

In touch with you -

Implementing world class performance

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Road Show, September 2007



Exactly your chemistry.

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First Half 2007 – Key financials

	2007	2006
Growth in local currencies	+5%	+2%
Gross margin	29.9%	31.5%
SG&A	20.9%	22.1%
EBIT margin before exceptionals	6.8%	7.3%
Inventories in days	97	106

All figures continuing operations; in CHF mn

First Half 2007 – Key dynamics & actions

Key factors First Half

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- Strong increase in raw material prices affecting in particular PA and TLP
- Selling prices up +1% with further price increases announced
- Unfavorable FX environment impacted gross profit
- SG&A cost reductions, product pruning & site review activities well underway
- Measures to reduce net working capital on track
- Management changes announced

Progressing in a shifting industry environment

Key factors First Half

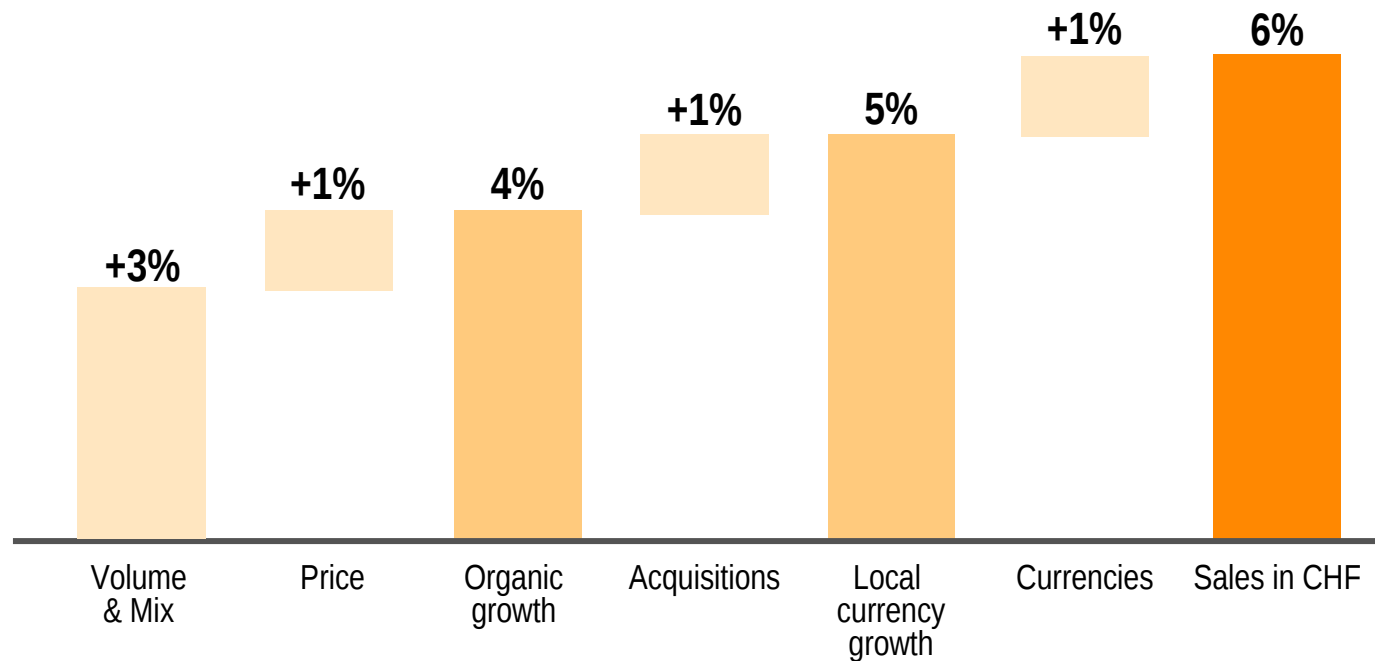
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Sales growth with higher prices

First Half 2007 versus First Half 2006*



First Half 2007 – Regional sales

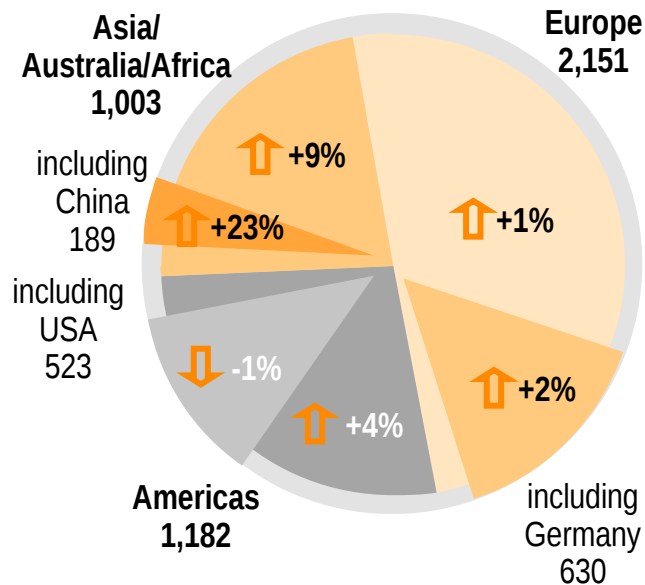
Key factors First Half

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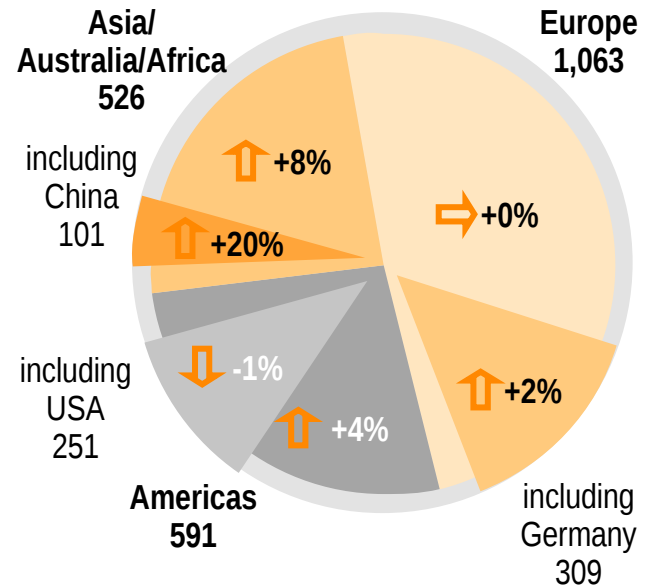
Backup

