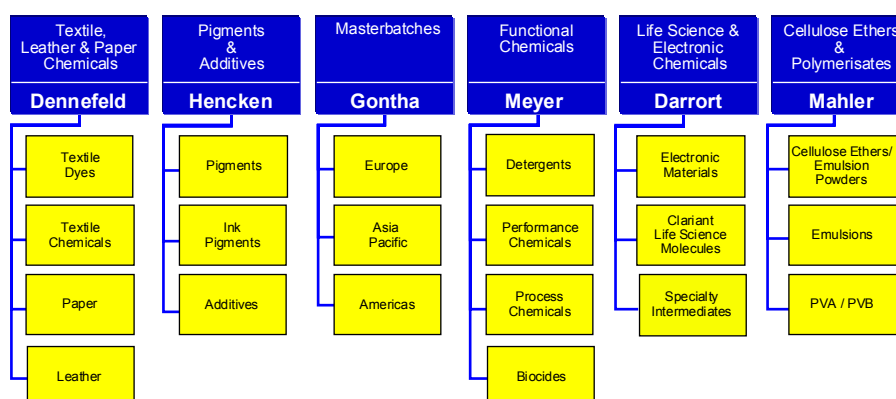


Dr Reinhard Handte
Chief Executive Officer

Results First Half Year 2001

August 15th, 2001

Business structure



Results First Half Year 2001

Group key figures – pre special effects¹

in CHF mio	First half 2001	First half 2000	Change in %
Sales ²	5 197	5 295	– 2
Gross profit	1 693	1 874	– 10
EBITDA	701	877	– 20
Operating income before goodwill amortization	451	615	– 27
Income before minority interests	143	286	– 50

¹ Unaudited

² Sales grew +2% year-on-year in local currencies

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Results First Half Year 2001

Divisional performance overview

Sales first half ¹			Change in %	
in CHF mio	2001	2000	in CHF	in LC
Textile, Leather & Paper Chemicals ²	1 254	1 298	– 3	+ 1
Pigments & Additives	1 003	1 088	– 8	– 5
Masterbatches	556	597	– 7	– 4
Functional Chemicals ²	967	941	+ 3	+ 6
Life Science & Electronic Chemicals ²	858	786	+ 9	+ 12
Cellulose Ethers & Polymerisates	559	585	– 4	0
Total	5 197	5 295	– 2	+ 2

¹ Unaudited

² As per division the following acquisition effects resulted in the first half of 2001
TLP: CHF 30 mio BTP for January-February

FUN: CHF 19 mio BTP for January-February
CHF 13 mio Christianson for January until May
CHF –4 mio Clariant Tokuyama for January until June
LSE: CHF 77 mio BTP for January-February

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Results First Half Year 2001

Divisional EBITDA¹

in CHF mio	EBITDA				
	First half 2001 ²	% O.S. ²	% O.S. ³	First half 2000	% O.S.
Textile, Leather & Paper Chemicals	130	10.4	13.6	221	17.0
Pigments & Additives	139	13.9	18.5	238	21.9
Masterbatches	60	10.8	12.1	81	13.6
Functional Chemicals	81	8.4	11.7	140	14.9
Life Science & Electronic Chemicals	13	1.5	11.2	141	17.9
Cellulose Ethers & Polymerisates	57	10.2	12.0	88	15.0
Total Divisions	480	9.2	13.5	909	17.2
Corporate⁴	93	–	–	– 32	–
Total Group	573	11.0	15.3	877	16.6

¹ Unaudited

² After cash restructuring expense

³ Before cash restructuring expense

⁴ H1/01 includes an exceptional write off of CHF 94 mio for a not realized project of the FUN division

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Results First Half Year 2001

