



Financial Results 9M 2012

Hanover – October 31, 2012

AGENDA

- 1) Corporation Highlights
- 2) Automotive Group
- 3) Rubber Group
- 4) Indebtedness and Cash Flow
- 5) Outlook
- 6) Back-up & Fact Sheets 2010 – 9M 2012

Corporation Highlights

Most Important KPIs 9M 2012

- ▶ **Sales up by 9% to €24.6 bn**; organic sales growth 6%
- ▶ **Adj. EBIT* margin at 10.9%** - adj. EBIT* at €2,662 mn up by 20% (PPA and special effects: -€294 mn)
- ▶ **NIAT** up by 63% to €1.45 bn** mainly due to higher EBIT, reduced interest expenses and tax rate
- ▶ **Free cash flow of +€168 mn** better than normal seasonal pattern
- ▶ **Net indebtedness slightly up on YE 2011 to €6.8 bn due to €300 mn dividend payment**; Gearing down to 78% and leverage ratio*** down to 1.27
- ▶ Accelerated value creation: trailing **ROCE improved to 17.9%**

* Before amortization of intangibles from PPA, consolidation and special effects ** Attributable to the shareholders of the parent

*** Leverage covenant ratio as defined in syndicated loan facilities

Corporation Highlights

Divisional Highlights 9M 2012

Automotive Group

- ▶ **Chassis & Safety** at 9.6% adj. EBIT* margin mainly due to negative impact from rare earths metal prices and mix effects; sales up by 10%
- ▶ **Powertrain** at 4.6% adj. EBIT* margin; sales growth slowed to 7% due to weak demand in Southern Europe and for Electric Vehicle – reported EBIT at €82 mn
- ▶ **Interior** at 8.6% adj. EBIT* margin; sales up by 6%
- ▶ **Automotive Group** adj. EBIT* margin at 7.7%; organic sales growth at 5% YOY 2%-points above PC & LT** production in EU & NAFTA combined; 2/3 of ww global production growth stem from recovery in Japan

Rubber Group

- ▶ **Tires** adj. EBIT* margin at 17.6% up 420 bps YOY; PLT volumes flat after 9M 2012 despite weak replacement markets (PC & LT** replacement EU -10% / NAFTA -3%; CV*** replacement EU -19% / NAFTA -6%)
 - ▶ **CVT** at 11.4% EBIT margin, volumes up by 2% in 9M 2012
- ▶ **ContiTech** adj. EBIT* margin slightly down YOY to 12.4% mainly due to higher raw material costs stemming from synthetic rubber prices; organic sales growth at 2%
- ▶ **Rubber Group** achieved 8% organic sales growth and 16.3% adj. EBIT* margin; volume outlook reduced to 1% - 2% growth because of weak replacement markets; reassuring start to winter season and some help from raw materials in Q4 2012

* Before amortization of intangibles from PPA, consolidation and special effects

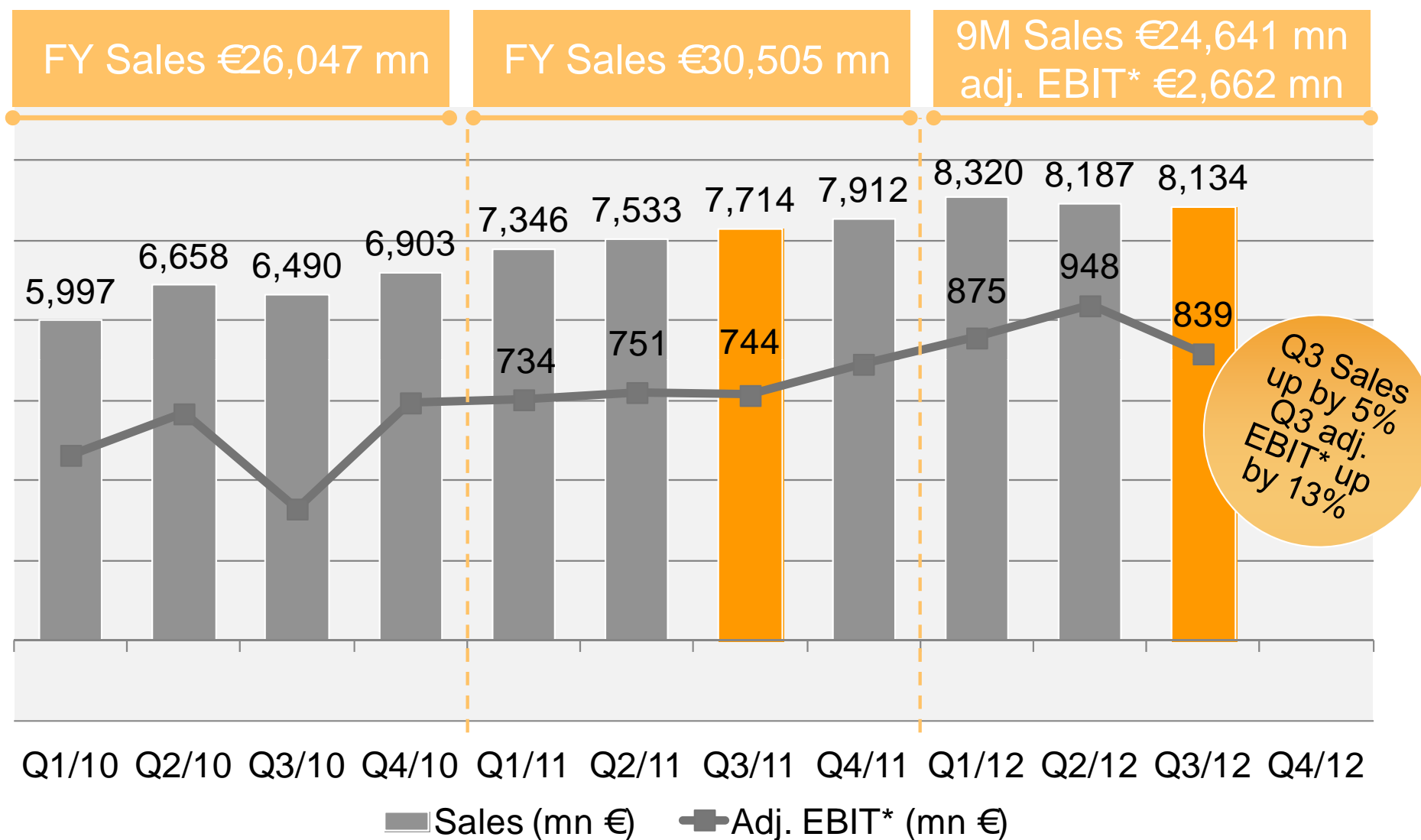
** Passenger Cars & Light truck

*** Commercial Vehicles

1)

Corporation Highlights

Sales and Adj. EBIT* by Quarter

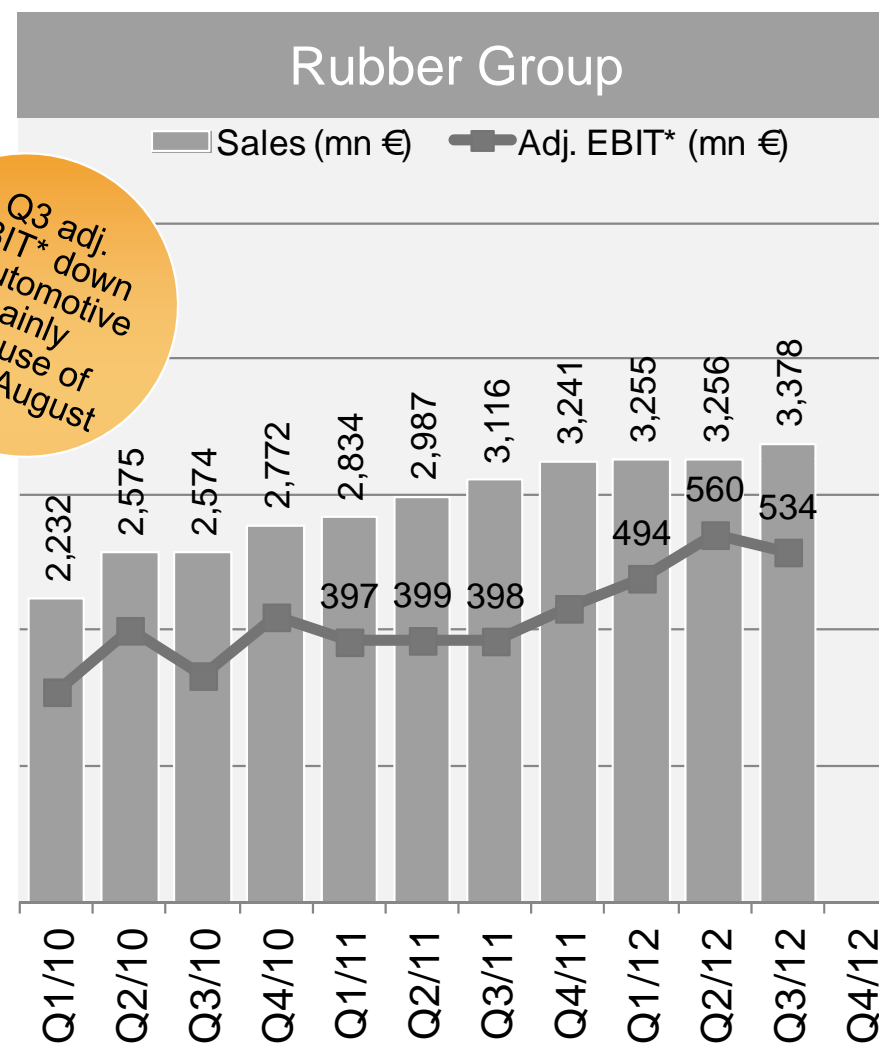
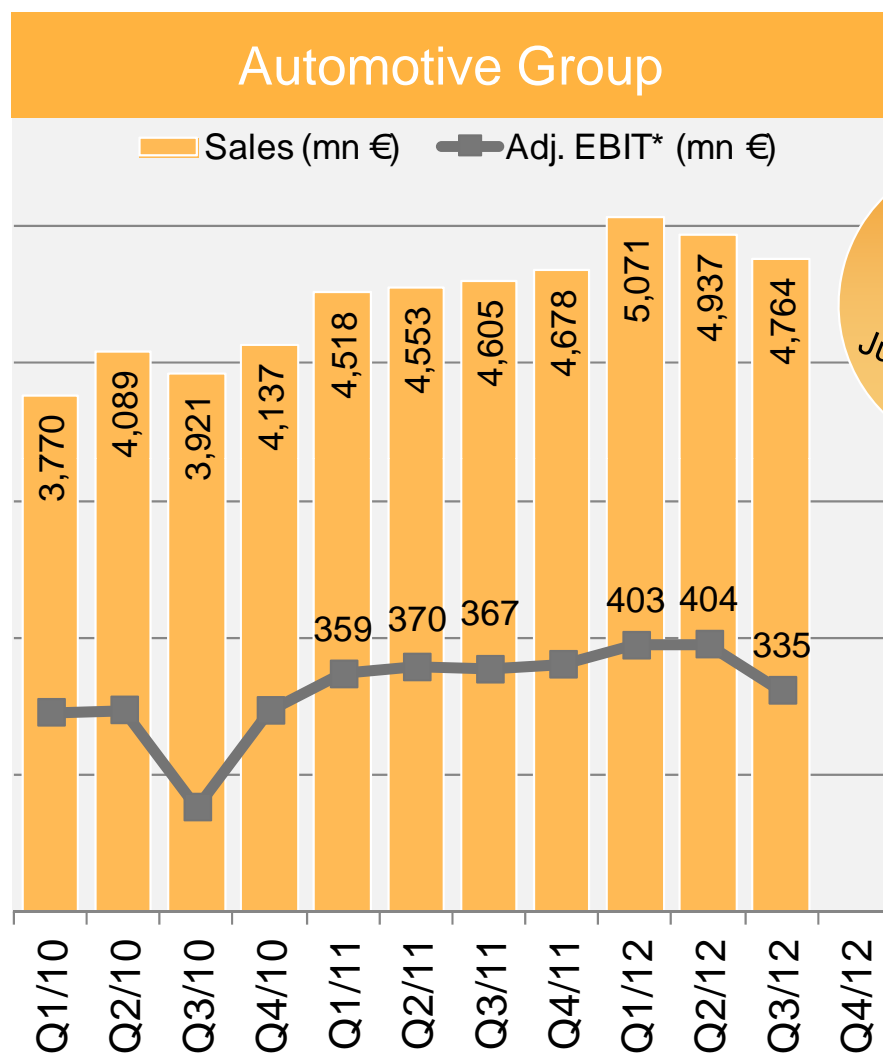


* Before amortization of intangibles from PPA, consolidation and special effects

1)

Corporation Highlights

Automotive and Rubber Group by Quarter

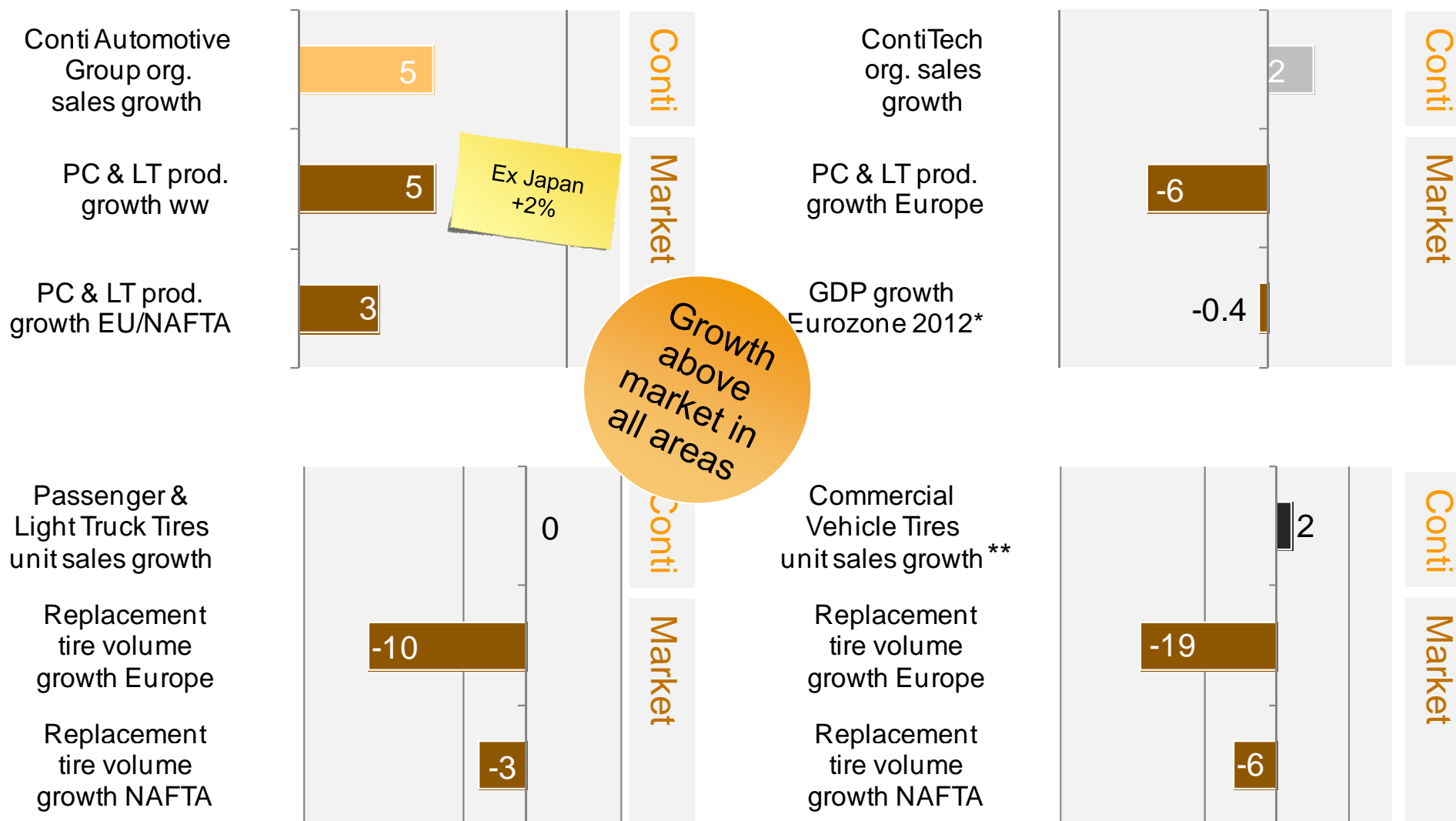


* Before amortization of intangibles from PPA, consolidation and special effects

1)

Corporation Highlights

Growth Profile 9M 2012 (in %)



