

Clas Ohlson's sales increased in October compared to the previous year

Net sales in October amounted to 1,053 MSEK (972), an increase of 8 per cent, of which 10 per cent relates to organic growth² and -2 per cent to currency effects. Compared with the same month of the preceding year, the store network increased by a net of 7 stores. The total number of stores at the end of the period was 244 (237).

Total net sales for the period May-October 2025 amounted to 5,824 MSEK (5,424), an increase of 7 per cent, of which 9 per cent relates to organic growth² and -2 per cent to currency effects.

Distribution of sales	Month			Accumulated		
	October	Change		May-October	Change	
MSEK	2025/26	SEK	Organic ²	2025/26	SEK	Organic ²
Sweden	503	10%	10%	2,730	9%	9%
Norway	418	11%	14%	2,377	11%	15%
Finland	112	7%	11%	572	1%	4%
Other markets	21	-39%	-39%	144	-33%	-33%
Total¹	1,053	8%	10%	5,824	7%	9%

¹Spares Group's sales are reported under each geographic market and included in organic growth

²Split between increase in comparable units 8 per cent and change in store network 2 per cent for the month of October
Split between increase in comparable units 7 per cent and change in store network 2 per cent for the period May-October 2025

Kristofer Tonström, CEO and President: Sales in October show continued positive development in all prioritised product niches. Growth remains strong in our two largest sales markets, Sweden and Norway, but it is especially encouraging that Finland grew organically by as much as 11 per cent in October, which stands out positively in comparison with the historical trend. As earlier in the year, the trend in other markets is negative due to the weaker US dollar, which is having a negative impact on Spares' B2B business.

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Clas Ohlson was founded in 1918 as a mail order business in Insjön, Sweden. Today we are a retail company with customers in three markets, approximately 5,000 co-workers and annual sales of approximately 12 billion SEK. Our share is listed on Nasdaq Stockholm. A lot has happened since the start in 1918, but one thing has remained the same over the years; that we want to help people fix their homes with practical and sustainable solutions at attractive prices. Visit about.clasohlson.com/en to read more about us and how we make home fixing available, sustainable and enjoyable for everyone.