246         | 26,822,688         | 9,384,001         | 8,303,823         |
| Other financial liabilities                                     | 25,725,356         | 23,554,758         | 30,140,386        | 28,956,941        |
| Trade and other payables                                        | 4,738,226          | 4,210,634          | -                 | -                 |
| Deferred tax liabilities                                        | 11,814,605         | 11,918,175         | -                 | -                 |
|                                                                 | <u>67,500,433</u>  | <u>66,506,255</u>  | <u>39,524,387</u> | <u>37,260,764</u> |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of financial position (continued)

31 October 2013

|                                     | Group                     |                           | Holding                  |                          |
|-------------------------------------|---------------------------|---------------------------|--------------------------|--------------------------|
|                                     | 2013                      | 2012                      | 2013                     | 2012                     |
|                                     | €                         | €                         | €                        | €                        |
| <b>Current liabilities</b>          |                           |                           |                          |                          |
| Trade and other payables            | 19,199,815                | 17,601,801                | 428,132                  | 447,713                  |
| Bank overdrafts and loans           | 15,772,138                | 15,472,437                | 1,450,651                | 939,114                  |
| Current taxation                    | 45,489                    | 2,871                     | -                        | -                        |
| Other financial liabilities         | 2,419,930                 | 2,765,186                 | 497,587                  | 527,018                  |
|                                     | <u>37,437,372</u>         | <u>35,842,295</u>         | <u>2,376,370</u>         | <u>1,913,845</u>         |
| <b>Total liabilities</b>            | <u>104,937,805</u>        | <u>102,348,550</u>        | <u>41,900,757</u>        | <u>39,174,609</u>        |
| <b>Total equity and liabilities</b> | <u><u>141,141,021</u></u> | <u><u>138,817,487</u></u> | <u><u>78,988,602</u></u> | <u><u>75,582,261</u></u> |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statement of changes in equity - Group

Year ended 31 October 2013

### Group

|                                                         | Equity attributable to the owners of<br>the holding company |                                         |                                                       |                   |
|---------------------------------------------------------|-------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------|-------------------|
|                                                         | Share<br>capital<br>€                                       | Currency<br>translation<br>reserve<br>€ | (Accumulated<br>losses)/<br>retained<br>earnings<br>€ | Total<br>€        |
| Balance at 31 October 2011                              | 36,340,160                                                  | (204,152)                               | 43,342                                                | 36,179,350        |
| Reclassification of<br>exchange difference              | -                                                           | (169,070)                               | 169,070                                               | -                 |
| Loss for the year                                       | -                                                           | -                                       | (989,272)                                             | (989,272)         |
| Other comprehensive<br>income for the year              | -                                                           | 1,278,859                               | -                                                     | 1,278,859         |
| Total comprehensive income/<br>(expense) for the year   | -                                                           | 1,278,859                               | (989,272)                                             | 289,587           |
| <b>Balance at 31 October 2012</b>                       | <b>36,340,160</b>                                           | <b>905,637</b>                          | <b>(776,860)</b>                                      | <b>36,468,937</b> |
| Issue of ordinary<br>shares                             | 243,500                                                     | -                                       | (243,500)                                             | -                 |
| Profit for the year                                     | -                                                           | -                                       | 554,719                                               | 554,719           |
| Other comprehensive<br>expense for the year             | -                                                           | (820,440)                               | -                                                     | (820,440)         |
| Total comprehensive<br>(expense)/income<br>for the year | -                                                           | (820,440)                               | 554,719                                               | (265,721)         |
| <b>Balance at 31 October 2013</b>                       | <b>36,583,660</b>                                           | <b>85,197</b>                           | <b>(465,641)</b>                                      | <b>36,203,216</b> |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statement of changes in equity – Holding company