First Half 2007



Total Sales: 4,336 ↑ +4%

Second Quarter 2007



Total Sales: 2,180 ↑ +3%

First Half 2007 – Cash flow

Key factors First Half

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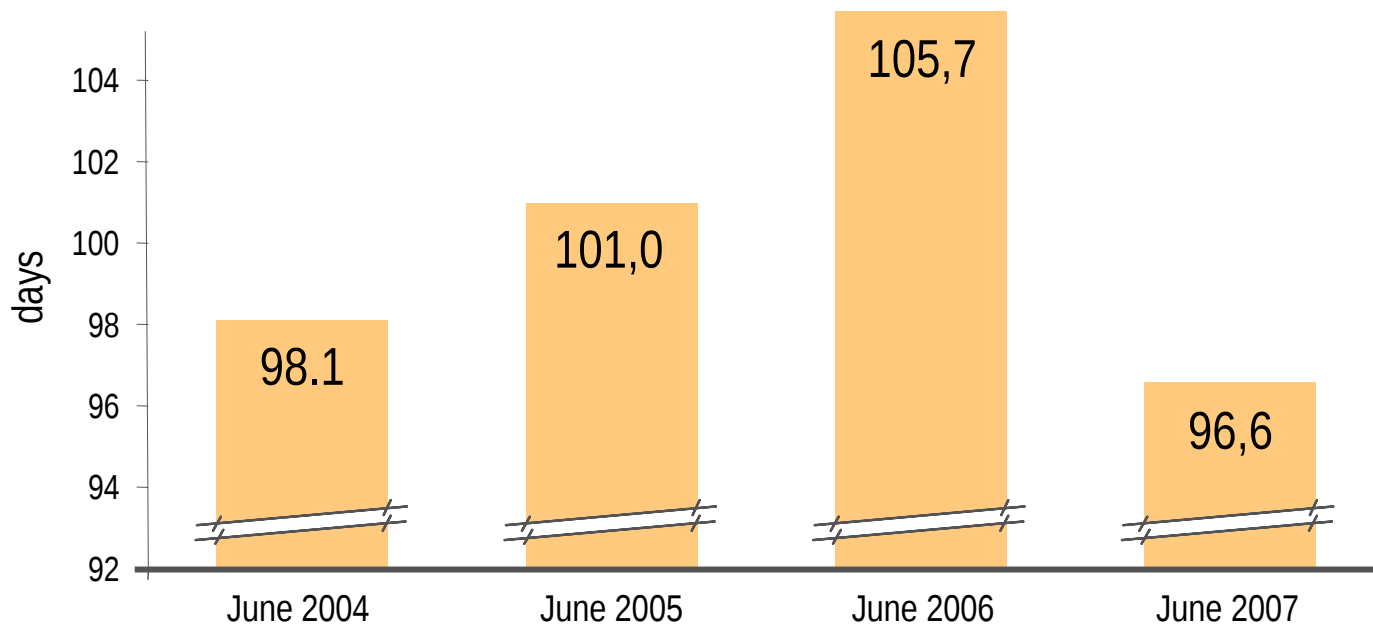
Backup

	First Half	
	2007 CHF mn	2006 CHF mn
Net income	73	15
Depreciation & amortization	147	182
Other	2	118
Operating cash flow before working capital	222	315
Change in working capital	-210	-262
Operating cash flow	12	53
Capital expenditure	-140	-169
Acquisitions, disposals and other	52	62
Cash flow before financing	-76	-54

- Measures to improve net working capital underway
- Inventory reduction with expected negative impact on profits
- Operating cash flow impacted by one-offs to approx. CHF 90 mn

Inventory reduction fully on track

Inventory - number of days



Decrease of inventories to 18.0% from 18.5% of total sales

First Half 2007 – Divisional sales and margins

Key factors First Half

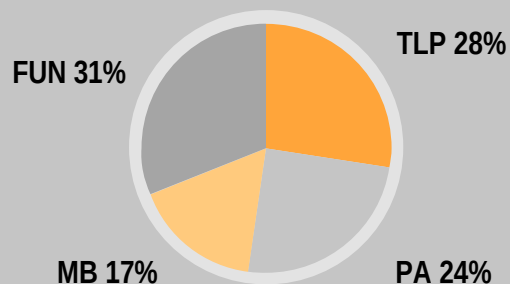
Financial results

Outlook

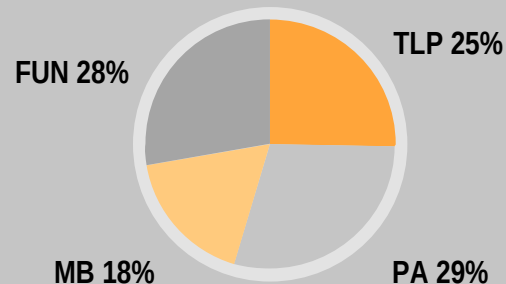
Backup

	First Half			EBITDA Margin in %**	
	CHF mn	Sales % Organic Growth*	% LC	2007	2006
Textile, Leather & Paper Chemicals	1,198	+3	+3	9.9	9.8
Pigments & Additives	1,061	+3	+3	13.0	16.9
Masterbatches	722	+4	+10	11.6	12.4
Functional Chemicals	1,355	+5	+5	9.7	10.3
Total Group	4,336	+4	+5	9.9	10.4

Sales



EBITDA**



* Volume and price effect excluding the impacts of changes in FX and acquisitions /divestitures

** before exceptional items

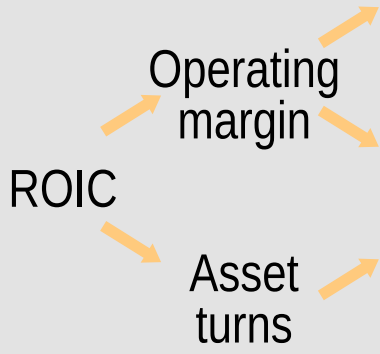
Outlook for 2007 confirmed

Clariant anticipates a broadly stable macroeconomic climate, continued high raw material and energy costs and a stabilized exchange rate environment.