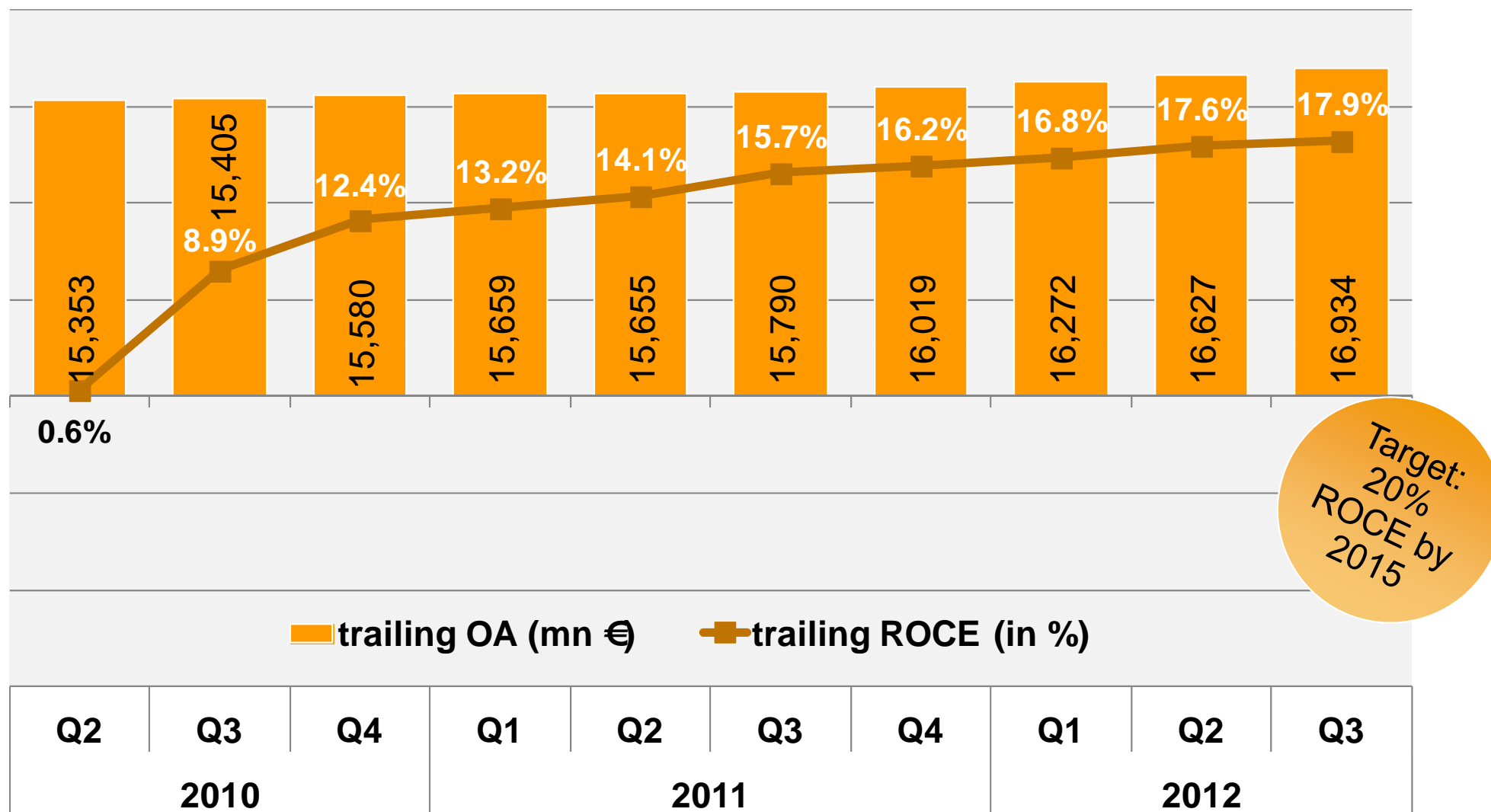
* According to IMF (WEO Update October 2012)

** -4% unit sales excluding Conti India Ltd.

1)

Corporation Highlights

Accelerated Value Creation



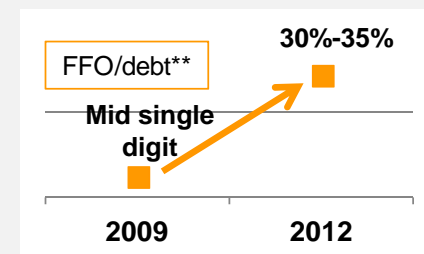
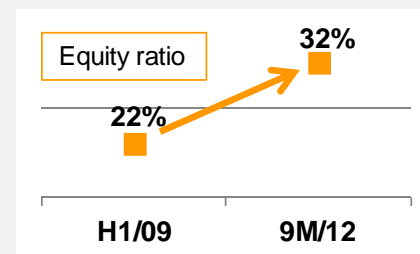
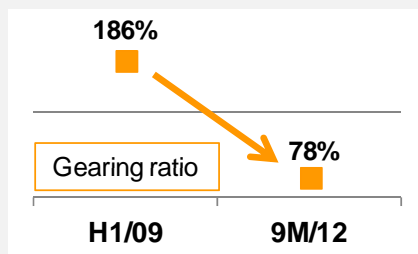
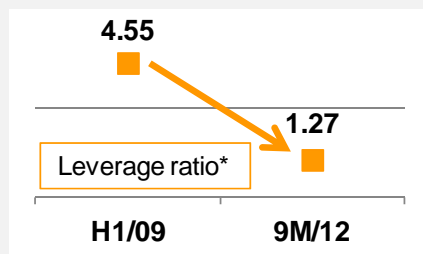
Note: Trailing ROCE is calculated as reported EBIT for the last twelve months (LTM) divided by average operating assets (OA) incl. goodwill amounting to €5.7 bn at Sept. 30, 2012

1)

Corporation Highlights

Stand-Alone Credit Profile Back in Investment Grade

- ▶ Since mid 2009 Continental's credit rating continuously improved due to the strong recovery of business operations:



** acc. to S&P

- ▶ Continental's current credit rating is:

- ▶ Moody's since Sept. 28, 2012: Ba2 outlook positive
- ▶ S&P since May 16, 2012: BB- outlook positive
- ▶ Fitch since May 15, 2012: BB outlook stable

- ▶ In addition S&P as well as Fitch see Continental's credit rating on a stand-alone basis back in investment grade

- ▶ S&P (May 16, 2012): "We assess Continental's Stand-Alone Credit Profile (SACP) as BBB-. The SACP is not a rating but a component of the rating."
- ▶ Fitch (May 15, 2012): "On a stand-alone basis, Fitch assesses Continental's rating to be consistent with a low 'BBB' rating."
- ▶ Moody's acknowledges that current leverage ratio and EBIT margins, would indicate a higher rating than the current Ba2 Rating

▶ Continental successfully places first USD Bond

- ▶ Issuer: Continental Rubber of America, Corp.
- ▶ Issue: Senior Secured Notes
- ▶ Principal amount: \$950.0 mn – amount was significantly oversubscribed
- ▶ Rating: S&P: BB-; Moody's: Initially Ba3 – changed to Ba2 on Sept. 28, 2012
- ▶ Coupon: 4.5% – 300 bps below the average interest rate of bonds issued in 2010
- ▶ Maturity: Sept. 15, 2019

▶ Issuance further improves Continental maturity profile and funding sources

▶ Helps to finance tire expansion in “The Americas”

▶ Term loan* under the Syndicated Facility is reduced to about €2.1 bn

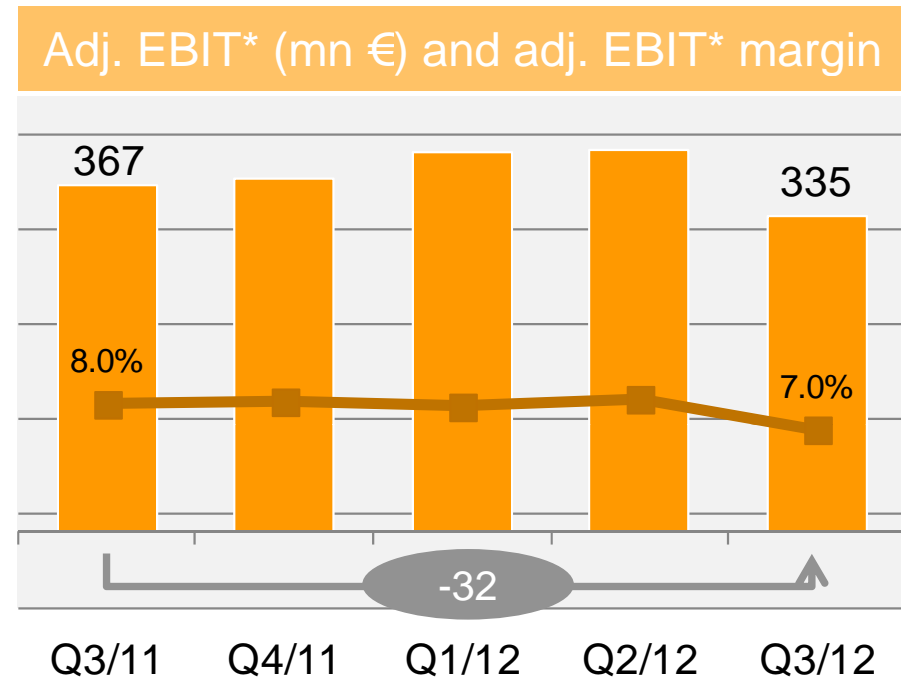
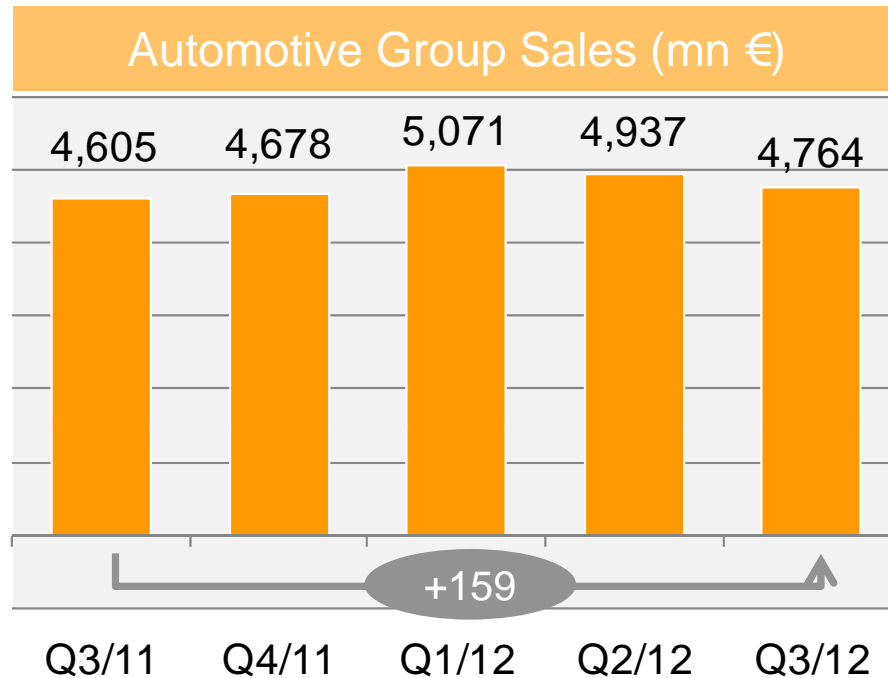
- ▶ Next step: 2014 maturities (term loan and revolving credit facility) will be addressed latest in early 2013

* Was €2.875 bn as of June 30, 2012

2)

Automotive Group

Adj. EBIT* Margin Dropped by 100 bps in Q3 2012



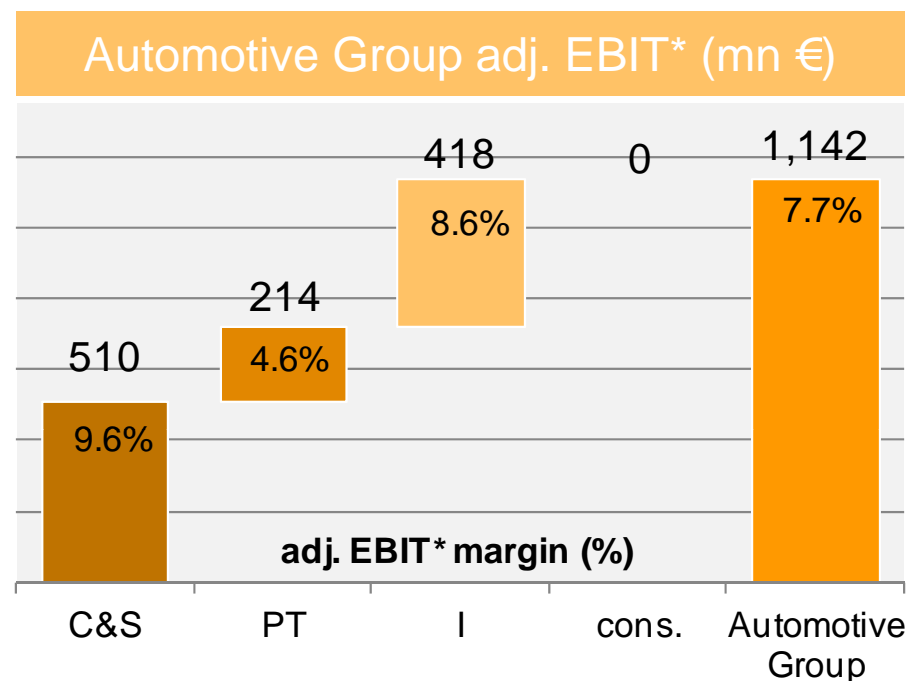
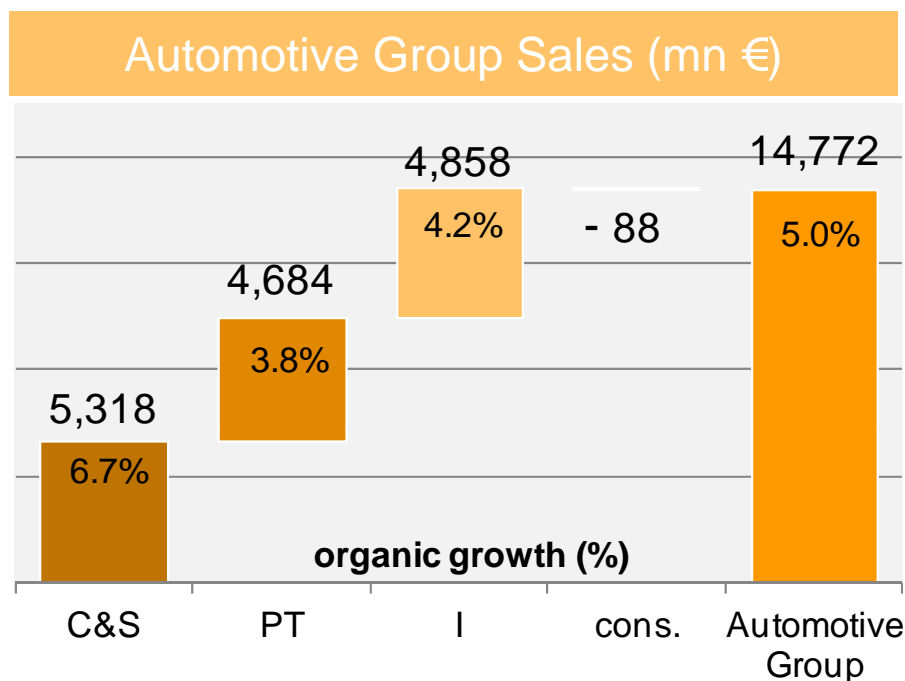
- ▶ Sales increased by €159 mn in Q3 2012 mainly driven by F/X; no organic sales growth achieved in Q3 2012 mainly because of softness in Powertrain
- ▶ Adj. EBIT* margin down due to higher fix cost and rare earths prices; Powertrain and Chassis & Safety with no operating leverage** in Q3 2012; Interior sustained at 18%
- ▶ Sequentially sales are expected to stay flat in Q4 2012 while adj. EBIT* is expected to be flat YOY

* Before amortization of intangibles from PPA, consolidation and special effects ** Operating leverage = delta adj. EBIT* divided by delta sales

2)

Automotive Group

Solid Growth and Solid Margin Levels After 9M 2012



Reported sales chg.

- ▶ C&S: 10.4%
- ▶ PT: 7.0%
- ▶ I: 6.4%
- ▶ Automotive Group: 8.0%

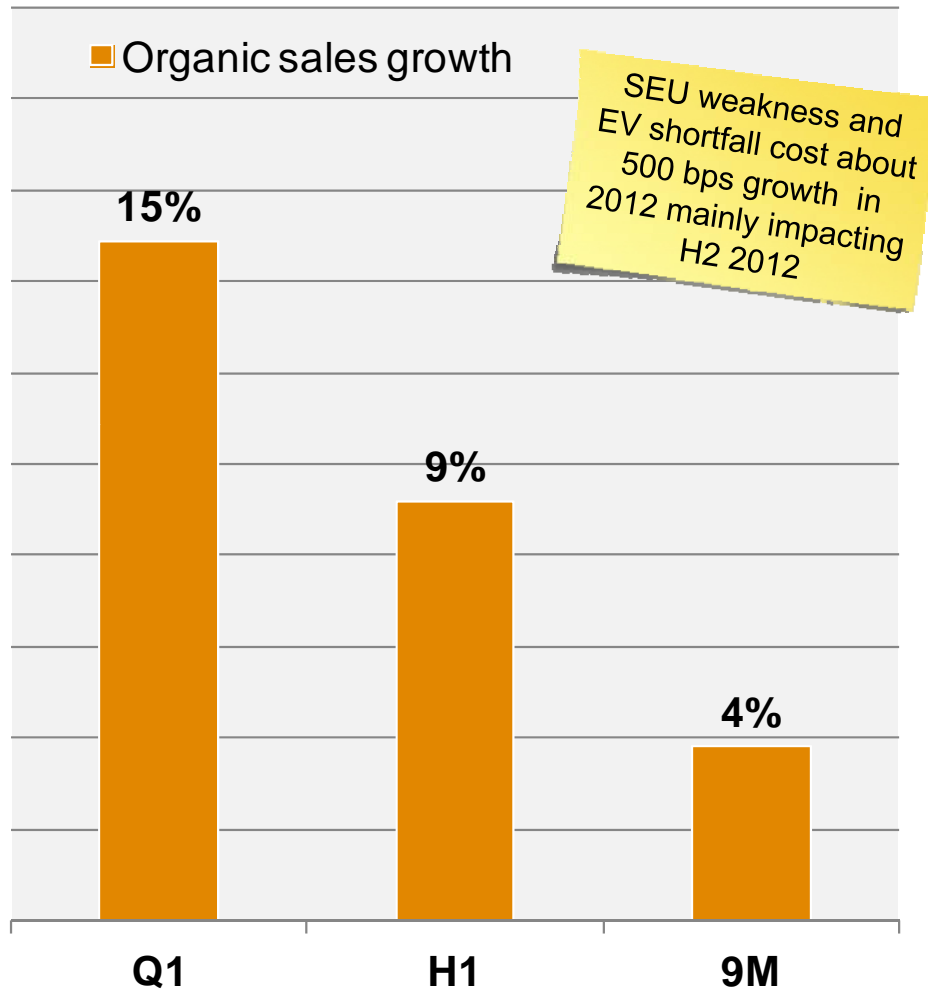
- ▶ Reported EBITDA: €1,758 mn (11.9% of sales)
- ▶ Reported EBIT: €824 mn (5.6% of sales)
- ▶ R&D: €1,152 mn (7.8% of sales)
- ▶ Capex: €626 mn (4.2% of sales)

