Continental
The Future in Motion

9M 2014 Results

Regensburg – November 4, 2014

http://www.continental-ir.com

AGENDA

1) Corporation Highlights
Most Important KPIs 9M 2014

- **Sales up by 3% to €25.6 bn;** organic sales growth at 5% (neg. FX impact ~€650 mn)
- **Adj. EBIT[1] up by 4% to €2.9 bn;** adj. EBIT[1] margin at 11.5% up 20 bps (PPA and special effects -€470 mn)
- **NIAT[2] up by 14% to €1.8 bn**
- **Free cash flow amounted to €941 mn** mainly due to lower cash interest and working capital management
- **Net indebtedness down to €3.9 bn; gearing ratio down to 36%; equity ratio at 37%**
- Value creation: **trailing ROCE[3] at 19.3%**

Other topics:

- At-equity impairments, provisions for legacy contracts and impairments for HEV within the Powertrain division led to **€334 mn special items in Q3/14, €86 mn of which are not adjusted**
- **Recognition of deferred tax assets** in NAFTA amounting to €161 mn and on interest carry forwards in Germany amounting to €98 mn
- Veyance transaction expected to be closed in December 2014

[1] Before amortization of intangibles from PPA, consolidation and special effects
[2] Attributable to the shareholders of the parent
[3] Trailing ROCE is calculated as reported EBIT for the last twelve months (LTM) divided by average operating assets (OA) for the LTM

1) Corporation Highlights

Divisional Highlights 9M 2014

Automotive Group

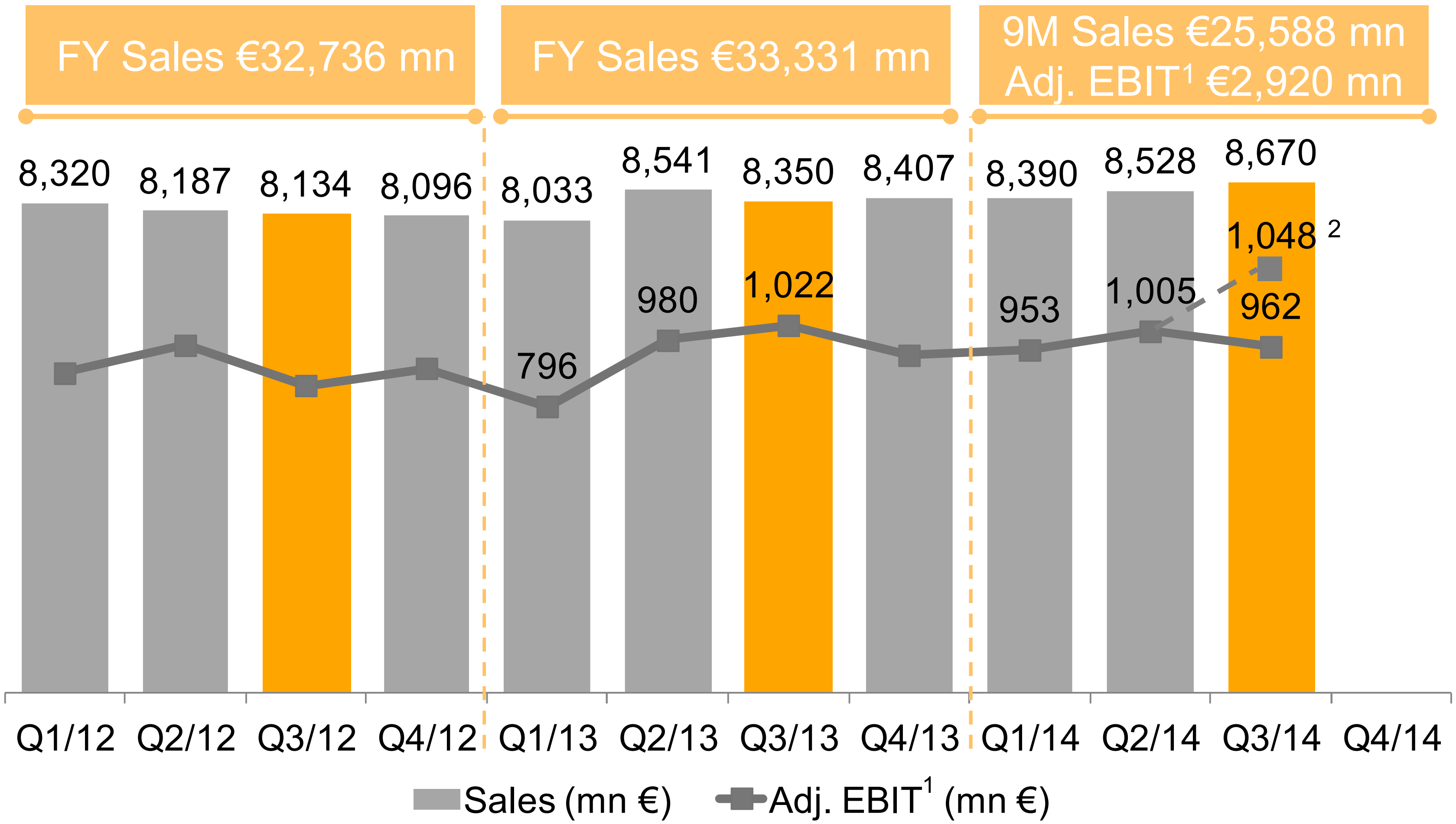
- **Chassis & Safety** at 9.6% adj. EBIT[1] margin (PY: 9.4%); organic sales up by 5% *(Q3/14 +2%)*; strong growth in ADAS continued (+47% unit sales); R&D cost up by 13% in 9M/14
- **Powertrain** at 3.5% adj. EBIT[1] margin (PY: 5.1%); organic sales increased by 4% *(Q3/14 +2%),* special items booked in Q3/14 total €334 mn, €86 mn of which are not adjusted
- **Interior** at 10.1% adj. EBIT[1] margin (PY: 8.9%); organic sales increased by 8% *(Q3/14 +7%)* due to continuing strong business activity in B&S and CV&AM
- **Automotive Group** sales increased organically by 6% in 9M/14 *(Q3/14 +4%)*, outgrowing worldwide PC & LT production by 300 bps; adj. EBIT[1] margin remained at 7.9% despite the special items recognized in Powertrain
  Order intake already booked amounts to ~€22 bn at Sept. 30, 2014

Rubber Group

- **Tires** adj. EBIT[1] margin increased to 20.1% (PY: 18.8%), benefitting from lower raw material costs (9M/14: ~€150 mn), strict cost management and solid price mix (was balanced after 9M/14); volumes up by 5% after 9M/14 *(Q3/14: +4%)*; FX impacted sales -3% after 9M/14; PC & LT tire replacement demand increased in Europe by 4% and was up by 5% in NAFTA after 9M/14; TS 850 winter tire is test winner in major test magazines
- **ContiTech** adj. EBIT[1] margin down by 50 bps to 11.7%; organic sales up by 2% *(Q3/14: +1%);* adj. EBIT[1] margin in Q3/14 improved QOQ by 120 bps
- **Rubber Group** organic sales increased by 3% *(Q3/14: +1%)*; adj. EBIT[1] margin increased to 17.8% after 9M/14 (PY: 17.0%)

[1] *Before amortization of intangibles from PPA, consolidation and special effects*

1) Corporation Highlights
Sales and Adjusted EBIT[1] by Quarter



[1] *Before amortization of intangibles from PPA, consolidation and special effects*
[2] *Excluding all of the €334 mn negative impact recognized in Powertrain Division in Q3/14*

1) Corporation Highlights

How Would Q3/14 Have looked if Powertrain Charges hadn't been booked?

	As reported In Q3/14	If special items in PT had not been booked in Q3/14	Delta
Sales (mn €)	8,669.5	8,669.5	
EBITDA (mn €)	1,203.3	1,305.6	
Adj. EBIT[1] (mn €)	962.0	1,048.3	86.3
EBIT (mn €)	637.8	971.4	333.7
EBIT margin (in % of sales)	*7.4%*	*11.2%*	
Net interest (mn €)	-75.1	-75.1	
Taxes (mn €)	-47.4	-89.8	-42.4
Non-controlling interest (mn €)	-20.2	-20.2	
Net income after non-controlling interest (mn €)	495.1	786.1	291.0
Margin (in % of sales)	*5.7%*	*9.1%*	
EPS (€)	2.47	3.93	1.47

Legacy contract charges not adj. in Q3

Total special items booked in Q3/14 for Powertrain

w/o PT special items taxes[2] of €251 mn would have been booked. Minus €161.2 mn DTA[3] in the U.S.A, taxes would have amounted to only €90 mn

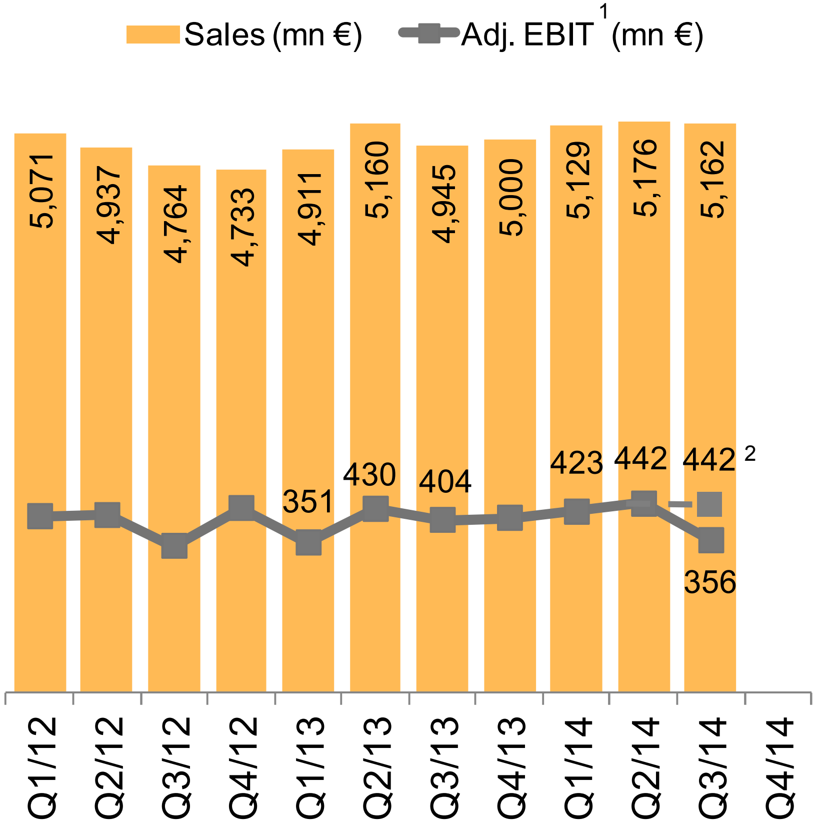
[1] *Before amortization of intangibles from PPA, consolidation and special effects*

[2] *Assuming 28% tax rate on €896 mn pre-tax profit (EBT)*

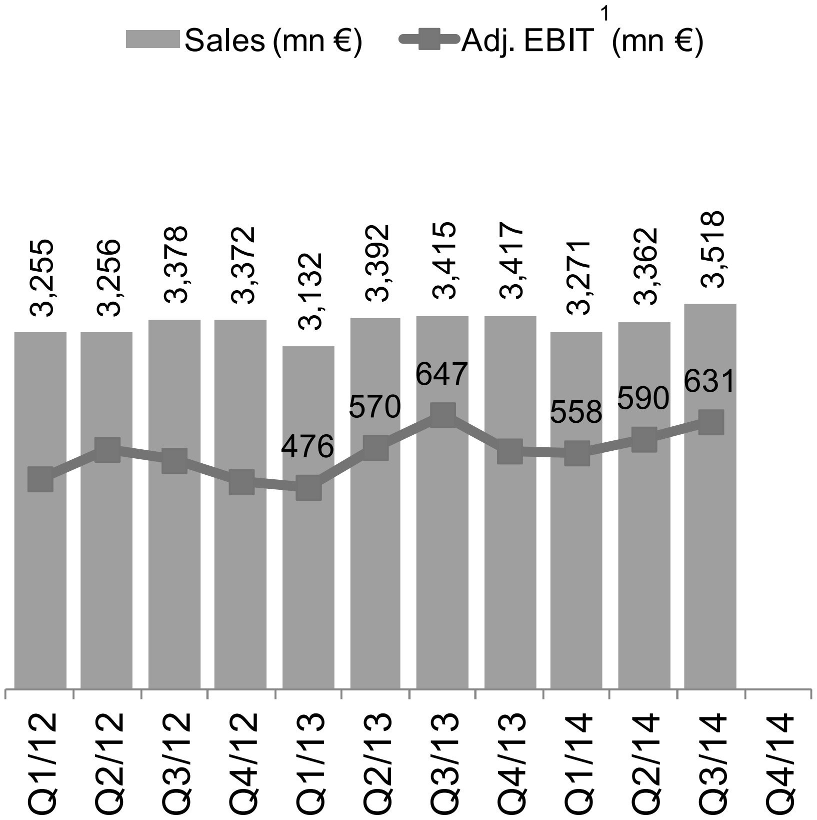
[3] *Deferred tax asset in the U.S.A. amounting to €161.2 mn*

1) Corporation Highlights
Sales and Adjusted EBIT[1] by Group

Automotive Group



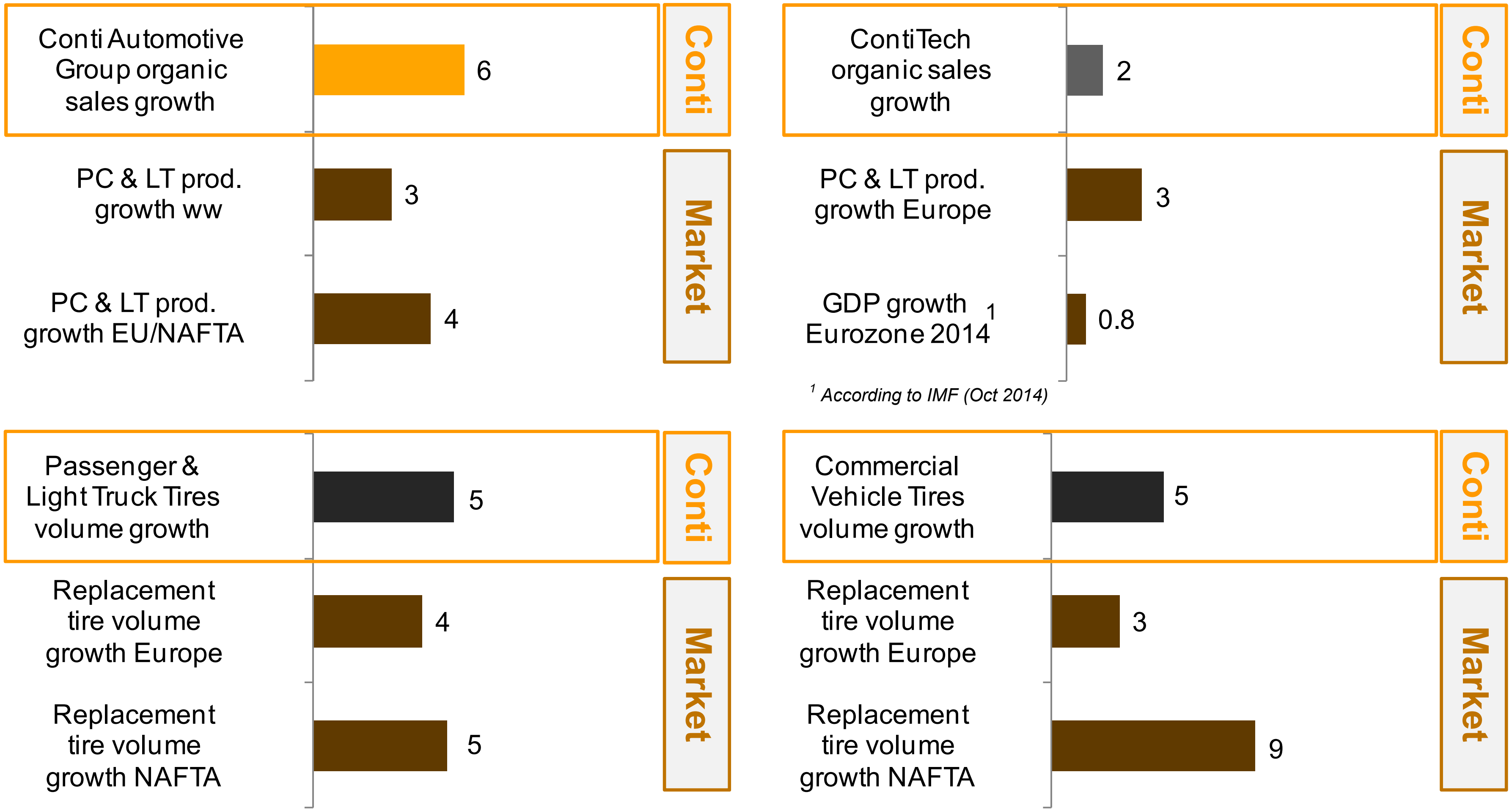
Rubber Group



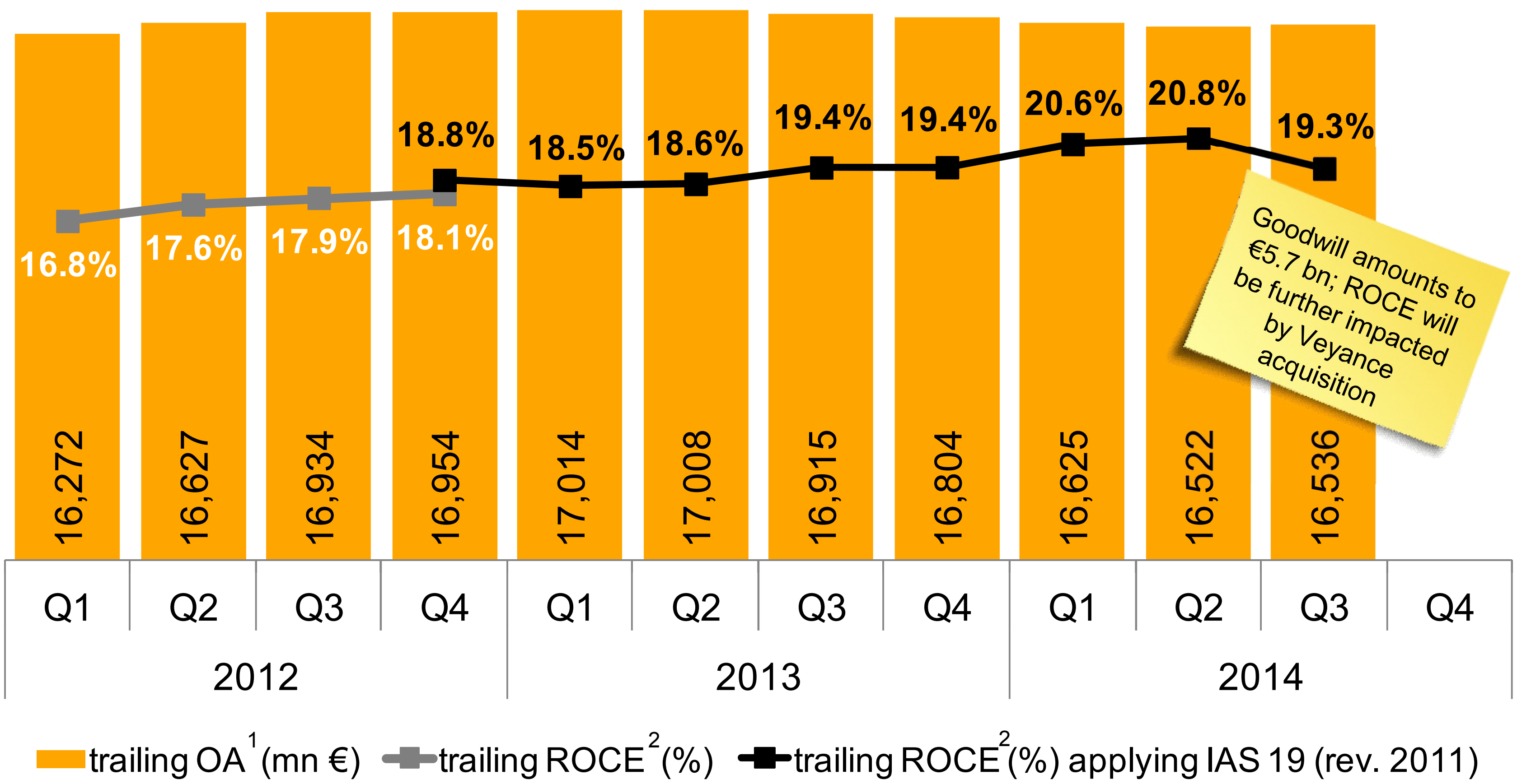
[1] *Before amortization of intangibles from PPA, consolidation and special effects*
[2] *Excluding all of the €334 mn negative impact booked in Powertrain Division in Q3/14*

