

## Greg Scheu appointed Executive Committee member responsible for acquisition integration and North America

**Group EC member to focus on realizing value from acquisitions and driving profitable growth in the expanded North America business**

Zurich, Switzerland, Oct. 22, 2013 – ABB, the leading power and automation technology group, is realigning responsibilities in its Group Executive Committee (EC) to put a strong focus on acquisition integration and the significantly expanded North American business portfolio.

Under these changes, Greg Scheu, who is currently responsible for Marketing and Customer Solutions (MC) on the EC, will lead the Group's acquisition integration efforts and take over responsibility for North America including the United States, ABB's largest geographical market. Scheu will retain responsibility for ABB's service business, while the remaining activities of MC will be further developed by other members of the EC. All changes will be effective November 1, 2013.

"Greg has proven to be a successful team-oriented leader in ABB's power and automation businesses in multiple divisional operating roles over many years. He has delivered strong results as the Baldor and Thomas & Betts integration leader, as well as in his current EC role responsible for Marketing and Customer Solutions," said Chief Executive Officer Ulrich Spiesshofer.

"Greg's appointment to this realigned role on the EC signals our strong commitment to realizing the value of our acquisitions through best-in-class business integration, as well as to profitable growth in North America where ABB has made great progress in market presence and scale over the past years," he added. "Marketing and Customer Solutions has been an important organizational setup to get ABB to the next level of maturity and performance in cross-business collaboration and customer focus. It is now time to drive Group-wide collaboration in a stronger business-led setup."

Scheu joined ABB in 2001 and has 29 years of experience in the power and automation industry, with a strong focus on North America. He previously worked for Rockwell Automation and Westinghouse Electric.

"I am very excited about the opportunity to lead ABB's North America business, global acquisition integration and service businesses," said Scheu. "I look forward to taking these important areas to the next level of profitable growth."

Enrique Santacana, currently Country Manager in the US and Regional Manager in both the North and South America regions, will focus on profitable growth in South America.

ABB ([www.abb.com](http://www.abb.com)) is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 145,000 people.

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