* Before amortization of intangibles from PPA, consolidation and special effects

2)

Automotive Group

Current Softness in Powertrain will End in 2013

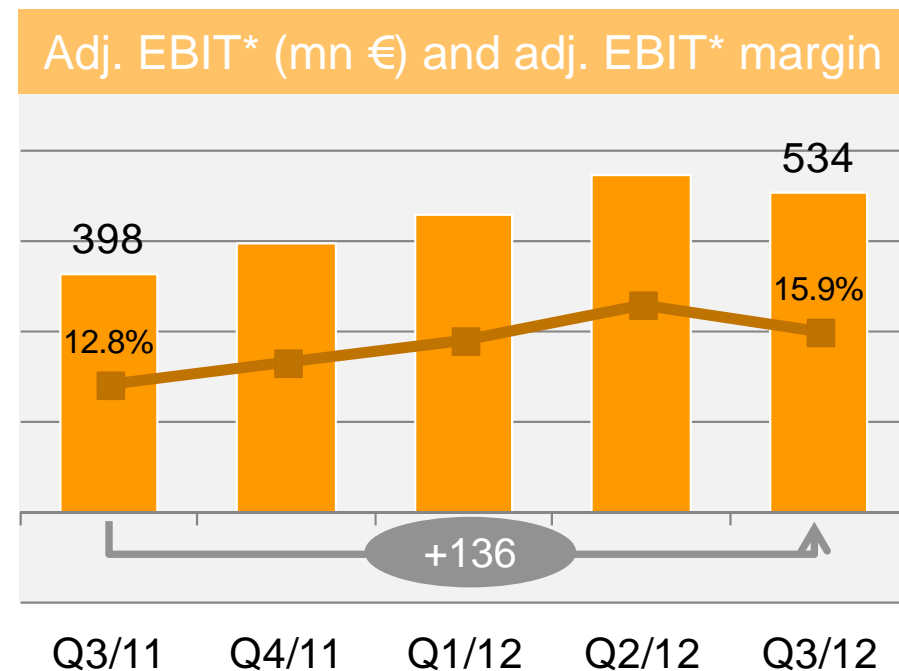
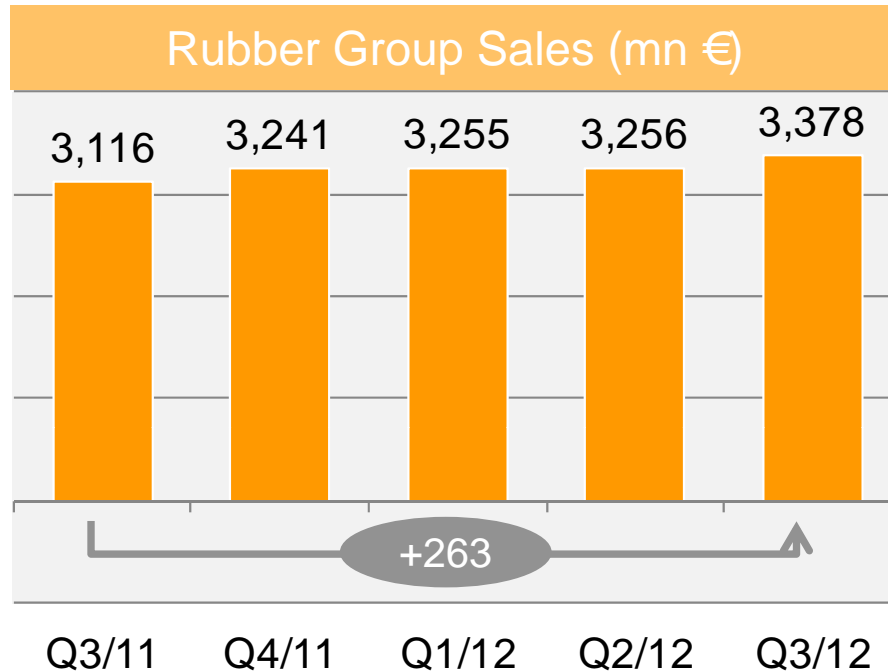


- ▶ Organic sales growth slowed from 15% in Q1 to 4% after 9M in Powertrain
- ▶ Weakness in Southern European (SEU) markets as well as disappointing demand for EV & HEVs mainly responsible for the decline in 2012:
 - ▶ Volume decrease diesel systems for small engines in European market (mainly southern Europe) will total about €200 mn YOY sales decline in 2012
 - ▶ EV/HEV sales >€75 mn below plan 2012
- ▶ Current softness will persist until H1 2013 as
 - ▶ weakness in SEU is expected to persist until at least H1 2013
 - ▶ no recovery in EV/HEV expected in mid term
 - ▶ two large gasoline high pressure contracts will expire in 2013
 - ▶ new EU6 contracts will not ramp up before H2 2013

3)

Rubber Group

Price/Mix and Volume Contributed to Sales and Adj. EBIT*



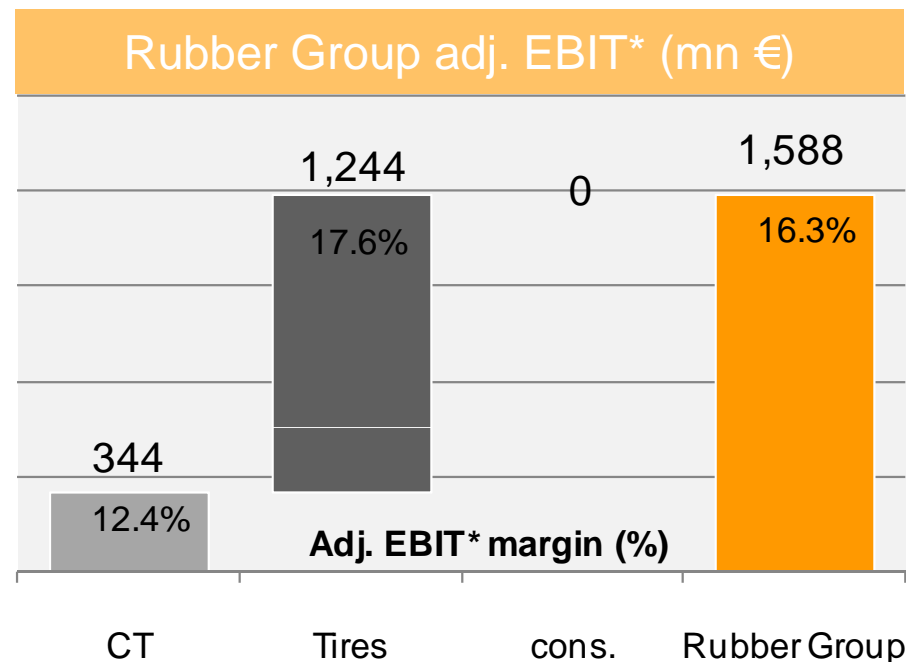
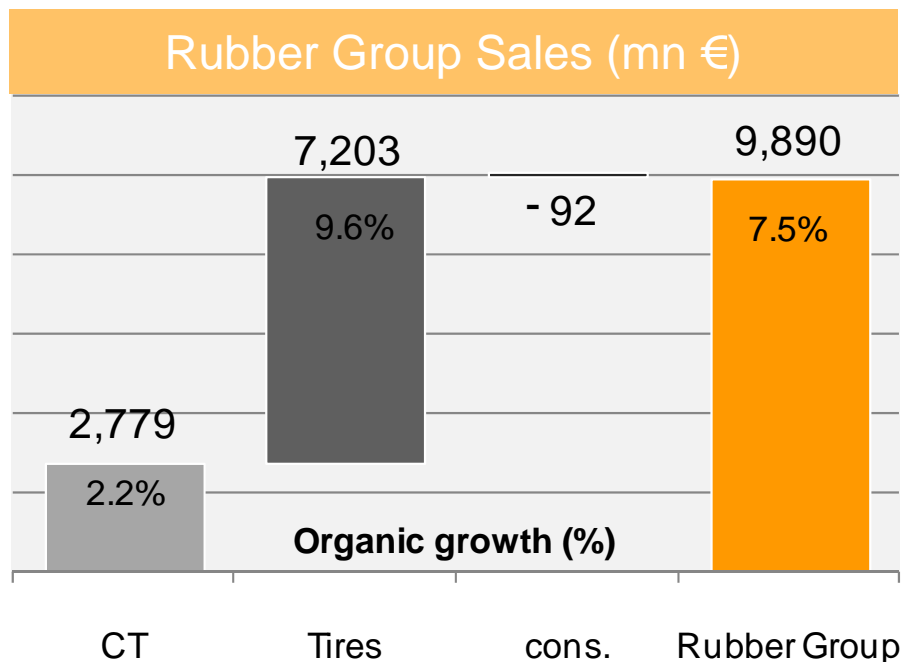
- ▶ Sales increased by €263 mn in Q3 2012; tire volumes up by 1%; price effects from last year as well as mix (about +6%) contributed considerably to top line growth
- ▶ Adj. EBIT* up by €136 mn; Adj. EBIT* margin at 15.9%, 310 bps ahead of Q3 2011

* Before amortization of intangibles from PPA, consolidation and special effects

3)

Rubber Group

Solid Progress of Adj. EBIT* Margin Levels After 9M 2012



Reported sales chg.

- ▶ CT: 2.8%
- ▶ Tires: 13.8%
- ▶ Rubber Group: 10.7%

- ▶ Reported EBITDA: €1,927 mn (19.5% of sales)
- ▶ Reported EBIT: €1,591 mn (16.1% of sales)
- ▶ R&D: €204 mn (2.1% of sales)
- ▶ Capex: €641 mn (6.5% of sales)

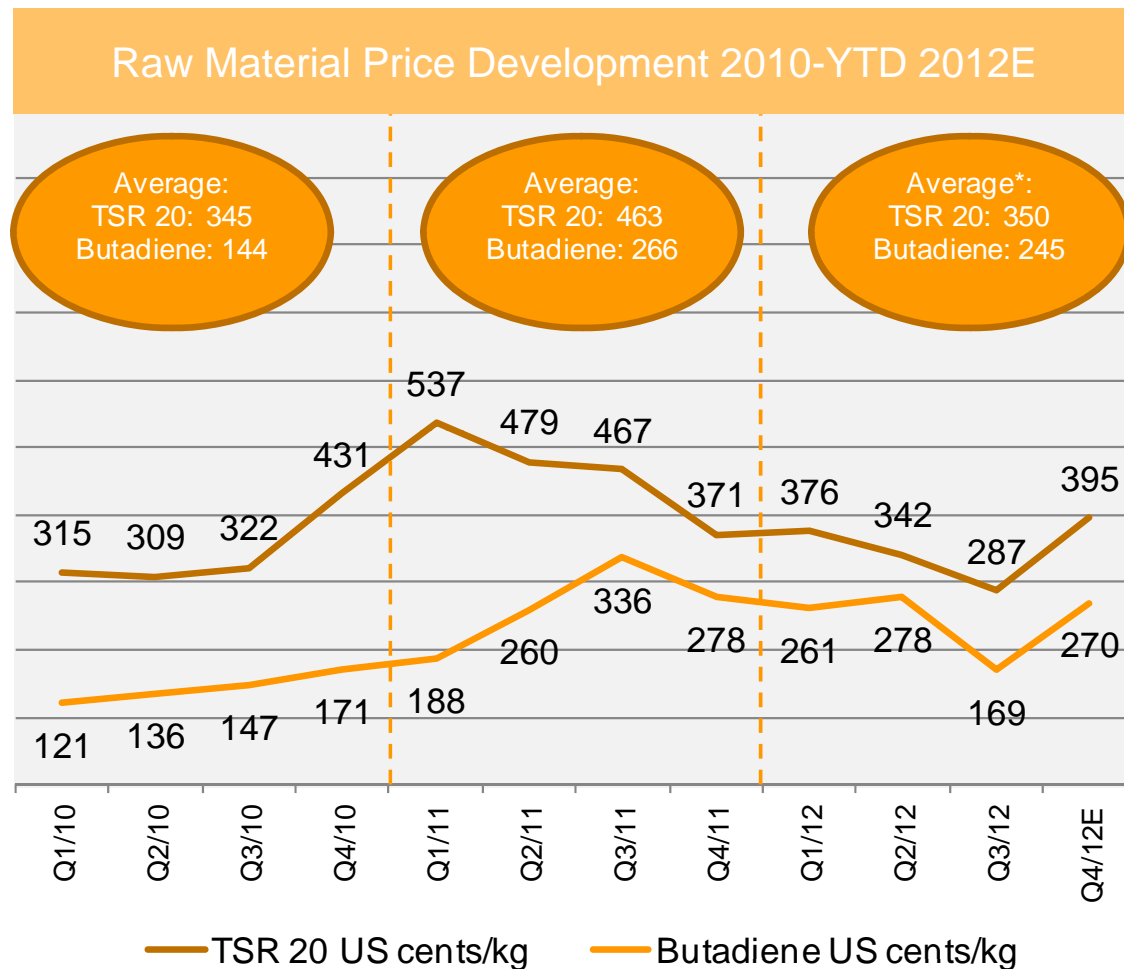
* Before amortization of intangibles from PPA, consolidation and special effects

3)

Rubber Group

Expected Raw Material Price Development 2012

- ▶ Natural rubber prices (TSR20) to stay at \$3.50 on average in 2012
- ▶ Synthetic rubber prices (feedstock butadiene) at \$2.45 on average in 2012
- ▶ Oil based chemicals, textile and carbon black to increase slightly YOY; carbon black on high level end of 9M 2012
- ▶ Price/mix declined to mid single digit in Q3 but will stay positive in Q4
- ▶ Current raw material price development may offer some opportunity in H1 2013



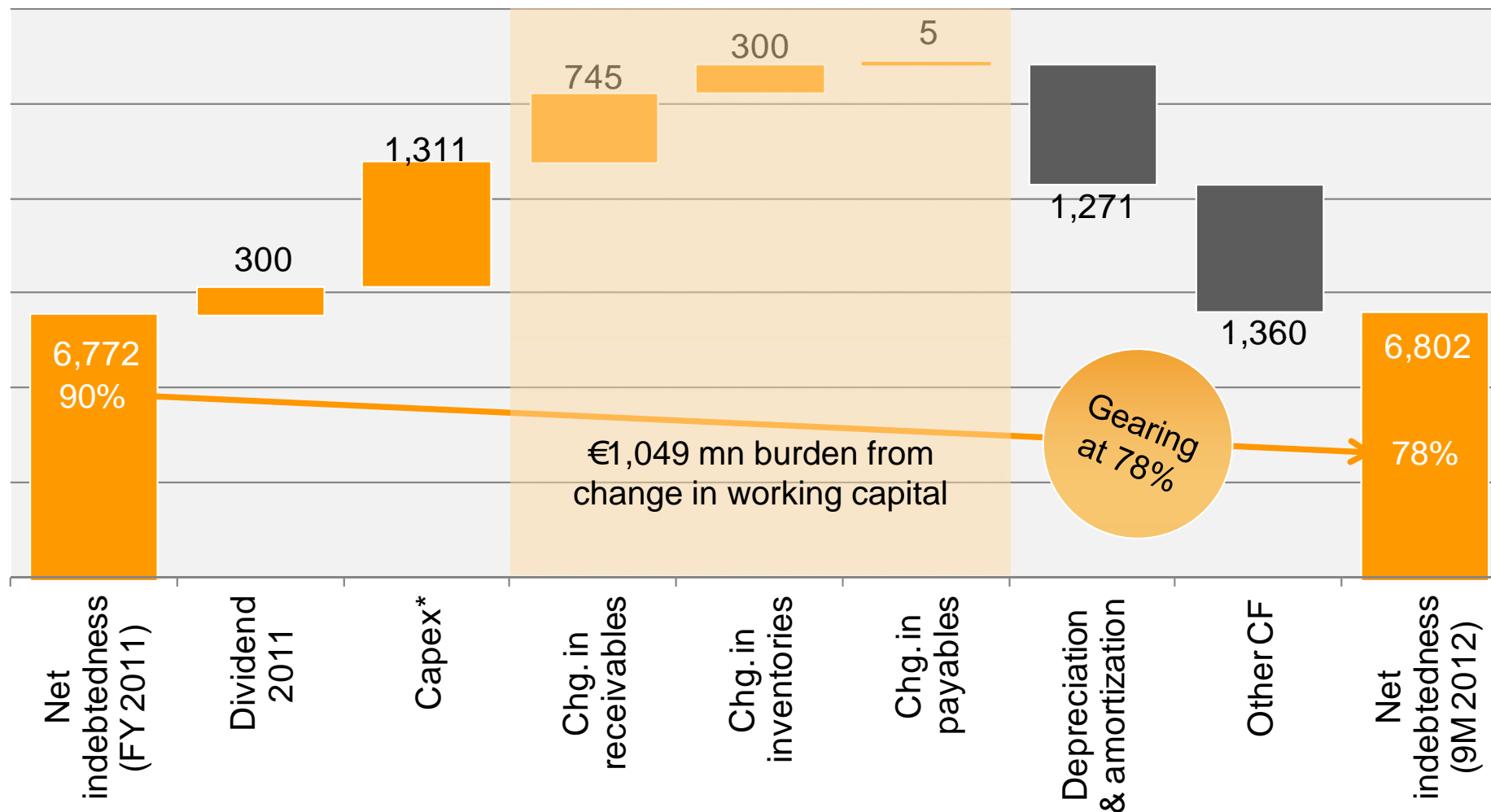
Source: Bloomberg, prices as of October 19, 2012; * Conti estimate

4)

Indebtedness and Cash Flow

Net Indebtedness Walk-down

(mn €)