1) Corporation Highlights

Growth Profile of the Corporation 9M 2014 (in %)



1) Corporation Highlights
Sustainable Value Creation



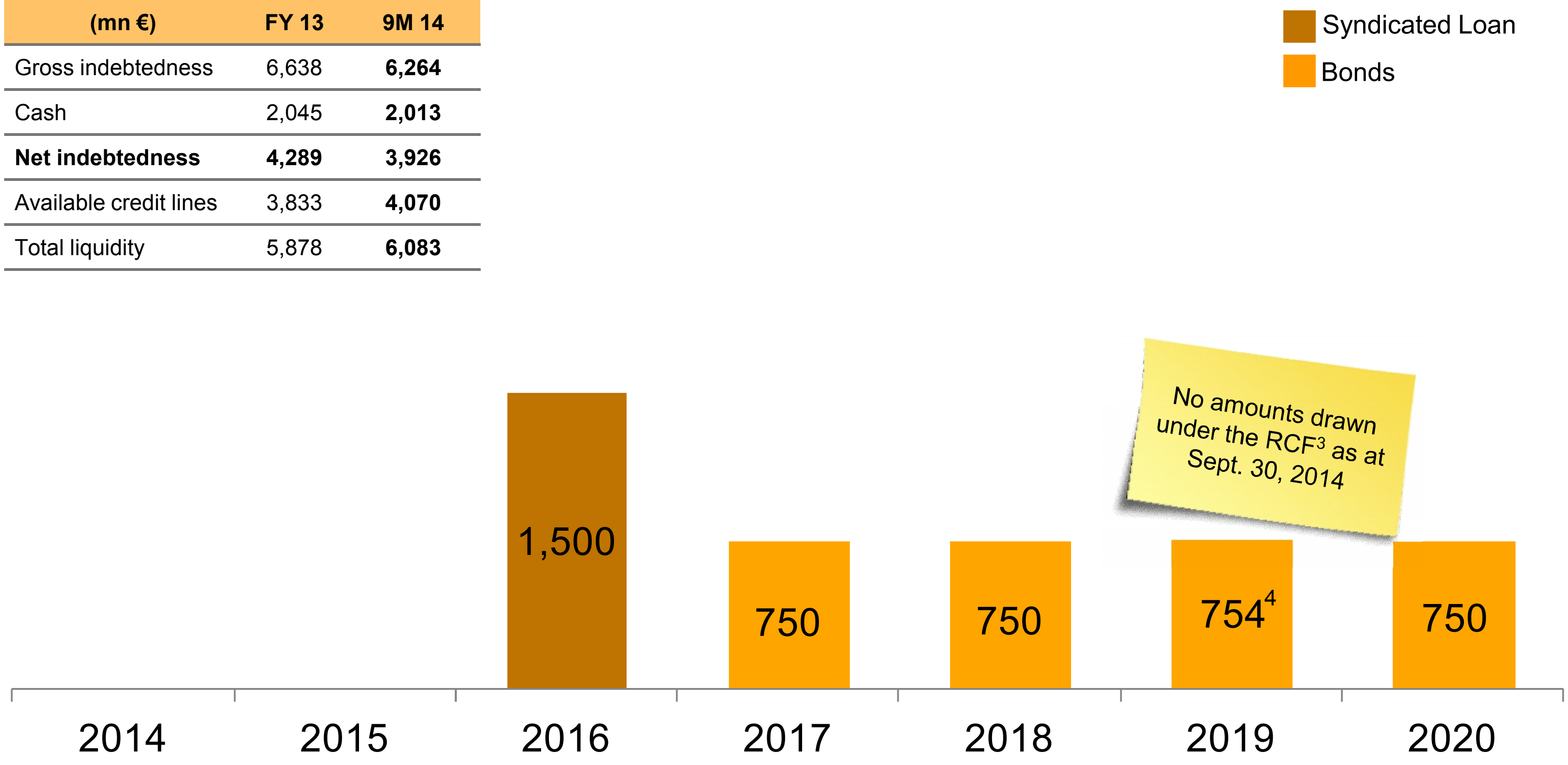
[1] *Trailing operating assets are calculated as assets for the last twelve months (LTM)*

[2] *Trailing ROCE is calculated as reported EBIT for the last twelve months (LTM) divided by average operating assets (OA) for the LTM*

1) Corporation Highlights

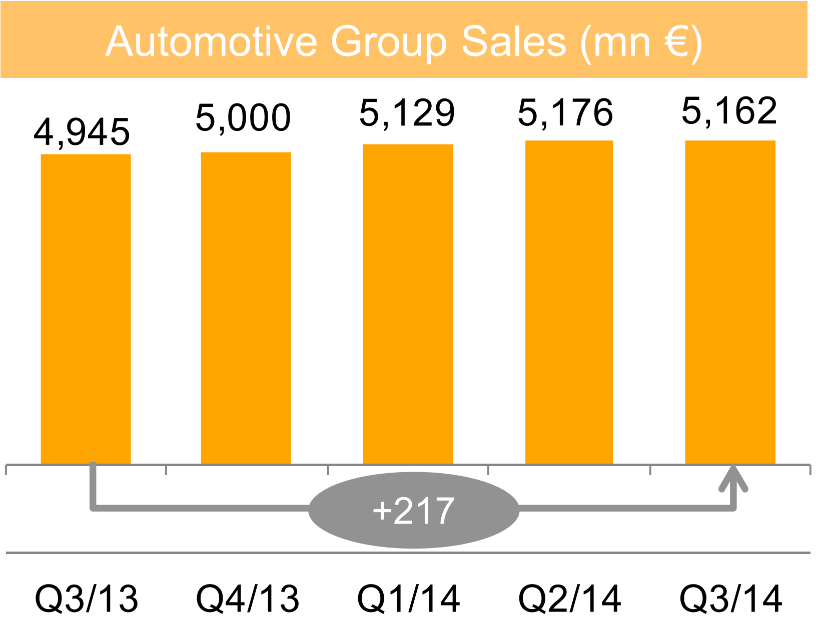
Maturities[1] for Syndicated Loan[2] and Bonds (mn €)

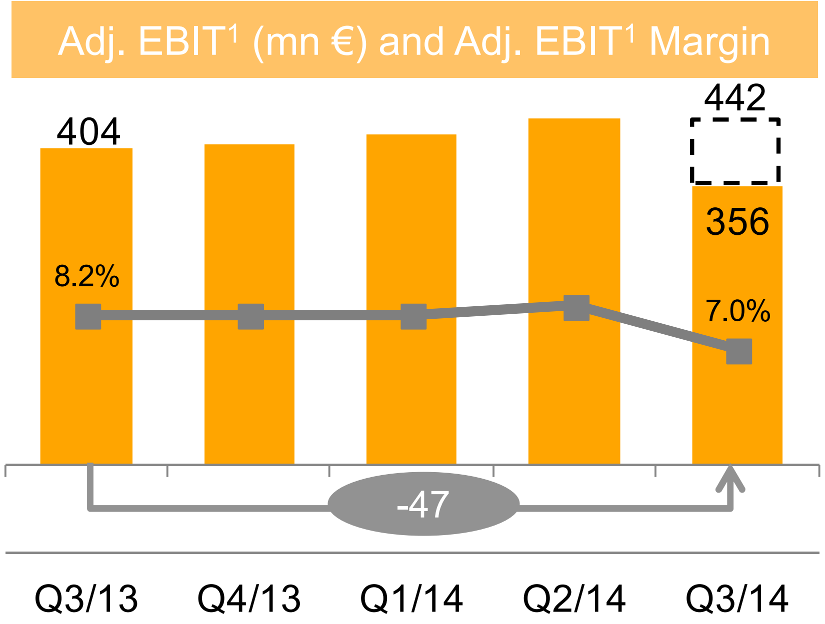
(mn €)	FY 13	9M 14
Gross indebtedness	6,638	**6,264**
Cash	2,045	**2,013**
Net indebtedness	**4,289**	**3,926**
Available credit lines	3,833	**4,070**
Total liquidity	5,878	**6,083**



1 *All amounts shown are nominal values*
2 *Syndicated loan maturities – Term loan April 2016 and revolving credit facility (RCF) April 2019*
3 *Any utilization under the RCF has to be shown as short term debt according to IFRS although the RCF matures in 04/19 and has a total volume of €3,000 mn*
4 *Nominal amount US $950 mn (exchange rate as at Sept. 30, 2014: 1.2593)*

2) Automotive Group Q3/14
Benefitting from Stabilization in European Production



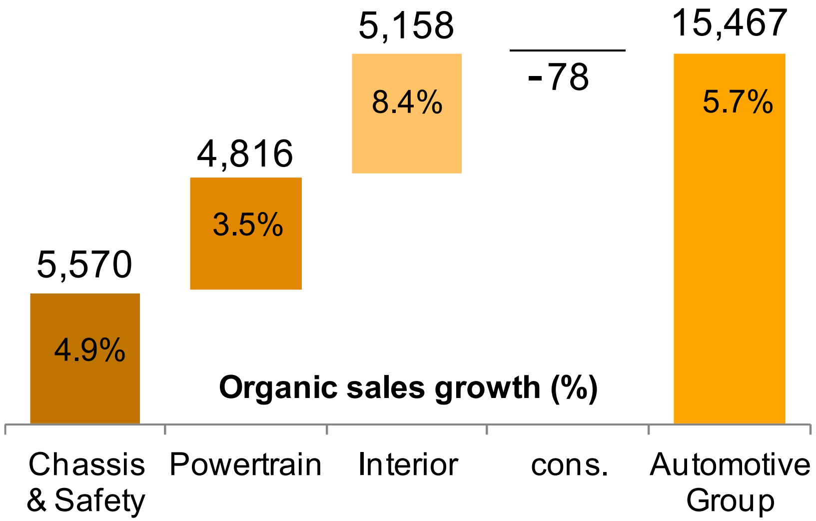


- Sales increased by €217 mn in Q3/14; organic sales growth in Q3/14 at 4%
- Adjusted EBIT[1] decreased by €47 mn mainly due to provisions for legacy contracts; adjusted EBIT[1] before provisions for legacy contracts would have amounted to €442 mn resulting in an 8.7% margin; operating leverage would have amounted to 18%
- Adjusted EBIT[1] margin at 7.0% (PY: 8.2%)
- R&D expenses increased by 14.8% to €479 mn

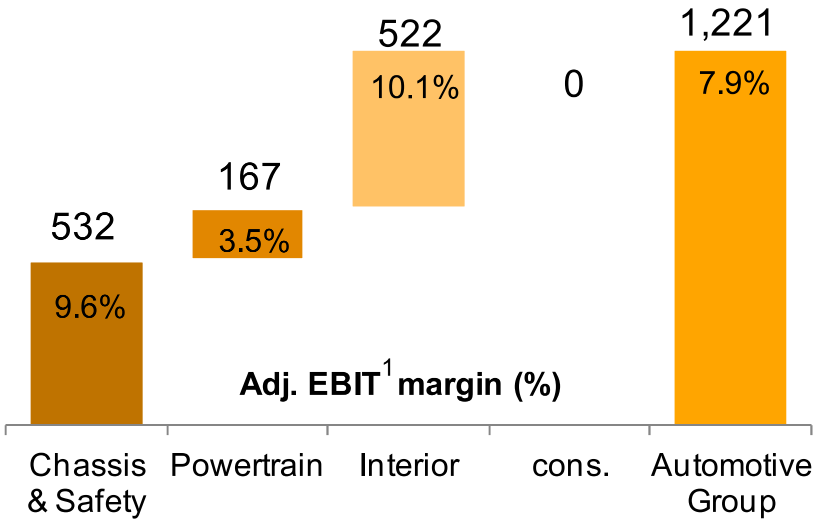
[1] *Before amortization of intangibles from PPA, consolidation and special effects*

2) Automotive Group 9M/14
Adj. EBIT[1] Margin Stable

Automotive Group Sales (mn €) 9M/14



Automotive Group Adj. EBIT[1] (mn €) 9M/14



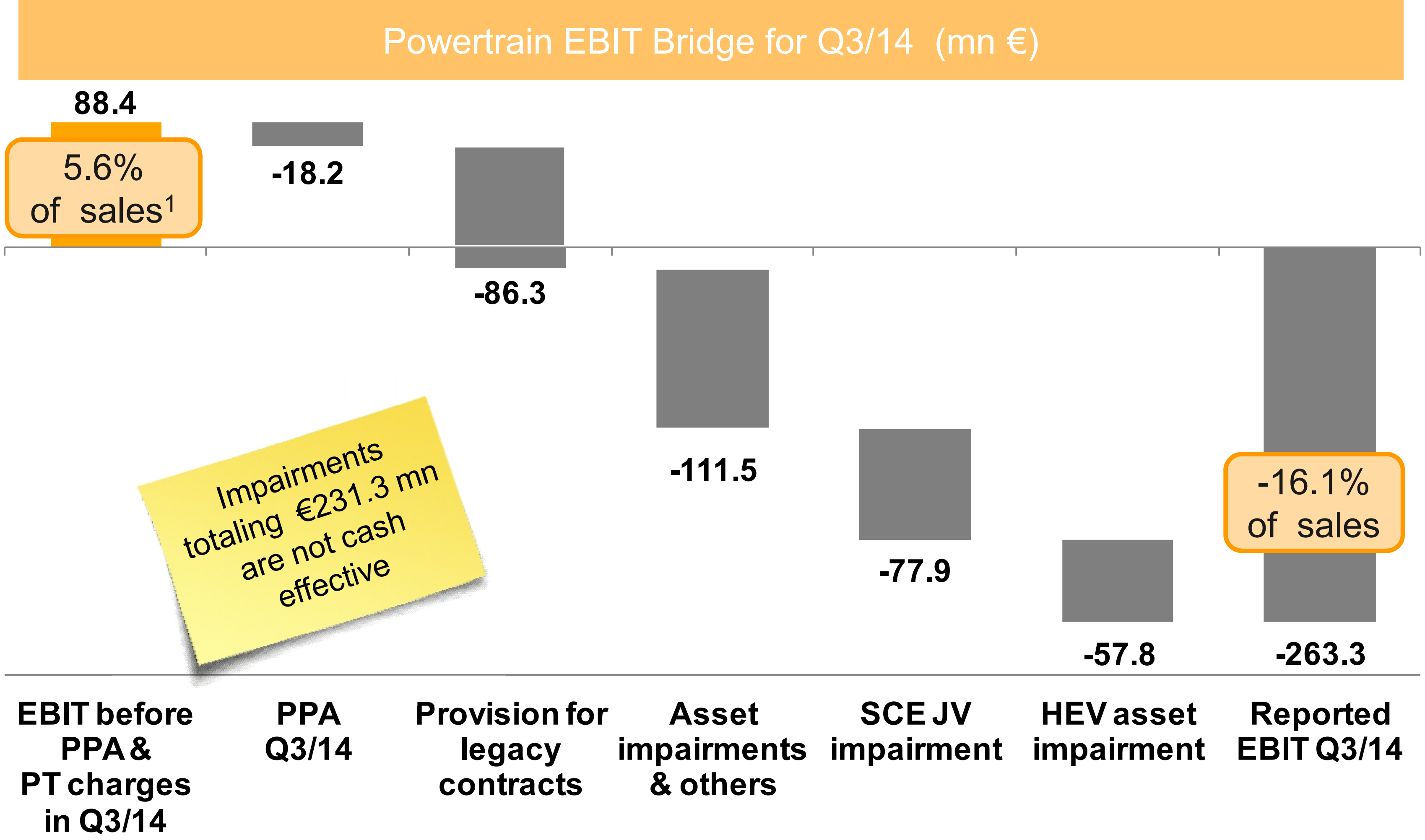
Reported sales change

- Chassis & Safety: 2.1%
- Powertrain: 2.6%
- Interior: 4.1%
- Automotive Group: 3.0%

- Reported EBITDA: €1,726 mn (11.2% of sales)
- Reported EBIT: €783 mn (5.1% of sales)
- R&D: €1,400 mn (9.1% of sales)
- Capex: €687 mn (4.4% of sales)

[1] *Before amortization of intangibles from PPA, consolidation and special effects*

