

First Half / Second Quarter 2008 Results July 29, 2008



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Highlights & financial results first half 2008 Financial results second quarter Business review Outlook

First half 2008 – highlights



- Price increases of 5% fully compensate for an 11% increase in raw material costs
- Implementation of strategic action plans in the divisions delivering results
- Acquisition of Rite Systems/Ricon Colors strengthens Masterbatches
- Closure of TLP site in Horsforth, UK, announced
- Reduction of 750 jobs, bringing total to about 1,800 of 2,200 planned
- Full-year outlook unchanged

Committed to achieving our targets





Financial Results Second Quarter



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Strong sales growth in Asia



Q2/08 Q2/07 +4% Sales growth in local currencies +5% Sales CHF 2.121 billion, +5% in Asia / Australia Europe local currencies Africa 1,036 532 1 +1% 1 +15% Prices up 6%, volume down 1% including China 1+27% 115 Currency impact equivalent to 8% 1+3% of sales mainly from weak USD 1+7% including 1 +4% USA 220 including Germany 324 Americas 553 sales growth in local currencies 1

Strong pricing generating positive sales growth



Second quarter 2008 versus Second quarter 2007





Gross margin improving

First Half / Second Quarter 2008 Results



- Price increases of 6% compensate for a 13% increase in raw material costs
- Gross margin improves to 28.9% from 28.7% in Q2/07
- Sales, general and administration costs rise to 20.5% from 20.0% in Q2/07
- Operating income margin before exceptionals rises to 6.7% from 6.5% in Q2/07
- Currency–related negative impact on operating income of CHF 23 million

First Half / Second Quarter 2008 Results



- Net debt increases to CHF 1,476 million from CHF 1,357 million by the end of Q1/08 due to higher working capital financing needs
- July 17: Certificate of Indebtedness ("Schuldscheindarlehen") launched: Euro 100 million, refinancing short-term borrowings with a tenor of 3.25 years on favorable terms despite difficult credit market conditions: spread of 125 bps over mid-swap (fixed rate tranche) / Euribor (floating rate tranche)

Debt maturity profile on July 17, 2008 (pro forma)



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Business Review



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Textile, Leather & Paper Chemicals



	Second quarter 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	554		618		-10%	-1%		
EBITDA before exceptionals	55	9.9%	67	10.8%	-18%	-9%		
Operating income before exceptionals	39	7.0%	49	7.9%	-21%	-10%		
Operating income	34	6.1%	41	6.6%	-17%	-4%		



- Difficult market conditions in all three segments
- Gross margin improved on sales price increases and restructuring measures
- Key textile markets India and Turkey started to recover
- Tight raw material supply situation in Paper business
- Closure of TLP site Horsforth/Leeds, UK, under negotiation

Pigments & Additives



	Second quarter 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	541		538		1%	8%		
EBITDA before exceptionals	74	13.7%	59	11.0%	25%	35%		
Operating income before exceptionals	55	10.2%	39	7.2%	41%	54%		
Operating income	42	7.8%	38	7.1%	11%	24%		



- Good sales growth in a challenging environment
- Gross margin improved due to rapid implementation of restructuring measures
- Good qualitative growth in Coatings and in Specialties
- Plastics business recovered in mature markets
- Base Products business unit contributing positively to operating result

Functional Chemicals



	Second quarter 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	685		661		4%	11%		
EBITDA before exceptionals	66	9.6%	56	8.5%	18%	27%		
Operating income before exceptionals	48	7.0%	39	5.9%	23%	36%		
Operating income	46	6.7%	37	5.6%	24%	37%		



- Double-digit sales growth in local currencies
- Improved volumes and sales prices offset escalating raw material costs
- Turnaround in Detergents & Intermediates confirmed
- Construction benefiting from infrastructure projects in emerging markets
- Chemical Management Solutions business HQ opened in Houston, Texas

Masterbatches



	Second quarter 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	341		363		-6%	1%		
EBITDA before exceptionals	38	11.1%	43	11.8%	-12%	-5%		
Operating income before exceptionals	29	8.5%	35	9.6%	-17%	-7%		
Operating income	29	8.5%	32	8.8%	-9%	-3%		



- Sales in local currencies up in mature markets despite an economic slowdown
- Reasonable trading conditions in packaging and consumer goods, weak demand in textile and automotive
- Selective price increases offset higher raw material costs
- Currency developments a burden for European customers
- Acquisition of Rite Systems / Ricon Colors in the US to strengthen and leverage liquid masterbatches business

Rite Systems/Ricon Colors – competence in liquid colors

- Rite Systems/Ricon Colors no. 2 US suppliers of liquid color masterbatches with annual sales of USD 50 million
- Liquid colors are masterbatches dispersed in a liquid carrier
- Market size liquid colors approx. 3% of the USD 10 billion masterbatches market
- Clariant can now offer liquid and solid masterbatches to both domestic and international markets
- Leverage new competence into other regions where Clariant enjoys strong market positions





WEST CHICAGO, III.