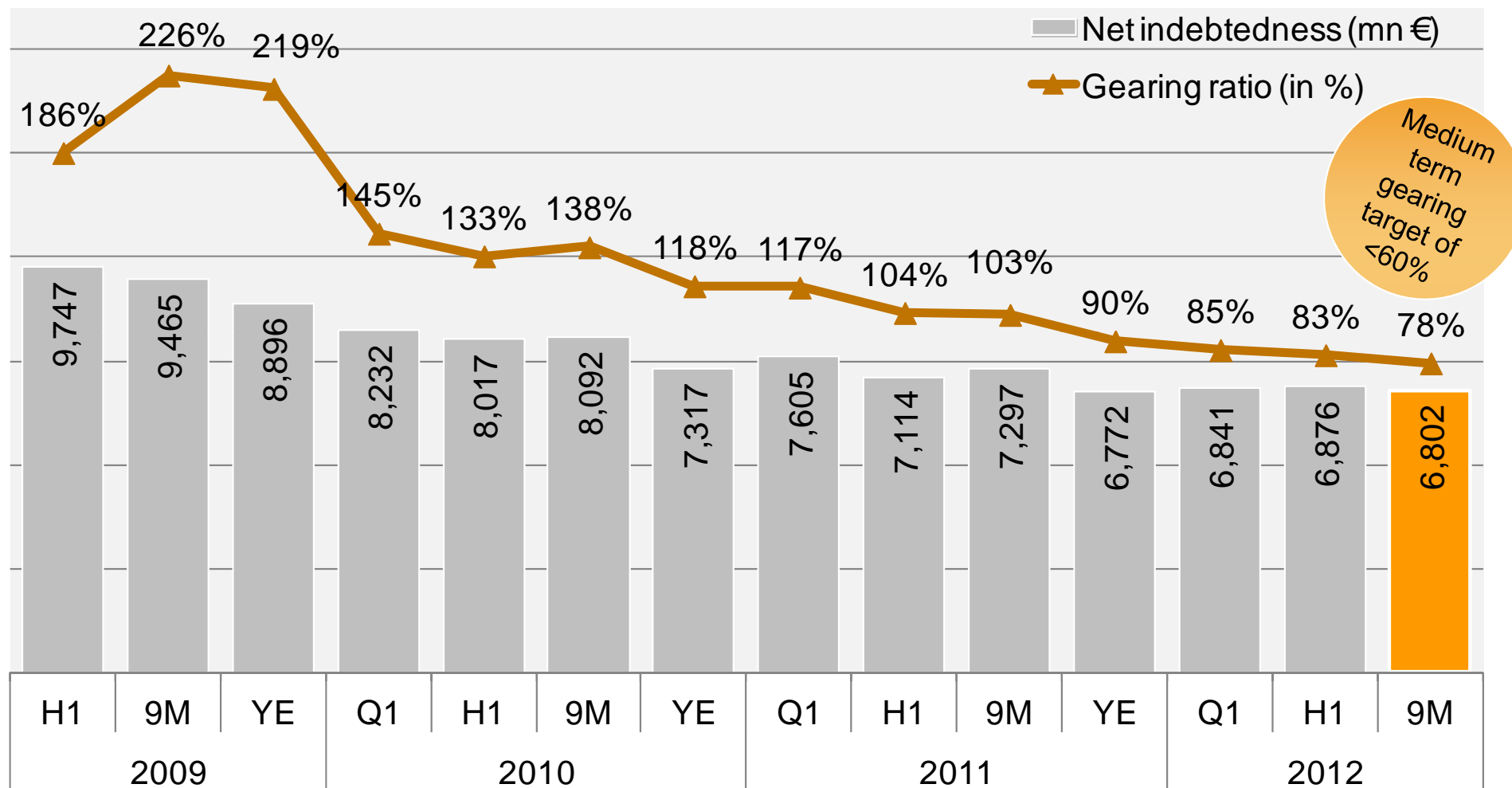


*According to CF statement incl. intangible assets

4)

Indebtedness and Cash Flow

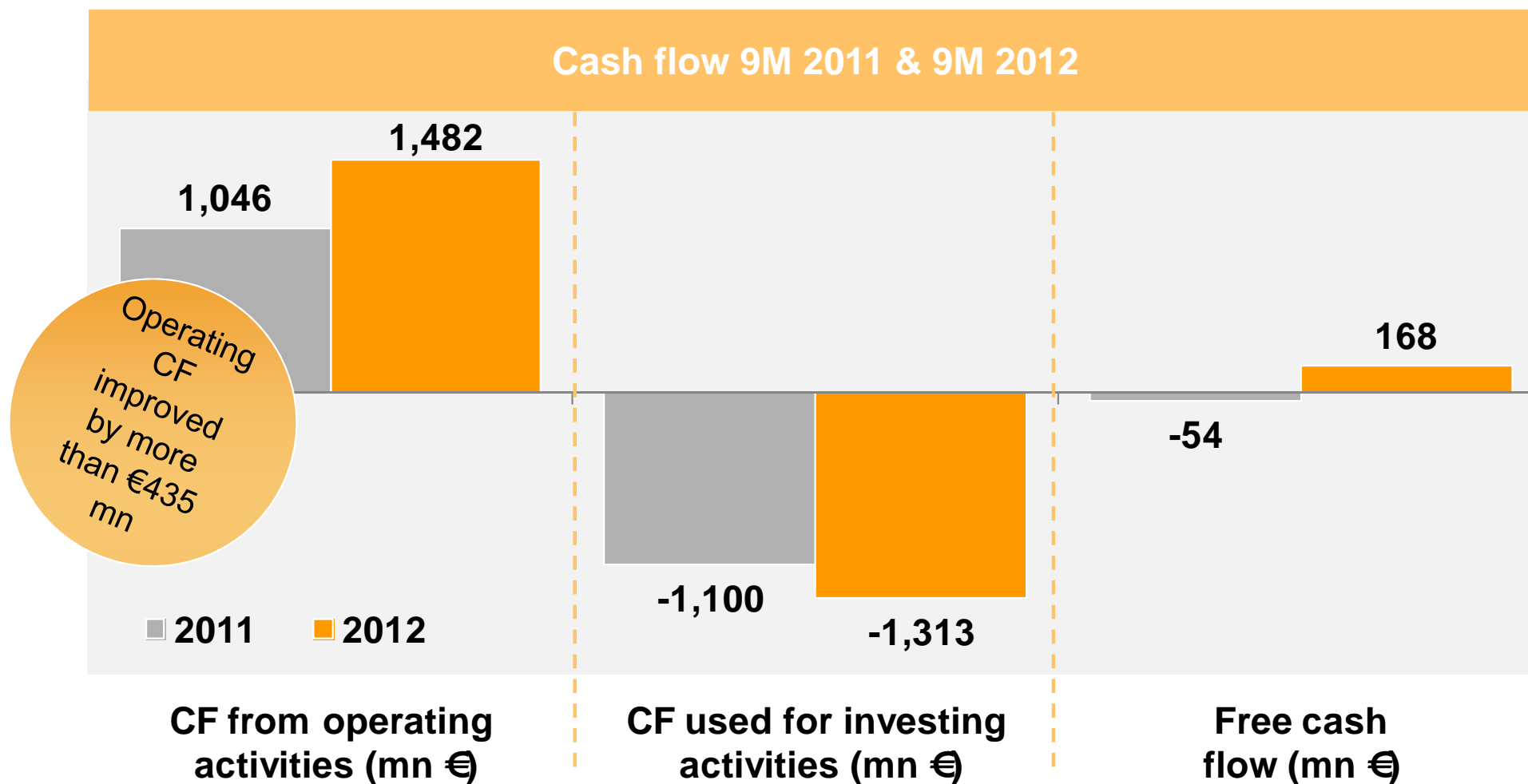
Development of Net Indebtedness and Gearing Ratio



4)

Indebtedness and Cash Flow

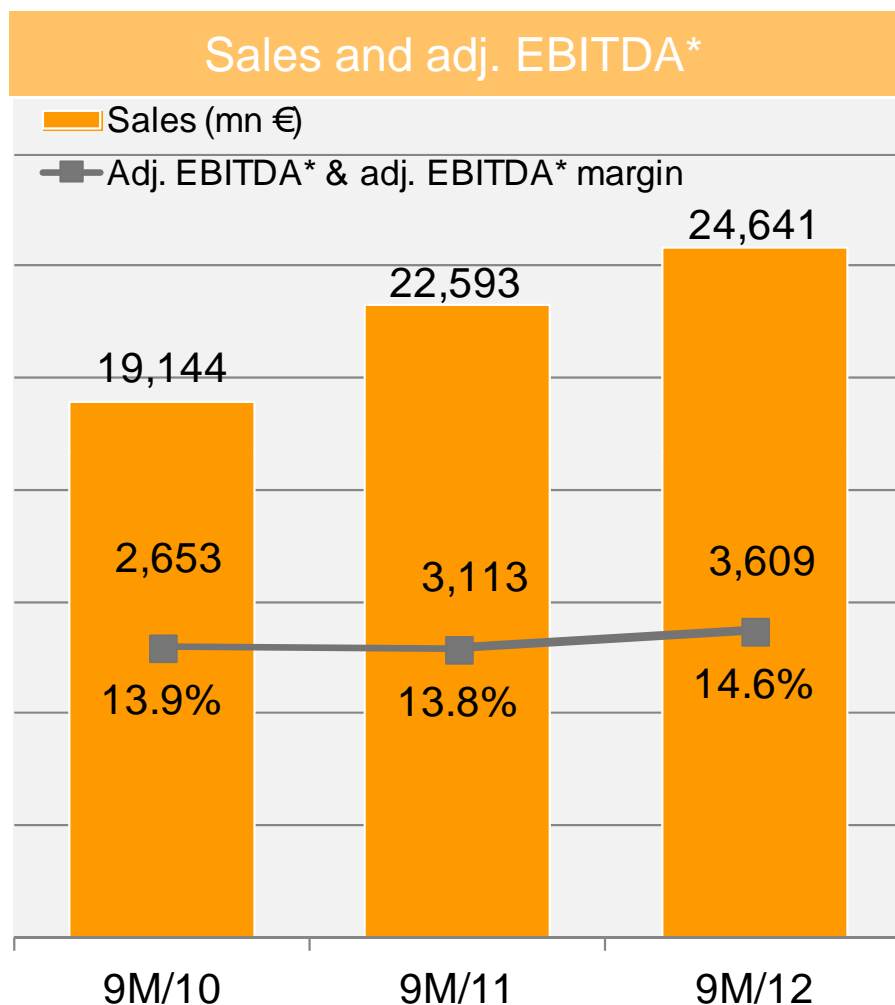
Cash Flow Overview



4)

Indebtedness and Cash Flow

Adjusted EBITDA* and Leverage Ratio



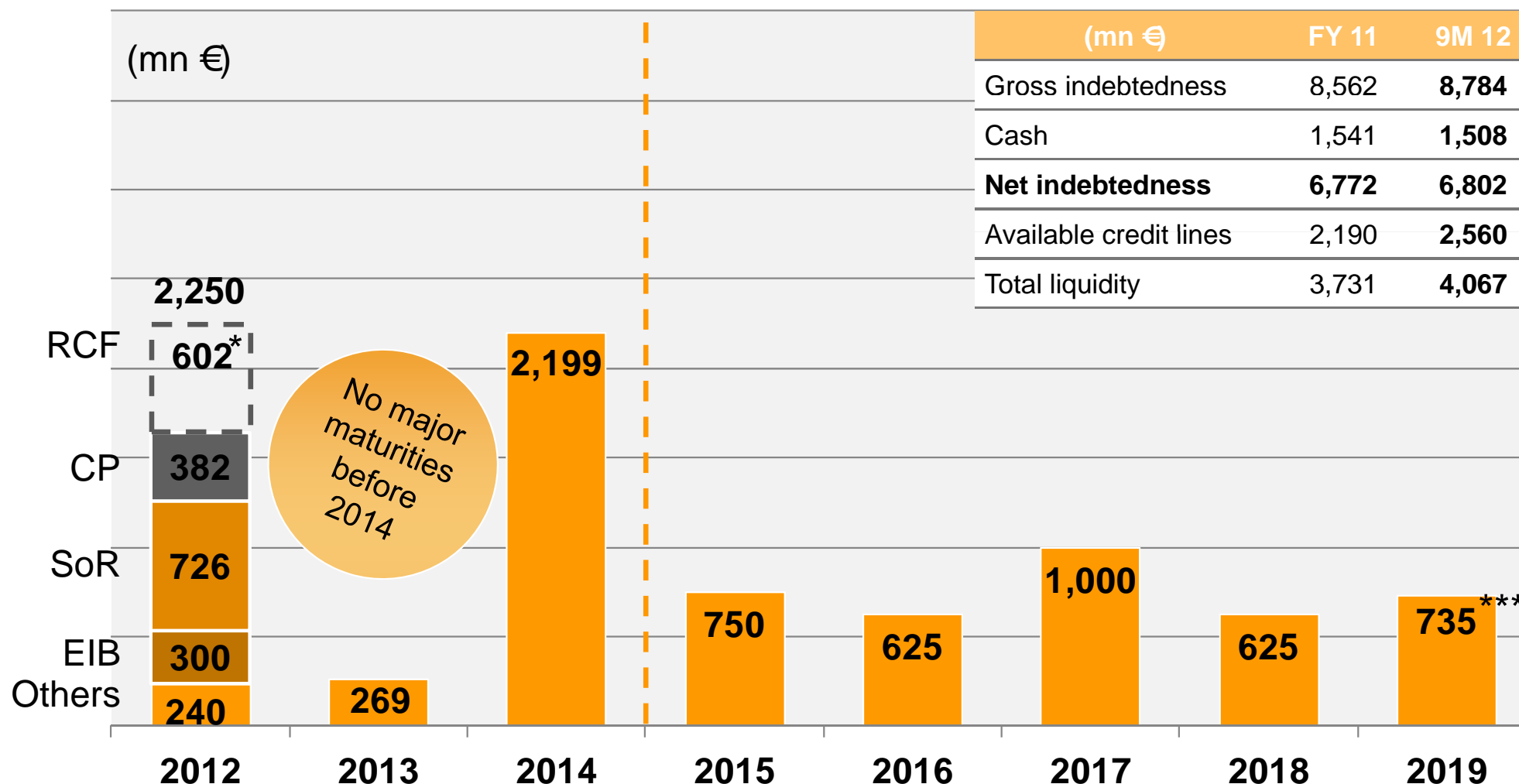
* Adjusted EBITDA as defined in syndicated loan facility

** Leverage covenant ratio as defined in syndicated loan facility

4)

Indebtedness and Cash Flow

Maturities until 2014 and Bond Maturities**

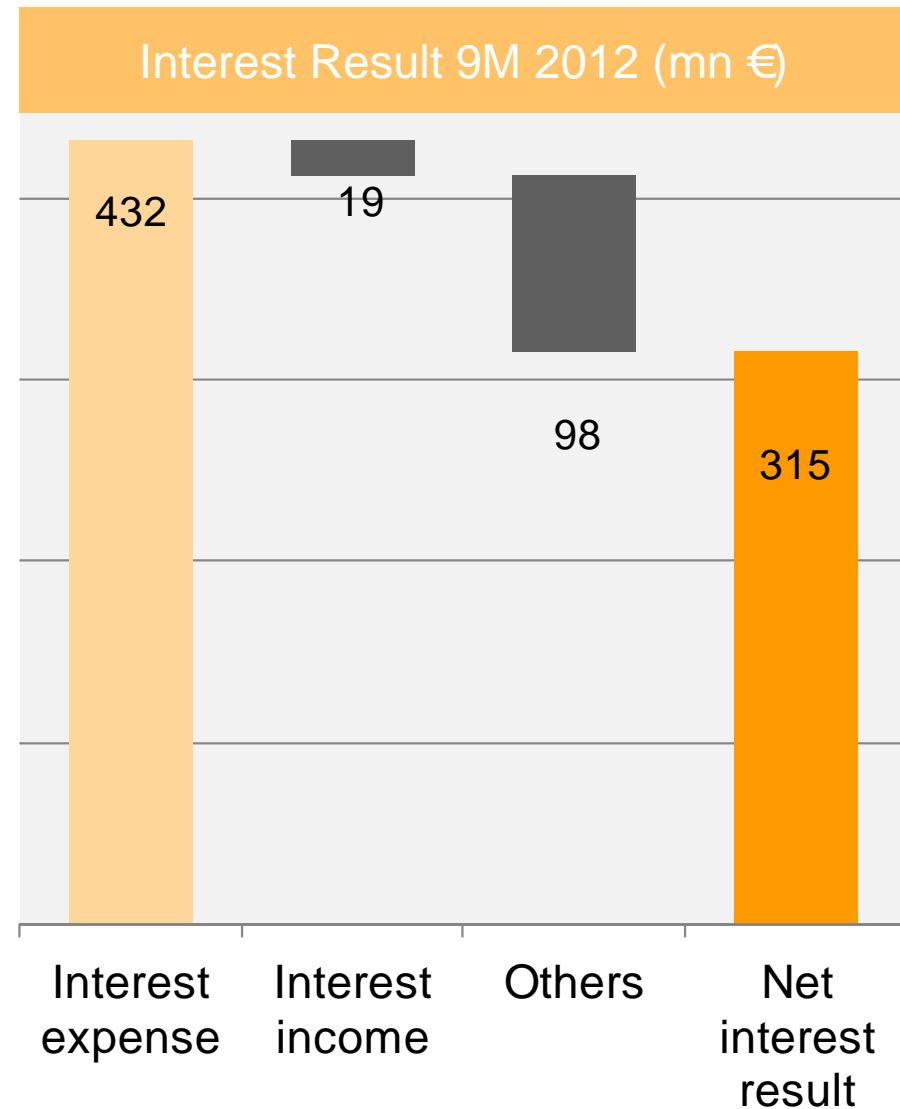


4)

Indebtedness and Cash Flow

Interest Result 9M 2012

- ▶ Interest expense amounted to €432 mn after 9M 2012 and decreased by €71 mn YOY
- ▶ Interest income up slightly to €19 mn
- ▶ Others: mainly impacted from gains from changes in the fair value of the call options for the bonds which amounted to €83 mn after 9M 2012