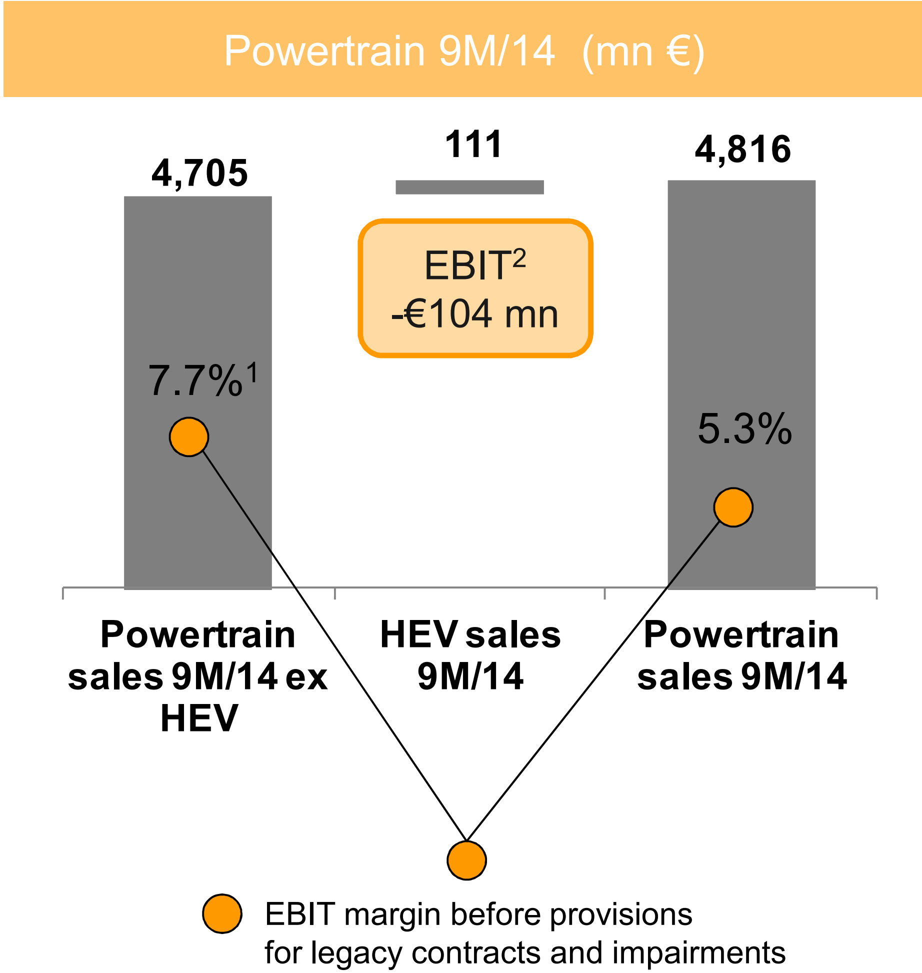
2) Automotive Group
Powertrain – Addressing Legacy Contracts and HEV



[1] *Adjusted sales before EMITEC*

2) Automotive Group
Powertrain – Addressing Legacy Contracts and HEV

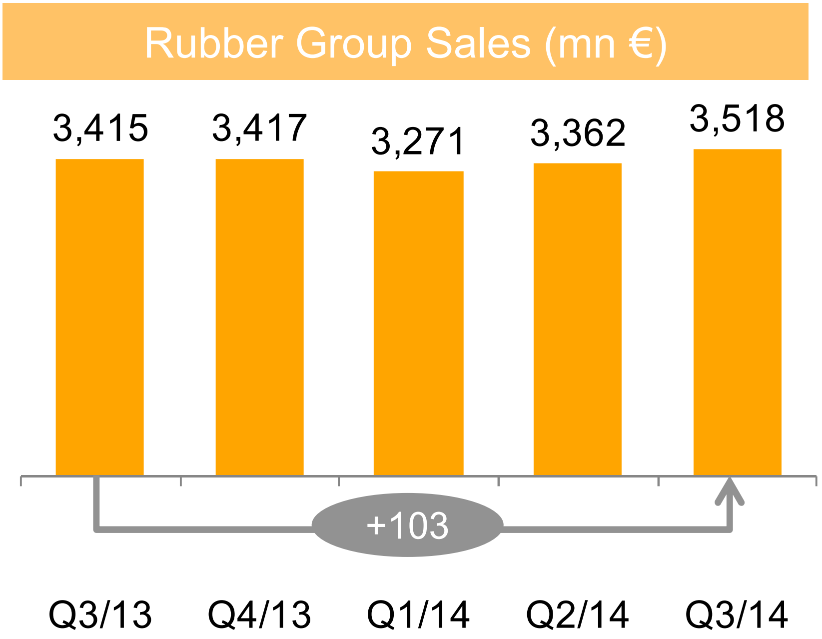
- HEV is and will remain a strategic investment for Continental
- Sales will progressively increase to €200 mn by 2017 and losses will be limited to about €100 mn p.a. until 2017
- HEV losses will start to moderate from 2017 onwards when 48V will start
- Powertrain sales ex HEV will grow by about 5% in 2015
- EBIT margin ex HEV will be above 8% in 2015
- 10% EBIT margin to be achieved by 2019 *including* HEV

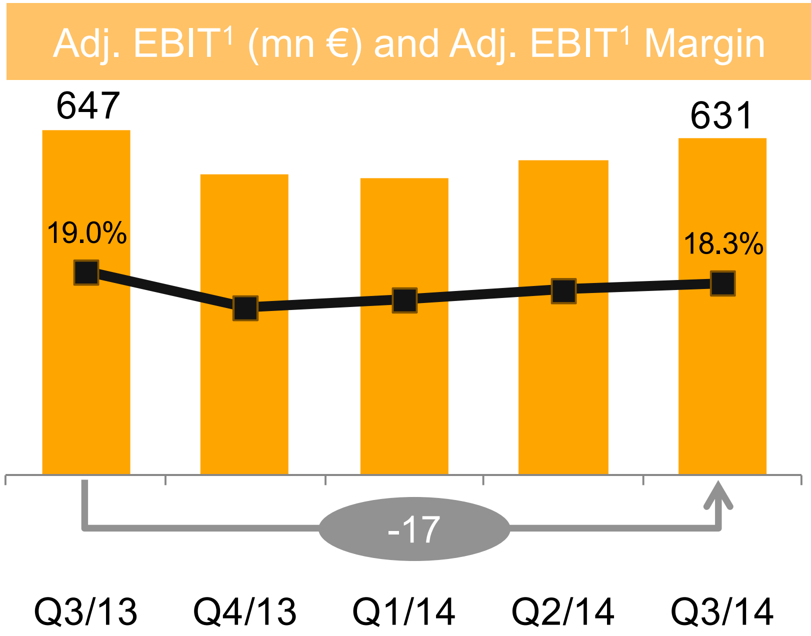


[1] *Adjusted sales before EMITEC*
[2] *Before amortization of intangibles from PPA, consolidation and special effects*

3) Rubber Group Q3/14

Adjusted EBIT[1] Margin Benefitting from Raw Material Prices

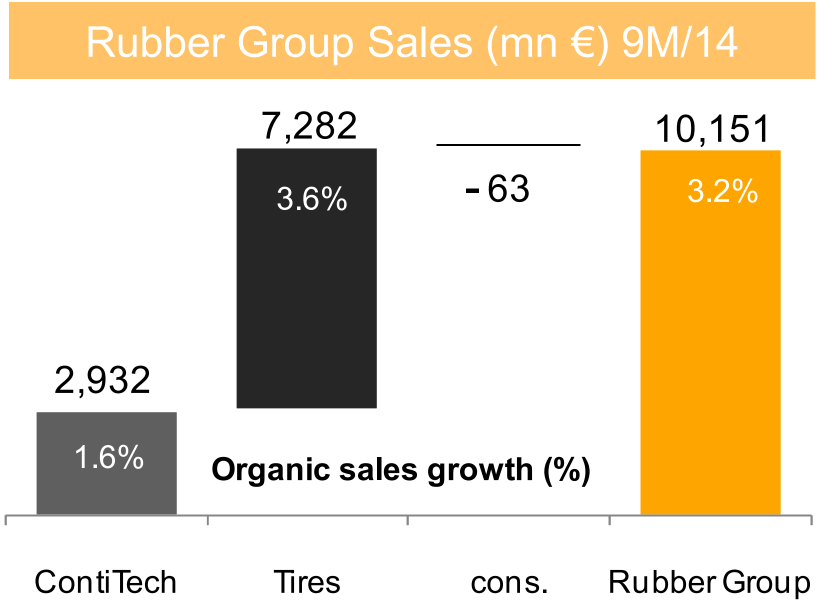


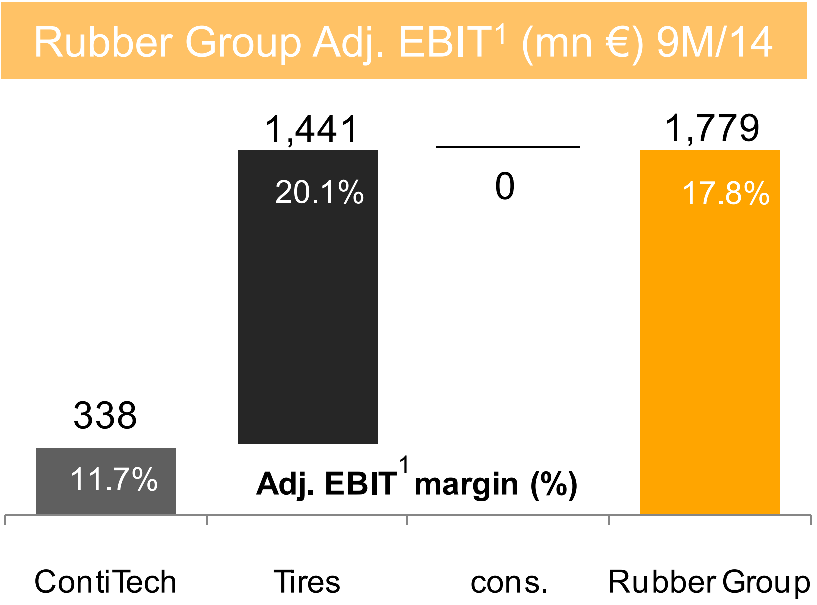


- Sales increased by €103 mn in Q3/14
- Tire volumes grew by 4% during the quarter; FX impact was neutral to tire revenues during the quarter while P/M was slightly positive in Q3/14
- ContiTech sales increased by €18 mn in Q3/14 and EBIT margin improved by 100 bps QOQ
- Adjusted EBIT[1] down by €17 mn mainly due to lower raw material cost benefit which amounted to about €40 mn compared to €130 mn in Q3/13

[1] *Before amortization of intangibles from PPA, consolidation and special effects*

3) Rubber Group 9M/14
Profitability Remains at Elevated Level





Reported sales change

- ContiTech: 1.0%
- Tires: 2.3%
- Rubber Group: 2.1%

- Reported EBITDA: €2,162 mn (21.3% of sales)
- Reported EBIT: €1,745 mn (17.2% of sales)
- R&D: €228 mn (2.2% of sales)
- Capex: €618 mn (6.1% of sales)

[1] *Before amortization of intangibles from PPA, consolidation and special effects*

3) Rubber Group
Update on Veyance Technologies

2014

- Closing expected in December 2014
- Sales contribution in 2014 about €100 mn; no negative effects on earnings expected
- Veyance will add about €1.5 bn to operating assets

2015

- Sales should amount to about €1.45 bn (assuming like-for-like sales growth of about 1%)
- Adjusted EBIT[1] at about 8% of sales including synergies and integration cost amounting to around -€15 mn (net) for 2015
- PPA will be amortized over 7-10 years (instead of the 10 years assumed in February) and will amount to approximately €115 mn p.a. based on preliminary PPA

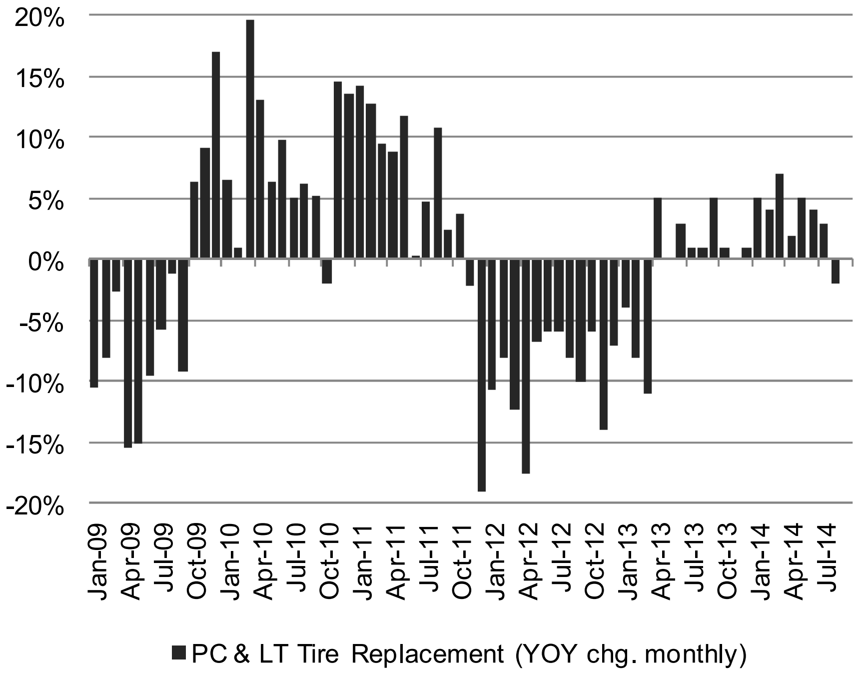
Mid term targets 2017:

- ContiTech's EBIT margin to be restored to 12%
- ContiTech's ROCE will improve to 25%

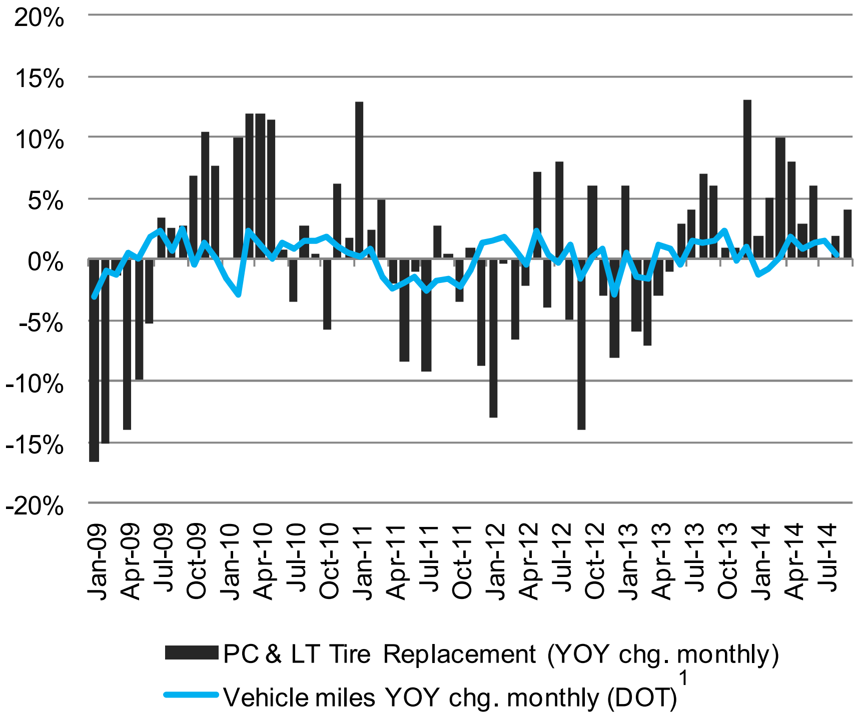
[1] *Before amortization of intangibles from PPA, consolidation and special effects*