- Higher sales in local currency terms
- Increase in operating income before exceptionals from continuing operations; margins stable
- Higher cash flow from operations before exceptionals
- Improved recurring net income

Confirming mid-term targets to achieve above average peer ROIC by end of 2009

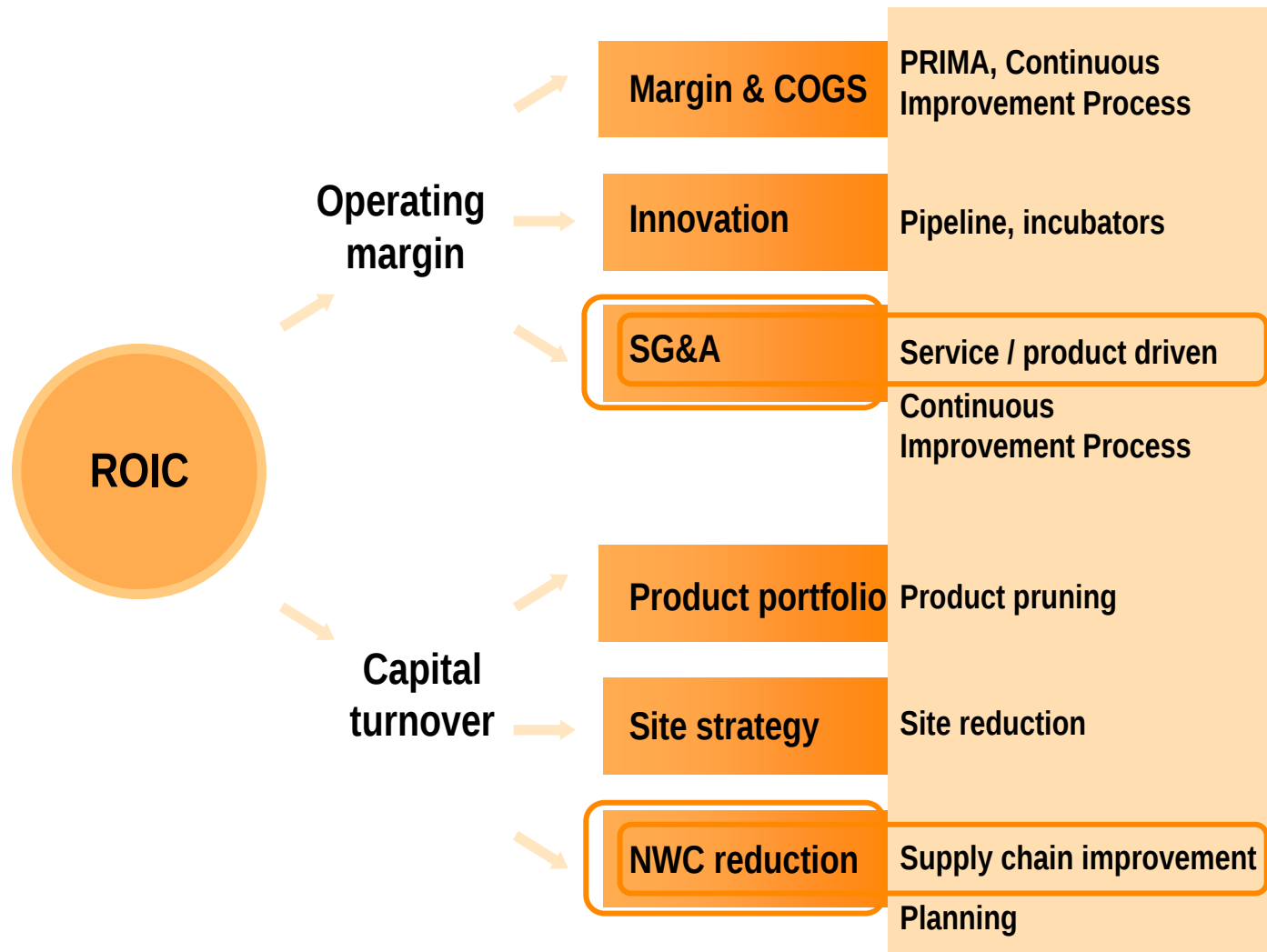
Key targets: to achieve above peer average ROIC by end of 2009

ROIC composition		End 2009 targets*
 ROIC Operating margin Asset turns	Sales	3-4% p.a.
	EBIT	~9%
	Fixed assets	invest 4-5% of sales p.a.
	Net working capital	reduction by 3-4% of sales
	Operating cash flow	CHF 600-800 mn p.a.