Operating income pre GWA¹

	First half 2001			First half 2000	
	in CHF mio ²	ROS in % ²	ROS in % ³	in CHF mio	ROS in %
Textile, Leather & Paper Chemicals	77	6.1	11	165	12.7
Pigments & Additives	59	5.9	14.3	200	18.4
Masterbatches	44	7.9	9.4	68	11.4
Functional Chemicals	47	4.9	8.4	97	10.3
Life Science & Electronic Chemicals	– 95	– 11.1	3.2	65	8.3
Cellulose Ethers & Polymerisates	33	5.9	7.7	67	11.5
Total of divisions	165	3.2	9.3	662	12.5
Corporate	– 61	–	–	– 47	–
Total Group	104	2.0	8.7	615	11.6

¹ Unaudited

² After restructuring expense

³ Before restructuring expense

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Results First Half Year 2001

Raw materials and energy

CHF 120 mio increase in raw materials bill put pressure on the group result

- TLP: price increase 2-3% seems to have leveled out. Sourcing further optimized with combined software platform
- PA: overall price increase of 2-3%. Peak reached in H1/01
- MB: stabilization compared to H2/00. Y-o-y slightly higher prices
- FUN: raw material price increase is slowing. Substantially higher energy prices (i.e. gas prices +30%)
- LSE: increase by 5%. Energy prices in the US increased by over 20%, which affected mainly the Electronic Materials business unit
- CEP: higher prices compared to group overall, especially VAM, cellulose, wood pulp and caustic soda

Please note all amounts are estimated, year-on-year comparisons

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Outlook 2001/2002

Raw materials outlook

- Price increase seems to have leveled out, this is underlined by the development of spot prices and contracts
- Integrated ERP platform due to bundling of procurement and SAP platform roll-out
- Reduction of raw material dependency by slimming down the divisional portfolio
 - PVA/PVB sale reduced VAM dependency

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Results First Half Year 2001

Textile, Leather & Paper Chemicals I

Sales CHF 1 254 mio, -3% in CHF, +1% in LC
EBIT margin 11.0% (Previous year: 12.7%)
EBITDA margin 13.6% (Previous year: 17.0%)

- Overall volumes and market position quite stable but sales adversely affected by product mix changes, price decreases and competitive action
- Strong portfolio of specialty services and products in all segments
- Global key account management successful in all segments
- Downturn of US textile industry
- Sluggish sales in the US automotive sector
- Positive impact from BTP leather business confirmed

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Results First Half Year 2001

Textile, Leather & Paper Chemicals II

- Sales in Asia initially satisfactory, were hit by the effects of reduced demand from the US and weak consumption in Japan
- Procurement bundling and efficient supply systems allowed stabilization of margins despite 2-3% year-on-year increase in raw material prices
- Very strong performance in South America particularly Brazil
- Good business trend in Italy and Spain

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Outlook 2001/2002

Textile, Leather & Paper Chemicals 2001/02

2001

- TLP market mostly influenced by the economic cycle development in the US and Europe
- Currency depreciation in Asia could stay unchanged

2002

- Expected recovery of GDP growth in 2002 will have positive influence from mid 2002 onwards
- Clariant expects profitable growth in all business units based on:
 - Strong global presence in textiles and leather
 - Superior product ranges
 - New products
 - Cost management

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Outlook 2001/2002

Textile, Leather & Paper Chemicals 2002

2002

- Measures underway to meet the challenge:
 - Restructuring and shutdown mainly of production sites
 - Restrictive investments
 - Reduction in working capital due to new innovative logistic concepts and software programs for higher inventory turnover
 - High volume products will be further replaced by individualized products
 - Focus on the Asian market in textiles → more growth potential
 - Margins will improve in North America's hydrosulphite business, and dye sales should increase
 - Strong growth in dye & optical brightener business in Asia-Pacific

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Results First Half Year 2001

Pigments & Additives I

Sales CHF 1 003 mio, :-8% in CHF, -5% in LC
EBIT margin 14.3% (Previous year: 18.4%)
EBITDA margin 18.5% (Previous year: 21.9%)