3) Rubber Group
Running against a Higher Base

Replacement Tire Demand for PC & LT Europe



Replacement Tire Demand for PC & LT NAFTA

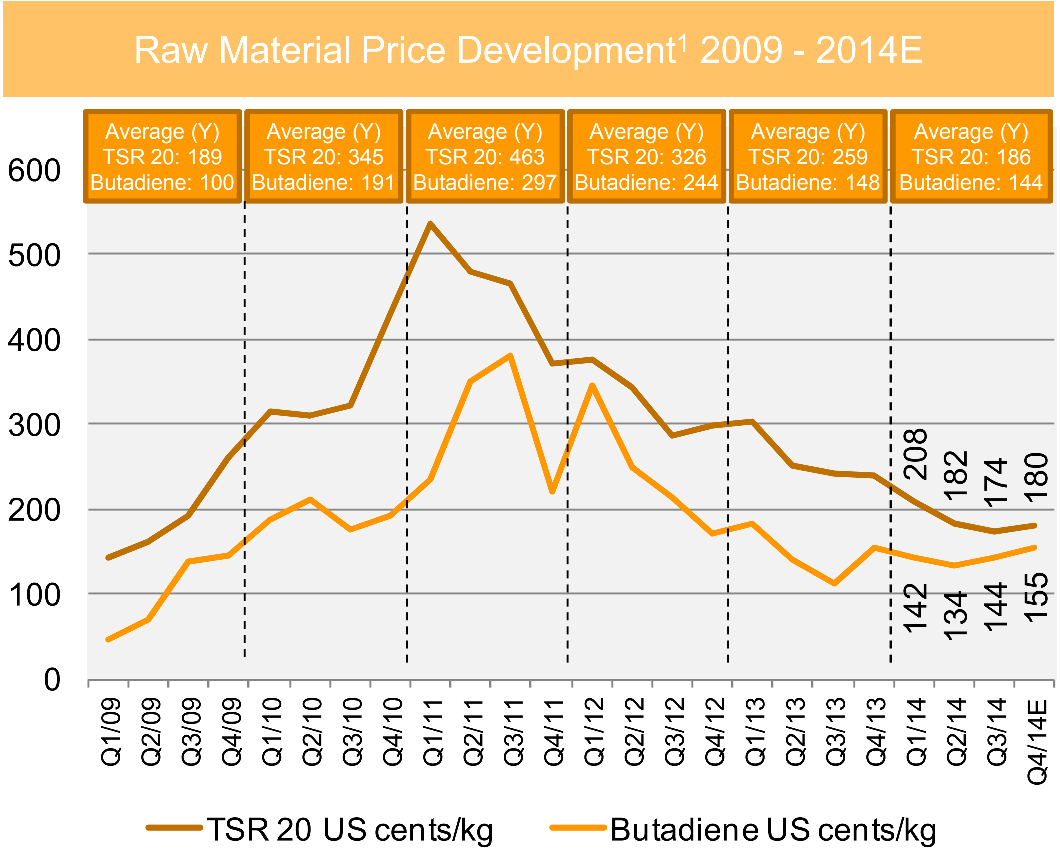


[1] *U.S. Department of Transportation*

3) Rubber Group

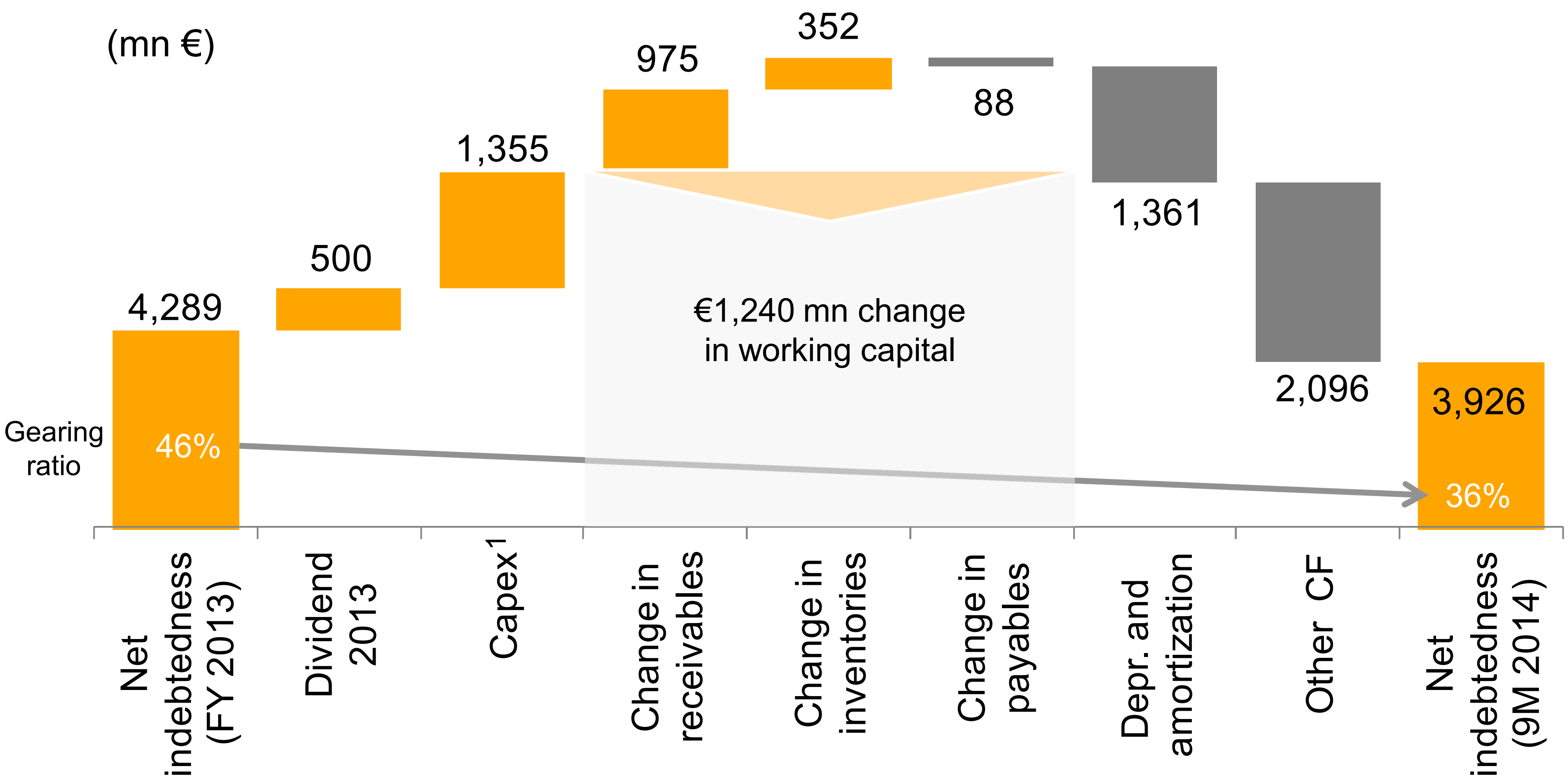
Expected Raw Material Price Development in 2014 - Update

- Natural rubber price (TSR 20) expected to average US $1.86 in 2014 *(before: US $2.10)*
- Synthetic rubber price (butadiene feedstock) forecast to an average US $1.44 in 2014 (unchanged)
- €180 mn tailwind from natural and synthetic rubber cost expected for 2014 *(prior forecast: €160 mn tailwind)*
- Oil-based chemical and textile cost to increase YOY
- However, rubber prices expected to increase in the course of 2015 as demand further stabilizes
- Q1/15 will benefit from current natural rubber price levels



[1] *Source: Bloomberg and Continental estimates for 2014*

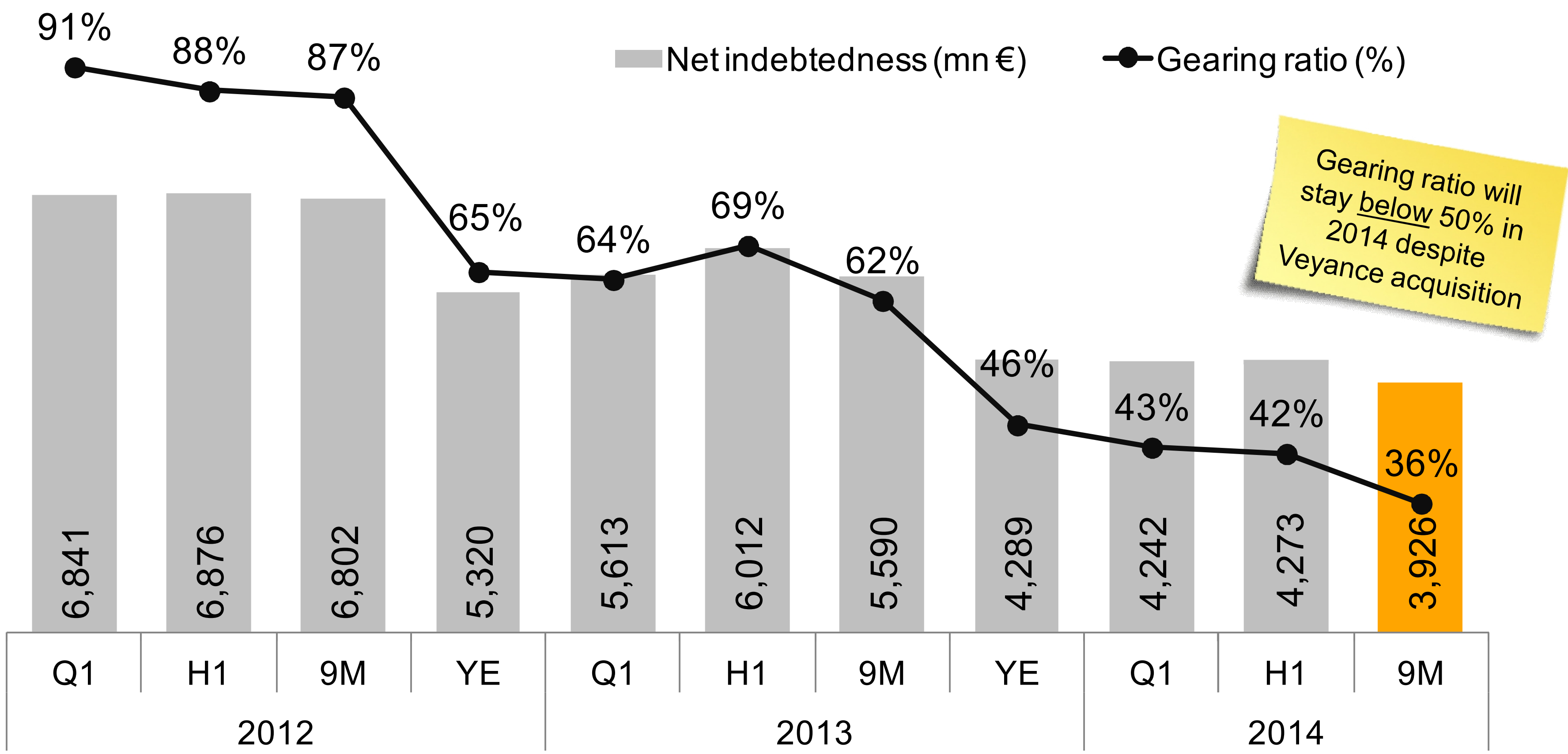
4) Indebtedness and Cash Flow
Net Indebtedness Bridge



[1] *According to cash flow statement including intangible assets*

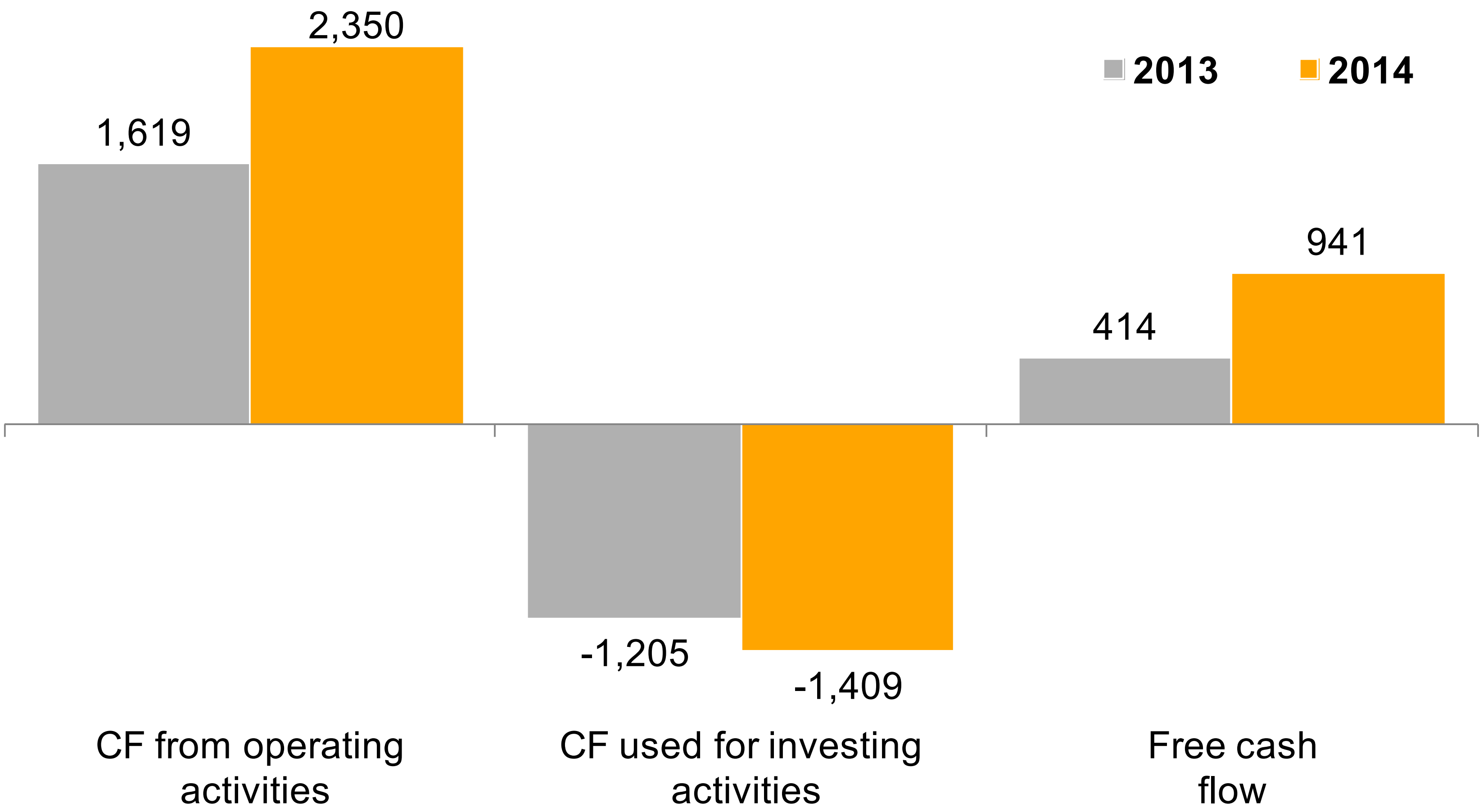
4) Indebtedness and Cash Flow

Development of Net Indebtedness and Gearing Ratio



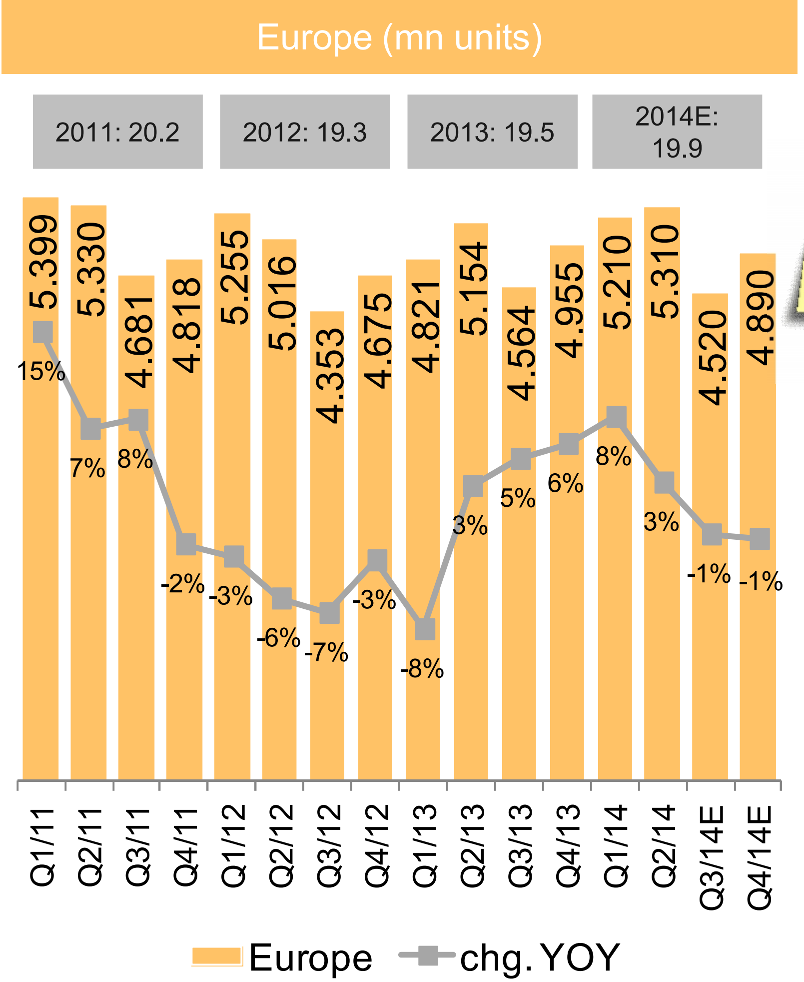
4) Indebtedness and Cash Flow
Cash Flow Overview

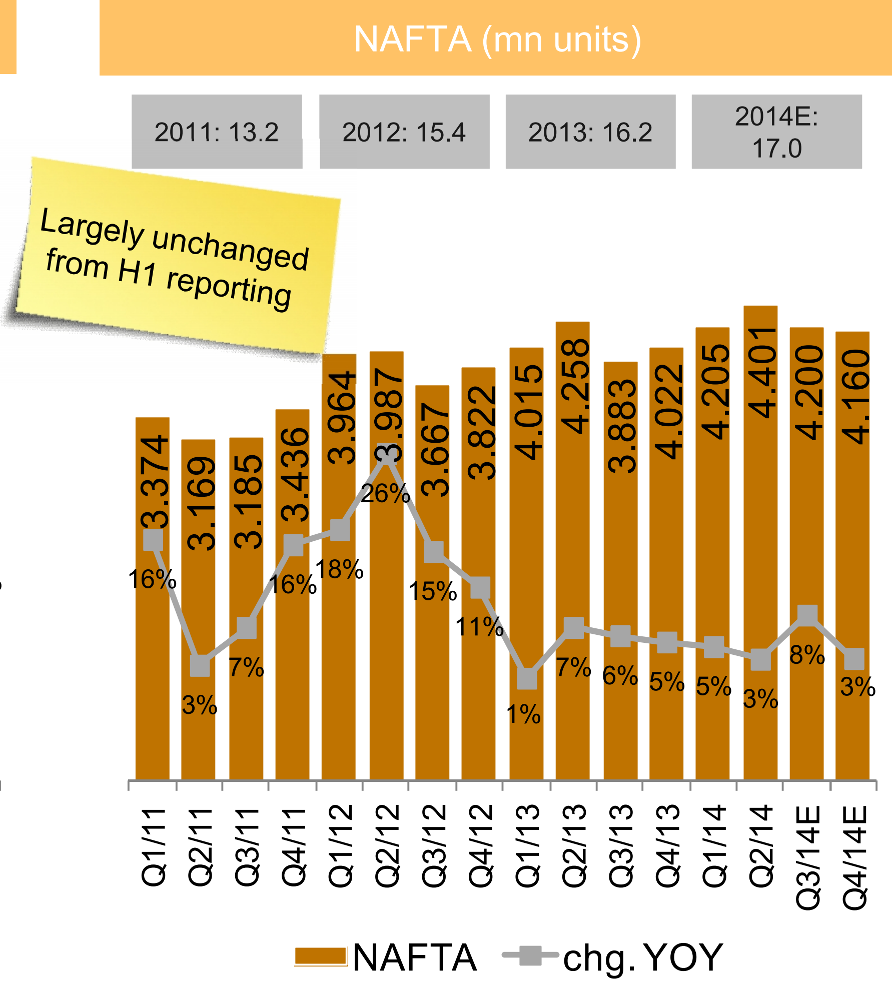
Cash Flow 9M/13 and 9M/14 (mn €)



5) Outlook

Passenger Car & Light Truck Production by Quarter





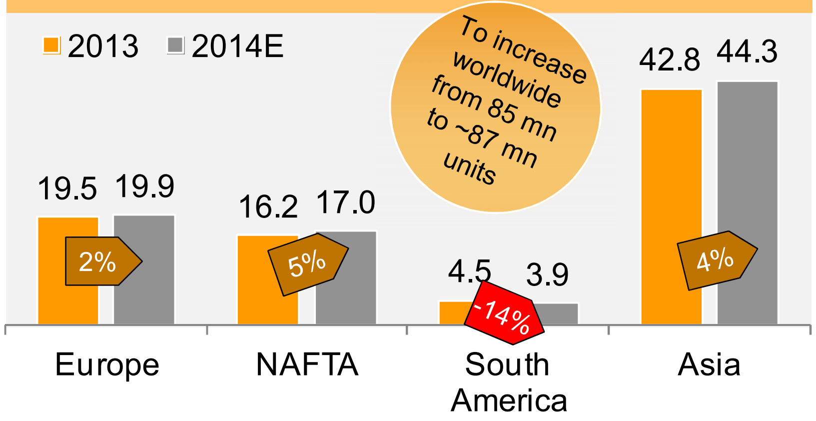
Source: IHS and Continental estimates for 2014

Changes in comparison to the H1/14 presentation marked in red.