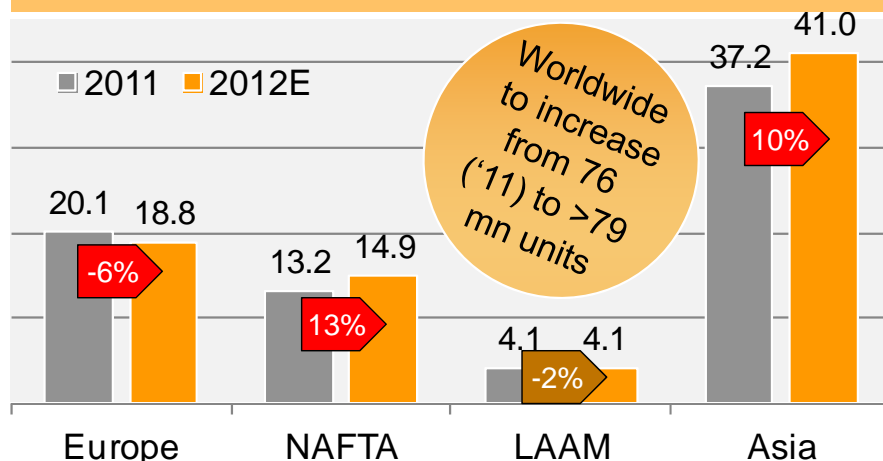


5)

Outlook 2012

Market Outlook for Major Regions

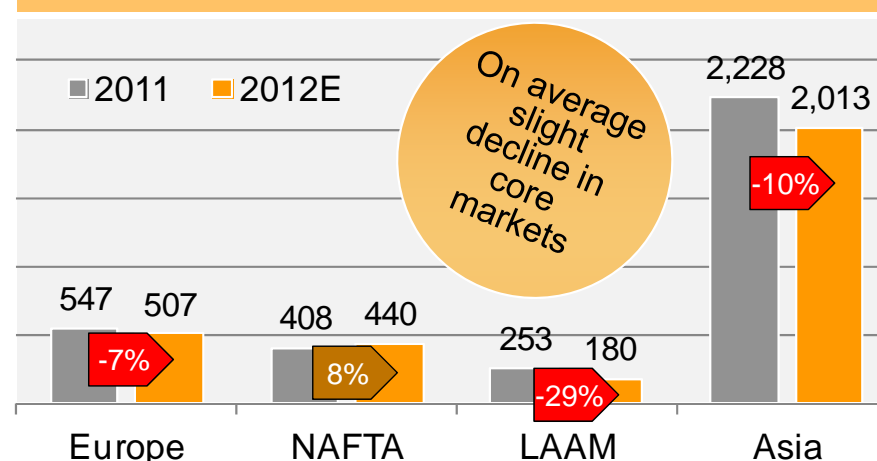
PC & LT* Production (mn units)



Source: IHS and own estimates

* Light vehicles <6t

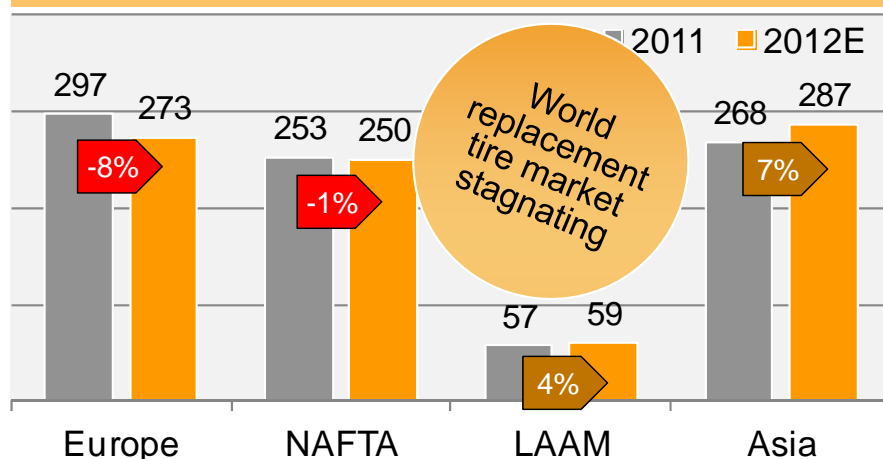
Commercial Vehicle** Prod. (k units)



Source: IHS and own estimates

** Heavy vehicles >6t

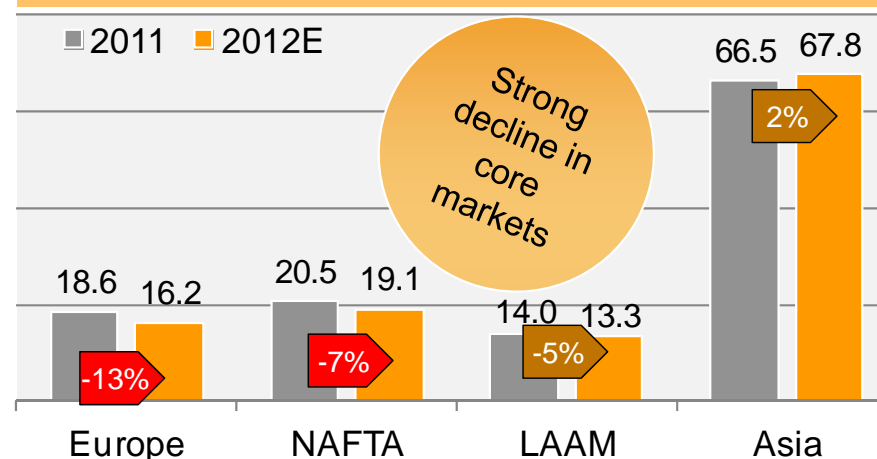
PC & LT* Repl.*** Tire Market (mn units)



Source: LMC and own estimates

*** Replacement

CV** Repl.*** Tire Market (mn units)



Source: LMC and own estimates



5)

Outlook 2012

Continental

	2011	2012E
Consolidated sales & adj. EBIT* margin	€30,505 mn 10.1%	To increase by over 7% to more than €32.5 bn Above high adj. EBIT* margin level of 2011
Automotive Group adj. EBIT*	€18,354 mn €1,470 mn	To increase by at least 6% to more than €19.5 bn Adj. EBIT* margin <u>around 8%</u>
Rubber Group adj. EBIT*	€12,177 mn €1,643 mn	To increase by over 7% to more than €13 bn Adj. EBIT* margin above <u>15.0%</u>
Raw material cost impact	More than €1,000 mn gross	About <u>€50 mn</u> burden from rise in raw material prices; Average price assumptions for natural** and synthetic*** rubber lowered to <u>\$3.50/kg</u> and <u>\$2.45/kg</u>
Special effects	€9 mn	About €50 mn
Net interest expense Tax rate	€736 mn 29%	Interest expense to decline further; F/X and fair value accounting of derivatives may impact; tax rate <u><28%</u>
Capex	€1,711 mn 5.6% of sales	About €2 bn; PPA to amount to ~€436 mn
Free cash flow	€491 mn	More than €600 mn <u>incl. about €150 mn financial investments</u> but before dividend payments

Thank you for your attention!



Continental 

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Financial Calendar

2012

Annual Financial Press Conference	March 1, 2012
Annual Shareholders' Meeting	April 27, 2012
Q1 Financial Report	May 3, 2012
Half Year Report	August 2, 2012
Nine Month Report	October 31, 2012

2013

Annual Financial Press Conference	March 7, 2013
Q1 Financial Report	May 3, 2013
Annual Shareholders' Meeting	May 15, 2013
Half Year Report	August 1, 2013
Nine Month Report	November 4, 2013

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Share Data / ADR Data

Share Data

Type of share	No-par value share
Bloomberg Ticker	CON
Reuters Ticker	CONG
German Security Identification Number (WKN)	543 900
ISIN Number	DE0005439004
Shares outstanding as of September 30, 2012	200,005,983

ADR Data

Ratio (ordinary share: ADR)	1:1
Bloomberg Ticker	CTTAY
Reuters Ticker	CTTAY.PK
ISIN Number	US2107712000
ADR Level	Level 1
Exchange	OTC
Sponsor	Deutsche Bank Trust Company Americas

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Bond Data

Bond Data					
Issuer	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*	Conti-Gummi Finance B.V., Netherlands*	Continental Rubber of America, Corp., USA*
Issue	Senior Secured Notes	Senior Secured Notes	Senior Secured Notes	Senior Secured Notes	Senior Secured Notes
Principal Amount	€750 mn	€1,000 mn	€625 mn	€625 mn	\$950 mn
Offering Price	99.0047%	99.3304%	98.8610%	99.2460%	100.0000%
Rating at issuance date	B1 (Moody's) B (Standard & Poor's)	B1 (Moody's) B (Standard & Poor's)	B1 (Moody's) B (Standard & Poor's)	B1 (Moody's) B (Standard & Poor's)	Ba3 (Moody's) BB- (Standard & Poor's)
Current Corporate Rating	Ba2 (Moody's), BB- (Standard & Poor's)				
Coupon	8.5% p.a.	7.5% p.a.	6.5% p.a.	7.125% p.a.	4.5% p.a.
Issue Date	July 16, 2010	Sept. 13, 2010	October 5, 2010	October 5, 2010	Sept. 24, 2012
Maturity	July 15, 2015	Sept. 15, 2017	January 15, 2016	October 15, 2018	Sept. 15, 2019
Interest Payment	Semi annual Jan 15 and Jul 15	Semi annual Mar 15 and Sept 15	Semi annual Jan 15 and Jul 15	Semi annual Apr 15 and Oct 15	Semi annual Mar 15 and Sept 15
WKN	A1AY2A	A1A0U3	A1A1P0	A1A1P2	A1G9H3
ISIN	DE000A1AY2A0	DE000A1A0U37	DE000A1A1P09	DE000A1A1P25	DE000A1G9H32
Denomination	€1,000 with min. tradable amount €50,000	€1,000 with min. tradable amount €50,000	€1,000 with min. tradable amount €50,000	€1,000 with min. tradable amount €50,000	\$1,000 with min. tradable amount \$150,000

Back-up

6)

Back-up

Overview of Volume Development

Units (YOY chg.)	Q1/11	H1/11	9M/11	FY 11	Q1/12	H1/12	9M/12
Market data							
EU production	14%	10%	9%	6%	-3%	-5%	-6%
NAFTA production	16%	9%	8%	10%	16%	19%	17%
PC & LT production EU + NAFTA	15%	10%	9%	8%	4%	4%	3%
Worldwide production	9%	8%	8%	6%	7%	6%	5%
Continental							
ESC	33%	27%	25%	22%	11%	12%	11%
ABS	-18%	-17%	-14%	-13%	9%	7%	0%
Booster	14%	21%	27%	24%	16%	8%	4%
Caliper	28%	31%	30%	28%	15%	8%	6%
ADAS	81%	86%	71%	62%	52%	41%	52%
Engine ECUs	25%	23%	24%	21%	2%	-4%	-9%
Injectors	30%	26%	29%	26%	4%	-4%	-7%
Transmission	33%	33%	32%	29%	29%	25%	19%
Market data tires							
PLT RT Europe	9%	6%	6%	4%	-10%	-11%	-10%
PLT RT NAFTA	6%	1%	-1%	-2%	-5%	-3%	-3%
CVT OE Europe	69%	49%	45%	36%	-3%	-5%	-7%
CVT OE NAFTA	33%	51%	54%	56%	31%	25%	14%
CVT RT Europe	16%	14%	5%	-1%	-27%	-26%	-19%
CVT RT NAFTA	25%	16%	11%	5%	-10%	-9%	-6%
Continental							
PLT tire	10%	6%	8%	7%	3%	0%	0%
CV tire	29%	18%	13%	12%	0%	2%	2%
CT organic sales growth	25%	22%	20%	16%	4%	3%	2%

Back-up

Corporation Highlights 9M 2012

▶ Sales	Increase of 9.1% to €24,640.5 mn (PY: €22,592.6 mn); Organic sales growth 6.0%
▶ EBITDA	Increase of 16.5% to €3,624.2 mn (PY: €3,109.8 mn)
▶ EBIT	Increase to €2,353.5 mn (PY: €1,916.7 mn) Adj. EBIT* increase to €2,661.7 mn (10.9% adj. EBIT* margin) PPA** effect -€334.1 mn; total special effects €39.7 mn
▶ NIAT***	Increase to €1,452.4 mn (PY: €893.7 mn)
▶ EPS	EPS of €7.26 (PY: €4.47) EPS before PPA** €8.46 (PY: €5.64 adj. for PPA**)
▶ Capex	Capex increased to €1,267.3 mn (PY: €1,023.1 mn); Capex ratio 5.1% of sales; Capex to depreciation coverage 1.0x
▶ R&D	Expenses for research and development increased by 10.6% to €1,355.8 mn (PY: €1,225.7 mn); R&D ratio 5.5% of sales (PY: 5.4%)
▶ Cash flow	Operating cash flow up by €435.4 mn to €1,481.6 mn; Free cash flow €168.3 mn
▶ Net debt	Net indebtedness up by €30.1 mn to €6,802.2 mn vs. YE 2011; Liquidity and undrawn credit lines amounted to €4,067.3 mn

* Before amortization of intangibles from PPA, consolidation and special effects; ** Amortization of intangibles from PPA; *** Attributable to the shareholders of the parent

Back-up

Key Historical Credit Metrics

(mn €) ¹	2008	2009	2010	2011	LTM Q3 12
Cash Flow Statement					
Adjusted EBITDA²	3,001	2,354	3,662	4,247	4,743
Reported EBITDA	2,771	1,591	3,588	4,228	4,742
Net cash interest paid	-519	-727	-703	-662	-583
Tax paid	-282	-205	-493	-466	-610
Change in net working capital ³	275	595	-497	-556	-383
Other ⁴	-360	1,173	-46	-256	-442
Cash flow provided by operating activities	1,885	2,427	1,849	2,289	2,724
Cash flow used for investing activities	-1,256	-787	-1,282	-1,798	-2,011
- thereof capex for PPE and intangibles	-1,621	-911	-1,324	-1,813	-2,027
Cash flow before financing activities	629	1,640	567	491	713
Balance Sheet					
Cash and cash equivalents	1,569	1,713	1,471	1,541	1,508
Derivative instruments and interest-bearing investments	64	104	202	249	474
Total indebtedness	12,117	10,713	8,991	8,562	8,784
Net Indebtedness	10,484	8,896	7,317	6,772	6,802
Credit Ratios					
Net indebtedness / adj. EBITDA²	3.5x	3.8x	2.0x	1.6x	1.4x
Net cash interest paid coverage (ratio)⁵	5.8x	3.2x	5.2x	6.4x	8.1x

1) Amounts shown may contain rounding differences

2) Adjusted EBITDA from 2009 on as defined in syndicated loan

3) Includes changes in inventories, trade receivables, trade payables and discounted notes

4) Includes dividends received, at-equity share in earnings of ass. and income from other investments incl. impairments, gains and losses from disposals, other non-cash items as well as changes in pension and post-employment provisions (including effects from transactions regarding contractual trust arrangements [CTA] in 2009) and in other assets and liabilities

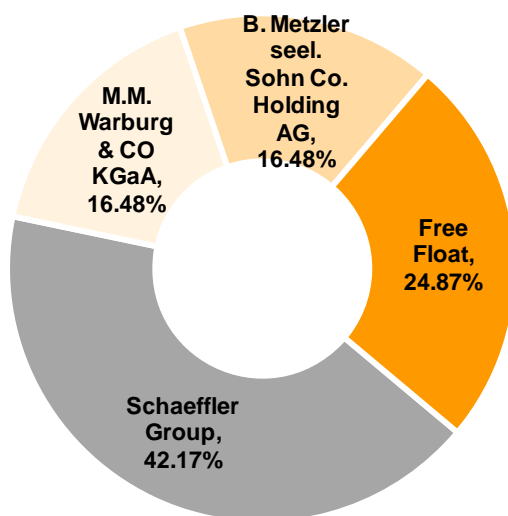
5) Adj. EBITDA to net cash interest paid

6)

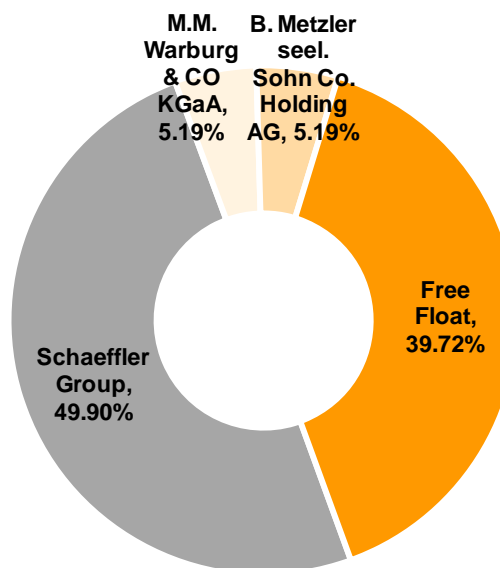
Shareholder Structure

Update After Share Placement from September 25, 2012

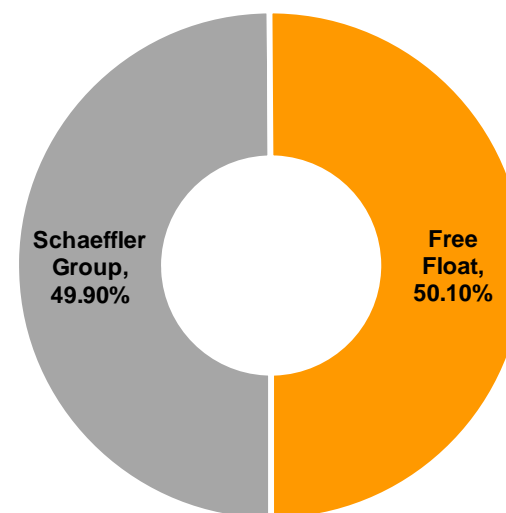
Shareholder Structure at
Dec. 31, 2010



Shareholder Structure at
Dec. 31, 2011



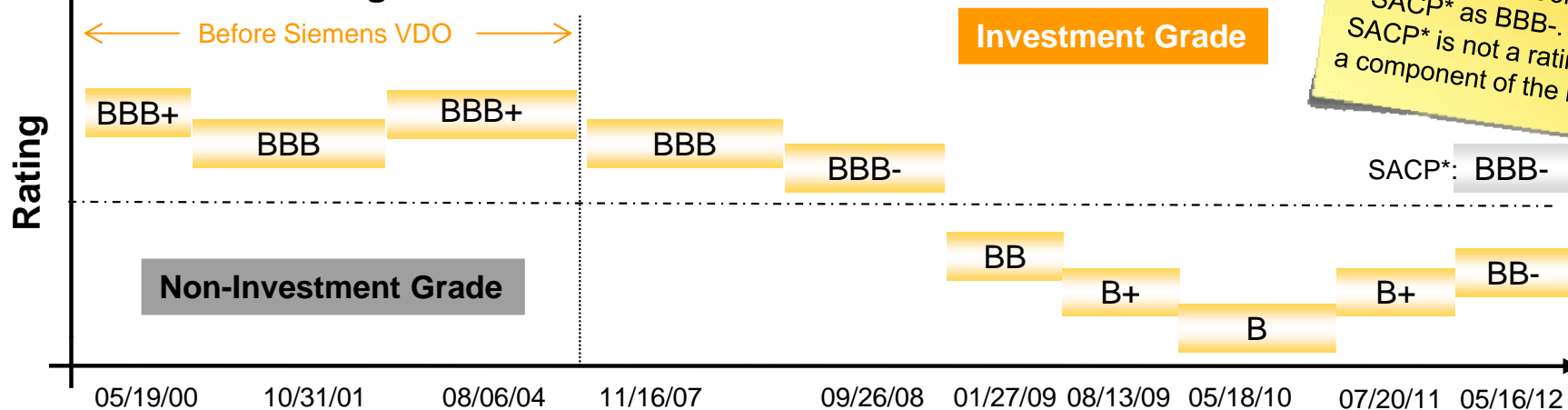
Shareholder Structure
since Sept. 25, 2012



