



Adjustment of guidance

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Company announcement no. 13/2022 (the announcement contains inside information): Adjustment of guidance for the financial year 2022/23.

Dataprocés adjusts guidance for reduced revenue and EBITDA in the financial year 2022/23. Revenue guidance is changed to DKK 21.4-25 million. (previously DKK 31-36 million) and on EBITDA to DKK -2.5-+1.5 million. (previously DKK 2-6 million)

Dataprocés does not change the guidance for growth in Annual Recurring Revenue (ARR), which is maintained at 40-50% growth compared to 2021/22. The conclusion of new agreements has taken place later than planned, whereby the turnover in the current financial year will be lower than expected.

CEO Kjartan Jensen states:

We continue to succeed in realizing our focus on growth on SaaS and therefore maintain the expectation of significant growth in ARR. At the same time, I must state that we have not succeeded in realizing a positive development in sales of the Data Analysis & Consulting business, despite a good start of the year. We have experienced a greater reticence among customers, on the basis of a budget process with savings, which could actually be expected to support our services. I still believe in progress in the sales of Data Analysis & Consulting when the tighter budgets of the customers are consolidated.

As a consequence of the turnover being lower than expected, we have reduced the staffing of internal service and other non-delivery critical areas. Dataprocés has thereby ensured that we have liquidity going forward to carry out our strategy, without the need for additional capital from the outside.

Updated guidance on highlights for the financial year 2022/23 12.12.2022

(Former guidance in parents)

- ARR growth of 40-50% compared to 2021/22 (40-50%)
- Revenue growth of 20% on SaaS compared to 2021/22 (40-50%)
- Data analyzes at the level of 2021/22 (40-50%)
- Revenue minimum as 2021/22 (DKK 21.4 million) with possible upside of DKK 3-4 million. (DKK 31-36 million)
- EBITDA of DKK (-2.5) to +1.5 million. (DKK 2-6 million)

The company publ. (Nasdaq First North Growth Market Denmark: DATA is obligated to publish the above information in compliance with the EU Market Abuse Regulation act. 17.

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About Dataprocés Group A/S

Dataprocés is an innovative IT and consulting house, specializing in solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyzes as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

Dataprocés - we create value with data!

Attachments

- [Download announcement as PDF.pdf](#)