5) Outlook

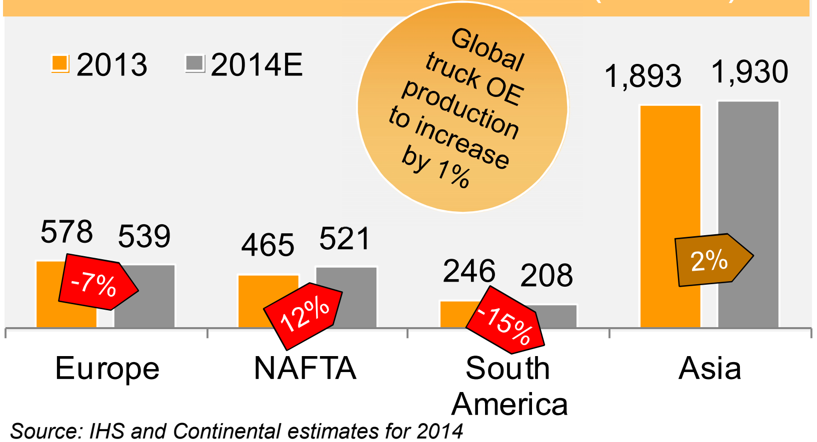
Market Outlook for Major Regions 2014

PC & LT[1] Production (mn units)



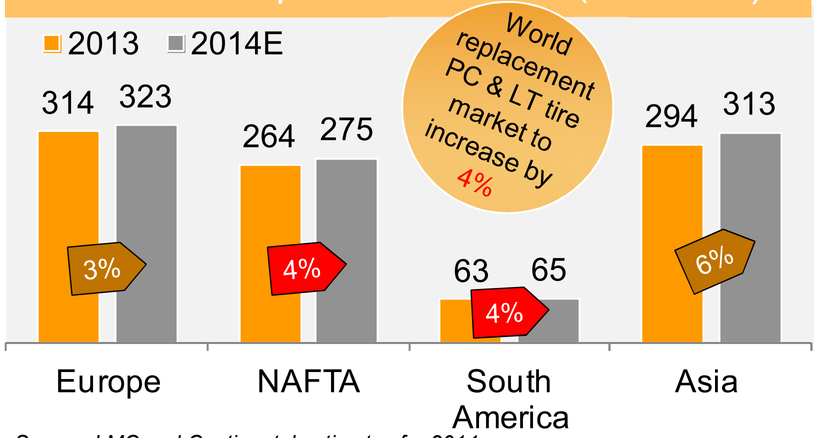
Source: IHS and Continental estimates for 2014

Commercial Vehicle[2] Prod. (k units)



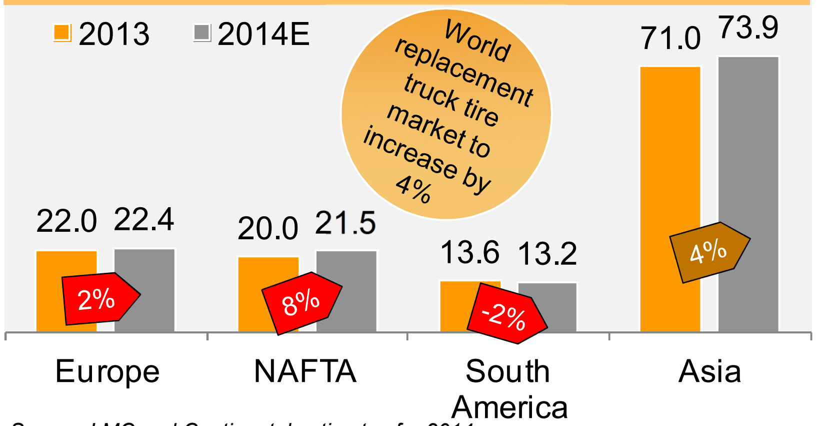
Source: IHS and Continental estimates for 2014

PC & LT Repl.[3] Tire Market (mn units)



Source: LMC and Continental estimates for 2014

CV Repl.[4] Tire Market (mn units)



Source: LMC and Continental estimates for 2014

[1] Passenger car & light truck <6t
[2] Heavy vehicles >6t
[3] Passenger car & light truck replacement
[4] Commercial vehicle replacement (radial & biased)

5) Outlook

Continental 2014[1]

	2013	2014E
Consolidated sales & adj. EBIT[2] margin	€33.3 bn 11.3%	To increase to around €34.5 bn Adj. EBIT[2] margin >11%
Automotive Group adj. EBIT[2]	€20.0 bn €1.6 bn	Sales to increase to around €20.8 bn Adj. EBIT[2] margin just under 8%
Rubber Group adj. EBIT[2]	€13.4 bn €2.3 bn	Sales to increase to around €13.8bn Adj. EBIT[2] margin ~16.5%
Raw material cost impact	Relief of about €400 mn	€180 mn tailwind expected for Rubber Group in 2014
Special effects	-€105 mn	-€314 mn
Net interest expense Tax rate	€804 mn 18%	~ €300 mn ~20%
Capex PPA amortization	€2.0 bn €371 mn	Capex at around 6% of sales PPA will amount to ~€190 mn
Free cash flow	€1.8 bn	>€1.8 bn before acquisitions

[1] Potential effects from first time consolidation of Veyance Technology, Inc. are not included
[2] Before amortization of intangibles from PPA, consolidation (2013 in comparison to 2012) and special effects

Thank you for your attention!

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- Unless otherwise stated, all amounts are shown in millions of euro. Please note that differences may arise as a result of the use of rounded amounts and percentages.

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Continental
Financial Calendar

2014

Annual Financial Press Conference	March 6, 2014
Annual Shareholders' Meeting	April 25, 2014
Q1 Financial Report	May 6, 2014
Half-Year Financial Report	July 31, 2014
Nine Month Financial Report	November 4, 2014

2015

Annual Financial Press Conference	March 5, 2015
Annual Shareholders' Meeting	April 30, 2015
Q1 Financial Report	May 7, 2015
Half-Year Financial Report	August 4, 2015
Nine Month Financial Report	November 9, 2015

Continental
Share Data / ADR Data

Share Data

Type of share	No-par value share
Bloomberg Ticker	CON
Reuters Ticker	CONG
German Security Identification Number (WKN)	543 900
ISIN Number	DE0005439004
Shares outstanding as at September 30, 2014	200,005,983

ADR Data

Ratio (ordinary share: ADR)	1:5
Bloomberg Ticker	CTTAY
Reuters Ticker	CTTAY.PK
ISIN Number	US2107712000
ADR Level	Level 1
Exchange	OTC
Sponsor	Deutsche Bank Trust Company Americas

Continental
Bond Data

Issuer	Conti-Gummi Finance B.V., Netherlands[1]	Continental AG	Continental Rubber of America, Corp., USA[1]	Continental AG
Issue	Senior Notes	Senior Notes	Senior Notes	Senior Notes
Principal amount	€750 mn	€750 mn	$950 mn	€750 mn
Offering price	99.595%	98.950%	100.000%	99.228%
Rating at issuance date	Ba1 (Moody's[4]) BB (S&P) BBB (Fitch[2])	Ba2 (Moody's[4]) BB (S&P) BB (Fitch[2])	Ba3 (Moody's[4]) BB- (S&P) BB (Fitch[2])	Ba1 (Moody's[4]) BB (S&P) BBB (Fitch[2])
Current corporation and bond rating[3]	**BBB (Fitch), BBB (S&P), Baa3 (Moody's[4])**			
Coupon	2.5% p.a.	3.0% p.a.	4.5% p.a.	3.125% p.a.
Issue date	Sept. 19, 2013	Jul. 16, 2013	Sept. 24, 2012	Sept. 9, 2013
Maturity	**Mar. 20, 2017**	**Jul. 16, 2018**	**Sept. 15, 2019**	**Sept. 9, 2020**
Start of period for early redemption (60-90 days' prior notice)	---	---	Sept. 15, 2015	---
Interest payment	Annual Mar. 20	Semi annual Jan. 16/Jul. 16	Semi annual Mar. 15/Sept. 15	Annual Sept. 9
WKN	A1VC6B	A1X24V	A1G9JJ	A1X3B7
ISIN	XS0972719412	XS0953199634	DE000A1G9JJ0	XS0969344083
Denomination	€1,000 with min. tradable amount €1,000	€1,000 with min. tradable amount €1,000	$1,000 with min. tradable amount $150,000	€1,000 with min. tradable amount €1,000

1 *Guaranteed by Continental AG only since April 24, 2014*
2 *Non-contracted rating at date of issuance*
3 *Fitch since Jul. 15, 2013; S&P since Dec. 6, 2013; Moody's since Sept. 19, 2013*
4 *No n-contracted rating since Feb. 1, 2014*

Back-up

6) Back-up

Overview of Volume Development

Units (YOY change)	Q1/12	H1/12	9M/12	FY 12	Q1/13	H1/13	9M/13	FY 13	Q1/14	H1/14	9M/14
Market data for PC & LT production											
EU	-3%	-4%	-5%	-5%	-8%	-3%	-1%	1%	8%	5%	3%
NAFTA	18%	22%	19%	17%	1%	4%	5%	5%	5%	4%	5%
EU and NAFTA combined	5%	6%	4%	4%	-4%	0%	2%	3%	7%	5%	4%
Worldwide	9%	8%	6%	6%	0%	2%	3%	4%	5%	3%	3%
Continental											
Electronic stability control (ESC)	11%	12%	11%	11%	13%	14%	15%	15%	14%	12%	11%
Anti locking brake (ABS)	9%	7%	0%	-4%	-24%	-24%	-21%	-19%	-13%	-11%	-16%
Boosters	16%	8%	4%	4%	-4%	-2%	0%	0%	8%	10%	6%
Calipers	15%	8%	6%	6%	2%	7%	7%	6%	7%	2%	1%
Advanced driver assistance systems (ADAS)	52%	41%	52%	57%	51%	57%	57%	58%	53%	50%	47%
Engine electronic control units (ECUs)	2%	-4%	-9%	-10%	-11%	-8%	-4%	-1%	7%	6%	6%
Injectors	4%	-4%	-7%	-7%	-10%	-7%	-3%	-1%	-3%	-3%	-5%
Transmissions	29%	25%	19%	16%	4%	7%	10%	12%	8%	8%	6%
Turbochargers					296%	207%	179%	108%	64%	68%	71%
Market data tires											
PC & LT replacement tires Europe	-10%	-11%	-10%	-8%	-10%	-4%	-1%	-1%	6%	5%	4%
PC & LT replacement tires NAFTA	-5%	-3%	-3%	-2%	-2%	0%	4%	4%	7%	6%	5%
Commercial vehicle tires OE Europe	-3%	-5%	-7%	-4%	-3%	0%	0%	0%	1%	-7%	-4%
Commercial vehicle tires OE NAFTA	31%	25%	14%	2%	-12%	-13%	-9%	-2%	6%	10%	12%
Commercial vehicle replacement tires Europe	-27%	-26%	-19%	-14%	5%	8%	9%	9%	15%	6%	3%
Commercial vehicle replacement tires NAFTA	-10%	-9%	-6%	-2%	-1%	-2%	-2%	-2%	9%	9%	9%
Continental											
PC & LT tires	3%	0%	0%	0%	-6%	-1%	1%	2%	9%	6%	5%
Commercial vehicle tires	0%	2%	2%	2%	-4%	2%	5%	6%	13%	8%	5%
ContiTech organic sales growth	4%	3%	2%	2%	-2%	0%	0%	2%	5%	2%	2%

6) Back-up
Corporation Highlights 9M 2014

› Sales	Increase of 2.7% to €25,587.6 mn (PY: €24,923.9 mn); organic sales up 4.7%
› EBITDA	Increase of 0.2% to €3,809.1 mn (PY: €3,801.8 mn)
› EBIT	Decrease to €2,447.9 mn (PY: €2,516.9 mn) Adjusted EBIT[1] increase to €2,920.3 mn (11.5% adjusted EBIT[1] margin) PPA[2] effect -€155.4 mn; total special effects -€314.2 mn
› NIAT[3]	Increase of 14.1% to €1,798.9 mn (PY: €1,576.0 mn)
› EPS	EPS of €8.99 (PY: €7.88) EPS before PPA[2] €9.55 (PY: €8.92 before PPA[2])
› Capex	Capex decreased to €1,305.6 mn (PY: €1,334.6 mn); capex ratio 5.1% of sales; Capex to depreciation coverage 0.96x (1.08x ex PPA)
› R&D	Expenses for research and development increased by 10.4% to €1,627.6 mn (PY: €1,474.4 mn); R&D ratio 6.4% of sales (PY: 5.9%)
› Cash flow	Operating cash flow up by €730.6 mn to €2,349.5 mn; free cash flow €941.0 mn
› Net indebtedness	Net indebtedness down by €363.1 mn to €3,926.2 mn (vs. YE 2013) Liquidity and undrawn credit lines amounted to €6,082.9 mn

1 Before amortization of intangibles from PPA, consolidation and special effects
2 Amortization of intangibles from PPA, tax rate of 28% applied for EPS calculation
3 Attributable to the shareholders of the parent

6) Back-up

Key Historical Credit Metrics – IAS 19 (rev. 2011) applied[6]

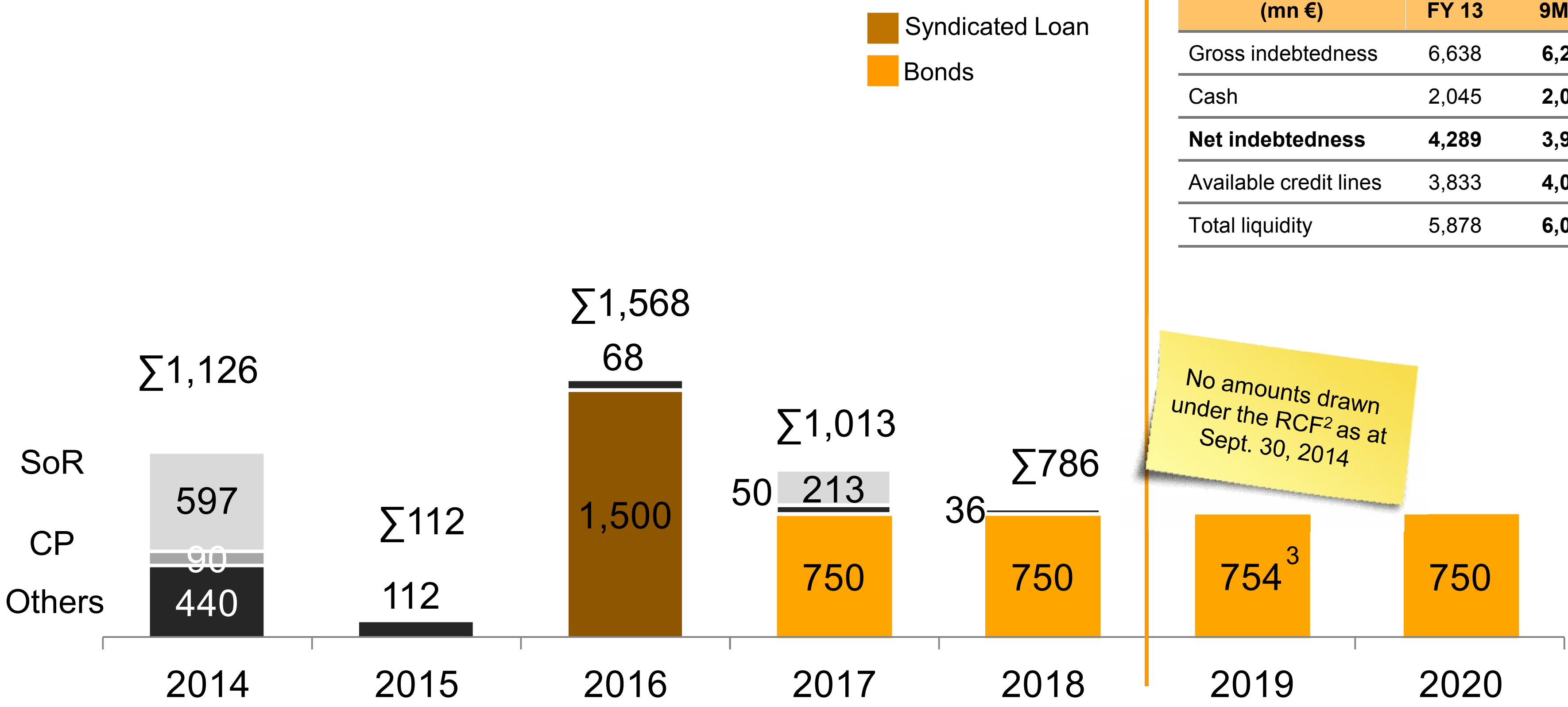
(mn €)[1]	2009	2010	2011	2012	2013	LTM Q3 2014
Cash flow statement						
Adjusted EBITDA[2]	**2,354**	**3,662**	**4,247**	**4,822**	**5,094**	**5,281**
Reported EBITDA	**1,591**	**3,588**	**4,228**	**4,967**	**5,095**	**5,102**
Net cash interest paid	-727	-703	-662	-575	-534	-248
Tax paid	-205	-493	-466	-684	-805	-777
Change in net working capital[3]	595	-497	-556	564	-4	75
Other[4]	1,173	-46	-256	-488	-30	299
Cash flow arising from operating activities	**2,427**	**1,849**	**2,289**	**3,785**	**3,722**	**4,452**
Cash flow arising from investing activities	**-787**	**-1,282**	**-1,798**	**-2,132**	**-1,904**	**-2,107**
- thereof capex in PPE and intangibles	-911	-1,324	-1,813	-2,081	-2,024	-2,021
Cash flow before financing activities	**1,640**	**567**	**491**	**1,653**	**1,818**	**2,345**
Balance sheet						
Cash and cash equivalents	1,713	1,471	1,541	2,397	2,045	2,013
Derivative instruments and interest-bearing investments	104	202	249	536	303	324
Total indebtedness	10,713	8,991	8,562	8,253	6,638	6,264
Net indebtedness	**8,896**	**7,317**	**6,772**	**5,320**	**4,289**	**3,926**
Credit ratios						
Net indebtedness / adj. EBITDA[2]	**3.8x**	**2.0x**	**1.6x**	**1.1x**	**0.8x**	**0.7x**
Net cash interest paid coverage (Ratio)[5]	**3.2x**	**5.2x**	**6.4x**	**8.4x**	**9.5x**	**21.3x**

[1] Amounts shown may contain rounding differences
[2] Adjusted EBITDA starting 2009 on as defined in syndicated loan but IAS 19 (rev. 2011) not applied in 2012
[3] Includes changes in inventories, trade accounts receivable, trade accounts payable and discounted notes
[4] Includes dividends received, income from at-equity accounted and other investments incl. impairments, gains and losses from disposals, other non-cash items as well as changes in pension and similar obligations (including effects from transactions regarding contractual trust arrangements [CTA] in 2009) and in other assets and liabilities
[5] Adj. EBITDA to net cash interest paid
[6] Since 2012

6) Back-up

Maturities[1] for Gross Indebtedness (mn €)

As at Sept. 30, 2014



(mn €)	FY 13	9M 14
Gross indebtedness	6,638	**6,264**
Cash	2,045	**2,013**
Net indebtedness	**4,289**	**3,926**
Available credit lines	3,833	**4,070**
Total liquidity	5,878	**6,083**