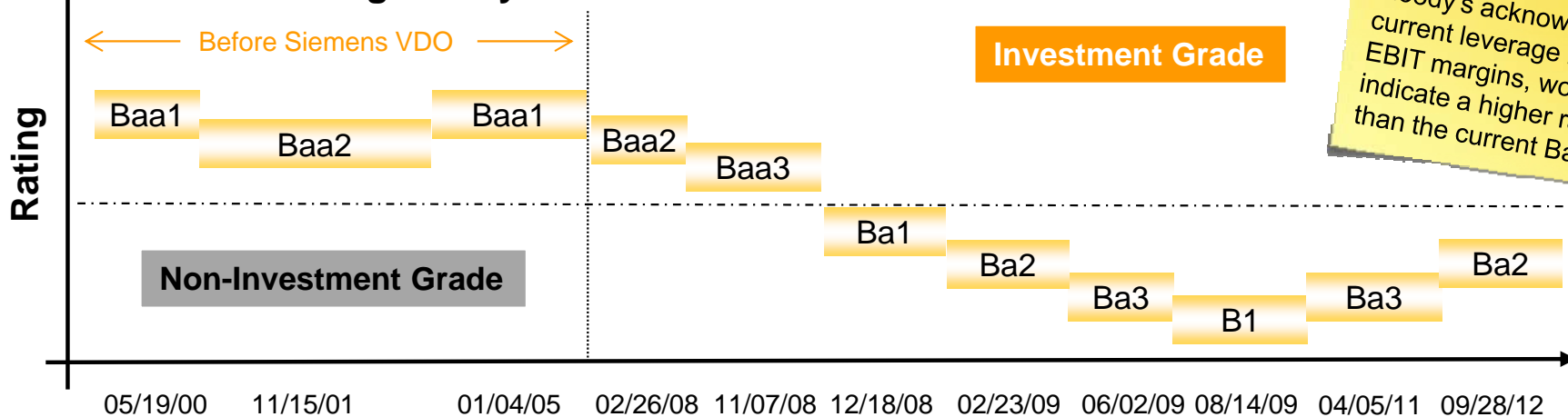
6)

Back-up Rating Development

Credit Rating Standard & Poor's:



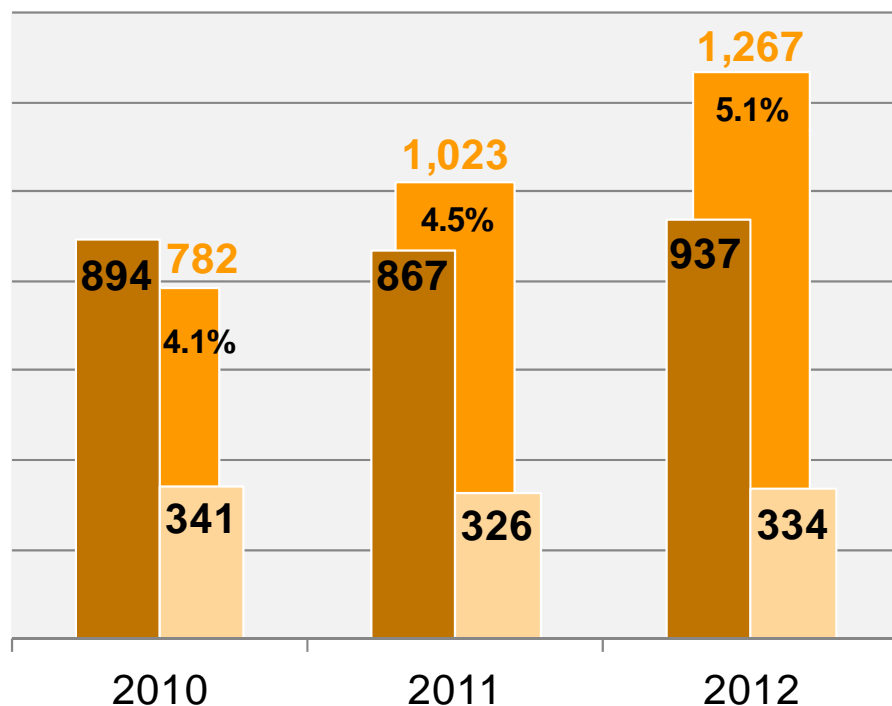
Credit Rating Moody's:



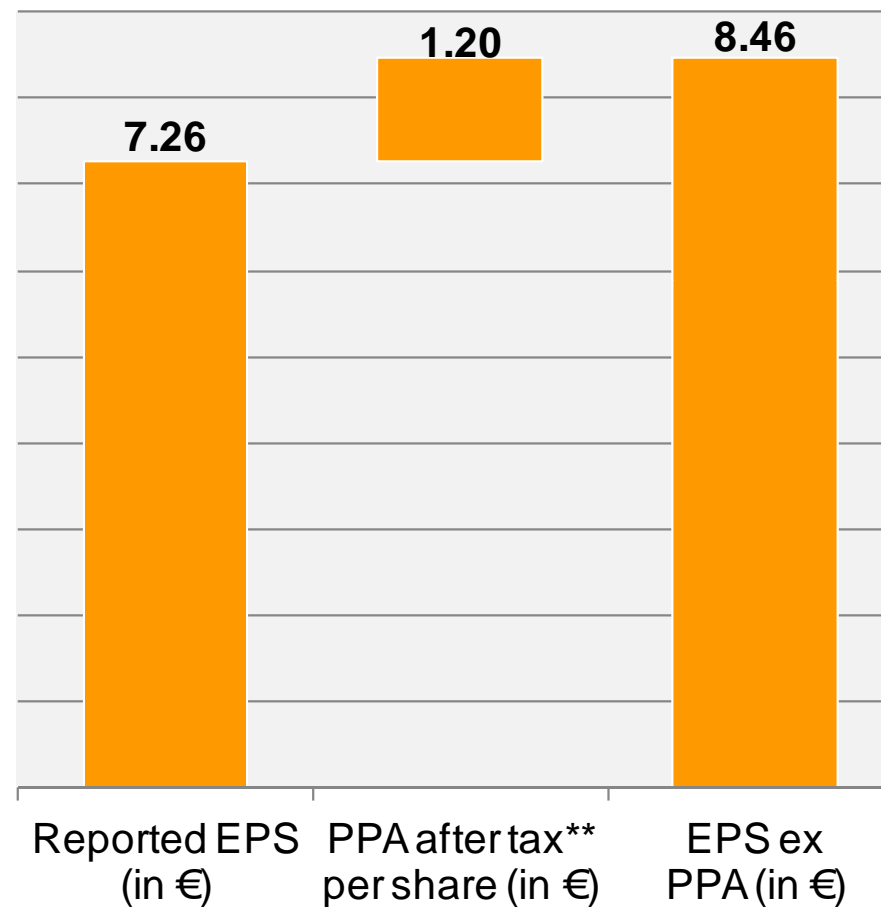
* SACP = Stand Alone Credit Profile

Capex, Depreciation & PPA* (mn €)

- Capex (PPE), percentage of sales (%)
- Depreciation, w/o PPA*
- PPA*

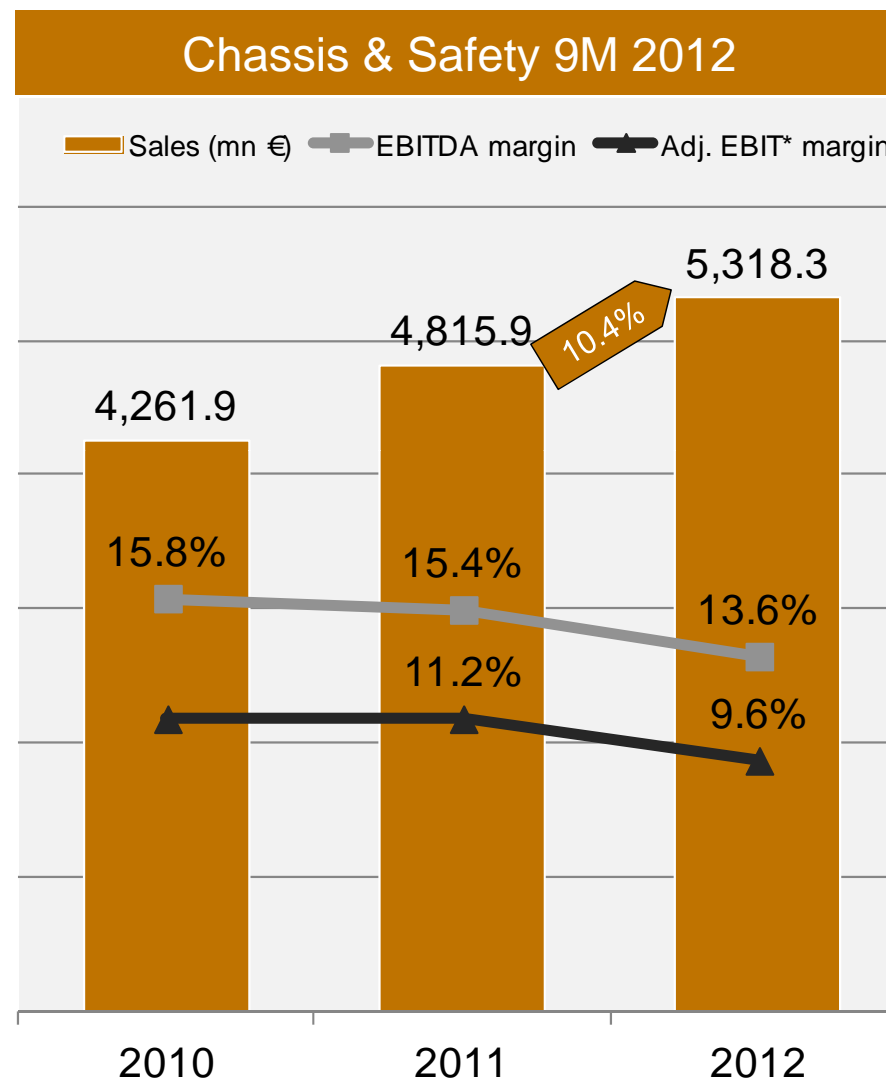


* Amortization of intangibles from PPA

EPS ex PPA* 9M 2012

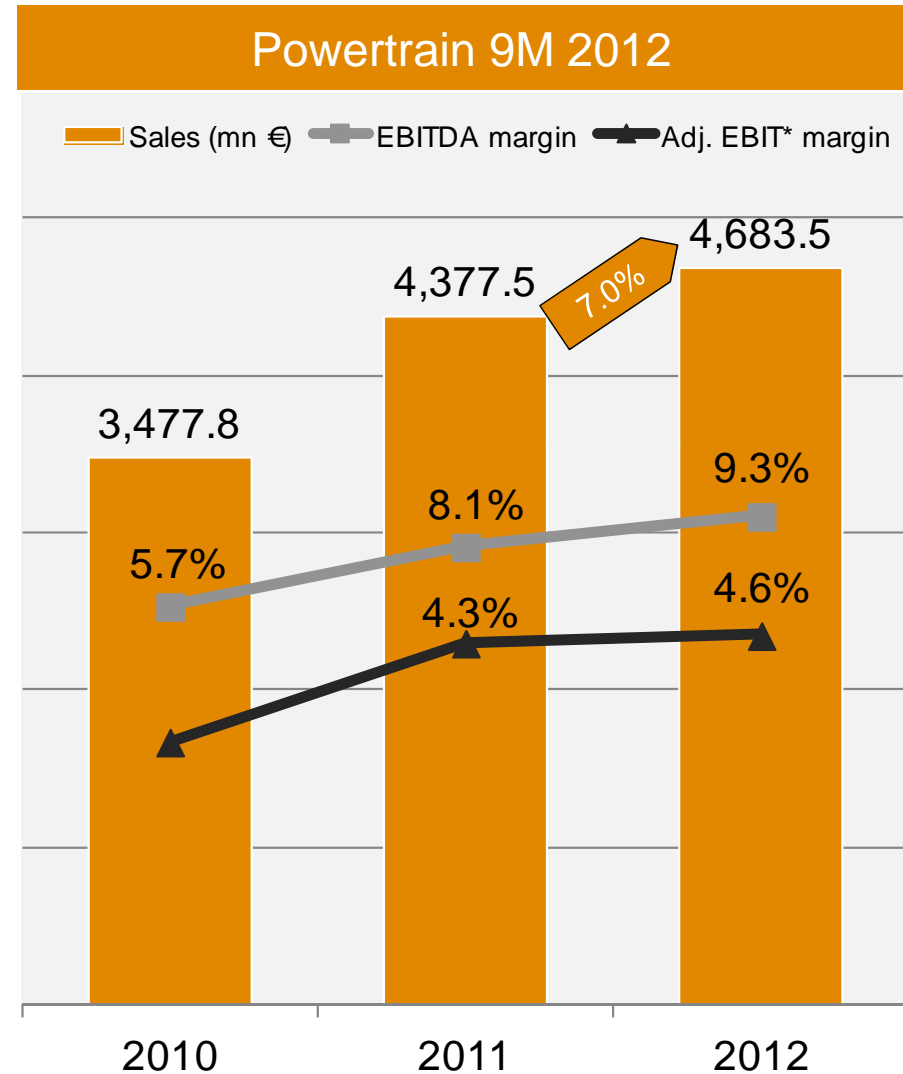
** Assumed corporate tax rate of 28%

- ▶ Sales increased by +6.7% before consolidation and FX effects
- ▶ EBITDA decreased by €17.9 mn to €723.4 mn (-2.4%)
- ▶ Adj. EBIT* decreased by €30.8 mn to €509.5 mn (adj. EBIT* margin 9.6%)
- ▶ EBIT decreased by €31.6 mn to €472.1 mn (EBIT margin 8.9%)
- ▶ PPA effect in 9M 2012: -€39.9 mn
- ▶ Special effects in 9M 2012: +€2.5 mn



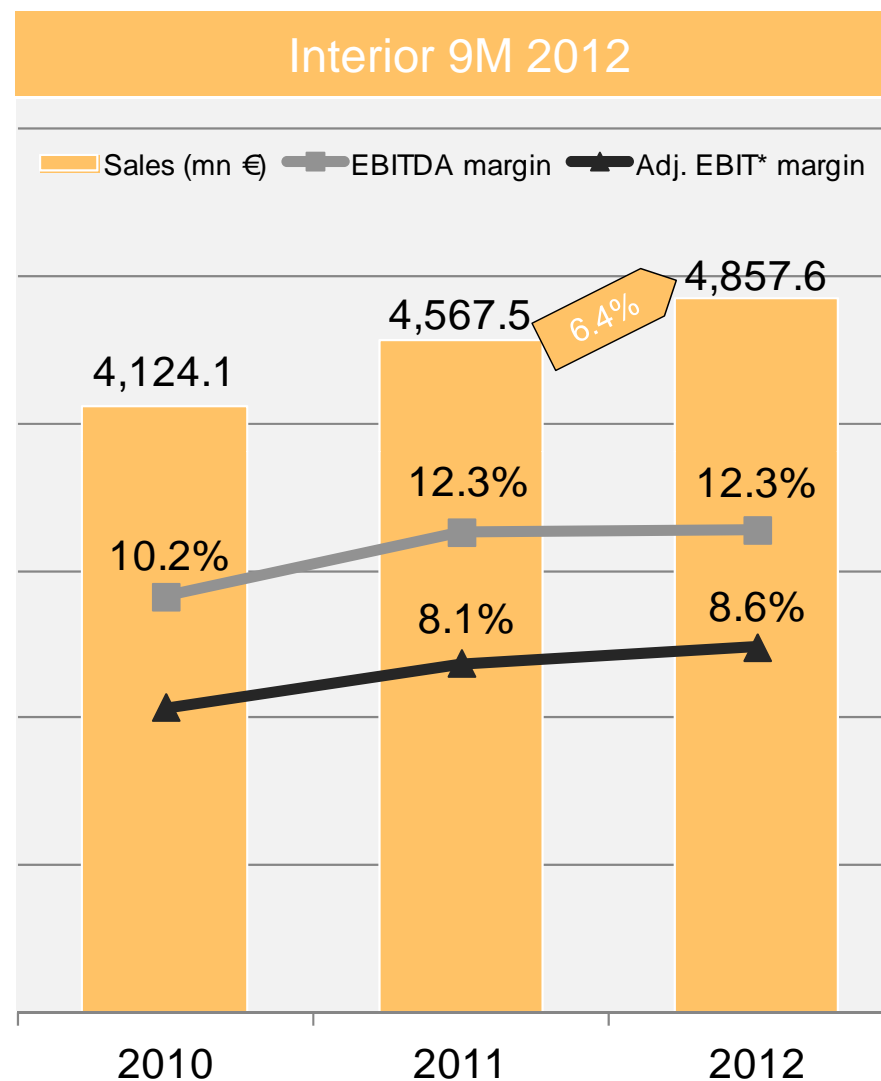
* Before amortization of intangibles from PPA, consolidation and special effects, refer to Fact Sheets for further details