Year ended 31 October 2013

### Holding company

|                                                   | Share<br>capital<br>€ | Retained<br>earnings<br>€ | Total<br>€        |
|---------------------------------------------------|-----------------------|---------------------------|-------------------|
| Balance at 31 October 2011                        | 36,340,160            | 384,072                   | 36,724,232        |
| Loss/total comprehensive expense<br>for the year  | -                     | (316,580)                 | (316,580)         |
| <b>Balance at 31 October 2012</b>                 | <b>36,340,160</b>     | <b>67,492</b>             | <b>36,407,652</b> |
| Issue of ordinary shares                          | 243,500               | -                         | 243,500           |
| Profit/total comprehensive income<br>for the year | -                     | 436,693                   | 436,693           |
| <b>Balance at 31 October 2013</b>                 | <b>36,583,660</b>     | <b>504,185</b>            | <b>37,087,845</b> |

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# COMPANY ANNOUNCEMENT

ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of cash flows

Year ended 31 October 2013

|                                                          | Group              |                    | Holding            |                    |
|----------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                          | 2013               | 2012               | 2013               | 2012               |
|                                                          | €                  | €                  | €                  | €                  |
| <b>Cash flows from operating activities</b>              |                    |                    |                    |                    |
| Profit/(loss) before tax                                 | 445,025            | (834,156)          | 502,187            | (286,727)          |
| <i>Adjustments for:</i>                                  |                    |                    |                    |                    |
| Depreciation and amortisation                            | 3,206,896          | 3,330,507          | -                  | -                  |
| Movement in provision for bad debts                      | 2,266              | (30,972)           | -                  | -                  |
| Bad debts written off                                    | 31,045             | 54,037             | -                  | -                  |
| Loss on disposal of property, plant and equipment        | 56,492             | 23,981             | -                  | -                  |
| Share of losses of associates                            | 25,000             | 1,393              | -                  | -                  |
| Interest income                                          | (60,538)           | (17,819)           | (123,127)          | (134,564)          |
| Dividend income                                          | -                  | -                  | (1,923,077)        | (1,101,029)        |
| Interest expense                                         | 2,916,081          | 2,947,528          | 1,526,754          | 1,491,145          |
| Operating profit/(loss) before working capital movements | 6,622,267          | 5,474,499          | (17,263)           | (31,175)           |
| Movement in inventory                                    | (13,288)           | (73,122)           | -                  | -                  |
| Movement in trade and other receivables                  | (1,444,940)        | (602,523)          | (1,453,274)        | (998,099)          |
| Movement in trade and other payables                     | 1,860,712          | 2,059,162          | (19,581)           | (89,869)           |
| Cash flows from operations                               | 7,024,751          | 6,858,016          | (1,490,118)        | (1,119,143)        |
| Interest paid                                            | (2,651,187)        | (2,880,172)        | (1,526,754)        | (1,491,145)        |
| Taxation paid                                            | (138,937)          | (138,612)          | (168,421)          | (11,600)           |
| <i>Net cash flows from operating activities</i>          | <b>4,234,627</b>   | <b>3,839,232</b>   | <b>(3,185,293)</b> | <b>(2,621,888)</b> |
| <b>Cash flows from investing activities</b>              |                    |                    |                    |                    |
| Purchase of property, plant and equipment                | (4,242,418)        | (1,418,052)        | -                  | -                  |
| Purchase of intangible assets                            | (105,079)          | (295,378)          | -                  | -                  |
| Proceeds from sale of property, plant and equipment      | 119,752            | 129,444            | -                  | -                  |
| Grants receivable in respect of capital expenditure      | -                  | 93,153             | -                  | -                  |
| Movement in loans and other receivables                  | (895,444)          | -                  | (1,583,875)        | 946,767            |
| Dividends received                                       | -                  | -                  | 1,923,077          | 1,101,029          |
| Payment for the issued share capital of an associate     | (25,000)           | -                  | -                  | -                  |
| Interest received                                        | 60,538             | 17,819             | 123,127            | 134,564            |
| <i>Net cash flows from investing activities</i>          | <b>(5,087,651)</b> | <b>(1,473,014)</b> | <b>462,329</b>     | <b>2,182,360</b>   |
| <b>Cash flows from financing activities</b>              |                    |                    |                    |                    |
| Movement in bank loans                                   | (1,087,854)        | (3,224,887)        | 1,591,715          | 830,052            |
| Transfer to sinking fund reserve                         | -                  | (23,000)           | -                  | (23,000)           |
| Movement in related party balances                       | 1,609,978          | 279,541            | 1,154,014          | 192,321            |
| Movement in obligations under finance lease              | 215,364            | -                  | -                  | -                  |
| <i>Net cash flows from financing activities</i>          | <b>737,488</b>     | <b>(2,968,346)</b> | <b>2,745,729</b>   | <b>999,373</b>     |

