

Acquisition BU Tools for Materials Processing of Coherent Inc.

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Signed an agreement to acquire a well-established global leader in laser technology



Location: Munich



Employees: 400 in 15+ countries



Global Customer Base: 600+



Sales¹: ~ USD 100m



Brand: Roфин brand part of acquisition **rofin**

¹ Fiscal year is from July to June.



"Tools for Materials Processing" is a business unit of Coherent
Headquarters in Gilching (near Munich, Germany)

Expanding into adjacent applications



Cutting, Welding & Marking Systems



Manual Welders



Dedicated Systems



Laser Sub-Systems

Entering attractive growth markets

Industry	Example application
 1. Medical device	• Cutting (stents, catheters, hypotubes) • Marking (implants, dental aligners) • Welding (guide wires)
 2. Semiconductor	• Surface processing (wafer marking, wafer dicing, wafer planarization)
 3. General manufacturing	• Marking (ear tags, electronic housings, consumer goods) • Cutting (shoes, watch industry) • Welding (battery welding) • Cleaning • Surface (de-isolation, foil cutting)

Entering attractive growth markets

4.2m
US\$

Total addressable market (2024)

4 - 5%
CAGR¹

Market growth

- CAGR from 2024 to 2030 for addressable market
- Moderate growth in Europe expected
- North America and Taiwan with higher growth rates

3 - 4%
Global
avg.

Market share (2024)

- Companies headquartered in Europe accounted for almost 50% of total market
- Bystronic will be a key player in medical devices building on strong reputation and legacy

Bystronic

¹ inflation adjusted – assumes constant inflation of 2%
Numbers as of 2024



BU Tools for Materials Processing fits perfectly with Bystronic

Strategic fit	Rationale
Adjacent business	We leverage our know-how of laser technology
Complementing economic cycles	We strengthen the resilience of our business
More OEM customers	We expand our business with larger OEM customers
Other end-markets	We enter new attractive growth markets
Other applications and materials	Metals, polymer, glass, ceramics, silicone and organic materials

BU Tools for Materials Processing fits perfectly with Bystronic



Similar DNA in laser technology: Bystronic for macro applications and the new Tools for Materials Processing business unit for micro applications. Both have deep expertise in laser applications, materials processing, software and manufacturing machines



The acquisition extends Bystronic's reach to other **attractive growth markets**



The new Bystronic Rofin business unit will offer a **variety of applications** and are used not only for metal, but also polymer, glass, ceramics, silicone and organic material processing



Similar history, decades of experience, from a local business to a global player



Synergies in procurement, and benefits from strong R&D know-how

Integration – New Bystronic Rofin business unit

- ➔ Bystronic Rofin to operate as a business unit, reporting directly to Bystronic CEO Domenico Iacovelli
- ➔ Production remains in Munich and sales & service operations continue as usual
- ➔ Will integrate support functions such as HR, IT, finance, legal, tax, etc.
- ➔ Together we can leverage synergies in purchasing and benefit from strong R&D know-how of both
- ➔ Closing is expected within the next few months



Q&A