Pigments

- Volume growth areas were Asia and Latin America, but the positive variation was offset by currency devaluation in those countries, leaving a flat consolidated impact
- As market share has been maintained overall, the decrease in volumes reflects sluggish demand
- Due to lower sales volume and inventory reduction, capacity utilization was reduced, with a negative impact on EBIT

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Results First Half Year 2001

Pigments & Additives II

- Paints markets weak due to general weakness of end-user demand
- Strong competitive pressure in the plastics market, but a positive trend for the 2nd quarter due to new product developments like Driz Pearls and successfully introduced new products aimed to counter the competition
- Despite a difficult environment, it was possible to increase sales in Ink Pigments in LC, which shows the competitiveness of products & pricing in the market place. More Asian business could be realized
- Lower margin in additives than in 2000 due to pricing and a changed product mix. US/Japan weak

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Outlook 2001/2002

Pigments & Additives 2001

2001

- Pigments with cautious outlook but strong cost cutting steps
- Non Impact Printing (BU Pigments) should continue to grow strongly
- Additives and Ink Pigments should grow with success of marketing efforts and new launches
- Sales and margin increase in the Additives business unit in the second half 2001

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Outlook 2001/2002

Pigments & Additives 2002

2002

- Significantly more flexibility in cost base through the sale of the Cassella/Offenbach site
- 2002 newly expanded capacity in Tianjin in Ink Pigments. Sales are expected to grow from mid 2002 onwards
- The successful introduction of new products in 2001 will continue in 2002 and contribute to increase market share and margins (Ink Pigments)
- For 2002 stronger growth with Polymer Additives, Flame Retardants and Coatings Additives

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Results First Half Year 2001

Masterbatches I

Sales CHF 556 mio, –7% in CHF, –4% in LC
EBIT margin 9.4% (Previous year: 11.4%)
EBITDA margin 12.1% (Previous year: 13.6%)
Capital turnover 2.27 (Previous year: 2.16)

- Europe
 - Slowing economic growth and weak fiber market in the Benelux
 - Growing PET bottle business and good car business development

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Results First Half Year 2001

Masterbatches II

- Americas
 - Consumer confidence in the US weighs on businesses
 - Downward plastics market
 - Masterbatches for packaging, medical applications and construction were solid
 - Various measures taken in early 2001, i.e. shutdown of one plant and rationalization
- Asia-Pacific
 - Good sales development despite increasing negative impact from US/Japan slowdown
 - Big success with color systems, special effects and functional additives used for example in coatings for fungicides

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Outlook 2001/2002

Masterbatches Global Outlook

- Europe
 - Slower sales in the US affects Europe. Strict capacity management implemented with targeted protection of return on net assets
 - Color management systems and expansion of additive MB business will lead to positive earnings contribution
- Americas
 - Cautious outlook for remainder of 2001
 - 2002 earnings improvement by rationalization underway
- Asia-Pacific
 - Slowdown of demand in H2/01. But positive impact from Clariant's measures such as technical improvements in production

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Results First Half Year 2001

Functional Chemicals I

Sales	CHF 967 mio, +3% in CHF, +6% in LC
EBIT margin	8.4% (Previous year: 10.3%)
EBITDA margin	11.7% (Previous year: 14.9%)

Detergents

- High energy and raw material costs, negative FX effects due to USD sourcing, pricing pressure and restructuring costs all weighed on result
- Product portfolio streamlining through phase out in detergents to continue until year end
- Volumes in most important market Europe down
- Streamlining of projects continued

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Results First Half Year 2001

Functional Chemicals II

Performance Chemicals

- Strong sales increase and good earnings
- New business gained in functional fluids
- New applications developed in cooperation with the TLP division for paper treatment
- Crop protection application business below expectations due to weak agro markets

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Results First Half Year 2001

Functional Chemicals III

Process Chemicals

- Good sales in oilfield chemicals and mining
- High raw material costs a burden, but dependence reduced through optimized sourcing and product mix improvement
- Various reorganizations, portfolio streamlinings and acquisitions accomplished
- Marketing across business lines: new applications for fertilizer industry with products for mining chemicals developed