ROIC calculated on after-tax basis

*Based on current environment

A set of clear actions on the key levers



2nd Quarter out of 12 to turn company around

Pricing

- Two-thirds of value based training (PRIMA) completed

SG&A reduction

- SG&A and corporate costs reduced thanks to efficient supply chain system and lower project costs
- Several application lab closures in TLP and PA underway
- Freight cost reduction underway

Product Portfolio

- Portfolio concentration completed (Custom Manufacturing sold, Specialty Intermediates incorporated into the FUN division, Ciba MB business integrated in only 6 months)

NWC reduction

- Working capital moving in the right direction; inventory and receivable levels start to diminish
- Detergents and Specialty Intermediates (both product driven businesses) combined to reduce complexity and operating expenses

Site strategy

- Smaller sites closed, mid-size sites in preparation

Change mgmt

- 2 out of 4 Divisions put under new leadership; new TLP and PA heads have proven turnaround track-records

Measures are on track

Calendar of upcoming corporate events

November 7, 2007

Nine Month Results 2007

December 12-13, 2007

Merrill Lynch Conference, London

February 14, 2008

Full Year Results 2007

April 10, 2008

13th Annual General Meeting, Basel

May 8, 2008

First Quarter Results 2008

August 5, 2008

First Half Results 2008

November 4, 2008

Nine Month Results 2008

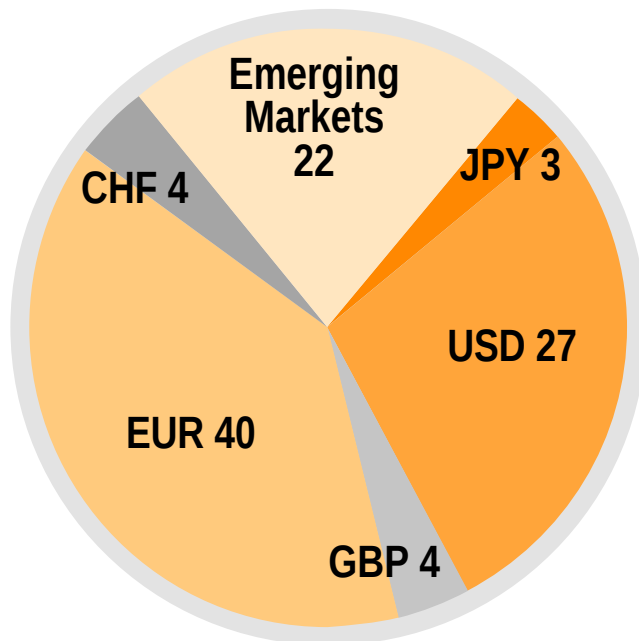
Backup

First Half 2007 – Financial group figures

	First Half			
	2007		2006	
	CHF mn	% of sales	CHF mn	% of sales
Continuing operations:				
Sales	4,336	100%	4,081	100%
Local currency growth (LC)	+5%			
- Organic growth	+4%			
- Acquisitions/Divestitures	+1%			
Currencies	+1%			
Gross profit	1,297	29.9%	1,285	31.5%
EBITDA before exceptionals	430	9.9%	426	10.4%
EBITDA	406	9.4%	397	9.7%
Operating income before exceptionals	294	6.8%	298	7.3%
Operating income	266	6.1%	225	5.5%
Net income from continuing operations	174	4.0%	122	3.0%
Operating cash flow (total operations)	12		53	
Discontinued operations				
Sales	81		225	
Net loss from discontinued operations	-101		-107	

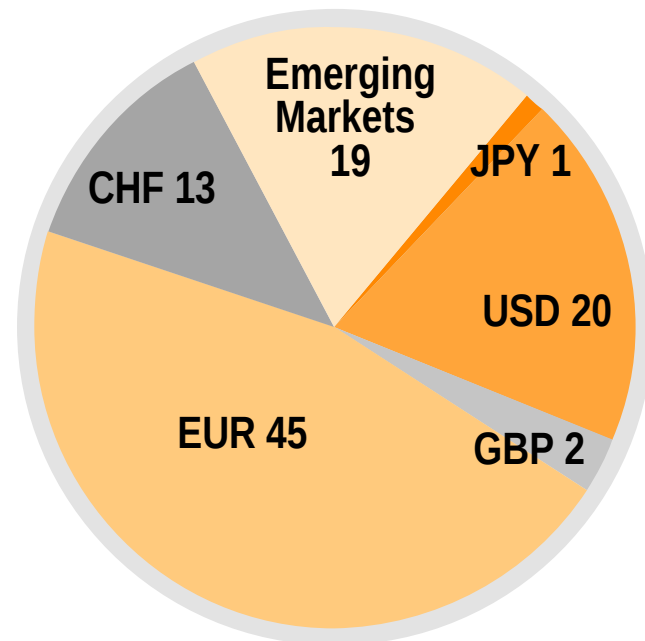
First Half 2007 – Sales and cost structure

