

EANS-Adhoc: Quanmax AG continues to show gratifying figures after nine months

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Quanmax AG continues to show gratifying figures after nine months

- sales touches 232.3 million Euros (66.2 million Euros in the previous year)
- gross margin increases to 35.7 percent (30.5 percent in the previous year)
- consolidated profit is 7.4 million Euros (3.9 million euros in the previous year)
- convincing operating cash flow of 2.7 million Euros (0.2 million Euros in the previous year)

Linz, 12.11.2012. Quanmax AG (www.quanmax.ag) continues its positive development trend even in the third quarter of 2012: With a sales of 74.1 million Euros (22.6 million Euros in the previous year), a sales revenue of 232.3 million Euros (66.2 million Euros in the previous year) could be achieved after nine months. In addition to the S&T Solutions business which contributed 150.3 million Euros (was not part of the group in the previous year), the major sales drivers with a contribution of 26.0 million Euros (16.6 million Euros in the previous year) were products from the "appliances" segment. Because of the change in product mix with a higher share of solutions and proprietary technology, the gross margin could be increased once again: To 35.9 percent (34.5 percent in the previous year) in the third quarter and to 35.7 percent (30.5 percent in the previous year) after nine months.

EBITA of the Quanmax Group was 3.1 million Euros in the third quarter and 11.1 million Euros in the first nine months (2.3 million Euros and 5.4 million Euros respectively in the previous year). The consolidated profit was 1.8 million Euros in the third quarter and 7.4 million Euros in the first nine months (1.6 million Euros and 3.9 million Euros respectively in the previous year).

The liquid assets of the entire Quanmax group was 24.7 million Euros on 30.9.2012 (29.9 million Euros on 31.12.2011). Owing to a strong third quarter, the operating cash flow was 3.3 million Euros (1.2 million Euros in the previous year) and 2.7 million Euros (-0.2 million Euros in the previous year) in the first nine months. The financing liabilities was 48.5 million Euros (53.5 million Euros on 31.12.2011). The equity capital of the group was 60.6 million Euros (54.6 million Euros on 31.12.2011). The equity ratio of the group increased to 32.7 percent compared to 24.0 percent at the end of 2011. The short-term orders on hand amounted to 79.1 million Euros on 30.09.2012, the projects in the pipeline amounted to 203.9 million Euros. The figures of the last nine months and the orders on hand corroborate the annual expectations: The management therefore reconfirms the sales target of 330 million Euros and 10 million Euros consolidated profit for the current fiscal year, in spite of the merger costs.

About Quanmax AG:

Quanmax AG (ISIN AT0000A0E9W5/WKN A0X9EJ) which is listed in the Prime Standard of the Frankfurt Stock Exchange, is a systems-supplier who also provides proprietary technology and is one of the largest suppliers of IT products and IT solutions in Central and Eastern Europe. On the 5th and 6th of November 2012, the extraordinary general meetings of Quanmax AG and S&T System Integration & Technology Distribution AG, decided that S&T System Integration & Technology Distribution AG will be merged with Quanmax AG.

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