Biocides

- Reorganized and integrated in all aspects
- Ready to exploit Clariant network in order to grow sales and earnings
- Next year 25% growth expected

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Outlook 2001/2002

Functional Chemicals Outlook I

Detergents

- Volume growth and price increases for H2/01
- Raw material prices will level out
- Concentration of sites and new projects to be implemented
- For 2002 higher capacity utilization

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Outlook 2001/2002

Functional Chemicals Outlook II

Performance Chemicals

- Cautious development of good business expected in H2/01
- Outlook for 2002 is very good due to much improved portfolio and better cost structure

Process Chemicals

- Stable business in H2/01 expected
- For 2002 expectation of strong growth in sales and earnings
- Gain of market shares

Biocides

- No change expected in H2/01
- Significant growth to start in 2002

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Results First Half Year 2001

Life Science & Electronic Chemicals I

Sales CHF 858 mio, +9% in CHF, +12% in LC
EBIT margin 3.2% (Previous year: 8.3%)
EBITDA margin 11.2% (Previous year: 17.9%)

Electronic Materials

- Significant slowdown of semiconductor industry since Q2/01 which represents 60% of sales
- Japan now also affected by downswing
- Consequence: volumes down, capacities underutilized at customers and inventory reductions combined with pressure on margins
- Volumes in the flat panel business - which represents approximately 30% of the BU's sales - are up +20%. Gain of market share, but price reduction of 10-15%
- The set-up of new products and intensified customer service (due to new product evaluation) leads to higher costs. But both measures represent an investment in margins for an upswing in the future

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Results First Half Year 2001

Life Science & Electronic Chemicals II

Agro

- End markets slow due to low grain prices, weather problems and zero growth
- Strong competition from India and China in intermediates in addition to selective pricing pressure
- Customer registration of important key product at the EPA still pending
- Product price increases could be implemented
- Evaluation of several active compounds
- Traditional lower sales in H1/01 than in H2

26



Results First Half Year 2001

Life Science & Electronic Chemicals III

Pharma

- Good results with multicustomer-active ingredients
- Multicustomer-intermediates business is very competitive
- Delays and approval problems with three major projects/products in custom manufacturing lead to idle facility costs and inventory build up
- Good business in Japan opened up new markets for Clariant

Specialty Intermediates

- Restructuring pushed forward
- Sale of Cassella-Offenbach site and three plants in Frankfurt-Griesheim to third party

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Outlook 2001/2002

Life Science & Electronic Chemicals Outlook I

Electronic Materials

- Cyclical downswing to level out until about mid 2002
- Upswing will lead to quick growth and good earnings in flat panels and in photoresists
- Portfolio with new products (i.e. Light Management Films, applications for Ferro Liquid Crystal Displays, Anti Reflective Coatings) will contribute to market share gain

Life Science Molecules

Agro

- New product introductions in H2/01
- Strong product pipeline of more than 30 projects will drive above-average growth until end 2002
- Restructuring efforts in plants will increase earnings levels
- Start up of 3 new intermediates with sales increase in H2/01

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Outlook 2001/2002

Life Science & Electronic Chemicals Outlook II

Pharma

- Targeted growth from 58 projects in pipeline
- H2/01 will remain difficult with no earnings improvement
- Streamlined production, strict cost management, broader customer base, better project management, product pipeline and more focused project selection in 2002
- Revitalization of outsourcing trends will quickly support business

Specialty Intermediates

- Various underutilized capacities in industry intermediates such as diketene derivatives and pigment intermediates
- Optimization and restructuring will continue

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Results First Half Year 2001

Cellulose Ethers & Polymerisates I

Sales	CHF 559 mio, -4% in CHF, 0% in LC
EBIT margin	7.7% (Previous year: 11.5%)
EBITDA margin	12.0% (Previous year: 15.0%)

Cellulose Ethers / Emulsion Powders (CE&EP)