- ▶ Sales increased by +3.8% before consolidation and FX effects
- ▶ EBITDA increased by €81.4 mn to €435.8 mn (+23.0%)
- ▶ Adj. EBIT* increased by €26.2 mn to €213.8 mn (adj. EBIT* margin 4.6%)
- ▶ EBIT increased by €55.3 mn to €81.9 mn (EBIT margin 1.7%)
- ▶ PPA effect in 9M 2012: -€132.9 mn
- ▶ Special effects in 9M 2012: +€1.0 mn



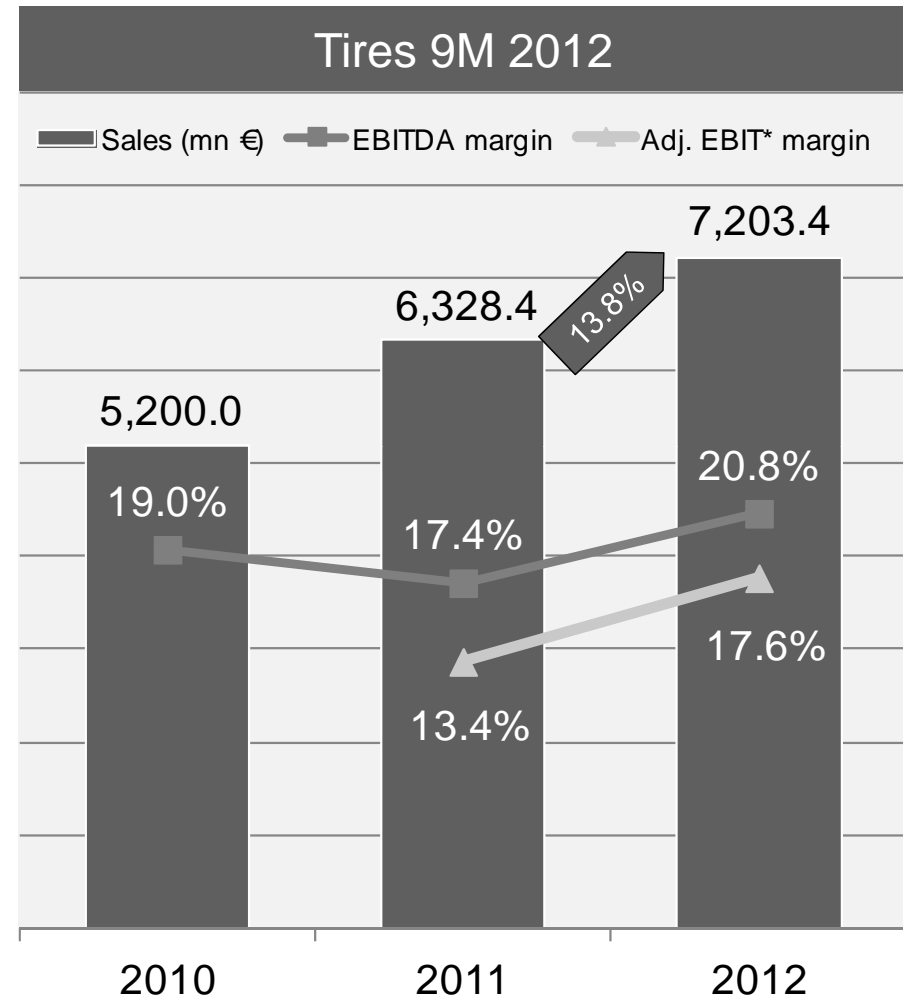
* Before amortization of intangibles from PPA, consolidation and special effects, refer to Fact Sheets for further details

- ▶ Sales increased by +4.2% before consolidation and FX effects
- ▶ EBITDA increased by €39.0 mn to €598.8 mn (+7.0%)
- ▶ Adj. EBIT* increased by €50.3 mn to €418.4 mn (adj. EBIT* margin 8.6%)
- ▶ EBIT increased by €18.8 mn to €269.6 mn (EBIT margin 5.6%)
- ▶ PPA effect in 9M 2012: -€155.3 mn
- ▶ Special effects in 9M 2012: +€6.8 mn



* Before amortization of intangibles from PPA, consolidation and special effects, refer to Fact Sheets for further details

- ▶ Sales increased by +9.6% before consolidation and FX effects
- ▶ EBITDA increased by €403.2 mn to €1,501.5 mn (+36.7%)
- ▶ Adj. EBIT* increased by €395.7 mn to €1,244.3 mn (adj. EBIT* margin 17.6%)
- ▶ EBIT increased by €386.9 mn to €1,239.7 mn (EBIT margin 17.2%)
- ▶ Special effects in 9M 2012: +€9.8 mn



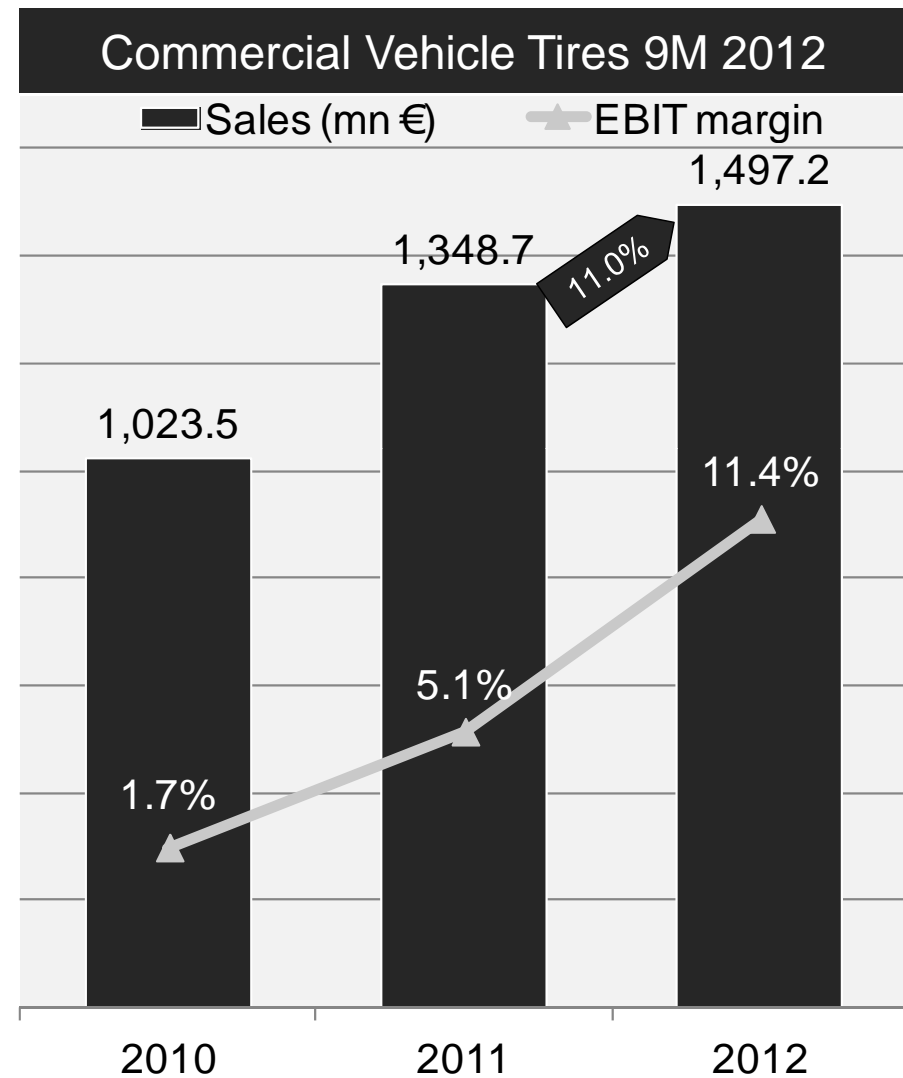
* Before amortization of intangibles from PPA, consolidation and special effects, refer to Fact Sheets for further details

6)

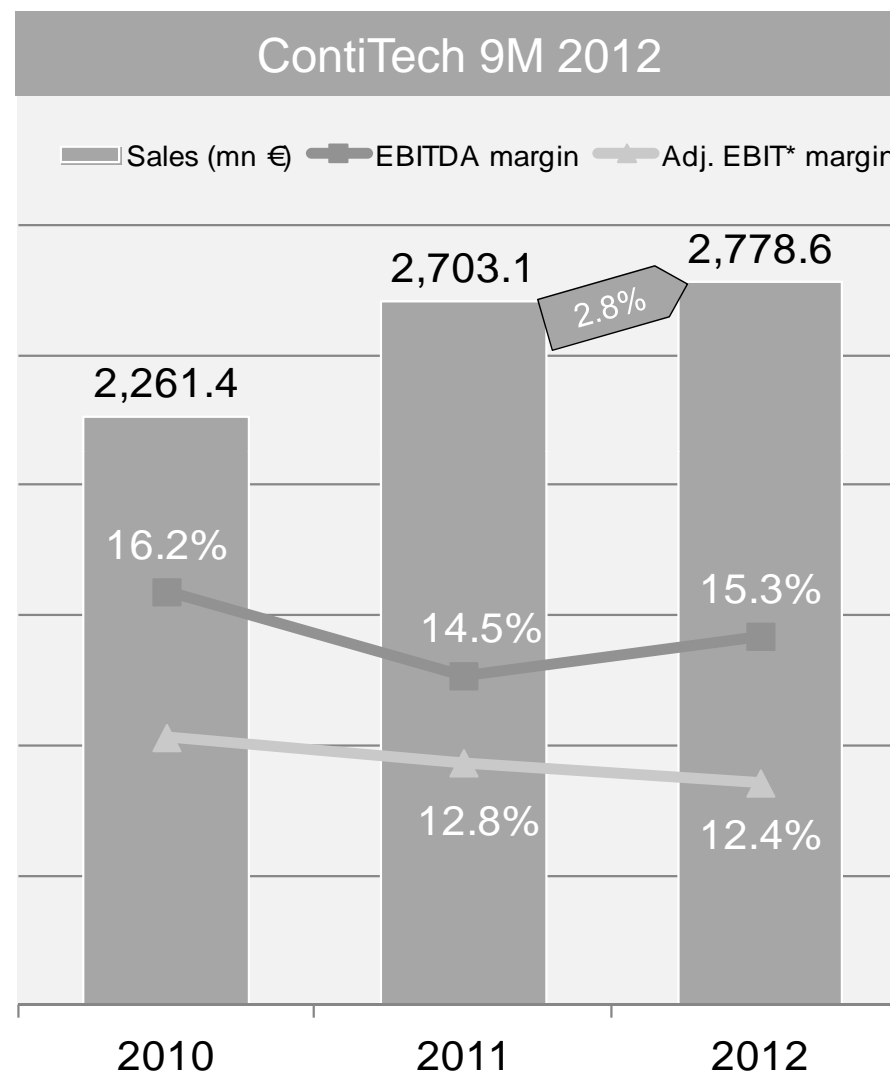
Back-up

Tires - Commercial Vehicle Tires

- ▶ Sales increased by +11.0%
- ▶ EBIT increased by €101.9 mn to €171.3 mn (EBIT margin 11.4%)



- ▶ Sales increased by +2.2% before consolidation and FX effects
- ▶ EBITDA increased by €32.7 mn to €425.2 mn (+8.3%)
- ▶ Adj. EBIT* decreased by €2.1 mn to €343.9 mn (adj. EBIT* margin 12.4%)
- ▶ EBIT increased by €30.7 mn to €351.0 mn (EBIT margin 12.6%);
- ▶ EBIT in Q3 2012 positively impacted by a negative difference amounting to €12.9 mn resulting from acquisition of Freudenberg Sealing Technologies
- ▶ Special effects in 9M 2012: +€12.2 mn



* Before amortization of intangibles from PPA, consolidation and special effects, refer to Fact Sheets for further details

Fact Sheets 2010 - 9M 2012

Fact Sheets

Quarterly Sales Analysis (mn €)

Sales	2010					2011					2012		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	1,354.4	1,473.0	1,434.5	1,513.5	5,775.4	1,618.7	1,601.8	1,595.4	1,694.9	6,510.8	1,812.4	1,780.9	1,725.0
Powertrain	1,105.5	1,204.8	1,167.5	1,253.0	4,730.8	1,396.8	1,463.3	1,517.4	1,464.5	5,842.0	1,626.2	1,572.5	1,484.8
Interior	1,340.3	1,436.5	1,347.3	1,394.0	5,518.1	1,530.0	1,513.8	1,523.7	1,543.2	6,110.7	1,660.9	1,614.4	1,582.3
Tires	1,549.1	1,828.2	1,822.7	1,965.4	7,165.4	1,981.3	2,102.1	2,245.0	2,389.3	8,717.7	2,366.8	2,351.7	2,484.9
ContiTech	702.3	775.4	783.7	833.9	3,095.3	886.0	916.1	901.0	880.0	3,583.1	923.0	931.6	924.0
Other / Consolidation	-54.9	-60.2	-65.9	-57.1	-238.1	-67.2	-64.5	-68.1	-59.6	-259.4	-69.8	-64.4	-66.7
Continental Corporation	5,996.7	6,657.7	6,489.8	6,902.7	26,046.9	7,345.6	7,532.6	7,714.4	7,912.3	30,504.9	8,319.5	8,186.7	8,134.3

Changes Y-o-Y in %													
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	19.5	8.7	11.2	12.0	12.7	12.0	11.2	8.1					
Powertrain	26.4	21.5	30.0	16.9	23.5	16.4	7.5	-2.1					
Interior	14.2	5.4	13.1	10.7	10.7	8.6	6.6	3.8					
Tires	27.9	15.0	23.2	21.6	21.7	19.5	11.9	10.7					
ContiTech	26.2	18.1	15.0	5.5	15.8	4.2	1.7	2.6					
Continental Corporation	22.5	13.1	18.9	14.6	17.1	13.3	8.7	5.4					

Fact Sheets

Quarterly EBITDA Analysis (mn €)

EBITDA	2010					2011					2012		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	229.6	239.7	205.1	217.3	891.7	251.3	246.7	243.3	241.0	982.3	242.8	250.3	230.3
Powertrain	83.4	92.8	23.7	68.3	268.2	120.6	93.7	140.1	130.3	484.7	162.2	150.8	122.8
Interior	159.5	145.3	116.0	198.3	619.1	174.3	196.3	189.2	199.0	758.8	197.2	209.8	191.8
Tires	300.1	368.4	321.1	393.7	1,383.3	356.5	372.2	369.6	428.2	1,526.5	462.2	523.3	516.0
ContiTech	115.8	128.6	121.5	102.3	468.2	140.9	138.1	113.5	122.5	515.0	137.8	145.6	141.8
Other / Consolidation	-0.1	-38.8	-0.5	-3.5	-42.9	-15.1	-2.8	-18.6	-2.8	-39.3	-19.9	-14.5	-26.1
Continental Corporation	888.3	936.0	786.9	976.4	3,587.6	1,028.5	1,044.2	1,037.1	1,118.2	4,228.0	1,182.3	1,265.3	1,176.6

EBITDA margin in %	2010					2011					2012		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	17.0	16.3	14.3	14.4	15.4	15.5	15.4	15.3	14.2	15.1	13.4	14.1	13.4
Powertrain	7.5	7.7	2.0	5.5	5.7	8.6	6.4	9.2	8.9	8.3	10.0	9.6	8.3
Interior	11.9	10.1	8.6	14.2	11.2	11.4	13.0	12.4	12.9	12.4	11.9	13.0	12.1
Tires	19.4	20.2	17.6	20.0	19.3	18.0	17.7	16.5	17.9	17.5	19.5	22.3	20.8
ContiTech	16.5	16.6	15.5	12.3	15.1	15.9	15.1	12.6	13.9	14.4	14.9	15.6	15.3
Continental Corporation	14.8	14.1	12.1	14.1	13.8	14.0	13.9	13.4	14.1	13.9	14.2	15.5	14.5

Changes Y-o-Y in %	2011					2012		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	9.5	2.9	18.6	10.9	10.2	-3.4	1.5	-5.3
Powertrain	44.6	1.0	491.1	90.8	80.7	34.5	60.9	-12.3
Interior	9.3	35.1	63.1	0.4	22.6	13.1	6.9	1.4
Tires	18.8	1.0	15.1	8.8	10.4	29.6	40.6	39.6
ContiTech	21.7	7.4	-6.6	19.7	10.0	-2.2	5.4	24.9
Continental Corporation	15.8	11.6	31.8	14.5	17.9	15.0	21.2	13.5

Fact Sheets

Quarterly EBIT Analysis (mn €)

EBIT	2010					2011					2012		
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	149.0	160.2	122.4	137.4	569.0	172.0	167.8	163.9	158.2	661.9	159.8	166.0	146.3
Powertrain	-21.6	-22.1	-101.7	-52.7	-198.1	13.0	-15.9	29.5	4.7	31.3	43.8	34.8	3.3
Interior	54.9	40.3	12.0	89.8	197.0	71.8	94.3	84.7	80.4	331.2	90.6	100.1	78.9
Tires	220.6	273.2	238.8	310.9	1,043.5	275.7	290.0	287.1	342.9	1,195.7	378.0	435.5	426.2
ContiTech	92.2	104.7	94.8	77.9	369.6	116.9	114.1	89.3	96.8	417.1	113.3	121.2	116.5
Other / Consolidation	-0.7	-39.6	-1.2	-4.3	-45.8	-15.5	-3.2	-18.8	-2.8	-40.3	-19.9	-14.8	-26.1
Continental Corporation	494.4	516.7	365.1	559.0	1,935.2	633.9	647.1	635.7	680.2	2,596.9	765.6	842.8	745.1