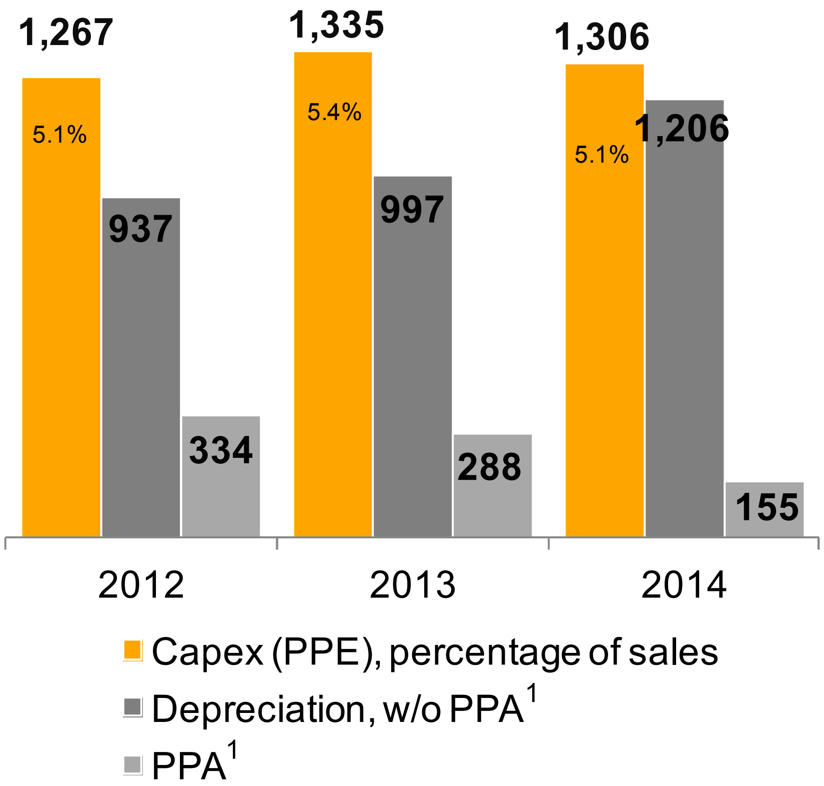
[1] Maturities later than 2018 are bond maturities only; all bond and syndicated loan amounts shown are nominal values; maturities do not add up to gross indebtedness amounting to €6,263.8 mn as at Sept. 30, 2014; CP = Commercial Paper; SoR = Sales of receivables (€809.8 mn total amount as at Sept. 30, 2014)

[2] Any utilization under the Revolving Credit Facility (RCF) has to be shown as short term debt according to IFRS although the RCF matures in 2019 and has a total volume of €3,000 mn

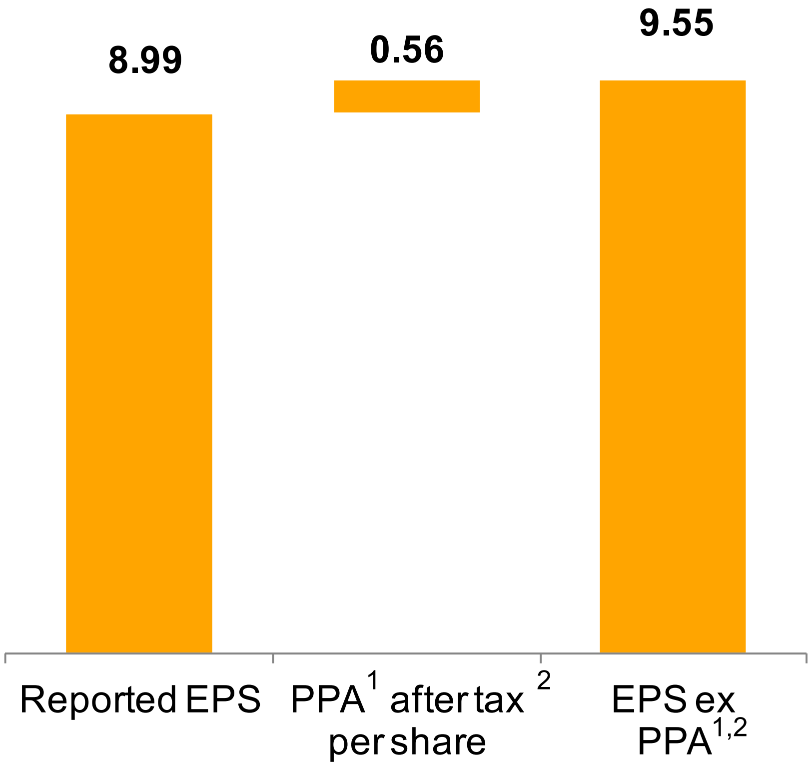
[3] Nominal amount US $950 mn (exchange rate as at Sept. 30, 2014: 1.2593)

6) Back-up
Capex and Depreciation & EPS Breakdown 9M 2014

Capex, Depreciation & PPA[1] (mn €)



EPS ex PPA[1,2] (€)

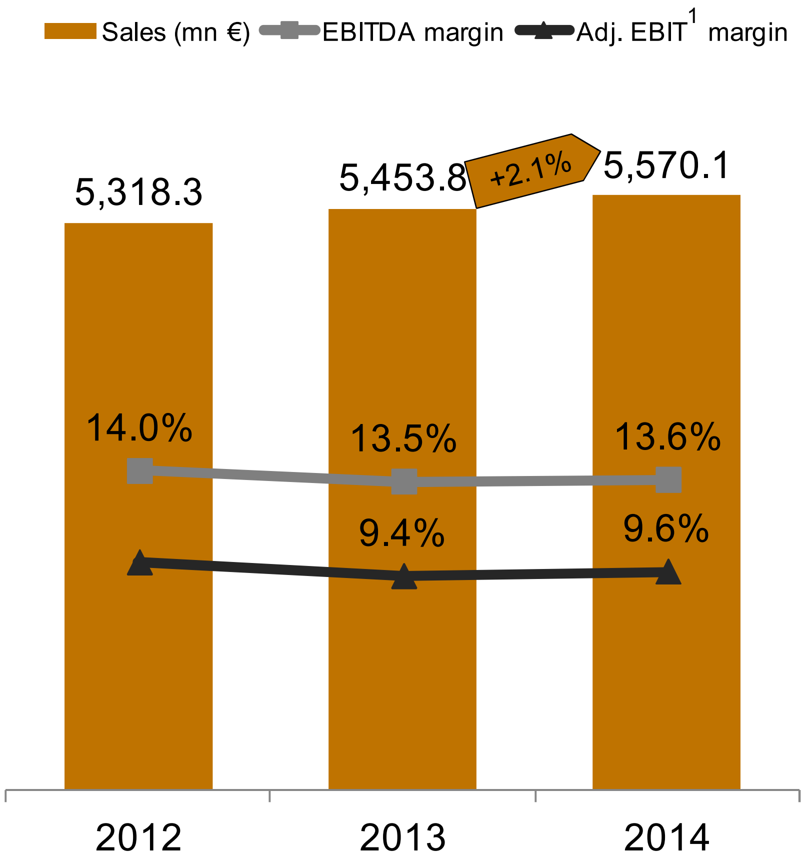


[1] *Amortization of intangibles from PPA*
[2] *Assuming corporate tax rate of 28%*

6) Back-up
Automotive Group Financials – Chassis & Safety

- Sales increased by 4.9% before consolidation and FX effects
- EBITDA increased by €20.1 mn to €758.0 mn (+2.7%)
- Adj. EBIT[1] increased by €18.7 mn to €532.0 mn (adj. EBIT[1] margin 9.6%)
- EBIT increased by €38.0 mn to €511.1 mn (EBIT margin 9.2%)
- PPA effect in 9M 2014: -€21.0 mn
- No special effects in 9M 2014

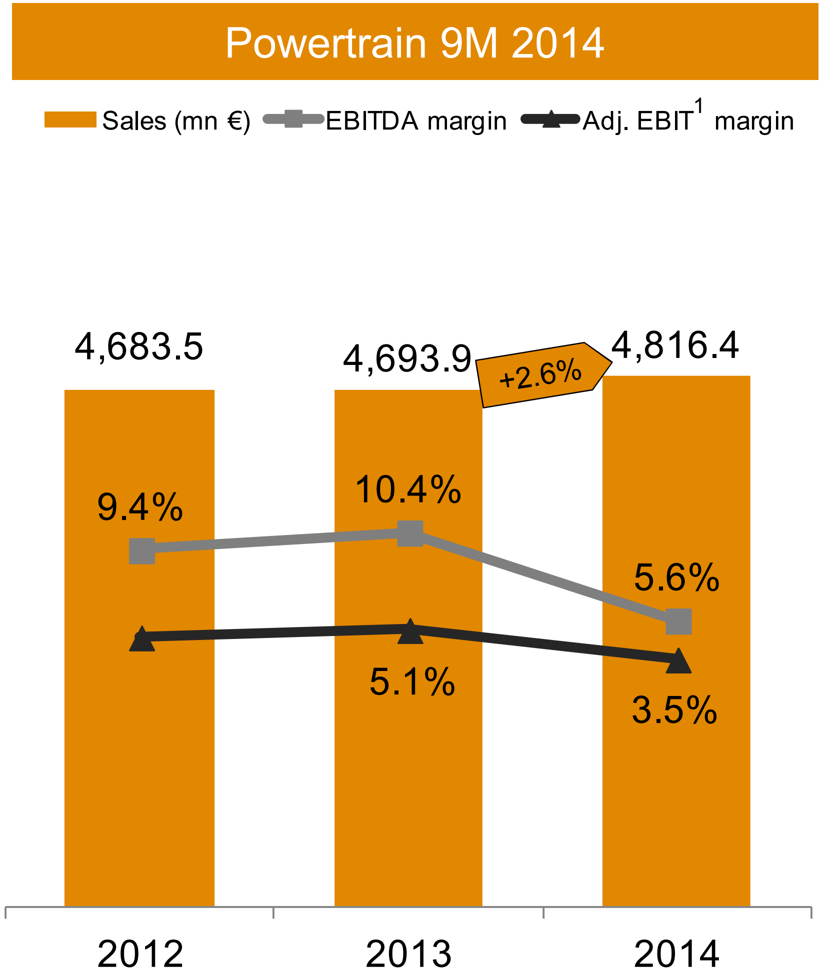
Chassis & Safety 9M 2014



[1] *Before amortization of intangibles from PPA, consolidation and special effects. Refer to Fact Sheets for further details*

6) Back-up
Automotive Group Financials – Powertrain

- Sales increased by 3.5% before consolidation and FX effects
- EBITDA decreased by €217.7 mn to €270.4 mn (-44.6%)
- Adj. EBIT[1] decreased by €71.5 mn to €167.1 mn (adj. EBIT[1] margin 3.5%)
- EBIT decreased by €325.8 mn to -€165.9 mn (EBIT margin -3.4%)
- PPA effect in 9M 2014: -€51.3 mn
- Special effects in 9M 2014: -€283.4 mn

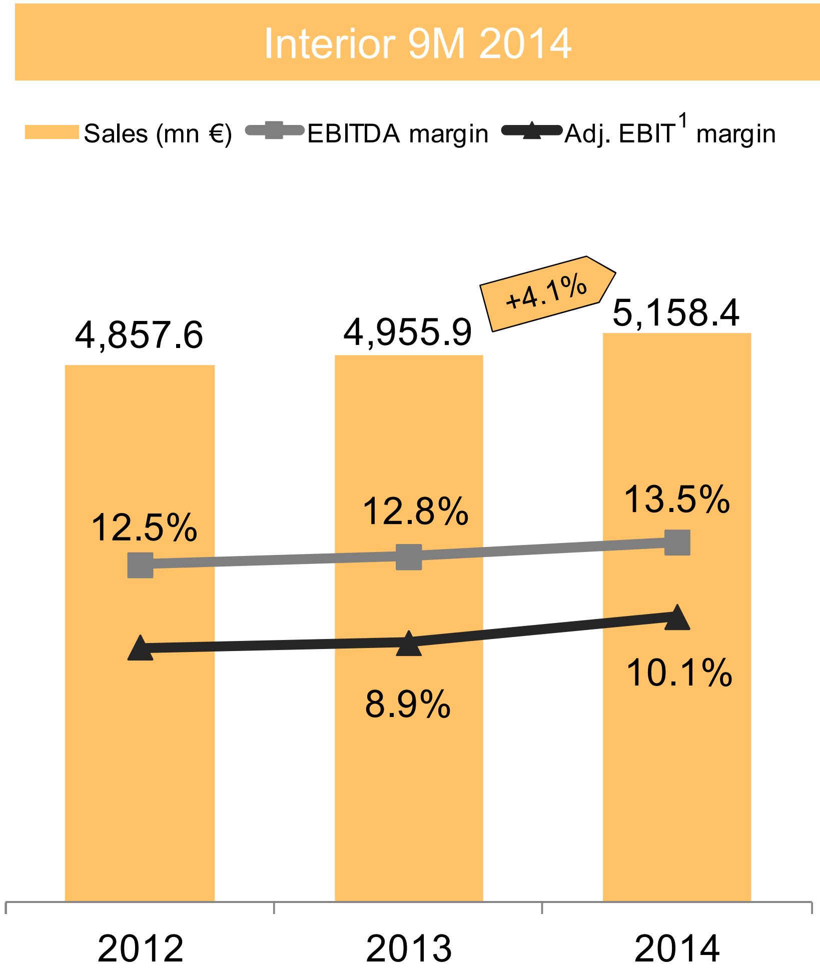


[1] *Before amortization of intangibles from PPA, consolidation and special effects. Refer to Fact Sheets for further details*

6) Back-up

Automotive Group Financials – Interior

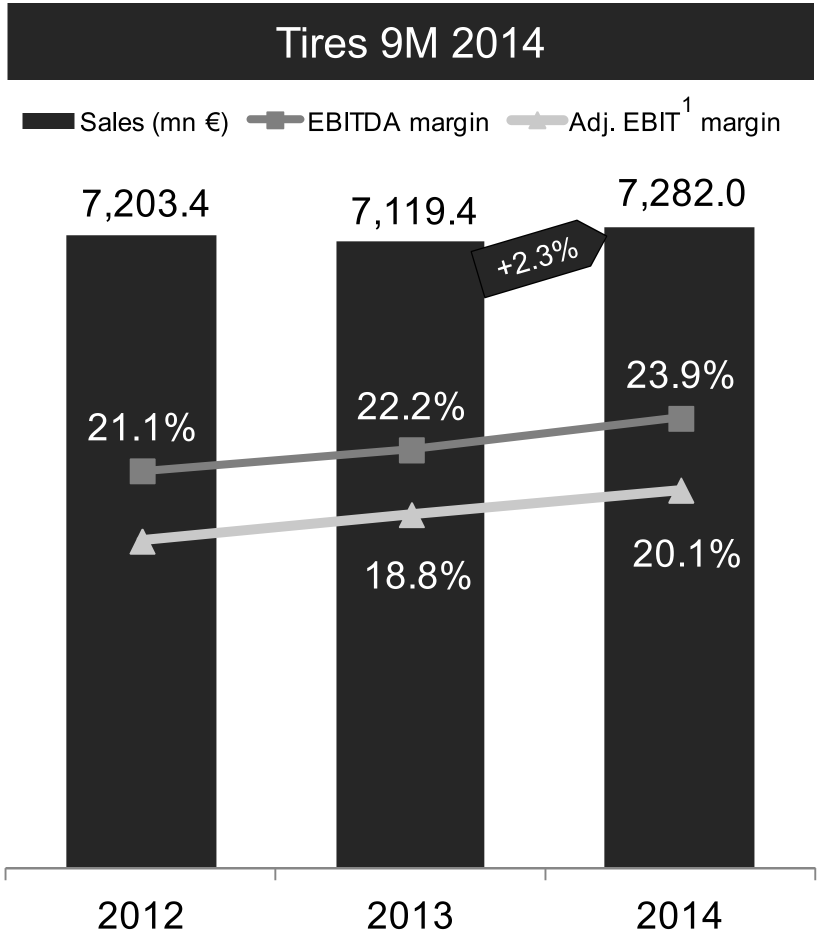
- Sales increased by 8.4% before consolidation and FX effects
- EBITDA increased by €60.7 mn to €697.4 mn (+9.5%)
- Adj. EBIT[1] increased by €89.3 mn to €521.6 mn (adj. EBIT[1] margin 10.1%)
- EBIT increased by €124.7 mn to €437.3 mn (EBIT margin 8.5%)
- PPA effect in 9M 2014: -€74.9 mn
- Special effects in 9M 2014: -€9.4 mn



[1] *Before amortization of intangibles from PPA, consolidation and special effects. Refer to Fact Sheets for further details*

6) Back-up
Rubber Group Financials – Tires

- Sales increased by 3.6% before consolidation and FX effects
- EBITDA increased by €157.5 mn to €1,740.8 mn (+9.9%)
- Adj. EBIT[1] increased by €100.5 mn to €1,441.1 mn (adj. EBIT[1] margin 20.1%)
- EBIT increased by €109.8 mn to €1,409.9 mn (EBIT margin 19.4%)
- Special effects in 9M 2014: -€23.1 mn

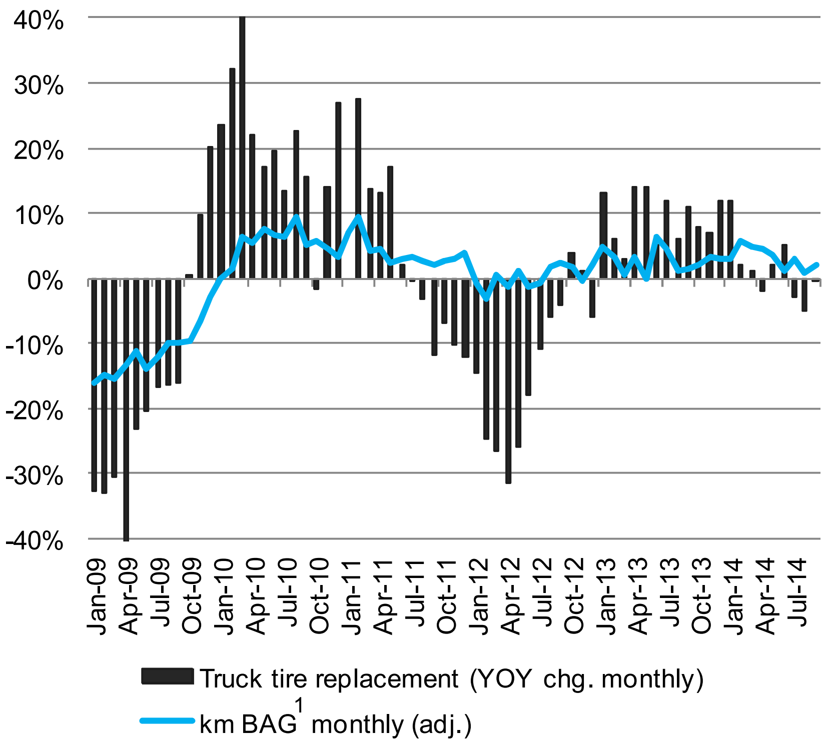


[1] *Before amortization of intangibles from PPA, consolidation and special effects. Refer to Fact Sheets for further details*