Global sales distribution in %



in CHF mn

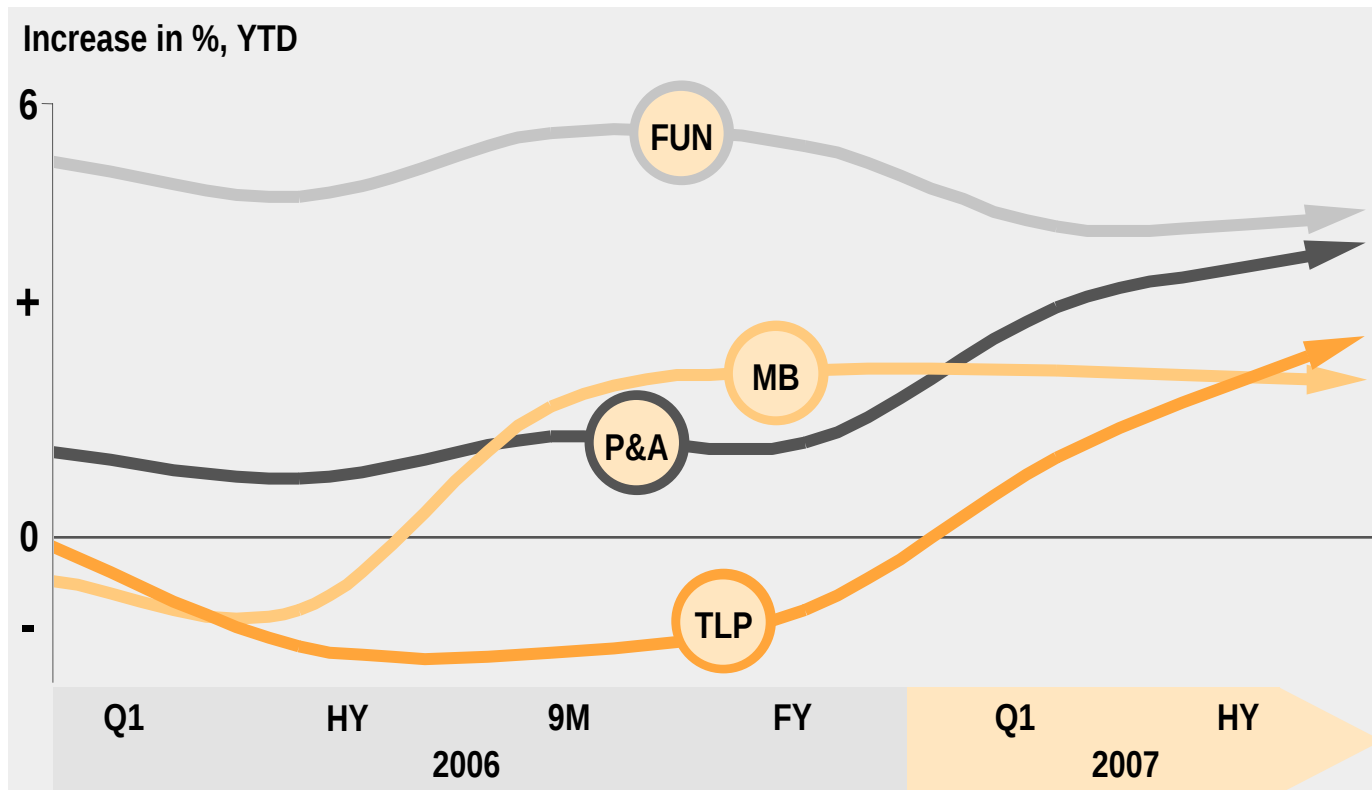
Global cost distribution in %



**Unfavorable FX movements impacted
EBIT before exceptionals by approx. CHF 35 mn**

These distributions represent an approximation to total cash in- and outflows and are closely linked to transaction exposures.