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ISLAND HOTELS

GROUP HOLDINGS PLC

## Statements of cash flows (continued)

Year ended 31 October 2013

|                                                        | Group               |                     | Holding       |           |
|--------------------------------------------------------|---------------------|---------------------|---------------|-----------|
|                                                        | 2013                | 2012                | 2013          | 2012      |
|                                                        | €                   | €                   | €             | €         |
| Net movement in cash and cash equivalents              | (115,536)           | (602,128)           | 22,765        | 559,845   |
| Cash and cash equivalents at the beginning of the year | (10,267,390)        | (9,677,495)         | -             | (559,845) |
| Effect of foreign exchange rate changes                | (20,358)            | 12,233              | -             | -         |
| Cash and cash equivalents at the end of the year       | <u>(10,403,284)</u> | <u>(10,267,390)</u> | <u>22,765</u> | <u>-</u>  |

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# COMPANY ANNOUNCEMENT

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GROUP HOLDINGS PLC

## Commentary on Financial Statements for year ended 31 October 2013

### Background

The group's business remains unchanged and comprises the ownership and operation of hotels in Malta and the provision of accommodation, catering and related services. The group is made up of a holding company that acts as an investment company, together with its subsidiaries and jointly controlled entities.

### Review of Business

The results of the group in this preliminary statement represent the results of the holding company together with those of its subsidiaries and its share of jointly controlled entities for the year ended 31 October 2013.

The group's operating profit before tax of €445,025 was achieved in international market conditions which remain challenging. Tourist arrivals in Malta were better than expected in 2013 and these led to marginal increases in hotel occupancy levels. Increases in hotel occupancy however did not mirror the increase in arrivals due to higher percentages of tourists using non-hotel accommodation. Hotel income improved and this, together with an internal drive on cost efficiencies, translated to better operating margins. Sales of vacation ownership were at similar levels to the previous year. The focus in relation to vacation ownership during the year was on margins and cost efficiencies which did not have a negative effect on sales volumes. These enhanced operating results in both the hotel side of the business and in vacation ownership, were the main contributors to a €1.2 million turnaround in the pre-tax result from last year's negative €834,156. The group maintained its market leading position in event catering and investment in this side of the business continued with further openings of COSTA Coffee outlets. The effect of this growth area on group profits is expected to be felt when the initial investments take their full effect.

The drive towards enhanced margins and growth continues. In light of the former objective the group has just announced its intention to dispose of an asset which no longer fits into the tourism segment in which the group feels it is best suited. A promise of sale agreement for the sale of Coastline Hotel Limited has been signed and the sale is due to be completed later in this current financial year at a price of € 14 million which reflects the fair value of the assets disposed of. On the growth front the group, through its investment in Buttigieg Holdings Ltd, was recently successful in an international tender issued by COSTA International Limited, a UK company, for the exclusive rights to open COSTA Coffee outlets in Spain (East Coast), the Balearic Islands and the Canary Islands. This project is expected to commence in this current financial year.

The group's efforts at raising fresh equity have continued. This is not proving easy in the extremely difficult international market conditions but the efforts will continue, driven by the prospects of the high-end Oasis project, the plans to further up-scale existing stock and, now, the COSTA Spain venture. In this regard the group is also planning the issuance of a new bond on the local market. The focus of growth of the Group going forward will be on the five star hotel market locally, vacation ownership, event catering and the development of the Costa Coffee brand in Malta and Internationally.

In terms of Listing Rule 5.54.6, the financial information of the company and the group for the year ended 31 October 2013 contained within this company announcement has been agreed with the group's auditors and has been extracted from the audited financial statements of the group which were approved by the board of directors on the 21 February 2014.

- END -

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