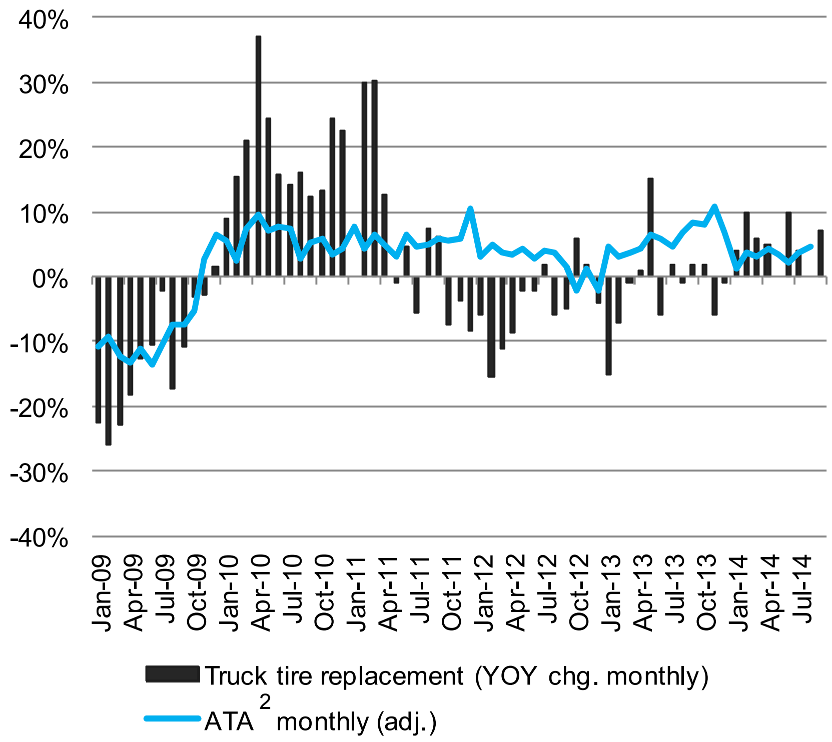
6) Back-up

Tires – Commercial Vehicle Tire Demand

Replacement Tire Demand for Truck Tires Europe



Replacement Tire Demand for Truck Tires NAFTA

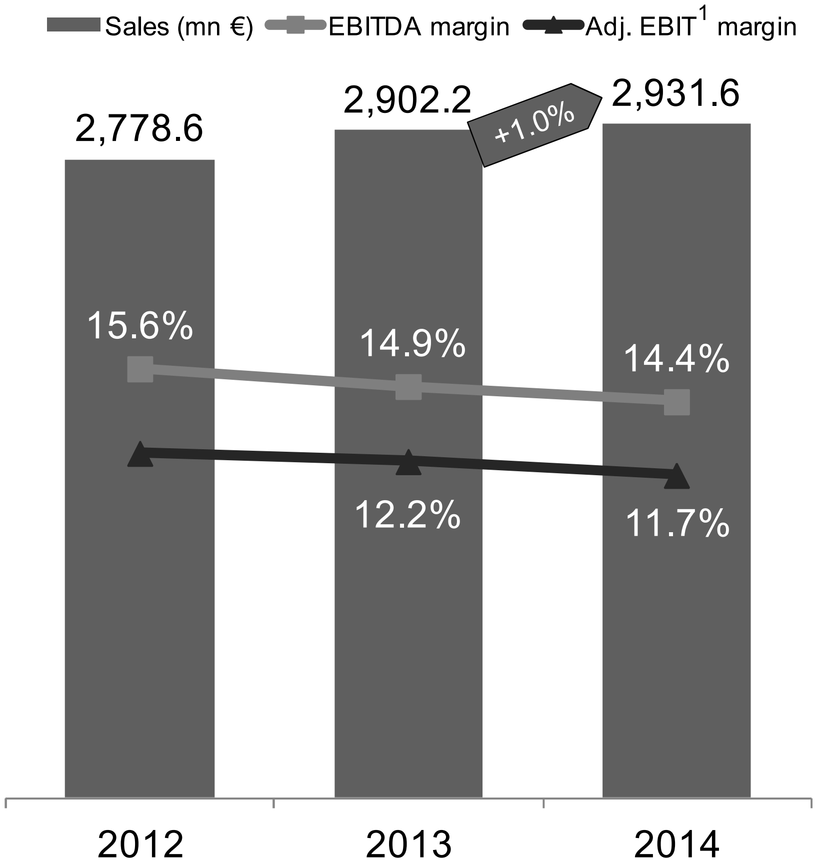


[1] BAG = Bundesamt für Güterverkehr (German Federal Office for Goods Transport)
[2] ATA = American Trucking Association

6) Back-up
Rubber Group Financials – ContiTech

- Sales increased by 1.6% before consolidation and FX effects
- EBITDA decreased by €11.8 mn to €421.3 mn (-2.7%)
- Adj. EBIT[1] decreased by €15.4 mn to €337.9 mn (adj. EBIT[1] margin 11.7%)
- EBIT decreased by €13.8 mn to €334.9 mn (EBIT margin 11.4%)
- Special effects in 9M 2014: +€1.7 mn

ContiTech 9M 2014



[1] Before amortization of intangibles from PPA, consolidation and special effects. Refer to Fact Sheets for further details

Fact Sheets 2012 – 2014

6) Fact Sheets
Quarterly Sales Analysis

Sales (mn €)	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2012 FY	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	1,812.4	1,780.9	1,725.0	1,734.2	7,052.5	1,792.9	1,860.8	1,800.1	1,815.4	7,269.2	1,878.2	1,868.5	1,823.4		
Powertrain	1,626.2	1,572.5	1,484.8	1,451.3	6,134.8	1,526.1	1,606.5	1,561.3	1,566.4	6,260.3	1,579.1	1,598.4	1,638.9		
Interior	1,660.9	1,614.4	1,582.3	1,576.6	6,434.2	1,620.1	1,723.3	1,612.5	1,649.8	6,605.7	1,699.1	1,733.9	1,725.4		
Tires	2,366.8	2,351.7	2,484.9	2,461.6	9,665.0	2,222.2	2,419.0	2,478.2	2,463.8	9,583.2	2,318.3	2,405.9	2,557.8		
ContiTech	923.0	931.6	924.0	933.2	3,711.8	941.6	998.7	961.9	976.1	3,878.3	973.4	978.6	979.6		
Other / Consolidation	-69.8	-64.4	-66.7	-61.2	-262.1	-69.6	-67.3	-64.4	-64.4	-265.7	-58.0	-57.3	-55.6		
Continental Corporation	8,319.5	8,186.7	8,134.3	8,095.7	32,736.2	8,033.3	8,541.0	8,349.6	8,407.1	33,331.0	8,390.1	8,528.0	8,669.5		

Changes Y-o-Y in %	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	-1.1	4.5	4.4	4.7	3.1	4.8	0.4	1.3		
Powertrain	-6.2	2.2	5.2	7.9	2.0	3.5	-0.5	5.0		
Interior	-2.5	6.7	1.9	4.6	2.7	4.9	0.6	7.0		
Tires	-6.1	2.9	-0.3	0.1	-0.8	4.3	-0.5	3.2		
ContiTech	2.0	7.2	4.1	4.6	4.5	3.4	-2.0	1.8		
Continental Corporation	-3.4	4.3	2.6	3.8	1.8	4.4	-0.2	3.8		

6) Fact Sheets
Quarterly EBITDA Analysis

EBITDA (mn €)	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2012 FY	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	249.8	257.3	237.3	263.5	1,007.9	241.8	250.3	245.8	252.3	990.2	254.0	242.0	262.0		
Powertrain	164.2	153.0	125.0	166.8	609.0	158.9	168.5	160.7	162.1	650.2	157.0	125.3	-11.9		
Interior	199.4	212.2	194.0	247.7	853.3	202.1	220.1	214.5	213.5	850.2	223.2	244.5	229.7		
Tires	468.5	530.7	522.4	483.5	2,005.1	459.2	533.2	590.9	554.4	2,137.7	545.4	591.9	603.5		
ContiTech	140.3	148.0	144.2	126.4	558.9	135.9	157.5	139.7	143.2	576.3	143.7	132.9	144.7		
Other / Consolidation	-18.3	-12.5	-24.6	-11.4	-66.8	-28.5	-19.7	-29.1	-32.3	-109.6	-27.5	-26.6	-24.7		
Continental Corporation	1,203.9	1,288.7	1,198.3	1,276.5	4,967.4	1,169.4	1,309.9	1,322.5	1,293.2	5,095.0	1,295.8	1,310.0	1,203.3		

EBITDA margin in %	2012 Q1	2012 Q2	2012 Q3	2012 Q4	2012 FY	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	13.8	14.4	13.8	15.2	14.3	13.5	13.5	13.7	13.9	13.6	13.5	13.0	14.4		
Powertrain	10.1	9.7	8.4	11.5	9.9	10.4	10.5	10.3	10.3	10.4	9.9	7.8	-0.7		
Interior	12.0	13.1	12.3	15.7	13.3	12.5	12.8	13.3	12.9	12.9	13.1	14.1	13.3		
Tires	19.8	22.6	21.0	19.6	20.7	20.7	22.0	23.8	22.5	22.3	23.5	24.6	23.6		
ContiTech	15.2	15.9	15.6	13.5	15.1	14.4	15.8	14.5	14.7	14.9	14.8	13.6	14.8		
Continental Corporation	14.5	15.7	14.7	15.8	15.2	14.6	15.3	15.8	15.4	15.3	15.4	15.4	13.9		

Changes Y-o-Y in %	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	-3.2	-2.7	3.6	-4.3	-1.8	5.0	-3.3	6.6		
Powertrain	-3.2	10.1	28.6	-2.8	6.8	-1.2	-25.6	-107.4		
Interior	1.4	3.7	10.6	-13.8	-0.4	10.4	11.1	7.1		
Tires	-2.0	0.5	13.1	14.7	6.6	18.8	11.0	2.1		
ContiTech	-3.1	6.4	-3.1	13.3	3.1	5.7	-15.6	3.6		
Continental Corporation	-2.9	1.6	10.4	1.3	2.6	10.8	0.0	-9.0		

6) Fact Sheets
Quarterly Analysis of Adjusted EBIT[1]

Adjusted EBIT[1] (mn €)	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	168.5	176.1	168.7			179.2	166.8	186.0		
Powertrain	59.6	93.2	85.8			81.0	84.0	2.1		
Interior	122.9	160.3	149.1			162.7	190.9	168.0		
Tires	366.3	439.7	534.6			442.5	484.7	513.9		
ContiTech	109.9	130.5	112.9			115.3	105.5	117.1		
Other / Consolidation	-31.0	-19.7	-29.2			-27.6	-26.7	-25.1		
Continental Corporation	796.2	980.1	1,021.9			953.1	1,005.2	962.0		

Adjusted EBIT[1] margin in %	2013 Q1	2013 Q2	2013 Q3	2013 Q4	2013 FY	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	9.4	9.5	9.4			9.5	8.9	10.2		
Powertrain	3.9	5.8	5.5			5.1	5.3	0.1		
Interior	7.8	9.5	9.2			9.6	11.0	9.7		
Tires	16.5	18.2	21.6			19.3	20.4	20.6		
ContiTech	11.7	13.1	11.7			12.0	10.9	12.1		
Continental Corporation	10.0	11.5	12.2			11.4	11.8	11.3		

Changes Y-o-Y in %	2014 Q1	2014 Q2	2014 Q3	2014 Q4	2014 FY
C&S	6.4	-5.3	10.3		
Powertrain	35.9	-9.9	-97.6		
Interior	32.4	19.1	12.7		
Tires	20.8	10.2	-3.9		
ContiTech	4.9	-19.2	3.7		
Continental Corporation	19.7	2.6	-5.9		

[1] *Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects*

6) Fact Sheets
Quarterly EBIT Analysis

EBIT (mn €)	2012					2013					2014				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
C&S	166.8	173.0	153.3	179.6	672.7	155.3	162.7	155.1	125.8	598.9	172.3	159.3	179.5		
Powertrain	45.8	37.0	5.5	-40.0	48.3	52.1	58.3	49.5	19.6	179.5	64.5	32.9	-263.3		
Interior	92.8	102.5	81.1	137.1	413.5	95.7	112.5	104.4	68.0	380.6	137.8	154.7	144.8		
Tires	384.3	442.9	432.6	406.7	1,666.5	365.2	440.3	494.6	452.6	1,752.7	440.7	482.4	486.8		
ContiTech	115.8	123.6	118.9	95.3	453.6	107.7	129.2	111.8	113.4	462.1	115.5	104.3	115.1		
Other / Consolidation	-18.3	-12.8	-24.6	-12.7	-68.4	-28.6	-19.8	-29.1	-32.6	-110.1	-27.6	-26.7	-25.1		
Continental Corporation	787.2	866.2	766.8	766.0	3,186.2	747.4	883.2	886.3	746.8	3,263.7	903.2	906.9	637.8		

EBIT margin in %	2012					2013					2014				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
C&S	9.2	9.7	8.9	10.4	9.5	8.7	8.7	8.6	6.9	8.2	9.2	8.5	9.8		
Powertrain	2.8	2.4	0.4	-2.8	0.8	3.4	3.6	3.2	1.3	2.9	4.1	2.1	-16.1		
Interior	5.6	6.3	5.1	8.7	6.4	5.9	6.5	6.5	4.1	5.8	8.1	8.9	8.4		
Tires	16.2	18.8	17.4	16.5	17.2	16.4	18.2	20.0	18.4	18.3	19.0	20.1	19.0		
ContiTech	12.5	13.3	12.9	10.2	12.2	11.4	12.9	11.6	11.6	11.9	11.9	10.7	11.7		
Continental Corporation	9.5	10.6	9.4	9.5	9.7	9.3	10.3	10.6	8.9	9.8	10.8	10.6	7.4		

Changes Y-o-Y in %	2013					2014				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
C&S	-6.9	-6.0	1.2	-30.0	-11.0	10.9	-2.1	15.7		
Powertrain	13.8	57.6	800.0	149.0	271.6	23.8	-43.6	-631.9		
Interior	3.1	9.8	28.7	-50.4	-8.0	44.0	37.5	38.7		
Tires	-5.0	-0.6	14.3	11.3	5.2	20.7	9.6	-1.6		
ContiTech	-7.0	4.5	-6.0	19.0	1.9	7.2	-19.3	3.0		
Continental Corporation	-5.1	2.0	15.6	-2.5	2.4	20.8	2.7	-28.0		

6) Fact Sheets
Consolidated Statement of Income

(mn €)	1-9 2012	1-9 2013	1-9 2014	Q3 2012	Q3 2013	Q3 2014
Sales	**24,640.5**	**24,923.9**	**25,587.6**	**8,134.3**	**8,349.6**	**8,669.5**
Cost of sales	-19,268.1	-19,083.9	-19,138.7	-6,336.8	-6,307.8	-6,443.8
Gross margin on sales	**5,372.4**	**5,840.0**	**6,448.9**	**1,797.5**	**2,041.8**	**2,225.7**
Research and development expenses	-1,345.6	-1,474.4	-1,627.6	-445.1	-487.4	-553.8
Selling and logistics expenses	-1,166.7	-1,219.9	-1,327.7	-398.2	-401.2	-454.3
Administrative expenses	-492.2	-524.4	-581.1	-170.2	-172.3	-199.9
Other income and expenses	0.6	-128.1	-375.5	-31.5	-103.4	-308.2
Income from at-equity accounted investees	47.2	23.8	-89.7	17.3	9.0	-72.0
Other income from investments	4.5	-0.1	0.6	-3.0	-0.2	0.3
Earnings before interest and taxes	**2,420.2**	**2,516.9**	**2,447.9**	**766.8**	**886.3**	**637.8**
Interest income[1]	71.8	58.3	68.3	58.4	16.8	22.0
Interest expense[1,2]	-453.7	-688.8	-283.9	-219.2	-286.9	-97.1
Net interest expense	**-381.9**	**-630.5**	**-215.6**	**-160.8**	**-270.1**	**-75.1**
Earnings before taxes	**2,038.2**	**1,886.4**	**2,232.3**	**606.0**	**616.2**	**562.7**
Income tax expense	-536.0	-237.8	-371.3	-139.3	-154.0	-47.4
Net income	**1,502.2**	**1,648.6**	**1,861.0**	**466.7**	**462.2**	**515.3**
Non-controlling interests	-49.8	-72.6	-62.1	-17.5	-28.1	-20.2
Net income attributable to the shareholders of the parent	**1,452.4**	**1,576.0**	**1,798.9**	**449.2**	**434.1**	**495.1**
Basic earnings per share in EUR	**7.26**	**7.88**	**8.99**	**2.24**	**2.17**	**2.47**
Diluted earnings per share in EUR	**7.26**	**7.88**	**8.99**	**2.24**	**2.17**	**2.47**

1 *Including interest effects from pension obligations, from other long-term employee benefits, and from pension funds. In the prior years, the resulting income was reported under interest expense; the comparative figures for the prior years have been adjusted accordingly*

2 *Including gains and losses from foreign currency translation, from changes in the fair value of derivative instruments as well as from available-for-sale financial assets*

6) Fact Sheets

Consolidated Statement of Financial Position – Assets

Assets in € millions	**Sept. 30, 2014**	*Dec. 31, 2013*	Sept. 30, 2013
Goodwill	5,742.2	*5,520.9*	5,607.0
Other intangible assets	455.2	*557.7*	634.2
Property, plant and equipment	8,159.8	*7,728.0*	7,585.1
Investment property	17.9	*20.4*	19.0
Investments in at-equity accounted investees	302.3	*450.0*	456.8
Other investments	10.8	*7.9*	6.9
Deferred tax assets	1,468.7	*928.4*	951.2
Defined benefit assets	8.6	*6.0*	2.4
Long-term derivative instruments and interest-bearing investments	269.5	*285.1*	234.5
Other long-term financial assets	34.2	*45.0*	20.9
Other long-term assets	21.4	*20.1*	17.3
Non-current assets	**16,490.6**	***15,569.5***	**15,535.3**
Inventories	3,330.3	*2,830.9*	3,119.9
Trade accounts receivable	6,569.3	*5,315.8*	6,115.2
Other short-term financial assets	382.9	*336.2*	343.3
Other short-term assets	731.6	*601.2*	667.0
Income tax receivables	92.8	*69.3*	56.8
Short-term derivative instruments and interest-bearing investments	54.9	*18.3*	126.1
Cash and cash equivalents	2,013.2	*2,044.8*	2,207.0
Assets held for sale	2.6	*34.8*	34.2
Current assets	**13,177.6**	***11,251.3***	**12,669.5**
Total assets	**29,668.2**	***26,820.8***	**28,204.8**