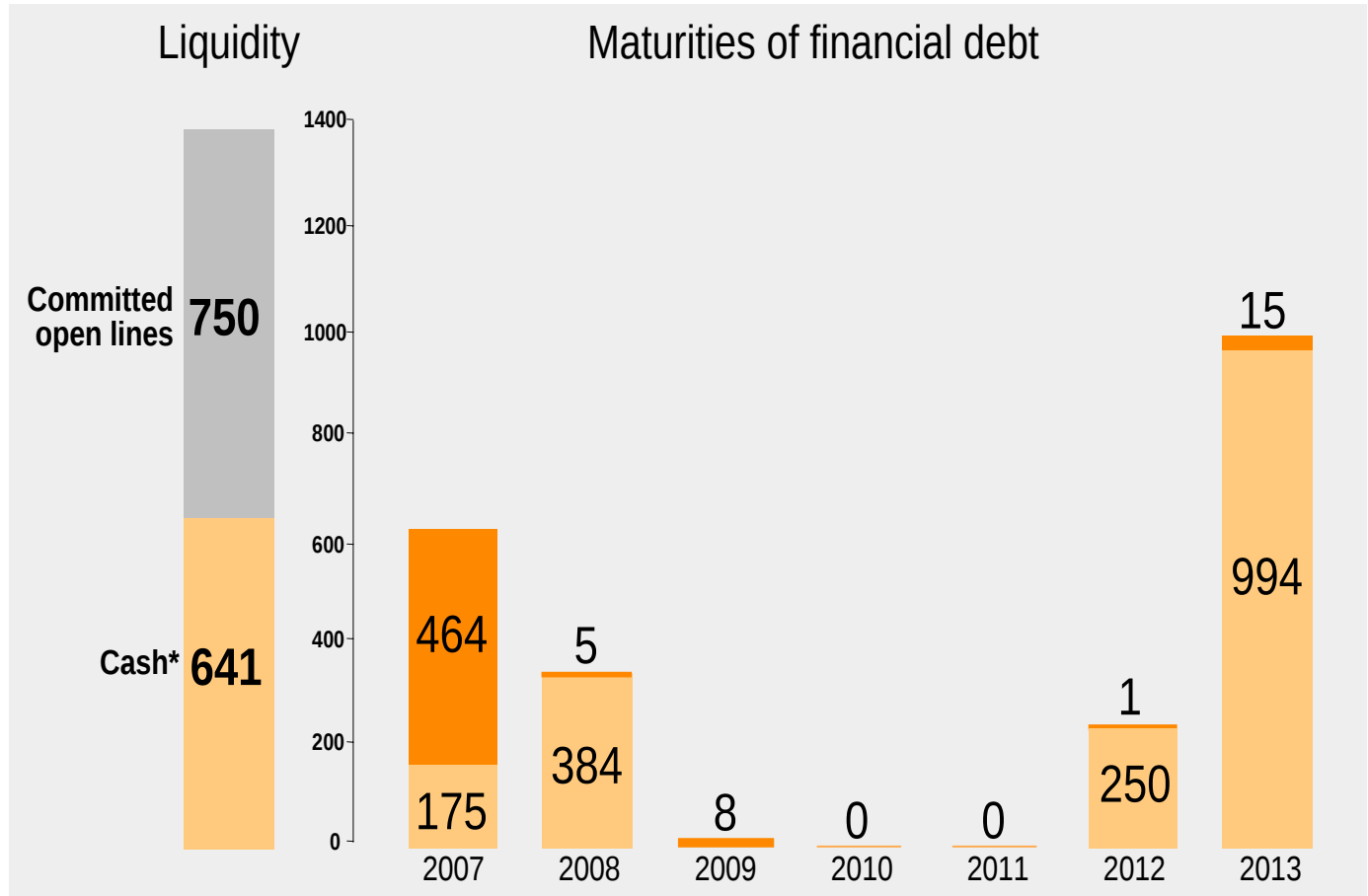
Raw material costs increasing



Further price increases to offset rising raw material costs

Successful launch of CHF 250 mn bond

Debt maturity profile on June 30, 2007



in CHF mn

■ maturities ■ uncommitted & roll over loans**

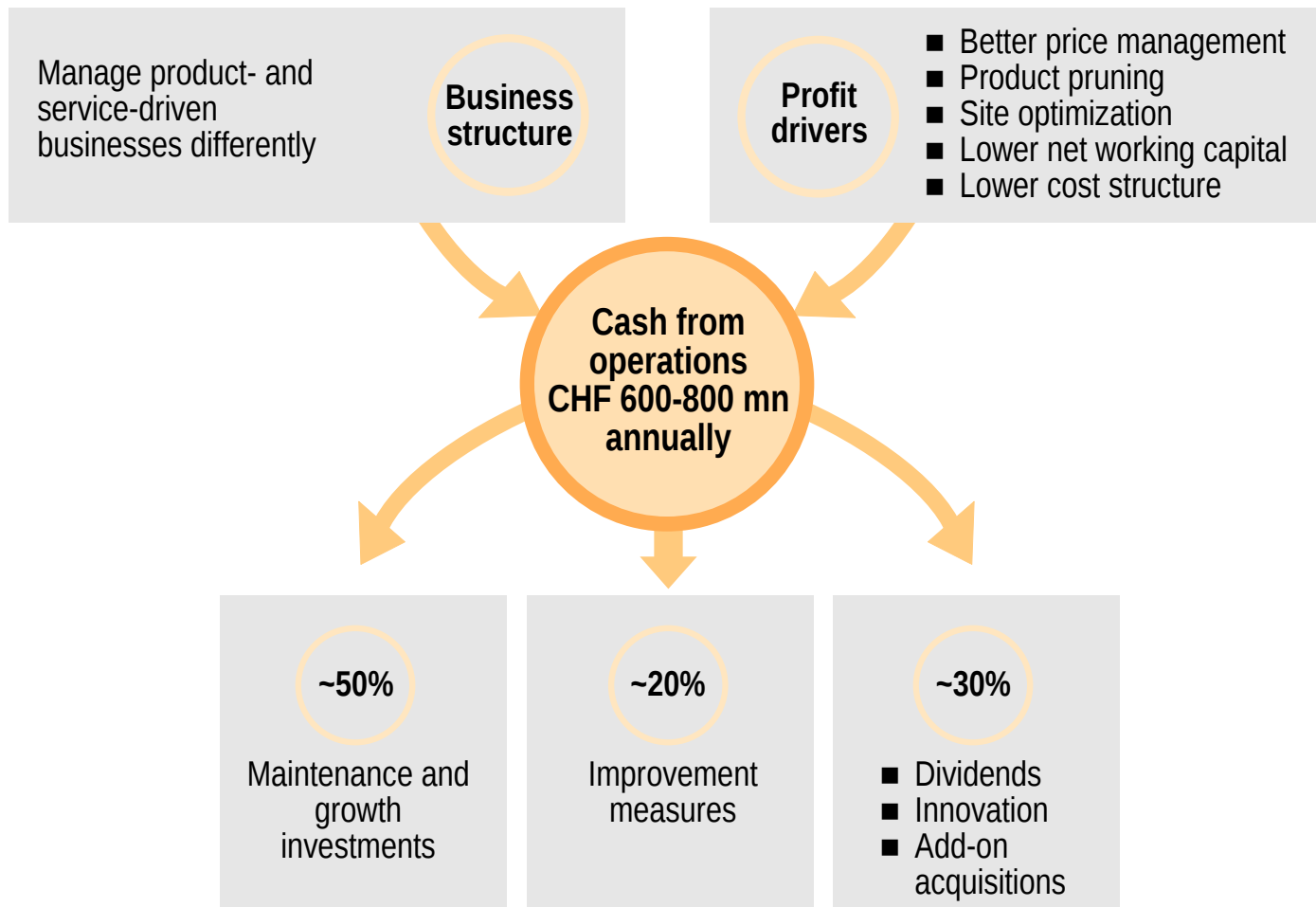
*Including current deposits (90-365 days) ** Including ABS

First Half 2007 – Financial result

	First Half	
	2007 CHF mn	2006 CHF mn
Interest income	+11	+13
Interest expenses	-54	-50
Other financial income & expenses	-6	-11
Net interest result	-49	-48
Currency result, net	+30	-8
Total financial result	-19	-56

- Stable interest expenses despite higher average gross debt and interest rates
- Total financial result helped by favorable currency movements

Cash flow management



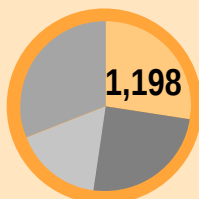
Focus on cash flow generation and stringent cash allocation

Textile, Leather & Paper Chemicals

- Solid demand with continued price pressure; growth driven mainly by Asia, Latin America and emerging markets
- Good volumes in Paper; positive development for dyes & chemicals
- Solid textile business with increased demand for finished products especially from China; however US and Europe continued to weaken
- Weakening business conditions in Leather
- Profitability maintained despite higher raw material prices and negative currencies
- New Division Head Philippe Royer started July 1st