MOORESVILLE, N.C.



CHINO, California



VIENNA, Austria



Outlook

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Outlook for 2008



Environment

- *Further* increasingly uncertain economic outlook
- *Continuing* increases in raw material and energy costs

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- Improving operating margin before exceptional items compared to 2007
- Continuing strong cash flow generation
- Period of active portfolio reshaping

Calendar of upcoming corporate events



November 4, 2008	Nine Months 2008 Results
February 17, 2009	Full-Year 2008 Results
April 2, 2009	Annual General Meeting, Basel
May 6, 2009	First Quarter 2009 Results
July 30, 2009	Half Year 2009 Results
November 4, 2009	Nine Months 2009 Results

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Backup Slides

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First half 2008 – Key financial group figures



	First half 2008					
	20	800	2007			
	CHF million % of sales		CHF million	% of sales		
Sales	4,233	100%	4,336	100%		
Local currency growth (LC)	4%					
- Organic growth rate*	4%					
- Acquisitions/Divestitures	0%					
Currencies	-6%					
Gross profit	1,259	29.7%	1,297	29.9%		
EBITDA before exceptionals	437	10.3%	430	9.9%		
EBITDA	391	9.2%	406	9.4%		
Operating income before exceptionals	310	7.3%	294	6.8%		
Operating income	258	6.1%	266	6.1%		
Net income from continuing operations	92	2.2%	174	4.0%		
Operating cash flow (total operations)**	27		54			
Discontinued operations						
Sales	0		81			
Net loss from discontinued operations	0		-101			

* organic growth: volume and price effects excluding the impact of changes in foreign currency exchange rates and acquisitions/divestitures
** the presentation of the cash flow statement was changed to provide additional relevant information. Comparative information was reclassified accordingly.

Sales and EBITDA margins by divisions – first half 2008



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	First half 2008					
	Sales		EBITDA Margin in %*			
	CHF million % LC 20			2007		
Textile, Leather & Paper Chemicals	1,070	-3%	9.2	9.9		
Pigments & Additives	1,068	+7%	14.6	13.0		
Masterbatches	682	+1%	11.3	11.6		
Functional Chemicals	1,413	+10%	10.7	9.7		
Total Group	4,233	+4%	10.3	9.9		





* before exceptional items

First Half / Second Quarter 2008 Results

Cash flow first half 2008



	First half 2008				
	2008	2007*			
	CHF million	CHF million			
Net income	92	73			
Depreciation, amortization & impairment	133	147			
Other	66	118			
Operating cash flow before working capital	291	338			
Changes in working capital and provisions	-264	-284			
Operating cash flow	27	54			
Capital expenditure	18	-255			
Property, Plant & Equipment	-107	-132			
Changes in current financial assets	125	-123			
Acquisitions, disposals and other	-32	2			
Cash flow before financing	13	-199			

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Financial result first half 2008



	First half 2008				
	2008	2007			
	CHF million	CHF million			
Interest income	8	11			
Interest expenses	-40	-54			
Other financial income & expenses	-6	-6			
Net interest result	-38	-49			
Currency result, net	-48	30			
Total financial result	-86	-19			

Textile, Leather & Paper Chemicals – first half results



	First half 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	1,070		1,198		-11%	-3%		
EBITDA before exceptionals	98	9.2%	119	9.9%	-18%	-12%		
Operating income before exceptionals	66	6.2%	83	6.9%	-20%	-14%		
Operating income	51	4.7%	74	6.2%	-31%	-25%		



- Difficult market conditions in all three segments
- Gross margin improved on sales price increases and restructuring measures
- Key textile markets India and Turkey started to recover
- Tight raw material supply situation in Paper business
- Closure of TLP site Horsforth/Leeds, UK, under negotiation

Pigments & Additives – first half results



	First half 2008							
	2008		2007		Change			
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC		
Sales	1,068		1,061		1%	7%		
EBITDA before exceptionals	156	14.6%	138	13.0%	13%	19%		
Operating income before exceptionals	118	11.0%	98	9.2%	20%	27%		
Operating income	101	9.5%	97	9.1%	4%	10%		