6) Fact Sheets

Consolidated Statement of Financial Position – Total Equity and Liabilities

Total equity and liabilities in € millions	**Sept. 30, 2014**	*Dec. 31, 2013*	Sept. 30, 2013
Subscribed capital	512.0	*512.0*	512.0
Capital reserves	4,155.6	*4,155.6*	4,155.6
Retained earnings	6,828.9	*5,535.3*	5,188.2
Other comprehensive income	-1,007.9	*-1,191.7*	-1,100.6
Equity attributable to the shareholders of the parent	**10,488.6**	***9,011.2***	**8,755.2**
Non-controlling interests	364.1	*311.0*	318.5
Total equity	**10,852.7**	***9,322.2***	**9,073.7**
Provisions for pension liabilities and similar obligations	2,937.3	*2,391.1*	2,466.3
Deferred tax liabilities	188.9	*113.2*	144.0
Long-term provisions for other risks and obligations	314.1	*266.9*	284.5
Long-term portion of indebtedness	5,040.8	*5,041.2*	4,980.0
Other long-term financial liabilities	51.9	*16.2*	15.9
Other long-term liabilities	47.5	*42.2*	54.8
Non-current liabilities	**8,580.5**	***7,870.8***	**7,945.5**
Trade accounts payable	4,882.0	*4,596.3*	4,341.8
Income tax payables	667.5	*588.2*	620.4
Short-term provisions for other risks and obligations	687.4	*631.1*	599.5
Indebtedness	1,223.0	*1,596.3*	3,177.3
Other short-term financial liabilities	1,627.5	*1,448.0*	1,468.9
Other short-term liabilities	1,147.5	*767.9*	977.7
Liabilities held for sale	0.1	—	—
Current liabilities	**10,235.0**	***9,627.8***	**11,185.6**
Total equity and liabilities	**29,668.2**	***26,820.8***	**28,204.8**

6) Fact Sheets
Consolidated Statement of Cash Flows

	January 1 to Sept. 30		Third Quarter	
in € millions	**2014**	2013	**2014**	2013
Net income	**1,861.0**	**1,648.6**	**515.3**	**462.2**
Income tax expense	371.3	237.8	47.4	154.0
Net interest expense	215.6	630.5	75.1	270.1
EBIT	**2,447.9**	**2,516.9**	**637.8**	**886.3**
Interest paid	-170.1	-458.4	-72.7	-219.0
Interest received	19.6	21.1	7.0	5.3
Income tax paid	-542.2	-571.0	-190.2	-150.8
Dividends received	16.4	21.5	0.3	0.9
Depreciation, amortization, impairment and reve of impairment losses	1,361.2	1,284.9	565.5	436.2
Income from at-equity accounted and other investments, incl. impairment and reversal of impairment losses	87.9	-23.7	70.5	-8.8
Gains from the disposal of assets, companies and business operations	-9.7	-87.3	-6.3	-3.1
Other non-cash items	—	-2.4	—	—
Changes in				
inventories	-352.4	-195.2	-58.1	-0.6
trade accounts receivable	-975.4	-1,201.3	-397.4	-272.5
trade accounts payable	88.1	77.7	1.1	16.4
pension and similar obligations	6.1	-9.8	1.8	-0.6
other assets and liabilities	372.1	245.9	346.7	304.8
Cash flow arising from operating activities	**2,349.5**	**1,618.9**	**906.0**	**994.5**
Proceeds on the disposal of property, plant and equipment, and intangible assets	68.6	21.9	42.6	10.1
Capital expenditure on property, plant and equipment, and software	-1,305.6	-1,334.2	-511.7	-467.5
Capital expenditure on intangible assets from development projects and miscellaneous	-49.1	-23.6	-15.7	-7.9
Proceeds on the disposal of companies and business operations	-1.0	247.4	-1.2	-1.1
Acquisition of companies and business operations	-121.4	-116.2	-53.8	-25.7
Cash flow arising from investing activities	**-1,408.5**	**-1,204.7**	**-539.8**	**-492.1**
Cash flow before financing activities (free cash flow)	**941.0**	**414.2**	**366.2**	**502.4**
Change in indebtedness	-524.6	-36.6	-339.2	162.7
Successive purchases	—	-48.5	—	—
Dividends paid	-500.0	-450.0	—	—
Dividends paid and repayment of capital to non-controlling interests	-28.0	-21.7	-1.5	-2.0
Cash and cash equivalents arising from first consolidation of subsidiaries	0.4	0.4	0.2	—
Cash flow arising from financing activities	**-1,052.2**	**-556.4**	**-340.5**	**160.7**
Change in cash and cash equivalents	**-111.2**	**-142.2**	**25.7**	**663.1**
Cash and cash equivalents at the beginning of the reporting period	2,044.8	2,397.2	1,919.4	1,578.9
Effect of exchange rate changes on cash and cash equivalents	79.6	-48.0	68.1	-35.1
Cash and cash equivalents at the end of the reporting period	**2,013.2**	**2,207.0**	**2,013.2**	**2,207.0**

6) Fact Sheets

Q3 2014 Results Reported and Adjusted (mn €) – by Division

	Chassis & Safety		Powertrain		Interior		Tires		ContiTech		Cons./Corr.		Corporation	
	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014
Sales	1,800.1	1,823.4	1,561.3	1,638.9	1,612.5	1,725.4	2,478.2	2,557.8	961.9	979.6	-64.4	-55.6	8,349.6	8,669.5
EBIT	155.1	179.5	49.5	-263.3	104.4	144.8	494.6	486.8	111.8	115.1	-29.1	-25.1	886.3	637.8
in % of sales	8.6%	9.8%	3.2%	-16.1%	6.5%	8.4%	20.0%	19.0%	11.6%	11.7%			10.6%	7.4%
Amortization of intangible assets from PPA	13.1	6.9	32.0	18.2	46.6	25.2	1.1	1.7	1.6	1.6	-0.1	0.0	94.3	53.6
Total special effects	0.0	0.0	3.1	248.9	-2.0	-2.0	38.9	23.3	-0.5	0.7	0.0	0.0	39.5	270.9
Total consolidation effects	0.5	-0.4	1.2	-1.7	0.1	0.0	0.0	2.1	0.0	-0.3	0.0	0.0	1.8	-0.3
Total consolidation & special effects	0.5	-0.4	4.3	247.2	-1.9	-2.0	38.9	25.4	-0.5	0.4	0.0	0.0	41.3	270.6
Adjusted operating result (adj. EBIT) [1]	168.7	186.0	85.8	2.1	149.1	168.0	534.6	513.9	112.9	117.1	-29.2	-25.1	1,021.9	962.0
in % of adjusted sales	9.4%	10.2%	5.5%	0.1%	9.2%	9.7%	21.6%	20.6%	11.7%	12.1%			12.2%	11.3%

[1] *Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects*

6) Fact Sheets

9M 2014 Results Reported and Adjusted (mn €) – by Division

	Chassis & Safety 2013	Chassis & Safety 2014	Powertrain 2013	Powertrain 2014	Interior 2013	Interior 2014	Tires 2013	Tires 2014	ContiTech 2013	ContiTech 2014	Cons./Corr. 2013	Cons./Corr. 2014	Corporation 2013	Corporation 2014
Sales	5,453.8	5,570.1	4,693.9	4,816.4	4,955.9	5,158.4	7,119.4	7,282.0	2,902.2	2,931.6	-201.3	-170.9	24,923.9	25,587.6
EBIT	473.1	511.1	159.9	-165.9	312.6	437.3	1,300.1	1,409.9	348.7	334.9	-77.5	-79.4	2,516.9	2,447.9
in % of sales	8.7%	9.2%	3.4%	-3.4%	6.3%	8.5%	18.3%	19.4%	12.0%	11.4%			10.1%	9.6%
Amortization of intangible assets from PPA	39.5	21.0	98.5	51.3	142.6	74.9	3.2	3.7	4.3	4.5	0.0	0.0	288.1	155.4
Total special effects	-0.3	0.0	-21.3	283.4	-21.6	9.4	37.3	23.1	0.3	-1.7	-2.4	0.0	-8.0	314.2
Total consolidation effects	1.0	-0.1	1.5	-1.7	-1.3	0.0	0.0	4.4	0.0	0.2	0.0	0.0	1.2	2.8
Total consolidation & special effects	0.7	-0.1	-19.8	281.7	-22.9	9.4	37.3	27.5	0.3	-1.5	-2.4	0.0	-6.8	317.0
Adjusted operating result (adj. EBIT) [1]	513.3	532.0	238.6	167.1	432.3	521.6	1,340.6	1,441.1	353.3	337.9	-79.9	-79.4	2,798.2	2,920.3
in % of adjusted sales	9.4%	9.6%	5.1%	3.5%	8.9%	10.1%	18.8%	20.1%	12.2%	11.7%			11.3%	11.5%

[1] *Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects*

6) Fact Sheets

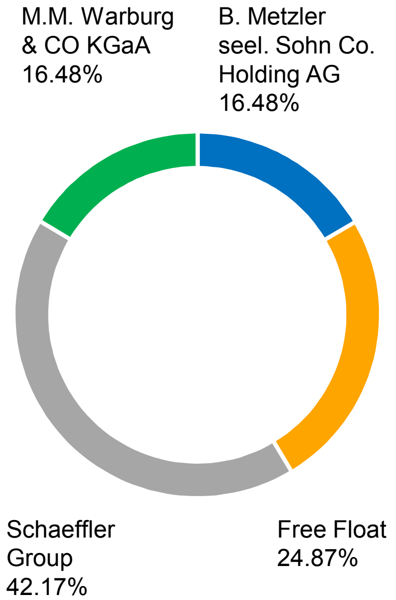
Q3 and 9M 2014 Results Reported and Adjusted (mn €) – by Group

	Q3 2013/2014								YTD January - September 2013/2014							
	Automotive		Rubber		Cons./Corr.		Corporation		Automotive		Rubber		Cons./Corr.		Corporation	
	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	2014
Sales	4,945.0	5,162.1	3,415.0	3,517.9	-10.4	-10.5	8,349.6	8,669.5	15,015.7	15,466.9	9,939.0	10,151.0	-30.8	-30.3	24,923.9	25,587.6
EBIT	309.0	61.1	606.4	601.8	-29.1	-25.1	886.3	637.8	945.6	782.5	1,648.8	1,744.8	-77.5	-79.4	2,516.9	2,447.9
in % of sales	6.2%	1.2%	17.8%	17.1%			10.6%	7.4%	6.3%	5.1%	16.6%	17.2%			10.1%	9.6%
Amortization of intangible assets from PPA	91.7	50.3	2.6	3.3	0.0	0.0	94.3	53.6	280.6	147.2	7.5	8.3	0.0	-0.1	288.1	155.4
Total special effects	1.1	246.9	38.4	24.0	0.0	0.0	39.5	270.9	-43.2	292.8	37.6	21.4	-2.4	0.0	-8.0	314.2
Total consolidation effects	1.8	-2.1	0.0	1.8	0.0	0.0	1.8	-0.3	1.2	-1.8	0.0	4.6	0.0	0.0	1.2	2.8
Total consolidation & special effects	2.9	244.8	38.4	25.8	0.0	0.0	41.3	270.6	-42.0	291.0	37.6	26.0	-2.4	0.0	-6.8	317.0
Adjusted operating result (adj. EBIT) [1]	403.6	356.2	647.4	630.9	-29.1	-25.1	1,021.9	962.0	1,184.2	1,220.7	1,693.9	1,779.1	-79.9	-79.5	2,798.2	2,920.3
in % of adjusted sales	8.2%	7.0%	19.0%	18.3%			12.2%	11.3%	7.9%	7.9%	17.0%	17.8%			11.3%	11.5%

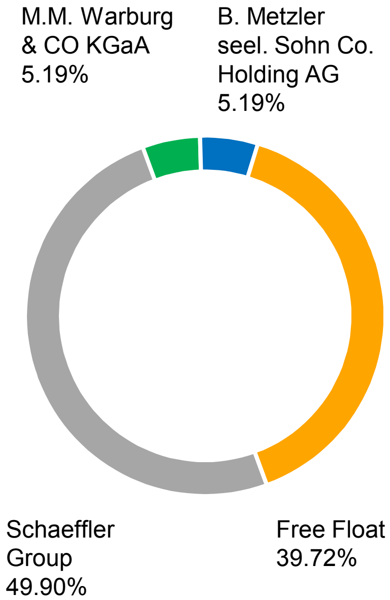
[1] *Before amortization of intangibles from PPA, changes in the scope of consolidation and special effects*

6) Fact Sheets
Shareholder Structure

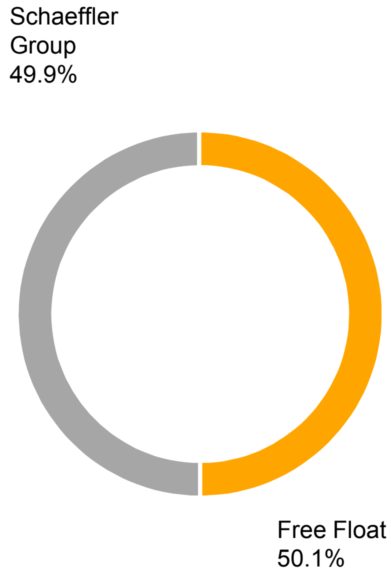
Shareholder structure as at Dec. 31, 2010



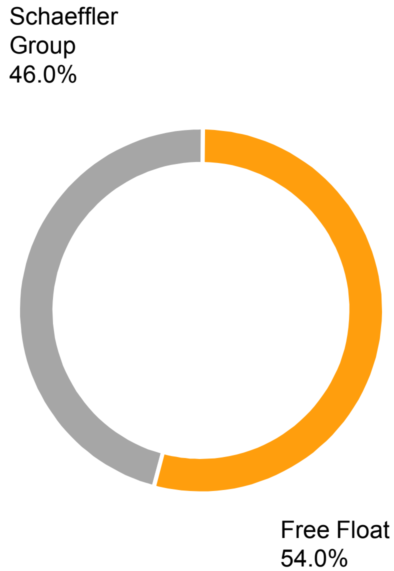
Shareholder structure as at Dec. 31, 2011



Shareholder structure as at Dec. 31, 2012

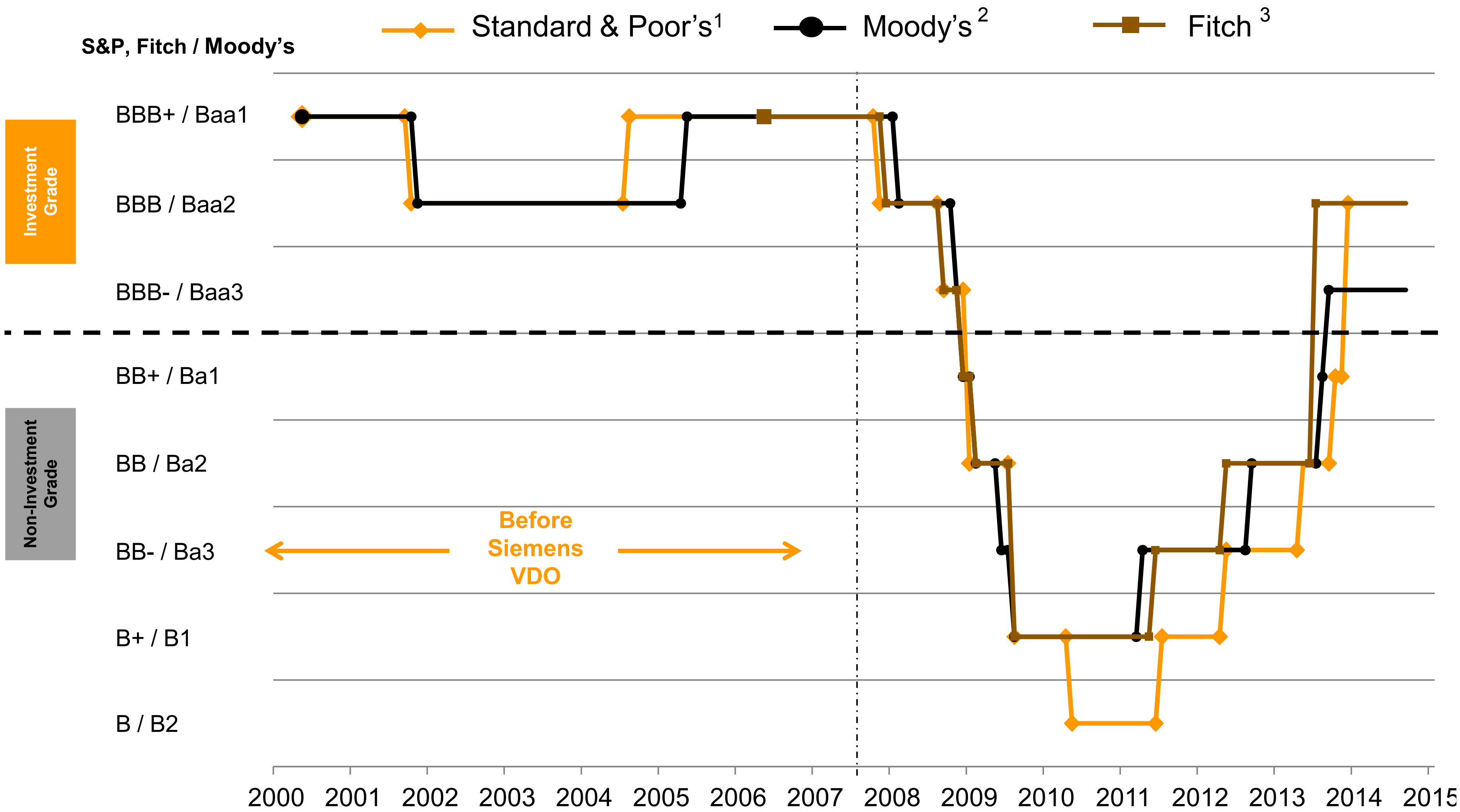


Shareholder structure since Sept. 17, 2013



Source: Based on publicly available data

6) Fact Sheets
Development of Continental's Credit Rating



[1] Solicited rating since May 2000
[2] Solicited rating until January 2014
[3] Solicited rating since November 2013

References

Useful Links and References

Continental Investor Relations website	http://www.continental-ir.com
Annual and interim reports	http://www.continental-corporation.com/www/portal_com_en/themes/ir/financial_reports/
2013 Fact Book	http://www.continental-corporation.com/www/portal_com_en/themes/ir/financial_reports/
Investor Relations events and presentations	http://www.continental-corporation.com/www/portal_com_en/themes/ir/events/
Sustainability at Continental (presentation and fact sheet for investors)	http://www.continental-ir.com
Corporate Social Responsibility Report	http://www.continental-sustainability.com
Corporate Governance Principles	http://www.continental-corporation.com/www/portal_com_en/themes/ir/corporate_governance/
Continental share	http://www.continental-corporation.com/www/portal_com_en/themes/ir/share/
Continental bonds and rating	http://www.continental-corporation.com/www/portal_com_en/themes/ir/bonds/
Continental IR mobile website	http://continental.ir-portal.de