EBIT margin in %

	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	11.0	10.9	8.5	9.1	9.9	10.6	10.5	10.3	9.3	10.2	8.8	9.3	8.5
Powertrain	-2.0	-1.8	-8.7	-4.2	-4.2	0.9	-1.1	1.9	0.3	0.5	2.7	2.2	0.2
Interior	4.1	2.8	0.9	6.4	3.6	4.7	6.2	5.6	5.2	5.4	5.5	6.2	5.0
Tires	14.2	14.9	13.1	15.8	14.6	13.9	13.8	12.8	14.4	13.7	16.0	18.5	17.2
ContiTech	13.1	13.5	12.1	9.3	11.9	13.2	12.5	9.9	11.0	11.6	12.3	13.0	12.6
Continental Corporation	8.2	7.8	5.6	8.1	7.4	8.6	8.6	8.2	8.6	8.5	9.2	10.3	9.2

Changes Y-o-Y in %

	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3
Chassis & Safety	15.4	4.7	33.9	15.1	16.3	-7.1	-1.1	-10.7
Powertrain	160.2	28.1	129.0	108.9	115.8	236.9	318.9	-88.8
Interior	30.8	134.0	605.8	-10.5	68.1	26.2	6.2	-6.8
Tires	25.0	6.1	20.2	10.3	14.6	37.1	50.2	48.5
ContiTech	26.8	9.0	-5.8	24.3	12.9	-3.1	6.2	30.5
Continental Corporation	28.2	25.2	74.1	21.7	34.2	20.8	30.2	17.2

Quarterly Analysis of Adjusted EBIT* (mn €)

Adjusted EBIT*

	2011					2012		
	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>FY</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>
Chassis & Safety	184.8	178.3	177.2			173.1	179.3	157.1
Powertrain	55.4	62.3	69.9			87.7	78.3	47.8
Interior	119.0	129.6	119.5			141.8	146.8	129.8
Tires	278.9	283.9	285.8			378.4	437.3	428.6
ContiTech	118.2	115.4	112.4			115.4	123.3	105.2
Other / Consolidation	-22.4	-19.0	-21.1			-21.5	-16.7	-30.0
Continental Corporation	733.9	750.5	743.7			874.9	948.3	838.5

Adjusted EBIT* margin in %

	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>FY</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>
Chassis & Safety	11.4	11.1	11.1			9.6	10.1	9.1
Powertrain	4.0	4.3	4.6			5.4	5.0	3.2
Interior	7.8	8.6	7.9			8.5	9.1	8.2
Tires	14.1	13.5	12.7			16.3	19.0	17.4
ContiTech	13.3	12.6	12.5			12.5	13.3	11.5
Continental Corporation	10.0	10.0	9.6			10.6	11.7	10.3

Changes Y-o-Y in %

	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>
Chassis & Safety	-6.3	0.6	-11.3
Powertrain	58.3	25.7	-31.6
Interior	19.2	13.3	8.6
Tires	35.7	54.0	50.0
ContiTech	-2.4	6.8	-6.4
Continental Corporation	19.2	26.4	12.7

* Before amortization of intangibles from PPA, consolidation and special effects

	9M 2010	9M 2011	9M 2012	Q3 2010	Q3 2011	Q3 2012
Sales	19,144.2	22,592.6	24,640.5	6,489.8	7,714.4	8,134.3
Cost of sales	-14,916.8	-17,873.7	-19,303.6	-5,131.7	-6,150.1	-6,348.3
Gross margin on sales	4,227.4	4,718.9	5,336.9	1,358.1	1,564.3	1,786.0
Research and development expenses	-1,143.5	-1,225.7	-1,355.8	-389.1	-401.8	-448.3
Selling and logistics expenses	-965.5	-1,047.1	-1,171.2	-324.9	-352.6	-399.6
Administrative expenses	-467.4	-475.2	-508.7	-160.8	-156.9	-175.8
Other income and expenses	-332.8	-114.2	0.6	-135.8	-36.1	-31.5
At-equity share in earnings of associates	54.8	60.3	47.2	18.3	17.7	17.3
Other income from investments	3.2	-0.3	4.5	-0.7	1.1	-3.0
Earnings before interest and taxes	1,376.2	1,916.7	2,353.5	365.1	635.7	745.1
Interest income	17.1	20.6	18.8	5.2	7.7	5.4
Interest expense ¹	-548.5	-581.6	-334.1	-214.7	-249.9	-144.5
Net interest expense	-531.4	-561.0	-315.3	-209.5	-242.2	-139.1
Earnings before taxes	844.8	1,355.7	2,038.2	155.6	393.5	606.0
Income tax expense	-431.7	-409.5	-536.0	-128.5	-165.1	-139.3
Net income	413.1	946.2	1,502.2	27.1	228.4	466.7
Non-controlling interests	-50.1	-52.5	-49.8	-13.0	-17.7	-17.5
Net income attributable to the shareholders of the parent	363.0	893.7	1,452.4	14.1	210.7	449.2
Undiluted earnings per share in EUR	1.82	4.47	7.26	0.07	1.05	2.25
Diluted earnings per share in EUR	1.82	4.47	7.26	0.07	1.05	2.25

¹ Including gains and losses from foreign currency translation, from changes in the fair value of derivative instruments, as well as from available-for-sale financial assets.

Consolidated Statement of Financial Position – Assets (mn €)

Assets	Sept. 30, 2012	Dec. 31, 2011	Sept. 30, 2011
Goodwill	5,688.7	5,692.4	5,676.2
Other intangible assets	1,056.2	1,365.9	1,446.2
Property, plant and equipment	6,995.1	6,608.5	6,236.4
Investment property	20.0	19.0	19.2
Investments in at-equity accounted investees	488.1	480.2	468.9
Other investments	6.6	6.9	7.0
Deferred tax assets	611.3	565.8	591.8
Defined benefit assets	111.1	102.9	88.3
Long-term derivative instruments and interest-bearing investments	394.5	193.2	174.2
Other long-term financial assets	27.4	26.7	29.9
Other long-term assets	21.7	14.0	14.6
Non-current assets	15,420.7	15,075.5	14,752.7
Inventories	3,323.5	2,989.7	3,088.2
Trade accounts receivable	6,139.3	5,341.5	5,565.7
Other short-term financial assets	346.7	263.5	266.9
Other short-term assets	754.9	624.0	637.6
Income tax receivables	78.4	101.7	88.1
Short-term derivative instruments and interest-bearing investments	79.5	55.9	69.1
Cash and cash equivalents	1,507.5	1,541.2	1,532.4
Assets held for sale	86.8	45.4	4.2
Current assets	12,316.6	10,962.9	11,252.2
Total assets	27,737.3	26,038.4	26,004.9

Total equity and liabilities	Sept. 30, 2012	Dec. 31, 2011	Sept. 30, 2011
Subscribed capital	512.0	512.0	512.0
Capital reserves	4,155.6	4,155.6	4,155.6
Retained earnings	3,607.1	2,454.6	2,106.1
Other comprehensive income	146.9	23.9	-76.7
Equity attributable to the shareholders of the parent	8,421.6	7,146.1	6,697.0
Non-controlling interests	357.0	397.2	364.8
Total equity	8,778.6	7,543.3	7,061.8
Provisions for pension liabilities and similar obligations	1,470.4	1,432.2	1,416.0
Deferred tax liabilities	310.4	269.3	280.5
Long-term provisions for other risks and obligations	317.1	321.8	310.3
Long-term portion of indebtedness	6,270.2	6,048.0	6,324.5
Other long-term financial liabilities	19.3	8.0	8.0
Other long-term liabilities	63.2	57.1	39.5
Non-current liabilities	8,450.6	8,136.4	8,378.8
Trade accounts payable	4,155.3	4,111.4	3,881.2
Income tax payables	703.2	648.2	648.3
Short-term provisions for other risks and obligations	716.9	905.1	1,074.1
Indebtedness	2,513.5	2,514.4	2,748.6
Other short-term financial liabilities	1,450.8	1,415.2	1,318.4
Other short-term liabilities	967.9	764.4	893.7
Liabilities held for sale	0.5	—	—
Current liabilities	10,508.1	10,358.7	10,564.3
Total equity and liabilities	27,737.3	26,038.4	26,004.9

	Jan. 1 to Sept. 30		Third Quarter	
	2012	2011	2012	2011
Net income	1,502.2	946.2	466.7	228.4
Income tax expense	536.0	409.5	139.3	165.1
Net interest expense	315.3	561.0	139.1	242.2
EBIT	2,353.5	1,916.7	745.1	635.7
Interest paid	-530.1	-610.8	-240.5	-222.0
Interest received	18.7	20.6	5.5	7.9
Income tax paid	-478.0	-333.2	-137.3	-139.1
Dividends received	44.0	29.1	10.3	9.7
Depreciation, amortization and impairments	1,270.7	1,193.1	431.5	401.4
At-equity share in earnings of associates and accrued dividend income from other investments, incl. impairments	-51.7	-60.0	-14.3	-18.8
Gains from the disposal of assets, companies and business operations	-4.3	-14.8	-2.1	-2.7
Other non-cash items	-7.4	-25.1	-3.9	-2.3
Changes in				
inventories	-299.9	-474.2	-29.6	-25.9
trade accounts receivable	-744.5	-1,148.2	-337.8	-515.1
notes sold	—	-3.4	—	-3.0
trade accounts payable	-4.7	403.7	-68.9	44.3
pension and similar obligations	29.2	2.1	16.3	-20.1
other assets and liabilities	-113.9	150.6	119.2	193.3
Cash flow arising from operating activities	1,481.6	1,046.2	493.5	343.3
Proceeds on disposal of property, plant and equipment, and intangible assets	18.3	41.2	5.2	8.9
Capital expenditure on property, plant and equipment, and software	-1,265.7	-1,028.9	-437.7	-403.7
Capital expenditure on intangible assets from development projects and miscellaneous	-45.6	-69.1	-8.8	-21.5
Proceeds on disposal of companies and business operations	0.0	10.4	—	10.4
Acquisition of companies and business operations	-20.3	-53.8	-10.3	-28.3
Cash flow arising from investing activities	-1,313.3	-1,100.2	-451.6	-434.2
Cash flow before financing activities (free cash flow)	168.3	-54.0	41.9	-90.9
Change in indebtedness	129.9	166.9	72.6	47.7
Successive purchases	-18.1	-0.4	—	0.0
Dividends paid	-300.0	—	—	—
Dividends paid and repayment of capital to non-controlling interests	-36.4	-32.7	-4.8	-12.4
Cash and cash equivalents arising from first consolidation of subsidiaries	4.8	—	—	—
Cash flow arising from financing activities	-219.8	133.8	67.8	35.3
Change in cash and cash equivalents	-51.5	79.8	109.7	-55.6
Cash and cash equivalents at the beginning of the reporting period	1,541.2	1,471.3	1,401.7	1,566.0
Effect of exchange rate changes on cash and cash equivalents	17.8	-18.7	-3.9	22.0
Cash and cash equivalents at the end of the reporting period	1,507.5	1,532.4	1,507.5	1,532.4

Q3 2012 Results Reported & Adjusted (mn €) – by Division

	Chassis & Safety		Powertrain		Interior		Tires		ContiTech		Cons./Corr.		Corporation	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
EBIT	163.9	146.3	29.5	3.3	84.7	78.9	287.1	426.2	89.3	116.5	-18.8	-26.1	635.7	745.1
in % of sales	10.3%	8.5%	1.9%	0.2%	5.6%	5.0%	12.8%	17.2%	9.9%	12.6%			8.2%	9.2%
Amortization of intangible assets from PPA	13.2	13.3	42.8	44.7	50.0	52.5	1.3	1.4	0.8	0.6	0.0	0.0	108.1	112.5
Total special effects	-0.5	-2.5	-2.4	-0.2	-14.6	-1.9	-2.6	-0.8	22.3	-12.9	-2.3	-3.9	-0.1	-22.2
Total consolidation effects *	0.6	0.0	0.0	0.0	-0.6	0.3	0.0	1.8	0.0	1.0	0.0	0.0	0.0	3.1
Total consolidation & special effects	0.1	-2.5	-2.4	-0.2	-15.2	-1.6	-2.6	1.0	22.3	-11.9	-2.3	-3.9	-0.1	-19.1
Adjusted operating result (adj. EBIT) **	177.2	157.1	69.9	47.8	119.5	129.8	285.8	428.6	112.4	105.2	-21.1	-30.0	743.7	838.5
in % of adjusted sales	11.1%	9.1%	4.6%	3.2%	7.9%	8.2%	12.7%	17.4%	12.5%	11.5%			9.6%	10.3%

* Structural change between Interior and Chassis & Safety; Modi since 08/2011, Conti Trade Expansion; Tianjin since 06/2011, MIRS since 07/2011, Freudenberg VC since 08/2012

** Before amortization of intangible assets from PPA, changes in the scope of consolidation and special effects

9M 2012 Results Reported & Adjusted (mn €) – by Division

	<u>Chassis & Safety</u>		<u>Powertrain</u>		<u>Interior</u>		<u>Tires</u>		<u>ContiTech</u>		<u>Cons./Corr.</u>		<u>Corporation</u>	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
EBIT	503.7	472.1	26.6	81.9	250.8	269.6	852.8	1,239.7	320.3	351.0	-37.5	-60.8	1,916.7	2,353.5
in % of sales	10.5%	8.9%	0.6%	1.7%	5.5%	5.6%	13.5%	17.2%	11.8%	12.6%			8.5%	9.6%
Amortization of intangible assets from PPA	39.7	39.9	130.4	132.9	150.7	155.3	2.9	4.1	2.2	1.9	0.1	0.0	326.0	334.1
Total special effects	-4.8	-2.5	30.6	-1.0	-31.7	-6.8	-7.1	-9.8	23.5	-12.2	-25.1	-7.4	-14.6	-39.7
Total consolidation effects *	1.7	0.0	0.0	0.0	-1.7	0.3	0.0	10.3	0.0	3.2	0.0	0.0	0.0	13.8
Total consolidation & special effects	-3.1	-2.5	30.6	-1.0	-33.4	-6.5	-7.1	0.5	23.5	-9.0	-25.1	-7.4	-14.6	-25.9
Adjusted operating result (adj. EBIT) **	540.3	509.5	187.6	213.8	368.1	418.4	848.6	1,244.3	346.0	343.9	-62.5	-68.2	2,228.1	2,661.7
in % of adjusted sales	11.2%	9.6%	4.3%	4.6%	8.1%	8.6%	13.4%	17.6%	12.8%	12.4%			9.9%	10.9%

* Structural change between Interior and Chassis & Safety; Modi since 08/2011, Conti Trade Expansion; Tianjin since 06/2011, MIRS since 07/2011, Freudenberg VC since 08/2012

** Before amortization of intangible assets from PPA, changes in the scope of consolidation and special effects

	Q3								9M							
	Automotive		Rubber		Cons./Corr.		Corporation		Automotive		Rubber		Cons./Corr.		Corporation	
	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012
EBIT	278.1	228.6	376.4	542.7	-18.8	-26.2	635.7	745.1	781.1	823.6	1,173.1	1,590.7	-37.5	-60.8	1,916.7	2,353.5
in % of sales	6.0%	4.8%	12.1%	16.1%			8.2%	9.2%	5.7%	5.6%	13.1%	16.1%			8.5%	9.6%
Amortization of intangible assets from PPA	106.0	110.5	2.1	2.0	0.0	0.0	108.1	112.5	320.8	328.1	5.1	6.0	0.1	0.0	326.0	334.1
Total special effects	-17.5	-4.6	19.7	-13.7	-2.3	-3.9	-0.1	-22.2	-5.9	-10.3	16.4	-22.0	-25.1	-7.4	-14.6	-39.7
Total consolidation effects *	0.0	0.3	0.0	2.8	0.0	0.0	0.0	3.1	0.0	0.3	0.0	13.5	0.0	0.0	0.0	13.8
Total consolidation & special effects	-17.5	-4.3	19.7	-10.9	-2.3	-3.9	-0.1	-19.1	-5.9	-10.0	16.4	-8.5	-25.1	-7.4	-14.6	-25.9
Adjusted operating result (adj. EBIT) **	366.6	334.8	398.2	533.8	-21.1	-30.1	743.7	838.5	1,096.0	1,141.7	1,194.6	1,588.2	-62.5	-68.2	2,228.1	2,661.7
in % of adjusted sales	8.0%	7.0%	12.8%	15.9%			9.6%	10.3%	8.0%	7.7%	13.4%	16.3%			9.9%	10.9%

* Structural change between Interior and Chassis & Safety; Modi since 08/2011, Conti Trade Expansion; Tianjin since 06/2011, MIRS since 07/2011, Freudenberg VC since 08/2012

** Before amortization of intangible assets from PPA, changes in the scope of consolidation and special effects

References

Useful Links and References

Continental Investor Relations Website	http://www.continental-ir.com
Annual and Interim Reports	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/financial_reports/01_reports/form_en.html
Fact Book Fiscal Year 2011	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/financial_reports/fact_book/download/factbook_2011_en.pdf
Investor Relations Events and Presentations	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/events/ov_events_en.html
Sustainability at Continental (Presentation and Fact Sheet for investors)	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/hidden/sustainability_en.html
Corporate Social Responsibility Report	www.continental-sustainability.com
Corporate Governance Principles	http://www.conti-online.com/generator/www/com/en/continental/portal/themes/ir/corporate_governance/principles/download/governance_principles_2011_04_28_en.pdf
Continental Share	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/share/overview_share_en.html
Continental Bonds and Rating	http://www.conti-online.com/coremedia/generator/www/com/en/continental/portal/themes/ir/bonds/overview_creditor_relations.html