- Good sales growth in a challenging environment
- Gross margin improved due to rapid implementation of restructuring measures
- Good qualitative growth in Coatings and in Specialties
- Plastics business recovered in mature markets
- Base Products business unit contributing positively to operating result

Functional Chemicals – first half results



	First half 2008					
	2008		2007		Change	
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC
Sales	1,413		1,355		4%	10%
EBITDA before exceptionals	152	10.7%	132	9.7%	15%	22%
Operating income before exceptionals	118	8.4%	98	7.2%	20%	27%
Operating income	111	7.9%	99	7.3%	12%	19%



- Double-digit sales growth in local currencies
- Improved volumes and sales prices offset escalating raw material costs
- Turnaround in Detergents & Intermediates confirmed
- Construction benefiting from infrastructure projects in emerging markets
- Chemical Management Solutions business HQ opened in Houston, Texas

Masterbatches – first half results



	First half 2008					
	2008		2007		Change	
	CHF million	% of sales	CHF million	% of sales	% CHF	% LC
Sales	682		722		-6%	1%
EBITDA before exceptionals	77	11.3%	84	11.6%	-8%	-2%
Operating income before exceptionals	61	9.0%	67	9.3%	-9%	-3%
Operating income	59	8.7%	49	6.8%	21%	28%



- Sales in local currencies up in mature markets despite an economic slowdown
- Reasonable trading conditions in packaging and consumer goods, weak demand in textile and automotive
- Selective price increases offset higher raw material costs
- Currency developments a burden for European customers
- Acquisition of Rite Systems / Ricon Colors in the US to strengthen and leverage liquid masterbatches business

Second quarter 2008 – Key financial group figures



	Second quarter 2008				
	20	800	2007		
	CHF million	% of sales	CHF million	% of sales	
Sales	2,121	100%	2,180	100%	
Local currency growth (LC)	5%				
- Organic growth rate*	5%				
- Acquisitions/Divestitures	0%				
Currencies	-8%				
Gross profit	614	28.9%	626	28.7%	
EBITDA before exceptionals	207	9.8%	211	9.7%	
EBITDA	184	8.7%	196	9.0%	
Operating income before exceptionals	143	6.7%	142	6.5%	
Operating income	118	5.6%	127	5.8%	
Net income from continuing operations	51	2.4%	88	4.0%	
Operating cash flow (total operations)**	33		17		
Discontinued operations					
Sales	0		35		
Net loss from discontinued operations	0		-99		

* organic growth: volume and price effects excluding the impact of changes in foreign currency exchange rates and acquisitions/divestitures
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Sales and EBITDA margins by divisions – Second quarter 2008



Exactly your chemistry.

	Second quarter 2008			
	Sales		EBITDA Margin in %*	
	CHF million	% LC	2008	2007
Textile, Leather & Paper Chemicals	554	-1%	9.9	10.8
Pigments & Additives	541	+8%	13.7	11.0
Masterbatches	341	+1%	11.1	11.8
Functional Chemicals	685	+11%	9.6	8.5
Total Group	2,121	+5%	9.8	9.7





* before exceptional items

First Half / Second Quarter 2008 Results

Cash flow second quarter 2008



	Second quarter 2008		
	2008 2007*		
	CHF million	CHF million	
Net income	51	-11	
Depreciation, amortization & impairment	66	72	
Other	-18	86	
Operating cash flow before working capital	99	147	
Changes in working capital and provisions	-66	-130	
Operating cash flow	33	17	
Capital expenditure	-54	-259	
Property, Plant & Equipment	-60	-75	
Changes in current financial assets	6	-184	
Acquisitions, disposals and other	-21	-8	
Cash flow before financing	-42	-250	

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Financial result second quarter 2008



	Second quarter 2008			
	2008 2007			
	CHF million	CHF million		
Interest income	2	6		
Interest expenses	-19	-29		
Other financial income & expenses	-3	-1		
Net interest result	-20	-24		
Currency result, net	-4	25		
Total financial result	-24	1		

Sales and cost structure year end 2007





These distributions represent an approximation to total cash in- and outflows and are closely linked to transaction exposures

First Half / Second Quarter 2008 Results

Divisional sales Full-Year 2007 in end-user markets





Top 5 products in percentage of total raw material costs



Ranking	Product
1	Ethylene & -Oxide
2	Polyethylene
3	Vinyl acetate
4	Acetic Acid
5	Acrylates



Businesses and market segments





Key targets: to achieve above peer average ROIC by end of 2010



ROIC calculated on after-tax basis *Based on 2006 environment First Half / Second Quarter 2008 Results **Exactly your chemistry**.

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