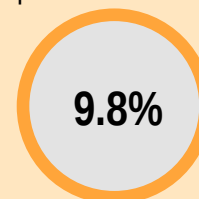
Sales in CHF mn



Organic growth



EBITDA Margin
before exceptionals



2007

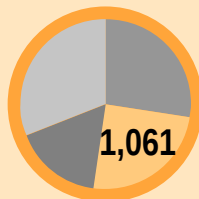
2006

Pigments & Additives

- Solid growth with continued price pressure across most businesses
- Coatings showed strong performance especially in the automotive and construction industries
- Stable sales for Plastics
- Challenging business conditions for printing ink pigments
- Margins impacted negatively by FX, higher raw material costs and expected lower capacity utilisation
- New Division Head Okke Koo started August 1st



Sales in CHF mn



Organic growth

+3%

EBITDA Margin
before exceptionals

13.0%

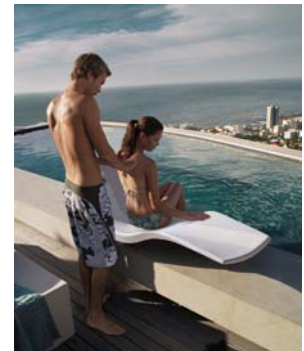
2007

16.9%

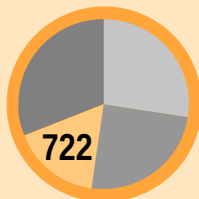
2006

Masterbatches

- Good growth with higher prices and volumes
- Slowing demand in the plastics industry; packaging, resins and textiles developing well
- Solid growth in Europe and Asia; US slowing down
- Operational costs of accelerated integration of Ciba's masterbatches business fully realized; integration measures completed
- Higher raw material costs impacting margins; clear improvements in Q2



Sales in CHF mn



Organic growth

+4%

EBITDA Margin
before exceptionals

11.6%

2007

12.4%

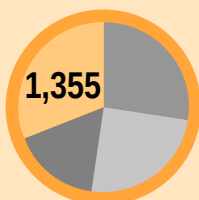
2006

Functional Chemicals

- Good growth across several businesses; higher selling prices offset higher raw material costs
- Oilfield Services and Agro products in particular saw good demand
- Weak performance for Detergents and Specialty intermediates business
 - Detergent business hit by higher raw material costs
 - Increased competitive landscape for Intermediates
 - Both product-driven businesses reorganized as of August 1st