- Downswing in construction industry in Germany leads to volume decrease
- Stable prices, unfavorable FX rates and far higher raw material prices contributed to the margin reduction
- Good business with hydroxyethylcellulose for premium emulsions in the paint industry

30



Results First Half Year 2001

Cellulose Ethers & Polymerisates II

Emulsions

- Slowdown in Europe and bad weather influenced construction industry
- Pricing pressure from global trend to low priced paints
- Raw material price increase - mainly VAM - squeezed margins
- Price increases implemented, but time lag and reduced ability to roll them over to customers due to heavy competition in the industry
- 50% Joint Venture with Harlow Chemical Company sold to Yule Catto in August

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Results First Half Year 2001

Cellulose Ethers & Polymerisates III

PVA/PVB

- Generally good growth, especially in PVA
- Growth despite slowdown in customer industries, i.e. paper and construction
- Strategy to globalize resulted in first successes
- Pricing stable to positive, but VAM raw material impact hindered margin increase
- Business has been sold to Kuraray:
 - Kuraray already has backward integration
 - Clariant does not want to invest into backward or forward integration
 - Good sale price could be realized now

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Outlook 2001/2002

Cellulose Ethers & Polymerisates

- Expected deconsolidation of PVA/PVB in H2/01
- Capacity reductions in CE & EP will stabilize earnings, but upswing in H2/01 is not on the agenda
- Emulsion will improve margins gradually due to cost-cutting measures taken and price increases that started in 2000
- Brighter outlook for 2002 both for sales and margin recovery

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Results First Half Year 2001

German restructuring projects

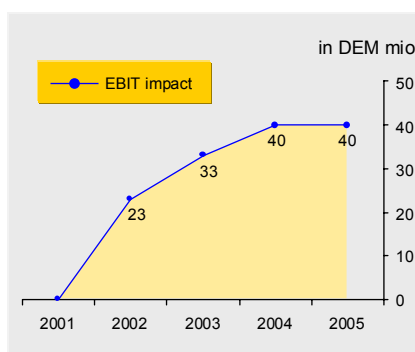
- Operating and site responsibilities transferred to divisions
- Flexible and efficient structures
- Reduction of complexity and streamlining of portfolio
- Concentration on specialties and reduction/elimination of semispecialty activities
- Cost reduction of at least DEM 100–150 mio
- Headcount reduction of 800
- Lowering the break-even sustainably

To be finalized by mid 2002 → accounting effects in 2002/03

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Allessa: Positive EBIT impact for Clariant

- Sale of Clariant's second biggest site to Allessa Chemie
- Reduces the headcount by ~ 1 500
- Guaranteed off-take with time limit
- Exit from low margin commodity production (sales p.a. ~ CHF 80 mio)



Please note all amounts are estimated

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Restructuring program measures

Plan I – decided and implemented

Costs [CHF 347 mio in H1/01
(~ 35% non cash)

Head count reduction: 1 000

Plan II – preparation in progress

Costs [> CHF 350 mio in H2/01
(~ 60% non cash)

Head count reduction: 1 000

E-procurement in technical sourcing

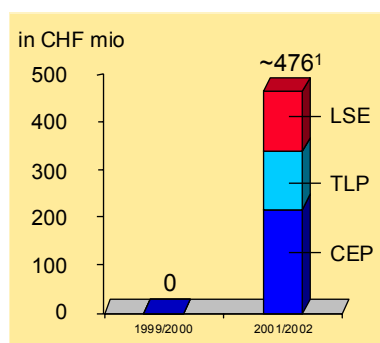
Meaning easier adaptation to market fluctuations,
lower break even and higher base
capacity utilization rates

Cost basis reduction: CHF –300 mio within 2 years

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Divestitures successfully completed

- Three of five planned disposals have already been successfully completed during 2001
- Sale of Cassella-Offenbach
- Sale of PVA/PVB business unit to Kuraray
- Sale of 50% joint-venture stake in Harlow Chemicals Company to Yule Catto
- Two more disposals in the fields of paper chemicals and specialty intermediates are planned to be completed by year end
- Gross cash-inflows of about 1.5 times sales
- After-tax net result impact of
~ CHF 450 mio to be accounted for in H2/01