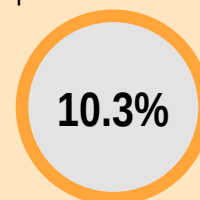
Sales in CHF mn



Organic growth



EBITDA Margin
before exceptionals



2007

2006

Businesses and market segments

Textile, Leather & Paper Chemicals

- Textiles
- Leather
- Paper

Pigments & Additives

- Coating Business
- Plastic Business
- Printing Business
- Specialties Business

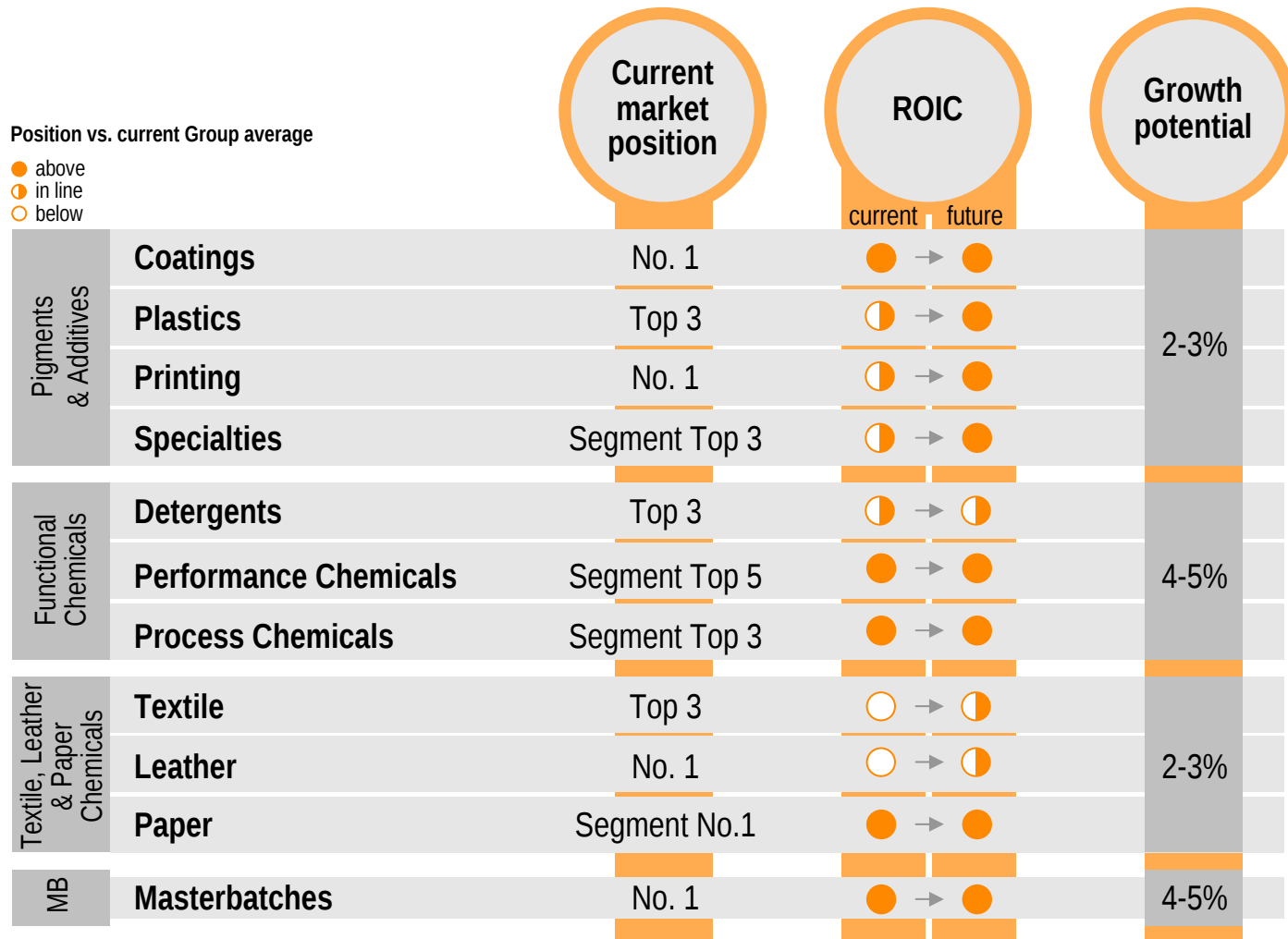
Functional Chemicals

- Detergents
- Performance Chemicals
- Process Chemicals

Masterbatches

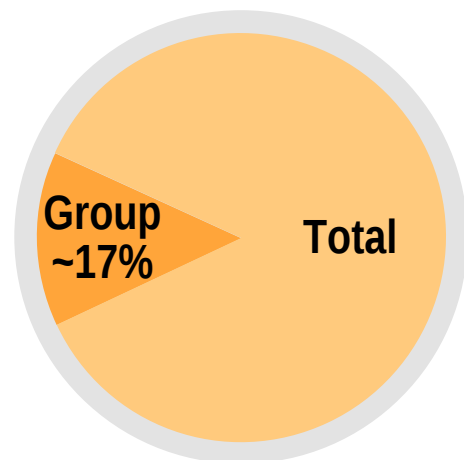
- Europe North
- Europe West
- Europe South
- Asia Pacific
- North America
- Latin America
- Special Markets

We have the right platform for our core focus

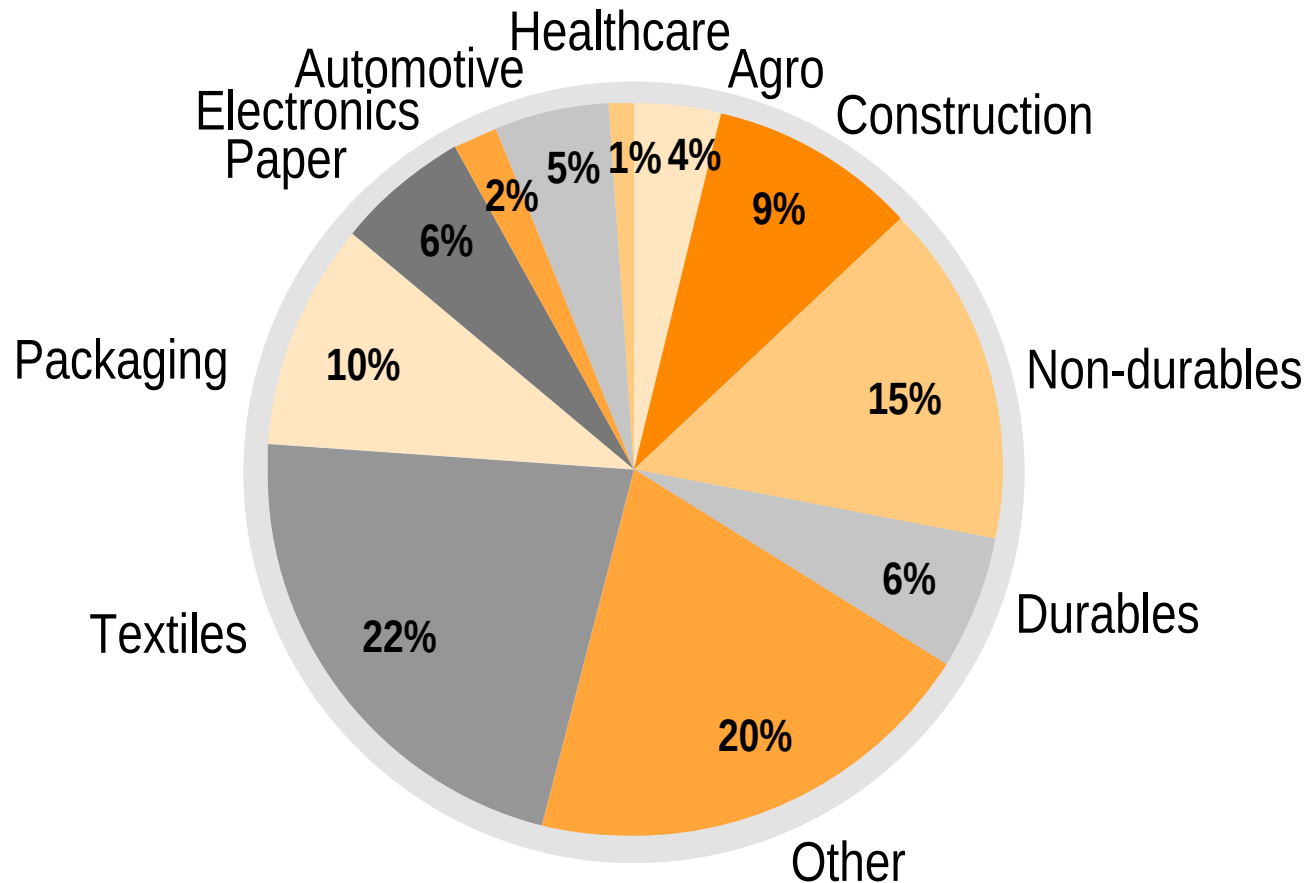


Top 5 products in percentage of total raw material costs

Ranking	Product
1	Ethylene & -Oxide
2	Vinylacetate
3	Polyethylene
4	Titanium Dioxide
5	Acrylates



Divisional sales Full Year 2006 in end-user markets



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