¹ Net book value

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Innovation at Clariant

Market launches will lead to high growth, sales and earnings

- Committed to success through innovation
- Our R&D efforts are application and customer driven
- Shift of portfolio quality to specialties
- Large high quality portfolio pipeline of short-, medium- and long-term projects
- Specialty and growth products in the introduction phase
- Well positioned in businesses growing faster than GDP

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François Note

Chief Financial Officer

Results First Half Year 2001

August 15th, 2001



Results First Half Year 2001

First half 2001 results at a glance I

- Sales up 2% in LC and down 2% in CHF
- Sales stable in Europe, NAFTA slowdown but helped by US dollar, Latin America and Asia stable despite weaker currencies and downswing in Japan
- Decreased operating profit mainly due to raw materials and idle facilities
- Gross margin reduction of 2.8% from H1/00 to 32.6% in H1/01

40

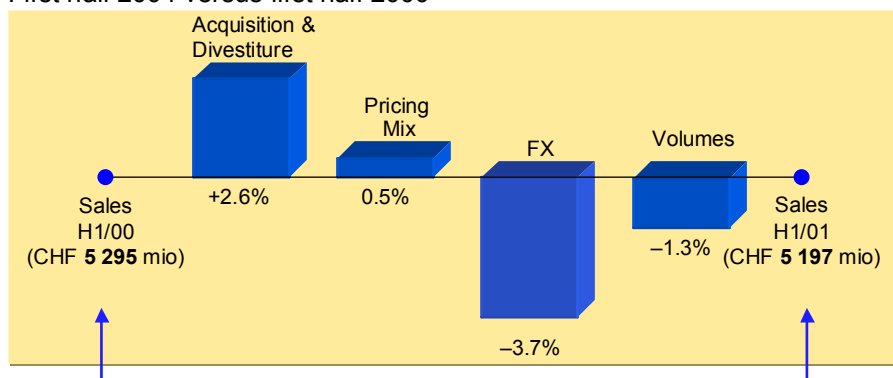
First half 2001 results at a glance II

- Goodwill impairment of CHF 1.2 bn
- One-off restructuring measures of CHF 347 mio
- Financial results improved
- Taxes influenced by special effects with the underlying 2001 tax rate unchanged around 32% of cash earnings before tax and goodwill amortization
- Book loss reduces equity base to CHF 2 bn

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Analysis of sales development¹

First half 2001 versus first half 2000



¹ Please note all figures are estimated

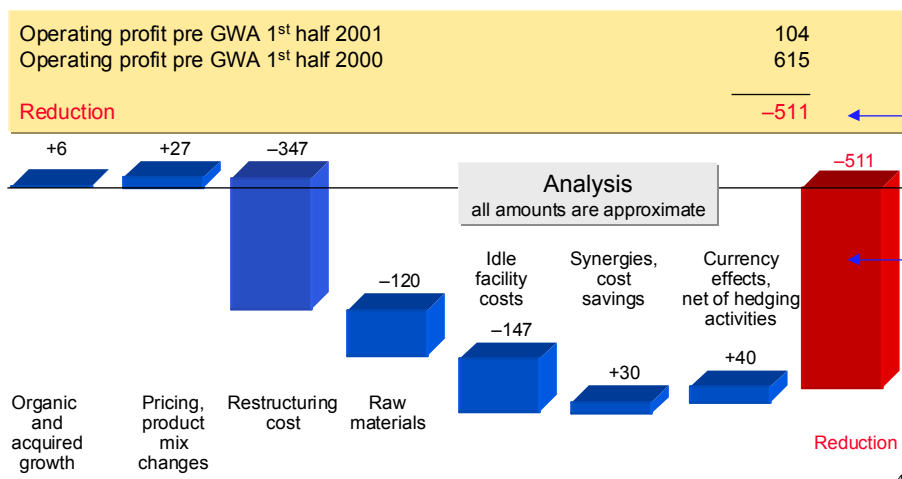
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Results First Half Year 2001

Development of operating profit in the first half

Comparison 2001 versus 2000 in CHF mio



Results First Half Year 2001

Cash flow & net financial debt

Results

- Operating cash flow decreased to CHF 595 mio in H1/01 compared to CHF 700 mio in H1/00 mainly due to the decline in operating performance
- Higher inventories due to sluggish sales increased net current assets – despite active management – by CHF 175 mio over year-end 2000
- Investments in fixed assets increased in the first half 2001 by CHF 60 mio year-on-year due to new production facilities for exclusive customer projects
- Increased net debt to CHF 5.3 bn: gearing ~260%

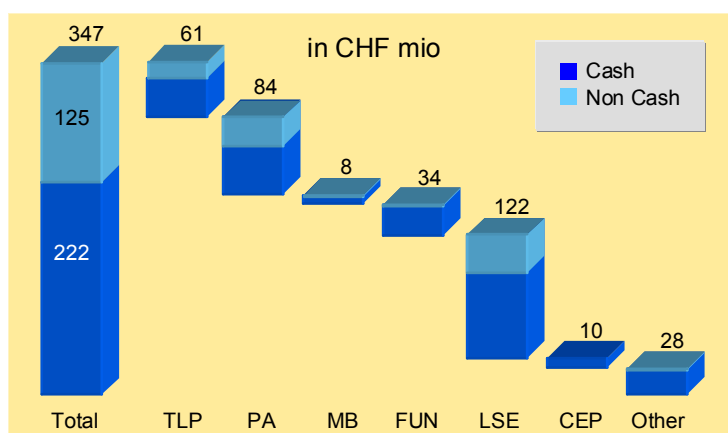
44

Net debt reduced by end 2001

- 2001 CAPEX budget cut: CHF 100 mio
- Net current assets will be reduced
- Asset disposal program will yield gross proceeds of ~ CHF 1 bn and streamline the portfolio
- Restructuring program will lower cost base by CHF 300 mio

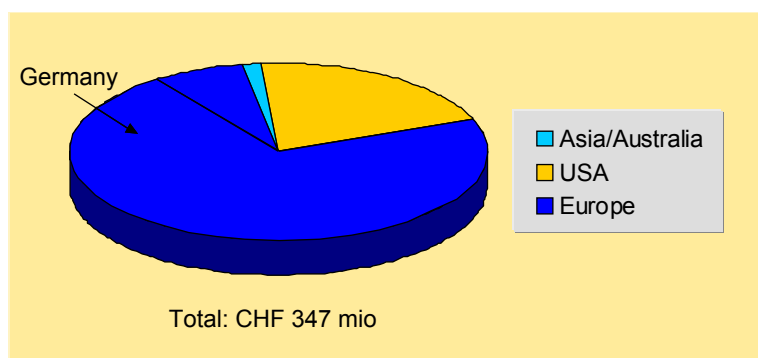
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Restructuring Costs – divisional breakdown



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Regional breakdown of restructuring costs – Plan I



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BTP goodwill impairment

- New evaluation of future cash flow generated through BTP
 - More cautious assumptions taken:
 - Sustained difficulties in pharma and agro markets
 - Delayed approvals
 - Product failures
- Consequence**
- Goodwill of CHF 2.5 bn from BTP reduced by CHF 1.2 bn
 - Future BTP goodwill amortization CHF 69 mio (previously CHF 135 mio)

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Results First Half Year 2001

Earnings to improve in 2002

- 2001 stable
 - Initial effects of restructuring
 - EU downturn impact
 - Operating margin for full year 2001 not to exceed margin of H1/01
- 2002 earnings to improve
 - Restructuring measures to cut costs by CHF 300 mio within next two years
 - Many newly launched products will gain established growth positions in markets
 - Potential upswing of major economies could start in H1/02

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